

STATE OF TEXAS PROCUREMENT AND CONTRACT MANAGEMENT GUIDE

STATEWIDE PROCUREMENT DIVISION



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Texas Comptroller of Public Accounts

VERSION 3.0

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INTRODUCTION

The Texas Comptroller of Public Accounts' (CPA) Statewide Procurement Division (SPD) is the central authority for state agency procurement guidance, education, and statewide contract development services. The SPD director serves as the Chief Procurement Officer (CPO) for the State of Texas.¹

The CPO has authority over state agency procurement. Authorized to provide leadership on procurement issues, the CPO may analyze state purchasing data to leverage state purchasing power, provide functional support to agencies, and provide training on state purchasing and contract management. The CPO may also review solicitations for major contracts for information technology projects monitored by the Quality Assurance Team (QAT), review solicitations for major contracts reviewed by the Contract Advisory Team (CAT) and delegate certain purchasing authority to agencies.² Agencies are required to comply with any request for information from the CPO that is necessary to conduct an analysis of state purchasing data to leverage state purchasing power.³

SPD publishes this *State of Texas Procurement and Contract Management Guide* (Guide) to aid public procurement professionals in the execution of their duties and to provide step-by-step guidance and a framework for the continued development of public procurement processes and best practices.

The procedures in this Guide primarily focus on the implementation of Title 10, Subtitle D of the Texas Government Code as well as Chapters 2261 and 2262 of the Texas Government Code. Other procurement authority is addressed in the Guide to provide a broad working knowledge of commonly utilized procurement methods, but this is not meant to be exhaustive. For example, the procedures in this Guide do not address statute that govern the construction of public works.

The content of this Guide is generally organized to align with the procurement activities specified in the Procurement Cycle. To facilitate a better understanding of the roles performed by state agency employees during the various procurement activities, this Guide differentiates between *procurement* and *purchasing*. The term *procurement* refers to all aspects of the sourcing activities, including drafting and issuing the solicitation, evaluation of responses, selection of successful respondents, the negotiation of contracts, and the actual purchasing of goods or services. By contrast, the

term *purchasing* refers to the mechanical or administrative process of how goods and services are ordered. Purchasing can usually be described as the transactional function of the procurement process, whereas procurement is, essentially, the overarching or umbrella activity within which purchasing can be found.

When using this Guide, care should be taken to gain an understanding of the referenced terms. The term "state agency," for example, has different meanings depending upon statutory context. As used in this Guide, the terms "state agency" and "agency" are synonymous. Legal citations are included throughout the Guide to provide assistance to the reader. Also, a glossary of procurement terms and a list of selected acronyms and abbreviations are provided in [Appendix 1](#) and [Appendix 2](#), respectively.

This Guide cites state statutes and administrative rules authorized by state statutes as support for its guidance, and includes essential and recommended contract clauses. A state agency shall comply with such guidance unless it has an exemption to the underlying law. However, although this Guide serves as a reference manual for implementing the requirements of the State of Texas procurement laws included within it, it is not an exhaustive compilation of every statute, rule, and standard that may pertain to a particular transaction. Furthermore, this Guide is not intended to be a manual on the law of contracts or constitute legal advice. Agencies are expected to be knowledgeable about legal requirements within their enabling statutes and any federal law associated with their operations. Public procurement professionals are advised to seek assistance from their agency legal counsel to ensure that procurements comply with state law and, if applicable, federal law as well as the best practices implemented by their agency.⁴ This Guide also includes guidance that is not supported by a citation to statutes or administrative rules. All guidance that is not supported by a legal citation is provided to ensure robust and fair competition, transparency, integrity, fiscal restraint, and the other values underlying the statutory procurement system.

This Guide supersedes the *State of Texas Procurement Manual* and the *Contract Management Guide* issued by the former Texas Procurement and Support Services (TPASS) division. SPD is the successor to TPASS. Consequently, any reference to the TPASS division in forms, templates, or other publications held by an agency is now a reference to SPD. All published materials and guidance documents referencing the TPASS division are no longer current and

¹ [TEX. GOV'T CODE § 2155.091](#).

² [TEX. GOV'T CODE §§ 2155.091\(b\), \(d\), \(e\)](#).

³ [TEX. GOV'T CODE § 2155.091\(c\)](#).

⁴ Agencies making grant awards to other entities, in contrast to the procurement of goods or services, must follow the standards published by SPD under [Chapter 783 of the Texas Government Code](#) e.g., Texas Grant Management Standards (TXGMS).

agencies are directed to update and, as applicable, replace the outdated materials with the current SPD documents.

In June 2018, the Guide was first published as Version 1.0. When modifications are made to this Guide, the version number of the Guide will be updated and the [Version History](#) will be revised to include a summary of the revisions. SPD may post a notification on the CPA website of any occurrence (*e.g.*, change in law) which affects the Guide prior to a formal update to the Guide. A current version of this Guide is maintained by SPD and is available on the CPA website.⁵

⁵ The CPA website is located at Comptroller.Texas.Gov.

PROFESSIONAL CERTIFICATION AND TRAINING PROGRAM

SPD administers a training, continuing education, and certification program for Texas public procurement professionals. For members of the governing bodies of agencies, SPD also provides an abbreviated training program to provide an understanding of the ethical and professional responsibilities of public procurement professionals.⁶

The term “public procurement professional” refers to any agency employee that conducts Purchasing, Contract Development, or Contract Management activities. A description of the three procurement roles is summarized in the table below.

Procurement Roles	
Purchasing	The receipt and processing of requisitions, development of specifications, development of scope of work, the issuance of purchase orders against existing cooperative or agency contracts, and the verification of the inspection of merchandise or receipt of services by the agency. The term does not include the development of solicitations and contract awards that must be posted to the <i>Electronic State Business Daily</i> (ESBD) or in the <i>Texas Register</i> .
Contract Development	The term applies to actions taken prior to contract execution, including the receipt and processing of requisitions, assessment of need, development and review of specifications, development and review of scopes of work, identification and selection of procurement methods, identification and preparation of evaluation criteria, preparation and advertising of solicitation documents, tabulation of respondent bids, evaluation of respondent proposals, negotiation of proposals, and the preparation and completion of contract award documents. The term does not include invoice or audit functions.
Contract Management	The term applies to actions taken following contract execution, including the assessment of risk, verification of contractor performance, monitoring compliance with deliverable and reporting requirements, enforcement of contract terms, monitoring and reporting of vendor performance, and ensuring that contract performance and practices are consistent with applicable rules, laws and the <i>State of Texas Procurement and Contract Management Guide</i> .

All public procurement professionals, including those from agencies exempted from the purchasing authority of SPD, must receive training and continuing education to the extent required by SPD.⁷ An agency employee who is required to receive the training may not participate in purchases by the employing agency unless the employee has received the required training.⁸

SPD offers two levels of certification: Certified Texas Contract Developer (CTCD) and Certified Texas Contract Manager (CTCM). Contract Developers and Contract Managers working in Texas state government must attend mandatory courses and pass an exam to become certified as either CTCD or CTCM. SPD also provides the continuing education required for public procurement professionals to maintain certification. A licensed attorney employed by an agency is not required to be certified as a CTCD or CTCM.⁹ An [overview of the training and certification requirements](#) for public procurement professionals is located on the CPA website.¹⁰

Information regarding the course schedules is available on the CPA website.¹¹ In addition to state agencies, employees of political subdivisions, other governmental entities, and entities participating in the Texas SmartBuy Membership program may attend the training courses hosted by SPD.¹²

The SPD training program provides public procurement professionals with a clear understanding of statewide procurement rules and best practices. Agencies may also make specific requests for training in areas of interest. The SPD training program encourages an open dialogue with agencies regarding the State’s procurement training to ensure that public procurement professionals are receiving the best possible education.

⁶ [TEX. GOV'T CODE § 656.053.](#)

⁷ [TEX. GOV'T CODE § 656.051\(c\).](#)

⁸ [TEX. GOV'T CODE § 656.051\(c\).](#)

⁹ [34 TEX. ADMIN. CODE § 20.133\(c\)\(5\).](#)

¹⁰ The CPA website is located at [Comptroller.Texas.Gov.](#)

¹¹ The CPA website is located at [Comptroller.Texas.Gov.](#)

¹² [TEX. GOV'T CODE § 656.051\(d\).](#)

ETHICS LAWS AND PROFESSIONAL STANDARDS

Overview

Public procurement professionals are the gatekeepers for the proper expenditure of the government’s limited financial resources. They are entrusted to uphold the highest ethical standards and be good stewards of public funds with every purchasing decision they make. Ethical behavior and integrity are fundamental tenets of the public procurement profession that derive from values like “fairness,” “honesty,” and “accountability.” When an individual’s official duties clash with the individual’s personal interests, a “conflict of interest” may occur; this conflict may impair one’s judgment when trying to determine the proper course of action. Any erosion of public trust or perception of impropriety is detrimental to the integrity of the procurement process; therefore, all state employees involved in procurement activities must act in an ethical, impartial, transparent, and professional manner.

Nepotism. Nepotism is a form of conflict of interest that involves an explicit act of using one’s position to favor a relative. Relationships between family members are classified by consanguinity or affinity.

- A relationship by consanguinity is one established through bloodlines. The consanguinity relationship may be either lineal (persons in a direct line of descent) or collateral (persons not in a common line of descent but with a common ancestor).
- A relationship by affinity arises by virtue of marriage. A relationship by affinity exists between an individual and either the blood relatives of the individual’s spouse or the spouses of the individual’s blood relatives. Stated simply, if at least two marriages are required to establish a link between two persons, they are not related by affinity.¹³

There are different ways of computing degrees of relationship. Texas law computes degrees of relationship by the civil law method.¹⁴ The table below provides descriptions of the consanguinity and affinity relationships¹⁵ that may be referenced in the various nepotism laws which prohibit certain types of activities based on an employee’s job responsibilities, employment within a particular branch of government, or employment by a particular agency.

Consanguinity and Affinity Relationship Chart From Public Official or Employee				
Consanguinity (Includes individuals related by blood to the official or employee) ¹			Affinity (Includes an officials’ or employee’s spouse and individuals related to the spouse) ²	
First Degree	Second Degree	Third Degree ³	First Degree	Second Degree
Parents	Grandparents Grandchildren	Great-grandparents Great-grandchildren	Spouse Spouse’s Parents	Spouse’s Grandparents Spouse’s Grandchildren
Children	Brothers & Sisters	Nephews & Nieces Uncles & Aunts	Children’s Spouses Spouse’s Children	Spouse’s Brothers & Sisters Brothers & Sisters’ Spouses

TABLE NOTES

¹ An adopted child is considered a child of the adoptive parent for this purpose.
² Divorce or death ends relationships by affinity created by that marriage unless a child of that marriage is living, in which case the marriage is considered to continue until the death of that child.
³ An aunt related in the third degree by consanguinity includes only aunts who are sisters of a parent of the official or employee. An uncle includes only uncles who are brothers of a parent of the official or employee. A nephew includes only nephews who are children of a brother or sister of the official or employee. A niece includes only nieces who are children of a brother or sister of the official or employee.

¹³ See *Johnson v. State*, 332 S.W.2d 321, 322 (Tex. Crim. App 1960).

¹⁴ [TEX. GOV'T CODE § 573.021](#).

¹⁵ Degrees of relationships may be even more complicated and nuanced if there are any divorces and/or remarriages in either the consanguinity or affinity trees. This Guide will not attempt to explain the various combinations and permutations that may arise under those circumstances.

Appearance of Impropriety. The root of ethical behavior in public procurement is the commitment of public procurement professionals to ensure they neither gain personally from, nor unduly favor anyone, in the execution of their official duties. They are guided by a duty to serve the public for whom they are employed. Accordingly, public procurement professionals must not only comply with the minimum legal standards of ethical conduct established by statutes, agency rules and policies, and professional certifications, but they should also conduct themselves in a manner that avoids even the appearance of impropriety.

Resolving Ethical Dilemmas. Ethical dilemmas may arise in a variety of situations. This Guide does not contain a comprehensive list of every statute, agency rule, agency policy, or professional code of conduct that may apply to procurement activities; it does provide guidance on the most commonly applicable ethics laws and professional standards. SPD expects each public procurement professional to comply with all applicable legal requirements and use sound reasoning and best judgment to act ethically and with integrity. A public procurement professional's ethical dilemma may often be resolved by following this simple rule of thumb: If it *feels* wrong, it probably *is* wrong. When faced with an ethical dilemma, public procurement professionals should seek assistance from a supervisor, legal counsel, or agency ethics officer.

Certain Employment Restrictions and Disclosure Statements. Selected statutory state employment restrictions, post-employment restrictions, and required disclosures applicable to public procurement personnel are located in [Appendix 4](#). Purchasers certify their compliance with Section 2155.003 of the Texas Government Code by completing a Non-Disclosure and Conflict of Interest Certification. A sample of this document is located in [Appendix 5](#).

State Ethics Policy

It is the policy of the State of Texas that a state officer¹⁶ or state employee¹⁷ may not have a direct or indirect interest, including financial and other interests, or engage in a business transaction or professional activity, or incur an obligation of any nature that is in substantial conflict with the proper discharge of the officer or employee's duties in the public interest.¹⁸

¹⁶ A "state officer" is defined as an elected officer, an appointed officer, a salaried appointed officer, an appointed officer of a major state agency, or the executive head of a state agency. [TEX. GOV'T CODE § 572.002\(12\)](#).

¹⁷ A "state employee" is defined as an individual, other than a state officer, who is employed by a state agency, Texas appellate courts or the Texas Judicial Council, either house of the Texas legislature or a legislative agency, council, or committee, including the Legislative Budget Board, Texas Legislative Council, State Auditor's Office, and Legislative Reference Library. [TEX. GOV'T CODE § 572.002\(11\)](#).

¹⁸ [TEX. GOV'T CODE § 572.001\(a\)](#).

To accomplish this policy objective, the Legislature has enacted statutes that detail the ethical responsibilities and disclosure obligations of state officers and employees; it also authorized the Texas Ethics Commission to oversee and enforce many of these laws and provided civil and criminal penalties for certain violations of these provisions.

State Standards of Conduct

The Legislature has established standards of conduct for state officers and employees. A state officer or employee should not:

- accept or solicit any gift, favor, or service that might reasonably tend to influence the officer or employee in the discharge of official duties, or that the officer or employee knows or should know is being offered with the intent to influence the officer or employee's official conduct;
- accept other employment or engage in a business or professional activity that the officer or employee might reasonably expect would require or induce the officer or employee to disclose confidential information acquired by reason of the official position;
- accept other employment or compensation that could reasonably be expected to impair the officer or employee's independence of judgment in the performance of the officer or employee's official duties;
- make personal investments that could reasonably be expected to create a substantial conflict between the officer or employee's private interest and the public interest; or
- intentionally or knowingly solicit, accept, or agree to accept any benefit for having exercised the officer or employee's official powers or performed the officer or employee's official duties in favor of another.¹⁹

A state employee who violates the state standards of conduct or the agency's ethics policy is subject to termination of employment or another employment-related sanction, and any applicable civil or criminal penalty if the violation also constitutes a violation of another statute or rule.²⁰ Additionally, agencies may not use appropriated funds to compensate a state employee who violates the state standards of conduct.²¹

Bribery

Bribery is a criminal offense. Bribery occurs if a person intentionally or knowingly *offers, confers, or agrees to confer on another, or solicits, accepts, or agrees to accept* any benefit as consideration

¹⁹ [TEX. GOV'T CODE § 572.051\(a\)](#).

²⁰ [TEX. GOV'T CODE § 572.051\(b\)](#).

²¹ [TEX. GOV'T CODE § 2113.014\(a\)](#).

for a violation of a public servant's legal duty or a public servant's decision, opinion, recommendation, vote, or any other exercise of discretion.²² A salary is a benefit.²³ A state employee, therefore, is subject to criminal prosecution if the employee accepts employment as consideration for an official act.²⁴ A bribery offense occurs even if the benefit is offered after the employee has acted in a manner desired or after the employee has ceased working for the State.²⁵ However, bribery does not occur if the benefit is a political contribution defined by Title 15 of the Election Code or an expenditure made and reported in accordance with the lobby statute.²⁶

Gift to Public Servant

It is a criminal offense for a public servant to accept a benefit from a person subject to his jurisdiction.²⁷ This statute prohibits seven (7) types of conduct by state employees and these prohibitions apply regardless whether the donor seeks or expects anything in consideration for the benefit.²⁸ A regulatory agency employee, for example, may not solicit, accept, or agree to accept any benefit from a person the employee knows is subject to regulation, inspection, or investigation by the agency.²⁹

It is also an offense for a public servant who exercises discretion in connection with contracts, purchases, payments, claims, or other pecuniary transactions of government to solicit, accept, or agree to accept any benefit from a person who the public servant knows is interested in or likely to become interested in any contract, purchase, payment, claim, or transaction involving the exercise of the public servant's discretion.³⁰ Acceptance of a gift may also be prohibited if the donor of the gift is a registered lobbyist.³¹

²² [TEX. PENAL CODE § 36.02\(a\)](#).

²³ [Tex. Ethics Comm'n Op. No. 155 \(1993\)](#).

²⁴ [Tex. Ethics Comm'n Op. No. 205 \(1994\)](#) (although the laws subject to interpretation by the Ethics Commission do not specifically address negotiations for future employment, the bribery law would prohibit a legislator from accepting or soliciting future employment in exchange for some official action on the part of the legislator during the remainder of the term of office and statutory standards of conduct prohibit a state officer or employee from accepting employment or compensation that might impair his or her independence of judgment in performing official duties).

²⁵ [TEX. PENAL CODE § 36.02\(c\)](#).

²⁶ [TEX. PENAL CODE § 36.02\(d\)](#).

²⁷ [TEX. PENAL CODE § 36.08](#); [Tex. Ethics Comm'n Op. No. 139 \(1993\)](#) (the purpose of the prohibition on gifts is to prevent even the appearance that government decisions are influenced by personal gifts to government officers and employees).

²⁸ *Id.*; [Tex. Ethics Comm'n Op. No. 425 \(2000\)](#); *c.f.* [TEX. PENAL CODE § 36.02](#) (providing that bribery occurs when a benefit is in consideration for a discretionary act or duty).

²⁹ [TEX. PENAL CODE § 36.08\(a\)](#).

³⁰ [TEX. PENAL CODE § 36.08\(d\)](#).

³¹ [TEX. GOV'T CODE §§ 305.024, 305.025](#) (provisions relating to lobby activities); [Tex. Ethics Comm'n Op. No. 118 \(1993\)](#) (explaining that for a state employee to accept a gift or other expenditure, it must be permissible under both the lobby statute and the Texas Penal Code).

Not all gifts are prohibited.³² Under this statute, some state employees may accept non-cash items of less than \$50 in value.³³ For example, promotional or commemorative items of minimal value such as caps, coffee mugs, t-shirts, key rings, and discount coupons, do not constitute an improper benefit if such items are not solicited and not offered or accepted in exchange for any action or inaction on the part of public servants.³⁴ It is also permissible to accept a gift from a friend, relative, or business associate with whom a state employee has a relationship independent of the person's official status, provided that the gift is given on account of the personal relationship and not on account of the official status.³⁵

Misuse of Official Information

As a result of employment with the State of Texas, a state employee may have access to information the public does not. A state employee faces criminal liability if the person uses information that has not been made public and was obtained during the course of official duties for a private purpose. The term "information that has not been made public" means any information to which the public does not generally have access, and that is prohibited from disclosure under the Texas Public Information Act, Chapter 552 of the Texas Government Code.³⁶ A public servant commits an offense if, by relying on nonpublic information, the person (1) acquires or aids another to acquire a pecuniary interest in any property, transaction, or enterprise that may be affected by the information, (2) speculates or aids another to speculate on the basis of the information, or (3) as a public servant, coerces another into suppressing or failing to report that information to a law enforcement agency.³⁷ A public servant also commits an offense if, with intent to obtain a benefit or with intent to harm or defraud another, the person discloses or uses information for a non-governmental purpose that the person has access to by means of office or employment and that information has not been made public.³⁸

³² [TEX. PENAL CODE § 36.10](#). Whether a state employee may accept a gift, even one of de minimis value, depends on the status of the donor as well as the nature of the gift. [Tex. Ethics Comm'n Op. No. 130 \(1993\)](#).

³³ [TEX. PENAL CODE § 36.10\(a\)\(6\)](#); but see general discussion of ethics laws including [TEX. GOV'T CODE § 2155.003](#).

³⁴ [Tex. Ethics Comm'n Op. Nos. 61, 66 \(1992\)](#).

³⁵ [TEX. PENAL CODE § 36.10\(a\)\(2\)](#).

³⁶ [TEX. PENAL CODE § 39.06\(d\)](#).

³⁷ [TEX. PENAL CODE § 39.06\(a\)](#).

³⁸ [TEX. PENAL CODE § 39.06\(b\)](#).

Misuse of Government Property

State law prohibits the misuse of governmental resources.³⁹ Governmental resources include computers, copiers, supplies, and staff time.⁴⁰ A public servant commits an offense if, with intent to obtain a benefit or with intent to harm or defraud another, the person intentionally or knowingly misuses anything of value belonging to the government that has come into the person's custody or possession by virtue of the person's office or employment.⁴¹ A public servant, for example, may face criminal prosecution for use of a state-issued credit card for a personal expenditure that is not an agency-authorized state business expense.⁴²

Suspected Fraud, Waste, or Abuse

Each agency must develop and comply with a purchasing accountability and risk analysis procedure that includes an assessment of the risk of fraud, abuse, or waste in the contracting process, contract provisions, and payment and reimbursement rates and methods for the different types of goods and services for which the agency contracts.⁴³ The State Auditor's Office (SAO) investigates allegations of fraud, waste, or abuse.⁴⁴ Administrative heads of agencies who have reasonable cause to believe that money was lost, misappropriated, or misused, or that other fraudulent or unlawful conduct has occurred are required to report this information to the SAO.⁴⁵ A reasonable cause to believe exists when a set of facts would lead a

reasonable and prudent person to believe that an offense may have been committed.⁴⁶ Employees and vendors who become aware of a situation that involves suspicious activities or fraudulent acts may also report the allegations to SAO.

The SAO coordinates investigatory work with internal auditors, federal and state prosecutors, and law enforcement agencies at the city, county, state, and federal levels. Criminal offenses investigated by SAO include, but are not limited to, the following:

- theft,
- forgery,
- tampering with a governmental record,
- securing execution of document by deception,
- misapplication of fiduciary property,
- conversion of funds,
- abuse of official capacity,
- gift to a public servant by a person subject to his or her jurisdiction, and
- bribery.

Reports of fraud, waste, or abuse involving state resources may be submitted through the SAO website,⁴⁷ by phone at 1-800-TX-AUDIT (892-8348), or by mail to State Auditor's Office, Attn: IAS, P.O. Box 12067, Austin, TX 78711-2067. Someone who reports fraud may choose to remain anonymous.⁴⁸

³⁹ [TEX. PENAL CODE § 39.02\(a\)\(2\)](#).

⁴⁰ See e.g., [Tex. Ethics Comm'n Op. No. 134 \(1992\)](#).

⁴¹ [TEX. PENAL CODE § 39.02\(a\)\(2\)](#).

⁴² [Tex. Ethics Comm'n Op. No. 147 \(1993\)](#).

⁴³ [TEX. GOV'T CODE § 2261.256](#).

⁴⁴ [TEX. GOV'T CODE § 321.013](#), et seq.

⁴⁵ [TEX. GOV'T CODE § 321.022\(a\)](#).

⁴⁶ [FAQ](#) posted to SAO website at www.sao.texas.gov.

⁴⁷ The SAO website is located at www.sao.texas.gov.

⁴⁸ <https://sao.fraud.texas.gov/>.

VENDOR COMMUNICATION

Communication between public procurement professionals and vendors is imperative and encouraged. If used effectively, communication with industry representatives is a vital resource for public procurement professionals. Steps must be taken, however, to maintain a fair opportunity to compete for all vendors and avoid any appearance of favoritism. Agency personnel must be mindful that one-on-one communications with vendors occurring prior to contract award are subject to enhanced scrutiny due to the importance of maintaining a “level playing field” among all eligible vendors during competitive procurements. If there is any doubt about appropriate communications with vendors, consult with agency legal counsel.

Communication Model. Agencies are expected to develop and publish a communication procedure to assist procurement professionals and vendors in establishing appropriate vendor communication. A sample Communication Model is available in [Appendix 3](#). Agency legal counsel should be consulted for any communication outside the parameters of the agency’s established Communication Model.

Fact Gathering. Texas law authorizes the exchange of information between an agency and a vendor related to future solicitations.⁴⁹ Vendors are often experts in their respective fields and can offer insight on potential purchases, such as current trends, industry practices, and available products or solutions. The procurement team should develop a plan to obtain any vendor input, which may include issuing a Request for Information (RFI), holding a formal pre-solicitation meeting with the vendor community, attending industry days, contacting industry leaders directly, or contacting vendors directly. The result of these interactions may lead to increased competition, a more detailed and up-to-date description of technical requirements or scope of work, and ultimately better value for the State. However, Contract Developers must never tailor specifications to benefit a particular vendor, as this limits competition. Care should be taken to avoid the appearance of favoritism towards certain vendors in the fact-gathering process. When possible, agencies should avoid consulting exclusively with incumbents or a small number of vendors, which could give the appearance of favoritism. RFIs and invitations to a formal pre-solicitation meeting should be sent to all vendors listed under the applicable code on the CMBL, as well as any incumbent vendors who may not be listed on the CMBL.

Drafting the Solicitation. Contract Developers may communicate with vendors for the limited purpose of answering questions

that arise during drafting specifications. For example, it may be necessary to consult a group of vendors to ensure that specifications are not needlessly restrictive, are accurate, and avoid the appearance of favoritism. When communicating with vendors, Contract Developers should always be careful about sharing information and should avoid creating an unfair competitive advantage or an appearance of favoritism. Any information disclosed to one or more vendors that could potentially affect the response to the solicitation must be made publicly available in the solicitation. This provides equal access for all vendors and maintains procurement integrity. If a vendor is compensated by an agency for its assistance in drafting specifications or scope of work for a solicitation, the vendor is not eligible under Texas law to bid on the resulting contract.⁵⁰

After the solicitation is posted. When the solicitation is issued, only vendor communication methods established in the solicitation are permitted. Designated points of contact should be established within the solicitation by the soliciting agency to receive inquiries from vendors. Agencies may provide opportunity to instruct vendors on statutory requirements such as HUB subcontracting plans or provide access to a HUB coordinator not involved in the procurement award decision to review draft HSPs for compliance prior to submission. Opportunities for formal communication including pre-bid conferences that are open to all interested parties, and written question and answer (Q&A) periods are recommended, particularly for complex procurements. These opportunities are the only times when an agency can benefit from vendors’ input after a solicitation is issued to make any necessary corrections to the solicitation through the addendum process. Failure to allow for vendor input during the Q&A period may result in vendors bidding higher-than-necessary prices to cover unforeseen costs if the specifications are unclear. This could result in higher costs to the agency or cause the solicitation to fail, thus necessitating a new solicitation.

If any information relevant to the procurement such as evaluation methods or projected ordering volumes is provided to any vendor, that information should be released to the public without delay. This includes information shared at conferences attended by some but not all potential vendors. To ensure a “level playing field,” any contact between vendors and end users or evaluators should be avoided during the solicitation posting period, and if a vendor fails to obey the guidelines regarding vendor communication posted in the agency solicitation, the vendor’s proposal may be subject to disqualification.

⁴⁹ [TEX. GOV'T CODE § 2155.090\(b\)](#).

⁵⁰ [TEX. GOV'T CODE §§ 2155.004, 2155.090\(b\)](#).

Evaluation and Negotiation. Allowable vendor-public procurement professional interactions between the response due date and contract award include:

- clarification of a respondent's ability to meet the solicitation requirements;
- negotiations, as appropriate based on the procurement method, including request for best and final offer (BAFO); and
- the exchange of information as necessary to facilitate a potential contract award.

Evaluation and vendor selection should be based on response documents formally submitted by each vendor, not other communications. If one vendor is provided an opportunity to clarify its response, similarly situated vendors should receive the same opportunity.

SPD, DIR, SAO, OVERSIGHT TEAMS, AND PLANNING DOCUMENTS

Overview

SPD and DIR each operate independent statewide centralized purchasing programs. Both agencies leverage the State’s buying power in order to maximize competition to provide cost-effective products and services to agencies and other eligible public sector customers. SPD and DIR serve on two interagency oversight teams — the Contract Advisory Team (CAT) and Quality Assurance Team (QAT) — which seek to improve agency procurement and contract management practices.

SPD

SPD is the State’s central authority for the procurement of non-IT goods and services.⁵¹ SPD’s primary functions include managing statewide contracts, exercising procurement authority delegation of specific purchases to individual agencies, and providing guidance on procurement practices which foster effective competition and ensure the quality and integrity of state purchases.

SPD leverages the State’s buying power by developing statewide Term Contracts and establishing TXMAS contracts for large-volume non-IT goods and services. These contracts are available on [Texas SmartBuy](#). Texas SmartBuy, managed by SPD, is the State’s central e-procurement system for non-IT goods and services. Almost 2 million items are available through Texas SmartBuy for agencies as well as local governments and state-funded non-profit organizations through SPD’s Texas SmartBuy Membership program.⁵²

SPD provides procurement support services to agencies, entities participating in SPD’s cooperative purchasing program, and the vendor community. SPD publishes and maintains this Guide and administers the State’s professional procurement certification and training program. In addition, SPD manages the following programs that are utilized for both IT and non-IT procurements:

- Centralized Master Bidders List (CMBL),
- Historically Underutilized Business Program (HUB),

⁵¹ In 2007, the functions of the Texas Building and Procurement Commission were divided between the TFC, its successor agency, and CPA. House Bill 3560 of the 80th Legislature transferred to CPA the statewide procurement function, fleet management, historically underutilized business program, and support services of the Texas Building and Procurement Commission. At that time, CPA became the State’s purchasing manager, awarding and managing hundreds of statewide contracts on behalf of more than 200 state agencies and 1,600 cooperative purchasing members.

⁵² [TEX. GOV’T CODE §§ 2155.061, 2155.202-2155.205](#); [TEX. LOC. GOV’T CODE § 271.082](#).

- Electronic State Business Daily (ESBD), and
- Vendor Performance Tracking System (VPTS).

A summary of SPD programs and online systems is located in [Appendix 6](#).

DIR

DIR is the State’s information technology and telecommunications agency. DIR leverages the buying power of the State and utilizes strategic sourcing methods to select vendors offering the best value on IT commodity items to the State.⁵³ DIR provides a range of IT and telecommunications products and services to agencies and eligible voluntary customers, including local governments and universities.

DIR coordinates and supports the IT and telecommunications needs of the State by carrying out the following key functions:

- provides statewide IT strategic planning, reporting, and standards setting;
- provides guidance and oversight of state information security which includes operation of the Network Security Operations Center, creation of the State Information Security Advisory Committee and Texas Cybersecurity Council, and education and outreach for Information Resources Managers;
- oversees Data Centers Services; Texas.gov, the official website of Texas; Managed Security Services; and Open Data Portal;
- procures and manages statewide cooperative contracts for IT products and services; and
- operates the Capitol Complex Telephone System (CCTS).

DIR also provides technology policy, planning, and standards that help shape consistent and effective use of technology across the state, addressing areas such as statewide project planning, electronic information resources (EIR) accessibility, and best practice guidance in new technologies. Furthermore, as the State’s technology agency, DIR provides state leadership with updates on technology issues relevant to agencies.

⁵³ [TEX. GOV’T CODE § 2157.068\(b\)](#).

SAO

The State Auditor’s Office (SAO) assigns contract monitoring ratings to each of Texas’ twenty-five (25) largest state agencies as determined by the Legislative Budget Board (LBB) based on the total contracting dollar amount of the agency.

The ratings are assigned to the identified agencies at three specific time periods during the procurement process: contract solicitation development, contract formation and award, contract management and termination.

The ratings are “additional monitoring warranted,” “no additional monitoring warranted,” and “reduced monitoring warranted.”

SAO RATINGS ¹	CONTRACT TIMELINE		
	Contract Solicitation & Development	Contract Formation & Award	Contract Management & Termination
Additional monitoring warranted			X
No additional monitoring warranted	X		
Reduced monitoring warranted		X	

TABLE NOTES

¹ [TEX. GOV'T CODE § 2261.258](#); [34 TEX. ADMIN. CODE § 20.166](#).

Agencies that are identified with a rating of “additional monitoring warranted” during Contract Solicitation and Development may not request expedited CAT reviews. Contract Managers at agencies assigned the rating “additional monitoring warranted” during Contract Management and Termination must complete the SPD-provided Enhanced Contract Monitoring training by December 31 of the year of the rating assignment.

Contract Advisory Team

The Contract Advisory Team (CAT) was created in 2001 to assist agencies in improving contract management practices. In addition to reviewing and making recommendations on the solicitation documents for contracts by agencies that have an estimated value of at least \$5 million, CAT also

- reviews any findings or recommendations made by the state auditor, including those made regarding an agency’s compliance with this Guide;

- provides recommendations to SPD regarding the development of this Guide and training;
- provides recommendations and assistance to agency personnel throughout the contract management process;
- coordinates and consults with the QAT on all contracts relating to a major information resources project;
- develops and recommends policies and procedures to improve agency contract management practices;
- develops and recommends procedures to improve agency contracting practices by including consideration for best value; and
- creates and periodically performs a risk assessment to determine the appropriate level of management and oversight of contracts by agencies.⁵⁴

CAT consists of members from each of the following agencies: CPA, DIR, Health and Human Services Commission, Office of the Governor, TFC, TxDOT, and DPS as well as several representatives from institutions of higher education as identified in [Texas Education Code § 55.165](#). Agency membership on CAT is either designated by statute or appointment by the CPO.⁵⁵ SAO and LBB serve as technical advisors to CAT and OAG provides legal assistance to CAT.⁵⁶

Quality Assurance Team

The Quality Assurance Team (QAT) is an interagency working group established in 1993 to provide on-going oversight to reduce risk of project overruns and failures of major information resources projects that receive appropriations from the Legislature. Risk, for purposes of the QAT, is defined as the likelihood that a project will not deliver a quality solution based on the timeline, budget and scope commitments made to state leadership.

The QAT fulfills its purpose primarily by executing the following strategies:

- reviews and provides recommendations on contracts for the development or implementation of a major information resources project with a value of at least \$10 million;
- implements a standard, repeatable, predictable, and transparent quality assurance process;
- reviews deliverables produced by projects, including proactive monitoring of project outcomes;
- requires development of a corrective action plan for projects based on identification of project risks;

⁵⁴ [TEX. GOV'T CODE § 2262.101\(a\)](#).

⁵⁵ [TEX. GOV'T CODE § 2262.102\(a-1\)](#).

⁵⁶ [TEX. GOV'T CODE § 2262.102\(b\)-\(c\)](#).

- reports to stakeholders (state leadership, agency leadership, agency project team) the QAT assessment of the health and overall status of projects; and
- elevates significant issues to state leadership and advises on alternative methods for correction.

All agencies are subject to QAT oversight, with the exception of institutions of higher education and self-directed, semi-independent state agencies.⁵⁷ The QAT is composed of representatives of the LBB, DIR, and CPA, with SAO participating as an advisor.⁵⁸

Agency Procurement Plan

Each agency must complete an agency procurement plan that identifies its management controls and purchasing oversight authority in accordance with the policy guidance contained in this Guide.⁵⁹ Agencies must submit a current procurement plan to SPD annually by November 30. The [Agency Procurement Plan Template](#) and submission information are located on the CPA website.⁶⁰ SPD uses information submitted in the procurement plans to analyze state spend and opportunities for contract consolidation at the statewide level, and as a reference for agency personnel's authority to submit procurement requests, such as open market requisitions or delegation requests.

Historically Underutilized Business Program Reports

Each agency must maintain, and compile monthly, information relating to the agency's and each of its operating divisions' use of Historically Underutilized Businesses (HUBs), including information regarding subcontractors and suppliers.⁶¹ On a monthly basis, each agency must require its prime contractors to report to the agency the identity and amount paid to each HUB and non-HUB subcontractor to whom the prime contractor has awarded a subcontract for the purchase of supplies, materials and equipment.⁶² Prime contractors must report to the applicable agency the progress payments made to subcontractors and suppliers each month in which such payment is made.⁶³

On a form prescribed by SPD, each agency must report to SPD, not later than March 15 of each year regarding the previous six-month period and on September 15 of each year regarding the preceding

fiscal year, the total dollar amount of HUB and non-HUB contracting and subcontracting participation in all of the agency's contracts for the purchase of goods, services and public works payments.⁶⁴ Agencies must include contracting and subcontracting participation paid from treasury and non-treasury funds.⁶⁵

SPD will prepare a consolidated report based on a compilation and analysis of the reports submitted by each state agency and other information available to SPD.⁶⁶ These reports of HUB purchasing and contracts shall form a record of each agency's purchases in which the agency selected the contractor.⁶⁷ SPD will submit to the presiding officer of each house of the Legislature, by May 15 of each year, a report regarding the previous six-month period and, by November 15 of each year, a report on the preceding fiscal year.⁶⁸

Agency Contract Management Handbook

Each agency must publish a contract management handbook that establishes consistent contracting policies and practices to be followed by the agency and that is consistent with this Guide.⁶⁹ The agency's handbook may include standard contract provisions and formats for the agency to incorporate in contracts.⁷⁰

Agency Contract Management Procedures

Each agency must develop and comply with a purchasing accountability and risk analysis procedure. The procedure must provide for

1. assessing the risk of fraud, abuse, or waste in the vendor selection process, contract provisions, and payment and reimbursement rates and methods for the different types of goods and services for which the agency contracts;
2. identifying contracts that require enhanced contract monitoring or the immediate attention of contract management staff; and
3. establishing clear levels of purchasing accountability and staff responsibilities related to purchasing.⁷¹

The agency shall post on the agency's website the procedures described in paragraphs (2) and (3) above and submit to spd.policy@cpa.texas.gov a link to the web page that includes the procedures.⁷² The link to each agency's [contract management procedures](#) is located on the CPA website.⁷³

⁵⁷ See Quality Assurance Team Policies and Procedures Manual located on the QAT website at www.qat.dir.texas.gov.

⁵⁸ [TEX. GOV'T CODE § 2054.158](#).

⁵⁹ [TEX. GOV'T CODE § 2155.132\(c\)](#); [34 TEX. ADMIN. CODE § 20.132\(b\)](#).

⁶⁰ The CPA website is located at Comptroller.Texas.Gov.

⁶¹ [TEX. GOV'T CODE § 2161.122\(a\)](#).

⁶² [TEX. GOV'T CODE § 2161.122\(a\)](#).

⁶³ [TEX. GOV'T CODE § 2161.122\(b\)](#).

⁶⁴ [TEX. GOV'T CODE § 2161.121\(b\)](#).

⁶⁵ [TEX. GOV'T CODE § 2161.121\(c\)](#).

⁶⁶ [TEX. GOV'T CODE § 2161.121\(a\)](#).

⁶⁷ [TEX. GOV'T CODE § 2161.122\(e\)](#).

⁶⁸ [TEX. GOV'T CODE § 2161.121\(d\)](#).

⁶⁹ [TEX. GOV'T CODE § 2261.256\(b\)](#).

⁷⁰ [TEX. GOV'T CODE § 2261.256\(b\)](#).

⁷¹ [TEX. GOV'T CODE § 2261.256\(a\)](#).

⁷² [TEX. GOV'T CODE § 2261.256\(c\)](#).

⁷³ The CPA website is located at Comptroller.Texas.Gov.

THE PROCUREMENT CYCLE

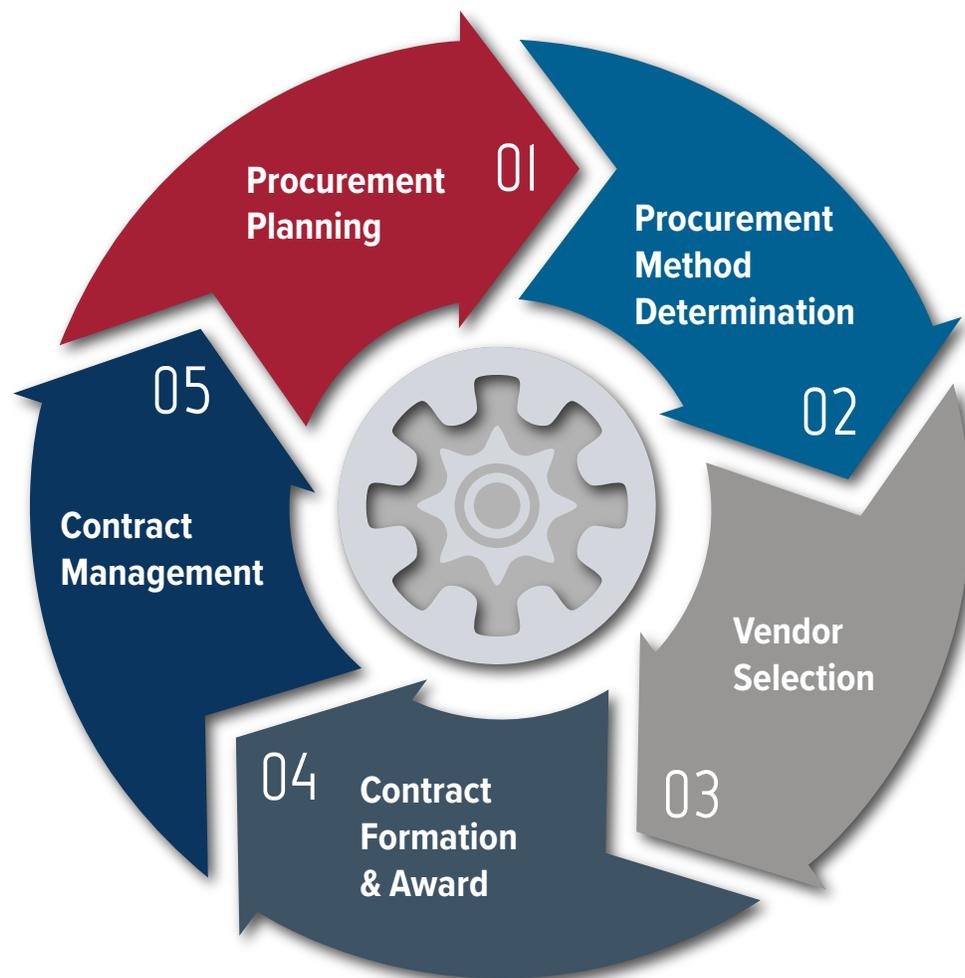
Before engaging in any public procurement activities, it is important to understand that there are common characteristics between all procurements and following each of the processes outlined below ensures that the procurement is conducted in a transparent and efficient manner.

The Procurement Cycle identifies the five steps performed by public procurement professionals for every procurement.

The steps of the Procurement Cycle are summarized as follows:

1. Procurement Planning: Define the business need and establish the procurement objectives;
2. Procurement Method Determination: Identify the appropriate Procurement Method and, if applicable, issue a solicitation;
3. Vendor Selection: Fairly and objectively select the vendor that provides best value to the State;
4. Contract Formation & Award: Ensure that the awarded contract complies with applicable procurement law and contains provisions that achieve the procurement objectives; and
5. Contract Management: Administer and enforce the terms of the contract.

The remainder of the Guide is organized to provide practical suggestions as well as best practices for the procurement activities associated with each step of the Procurement Cycle.



PROCUREMENT PLANNING

Overview

The procurement process begins with procurement planning. This is a crucial step to the successful outcome of any procurement because, with proper planning, an agency is likely to achieve its procurement objectives in an efficient and timely manner. Planning activities, at a minimum, include developing a needs assessment, a cost estimate and an Acquisition Plan. The most common procurement planning document is the purchase requisition.

Vendors also need time to plan for solicitations. To achieve a strong pool of responses, agencies are encouraged to develop a six-month calendar of upcoming solicitations and post it on their agency website. This will allow interested vendors time to allocate sufficient staffing resources for a response and foster greater competition for goods and services. Solicitations calendars are tentative and non-binding and remain subject to change at the agency's discretion.

Needs Assessment

The success of the procurement is often dependent upon how well the business requirements are documented during the Procurement Planning phase. The needs assessment, therefore, must contain sufficient detail to identify the key business requirements. As part of the needs assessment, the agency may conduct market research, study historical spend, use benchmarking, and issue a Request for Information (RFI) to the vendor community.

When conducting the needs assessment, public procurement professionals must be mindful that an agency may not accept a response or award a contract to a vendor that received compensation from the agency to participate in the preparation of the specifications or solicitation on which the proposal or contract is based.⁷⁴ A respondent or contract participant, however, may provide free technical assistance to an agency.⁷⁵

Market Research. Market research is routinely used by public procurement professionals to obtain information relating to the size of the potential vendor pool, pricing, applicable industry standards, market trends, and to determine if the item or service to be purchased is readily available in the commercial marketplace. Market research may include online research, review of industry periodicals and information obtained from professional organizations,

attendance at trade shows, discussions with other customers, and consultations with industry representatives.

Historical Spend Analysis. Historical spend analysis is a tool used to optimize an agency's buying power. By studying an agency's purchasing data, public procurement professionals seek, among other things, to identify cost savings, which may be available by consolidating purchases or diversity, and areas for improvement of administrative efficiencies.⁷⁶ For instance, a study of an agency's spending pattern may reveal that the agency is missing a volume discount opportunity when it makes multiple single purchases rather than consolidating the individual purchases together as a bulk purchase.

Benchmarking. Benchmarking is used by public procurement professionals to compare a particular item, service, or process with other entities or an established industry standard. The objective of benchmarking is to obtain a "measure" that can then be used to identify opportunities for improvement. For example, for a product that an agency is using under an expiring contract, benchmarking for the subsequent procurement would include an analysis of the product capabilities currently available in the market and the associated price per standard unit. This practice helps to ensure that the agency is not procuring an outmoded replacement product for the same or similar price as a product with far more advanced capabilities.

Request for Information (RFI). An RFI is a formal research method used by an agency to gather information directly from the industry about a particular type of product or service. One of the benefits of the RFI process is that information, pertinent to an agency's business need, is obtained in real-time directly from the vendor community regarding applicable industry standards, best practices, potential performance measures, cost structures or pricing methodologies, and feedback on innovative items.

A common practice is to publish the RFI on the ESBD or submit the RFI to an appropriate professional or trade organization. This practice has the benefit of not only utilizing a venue that optimizes access by the vendor community, but also serves to control vendor communications so that they only occur with designated agency contacts. By establishing a prescribed communication protocol at the beginning of the RFI process, the agency is ensuring that a "level

⁷⁴ [TEX. GOV'T CODE § 2155.004\(a\).](#)

⁷⁵ [TEX. GOV'T CODE § 2155.004\(e\).](#)

⁷⁶ See [General Appropriations Act, House Bill 1, 88th R.S. at Article IX, Section 17.09\(c\)](#) (directing agencies to make a good faith effort to identify and execute savings and efficiencies in their use of contracted goods and services).

playing field” is maintained within the vendor community if there is a subsequent procurement initiative.

It is important to note that an RFI is not a procurement opportunity; a contract cannot be developed from a response to an RFI.⁷⁷ Responses to an RFI are strictly voluntary and there is no downside for vendors who choose not to participate; consequently, an RFI cannot be used to establish a pre-qualified vendor list as voluntary participation in the RFI process cannot disadvantage vendors that choose not to participate. Vendors may choose not to participate in RFIs for a variety of reasons. For instance, a vendor may have a company policy of not responding to RFIs. Vendors may also decide, on a case-by-case basis, not to respond to RFIs seeking information readily available on the internet. The number of responses to an RFI, therefore, should not be used to gauge industry interest in any subsequent procurement initiative.

An agency may choose to use information received from RFI responses to develop specifications for a solicitation. Responses to RFIs, therefore, are public information. Public procurement professionals must be mindful not to provide any information during the RFI process that would give a vendor an advantage in a later procurement or could be construed as preliminary negotiations. If RFI respondents are requested to deliver oral presentations, the same agency staff should attend all presentations and the respondents should be offered the same amount of time to conduct their presentations. It is best practice for RFI activities to conclude prior to commencement of specifications drafting.

Cost Estimate

The agency must develop a cost estimate as well as make an initial determination of the funding source that will be used for the procurement during the Procurement Planning phase. Depending on the procurement, a cost estimate may be developed from a vendor’s advertised price list, developed through online research, or may be prepared using standardized estimation methods and based on historical spend. The purchaser may contact someone within the agency who has knowledge in the subject area to assist with the cost estimate. The cost estimate must be developed in good faith as it will be used not only in the selection of the appropriate procurement method, but also for compliance with statutory requirements that may be applicable to the purchase based on contract value, funding source or expenditure restrictions and prohibitions.⁷⁸

⁷⁷ There is no prescribed format for an RFI. For RFIs issued in the form of a draft solicitation-style document published on the ESBD, the document must be conspicuously identified as an RFI *i.e.*, a document issued for the purpose of seeking vendor community feedback that will be considered by the agency in the development of the actual solicitation.

⁷⁸ [34 TEX. ADMIN. CODE § 20.82\(b\)\(6\)](#).

Informal Budget Quotes. When preparing a cost estimate, the agency may choose to contact several vendors to obtain pricing information by means of an “informal budget quote.” The agency must clearly explain to all contacted vendors that the price estimate is sought for informational purposes only and that the agency’s request for an estimate is not a formal solicitation. When obtaining price estimates from vendors, care must be taken to avoid giving a vendor any competitive advantage in a future procurement initiative.

Funding Source. As part of the procurement planning activities, the agency should determine the funding source that will be used to pay the vendor. Sources of funding include: General Revenue, General Revenue-Dedicated accounts, Federal Funds, and Other Funds. The agency must ensure that the procurement complies with any laws, special regulations, restrictions or limitations applicable to the source of funding. Information regarding funds and accounts may be found in the [Texas Comptroller Manual of Accounts](#) posted on the CPA website.⁷⁹ In addition, agencies planning to use grant funds must also comply with any applicable grant requirements or special conditions imposed by the underlying grant award that will fund the procurement.

Allowable Use of Appropriated Funds. The agency must ensure that the procurement is not prohibited by law, including the General Appropriations Act. For example, agencies may not use appropriated funds for the following goods and services unless the procurement falls within a statutorily authorized exemption:

- alcoholic beverages;⁸⁰
- an audit of the financial records or accounts of the agency;⁸¹
- postage or a post office box from an entity other than the U.S. postal service;⁸²
- membership in or dues for professional organizations;⁸³
- live or artificial indoor plants;⁸⁴

⁷⁹ The CPA website is located at [Comptroller.Texas.Gov](#).

⁸⁰ [TEX. GOV'T CODE §§ 2113.001\(2\), 2113.101](#) (exception for authorized law enforcement purposes).

⁸¹ [TEX. GOV'T CODE §§ 2113.001\(2\), 2113.102](#) (exception for public junior colleges, the Texas lottery, the Texas Department of Housing and Community Affairs, the Texas Turnpike Authority division of the Texas Department of Transportation, certain audits of payments received from the federal government, audits for certain grants, loans, or other money to an entity other than a state agency, and certain internal auditors or to a contract with the state auditor).

⁸² [TEX. GOV'T CODE §§ 2113.001\(2\), 2113.103](#) (multiple exceptions).

⁸³ [TEX. GOV'T CODE §§ 2113.001\(2\), 2113.104](#) (exception for public junior colleges, a state library, and prior review and approval of the expenditure by the administrative head or designee of the state agency).

⁸⁴ [TEX. GOV'T CODE §§ 2113.001\(2\), 2113.105](#) (exception for public junior colleges and plants purchased by institutions of higher education for education or research purposes).

- private facilities for meetings, conferences or exams;⁸⁵ and
- generally informational, promotional, or educational periodicals and publications issued by the agency intended for use by the general public and not essential for achievement of a statutory objective of the agency.⁸⁶

Information regarding how to properly carry out purchase transactions while complying with certain provisions of the constitution, statutes, and rules related to expenditures may be found on [eXpendit State Purchase Policies](#) located on the CPA website.⁸⁷ Public procurement professionals should seek guidance from agency legal counsel to determine if an exception exists when there is a need to purchase a generally prohibited item.

Acquisition Plan

The Contract Developer, using the needs assessment and the cost estimate, will determine the procurement strategy or approach for obtaining the requisite goods or services. For relatively simple and routine procurements, like purchases using the set aside programs (State Use program and TCI program), Texas SmartBuy, or informal bidding, the Acquisition Plan may be documented as an agency procedure. For other procurements, the Contract Developer will develop a unique Acquisition Plan for each purchase. Factors to be considered by the agency in determining which procurements require individual Acquisition Plans include the following: procurement type (e.g., furniture, software maintenance, consulting services), contract complexity, dollar value, and whether the procurement is part of a larger organizational project.

An agency may develop its own internal version of an Acquisition Plan. A sample Acquisition Plan is located in [Appendix 7](#). DIR has also developed an Acquisition Plan template, which is available on the DIR website,⁸⁸ for technology procurements as part of the [Texas Project Delivery Framework](#).

The objective of the Acquisition Plan is to ensure that the procurement is solicited, negotiated, executed, and managed in a way that delivers best value to the State. Accordingly, the Acquisition Plan tracks all of the procurement activities that take place throughout the Procurement Cycle. The Acquisition Plan identifies the procurement team (including the Contract Developer, Contract Manager, and end user), the team's roles and responsibilities, the schedule of events, as well as the activities necessary to ensure that the contract requirements are satisfied, the goods and services are delivered in a timely manner, and the financial interests of the agency are protected.

To aid public procurement professionals in the development of an Acquisition Plan, a procurement value threshold chart is located in [Appendix 8](#). Also, a sample procurement file checklist is located in [Appendix 9](#). A procurement file checklist is a tool used for documenting compliance with applicable procurement laws, rules, and agency practices.

Prior to contract award, the Acquisition Plan should be updated to address significant changes to the overall procurement effort, including changes to any identified assumptions that may impact the procurement scope or constraints to the procurement process. After contract award, the Acquisition Plan is used during the transition from Contract Developer to Contract Manager. A well-drafted Acquisition Plan will assist the Contract Manager in managing the contract throughout its term.

⁸⁵ [TEX. GOV'T CODE §§ 2113.001\(2\), 2113.106](#) (exception for public junior colleges or if state facilities are not available when needed, are not adequate to accommodate the meeting, conference, or examination, or are not an economically favorable alternative to other facilities).

⁸⁶ [TEX. GOV'T CODE §§ 2113.001\(2\), 2113.107\(b\)](#) (multiple exceptions).

⁸⁷ The CPA website is located at [Comptroller.Texas.Gov](#).

⁸⁸ The DIR website is located at [www.dir.texas.gov](#).

PROCUREMENT METHOD DETERMINATION

Overview

The second step of the procurement process is to determine which procurement method would best achieve the identified business requirements and procurement objectives. SPD and DIR are charged with the responsibility of establishing and overseeing statewide contracts for use by agencies. Agencies must use SPD and DIR designated procurement methods unless the procurement is subject to a statutorily specified exclusion or authorized exemption.

This Guide primarily focuses on procurement methods that are within SPD and DIR's procurement authority. Public procurement professionals are expected to be knowledgeable about any exclusions or exemptions from SPD or DIR statewide procurement authority that pertain to their agencies. An exclusion or exemption occurs when

1. the procurement is [not within the general grant of statutory authority to SPD](#) or DIR, or
2. a particular agency, procurement type, or contract value is designated to be outside of SPD or DIR's authority.

Upon written request, SPD shall determine the source of purchasing authority for a particular procurement.⁸⁹

Best Value to the State. Texas law mandates that contract awards may only be made to responsive vendors providing best value to the State. The best value standard may vary depending on the procurement method;⁹⁰ therefore, public procurement personnel must ensure that the appropriate best value standard is used as the basis for the contract award.

Procurement Methods

Procurement Method Identification Process

When identifying the appropriate procurement method, including relevant exclusions and exemptions, public procurement personnel will need to know the following for each purchase: procurement type, cost estimate, and purchasing entity. For certain procurements, SPD and DIR may delegate specific procurement authority to an agency. A delegation of authority may be provided for a pre-approved class of procurements, such as particular procurement

type or contract value, or obtained on a case-by-case basis upon request by the agency.⁹¹

The importance of selecting the proper procurement method cannot be overstated. Particular care must be taken to ensure that the correct procurement method is identified early in the procurement process. If the incorrect procurement method is selected, the purchase will not result in best value to the State and will most likely be more expensive and less efficient than if the correct method was used, and, in the worst case, may result in a void contract that must be re-solicited.

The process for selecting the appropriate Procurement Method is outlined below.

Step 1: Is the purchase subject to a Declaration of Disaster by the Governor?

If yes, follow acquisition procedures for the [Texas Disaster Act of 1975](#).

If no, proceed to Step 2.

Step 2: Can the purchase be completed using State or Federal surplus property?

If yes, follow acquisition procedures for the [State and Federal Surplus Property Programs](#), as applicable.

If no, proceed to Step 3.

Step 3: Is the purchase for professional services, consulting services, or legal services?

If yes, follow the acquisition procedures for [Professional Services](#), [Consulting Services](#), or [Legal Services](#), as applicable.

If no, proceed to Step 4.

Step 4: Can the purchase be completed using the TCI Program?

If yes, follow the acquisition procedures for [TCI Purchases](#).

If no, proceed to Step 5.

Step 5: Can the purchase be completed using the State Use Program?

If yes, follow the acquisition procedures for the [State Use Program](#).

If no, proceed to Step 6.

⁸⁹ [TEX. GOV'T CODE § 2261.001\(c\)](#).

⁹⁰ Best value standards include, but are not limited to, the following: Sections [2155.074](#), [2156.007](#), [2157.003](#), [2254.003](#), and [2254.027](#) of the Texas Government Code.

⁹¹ Delegation of purchasing authority for construction contracts is held by SPD but occurs after the agency solicitation or project has been approved by TFC per [Chapter 2269](#) of the Texas Government Code.

Step 6: Is the purchase for Automated Information Systems (NIGP Class/Item with an *)?

If yes, follow the acquisition procedures for [Automated Information Systems Purchases](#).

If no, proceed to Step 7.

Step 7: Can the purchase be completed by contracting with another state agency or local government?

If yes, follow the acquisition procedures for [Interagency Cooperation Contracts \(IAC\)](#) or [Interlocal Cooperation Contracts](#), as applicable.

If no, proceed to Step 8.

Step 8: Can the purchase be completed using SPD Term Contracts?

If yes, follow the acquisition procedures for [Term Contracts](#).

If no, proceed to Step 9.

Step 9: Is the purchase for printing services or equipment, or mail and messenger services?

If yes, follow the acquisition procedures for [Printing Services and In-House Copy Centers](#) or [Mail and Messenger Services](#), as applicable.

If no, proceed to Step 10.

Step 10: Does the purchase involve used equipment or supplies?

If yes, follow the acquisition procedures for [Used Equipment](#).

If no, proceed to Step 11.

Step 11: Can the purchase be completed using one of the following:

[SPD Delegated Purchases](#),

[SPD TXMAS Contracts](#),

[Contract Established by Another State Agency](#),

[Federal Government Purchases](#), or

[Interstate Compacts & Cooperative Agreements](#)?

If yes, follow the applicable acquisition procedure.

If no, proceed to Step 12.

Step 12: Is the purchase for goods valued at over \$50,000 or services valued at over \$100,000?

If yes, follow the acquisition procedures for [SPD Administered Agency-Specific Procurements](#).

If no, consult SPD or agency legal counsel for the appropriate procurement method.

Procurement Method – SPD Non-Delegated Purchases

Overview

Chapters 2155 and 2156 of the Texas Government Code are the primary sources of SPD's procurement authority. SPD Non-Delegated Purchases include set aside programs and Term Contracts as well as procurements for which SPD's purchasing authority has not been delegated to agencies by rule. For procurements and procurement methods within SPD's purview, agencies must comply with SPD's rules and procedures.

Texas SmartBuy. [Texas SmartBuy](#), maintained by SPD, is the State of Texas online marketplace for non-IT goods and services. As the State's central e-procurement system, it is utilized by agencies and local governments to access hundreds of competitively bid and awarded state contracts. The web-based ordering system houses almost 2 million items.

Set Aside Programs. For purposes of this Guide, set aside programs refer to

1. Prison Made Goods governed by Chapter 497 of the Texas Government Code, and
2. the State Use Program authorized by Chapter 122 of the Texas Human Resources Code.

These set aside programs do not require competitive procurement.

Texas Correctional Industries Purchases

Texas Correctional Industries (TCI) is a division of the Texas Department of Criminal Justice (TDCJ) that manufactures goods and services using primarily offender labor for purchase by Texas governmental entities.⁹² The Prison Made Goods Act requires that agencies purchase goods made by and services offered by TCI. Competitive bidding is not required for items purchased from TCI under the Prison Made Goods Act.

TCI offers most goods through Texas SmartBuy. For goods not available through Texas SmartBuy, the agency may find them in the [TCI Catalog](#) published on the TCI website.⁹³ For TCI Catalog products, the PO must be issued directly to TDCJ via email to tci@tdcj.texas.gov with the following notation: "The award was made under the Prison Made Goods Act and is non-competitive."

Purchases of items that are in the TCI catalog, but not on Texas SmartBuy, are subject to SPD delegation of purchasing authority.⁹⁴

⁹² [TEX. GOV'T CODE Chapter 497](#).

⁹³ The TCI website is located at www.tci.tdcj.texas.gov.

⁹⁴ [TEX. GOV'T CODE § 497.025](#).

An agency may decline to procure a good or service from TCI if

- TCI grants a waiver,
- SPD determines that the good or service produced by TCI does not meet the requirements of the agency, or
- SPD certifies that the good or service can be purchased elsewhere at a lower price after the agency gives TCI final opportunity to negotiate on price.⁹⁵

Printing. Procurements for printing must comply with the [Printing Services and In-House Copy Centers](#) procedures. For competitively procured printing purchases, including those solicited using CPA's State Print Shop Request Form, TCI must be given the final opportunity to meet or beat the lowest price.⁹⁶ Bids for printing must include a bid or no bid response (in lieu of the waiver) from TCI.

TCI Waiver Process. A waiver must be obtained from TCI if an agency desires to procure a product or service offered in the TCI catalog from a source other than TCI. The TCI waiver request form can be found in the [Procurement Forms Library](#) located on the CPA website.⁹⁷ The waiver request can be based on substantial differences in specifications, which may include the inability for TCI to provide deliverables on the requested delivery date, price differences, or precise specifications required by the agency that cannot be met by TCI. An agency may not evade the intent of Prison Made Goods Act by requesting a product that varies slightly from standards for products established under Section 497.027 of the Texas Government Code, if TCI produces a similar product that is in compliance with established standards and is reasonably suited to the actual needs of the agency.⁹⁸

The waiver request must be submitted by fax or email to TCI, as indicated on the form. TCI will evaluate waiver requests on a case-by-case basis and reply with a written approval or a denial of each request. As a best practice, the procurement file must include the TCI waiver request and waiver response.

If TCI denies an agency's waiver request, the agency may send an appeal letter to SPD by emailing spd.policy@cpa.texas.gov. To expedite processing, the agency must provide a copy of the TCI waiver denial letter with the waiver identification number, along with all relevant supporting documentation. This includes correspondence requesting a price match or better offer from TCI and alternate vendor quotes. SPD will provide a written notice of the approval or denial of the agency's appeal.

⁹⁵ [TEX. GOV'T CODE § 497.024\(b\)](#).

⁹⁶ [TEX. GOV'T CODE § 497.025\(c\)](#).

⁹⁷ The CPA website is located at Comptroller.Texas.Gov.

⁹⁸ [TEX. GOV'T CODE § 497.024\(c\)](#).

SPD Certification Process. For requests to certify a lower available price, the purchasing agency must send to SPD the appropriate bid documents. If the certification is approved, SPD will provide a written certification to the agency in a form similar to the following: "SPD has reviewed the agency's documentation and certifies that the goods or services can be purchased elsewhere at a lower price."

The State Use Program

The Texas Workforce Commission (TWC) oversees the Texas Purchasing from People with Disabilities Program, commonly referred to as the State Use Program.⁹⁹ TWC contracts with a Central Nonprofit Agency, currently WorkQuest (formerly TIBH Industries), to administer the day-to-day operations of the program. WorkQuest partners with Community Rehabilitation Programs (CRP), which employ disabled workers to develop products or provide services for the State Use Program. WorkQuest is the management link between the CRP work centers (e.g., Lighthouse for the Blind), agencies, and TWC. Only products and services approved by TWC qualify as a set aside purchase available for agencies to purchase on Texas SmartBuy.

Agencies must purchase products and services offered through WorkQuest that meet the applicable specifications of the agency and that are available within the time specified.¹⁰⁰ Competitive bidding is not required for purchases from WorkQuest. WorkQuest purchases must be made through Texas SmartBuy except in emergency situations. Any time the quality of a WorkQuest product or service is deemed unacceptable or failed to meet agency specifications, this information should be reported to WorkQuest and a [vendor performance report](#) must be filed with SPD.

State Use Program Exceptions. Agencies are not required to purchase products and services using the State Use Program under the following circumstances:

1. under the rules of SPD, a WorkQuest-provided or -produced product or service does not meet the reasonable requirements of the agency; or
2. the requisitions made cannot be reasonably complied with using products or services produced by persons with disabilities.¹⁰¹

Agency purchases from other sources of products and services generally offered through the State Use Program are subject to enhanced scrutiny. Accordingly, specifications must satisfy a reasonable requirement by the agency and not be used to avoid the State Use Program. For example, if the purchase is for a pen with

⁹⁹ [TEX. HUM. RES. CODE Chapter 122](#).

¹⁰⁰ [TEX. HUM. RES. CODE § 122.008](#).

¹⁰¹ [TEX. HUM. RES. CODE § 122.016\(a\)](#); [34 TEX. ADMIN. CODE § 20.306\(b\)](#).

orange ink and WorkQuest only offers pens in black, blue, or red ink, the agency should document why black, blue, or red ink pens would not satisfy the agency's business need. To determine whether a WorkQuest-offered product or service meets the reasonable requirements of the agency, the agency must not consider price. An exemption is not needed to document the purchase of a product or service that is unavailable through the State Use Program.

For products and services offered through the State Use Program, agencies are not required to use WorkQuest provided products or services if they do not meet the agency's specifications as to quantity, quality, delivery time, or life cycle costs.¹⁰² If a WorkQuest-offered product or service is obtained from another source, the agency must document which of the four (4) authorized exceptions to the State Use Program is being utilized for the purchase. Price is not a factor used in the comparison of other sources to WorkQuest-provided products or services.

- **Exception for Quantity.** Quantity exceptions can be made when WorkQuest has a minimum order requirement that is more than is needed by the agency, or when an agency has a need for a quantity greater than WorkQuest is able to fill. For example, if an agency requires 3 toner cartridges and the WorkQuest minimum order quantity for toner cartridges is 10, on the exception report, the agency must state that quantity is the reason for procuring from another source because the agency need is less than the minimum order quantity specified in Texas SmartBuy by WorkQuest. As a best practice, quantity should not be used as an exception when the WorkQuest minimum order requirement could be met by combining the business need of several teams or divisions within the agency. Nor should orders be split to avoid a minimum quantity requirement.
- **Exception for Quality.** Quality exceptions can be made when a WorkQuest good or service does not meet specific performance standards (e.g., the WorkQuest item is not functionally equivalent to commercial sources). This exception cannot be based on opinion or preference. The determination must be based on an identical and/or similar comparison of specifications and performance. For example, when purchasing self-adhesive note pads, the agency's determination, based on employee feedback after prior WorkQuest self-adhesive note pad purchases, is that the WorkQuest product does not adhere as well as other brands. On the exception report, the agency must state that quality is the reason for the decision to procure from another source. The procurement file must be documented with a justification as to why the WorkQuest product does not meet the specifications or performance criteria of the agency.

¹⁰² [34 TEX. ADMIN. CODE § 20.306\(b\)](#).

- **Exception for Delivery Time.** Exceptions based on delivery time may only be made after WorkQuest has been contacted and WorkQuest has confirmed its inability to meet an essential schedule or delivery date requirement. For example, if an agency is purchasing 50 boxes of name tag labels and the WorkQuest delivery for the goods is 10 days from the date the PO is received, but the name tags are needed within 5 calendar days, the agency must state on the exception report that delivery time is the reason for the decision to purchase from a source other than WorkQuest. The procurement file must be documented with a justification explaining why the 10-day delivery will prevent the end user from conducting its normal business or will present a hazard to life, health, safety, welfare, or property.
- **Exception for Life Cycle Costs.** Life cycle cost exceptions can be made when the purchaser determines the WorkQuest product or service is not the most cost-effective option to meet the business requirements of the agency. For example, when an agency needs to procure a large number of folding tables and chairs for an agency hosted meeting that occurs once every two years, the agency may decide to rent, rather than purchase, the tables and chairs after considering the life cycle costs (e.g., costs associated with purchasing, owning, operating, maintaining, storing, and disposing of an item). On the exception report, the agency must state that life cycle cost is the reason for the decision to procure from a source other than WorkQuest.

The State Use Program Exception Reporting. Each agency that purchases products or services through WorkQuest must:

1. designate an agency employee to ensure that the agency complies with the requirements of the State Use Program; and
2. report through SPD's State Use Program exception reporting tool each month¹⁰³ the reason that products or services that could have been purchased from WorkQuest on behalf of a CRP, were purchased from another source.¹⁰⁴

The purpose of exception reporting is to provide SPD and TWC with the data to identify and address deficiencies and to evaluate whether additional commercially sourced products should be added to SPD statewide contracts for situations where WorkQuest products do not meet agency needs.

Term Contracts

OVERVIEW

SPD establishes Term Contracts for the purchase or lease of goods and services used in large quantities by several agencies.¹⁰⁵ Best value is achieved by using SPD established Term Contracts, therefore, competitive bidding by agencies is not required for items purchased from Term Contracts.

¹⁰³ [TEX. HUM. RES. CODE § 122.016\(b\)](#).

¹⁰⁴ [TEX. HUM. RES. CODE § 122.0095\(a\)](#).

¹⁰⁵ [34 TEX. ADMIN. CODE § 20.220](#).

The Term Contracts are categorized according to the NIGP Class/Item codes which are located in the [NIGP Commodity Book](#) maintained on the CPA website. With the exception of Managed Term Contracts, agencies must order goods or services on Term Contracts through the Texas SmartBuy online ordering system. Blanket POs and Confirmation Orders are not permitted in Texas SmartBuy.

All agencies are encouraged to use Term Contracts whenever possible. Agencies are not allowed to use delegated authority to purchase goods or services that are available through a statewide Term Contract unless the quantity required is less than the minimum order quantity specified in the relevant Term Contract.¹⁰⁶

MANAGED TERM CONTRACTS

A “Managed” Term Contract is a type of Term Contract that requires manual processing by the ordering entity. These contracts typically have different pricing structures or require a quote that is based on a discount percentage due to the agency’s business need or for regular scheduled deliveries or flexible delivery dates. General Contract Information (GCI) listings for Managed Term Contracts are located on Texas SmartBuy; however, the purchase cannot be made through the online ordering system. Instead, the agency issues a PO directly to the awarded vendor. A purchaser may contact [SPD’s Contract Management Office](#) for questions relating to a purchase from a Managed Term Contract. Blanket POs can be issued to the vendors of Managed Term Contracts; however, Blanket PO terms, including date range, must not exceed the Managed Term Contract term. When the Managed Term Contract expires, orders cannot be placed against any Blanket PO issued by the agency for that contract.

TRAVEL SERVICES CONTRACTS

As part of the State Travel Management Program (STMP), SPD negotiates contracts with private travel agents, travel and transportation providers, and credit card companies that provide travel services and other benefits to the State. SPD monitors travel reservations and other travel arrangements required for business travel by state employees and Texas SmartBuy members and provides travel-related services.¹⁰⁷ By establishing contracted rates with commercial lodging establishments, motels, inns, and bed & breakfasts, SPD obtains cost-effective lodging for state employees and Texas SmartBuy members traveling on official business.¹⁰⁸

¹⁰⁶ [TEX. GOV’T CODE § 2155.132\(f\)](#); [34 TEX. ADMIN. CODE § 20.82\(b\)\(3\)](#).

¹⁰⁷ [TEX. GOV’T CODE §§ 2171.051, 2171.055](#); [34 TEX. ADMIN CODE § 20.406\(2\)](#); see also [TEX. GOV’T CODE Chapter 660](#).

¹⁰⁸ For more information on rates, allowances, exceptions, and further resources, please see the State Travel Management Program at <https://comptroller.texas.gov/purchasing/programs/travel-management/#skip-scroll>. On October 1, 2018, the individual Hotel Rate Agreements were replaced with a 24/7 online hotel reservation platform for lodgings located in Texas as well as other states and certain countries.

Agencies¹⁰⁹ may not enter into a contract for travel services without prior approval from SPD.¹¹⁰ As part of the review process, SPD considers whether the proposed contract offers the best value for the State and the impact of the proposed contract on existing travel service contracts. Reimbursement of certain travel expenses and purchase requests by agencies for commercial airline or rental car transportation at an amount that exceeds SPD’s contracted fares or rates or certain limitations as prescribed by Chapter 660 of the Texas Government Code, the General Appropriations Act, and rules adopted by CPA, will not be granted unless the agency has a valid exception.

Exceptions to the Use of SPD Travel Services Contracts.

The following are exceptions to the use of the Travel Services Contracts:

- **Lower cost to the State.** Agencies may use any travel services obtained at a price lower than SPD’s travel services contract price. Agencies are encouraged to obtain lower-priced travel services through the use of 14-day or other advanced reservations programs, promotional price reductions, or any method that provides a lower overall cost of travel.¹¹¹
- **Unavailability of contract travel services.** SPD’s travel services contracts are not available during the time or at the location necessary for the business purpose; or the travel service contract does not provide the service required; or the contractor is unable to provide the contract services due to a force majeure event.¹¹²
- **Special needs.** The traveler’s health, safety, physical condition, or disability requires accommodations, including medical emergency or other necessary services, not available from SPD’s travel service contracts.¹¹³
- **Custodians of persons.** The traveler has custody of a person pursuant to statute or court order and the traveler is required to provide a degree of security and safety that is not available from SPD’s travel services contracts.¹¹⁴
- **In travel status.** The traveler is in the course of travel and changes in scheduling render the use of SPD’s travel services contracts impractical or the appropriate travel services are not available. The traveler must make reasonable efforts to secure rates equal to or lower than SPD’s travel service contract rates.¹¹⁵
- **Group program.** The traveler is using a group program wherein reservations were made through a required source to obtain a particular rate or service.¹¹⁶

¹⁰⁹ State agencies in the executive branch of state government shall participate under CPA rules in SPD contracts for travel services, provided that all travel agents approved by SPD are permitted to contract with the State and provide travel services to all state agencies. [TEX. GOV’T CODE § 2171.055\(a\)](#).

¹¹⁰ [34 TEX. ADMIN. CODE § 20.409\(a\)](#).

¹¹¹ [34 TEX. ADMIN. CODE §§ 20.408\(a\)-\(b\)](#).

¹¹² [34 TEX. ADMIN. CODE § 20.408\(c\)](#).

¹¹³ [34 TEX. ADMIN. CODE § 20.408\(d\)](#).

¹¹⁴ [34 TEX. ADMIN. CODE § 20.408\(e\)](#).

¹¹⁵ [34 TEX. ADMIN. CODE § 20.408\(f\)](#).

¹¹⁶ [34 TEX. ADMIN. CODE § 20.408\(g\)](#).

- **Emergency response.** The traveler is responding to a public health or safety emergency situation.¹¹⁷
- **Legally required attendance.** The traveler is required by a court, administrative tribunal, or other entity to appear at a particular time and place without sufficient notice to obtain services under an SPD travel services contract.¹¹⁸

In its written request seeking SPD approval of a requested exception, an agency may request that SPD consider additional exceptions.¹¹⁹ The request must include a reasonable justification for the need for the exception. SPD will not grant exceptions for longer than the term of existing state travel services contracts.¹²⁰

Travel Coordinators. Each agency shall designate an employee as its travel coordinator; this person will serve as the single point of contact between STMP and the agency for disseminating and collecting travel data and information. The following information must be provided to STMP about the travel coordinator:

- name,
- business telephone number,
- email address,
- business mobile telephone number, and
- other requested and relevant contact information.

It is recommended that agency travel coordinators participate in travel advisory, proposal evaluation, education, and any other groups needed to assist SPD in contracting for the most economical, efficient, and useful travel services. CPA may conduct audits of travel reimbursement requests for compliance with rules and to enforce travel requirements.

SPD-Administered Agency-Specific Procurements

For procurements not delegated to the agencies under the [SPD Review and Delegation Process](#), SPD will establish and administer an agency-specific procurement. The ordering agency initiates the process by submitting a delegation request to SPD either as an Open Market Requisition (OMR) or via the Procurement Oversight & Delegation portal.

The Contract Developer is responsible for providing current and complete specifications to SPD — providing out-of-date or incomplete specifications may prolong the procurement timeline. If the request includes items distributed to various geographic regions,

the Contract Developer must ensure that the estimated quantity per region is provided to SPD. Also, the Contract Developer must indicate on the delegation request if all or any part of the purchase is considered to be proprietary.

SPD will communicate with the ordering agency point of contact throughout solicitation development, posting, evaluation, and award. For SPD administered agency-specific contracts, the agency PO(s) submitted to the contractor must reference the SPD contract number. The ordering agency must notify the assigned SPD Contract Manager of any contractor performance matters. In addition, the agency should enter vendor performance reports to [Vendor Performance Tracking System \(VPTS\)](#).

Proprietary Purchases

A proprietary purchase is one where the specifications or conditions of the proposed purchase are proprietary to one vendor and do not permit an equivalent product or service to be supplied.¹²¹ The term “proprietary” refers to a product or service that has a distinctive feature or characteristic which is not shared or provided by competing or similar products or services.¹²² Proprietary purchases include products or services manufactured or offered under exclusive rights of ownership, including rights under patent, copyright, or trade secret law.¹²³

Proprietary purchases, by definition, preclude competition because an attribute of the purchase limits consideration to only one product or supplier. In today’s robust marketplace, it is unusual for only one product or one vendor to be capable of addressing an agency’s business need. Because Texas procurement law promotes the use of competitive bidding for purchases,¹²⁴ proprietary purchases are subject to enhanced scrutiny.

Proprietary purchases may be either sole source or competitive.

- **Sole Source:** The specified product or service is only available for purchase through a single vendor *e.g.*, manufacturer, publisher, service provider. Examples of sole source proprietary purchases include a back issue of a magazine available from only the publisher and an educational conference available from only the conference sponsor.
- **Competitive:** The specified product or service is available for purchase through more than one vendor *e.g.*, dealers, distributors, resellers, authorized service providers. Examples

¹²¹ [TEX. GOV'T CODE § 2155.067\(a\)](#).

¹²² [34 TEX. ADMIN. CODE § 20.25\(45\)](#).

¹²³ [34 TEX. ADMIN. CODE § 20.25\(45\)](#).

¹²⁴ [TEX. GOV'T CODE § 2155.063](#) (Except as otherwise provided by Subtitle D of Title 10 of the Texas Government Code, a purchase of or contract for goods or services shall, whenever possible, be accomplished through competitive bidding.).

¹¹⁷ [34 TEX. ADMIN. CODE § 20.408\(h\)](#).

¹¹⁸ [34 TEX. ADMIN. CODE § 20.408\(i\)](#).

¹¹⁹ [34 TEX. ADMIN. CODE § 20.409\(b\)](#).

¹²⁰ [34 TEX. ADMIN. CODE § 20.409\(b\)](#).

of competitive proprietary purchases include brand-specific replacement parts for equipment available through multiple OEM-authorized dealers and software that a software publisher makes available to the public through several resellers.

When a specification for a proposed purchase is drafted so narrowly that there is only one viable product or one vendor eligible for contract award, the agency must document the rationale for the [restrictive specification](#) by placing a written Proprietary Purchase Justification in the procurement file.¹²⁵ The Proprietary Purchase Justification must include the following information in order to document best value to the State:

1. describe the product or service the agency proposes to purchase, and provide a statement regarding the agency's business need and planned use;
2. explain why the agency specifications for the product or service are written as they are, and why those specifications are necessary to accomplish the agency's goal for the procurement;
3. state the reason that no other competing products or services will satisfy the need of the agency and provide examples of the technical, practical, or operational risks that would occur if competing products or services are selected; and
4. specify whether the purchase is sole source or competitive;
5. include the signature of the agency head, the chairman of its governing body, or a person to whom such signature authority has been properly delegated in the [Agency Procurement Plan](#), or in the case of an institution of higher education, by a person properly designated as a purchasing officer for the institution.¹²⁶ A Proprietary Purchase Justification template is located in [Appendix 10](#).

Proprietary purchases, regardless of whether they are sole source or competitive, are subject to ESBID posting requirements as well as requirements applicable to SPD delegation, CAT reviews, and QAT reviews.

Examples of Non-Compliant Proposed Proprietary Purchase Justifications.

- “Our professionals have identified [vendor’s product] as the most durable, safe, and efficient system of its kind.”
- “[The vendor] has claimed their technology is proprietary and we agree.”
- “[Vendor] is the exclusive patent holder of US Patents [X, Y, and Z]. No other manufacturer can legally produce [the product] with the same properties.”
- “Our agency has performed research [on these products]. The

manufacturer can provide [a range of products] that will enable [our agency] to [meet our statutory requirement].”

- “Our staff tested [these products] against others, and only [the identified products] that passed our rigorous qualification process were placed on the agency’s approved products list. We can only buy products on our approved products list; therefore, these products are proprietary.”
- This is the only vendor the feds will let us spend this money with.
- This vendor is our incumbent and only their products will work with the equipment we already have.
- “The [brand] furniture purchased will be used to provide a comfortable and aesthetically pleasing work environment for employees’ working in the office so they may provide customers frequenting the building excellent customer service in a welcoming atmosphere.”

Proprietary Sole Source Procurements ≤ \$25,000. No competitive bidding is required if the total value of the proprietary sole source contract is \$25,000 or less.

Proprietary Purchases under SPD Delegation by Rule.

For purchases made under SPD’s delegated authority by rule, agencies are required to maintain the Proprietary Purchase Justification in the agency procurement file and to provide it to SPD upon request. A Proprietary Purchase Justification is not required for procurements valued at \$10,000 or less.

For proprietary purchases exceeding \$10,000, the solicitation must include the following statement:

“These specifications are being advertised under Section 2155.067 of the Texas Government Code. Only bids on items conforming exactly to these specifications, which include proposing only the brand name(s), make and model number(s) specified, will be considered in determining an award.”

Proprietary Purchases under the SPD Review and Delegation Process.

For procurements made under the [SPD Review and Delegation Process](#), additional information must be submitted with the agency’s delegation request. For goods valued at more than \$50,000, the Proprietary Purchase Justification must be submitted to SPD along with the OMR at openmarket@cpa.texas.gov. For services valued at more than \$100,000, the agency must submit the Proprietary Purchase Justification on agency letterhead along with its delegation request submission to the Procurement Oversight & Delegation portal.

SPD will notify the agency in writing if the proprietary procurement is authorized by SPD. For proprietary purchases exceeding \$10,000, the solicitation must include the following statement:

¹²⁵ [TEX. GOV'T CODE §§ 2155.067\(a\), \(c\)](#).

¹²⁶ [34 TEX. ADMIN. CODE § 20.209\(b\)\(4\)](#).

“These specifications are being advertised under Section 2155.067 of the Texas Government Code. Only bids on items conforming exactly to these specifications, which include proposing only the brand name(s), make and model number(s) specified, will be considered in determining an award.”

If a review of the agency’s proposed specifications and Proprietary Purchase Justification does not show that the procurement is proprietary, then SPD will inform the agency that the proprietary procurement, as currently drafted, is not authorized. If SPD does not authorize the proprietary purchase, the agency may choose either to submit a revised Proprietary Purchase Justification and specifications for SPD review and approval or proceed with a non-proprietary procurement.

Proprietary Purchases using the RFO Procurement Method.

For proprietary purchases made using the RFO procurement method, agencies are required to maintain the Proprietary Purchase Justification in the agency procurement file and to provide it to SPD upon request. In addition, for proprietary purchases exceeding \$10,000, the RFO must include the following statement in bold and prominent type at the beginning of the solicitation:

“The issuing office believes that the requested items in this request for offers may be proprietary to one vendor under Section 2155.067 of the Government Code; however, the issuing office strongly encourages offers from all qualified respondents that may be able to provide the requested items.”

Mail and Messenger Services Contracts

SPD’s Statewide Mail Operations provides and operates an interagency mail and messenger service to deliver unstamped or non-metered written communications and packages between the Legislature, state agencies, and legislative agencies located in Travis County.¹²⁷ Mail may also be delivered to and from the United States Postal Service by agreement of the agency and SPD.¹²⁸ In addition, the mail and messenger service may process and meter outgoing mail for agencies upon agreement of the agency and the CPA. Each agency must furnish funds to cover amounts of postage to be metered.¹²⁹

When utilizing the metered mail service, a monthly report showing the amounts of postage used and volume of mail metered will be provided to the agencies. Mail may not be metered for an agency in excess of funds provided by the agency, unless approved by SPD as

¹²⁷ [TEX. GOV’T CODE §2176.051](#); [34 TEX. ADMIN. CODE § 20.381\(a\)](#).

¹²⁸ [34 TEX. ADMIN. CODE § 20.381\(d\)](#).

¹²⁹ [34 TEX. ADMIN. CODE § 20.381\(e\)](#).

to avoid undue delays in processing mail. Any deficit in an agency’s postage account must to be promptly reimbursed to SPD.¹³⁰

Agencies located in Travis County are required to consult with SPD before renting, purchasing, upgrading, or selling mail processing equipment, contracting with a private entity for mail processing services, or taking any action that will significantly affect the agency’s first-class mail practices.¹³¹ The agency must submit the following:

1. For mail equipment or private entity service contracts \$10,000 and under, an agency must submit a written justification to SPD stating why the equipment or service is needed and what benefits are expected to be received.¹³²
2. For mail equipment or private service contracts over \$10,000, an agency must submit a detailed life cycle cost benefit analysis to SPD that includes all expected costs and benefits over the life of the equipment or service. The analysis must be in a format prescribed by SPD.¹³³
3. For any action that will significantly affect its first-class mail practices, an agency must provide a written statement of the need for the action and anticipated benefits.¹³⁴

SPD will provide a written response to the agency indicating whether or not it agrees with the intended action and any suggested alternatives.¹³⁵

Printing Services and In-House Copy Centers

Agencies are authorized to provide for their own incidental copying needs by using available local and networked printers and office copy machines either purchased or leased. DIR establishes and manages statewide contracts for these purposes. Incidental copying is day-to-day production and copying of documents within a quantity limit and job specification that does not reasonably require high-volume duplication equipment or services.

Agencies are not authorized to establish full service print shops without the approval of SPD.¹³⁶ Some agencies’ production volumes may require centralized in-house copy centers with multiple pieces of printing and reproduction equipment, typically with dedicated staff assigned to the locations and operating order fulfillment process to support the agencies’ functions. Staffing and equipment located within a copy center should be appropriate to the size, scope and mission of the agency. The purchase or lease of equipment is subject to review by SPD, not only in regard to the merit of the individual

¹³⁰ [34 TEX. ADMIN. CODE § 20.381\(e\)\(1\)](#).

¹³¹ [TEX. GOV’T CODE § 2176.104](#).

¹³² [34 TEX. ADMIN. CODE § 20.381\(f\)\(1\)](#).

¹³³ [34 TEX. ADMIN. CODE § 20.381\(f\)\(2\)](#).

¹³⁴ [34 TEX. ADMIN. CODE § 20.381\(f\)\(3\)](#).

¹³⁵ [34 TEX. ADMIN. CODE § 20.381\(f\)\(4\)](#).

¹³⁶ [TEX. GOV’T CODE § 2172.003](#).

purchase, but also in the context of the copy center’s entire equipment inventory.¹³⁷ Equipment typically associated with print shop operations (e.g., printing presses, folding machines, etc.) should not be deployed in agency copy centers.

Agencies must utilize SPD approved State Print Shops¹³⁸ to competitively procure print services for printing procurements estimated to be \$2,500 dollars or more. State Print Shops provide services through interagency contracts with SPD. The State Print Shops provide design, digital, and traditional offset printing, binding, fulfillment, mailing, and other print-related services to agencies.

SPD Approved State Print Shops	
Agency Name	Interagency Contract No.
Texas Correctional Industries (TCI)	PSIAC-06-2017
Texas Department of Public Safety (DPS)	PSIAC-01-2017
Texas Department of Transportation (TxDOT)	PSIAC-03-2017
Texas Department of State Health Services (DSHS)	PSIAC-02-2017
Texas Workforce Commission (TWC)	PSIAC-05-2017
The University of Texas at Austin (UT)	PSIAC-04-2017
University of North Texas (UNT)	PSIAC-07-2017

To submit specifications to the State Print Shops, the agency must complete the [Print Shop Job Request Form](#) located on the CPA website.¹³⁹ The Print Shop Job Request Form provides the agency with an opportunity to enter the “Project Due Date,” the “Estimate Needed by,” and the “Time Needed by” fields for the job. If no required date is submitted, the State Print Shops that are able to perform the work should respond to the request within three business days of the job request. Once the Print Job Request is submitted, the agency must print or save a copy of the results page for the procurement file.

If an agency has a print job that it needs fulfilled on a more-or-less regular schedule and is identical or substantially the same job each time, the agency should complete only one Print Shop Job Request Form. The agency will provide the estimated print schedule for the fiscal year and the estimated quantity. Estimates should be based on historical information, where available, to assist the State Print Shops in their bid efforts.

Examples of scheduled print jobs include, but are not limited to, the following:

- newsletters;
- forms, brochures, and other similar jobs that need to be printed on a regular basis or as stock levels are depleted;
- reports; and
- business cards, letterhead, and other agency specific stationery.

Agencies will need to resubmit the job request each fiscal year. Agencies are also encouraged to submit a new Print Shop Job Request Form should the job change dramatically at any point in the fiscal year.

Print Services of less than \$2,500. For print and print-related service requests of less than \$2,500, agencies are encouraged to establish internal procurement procedures; these requests may be sourced directly from any of the contracted state print shops or by soliciting bids through the web form.

¹³⁷ See 34 TEX. ADMIN. CODE §§ 20.382(b), (d).

¹³⁸ Beginning in 2017, SPD took over management of the State Print Shop Program (Contract No. 966-M2) from the Council for Competitive Government which was dissolved by the 85th Legislature.

¹³⁹ The CPA website is located at Comptroller.Texas.Gov.

Best Value Determination. An agency intending to purchase print services must conduct a best value determination before issuing a PO. State Print Shops should respond with a bid within the requested time frame and the purchasing agency is required to tabulate these bids using the [SPD Print Bid Tabulation Template](#) to identify the lowest bid that meets the specifications.

For print purchases, TCI must be given the final opportunity to meet or beat the lowest price.¹⁴⁰ If TCI submitted a bid and TCI is not the lowest bid, the purchasing agency is required to request a final bid from TCI. The purchasing agency should not disclose the other bids to TCI during this stage of the competitive bid process. Upon award, the completed bid tabulation noting the successful bidder should be sent to all State Print Shops and SPD with the email subject line: "Print Bid Tabulation for Requisition No. XXX."

No Bids Received From State Print Shops. If none of the State Print Shops respond to the Print Job Request, agencies may solicit competitive bids from commercial vendors. ESBD posting requirements apply to printing services contracts.

Agencies Hosting State Print Shops. An agency hosting a State Print Shop is not required to follow the competitive bidding procedures if the print job is performed at the agency's print shop. If there is a need to outsource the work, the agency must follow the competitive bidding procedures by submitting its specifications to the State Print Shops using the Print Shop Job Request Form.

State Data Center Printing. DIR's Data Center Services (DCS) program allows participating customers to use Print, Mail, and Digitization services. State agencies may opt to leverage these high-speed production print output and presort/barcode mail services instead of the services available through the State Print Shops.

Used Equipment

PURCHASE OF USED EQUIPMENT

As a general rule, an agency should procure new equipment. Sometimes, however, it is necessary or advantageous to purchase used or demonstrator equipment and supplies. The most common reasons are:

- the inability to secure new equipment,
- the lack of adequate funds for new equipment, or
- used equipment that will satisfy the agency's need is available at a substantial savings.

To acquire used or demonstrator equipment, the agency must utilize the procurement method applicable to the estimated amount for the procurement.

¹⁴⁰ [TEX. GOV'T CODE § 497.025\(c\)](#).

For procurements not delegated to the agency under the [SPD Review and Delegation Process](#), the procurement file must contain the following:

1. a statement from an authorized person of the agency that the equipment or supplies have been personally examined,
2. a description of the condition and value of the equipment or supplies, and
3. the reasons for inability to secure new equipment and/or that the used equipment or supplies would provide a substantial savings.

If the value of the procurement exceeds the agency's delegated authority, the agency must comply with the [SPD Review and Delegation Process](#). The OMR submitted to SPD must include the following information:

1. a statement from an authorized person of the agency that the equipment or supplies have been personally examined,
2. a description of the condition and value of the equipment or supplies, and
3. the reasons for inability to secure new equipment and/or that the used equipment or supplies would provide a substantial savings.

TRADE-IN OF USED EQUIPMENT

An agency may trade in agency-owned equipment for new equipment of the same or similar type if it is in the best interest of the State. An agency may not trade in property that has been declared either surplus or salvage; such property must be disposed of through the [State Surplus Property Program](#). Trade-ins are not allowed through orders placed against Term Contracts unless specifically allowed within the contract terms.¹⁴¹

The agency must have documentation supporting the equipment's value in order to make a decision whether to process as surplus or trade-in the equipment for new equipment utilizing a solicitation.

Trade-In Surplus. If the State could reasonably realize greater cost savings by declaring the equipment as surplus or salvage, the equipment should be disposed of under the [State Surplus Property Program](#).

Trade-In Through Solicitation. If an agency determines that a trade-in will provide the greater cost savings, the procurement file must contain an estimated approximate value for that determination and the solicitation must include the following:

1. Requirements and Clauses:

- The acceptance of the trade-in amount is at the State's option,

¹⁴¹ For more information and procedures, review the contract page on Texas SmartBuy or contact SPD's Contract Management team.

- Release of trade-in equipment will not be allowed until final delivery and acceptance of the new equipment,
- Deadline for pickup of the equipment by awarded respondent “where is, as is”

2. Equipment Description:

- Age of equipment,
- Condition of equipment,
- Make (Manufacturer/Brand),
- Model Number, and
- Serial Number (if applicable).

Contract Established by Another State Agency

When a contract created by another state agency fulfills an unmet need, the SPD director may either (1) endorse the contract of the other agency as an SPD contract and make it generally available for agency use or (2) authorize the use of the contract of the other agency on a case-by-case basis.¹⁴² For case-by-case reviews, the requesting agency must provide written notification to SPD that the purchase is being considered. The notification must be signed by the agency’s purchasing director and include a confirmation that an SPD contract does not exist for similar goods or services.¹⁴³ The agency notification should also disclose the terms of the other agency contract, capabilities of the vendor, and a justification that addresses how using the other agency contract will be more advantageous than creating a new contract.¹⁴⁴ SPD will inform the requesting agency of its determination. If SPD approves the use of the other contract, the requesting agency may proceed with the procurement utilizing established purchasing procedures.¹⁴⁵

Federal Government Purchases and Interstate Compacts & Cooperative Agreements

SPD or the governing body of an institution of higher education may negotiate purchases of goods of any kind needed by a state agency or the institution of higher education with the appropriate agency of the federal government as long as the price of goods that are purchased from the federal government does not exceed the fair market value of the goods.¹⁴⁶ In addition, SPD may enter into one or more compacts, interagency agreements, or cooperative purchasing agreements directly with one or more state governments, agencies of other states, or other governmental entities or may participate in, sponsor, or administer a cooperative purchasing agreement through

¹⁴² [34 TEX. ADMIN. CODE §§ 20.236\(b\), \(d\)](#).

¹⁴³ [34 TEX. ADMIN. CODE § 20.236\(b\)](#).

¹⁴⁴ [34 TEX. ADMIN. CODE § 20.236\(b\)](#).

¹⁴⁵ [34 TEX. ADMIN. CODE § 20.236\(c\)](#).

¹⁴⁶ [TEX. GOV'T CODE §§ 2155.084\(a\)-\(b\)](#).

an entity that facilitates those agreements for the purchase of goods or services if SPD determines that the agreement would be in the best interest of the State.¹⁴⁷

A compact or agreement may not be used to purchase services that are defined as part of the practice of engineering under Section 1001.003 of the Texas Occupations Code or architecture under Section 1051.001 of the Texas Occupations Code.¹⁴⁸ For assistance with federal government purchases and procurements utilizing interstate compacts and cooperative agreements, agencies should contact SPD at spd.policy@cpa.texas.gov.

Procurement Method – SPD Delegated Purchases

Overview

SPD is authorized to delegate its purchasing functions to agencies.¹⁴⁹ A delegation of authority may be

1. provided by SPD rule for a pre-approved class of procurements, such as a particular procurement type (e.g., emergency purchases) or contract value (e.g., one-time purchases of goods that do not exceed \$50,000), or
2. obtained on a case-by-case basis by the agency through the [SPD Review and Delegation Process](#).

A delegated purchase is made by an agency under the authority of SPD and subject to SPD’s rules and procedures. Delegated purchases shall, whenever possible, be accomplished through competitive bidding.¹⁵⁰ Delegated purchases exempt from the competitive bidding requirement are expressly identified on the [Summary of Minimum Requirements for Delegated Purchases](#) chart. An agency may not divide a purchase into small lot purchases to match the delegation dollar thresholds.¹⁵¹ If an agency does not comply with procurement rules or laws under delegated purchasing authority, SPD may revoke that agency’s purchasing authority and report the violations to the Governor, Lieutenant Governor, Speaker of the House of Representatives, and the LBB.¹⁵²

Procurements made under SPD’s delegation authority are subject to ESBD posting requirements as well as requirements applicable to CAT and QAT reviews.

¹⁴⁷ [TEX. GOV'T CODE § 2156.181\(a\)](#); [34 TEX. ADMIN. CODE § 20.237](#). See also [TEX. GOV'T CODE § 2158.241](#) (SPD may enter into compacts and cooperative agreements with other states and government entities for procuring products made of recycled materials when SPD determines it is in the best interest of the State.).

¹⁴⁸ [TEX. GOV'T CODE § 2156.181\(a-1\)](#).

¹⁴⁹ [TEX. GOV'T CODE § 2155.131](#).

¹⁵⁰ [TEX. GOV'T CODE § 2155.063](#); [34 TEX. ADMIN. CODE § 20.206\(c\)](#).

¹⁵¹ [TEX. GOV'T CODE § 2155.132\(g\)](#).

¹⁵² [TEX. GOV'T CODE §§ 2155.132\(a\),\(c\)](#); [34 TEX. ADMIN. CODE § 20.82\(c\)](#).

Determining Contract Value

For SPD reporting, review, and delegation requirements, contract value is defined as “the estimated dollar amount that an agency may be obligated to pay pursuant to the contract and all executed and proposed amendments, extensions and renewals of the contract.”¹⁵³ Contract value, therefore, is not limited to just the cost for the initial term; it is determined by the total value of the contract over a contract’s term as well as any modifications, renewals, or extensions of the contract.¹⁵⁴

EXAMPLE: A contract with a one-year initial term and three optional one-year renewal periods, costing \$4 million annually, would have a contract value of \$16 million and would be subject to CAT review.

In contracts when a state agency does not make direct payments to the contractor from its allocated funds, it is recommended to include all payments the contractor may receive as the contract value.

Public procurement professionals must be mindful that other oversight agencies may not use the same standard for determining contract value.

Summary of Minimum Requirements for Delegated Purchases

The following chart provides a summary of the delegated purchases, each of which will be discussed in further detail in the Guide. A thorough explanation of each Purchase Category Code (PCC) is available in [Appendix 31](#).

MINIMUM REQUIREMENTS FOR SPD DELEGATED PURCHASES*									
Contract Value	Purchases of Goods**	Purchases of Services**	Direct Publication Purchases	Professional Memberships Purchases	Perishable Goods Purchases	Distributor Purchases	Fuel, Oil and Grease Purchases	Internal Repair Purchases	Emergency Purchases**
\$0.00 to \$10,000.00	Competitive Process Not Required PCC E	Competitive Process Not Required PCC E	Competitive Process Not Required PCC K	Competitive Process Not Required PCC K	Competitive Process Not Required PCC L	Competitive Process Not Required PCC M	Competitive Process Not Required PCC P	Competitive Process Not Required PCC E	Competitive Process Not Required PCC E
\$10,000.01 to \$25,000.00	Informal Competitive Solicitation PCC F	Informal Competitive Solicitation PCC Q	Competitive Process Not Required PCC K	Competitive Process Not Required PCC K	Informal Competitive Solicitation PCC L	Informal Competitive Solicitation PCC M	Informal Competitive Solicitation PCC P	Informal Competitive Solicitation PCC Q	Informal Competitive Solicitation PCC Q
\$25,000.01 to \$50,000.00	Formal Competitive Solicitation PCC S	Formal Competitive Solicitation PCC S	Formal Competitive Solicitation PCC K	Formal Competitive Solicitation PCC K	Formal Competitive Solicitation PCC L	Formal Competitive Solicitation PCC M	Formal Competitive Solicitation PCC P	Formal Competitive Solicitation PCC S	Formal Competitive Solicitation When Possible PCC T
\$50,000.01 to \$100,000.00	Non-delegated PCC S	Formal Competitive Solicitation PCC S	Formal Competitive Solicitation PCC K	Formal Competitive Solicitation PCC K	Formal Competitive Solicitation PCC L	Formal Competitive Solicitation PCC M	Formal Competitive Solicitation PCC P	Formal Competitive Solicitation PCC S	Formal Competitive Solicitation When Possible PCC T
Over \$100,000.00	Non-delegated PCC S	Non-delegated PCC S	Formal Competitive Solicitation PCC K	Formal Competitive Solicitation PCC K	Formal Competitive Solicitation PCC L	Formal Competitive Solicitation PCC M	Formal Competitive Solicitation PCC P	Formal Competitive Solicitation PCC S	Formal Competitive Solicitation When Possible PCC T

* Procurements made under SPD’s delegation authority are subject to ESDB posting requirements as well as requirements applicable to CAT and QAT reviews.

** Purchases for printing must comply with the [Printing Services and In-House Copy Centers](#) procedures.

¹⁵³ 34 TEX. ADMIN. CODE § 20.25(b)(13).

¹⁵⁴ TEX. GOV’T CODE §§ 322.020(a), 2254.006, 2254.0301; 34 TEX. ADMIN. CODE 20.25(b)(13).

SPD Delegation by Rule

OVERVIEW

SPD has by rule delegated its purchasing authority to agencies for the following types of procurements:

- one-time purchases of goods that do not exceed \$50,000;
- purchases of services that do not exceed \$100,000;
- direct publications;
- professional memberships;
- purchases of perishable goods;
- distributor purchases;
- fuel, oil, and grease purchases;
- internal repair purchases; and
- emergency purchases.

For procedures applicable to proprietary purchases, refer to [Proprietary Purchases](#).

Request for SPD-Administered Agency-Specific Procurement. Although SPD has by rule delegated its purchasing authority to agencies for certain procurements, agencies may request assistance from SPD for procurements under the delegated threshold. Agencies must submit their procurement assistance requests to SPD using the [SPD Review and Delegation Process](#).

PURCHASES OF \$10,000 OR LESS (“SPOT” PURCHASES)

With the exception of printing services,¹⁵⁵ competitive bidding is not required if the total value of the contract is \$10,000 or less.¹⁵⁶ For Spot Purchases, an agency may supplement the CMBL with non-CMBL vendors. Dividing purchases to avoid the competitive bidding requirement is explicitly prohibited.¹⁵⁷

ONE-TIME PURCHASES OF GOODS OF \$50,000 OR LESS

SPD delegates the purchasing functions of one-time purchases of goods, including goods for resale, which do not exceed \$50,000. Goods refer to supplies, materials, and equipment. For the purposes of determining contract value for delegation of purchasing authority, an agency's cost estimate must be developed in good faith using a method that is reasonable under the circumstances.¹⁵⁸

PURCHASES OF SERVICES OF \$100,000 OR LESS

SPD delegates the purchasing functions of services, including services for resale, the estimated cost of which does not exceed \$100,000. A service is defined as the furnishing of skilled or unskilled labor or professional work. Delegated purchases of services do not include the following:

- Professional or consulting services as defined by Chapter 2254 of the Texas Government Code,
- Services of an employee of an agency, or
- Services of public utilities.¹⁵⁹

For the purposes of determining contract value for delegation of purchasing authority, an agency's cost estimate must be developed in good faith using a method that is reasonable under the circumstances.¹⁶⁰

DIRECT PUBLICATIONS

An agency may purchase publications directly from the publisher only when such publications are not available through statewide contract (e.g., [TCI Purchases](#), [State Use Program purchases](#), [Term Contracts](#)) or through competitive bidding, including [proprietary competitive purchases](#). Direct publication orders shall be made by following guidelines established by SPD. Examples of direct publications include, but are not limited to, the following:

- foreign publications;
- out-of-print or rare publications;
- back issues of magazines, journals, and newspapers;
- publications produced by professional societies;
- audio, visual, or audiovisual materials (films, audio presentations, etc.);
- computer software;
- collections of any of the foregoing items, and microfilm or microfiche copies of any of the foregoing items; and
- Library of Congress cards.¹⁶¹

In order for computer software to be purchased as a direct publication, the procurement must satisfy the requirements of direct publication and be subject to an exemption or exclusion from state set aside programs and DIR procurement authority. Refer to the [Procurement Method Identification Process](#) and the [RFO Procurement Method](#). Hardware and IT services may not be purchased as a direct publication. Procurements made under SPD's delegation authority are subject to ESD posting requirements as well as the requirements applicable to CAT reviews and QAT reviews.

¹⁵⁵ [TEX. CONST. art. XVI, § 21](#); purchases for printing must comply with the [Printing Services and In-House Copy Centers](#) procedures.

¹⁵⁶ [TEX. GOV'T CODE § 2155.132\(e\)](#); [34 TEX. ADMIN. CODE § 20.82\(b\)\(1\)](#).

¹⁵⁷ [TEX. GOV'T CODE § 2155.132\(g\)](#).

¹⁵⁸ [34 TEX. ADMIN. CODE 20.82\(b\)\(6\)](#).

¹⁵⁹ [TEX. GOV'T CODE § 2155.001](#).

¹⁶⁰ [34 TEX. ADMIN. CODE 20.82\(b\)\(6\)](#).

¹⁶¹ [34 TEX. ADMIN. CODE §20.82 \(d\)\(5\)](#).

Direct Publication Declaration. The following statement should be placed on POs for the Direct Publication purchases: “Direct Publication - Not available from any other source.”

Direct Publication Purchases ≤ \$25,000. No competitive bidding is required if the total value of the direct publication contract is \$25,000 or less.

PROFESSIONAL MEMBERSHIPS

An agency may purchase professional memberships¹⁶² directly from a professional organization when such memberships are not available through competitive bidding, the purchase has been approved by the administrative head of the agency, the membership will serve a public purpose, and the agency will receive adequate consideration in exchange for the purchase of the membership.¹⁶³

PERISHABLE GOODS PURCHASES

Perishable goods are items that are subject to spoilage within a relatively short time. Perishable goods include, but are not limited to, the following: fresh fruit, fresh vegetables, and meat. The NIGP Class 390 perishable goods category, NIGP Class 375 (bakery products, fresh), and NIGP Class 380 (dairy products, fresh) qualify for this delegation using competitive bidding processes.

DISTRIBUTOR PURCHASES

The purchase of repair parts for a unit of major equipment that is needed immediately, or a maintenance contract for laboratory/medical equipment may qualify as a distributor purchase. Complete components, such as engines, transmissions and compressors do not qualify as repair parts under this description. A distributor purchase must be made from a dealer or distributor of the equipment being repaired. For a major component that is built by another manufacturer, such as an engine in a vehicle, the distributor purchase can be made from the component manufacturer.

Examples of major equipment include, but are not limited to, the following:

- motor vehicles, aircraft, boats,
- farm tractors and equipment,
- road building machinery and equipment,
- heavy construction machinery and equipment,
- traffic signal lights or traffic signal controller equipment,
- Intelligent Transportation Systems (ITS),
- laboratory or medical equipment, and
- industrial manufacturing machinery.

¹⁶² [TEX GOV'T CODE § 2113.104.](#)

¹⁶³ [34 TEX. ADMIN. CODE § 20.82\(d\)\(7\).](#)

Purchasers must verify that the installation of distributor parts will not void the equipment’s warranty before proceeding with this type of procurement. An agency may not purchase any of the following on a distributor purchase basis: consumable items, labor of any kind, “will fit” parts (non-OEM), parts for stock, contract items, electrical parts for electric motors, electrical switch panel boards, and electrical accessories.

FUEL, OIL, AND GREASE PURCHASES

The following goods may be purchased by an agency in either bulk or packaged form: fuel, oil, and lubricants/grease purchases including gasoline, diesel fuel, kerosene, aviation fuels, transmission fluids, motor oil and other lubricants, liquefied petroleum gas (LPG), and compressed natural gas (CNG).

Lubricants. The solicitation and award of lubricants should be based on firm-fixed prices or a discount from a manufacturer’s published list price.

Indexed Fuel Pricing. Because fuel prices fluctuate, agencies should construct bulk fuel solicitations using indexed pricing based on the contractor’s terminal price. The posted terminal price is the contractor’s cost per gallon for the fuel from the refiner’s depot. The posted terminal price for a contract may be:

- The contractor’s actual cost, as shown on fuel receipts.
- A standard industry quote such as Oil Price Information Service (OPIS).
- Data Transmission Network (DTNrgy).
- A current index price from [The Federal Department of Energy, Energy Information Administration.](#)

The contractor’s constant is the difference between the posted terminal price per gallon and the selling price per gallon. The constant includes applicable taxes, environmental fees, freight charges, load fees, operational overhead and contractor’s profit margin. It is recommended that the agency, in the agency terms and conditions, prohibit contractors from changing the constant during the term of the contract. To determine the actual cost of the fuel, add the contractor’s constant price to the terminal price:

EXAMPLE:

\$1.10/gallon	Posted Terminal Price
+ \$0.24/gallon	Contractor’s Constant
<hr/>	
\$1.34/gallon	Selling price

Fuel, Oil, and Grease Purchase Procedure. If the specification and requirement is for:

1. Service station point of sale transactions (amounts of fuel, oil or grease required for continued operation of a motor vehicle such as pump-delivered gasoline, pump-delivered diesel fuel, and less than case lots of oil or other fluids), may be purchased using a [State of Texas Retail Fuel Card](#) issued through SPD 946-M3 contract.
2. For bulk fuel, the contract should include the following information:
 - The term of the contract, including beginning and ending dates.
 - Estimated total quantities to be purchased during the contract term.
 - Estimated frequency and quantity for each delivery.
 - The delivery destination or destinations.
 - Storage capacity of the agency's tank or tanks.
 - Any requirements for contractor-provided storage tanks.
 - A statement that the state is exempt from federal fuels excise tax.

INTERNAL REPAIR PURCHASES

An internal repair is a repair to state-owned equipment where the extent of the work cannot be determined until the equipment is disassembled. An internal repair must contain labor and may also include parts. Internal repairs are usually the result of an unexpected, basic service outage. If an internal repair qualifies as an emergency, it must be processed as an emergency purchase.

EMERGENCY PURCHASES

For purposes of an emergency purchase under SPD's delegated authority,¹⁶⁴ an emergency purchase occurs when the agency must make the procurement quickly to prevent a hazard to life, health, safety, welfare, or property or to avoid undue additional cost to the state. Proper procurement planning for anticipated business need is expected. Pending expiration of funds does not constitute an emergency. Emergencies occur as the result of unforeseeable circumstances and may require an immediate response to avert an actual or potential public threat or to avoid undue additional cost to the state.

Note: Emergency purchases discussed in this section are different from agency purchases conducted under a Declaration of Disaster by the Governor. SPD authority does not extend to purchases made under the [Texas Disaster Act of 1975](#). Refer to [Procurement Method – Texas Disaster Act of 1975](#).

For procurements under SPD's authority,¹⁶⁵ SPD has delegated to all agencies the authority to make emergency purchases. Notwithstanding this delegation, emergency purchases are subject to SPD's rules and procedures. Upon request, SPD will assist in advising agencies on the proper procedures for emergency purchases, but SPD will not certify the existence of an emergency.

The decision to declare an emergency purchase is the sole responsibility of the agency. If an emergency exists, a written determination of the basis for the emergency and for the selection of a particular vendor shall be included in the procurement file. For an emergency purchase of goods or services exceeding \$25,000, the agency must retain a full written explanation of the emergency along with other documentation required by SPD in the contract file.¹⁶⁶

Notwithstanding the immediate nature of an emergency, all procurements conducted as emergencies should be made as competitive as possible under the circumstances. For situations where a solicitation is not posted to the ESB, the agency should make a reasonable attempt to obtain at least three informal bids.¹⁶⁷ Solicitations for emergency purchases greater than \$25,000 must be posted to the ESB; however, the minimum time for posting the solicitation does not apply to the extent necessary to address the emergency.¹⁶⁸ In addition, emergency purchases are subject to CAT and QAT reviews; expedited reviews are available upon request to these oversight teams. Emergency purchases of goods or services should not exceed the scope or duration of the emergency.

¹⁶⁴ [TEX. GOV'T CODE § 2155.137](#); [34 TEX. ADMIN. CODE § 20.210](#). Compare [TEX. GOV'T CODE § 2254.025\(e\)](#).

¹⁶⁵ Chapters 2155 and 2156 of the Texas Government Code are the primary sources of SPD's procurement authority.

¹⁶⁶ [34 TEX. ADMIN. CODE § 20.82\(d\)\(2\)\(B\)](#).

¹⁶⁷ See [TEX. ADMIN. CODE § 20.82\(d\)\(2\)\(A\)](#).

¹⁶⁸ [TEX. GOV'T CODE § 2155.083\(i\)](#).

SPD Review and Delegation Process

OVERVIEW

Agencies seeking a delegation of SPD’s purchase authority for a procurement that is not addressed by SPD rule must submit a procurement-specific delegation request to SPD as either an Open Market Requisition (OMR) for goods via email or through the Procurement Oversight & Delegation portal for services, as applicable.



When determining whether to grant a delegation request, SPD considers factors relevant to an agency’s ability to perform purchasing functions, including:

- the capabilities of the agency’s purchasing staff and the availability of automated purchasing tools at the agency;
- the certification levels held by the agency’s purchasing personnel;
- the results of SPD’s procurement review audits of an agency’s purchasing practices; and
- whether the agency has adopted and published protest procedures as part of its purchasing rules that are consistent with SPD’s procedures.¹⁶⁹

SPD’s delegation to an agency may be conditioned on the agency’s compliance with certain recommendations identified in the delegation letter. SPD may provide recommendations regarding mitigation of identified risk and best contracting practices. Prior to proceeding with the procurement (e.g., posting the solicitation to the ESBD), the agency must provide a written explanation to SPD if it does not implement SPD’s recommendations.

A delegation request will be reviewed, processed, and prioritized in the order received. Delegation reviews may take up to 30 days to complete. Even if the review period exceeds 30 days, the agency does not have the authority to issue the solicitation until it receives a letter of delegation from SPD. If the agency proceeds with the procurement without receiving a letter of delegation from SPD, the resulting contract may be voidable. For procurements not delegated to the agencies, refer to [SPD-Administered Agency-Specific Procurements](#).

Lease transactions are “services” for purposes of the SPD review and delegation process. For procedures applicable to proprietary purchases under SPD’s purchase authority, refer to [Proprietary Purchases](#).

DELEGATION REQUEST FOR GOODS EXCEEDING \$50,000

For the non-delegated purchase of goods with an estimated contract value of more than \$50,000, the agency must submit its delegation request as an OMR to SPD. The procuring agency is responsible for downloading the most current [OMR form](#) posted on the CPA website.¹⁷⁰ The OMR with all applicable attachments must be submitted to openmarket@cpa.texas.gov. If the delegation request is denied, SPD will procure the goods on behalf of the agency. Refer to [SPD-Administered Agency-Specific Procurements](#).

DELEGATION REQUEST FOR SERVICES EXCEEDING \$100,000

For the non-delegated purchase of services with an estimated contract value of more than \$100,000, the agency must submit its delegation request and its solicitation through the Procurement Oversight & Delegation portal. Once an agency has submitted a solicitation for review, the procurement is analyzed from a contract management and business perspective. If the delegation request is denied, SPD will procure the services on behalf of the agency. Refer to [SPD-Administered Agency-Specific Procurements](#).

Agencies should not divide the procurement to avoid OMR or POD submission. If it is foreseeable that the spend will exceed the delegated threshold, an OMR or POD request should be submitted for review even if multiple purchases are involved.

PROCUREMENT OUTSIDE OF SPD DELEGATION AUTHORITY

SPD does not have the authority to procure or delegate certain procurements. The following list identifies the most common procurements outside of SPD’s delegation authority, but is not exhaustive:

- Insurance¹⁷¹

¹⁶⁹ [TEX. GOV’T CODE § 2155.132\(b\)](#).

¹⁷⁰ The CPA website is located at Comptroller.Texas.Gov.

¹⁷¹ [TEX. LABOR CODE § 412.011\(c\)\(2\)](#).

- Professional services¹⁷²
- Legal services¹⁷³
- Consulting services¹⁷⁴
- Real Estate (Leasing)¹⁷⁵
- Automated Information Systems (AIS)¹⁷⁶

Agencies are encouraged to consult with their legal counsel when seeking to procure these goods or services.

Competitive Bidding (IFBs, Informal Bidding)

Procurements for goods and services must, whenever possible, be accomplished through competitive bidding.¹⁷⁷ A competitive bidding procurement method is used when the requirements are so clearly defined that they may be described by detailed specifications listed in a PO.

Competitive bidding may be accomplished either by a formal solicitation or informal bidding.

- **Invitation for Bids (IFB).** An Invitation for Bid (IFB) is a formal written competitive sealed bid method¹⁷⁸ used to obtain written bids. An IFB must be used for procurements exceeding \$25,000 and may be used for procurements of \$25,000 or less. If the total value of a solicitation is greater than \$25,000,¹⁷⁹ an IFB must be posted on the ESBD and all eligible vendors within the NIGP Class and/or Class/Items designated for the procurement that are active on the CMBL must be solicited for formal bids. Guidance on how to draft a solicitation can be found in the [Solicitation – Preparation](#) section of this Guide.
- **Informal Bidding (Purchases \$25,000 or Less).** If the total value of a contract is over \$10,000¹⁸⁰ but not more than \$25,000, a Contract Developer must provide bid opportunities to vendors active on the CMBL within the NIGP Class and/or Class/Item designated for the solicitation.¹⁸¹ These vendors may be chosen in the geographic region that serves the agency. The Contract Developer must solicit bids from a minimum of three active vendors on the CMBL, two of which must be current Texas-certified HUBs; the last vendor who was awarded a contract for the same goods or services may be provided the request for bid, if applicable. The acceptable methods for receiving informal responses for purchases greater than \$10,000 but not greater than \$25,000 are in person, via direct mail, via facsimile transmission, over the telephone, or via email.¹⁸²

¹⁷² [TEX. GOV'T CODE § 2254.003.](#)

¹⁷³ [TEX. GOV'T CODE §§ 402.021, 402.0212\(a\).](#)

¹⁷⁴ [TEX. GOV'T CODE § 2254.023.](#)

¹⁷⁵ [TEX. GOV'T CODE § 2165.004.](#)

¹⁷⁶ [TEX. GOV'T CODE § 2157.006.](#)

¹⁷⁷ [TEX. GOV'T CODE § 2155.063](#); [34 TEX. ADMIN. CODE § 20.206\(c\).](#)

¹⁷⁸ [34 TEX. ADMIN. CODE § 20.206\(a\)\(1\).](#)

¹⁷⁹ [TEX. GOV'T CODE § 2155.083\(a\)](#); [TEX. GOV'T CODE § 2155.264.](#)

¹⁸⁰ [TEX. GOV'T CODE § 2155.132\(e\).](#)

¹⁸¹ [TEX. GOV'T CODE § 2155.132\(h\).](#)

¹⁸² [TEX. GOV'T CODE § 2156.063.](#)

Negotiations are not permitted by the competitive bidding procurement method. However, if there is only one qualified bidder then the Contract Developer may negotiate with the sole bidder, including price, provided the negotiation does not result in a material change¹⁸³ to the advertised specifications.¹⁸⁴ Proprietary procurements must also follow the procedures set forth in [Proprietary Purchases](#).

Best Value Standard. Each agency shall purchase goods and services that provide the best value for the State.¹⁸⁵ For a purchase made through competitive bidding, the agency must specify in the solicitation the factors other than price that will be considered in determining which bid offers the best value for the State and the proposal criteria the agency will use when considering the factors.¹⁸⁶ In determining the best value for the state, the purchase price and whether the goods or services meet specifications are principal considerations that must be balanced with other relevant factors.¹⁸⁷ The agency may, however, consider other relevant factors, including:

1. installation costs;
2. life cycle costs;
3. the quality and reliability of the goods and services;
4. the delivery terms;
5. indicators of probable vendor performance under the contract such as past vendor performance, the vendor's financial resources and ability to perform, the vendor's experience or demonstrated capability and responsibility, and the vendor's ability to provide reliable maintenance agreements and support;
6. the cost of any employee training associated with a purchase;
7. the effect of a purchase on agency productivity;
8. the vendor's anticipated economic impact to the state or a subdivision of the State, including potential tax revenue and employment;
9. the impact of a purchase on the agency's administrative resources; and
10. other factors relevant to determining the best value for the State in the context of a particular purchase.¹⁸⁸

Competitive Sealed Proposals (RFPs)

A Request for Proposals (RFP) is a written solicitation document for purchases acquired by means of the competitive sealed proposals procurement method. Generally, an RFP is recommended when factors other than price are to be considered, negotiations are desired, requirements cannot be described by detailed specifications included in a PO, or the vendor is expected to provide innova-

¹⁸³ [TEX. GOV'T CODE § 2155.088.](#)

¹⁸⁴ [34 TEX. ADMIN. CODE § 20.206\(d\)\(5\).](#)

¹⁸⁵ [TEX. GOV'T CODE § 2155.074\(a\).](#)

¹⁸⁶ [TEX. GOV'T CODE § 2155.074](#), [34 TEX. ADMIN. CODE § 20.207 \(a\)\(1\)\(A\).](#)

¹⁸⁷ [TEX. GOV'T CODE § 2155.074\(b\).](#)

¹⁸⁸ [TEX. GOV'T CODE § 2155.074\(b\).](#)

tive ideas. This solicitation type must be used when an IFB is not practicable or advantageous.¹⁸⁹ One of the key differences between an IFB and an RFP is that negotiations are allowed in an RFP and not allowed in an IFB.

For goods and services acquired under SPD's purchasing authority, SPD shall determine whether to delegate to the agency sole oversight of the use of the competitive sealed proposal procurement method or retain oversight of the procurement.¹⁹⁰ For purchases made under SPD's delegation authority, SPD delegates to the agency the assessment whether to use the competitive sealed proposals procurement method. Agencies must follow the [SPD Review and Delegation Process](#) to submit delegation requests to SPD procurements of goods with a value of more than \$50,000 and services with a value of more than \$100,000. Proprietary procurements must follow the procedures set forth in [Proprietary Purchases](#). Guidance on how to draft a solicitation can be found in the [Solicitation – Preparation](#) section of this Guide.

Best Value Standard. Each agency shall purchase goods and services that provide the best value for the State.¹⁹¹ For a purchase made through competitive sealed proposals, the agency must specify in the solicitation the known factors other than price that the agency will consider in determining which proposal offers the best value for the State.¹⁹² The agency shall make a written award of a contract to the respondent whose proposal offers the best value for the state, considering price, past vendor performance, vendor experience or demonstrated capability, and any other evaluation factors in the RFP.¹⁹³

Procurement Method – SPD Texas Multiple Award Schedule (TXMAS) Contracts

SPD establishes Texas Multiple Award Schedule (TXMAS) contracts to supplement the Term Contracts. The TXMAS Program adapts existing competitively awarded government contracts to service the procurement needs of state agencies and Texas SmartBuy members.¹⁹⁴ A contract award through the TXMAS Program must be based on an existing contract that was previously awarded by the federal government or any other governmental entity in any state using a competitive process that is adaptable to the laws of the State of Texas. Neither consulting services nor certain professional

services (such as engineering and architecture) are offered as part of the TXMAS program.¹⁹⁵

Unlike some other procurement methods, agencies may utilize TXMAS contracts developed by SPD without obtaining delegated authority from SPD to make purchases that exceed \$50,000 for goods and exceed \$100,000 for services. Prior to purchasing from a TXMAS contract, however, the Contract Developer must follow applicable procedures to purchase first from TCI, the State Use Program, and the Term Contracts. For purchases that exceed \$25,000, the agency must post the award notice on the ESBD.¹⁹⁶

Best Value Determination. An agency intending to purchase from a TXMAS contract must conduct a best value determination before issuing a PO. For purchases with a value of no more than \$50,000, the agency may directly award a PO to an SPD TXMAS contractor without submitting a price request to other contractors in the same category. SPD recommends that for contracts that exceed \$50,000, the agency submit a pricing request to at least three TXMAS vendors included in the TXMAS category to which the contract relates or all TXMAS vendors included in the applicable TXMAS category if the category has fewer than three vendors.

Negotiation Permitted. Orders placed between the minimum and maximum dollar limits listed on the contract details page are subject to TXMAS catalog pricing. Although certain negotiations are permitted, a TXMAS vendor is not required to accept orders or honor contract prices below the minimum and above the maximum dollar limits shown on its contract details page.

The price listed on the TXMAS contract is the maximum price allowable. The agency may negotiate lower prices when purchasing from a TXMAS contract; however, the TXMAS vendor may not charge a price higher than the price published in the TXMAS contract. A TXMAS vendor may provide a lower price than the price listed in its Texas SmartBuy catalog. For orders above the maximum PO dollar limit and offers through a promotional program, the agency may negotiate lower prices than those listed in the Texas SmartBuy catalog. Lower prices must be noted in the file by the agency along with the vendor representative's name. The agency must document the description of the good(s) or service(s) for TXMAS purchases and include pricing documentation in the agency's procurement file.

Orders Entered on Texas SmartBuy. POs for TXMAS contracts must be entered through the Texas SmartBuy online ordering system. The guidelines below are to be used when submitting a TXMAS PO entry into Texas SmartBuy.

¹⁸⁹ [TEX. GOV'T CODE §§ 2156.121\(a\), 2156.122, 2157.121\(a\); 34 TEX. ADMIN. CODE § 20.208.](#)

¹⁹⁰ [TEX. GOV'T CODE § 2156.121.](#)

¹⁹¹ [TEX. GOV'T CODE § 2155.074\(a\).](#)

¹⁹² [TEX. GOV'T CODE § 2155.075\(b\)\(1\).](#)

¹⁹³ [34 TEX. ADMIN. CODE § 20.208\(e\)\(1\).](#)

¹⁹⁴ [TEX. GOV'T CODE § 2155.502.](#)

¹⁹⁵ [TEX. GOV'T CODE §§ 2155.001\(2\), 2155.502\(c\)\(4\).](#)

¹⁹⁶ [TEX. GOV'T CODE § 2155.509.](#)

1. Review the order. The Texas SmartBuy shopping cart allows up to 45 line items. Once 45 line items are added to the shopping cart, the additional order items must be totaled and entered using the quote order line on line 46. State agencies must enter at least 20 items into the Texas SmartBuy shopping cart before utilizing the quote line option. Texas SmartBuy Members are encouraged to add items to the Texas SmartBuy cart before utilizing the quote line option.
2. All POs containing a quote line item must include an uploaded attachment of the vendor's quote containing the core items with a detailed breakdown of the price. The ordering entity is responsible for validating the quoted price in its best value determination.
3. The ordering entity may request SPD assistance to validate prices before the order is entered into Texas SmartBuy by submitting a request to: txmasquote@cpa.texas.gov.

Offline Sales. Offline sales are TXMAS contract sales issued outside of Texas SmartBuy and directly with the vendor. All orders against TXMAS contracts must be entered on Texas SmartBuy unless the contract details page expressly states that offline sales are authorized. SPD encourages all TXMAS orders to be issued in Texas SmartBuy in lieu of placing the order through a vendor authorized to accept offline sales.

Incidental, Off-Schedule Items. Only products or services listed in the underlying contract may be purchased from the TXMAS contract, with one exception. Incidental, off-schedule items may be purchased as "best value, open market" items provided that they are necessary for product integration or product completeness. The purchasing entity is responsible for ensuring that the quoted price for such incidental items is fair and reasonable. These incidental items may be added to the TXMAS purchase order if they are clearly labeled as "open market (OM), best value" items.

Incidental items may not exceed \$5,000 or 50 percent of the purchase order total, whichever is less. If the pending order includes incidental items that exceed the stated limits, a request may be submitted to SPD for review and consideration of an exception. Exception requests shall be submitted to txmasquote@cpa.texas.gov. The request must include a copy of the complete vendor quote listing all core items and a detailed incidental charge breakdown.

Procurement Method – Reverse Auction Procedure

Agencies may purchase goods or services using the reverse auction procedure. This procedure, which is not commonly used in Texas state agency procurement, may be conducted in either of two ways:

1. Multiple vendors submit bids (anonymously to other vendors) at a previously scheduled time and Internet location (lasting usually less than an hour) to provide solicited goods or services;¹⁹⁷ or
2. Multiple vendors submit bids (anonymously to other vendors) during a specific time period (usually two weeks or less) and at a previously scheduled Internet location, to provide solicited goods or services.¹⁹⁸

Procurements made under the reverse auction procedure are subject to SPD's delegation authority as well as the requirements applicable to ESBID posting and reviews by CAT and QAT.

Procurement Method – Automated Information Systems

Automated Information Systems

Agencies are required to use contracts established by DIR to obtain Automated Information Systems (AIS) unless the procurement is subject to an exclusion or exemption.¹⁹⁹ AIS type products and services are associated with computers (automation) or telecommunications systems.

The term AIS is defined to include the following:

1. computers and computer devices on which an information system is automated, including computers and computer devices that SPD identifies in guidelines developed by SPD in consultation with DIR and in accordance with Chapter 2054 and rules adopted under that chapter;
2. services related to the automation of an information system, including computer software or computers;
3. telecommunications apparatus or device that serves as a component of a voice, data, or video communications network for transmitting, switching, routing, multiplexing, modulating, amplifying, or receiving signals on the network, and services related to telecommunications that are not covered under paragraph (4); and
4. for DIR, as telecommunications provider for the state, the term includes any service provided by a telecommunications provider, as that term is defined by Section 51.002 of the Texas Utilities Code.²⁰⁰

As an aid in determining the appropriate procurement method, classification codes with an AIS component are noted with an asterisk (*) on the [NIGP Commodity Book](#) maintained on the CPA website.²⁰¹

¹⁹⁷ [TEX. GOV'T CODE §§ 2155.062\(d\)\(1\), 2155.085.](#)

¹⁹⁸ [TEX. GOV'T CODE §§ 2155.062\(d\)\(2\), 2155.085.](#)

¹⁹⁹ [TEX. GOV'T CODE § 2157.006.](#)

²⁰⁰ [TEX. GOV'T CODE § 2157.001\(1\).](#)

²⁰¹ The CPA website is located at Comptroller.Texas.Gov.

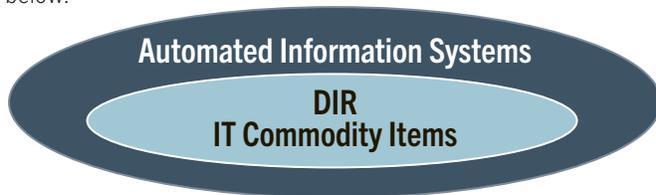
DIR Contracts

Under DIR's statewide procurement authority, DIR establishes and manages contracts under the following program areas for use by eligible customers:²⁰² (1) Cooperative Contracts program; (2) Shared Technology Services (STS) (e.g., Private Cloud, Public Cloud, Print/Mail/Digitization); Subject to TAC 215.43, customers in the data center must procure software, Software as a Service (SaaS), and Platform as a Service (PaaS) through the program. DIR has established the STS commodities process to accomplish this. (3) Telecommunications. DIR may consider strategic sourcing and other methodologies to select the vendor offering the best value on IT commodity items.

Note: This section of the Guide provides a summary of the contracts established by DIR. Agencies are directed to DIR for guidance on applicable procedures and best practices to be utilized in procuring IT commodity items under DIR contracts and telecommunications services.

IT Commodity Items. IT commodity items are a subset of AIS. IT commodity items refer to commercial software, hardware, or technology services, other than telecommunications services, that are generally available to businesses or the public and for which DIR determines that a reasonable demand exists from an eligible DIR Customer.²⁰³ The term includes seat management, through which a customer transfers its personal computer equipment and service responsibilities to a private vendor to manage the personal computing needs for each desktop of the customer, including all necessary hardware, software, and support services.²⁰⁴

The correlation between AIS and DIR IT commodity items is illustrated below:



Determining Contract Value of IT Commodity Item Procurements. An agency must use its best judgement to determine the monetary value of the anticipated contract. The dollar value of a contract is determined by the total value of the contract over its term as well as any modifications, renewals, or extensions of the contract.²⁰⁵ It does not include the following for purposes of determining

the monetary threshold applicable to an IT commodity item procurement under a DIR contract:

1. documents executed for purposes of encumbering funds but not constituting a binding transaction; or
2. any related document without an accompanying purchase order, including but not limited to statements of work, license agreements, maintenance agreements, or service agreements.²⁰⁶

Cloud Computing Services. Cloud computing is a model for enabling ubiquitous, convenient, on-demand network access to a shared pool of configurable computing resources (e.g., networks, servers, storage, applications, and services) that can be rapidly provisioned and released with minimal management effort or service provider interaction.

The Texas Risk and Authorization Management Program (TX-RAMP) is a standardized approach to the assessment and evaluation of cloud computing services.²⁰⁷ Beginning January 1, 2022, state agencies²⁰⁸ may only enter or renew contracts to receive cloud computing services that comply with TX-RAMP certification requirements.²⁰⁹

For more information, refer to the Texas Risk and Authorization Management Program (TX-RAMP) page on the DIR website.²¹⁰

DIR COOPERATIVE CONTRACTS PROGRAM

DIR develops master contracts for the procurement of IT commodity items. All master contracts established by DIR within the Cooperative Contracts Program are awarded through an open and competitive procurement process, beginning with a formal and public Request for Offers. DIR offers the following technology categories through DIR Cooperative Contracts Program: hardware, software, technology services including: managed services, IT Staff Augmentation Contracts (ITSAC), and Deliverables-Based IT Services (DBITS).

DIR establishes and maintains a catalog of active contracts on the DIR website that contain IT commodity items available for purchase by state agencies and other eligible customers.²¹¹ The DIR Cooperative Contracts Program leverages the volume buying power of the State to negotiate competitive pricing, which translates into savings for agencies. The DIR master contracts offer negotiated *minimum* discounts on hundreds of products and services. DIR customers may negotiate even deeper discounts based on individual purchase volumes by issuing pricing requests to multiple DIR vendors in order to drive price competition for the final purchase award.

²⁰² DIR contracts cover a wide variety of information technology products and services. Customer eligibility varies with each program.

²⁰³ [TEX. GOV'T CODE §§ 2157.068\(j\), 418.193, 2054.003\(13\), 2151.002, 2170.004\(5\), 2175.001; TEX. EDUC. CODE §§ 5.001, 43.062, 61.003; TEX. TAX CODE § 152.001\(11\).](#)

²⁰⁴ [TEX. GOV'T CODE § 2157.068\(a\).](#)

²⁰⁵ [TEX GOV CODE §§ 322.020\(a\), 2054.008; 34 TEX ADMIN CODE 20.25\(b\)\(13\).](#)

²⁰⁶ [1 TEX. ADMIN. CODE § 212.1\(2\)\(B\).](#)

²⁰⁷ [TEX. GOV'T CODE § 2157.007.](#)

²⁰⁸ [TEX. GOV'T CODE § 2054.003\(13\).](#)

²⁰⁹ [TEX. GOV'T CODE § 2054.0593.](#)

²¹⁰ The DIR website is located at www.dir.texas.gov.

²¹¹ The DIR website is located at www.dir.texas.gov.

Monetary Thresholds for Competitive Action. A state agency, not including state institutions of higher education, purchasing an IT commodity item under a DIR contract must follow the following procedure:

1. For a contract with a value of no more than \$50,000, the agency may directly award the contract to a vendor included in the category to which the contract relates without submitting a price request to other vendors in the same category;
2. For a contract with a value of more than \$50,000 but not more than \$1 million, the agency must submit a request for pricing to at least three vendors or resellers included in the category to which the contract relates; and
3. For a contract with a value of more than \$1 million but not more than \$5 million, the agency must submit a request for pricing to at least six vendors or resellers included in the category to which the contract relates or all vendors or resellers in the category if the category has fewer than six vendors or resellers.²¹²
4. For a contract with a value of more than \$5 million but not more than \$10 million, if an agency utilizes DIR Cooperative Contracts, the agency must submit a request for pricing to at least six vendors or resellers included in the category to which the contract relates or all vendors or resellers in the category if the category has fewer than six vendors or resellers. Statements of Work for DIR cooperative contracts do not require CAT review regardless of estimated dollar value.

For a contract with a value of more than \$5 million but not more than \$10 million, an agency may opt to utilize DIR cooperative contracts or may make the purchase using the RFO purchasing method, as designated by the Comptroller under Section 2157.006(a)(2) of the Texas Government Code. An agency may not enter into a contract to purchase a commodity item through the DIR Cooperative Contracts Program if the value of the contract exceeds \$10 million unless it is a DIR coordinated bulk purchase.²¹³

Coordinated Bulk Purchases of Commodity Items. DIR periodically schedules “bulk” purchase events to support information technology replacement. The coordinated bulk purchase effort focuses on productivity software, seat management services, and personal computers, laptops, and tablets and any additional IT commodity items that may produce cost savings from bulk purchases. DIR facilitates this streamlined procurement process, which is not subject to the contract value cap of \$10 million,²¹⁴ by serving as the sole point of contact between the agencies and vendors. DIR works with eligible customers to develop standardized configurations suited to the participating customers’ business needs. DIR also

uses its technology contracting experience to conduct the negotiations for all of the participating agencies. During a coordinated bulk purchase initiative, agencies leverage their combined purchasing power to purchase a large quantity of like items during a designated timeframe. Agencies participating in the coordinated bulk purchase initiatives obtain competitive pricing beyond the discounts already available to DIR customers through DIR cooperative contracts.

DIR Review and Signature Approval of Certain Statements of Work. Some DIR contracts for IT commodity items require a state agency to develop and execute a Statement of Work (SOW) to initiate services under the contract. Before submitting an SOW to the vendor, the agency is required to submit it to DIR for approval. DIR reviews these SOWs for compliance with master contracts and to ensure they contain clearly established deliverables. Agencies are responsible for complying with statute and rule. This must occur prior to soliciting and upon award.²¹⁵ This review is required for certain services that exceed \$50,000 and includes, but is not limited to, the following technology categories:

DIR contracts that require DIR SOWs include, but are not limited to, the following:

- DBITS;
- Managed Services for IT;
- IT Security Services;
- Web Development;
- Cloud Services; and
- IT staffing services (when a SOW is issued).

A SOW Review is not applicable to:

- contracts exclusively for hardware or software and not including services;
- IT Staffing Services when using Request for Resumes;
- the vendors’ standard commercially available support, maintenance, and warranties as documented in the DIR cooperative Contract;²¹⁶
- or state institutions of higher education, and other eligible DIR customers that are not state agencies.

The agency must submit a completed draft DIR SOW to DIR for review at least 30 business days before anticipated submission of the DIR SOW to vendors. The DIR submission must include:

- the completed DIR SOW which at a minimum includes: the scope of the project, milestones, deliverables description, schedule, acceptance criteria, and any other items DIR may require; and

²¹² [TEX. GOV'T CODE § 2157.068\(e-1\)](#).

²¹³ [TEX. GOV'T CODE § 2157.068\(e-2\)](#).

²¹⁴ [TEX. GOV'T CODE § 2157.068\(e-3\)](#).

²¹⁵ [TEX. GOV'T CODE § 2157.0685](#).

²¹⁶ [1 TEX. ADMIN. CODE § 212.1\(10\)](#).

- a list of DIR cooperative contracts to which the DIR SOW will be advertised.

DIR may accept or reject the submitted DIR SOW. An agency shall not submit the DIR SOW to vendors until DIR has issued written approval. If rejected, the agency may resubmit with required modifications.²¹⁷

If an agency experiences an unforeseeable circumstance that requires immediate attention but is not considered an Emergency Procurement as defined in 34 TAC §20.25(b)(20), the agency may submit an expedited request for review. The expedited request for review must include a statement from the head of the requesting agency, or his/her designee, describing the circumstances and justification for expedited review by DIR. DIR will provide an expedited review of the SOW within five (5) business days.²¹⁸

Following execution of the final DIR SOW by the agency and vendor, the agency must submit the signed DIR SOW to DIR for its signature. DIR will review the signed DIR SOW and determine whether it will be signed or rejected by DIR. If DIR rejects the SOW, DIR will notify the agency of the reason(s) for rejection. DIR must sign the DIR SOW before it becomes valid and any money is paid to a vendor. The DIR signature affixed to the DIR SOW verifies only that the statement of work is within the scope of the DIR contract being utilized. The DIR signature does not make DIR a party to the agreement, and DIR will not be responsible for any other agency obligations in connection with the purchase. The DIR signature does not verify or assure any other relevant fact including, but not limited to, the following:

1. that funding is appropriate or sufficiently available;
2. that the appropriate procurement method was chosen by the agency;
3. that the appropriate vendor was selected; or
4. that the statement of work documented by the agency will successfully achieve a goal or projected outcome.²¹⁹

Upon execution of the DIR SOW, each DIR SOW entered into by an agency must be posted on the agency's internet website as follows:

1. post the DIR SOW in its entirety, subject to the exceptions in the Texas Public Information Act and opinions of the Office of Attorney General;
2. maintain the posting, at a minimum, throughout the term of the DIR SOW, including any renewals or extensions;
3. maintain a listing of the DIR SOWs in alphabetical order by vendor name or numerical order by contract number in a central location; and

²¹⁷ [1 TEX. ADMIN. CODE § 212.41\(a\).](#)

²¹⁸ [1 TEX. ADMIN. CODE § 212.42.](#)

²¹⁹ [1 TEX. ADMIN. CODE § 212.41\(b\).](#)

4. maintain a current agency contact person with related email address and phone number to contact for information regarding the DIR SOW.²²⁰

Exemptions and Exclusions. An agency may obtain an exemption or waiver from the requirement to use a DIR Contract to purchase an IT commodity item in one of three ways: DIR exemption, LBB approval, or DIR certification.

1. **DIR Exemption.**²²¹

- a. **Blanket Exemption.** DIR may determine that under certain circumstances it is reasonable to grant a blanket exemption to all agencies. Procurements utilizing blanket exemptions must be made in accordance with the exact scope, terms, and requirements specified in the blanket exemption.²²² A current list of [blanket exemptions](#) is located on the DIR website.²²³

- b. **One-Time Exemption Request.**

- If a blanket exemption is unavailable, an agency must submit an exemption request on a prescribed form through the DIR portal. DIR will review each exemption request on a case-by-case basis to determine if the proposed purchase is in the best interest of the State. DIR will notify the requesting agency of its decision to approve or deny the exemption request. If DIR has not issued a written denial of the exemption request within 15 business days following the date of its receipt of the request, or the date of receipt of requested additional information, the request for the exemption is deemed to have been approved for an amount equal to the total value of the proposed purchase or for the period of time described in the exemption request.²²⁴
- If an agency experiences an unforeseeable circumstance that requires immediate attention but is not considered an Emergency Procurement as defined in 34 TAC §20.25(b)(20), the agency may submit an expedited exemption request.²²⁵ DIR must issue a written approval or denial of an exemption request within three business days of receipt of the expedited exemption request. The expedited exemption request must include a statement from the head of the requesting agency, or his/her designee, describing the circumstances and justification for expedited review.

2. **LBB Approval.** With express prior approval from the LBB for the expenditure necessary for the purchase, an agency may procure an IT commodity item without using a contract estab-

²²⁰ [1 TEX. ADMIN. CODE § 212.41\(c\).](#)

²²¹ [TEX. GOV'T CODE § 2157.068\(f\).](#)

²²² [1 TEX. ADMIN. CODE § 212.22.](#)

²²³ The DIR website is located at www.dir.texas.gov.

²²⁴ [1 TEX. ADMIN. CODE § 212.20.](#)

²²⁵ [1 TEX. ADMIN. CODE § 212.21.](#)

lished by DIR.²²⁶ The agency must request an exemption from DIR before seeking LBB approval.²²⁷ The LBB's approval of a biennial operating plan is not an express prior approval for the purpose of obtaining an exemption from the use of DIR contracts.²²⁸

3. **DIR Certification of Unavailability.** A state agency may submit a request to DIR for certification that a commodity item is not available for purchase under an existing DIR contract, so that the state agency may procure the IT commodity item through an avenue other than a DIR contract. The state agency shall not take any action on the contemplated purchase until the request is either approved or denied by DIR.²²⁹

Certain agency purchases are not within DIR's procurement authority for IT commodity items. These include procurements that are

1. over the \$10 million monetary threshold for IT commodity items established by statute,²³⁰ and
2. exclusions expressly authorized by statute.²³¹

TEXAS.GOV SERVICES

[Texas.gov](https://www.texas.gov), the official website of the State of the Texas, provides portal and payment services for Texas state agencies and eligible local governmental organizations, enabling them to cost-effectively conduct online business with their customers. Texas.gov is one of DIR's Shared Technology Services. The program provides services for more than 300 publicly-funded customers, including:

- licenses and permits;
- utility, fee or fine payments;
- vital records;
- driver license renewals, driver records, vehicle registration renewals and specialty license plates;
- the Texas Veterans Portal; and
- the Open Data Portal.

Texas.gov leverages enterprise-wide services and infrastructure components to provide solutions that meet or exceed state mandated requirements regarding accessibility, security, privacy, and integration with certain CPA financial systems e.g., the Uniform Statewide Accounting System (USAS). Any Texas state agency or local government entity is eligible to use the Texas.gov contract by entering into an Interagency or Interlocal agreement, respectively, with DIR.

²²⁶ [TEX. GOV'T CODE §§ 2157.068\(f\), 2157.068\(g\).](#)

²²⁷ [TEX. GOV'T CODE § 2157.068\(g\).](#)

²²⁸ [TEX. GOV'T CODE § 2157.068\(f\).](#)

²²⁹ [TEX. GOV'T CODE § 2157.068\(f\).](#)

²³⁰ [TEX. GOV'T CODE § 2157.068\(e-2\).](#)

²³¹ [TEX. GOV'T CODE §§ 2157.002, 2157.068\(i\).](#)

DATA CENTER SERVICES

The Texas Data Center Services (DCS) program allows state and local governmental entities to outsource management of technology infrastructure services and receive the benefit of aggregated volume discounts by sharing technology services.

DCS provides secure connectivity to select public and private clouds designed around government security and disaster recovery requirements, and flexible service tiers to meet differing needs and budgets. Joining the program allows customers to delegate infrastructure management while increasing focus on delivering direct, mission-related value to their business users and clients. Agencies that are mandated to participate in the DCS program cannot contract with other vendors for services for which DCS provides.

As part of the Texas DCS program, customers enter into agreements with DIR to consume infrastructure services and benefit from the following program offerings:

- secure public to private cloud connectivity;
- uptime Institute Tier 2 Level equivalent state facilities;
- disaster recovery and testing;
- FBI Criminal Justice Information Services (CJIS) minimum security, Texas State Auditor requirements, annual SOC 1/SOC 2 audits, and biannual IRS audit compliance;
- automated server self-provisioning and service catalog;
- bulk print/mail services;
- governance model ensuring customer engagement; and
- DIR contract management, oversight, and budgeting support.

The monetary threshold requirements and SOW review and signature process associated with the DIR Cooperative Contracts Program do not apply to services procured through the DCS program under contracts signed by the contracted vendors.

TELECOMMUNICATION SERVICES

DIR provides a variety of telecommunications services to eligible customers throughout the State, through the operation of major and secondary networks and numerous contracts for communications-related services. Agencies in the Capitol Complex are required to use the Capitol Complex Telephone System (CCTS) for landline services. All agencies are required to use the Texas Agency Network (TEX-AN) for telephone, internet, data, and video services. If a telecommunications service is offered by DIR, an agency must purchase the service through DIR or must request and be granted a waiver before procuring the service through an avenue other than DIR.²³²

²³² [TEX. GOV'T CODE § 2170.051.](#)

RFO Procurement Method

The Request for Offers (RFO) procurement method is intended as the designated, primary purchasing method for procuring AIS other than under DIR's IT commodity program.²³³ Agencies may only choose alternative procurement methods authorized by Title 10, Subtitle D of the Texas Government Code when an RFO procurement method is not practicable or will not obtain the best value for the state.²³⁴ When using methods other than the RFO procurement method to purchase AIS, the agency must follow the guidelines published by SPD for the specified procurement method.²³⁵

The RFO method is available for use by agencies to procure AIS items in the following circumstances:

- The agency has obtained an exemption from DIR;
- The agency has obtained express prior approval from LBB for the expenditure necessary for the purchase;
- DIR has certified in writing that the IT commodity item is not available for purchase under an existing DIR contract; or
- The agency is otherwise exempt from the requirements of Section 2157.068 of the Texas Government Code.

The RFO method is a direct purchase or lease method used after the procuring entity's evaluation of written offers received in response to an open and competitive solicitation in accordance with the solicitation to result in best value. Under the RFO method, agencies must solicit, evaluate, select, negotiate as appropriate, and contract directly with one or more qualified vendors in accordance with the open and competitive solicitation.

To initiate an RFO, the agency must issue a written, open and competitive request for offers. In procuring under the RFO method, the procuring entity must also comply with the RFO guidelines published by SPD. If the agency believes that the procurement is proprietary, then the agency must follow the [Proprietary Purchases](#) procedures. The procuring entity's use of an RFO does not require or involve delegation of authority or prior approval by SPD. Procurements using the RFO method are subject to ESDB posting requirements as well as requirements applicable to CAT and QAT reviews. Additional requirements may apply to certain types of consulting services contracts.²³⁶

²³³ [TEX. GOV'T CODE § 2157.006\(a\)\(2\)](#); [34 TEX. ADMIN. CODE § 20.222](#).

²³⁴ See [34 TEX. ADMIN. CODE § 20.222\(a\)](#).

²³⁵ [34 TEX. ADMIN. CODE § 20.222](#).

²³⁶ See e.g., [TEX. GOV'T CODE § 751.016](#) (specifying the reporting requirements applicable to contracts with a federal-level government relations consultant).

Best Value Standard. The term "best value" means the lowest overall cost of an automated information system.²³⁷ In determining the lowest overall cost for a purchase or lease of an AIS, the agency shall consider factors including:

1. the purchase price;
2. the compatibility to facilitate the exchange of existing data;
3. the capacity for expanding and upgrading to more advanced levels of technology;
4. quantitative reliability factors;
5. the level of training required to bring persons using the system to a stated level of proficiency;
6. the technical support requirements for the maintenance of data across a network platform and the management of the network's hardware and software;
7. the compliance with applicable department statewide standards validated by criteria adopted by DIR rule; and
8. applicable factors listed in Sections 2155.074 and 2155.075 of the Texas Government Code.²³⁸

Procurement Method – Professional Services

Agencies are authorized to procure professional services under Chapter 2254, Subchapter A, of the Texas Government Code.²³⁹ Acquisition of professional services is delegated to agencies by statute and does not require a delegation of authority from SPD. The procurement of professional services is subject to ESDB posting requirements as well as requirements applicable to CAT reviews.

Professional services refer to services that are

1. within the scope of the practice, as defined by state law, of accounting, architecture, landscape architecture, land surveying, medicine, optometry, professional engineering, real estate appraising, or professional nursing;
2. provided in connection with the professional employment or practice of a person who is licensed or registered as one of the following: a certified public accountant, an architect, a landscape architect, a land surveyor, a physician, including a surgeon, an optometrist, a professional engineer, a state certified or state licensed real estate appraiser, or a registered nurse; or
3. provided by a person lawfully engaged in interior design, regardless of whether the person is registered as an interior designer under Chapter 1053 of the Occupations Code.²⁴⁰

Professional services procurements are usually advertised as either

²³⁷ [TEX. GOV'T CODE § 2157.003](#).

²³⁸ [TEX. GOV'T CODE § 2157.003](#).

²³⁹ [TEX. GOV'T CODE § 2254.003](#).

²⁴⁰ [TEX. GOV'T CODE § 2254.002\(2\)](#).

an RFQ or RFP. The award of a professional services contract is based on (1) demonstrated competence and qualifications to perform the services, and (2) a fair and reasonable price.²⁴¹ The professional fees under the contract may not exceed any maximum provided by law.²⁴²

To procure architectural, engineering, or land surveying services, the governmental entity²⁴³ must first select the most highly qualified provider based on demonstrated competence and qualifications, and then attempt to negotiate a fair and reasonable price for the services.²⁴⁴ If a satisfactory contract cannot be negotiated with the most highly qualified respondent, the agency must formally end negotiations with the respondent and then must attempt to negotiate a fair and reasonable price with the next most highly qualified respondent. This process may continue until a contract is executed for the service solicited by the governmental entity.²⁴⁵ Although the described process applies to the services of an architect, engineer or land surveyor, this selection process can be used for all professional services.

An agency shall provide written notice, on a prescribed form, to the LBB within 30 days of the date the agency enters into a contract for professional services, other than a contract for physician or optometric services, if the amount of the contract, including an amendment, modification, renewal, or extension of the contract, exceeds \$50,000.²⁴⁶ A contract entered into or an arrangement made in violation of Chapter 2254, Subchapter A, of the Texas Government Code is void as against public policy.²⁴⁷

SAO Delegation of Authority for Audit Services. Section 321.020 of the Texas Government Code specifies that a state agency or corporation that is dedicated to the benefit of a state agency may enter into a contract for audit services only if

1. the agency or corporation is authorized to contract with a private auditor through a delegation of authority from SAO;
2. the scope of the proposed audit has been submitted to SAO for review and comment; and
3. the services of the private auditor are procured through a competitive selection process in a manner allowed by law.

In addition, Article IX, Section 6.20 of the General Appropriations

²⁴¹ [TEX. GOV'T CODE § 2254.003\(a\)](#).

²⁴² [TEX. GOV'T CODE § 2254.003\(b\)](#).

²⁴³ [TEX. GOV'T CODE § 2254.002\(1\)](#) (defining “governmental entity” to be (a) a state agency or department, (b) a district, authority, county, municipality, or other political subdivision of the State, (c) a local government corporation or another entity created by or acting on behalf of a political subdivision in the planning and design of a construction project, or (d) a publicly owned utility).

²⁴⁴ [TEX. GOV'T CODE § 2254.004\(a\)](#).

²⁴⁵ [TEX. GOV'T CODE §§ 2254.004\(b\)-\(c\)](#).

²⁴⁶ [TEX. GOV'T CODE § 2254.006](#).

²⁴⁷ [TEX. GOV'T CODE § 2254.005](#).

Act (87th Legislature), provides requirements for state agencies and institutions of higher education that use appropriated funds to contract for audit services.

Procurement Method – Consulting Services

Agencies are authorized to procure consulting services pursuant to Chapter 2254, Subchapter B, of the Texas Government Code.²⁴⁸ Acquisition of consulting services is delegated to agencies by statute and does not require a delegation of authority from SPD. The procurement of consulting services is subject to ESBD posting requirements as well as requirements applicable to CAT reviews. Additional requirements may apply to certain types of consulting services contracts.²⁴⁹

Consulting service refers to the service of studying or advising an agency under a contract that does not involve the traditional relationship of employer and employee.²⁵⁰ An agency²⁵¹ may contract with a consultant only if there is a substantial need for the consulting services and the agency cannot adequately perform the services with its own personnel or obtain the consulting services through a contract with a state governmental entity.²⁵² Consulting services procurements are usually advertised as an RFP.

If a contract involves both consulting and other services, the services will be procured as consulting services if the primary objective of the contract is the acquisition of consulting services.²⁵³ Consider for instance a solicitation for an analysis of an agency’s information systems needs and the development and implementation of a computer system. The primary objective of this contract is the delivery of a system and not the analysis provided. This contract is not a consulting services contract; therefore, the requirements for consulting services contracts would not apply. The agency, however, must comply with the applicable procurement method for acquiring AIS.

²⁴⁸ [TEX. GOV'T CODE § 2254.023](#). For CPA rules adopted under [Section 2254.039 of the Texas Government Code](#) see [34 TEX. ADMIN. CODE § 5.54](#).

²⁴⁹ See e.g., [TEX. GOV'T CODE § 751.016](#) (specifying the reporting requirements applicable to contracts with a federal-level government relations consultant).

²⁵⁰ [TEX. GOV'T CODE § 2254.021\(1\)](#).

²⁵¹ [TEX. GOV'T CODE § 2254.021\(5\)](#) (defining “state agency” to be (1) a department, commission, board, office, or other agency in the executive branch of state government created by the state constitution or a state statute, (2) the supreme court, the court of criminal appeals, a court of appeals, or the Texas Judicial Council, or (3) a university system or an institution of higher education as defined by Section 61.003 of the Texas Education Code, except a public junior college).

²⁵² [TEX. GOV'T CODE §§ 2254.021\(6\), 2254.026](#) (defining “state governmental entity” to be a state department, commission, board, office, institution, facility, or other agency the jurisdiction of which is not limited to a geographical portion of the state. The term includes a university system and an institution of higher education, other than a public junior college, as defined by Section 61.003 of the Texas Education Code. The term does not include a political subdivision.).

²⁵³ [TEX. GOV'T CODE § 2254.038](#).

A “major consulting services contract” means a consulting services contract for which it is reasonably foreseeable that the value of the contract will exceed \$15,000 for a state agency or \$25,000 for an institution of higher education other than a public junior college.²⁵⁴ A consulting services contract cannot be divided into more than one contract to avoid the procurement requirements pertaining to major consulting services contracts.²⁵⁵ In selecting a consultant, the agency must base its choice on demonstrated competence, knowledge, qualifications, and on the reasonableness of the proposed fee for the services.²⁵⁶ If other considerations are equal, the agency must give preference to a consultant whose principal place of business is located in the State or who will manage the consulting services contract wholly from an office in the State.²⁵⁷

A consulting services contract with an agency must include provisions that allow the agency and any other agency and the Legislature, at the contracting agency’s discretion, to distribute any consultant reports and post the report on the agency’s website or the website of a standing committee of the Legislature.²⁵⁸ The distribution of the report will not affect the application of Chapter 552 of the Texas Government Code.²⁵⁹

Particular care must be taken to closely follow all statutory requirements for procuring consulting services. A consulting services contract, or renewal, amendment, or extension, is void under the following circumstances:

1. the contract is entered into without complying with the ESBD posting requirements and notification requirements to the LBB and Governor’s Budget and Planning Office. (Refer to the “Pre-Award Notification and Publication Requirements for Major Consulting Services Contracts,” “Post-Award Notification and Publication Requirements for Consulting Services Contracts,” and “Notification and Publication Requirements for Renewals, Amendments, and Extensions to Consulting Services Contracts” described in this Section of the Guide); and
2. the contract is entered into with a private consultant who has been employed by that agency or by another agency at any time during the two years preceding the making of the offer and failed to disclose in the offer:
 - a. the nature of the previous employment with the agency or the other agency;

- b. the date the employment was terminated; and
- c. the annual rate of compensation for the employment at the time of its termination.²⁶⁰

If the contract is void, CPA may not draw a warrant or transmit money to satisfy an obligation under the contract and an agency may not make any payment under the contract with state or federal money or money held in or outside the state treasury.²⁶¹

Pre-Award Notification and Publication Requirements for Major Consulting Services Contracts. Before entering into a major consulting services contract, an agency must

1. notify the LBB and the Governor’s Budget and Planning Office that the agency intends to contract with a consultant;
2. give information to the LBB and the Governor’s Budget and Planning Office to demonstrate that the agency has complied or will comply with Sections 2254.026 and 2254.027 of the Texas Government Code; and
3. obtain a finding of fact from the Governor’s Budget and Planning Office that the consulting services are necessary.²⁶²

The [Consultant Contract Finding of Fact Request](#) is located on the Governor’s Budget and Planning Office website.²⁶³ Notification to the LBB should be sent to contract.manager@lbb.texas.gov. A major consulting services contract that an agency enters into without first obtaining a finding of fact from the Governor’s Budget and Planning Office is void.²⁶⁴

Not later than the 30th day before the date it enters into a major consulting services contract, an agency must post to the ESBD the following:

- an invitation for consultants to provide offers of consulting services;
- the name of the individual who should be contacted by a consultant that intends to respond to the solicitation;
- the closing date for the receipt of proposals;
- the procedure by which the agency will award the contract;
- information on whether the consulting services sought by the agency relate to services previously provided by a consultant; and information on any intention to award the contract for the con-

²⁵⁴ [TEX. GOV’T CODE § 2254.021\(2\)](#).

²⁵⁵ [TEX. GOV’T CODE § 2254.035\(a\)](#). The value of the contract for purposes of determining division includes all renewals, amendments, and extensions of the contract. [TEX. GOV’T CODE § 2254.035\(b\)](#).

²⁵⁶ [TEX. GOV’T CODE § 2254.027](#).

²⁵⁷ [TEX. GOV’T CODE § 2254.027](#).

²⁵⁸ [TEX. GOV’T CODE § 2254.041\(a\)](#).

²⁵⁹ [TEX. GOV’T CODE § 2254.041\(b\)](#).

²⁶⁰ [TEX. GOV’T CODE §§ 2254.034\(a\)-\(b\), \(d\)](#).

²⁶¹ [TEX. GOV’T CODE § 2254.034\(c\)](#).

²⁶² [TEX. GOV’T CODE § 2254.028\(a\)](#). This requirement does not apply to a major consulting services contract to be entered into by an institution of higher education other than a public junior college if the institution includes in the invitation published under [Section 2254.029 of the Texas Government Code](#) a finding by the chief executive officer of the institution that the consulting services are necessary and an explanation of that finding. [TEX. GOV’T CODE § 2254.028\(c\)](#).

²⁶³ The Office of the Governor website is located at www.gov.texas.gov.

²⁶⁴ [TEX. GOV’T CODE § 2254.028\(b\)](#).

sulting services to a consultant that previously provided the services, unless a better offer is received.²⁶⁵

Post-Award Notification and Publication Requirements for Consulting Services Contracts. An agency must provide written notice in a prescribed format to the LBB within 30 days of the date the entity enters into a contract for consulting services if the amount of the contract, including an amendment, modification, renewal, or extension of the contract, exceeds \$50,000.²⁶⁶

After the contract is awarded, a notification of award must be posted to the ESBD if the contract is expected to exceed \$25,000.²⁶⁷ For a consulting services contract with a political subdivision, disclosure and itemization of certain expenditures related to lobbying activities are also required by Section 2254.030 of the Texas Government Code.²⁶⁸

Notification and Publication Requirements for Renewals, Amendments, and Extensions to Consulting Services Contracts. An agency that intends to renew, amend, or extend a major consulting services contract must comply with “Pre-Award Notification and Publication Requirements for Major Consulting Services Contracts” described in this Section of the Guide if the contract after the renewal, amendment, or extension is a major consulting services contract.²⁶⁹

An agency that intends to renew a contract that is not a major consulting services contract must comply with the “Pre-Award Notification and Publication Requirements for Major Consulting Services Contracts” described in this Section of the Guide if the original contract and the renewal contract have a reasonably foreseeable value totaling more than \$15,000, or \$25,000 for an institution of higher education other than a public junior college.²⁷⁰

An agency that intends to amend or extend a contract that is not a major consulting services contract shall comply with the “Pre-Award Notification and Posting Requirements for Major Consulting Services Contracts” described in this Section of the Guide if the original contract and the amendment or extension have a reasonably foreseeable value totaling more than \$15,000, or \$25,000 for an institution of higher education other than a public junior college.²⁷¹

²⁶⁵ [TEX. GOV'T CODE § 2254.029.](#)

²⁶⁶ [TEX. GOV'T CODE § 2254.0301\(a\).](#) Section 2254.301 of the Texas Government Code does not apply to a university system or institution of higher education as defined by Section 61.003 of the Education Code. [TEX. GOV'T CODE § 2254.0301\(b\).](#)

²⁶⁷ [TEX. GOV'T CODE § 2155.083\(k\).](#)

²⁶⁸ [TEX. GOV'T CODE § 2254.030.](#)

²⁶⁹ [TEX. GOV'T CODE § 2254.031\(a\).](#)

²⁷⁰ [TEX. GOV'T CODE § 2254.031\(b\).](#)

²⁷¹ [TEX. GOV'T CODE § 2254.031\(d\).](#)

Emergency Waiver of Compliance for Consulting Services Contracts. The Governor, after receipt of a request from an agency, may grant a limited waiver of compliance with the statutory provisions governing consulting services for an agency that requires consulting services before compliance can be completed because of an unforeseen emergency.²⁷² The waiver request must include information required by the Governor, including:

- information about the nature of the emergency;
- the reason that the agency did not foresee the emergency;
- the name of the consultant with whom the agency intends to contract; and
- the amount of the intended contract.²⁷³

The agency must include a detailed description of the emergency, on which the request for waiver was predicated, with the information filed with the Secretary of State for publication in the *Texas Register*.²⁷⁴ As soon as possible after the Governor grants a limited waiver, the agency must comply with the statutory provisions to the extent that the requirements of the provisions are not superfluous or ineffective because of the waiver.²⁷⁵

Procurement Method – Legal Services

The OAG provides legal services to state agencies.²⁷⁶ Except as authorized by other law, a contract for legal services between an attorney, other than a full-time employee of the OAG, and a state agency in the executive department, other than an agency established by the Texas Constitution, must be approved by the OAG to be valid.²⁷⁷

The OAG may require agencies to obtain outside legal services through a competitive procurement process, under conditions prescribed by the OAG.²⁷⁸ Unless an exemption is obtained from the OAG, an agency is required to publish a Request for Qualifications (RFQ) on the ESBD for a minimum of 30 calendar days before

²⁷² [TEX. GOV'T CODE § 2254.025\(a\).](#) “Unforeseen emergency” means a situation that suddenly and unexpectedly causes a state agency to need the services of a consultant. The term includes the issuance of a court order, an actual or imminent natural disaster, and new state or federal legislation. An emergency is not unforeseen if a state agency was negligent in foreseeing the occurrence of the emergency. [TEX. GOV'T CODE § 2254.025\(e\).](#)

²⁷³ [TEX. GOV'T CODE § 2254.025\(b\).](#)

²⁷⁴ [TEX. GOV'T CODE § 2254.025\(c\).](#)

²⁷⁵ [TEX. GOV'T CODE § 2254.025\(c\).](#)

²⁷⁶ [TEX. GOV'T CODE §§ 402.021, 402.0212\(a\).](#)

²⁷⁷ [TEX. GOV'T CODE § 402.0212\(a\).](#) Invoice processing standards also apply to these contracts. [TEX. GOV'T CODE § 402.0212\(b\)-\(b-3\).](#)

²⁷⁸ [TEX. GOV'T CODE § 2254.154.](#) Cf. [TEX. GOV'T CODE § 2151.005](#) (The State Purchasing and General Services Act, Subtitle D of Title 10 of the Texas Government Code does not apply to (1) obtaining outside legal counsel services, (2) obtaining expert witnesses, or (3) procuring litigation-related goods and services for which competitive procurement is not feasible under the circumstances.).

selecting outside counsel, regardless of the anticipated maximum liability of the anticipated Outside Counsel Contract (OCC).²⁷⁹

To obtain OAG approval for the use of services provided by outside counsel, the agency must electronically submit a Request to Retain Outside Counsel (RtR) and the proposed OCC to the OAG.²⁸⁰ Deviations from the prescribed OCC template are not permitted without the OAG's prior approval. An amendment to an OCC also must be approved by the OAG.²⁸¹ Questions regarding the electronic submission process may be sent to GCDContracts@oag.texas.gov.

If the legal services contract is also a contingent fee contract, the agency must comply with the requirements set forth in Subchapter C, Chapter 2254 of the Texas Government Code. The term "contingent fee contract" means a contract for legal services under which the amount or the payment of the fee for the services is contingent in whole or in part on the outcome of the matter for which the services were obtained.²⁸²

A state governmental entity that has authority to enter into a contract for legal services in its own name may enter into a contingent fee contract for legal services only if:

1. the governing body of the state governmental entity approves the contract and the approved contract is signed by the presiding officer of the governing body, or
2. for an entity that is not governed by a multimember governing body, the elected or appointed officer who governs the entity approves and signs the contract.²⁸³

Before approving the contract, the governing body, elected or appointed officer, or governor, as appropriate, must find that:

1. there is a substantial need for the legal services,
2. the legal services cannot be adequately performed by the attorneys and supporting personnel of the state governmental entity or by the attorneys and supporting personnel of another state governmental entity, and
3. the legal services cannot reasonably be obtained from attorneys in private practice under a contract providing only for the payment of hourly fees, without regard to the outcome of the matter, because of the nature of the matter for which the services will be obtained or because the state governmental entity does not have appropriated funds available to pay the estimated amounts required under a contract providing only for the payment of hourly fees.²⁸⁴

²⁷⁹ [1 TEX. ADMIN. CODE § 57.4.](#)

²⁸⁰ [1 TEX. ADMIN. CODE § 57.3.](#)

²⁸¹ [1 TEX. ADMIN. CODE § 57.5\(a\).](#)

²⁸² [TEX. GOV'T CODE § 2254.101\(2\).](#)

²⁸³ [TEX. GOV'T CODE § 2254.103\(a\).](#)

²⁸⁴ [TEX. GOV'T CODE § 2254.103\(d\).](#)

Certain contingent fee contracts also require that the agency obtain a finding from the LBB that the agency does not have appropriated funds available to pay the estimated amounts required under a contract providing only for the payment of hourly fees.²⁸⁵ A contingent fee contract for legal services is void if the agency fails to obtain the required LBB finding.²⁸⁶ Moreover, a contract entered into or an arrangement made in violation of Subchapter C, Chapter 2254 of the Texas Government Code is void as against public policy, and no fees may be paid to any person under the contract or under any theory of recovery for work performed in connection with a void contract.²⁸⁷

Procurement Method – Interagency Cooperation Contracts (IACs)

An interagency contract is a written understanding between two or more agencies²⁸⁸ as authorized by Chapter 771 of the Texas Government Code. An agency may agree or contract with another agency for the provision of necessary and authorized services (including technical services) and materials and equipment. Competitive bidding requirements do not apply to Interagency Contracts.

Before an agency may provide or receive a service or resource under the Interagency Cooperation Act, the agency must have entered into a written agreement signed by authorized representatives of both agencies and the contract (IAC) must specify the kind and amount of services or resources to be provided, the basis for computing reimbursable costs, and the maximum cost during the contract term. To ensure that an IAC is statutorily compliant, the contracting agencies must also certify that:

1. the services specified are necessary and essential and are properly within the statutory functions and programs of the affected agencies of state government;
2. the proposed arrangements serve the interest of efficient and economical administration of those agencies;
3. the services, supplies or materials contracted for are not required to be supplied under contract to the lowest responsible bidder; and
4. the contract neither requires, nor permits, either party to exceed its duties and responsibilities or the limitations of its appropriated funds.²⁸⁹

²⁸⁵ [TEX. GOV'T CODE § 2254.103\(e\).](#)

²⁸⁶ [TEX. GOV'T CODE § 2254.103\(f\).](#)

²⁸⁷ [TEX. GOV'T CODE § 2254.110.](#)

²⁸⁸ [TEX. GOV'T CODE § 771.002\(1\)](#) (defining "agency" to be a department, board, bureau, commission, court, office, authority, council, or institution of state government; an institution of higher education or service or part of an institution; a local workforce development board; and certain statewide job or employment training programs for disadvantaged youth).

²⁸⁹ [TEX. CONST. Art. XVI, § 21. TEX. GOV'T CODE §§ 771.003, 771.010.](#)

A written IAC between two agencies is not required in the following circumstances:

1. an emergency for the defense or safety of the civil population or in the planning and preparation for those emergencies;
2. cooperative efforts, proposed by the governor, for the economic development of the state; or
3. a situation in which the amount involved is less than \$50,000.²⁹⁰

When an interagency exchange is exempt from the requirements of a written contract, the agencies involved must document the exchange through informal letters of agreement or memoranda. As with other contractual agreements, it is best practice for a fixed term to be included in the contract. The inclusion of a termination date obligates the agencies to review and assess whether the contract is needed and if any changes in contract scope or pricing will be required before entering into a subsequent agreement.

Procurement Method – Interlocal Cooperation Contracts

An interlocal contract is a written understanding authorized by the Interlocal Cooperation Act, Chapter 791 of the Texas Government Code. The purpose of the Interlocal Cooperation Act is to increase the efficiency and effectiveness of local governments by authorizing them to contract, to the greatest possible extent, with one another and with agencies of the State.²⁹¹

A local government may contract with another local government, an agency of the State, an agency of another state, and a federally recognized Indian tribe located within the boundaries of Texas.²⁹²

The term “local government” refers to a

1. county, municipality, special district, junior college district, or other political subdivision of this State or another state;
2. local government corporation created under Subchapter D, Chapter 431 of the Transportation Code;
3. political subdivision corporation created under Chapter 304 of the Local Government Code;
4. local workforce development board created under Section 2308.253 of the Texas Government Code; or
5. combination of two or more entities described by Paragraphs 1, 2, 3, or 4.²⁹³

²⁹⁰ [TEX. GOV'T CODE § 771.004\(c\).](#)

²⁹¹ [TEX. GOV'T CODE § 791.001.](#)

²⁹² [TEX. GOV'T CODE §§ 791.011\(a\)-\(b\).](#)

²⁹³ [TEX. GOV'T CODE § 791.003\(4\).](#)

An interlocal contract must

1. be authorized by the governing body of each party to the contract unless a party to the contract is a municipally owned electric utility, in which event the governing body may establish procedures for entering into interlocal contracts that do not exceed \$100,000 without requiring the approval of the governing body;
2. state the purpose, terms, rights, and duties of the contracting parties; and
3. specify that each party paying for the performance of governmental functions or services must make those payments from current revenues available to the paying party.²⁹⁴

An interlocal contractual payment must be in an amount that fairly compensates the performing party for the services or functions performed under the contract.²⁹⁵ In addition, a governmental entity of this State or another state that makes purchases or provides purchasing services under an interlocal contract for a state agency, as that term is defined by Section 771.002 of the Texas Government Code, must comply with Chapter 2161 of the Texas Government Code in making the purchases or providing the services.²⁹⁶ Depending on the specific contracting authority and type of services provided, additional statutory requirements may apply to the interlocal contract.

Procurement Method – State and Federal Surplus Property Programs

The Federal and State Surplus Property programs are administered by the Texas Facilities Commission (TFC). The programs have different laws, rules, and procedures. Specific procedures for use of these two programs are located in [Appendix 11](#).

Procurement Method – Request for Qualifications

A Request for Qualifications (RFQ) is generally used for professional services wherein the respondents are evaluated based solely on their qualifications and skills. This solicitation method is more like an application process, where it is very clear what is expected from the vendor. Price is negotiated after the agency selects its preferred respondent based on how well the respondents met the published qualifications.

Vendors must respond to an RFQ by submitting their qualifications to perform specified work. The submissions are reviewed to determine the qualified respondent(s) who are requested to prepare a proposal, including cost, to perform the specific work as may be embodied in an RFQ. Price is not a factor until after the vendor is selected.

²⁹⁴ [TEX. GOV'T CODE § 791.011\(d\).](#)

²⁹⁵ [TEX. GOV'T CODE § 791.011\(e\).](#)

²⁹⁶ [TEX. GOV'T CODE § 791.011\(g\).](#)

Procurement Method – Texas Disaster Act of 1975

Under Chapter 418 of the Texas Government Code, the Governor may by executive order or proclamation declare a state of disaster²⁹⁷ if a disaster has occurred or if the occurrence or threat of disaster is imminent. The Governor may suspend the provisions of any regulatory statute²⁹⁸ prescribing the procedures for conduct of state business or the orders or rules of an agency if strict compliance with the provisions, orders, or rules would in any way prevent, hinder, or delay necessary action in coping with a disaster. For example, the Governor may suspend enforcement of statutes and administrative rules regarding contracting or procurement that would impede any agency's emergency response that is necessary to protect life or property threatened by a declared disaster.

A purchase made under a disaster must clearly relate to the disaster, conform to the directives of the disaster declaration, and occur within the timeframe specified in the disaster declaration. The procurement file, at a minimum, must contain a copy of the disaster declaration, documentation to support the purchase, receipt of goods or services, and approval of the payment. An example of a disaster declaration is located in [Appendix 12](#).

Procurement-related guidance for Governor-declared disasters can be found in [Appendix 13](#).

Emergency Procurement. If a purchase does not fall within the parameters of a Governor-declared disaster, agencies should check whether the purchase qualifies as an emergency purchase under the applicable procurement method.

Solicitation Process

Solicitation – IFB, RFP, RFO, RFQ

Overview

Depending on the procurement method selected, a solicitation may be required. If the selected procurement method does not require issuance of a solicitation (e.g., Term Contracts), then the Contract Developer will proceed to the [Vendor Selection](#) step of the Procurement Cycle. For purchases made using informal bidding, refer to [Competitive Bidding \(IFBs, Informal Bidding\)](#) for the applicable solicitation process.

There are certain advantages and disadvantages to every procurement method and it is necessary to consider them in the context of what is being procured. An Invitation for Bids (IFB), for example, would not usually be an appropriate procurement method for procuring technical services, as the primary characteristics of an IFB are lowest price and meeting specifications with no opportunity for negotiation. Likewise, a Request for Qualifications (RFQ) would not be a suitable procurement method for procuring goods, as the essential feature of an RFQ is that price is not a factor until after vendor selection. When drafting the solicitation, the Contract Developer must be careful to ensure that the solicitation aligns with the applicable procurement method.

²⁹⁷ The term “disaster” means the occurrence or imminent threat of widespread or severe damage, injury, or loss of life or property resulting from any natural or man-made cause, including fire, flood, earthquake, wind, storm, wave action, oil spill or other water contamination, volcanic activity, epidemic, air contamination, blight, drought, infestation, explosion, riot, hostile military or paramilitary action, extreme heat, cybersecurity event, other public calamity requiring emergency action, or energy emergency. [TEX. GOV'T CODE § 418.004\(1\)](#).

²⁹⁸ The Governor's Office maintains a list of regulatory statutes and rules that may require suspension during a disaster. [TEX. GOV'T CODE § 418.0155](#).

Comparison of Competitive Procurement Methods

The table below provides a summary of the distinguishing characteristics for the most commonly used competitive procurement methods.

Comparison of Competitive Procurement Methods			
Procurement Method	Use When	Advantages	Disadvantages
Invitation for Bids (IFB)	Products and services are standardized or uniform.	Award process is simpler. In determining best value, price and whether the goods or services meet specifications are the principal considerations. ¹	Defined specifications may be difficult to develop. Does not encourage innovative solutions. Negotiations are not allowed if there is more than one responsive bidder.
Request for Proposals (RFP) Request for Offers (RFO)	When negotiations are desired. Vendor is expected to provide innovative ideas or solutions.	Allows for customized proposals suggesting different approaches to the same business need. Allows for negotiations. Considerations in addition to price are used to determine best value.	Lead time for procurement is much greater. Evaluations tend to be more complex.
Request for Qualifications (RFQ) <i>[This method is usually required by statute, e.g., Professional Services²]</i>	Selection is made solely on the skills and qualifications of the vendor. Price is not a factor until after a vendor is selected.	Emphasizes the competency and experience of the vendors.	Vendor is selected before price is negotiated. Two step process.

TABLE NOTES

¹ [TEX. GOV'T CODE § 2155.074\(b\)](#).

² [TEX. GOV'T CODE § 2254, Subchapter A](#).

Request for Applications

In contrast to the procurement methods, a Request for Applications (RFA) is not a sanctioned method for procuring goods and services from a vendor. An agency issues an RFA when it, as the grantor, is responsible for awarding grant funds to other entities such as other state agencies, local governments, non-profit organizations or private entities.

An RFA is used to invite grant applications, in which the grants are tied to designated funds and for a specific purpose. An RFA must include the grant objective, guidelines, and any limitations on spending or eligibility. It is recommended that agencies include the [Essential Provisions](#) in grant agreements. An RFA must also specify evaluation criteria that will determine which applications are funded and any other information that is needed to submit an application.

When issuing an RFA, an agency should consider the grant management standards published by SPD e.g., [Texas Grant Management Standards \(TxGMS\)](#) to the extent they are applicable. These standards were established to promote the efficient use of public funds by providing awarding (grantor) agencies and grantees a standardized set of financial management procedures and definitions by requiring consistency among grantor agencies in their dealings with grantees.

Solicitation – Preparation

Overview

Once the Contract Developer has conducted a needs assessment, obtained a cost estimate, developed an Acquisition Plan, chosen the proper procurement method, and determined that a solicitation is required, the next step is to begin drafting the solicitation. For some procurements, like spot purchases or purchases using a set aside program or Term Contract, the solicitation development activities by the Contract Developer may be comprised of an administrative due diligence review of the requirements listed on the requisition for compliance with applicable procurement law and agency best practice before initiating the purchase.

For other procurements, the solicitation drafting phase of the Procurement Cycle involves a collaborative multi-departmental approach. For these procurements, it is common for there to be a kick-off meeting with the key stakeholders (such as the Contract Developer, end-user, subject-matter experts, Contract Manager, legal personnel, and informational technology representatives, if applicable) to discuss the requirements for administering the contract from solicitation issuance to contract closeout. The number of key stakeholders involved in the solicitation drafting activities increases relative to the complexity of the procurement.

Each solicitation is unique, so for the solicitation to be successful, the Contract Developer must not only be familiar with the requirements of the agency's needs, in terms of what is being procured, but also the applicable industry standards as well as the statutory requirements and procurement practices associated with the selected procurement method. For example, if an agency is procuring medical staff, the Contract Developer must be knowledgeable that

- an IFB, which does not permit negotiation, would not be a suitable procurement method to acquire these services, and
- the solicitation and any resulting contract must include a requirement for the medical staff to hold and maintain proper professional licenses and certifications, a means for the Contract Manager to monitor the requirement during the contract term, and a remedy for vendor noncompliance.

Procurement Lead Time

One of the first steps in the solicitation process is to consider the procurement lead time. Procurement lead time is the interval between a decision to purchase a product or service to when the contract is awarded. The suggested lead time is 180 days from start to completion, but this time frame will vary depending on the specific requirements of the agency and the complexity of the procurement.

Examples of tasks that may impact the lead-time include, but are not limited to, the following:

- For solicitations exceeding \$20 million, a Notice of Intent to Procure must be posted to the ESBD at least 2 months prior to advertising the solicitation.²⁹⁹ The notice will include a description of the goods or services to be procured and applicable NIGP class and item codes.
- The actual preparation of the solicitation document can affect lead-time. Coordination and collaboration between members of the various agency teams, as well as structured planning and thorough research can shorten this period. On the other hand, inadequate planning and research along with lack of communication among team members, each with subject matter expertise, may cause the preparation of the solicitation document to be prolonged.
- The time required for the Contract Developer to finalize the solicitation document can vary depending on how well the scope of work or specifications are written by the end users. The Contract Developer is responsible for ensuring the solicitation documents are complete, allow for competition, and follow all applicable statutes, rules, and procedures.
- A 30-day solicitation period is recommended for RFPs, while RFOs may necessitate a longer posting time. Individual agencies are encouraged to consider the solicitation posting times on a case-by-case basis, keeping the statutorily mandated minimum time periods in consideration. A particularly complex or unusual scope of work may result in many vendor questions, in which case, an extended solicitation period would be recommended. Evaluation of the proposals may take more or less time, depending on the size of the evaluation committee and the complexity of the procurement. Likewise, the number of proposals to be evaluated impacts the evaluation time frame. The evaluation period could also be extended if there are presentations, discussions, or best and final offers.
- Contract negotiation and contract formation timeframes may vary depending on the complexity of the procurement and the skillset of the agency's negotiation team. Personnel unavailability may also be a factor as delays may occur due to inclement weather events, national and local holidays, illness, scheduled vacation, and the like.

²⁹⁹ This requirement does not apply to contracts for services necessary to respond to a natural disaster. [TEX. GOV'T CODE § 2262.051\(j\)](#); [34 TEX. ADMIN. CODE § 20.214\(c\)](#).

- The actual process of award may be quick in smaller agencies but lengthier in larger agencies with more detailed approval processes, or where board approval is required. This timeframe may also differ significantly between a PO and a formal executed contract. Depending on the signature requirements of the agency and the contractor, the contract execution lead-time may need to be adjusted.

As part of the solicitation planning process, it is best practice to use the table below or similar tool to document the procurement lead time. The chart below is a guideline for documenting procurement lead time in simple procurements with minimal vendor negotiation required.

Procurement Lead Time (Template)		
Task	Number of Days to Complete	Due Date
Decision Made to Procure	—	April 10th
Post Notice of Intent to Procure > \$20M	—	May 9th
Drafting Solicitation	45 days	May 25th
CAT Review ≥ \$5M QAT Review for MIRP contract ≥ \$10M SPD Delegation Review: Services > \$100K SPD Delegation Review: Goods > \$50K	30 days	June 24th
Finalize Solicitation for Issuance	15 days	July 9th
Solicitation Advertised	—	July 9th
Submission of Questions	4-5 days	July 13th
Release of Official Response to Questions	2-3 days	July 15th
Response Deadline	14 days	July 23rd
HSP Evaluation	3 days	July 26th
Evaluation of Responses	14 days	August 9th
Contract Negotiation (if allowed) and Contract Formation	10 days	August 19th
Contract Execution (all signatures obtained)	12 days	August 31st
Performance Begins	Contract Effective Date	September 1st

Internal Calendar of Events

It is prudent for an agency to develop an internal calendar of events for the procurement. The internal calendar of events should include not only the dates detailed in the external calendar of events, but also the milestone dates of activities or events occurring pre- and post- solicitation identified by the agency to be critical to the success of the procurement.

Critical path events to be addressed in the internal calendar of events may include routine activities such as the agency’s standard interdepartmental workflow timelines and fiscal year end deadlines and procurement-specific events such as statutorily mandated project commencement dates and the onboarding of a successor contractor prior to cessation of services by the incumbent contractor.

Statewide Procurement Division

The internal calendar of events must be included in the Acquisition Plan or other procurement monitoring tool that is used as a gauge to keep the procurement on schedule. In developing the internal calendar of events, Contract Developers should be mindful of the amount of the time scheduled for document review. Contract Developers must allow sufficient time for oversight reviews, such as SPD Delegation, CAT review, and QAT review (if necessary), and meaningful evaluation and negotiations. A procurement value threshold chart is located in [Appendix 8](#).

Below is an example of an internal calendar of events, beginning with pre-solicitation milestones, continuing to encompass the solicitation calendar of events, and ending with post-solicitation milestones.

Internal Calendar of Events		
TASK		DUE DATE
1	Budget (approval/questions)	
2	Kick Off Meeting (Contract Developer, Contract Manager, End User)	
3	Post Notice of Intent to Procure > \$20M	
4	Draft Solicitation	
5	Agency Approvals for Issuance	
6	CAT Review ≥ \$5M QAT Review for MIRP contract ≥ \$10M SPD Delegation Review: Services > \$100K SPD Delegation Review: Goods > \$50K	
7	Solicitation Issued	
8	Pre-Bid/Offer/Proposal Conference	
9	Due Date for Written Questions	
10	Date of Issuance of Agency's Written Answers	
11	Due Date for Responses	
12	Vendor Selection Evaluation Committee (RFP, RFO, RFQ) or Bid Tabulation (IFB)	
13	Negotiation (if permitted) and Contract Formation	
14	Contract Award	
15	Transition Meeting Between Contract Developer and Contract Manager	
16	Post Award Meeting with Contractor	
17	Project Start Date	
18	Project Completion	
19	Contract End Date	

Drafting Tips

A solicitation is effective when the agency's requirements are clearly articulated to the vendor community. In contrast, a solicitation is ineffective if it is awkwardly worded, disorganized, or contains errors or visual distractions. A poorly drafted solicitation may prompt responses that are not aligned with the agency's actual requirements or include unnecessary costs due to vendor confusion. It is imperative that the solicitation be written in a manner that attracts responses that meet the agency's business need.

The following are techniques which are commonly used in effective solicitation drafting.

1. **Organize Content for Readability.** Present the information in a logical manner. Include relevant documents (e.g., organizational charts, site plans, work flow diagrams) as attachments to the solicitation to facilitate readability and ease of reference.
2. **Use Short, Precise Sentences.** The information contained in the solicitation should be presented in a direct manner. For example, the text should plainly state who is to do what:

In its Response, Respondent must include....

The Awarded Vendor shall provide....

The Solution delivered by the Awarded Vendor shall include the following....

Within five (5) business days of receipt of the Project Plan, the Agency shall....

3. **Use Active Voice.** Active verbs assign responsibility to a particular entity more clearly than passive verbs.

Example of Active Voice: Contractor shall develop the Solution to be scalable to X standard.

Example of Passive Voice: The Solution shall be scalable to X standard.

In the passive voice example, it is not apparent whether the contractor, the agency, or both parties are responsible for the referenced standard. The preferred writing style for solicitations is to use active rather than passive verbs.

4. **Use "Shall," "Must," "May," and "Should" Appropriately.**

Shall and Must. The words "must" and "shall" are used to describe a command or mandatory condition. Care should be taken when stating mandatory conditions as

inappropriate use could result in a [restrictive specification](#) or disqualification of a response.

May and Should. The words "may" and "should" are used to describe an advisory or permissible action. These words do not represent a mandatory condition for which the vendor must comply.

5. **Use Terms Consistently.** The use of consistent terminology throughout the solicitation helps the reader understand the scope of work as well as the terms and conditions of the procurement. In contrast, using multiple terms to describe a particular person, function, activity, item, or entity is likely to cause confusion. For example, it is not advisable to use the following terms interchangeably within the solicitation to indicate the same entity: successful respondent, selected vendor, awarded vendor, vendor, selected contractor, awarded contractor, and contractor.
6. **Avoid Ambiguity.** Do not use terms that have the potential for more than one interpretation. Define terms, even industry terms, to ensure there is no misunderstanding as to the meaning of the term.
7. **Avoid Repetition.** State the requirement one time. Stating a requirement more than once does not emphasize its importance, but it does increase the likelihood of confusion especially if there are slightly different variations of the requirement stated in different parts of the solicitation.
8. **Proofread.** The solicitation should be proofread to ensure that the requirements are clearly and accurately described, extraneous statements that have no practical value are removed, and there are no spelling errors. The final version of the document should have a professional look and feel.

Use of Hyperlinks in Solicitations. Agencies may use hyperlinks within solicitations as a convenient means to deliver electronic content to potential respondents. However, the incorporation of information through the use of hyperlinks should be carefully considered. While hyperlinks may provide an efficient means by which to transmit information, they also give rise to issues which include, but are not limited to, the following:

- **Inaccurate or Extraneous Information.** Templates are often used as a starting point when solicitations are drafted and, while hard copy content may be reviewed by the drafter, hyperlinks are sometimes overlooked and not verified for accuracy. Consequently, the issued solicitation may contain errors or otherwise convey information that is not consistent with the drafter's intent.
- **Inadvertent Amendment to Solicitation or Contract.** Information on web pages may change over time. The terms of a solicitation or resulting contract may be inadvertently

amended depending upon the nature of the information provided by way of hyperlink in the solicitation.

- **No Record of Hyperlink Content.** Hyperlinks may become inactive because web pages are moved or no longer exist. This is of particular concern after contract award as uncertainty of contract terms may lead to service delays, disputes, and possibly litigation.

The best practice for most solicitations may well be to avoid the use of hyperlinks altogether. If hyperlinks are used, the electronically linked information should be downloaded, included in the procurement file, and properly retained in accordance with the applicable records retention schedule. Guidance regarding the use of hyperlinks within solicitations should be sought from agency legal counsel.

Content

OVERVIEW

The solicitation must contain all information required for vendors to respond to the agency’s procurement opportunity. The content of a solicitation will vary depending on what is being procured, the complexity of the transaction, and the identified risks associated with the procurement. Care must be taken to identify all of the agency’s requirements in the solicitation, because the agency will not be able to hold a vendor accountable for performance of a requirement that is not specified in the solicitation or resulting contract.

Contract Developers must not only ensure that the solicitation contains all of the agency’s requirements but also that those requirements are presented in an organized manner. Because there is not a statewide solicitation template that is mandated for agency use, agencies have developed their own agency-specific solicitation templates. For reference, examples of CPA solicitation templates are available in the [Procurement Forms Library](#) located on the CPA website.³⁰⁰

Solicitations, regardless of organizational structure, usually include the following components which are described in further detail in this section:

- Introduction;
- Minimum Vendor Qualifications;
- Scope of Work;
- Payment and Pricing Terms;
- Contract Term;
- Terms and Conditions;
- Response Submission Requirements; and
- Evaluation Criteria for Award.

³⁰⁰ The CPA website is located at Comptroller.Texas.Gov.

INTRODUCTION

The introduction section of the solicitation provides the vendor community with a high-level summary of the procurement. This portion of the solicitation may contain a brief narrative description of the historical events relevant to the agency’s business need and, if appropriate, the agency’s future intentions that may have bearing on the products or services to be procured. Care must be taken that contractual requirements are not included in the informational text.

Solicitation Calendar of Events. It is best practice to incorporate a calendar of events in the solicitation. Ideally, the calendar of events should be located near the front of the document so vendors can quickly determine how long they have to submit questions, prepare responses, and plan for the anticipated date of award.

The Contract Developer must ensure that the timeframes provided in the solicitation calendar of events are appropriate to the complexity and value of the transaction. The solicitation period should allow a reasonable time for interested eligible vendors to respond. The Contract Developer should be mindful that shorter response deadlines may limit the number of vendor responses or even discourage participation by vendors.

The following example lists the events that are typically included in the solicitation calendar of events.

Solicitation Calendar of Events	
1	Date of Solicitation Issuance
2	Pre-Bid/Offer/Proposal Conference
3	Due Date for Written Questions
4	Date of Issuance of Agency’s Written Answers
5	Due Date for Responses
6	Anticipated Date for Commencement of Services

MINIMUM VENDOR QUALIFICATIONS

Vendor qualifications relate to the characteristics of the vendor. Care must be taken to ensure that the minimum vendor qualifications are tailored to the business need. Examples of minimum vendor qualifications include the following:

- specified technical skill, certification, or licensing requirement;
- minimum number of years’ experience (business and/or personnel);
- production facility requirements;

- projects of similar size and scope;
- not presently debarred from participation in state contracts, and
- demonstration of adequate financial capability based on standards that are defined within the solicitation.

Prequalification Criteria. If the agency determines that certain vendor qualifications must be met for the response to be eligible for consideration, these qualifications must be clearly stated in the solicitation. These criteria are reviewed by the agency on a “pass/fail” basis. The solicitation must provide notice to interested vendors of the threshold condition(s) which, if not satisfied, will result in the agency’s rejection of the response. If these criteria are not clearly evident from the context of the solicitation, it is recommended that prequalification criteria be identified by a statement similar to the following: “Failure to meet this mandatory qualification shall result in disqualification of the response and the response shall receive no further consideration.”

SCOPE OF WORK

Overview

The scope of work is a section of a solicitation that provides a description of the products and services to be provided by the vendor. The Contract Developer should use the business requirements identified in the [Needs Assessment](#) as the starting point for drafting the scope of work. The success or failure of a contract can usually be linked to the adequacy of the planning, analysis, and thoroughness of the scope of work. Time spent planning, analyzing, and drafting the scope of work will result in savings of time, resources and money, and will improve the quality of products and service provided.

The scope of work should be written in a manner which provides a clear and thorough description of the products and services to be provided while at the same time fostering competition. A scope of work should be logically organized and tailored to the agency’s business need. Matters customarily addressed in a scope of work include the following:

- Vendor responsibilities
 - » Provide compliant deliverables by the due date
 - » Furnish services using qualified personnel
 - » Perform tasks at a specified location
- Constraints on the vendor
 - » Limited availability of agency resources (e.g., Mon.-Fri. 8 a.m. to 1 p.m. CT access only)
 - » Agency security policies (e.g., state building admittance procedures, email encryption protocols)
- Agency responsibilities

- » Permit reasonable access to agency personnel
- » Grant suitable access to agency facilities (including storage space for vendor materials and supplies), equipment, and computer systems

- Evaluation of vendor performance (e.g., standards of performance, inspection, testing, and deliverable acceptance and rejection process)
- Communication protocol (e.g., designated points of contact, routine communications, and escalation plan for problem resolution)

When drafting the scope of work, the Contract Developer should select the appropriate specification type, consider utilizing deliverables and milestones, and include applicable professional license and certification requirements and established standards. The Contract Developer should also incorporate into the scope of work the strategy for monitoring vendor performance and all applicable transaction-specific requirements. As appropriate, the Contract Developer should seek the assistance of agency information security personnel and legal counsel regarding the suitability of internal, possibly confidential, agency information being included as part of the solicitation.

Specifications

Specifications are the “line item” descriptors within a solicitation that define the good or service that the vendor must offer to be considered for award. The most common types of specifications used in government procurements are

- performance-based,
- design-based, or
- mixed (i.e., a comingling of both performance- and design-based specifications).

Performance-Based Specifications. Performance-based specifications focus on outcomes or results rather than the process by which the products and services are produced. Respondents bear the burden of choosing the approach that will be utilized to accomplish the agency requirement. Performance-based specifications allow respondents to bring their own expertise, creativity, and resources to satisfy the agency requirement. Agencies must ensure that performance-based specifications are reasonable and measurable.

Design-Based Specifications. Design-based specifications focus on how the vendor must perform the service or how the product is made rather than what the product or service does. Respondents have very little discretion as to the methods or detailed processes to be used. Agencies must ensure that processes are in place to properly inspect and test for compliance with the specifications.

Examples of Performance-Based, Design-Based, and Mixed Specifications	
Performance-based specification	Contractor shall provide media services for Texas Tourism which shall increase the tourist dollars by a minimum of 3 percent in the next fiscal year. Visits by out-of-state tourists shall increase by a minimum of 10 percent. These figures will be measured as reported by the Texas Chamber of Commerce.
	Contractor shall provide a pen that precisely writes with no skipping or smearing. Ink shall not penetrate through paper. Minimum writing distance of ink shall be 500 miles.
Design-based specification	Contractor shall conduct at least seven media campaigns for Texas Tourism during the fiscal year. Three of these campaigns must be directed to out-of-state tourists.
	Contractor shall provide a pen that has a white round plastic barrel of ¼-inch-diameter. Length of pen, including cap, shall not exceed 5-¾ inches. Ink cartridge shall have a tungsten carbide ball in stainless steel tip. Point shall not exceed 0.3 mm fine point. Ink shall be black.
Mixed specification	Contractor shall provide media services for Texas Tourism which shall include a minimum of seven media campaigns during the fiscal year. Media services shall provide for a minimum increase in tourist dollars of 3 percent in the next fiscal year as measured and reported by the Texas Chamber of Commerce.
	Contractor shall provide a 0.3 mm fine point, black ink pen. The pen shall precisely write with no skipping or smearing.

Descriptive Specifications – Referenced Brand or Equal.

Descriptive specifications for products must provide those principal physical, functional or other characteristics that are essential to the minimum business needs while providing open and competitive bidding. The specifications should not include minimum or maximum restrictive dimensions, weights, materials or other characteristics that are unique to one brand name or would eliminate competition of other products. As a best practice, a minimum of two known acceptable manufacturer/brand names and model numbers that are currently being manufactured should be referenced as “or equal.” Restrictive descriptive characteristics which are essential to the intended use may be included only if all the manufacturer/brands referenced in the solicitation can qualify.

An example of a referenced brand or equal is as follows: Referenced Manufacturer/Brand, Product/Model Number or Equal: ABC Mfg No. 1234 or XYZ Mfg. Co. No. 556677. The solicitation should include a clause citing the purpose for the references as “or equal” and the submittal requirements for evaluation. For example, a solicitation clause for a referenced brand is as follows:

Catalogs, brand names, or manufacturer’s references are descriptive only and indicate type and quality desired. Bids on brands of like nature and quality will be considered. If proposing other than the referenced brands/model number, Bidder must provide the manufacturer, brand, or trade name, product number and provide complete descriptive information of product offered and include it with the bid.

The evaluation of “or equal” offers shall be given full consideration and offers meeting the specification shall not be rejected for minor differences in design, construction or features from the reference models that do not affect the suitability of the product for its intended use.

Restrictive Specifications. Restrictive specifications have the potential to limit competition. Agencies must be careful not to inadvertently customize a product or service when drafting specifications. As an example, consider an agency purchase of 4-inch resealable bags when the agency’s business need could be satisfied with the industry standard of a 5-inch resealable bag. In this scenario, the agency requirement of a non-standard bag size will reduce the eligible vendor pool to only those vendors capable of providing the customization as well as result in increased cost to the State due to the customization. Regardless of whether the specification is performance-based, design-based, or mixed, restrictive specifications which result in proprietary procurements are not permitted unless the procedures for [Proprietary Purchases](#) are followed.

Deliverables and Milestones

Deliverables and milestones are often used in projects to assess whether required tasks are being provided in accordance with an agreed timeline. Depending on the procurement, the Contract Developer may decide to utilize deliverables and milestones for certain contractor activities described in the scope of work. One of the benefits to specifying key deliverables and milestones in the solicitation is that it establishes the agency’s expectations regarding timeline and payment (e.g., major deliverables should be tied to a milestone payment schedule) and ensures that all respondents will submit responses using the same agency-designated service parameters.

Deliverable. A deliverable is a measurable task or outcome (e.g., product, service). A report is one of the most common contractor-provided deliverables. There are various types of agency-requested reports. For example, a status report is used by the agency to assess whether products and services are being provided by the contractor on schedule; a time sheet, however, is used by the agency to track time spent by contractor personnel in performance of the contract.

Milestone. A milestone is a scheduled event associated with a deliverable. Milestones are a means to gauge progress. For instance, a milestone may be the date when a specified percentage (e.g., 10 percent) of work is complete or mark the occurrence of the installation of a critical piece of equipment.

Professional Licenses and Certifications

If the type of service to be procured requires a professional license or certification, the solicitation must describe the applicable licensing and certification standard. Failure to include the appropriate license and certification in the solicitation places the agency at risk of receiving a deliverable that does not conform to generally

accepted standards. The solicitation must require the contractor to maintain the license and certification during the term of the contract, notify the agency if there is a change in status, and specify the remedies available to the agency for contractor non-compliance.

Established Standards

Depending on the procurement, using an established standard (e.g., international, national, state, local, industry) is an effective means of defining performance requirements. Examples of national and international standards include American National Standards Institute (ANSI), American Society for Testing and Materials (ASTM), International Organization for Standardization (ISO), Occupational Safety and Health Organization (OSHA), and National Institute of Standards and Technology (NIST).

Agencies may also reference published standards maintained by entities representing particular industries such as Generally Accepted Accounting Principles (GAAP), Institute of Electrical and Electronic Engineers (IEEE), National Electrical Manufacturers Association (NEMA), and Payment Card Industry (PCI). If a standard is incorporated by reference, the scope of work must identify any industry, state or agency standards of performance that relate to each activity, task, work product or deliverable. Merely referring to “industry standards” is usually inadequate. If an industry standard is used, the scope of work should specifically identify the industry standard by name and number.

Monitoring Activities

When developing the scope of work, the agency should consider the strategy it will utilize to monitor the quality of the contractor’s performance. The methods used to monitor contractor performance should be clearly stated in the solicitation. Requiring a contractor, without prior notice, to produce time-consuming reports or maintain stringent testing standards outside normal industry parameters is grounds for legal challenge.

The monitoring activities chosen by the agency should be balanced in type, scope, and frequency to achieve the desired result for the particular procurement. Overly restrictive oversight may interfere with the contractor’s ability to accomplish the work and may unnecessarily and inadvertently increase costs. Examples of monitoring activities which may be included in the scope of work include an established timeline for completion of major tasks, scheduled meetings, and submission of status reports. To the extent that particular vendor performance monitoring activities are mandated by an applicable funding source, such as federal funds, these must be specified in the scope of work.

Additional Considerations

Agencies should be mindful of any requirements that may have aspects which are unique to public sector transactions. If applicable to the procurement, issues such as the following must be addressed in the scope of work as they may affect pricing:

- Use of agency equipment;
- Storage space for contractor materials and supplies;
- Required permits;
- Subcontractor responsibilities;
- Texas Public Information Act obligations;
- Conflict of interest disclosures and/or organizational restrictions;
- Criminal background investigation requirements;
- Agency security policies (e.g., state building admittance procedures, email encryption protocols);
- Intellectual property/copyright issues;
- Accessibility standards;
- Lease (operating/finance) conditions;
- Trade-in equipment option;
- Records retention period;
- Disposal of property requirements; and
- Special conditions imposed by funding source (e.g., federal funds).

PAYMENT AND PRICING TERMS

Overview

Payment and pricing terms are included in the solicitation to provide all competing respondents with the same information detailing how payment will be remitted or costs reimbursed under the contract. In order to develop the appropriate payment and pricing terms, the Contract Developer must have a thorough understanding of the business requirements as well as the applicable industry standards.

For an effective solicitation, the scope of work and pricing terms must be aligned and the agency's pricing terms must be consistent with industry standards. It is common practice for solicitations to include a price sheet or other agency-created form which describes the products and services to be procured and the unit of measure that will be the basis for payment (e.g., job, lot, month). The pricing terms selected by the agency will vary depending on what is being procured. For example, in an equipment purchase, the agency will determine whether its pricing terms are (1) a lump sum price that includes the cost for the equipment, shipping, and installation, or (2) a separate line item price for each individual component.

An essential component to the payment terms is the timing of the payment. When and how the agency will make payments must be clear in the solicitation. For example, will the entire amount be paid at the end of the project or will the contractor be permitted to bill for work performed monthly or quarterly in arrears?

Best practice suggests that each payment should reflect the value of the work performed. For projects with a long-term implementation schedule, an agency may control the payment process by dividing the overall contract payments into smaller amounts that each reflects an increment of work or deliverable. This is an effective technique for managing financial risk. The scope of any dispute between agency and contractor can be contained to a discrete deliverable rather than the entire contract.

Disclosure of Budget. The State does not typically disclose its budget in the solicitation because it may either (1) result in all vendors bidding to the agency's identified budget rather than offering competitive pricing or (2) discourage vendor participation if the established (initial) budget is not commercially reasonable. However, there are certain procurements, such as marketing services, in which it is customary for the budget to be disclosed.

Reimbursement Methodologies

Payments should be structured to fairly compensate the contractor and encourage timely and complete performance of work. The following table provides a summary of the three most common reimbursement methodologies.

REIMBURSEMENT METHODOLOGIES			
	Fixed Price	Time & Materials	Cost Reimbursement
Payment Terms	Payment to vendor is total price for well-defined product or service	Payment to vendor of a pre-determined amount per unit (e.g., service or item)	Payment to vendor of direct and indirect costs actually incurred
When to Use	Requirements are precisely defined	Project scope cannot be precisely defined Off-the-shelf products or standard services are required but quantity is uncertain	Project Scope cannot be precisely defined and costs cannot be accurately determined
Benefits	Vendor assumes most of the risk because vendor will be paid the same regardless of actual cost	Payment based on quantity of work actually completed Large quantities may lead to volume price discounts	Allows forward movement when the scope of work details are uncertain Customer obtains full cost information from vendor
Drawbacks	Vendor is motivated to look for “out of scope” items	Requires significant monitoring effort by customer Payment not linked to vendor’s achievement of a goal	Customer bears burden of cost overruns (e.g., market fluctuations) Vendor does not have an incentive to control costs Administrative burden of validating all costs

Advance Payment

An agency may not pay for goods or services before their delivery to the agency unless the advance payment is necessary and serves a public purpose. A list of exceptions to the advance payment prohibition is located on [eXpendit State Purchase Policies](#) on the CPA website.³⁰¹ Exceptions include, but are not limited to, lease costs, subscriptions, and maintenance contracts. An agency that makes an advance payment to a contractor is responsible for pursuing appropriate legal remedies to recover the payment if the contractor fails to provide the good or service.

Early Payment

When it is possible, an agency must negotiate a prompt payment discount with a vendor.³⁰² The State’s policy on payment scheduling prohibits agencies from making payments earlier than the payment due date unless it is required by law, contract, or other obligation to the contractor to process the payment before the payment due date. A contractor’s request on an invoice that the invoice is to be paid immediately upon receipt is not an obligation to make an early payment to the contractor. Accordingly, the contract must specify any early payment discounts available to the agency.³⁰³

³⁰¹ The CPA website is located at [Comptroller.Texas.Gov](#).

³⁰² [TEX. GOV'T CODE § 2251.030\(a\)](#).

³⁰³ [TEX. GOV'T CODE § 2251.030\(a\)](#).

It is best practice to request the respondent to indicate in the response whether any early payment discount (also referred to as a cash discount) is offered to the agency for early payment. For example, if a respondent offers 2/10 Net 30, an agency can take the 2 percent discount if it pays before or by the 10th day.

Note that an early payment discount and the terms of the offer presented in a solicitation response must not be considered in the evaluation.

Retainage

If permitted by the contract, an agency may withhold an amount or percentage of each payment due as retainage. The entire retainage amount will be payable upon successful completion of the project. Upon completion of the project, the contractor will invoice the agency for any outstanding work and for the retainage.

Invoice Requirements

The solicitation must specify any invoice procedures that apply to the procurement. The Contract Manager will monitor these procedures to ensure that payment for authorized products and services is remitted only in accordance with the contract terms. Although recommended for all procurements, for certain procurements, agencies must design and implement procedures to detect and

report double-billing by vendors³⁰⁴ and review their payment and reimbursement methods and rates biennially.³⁰⁵

State and Federal Taxes

Purchases made for the State are exempt from the imposition of certain taxes. The following clause is recommended for solicitations:

“Purchases made for state use are exempt from the Texas state sales tax, and certain purchases are exempt from federal excise tax.”

In addition, it is recommended that a tax exemption statement appear on the front of each PO. State and Federal Tax Exemption Certificate forms are available in the [Procurement Forms Library](#) located on the CPA website.³⁰⁶

In situations where solicitations require both labor and materials, the State is exempt from the tax paid by contractors on behalf of the State for the incorporated materials they supply. The contractor must always pay the tax unless the materials will be used entirely for the State’s project. When fulfilling a state contract, contractors must pay any applicable tax on the purchase and rental of equipment, accessories, and repair or replacement parts for equipment.³⁰⁷

State and Local Sales Tax. The State is exempt from paying state sales tax and local sales tax (city, transit authority, etc.).³⁰⁸ Taxes of other states are not applicable to the purchase if a free on board (FOB) destination in Texas is specified.

Federal Excise Taxes. The State is exempt from paying federal excise taxes for specified commodities.

State Motor Fuels Tax. Agencies are required to pay the state motor fuels tax on gasoline and diesel fuel. However, agencies holding either a Dyed Diesel Fuel Bonded User permit or Dyed Diesel Fuel Signed Statement registration are not required to pay the state motor fuel tax on dyed diesel fuel bought to use in off-highway equipment. Agencies may request a refund of state motor fuels taxes paid on gasoline and diesel fuel used in off-highway equipment. Agencies should contact [Fuels & IFTA Tax](#) for information on obtaining a diesel fuel permit or requesting a refund.

CONTRACT TERM AND TERMINATION

The term of a contract is a definite period of time that the contract will remain in effect. All contracts must have a commencement date

and a specific expiration date. A reasonable contract term compliant with applicable law must be included in the solicitation. Indefinite contracts are generally prohibited.

As a general policy, it is recommended that the maximum duration for a contract without reissuing a competitive solicitation is four to five years.³⁰⁹ This includes any renewal or extension periods. Individual business needs may dictate a different period and agencies should consult their legal counsel for advice on this matter early in the planning process.

The solicitation must include a termination for non-appropriations clause if the term of the contract will cross a fiscal year. A termination for non-appropriations clause is an [Essential Provision](#) for agency contracts. Refer to the [Termination](#) section of this Guide for a discussion of the following termination provisions: (1) termination by mutual agreement, (2) termination for convenience, (3) termination for cause, and (4) termination for non-appropriations.

TERMS AND CONDITIONS

Overview

Clearly stated terms and conditions are the most effective means of protecting the agency from unintended risk. It is a common practice for contracts to include standard terms and conditions that are often referred to as “boilerplate.” Refer to the [Contract Terms](#) section of this Guide for information about the Essential and Recommended

³⁰⁹ See [General Appropriations Act, House Bill 1, 88th R.S. at Article IX, Section 17.09\(c\)](#) (providing that an agency or institution of higher education may not use funds appropriated elsewhere in the GAA to pay for a contract for goods or services unless it:

- (1) Seeks competitive bids before renewing or extending a contract that has been in effect more than five years and is valued at the lesser of \$10 million or 10 percent of the agency’s All Funds budget for the 2024-25 biennium. The following contracts are exempt from the requirements of Subsection (c)(1):
 - (A) Texas SmartBuy, Term Contracts, and cooperative contracts administered by the CPA or DIR;
 - (B) grants;
 - (C) interagency contracts;
 - (D) contracts that relate to a construction project as defined by Section 2166.001 of the Texas Government Code;
 - (E) contracts that relate to highway construction or highway engineering;
 - (F) contracts that relate to developing major information resources projects as defined by Section 2054.003(10) of the Texas Government Code;
 - (G) contracts not required by law to be competitively procured; and
 - (H) managed care contracts in the Medicaid and CHIP program.
- (2) Conducts a cost-benefit analysis to compare canceling or continuing any major information resource project and related contracts subject to QAT monitoring that is more than 50 percent over budget or over schedule. QAT must approve the cost-benefit analysis for the project to continue. If this requirement is not met, corrective actions in Article IX, Section 9.02, of the GAA apply).

³⁰⁴ [TEX. GOV'T CODE § 2261.201.](#)

³⁰⁵ [TEX. GOV'T CODE § 2261.151.](#)

³⁰⁶ The CPA website is located at [Comptroller.Texas.Gov](#).

³⁰⁷ [TEX. TAX CODE § 151.311.](#)

³⁰⁸ [TEX. TAX CODE § 151.309.](#)

Provisions of a State contract. It is recommended that public procurement professionals work closely with agency legal counsel when developing boilerplate for the agency's solicitation and contract templates. In addition to the agency's boilerplate terms, the solicitation should include terms tailored to the specific procurement which address change control, risk mitigation measures, and remedies.

Change Control

It is best practice for an agency to designate a process in the solicitation that will be used to manage any anticipated and unanticipated changes to scope, schedule and pricing that may occur during the contract term. This change control process should describe the communication protocol and documentation required to make agreed changes (e.g., amendment, change order).

Change during the contract term may be managed several ways. For a non-complex procurement, the change control process may be to simply designate the agency's purchasing division as the point of contact for proposed changes and those changes may be exclusively handled by issuing a Purchase Order Change Notice (POCN) or executing a signed contract amendment.

For more complex procurements, the change control process may involve a formal routing procedure with prescribed forms, minimum review periods, and named individuals with approval authority. Other change control processes may be documented as plans (e.g., transition plans) to be implemented if a specific event occurs.

The benefit of a well-defined change control process is that of uninterrupted performance while the parties investigate proposed changes to the contract. Regardless of the change control process selected, the process should expressly state the circumstances under which the change is approved. For instance, many service contracts provide that a change will not be implemented until both parties agree to the change in writing. In contrast, contracts with pricing formulas may authorize changes to take effect immediately upon the occurrence of a particular external event, or within a designated time period following a price index change.

Transition Plans. It is best practice for transition plans to be included in a solicitation when there is a business requirement of uninterrupted service during the transfer between the outgoing and incoming service providers. The transition-in and transition-out plans describe the coordination activities for both service providers and the agency.

The transition plans identify the tasks to be completed, the roles and responsibilities of each entity, resource requirements, dependencies, and the timelines for key activities. As applicable, provisions for the safeguarding of confidential information should be included in the transition plans. Service providers should also perform the transition activities in good faith and in a cooperative and expeditious manner.

Because ambiguity may lead to service delays, the solicitation must identify which entity will bear the burden of the transition costs. The payment and pricing terms selected by the agency should facilitate the efficient and effective transition of services with minimal or no disruption to agency operations. Depending on the service and whether the vendor is performing outgoing or incoming activities, the transition activities may be provided to the agency at no additional cost, for a fixed fee, or on a cost-recovery basis.

Price Adjustment Based on an Index. For certain contracts, pricing adjustments (upward or downward) may be correlated to a published price index such as the Consumer Price Index (CPI) or Producer Price Index (PPI). The CPI and PPI, both published by the Bureau of Labor Statistics, measure price change over time for different sets of goods and services. They may be used to account for inflation in long term contracts without the necessity of frequent re-solicitation.

The price adjustment section of the solicitation must identify the applicable index such as the following:

- Producer Price Index: number/description – Pertains to commodities
- Consumer Price Index: number/description – Pertains to labor and services
- Other Price Index or Market: number/description

In addition, the solicitation must designate the formula to be used. The Bureau of Labor Statistics recommends this formula when using the most recent monthly information from the index, where:

A = Index from the month of the due date for the response;
OR the effective date/month of the most recent approved price increase

B = Current or latest baseline index

The allowable percent change must be calculated as follows:

$(B-A) \div A \times 100\% = \text{Percent of allowable price increase}$

The solicitation must specify how frequently price adjustments may occur during the term of a contract — quarterly, annually or other time period that best fits the commodity or service.

If a price adjustment is allowed only at the time of contract renewal, then the agency will conduct a review of the current index pricing to determine whether there will be a price increase or decrease since the last baseline. This review will be conducted within the 30-day period prior to the renewal date because the most recent index pricing must be used for the calculation. It is best practice for the solicitation to require the respondent to specify the maximum amount of the price increase. The respondent may offer price decreases in excess of the allowable percent change at any time during the term of the contract.

Risk Mitigation Measures

Financial Capability

For high-risk or high dollar procurements, it is best practice to require each respondent to provide evidence of financial capability to perform all the services required by the solicitation as well as all services offered in the response. For capital-intensive projects, the solicitation should also require disclosure of the source of any outside financial resources the respondent will utilize to enable it to perform under the awarded contract.

For high-risk procurements, it is recommended that agencies reserve the right to determine the financial integrity and responsibility of a respondent and to reject a response on the grounds of respondent's lack of financial soundness. The agency may require submission of the following information in the response to assess the financial viability of a respondent:

- A copy of the most recent audited financial statements, including financial statements with all sub-schedules and footnotes, to include balance sheets, profit and loss statements, change in financial position and management letters, with findings and responses to findings; or
- If audited financial statements are unavailable, unaudited financial statements compiled, reviewed and attested by an independent certified public accountant or certified public accounting firm.

Depending on the procurement, the agency may determine that the financial statements certified as accurate by the firm's chief financial officer are acceptable.

Insurance

Insurance is a common risk mitigation measure. Insurance coverage should be sufficient to cover all claims against the contractor as well as any costs the agency might incur. The insurance coverage must be effective from the commencement of the contract and remain in place with no lapse at any time during the life of the contract. It is recommended that the solicitation specify that all insurance policies must be obtained from insurance companies licensed in Texas

with at least an "A-" rating from A.M. Best Company to reduce the likelihood of a vendor being represented by a financially unsound insurance carrier.

There are many types of insurance policies. Contract Developers must be knowledgeable about which insurance policies are suitable for the purchase and ensure that dollar values are consistent with the risk of non-performance by the contractor.³¹⁰ Care must be taken not to inadvertently require unnecessary coverage as it may add cost to the contract.

A list of common insurance policies is below:

- **Commercial General Liability** – A policy that protects business organizations against liability claims for bodily injury and property damage arising out of premises, operations, products, and completed operations; and advertising and personal injury liability.

The standard general liability policy excludes coverage for damage to the work performed by the insured or to personal property in the care, custody, and control of the insured. It is intended to address damage incurred by a third-party. An agency can be sued for vicarious liability for these damages.
- **Professional Liability** – A policy designed to protect professionals against liability in performing their professional services. Most professional liability policies only cover economic or financial losses suffered by third parties and exclude bodily injury and property damage, which is intended to be covered by the general liability policy.
- **Workers' Compensation** – An insurance program that helps people with work-related injuries and illnesses. Employees covered by workers' compensation obtain medical care necessary to treat their injuries and illnesses. It may also provide payments to replace some of an injured employee's lost income, up to time and dollar limits set by law, compensation for burial expenses for employees killed on the job, and death benefits for dependents of employees killed on the job. As a best practice, agencies should always ask contractors to carry workers' compensation. This coverage does not apply to sole proprietors.
- **Commercial Umbrella Excess Liability Coverage** – A policy designed to provide protection against catastrophic losses. It generally is written over various primary liability policies, such as the business auto policy, general liability policy, watercraft and aircraft liability policies, and employer's liability coverage. The umbrella policy serves three purposes:

³¹⁰ See [General Appropriations Act, House Bill 1, 88th R.S. at Article IX, Section 17.09\(c\)](#) (directing agencies to ensure dollar values of insurance are consistent with risk of nonperformance).

1. it provides excess limits when the limits of underlying liability policies are exhausted by the payment of claims,
2. it drops down and picks up where the underlying policy leaves off when the aggregate limit of the underlying policy in question is exhausted by the payment of claims, and
3. it provides protection against some claims not covered by the underlying policies, subject to the assumption by the named insured of a self-insured retention.

- **Automobile** – A policy that protects the insured against financial loss because of legal liability for automobile-related injuries to others or damage to their property by an automobile. Automobile coverage may include liability coverage of bodily injury, property damage, medical payments, and physical damage.

Depending on the procurement, the agency may require that the contractor provide specialized insurance policies such as the following:

- Cyber liability
- Medical malpractice
- Builder's risk
- Business interruption

If guidance is needed on selecting the appropriate level of insurance, consult with agency legal counsel or the State Office of Risk Management (SORM).³¹¹

Surety Bonds

The three most common forms of surety bonds used in the procurement process are bid bonds (deposits), performance bonds, and payment bonds. The solicitation must provide notice if a bond is required and what forms are acceptable (e.g., irrevocable letter of credit or cashier's check). SPD discourages the use of performance bonds unless there is a compelling need or statutory requirement.³¹² The use of a bond should be carefully considered as a bond requirement may restrict competition, delay the award and raise the cost of the contract as the cost of the bond is typically passed to the agency by the vendor.³¹³ Questions regarding bonding requirements should be directed to agency legal counsel.

³¹¹ The SORM website is located at www.sorm.state.tx.us.

³¹² [TEX. GOV'T CODE §§ 2156.004, 2156.011](#).

³¹³ See [General Appropriations Act, House Bill 1, 88th R.S. at Article IX, Section 17.09\(c\)](#) (directing agencies to ensure dollar values of performance bonds are consistent with risk of nonperformance).

Warranties

A warranty is an assurance that specific facts or conditions are true or will happen. A warranty may be either *express* or *implied* and is legally binding.³¹⁴ Warranties, among other things, may protect a buyer against poor workmanship, intellectual property violations of third parties, malfunctioning products and debts. Warranties become effective once the buyer has accepted the product or service and generally require the vendor to either repair or replace a product, or re-perform a service, for no cost during the warranty period.

Unless excluded or modified by the language in the contract, warranties or standards may be implied or imposed into a contract by a statute or case law. For example, in the sale or lease of some types of personal property or goods there may be statutory warranties implied into a contract, such as: a warranty of title,³¹⁵ a warranty that the goods shall be merchantable,³¹⁶ or a warranty that goods are fit for a particular purpose.³¹⁷ Agency legal counsel should be consulted before drafting or negotiating warranty provisions.

Extended Warranty; Maintenance Agreement

An extended warranty, sometimes referred to as maintenance agreement or service contract, is a repair and replacement service offering that is available to the buyer by a manufacturer or dealer for an additional cost. It is typically available for products such as machinery, appliances, and electronics. Care should be taken in reviewing an extended warranty as the terms may differ from the warranty provided by the manufacturer for the new item. For example, the coverage may not extend to specified parts or damage caused by certain events.

Limitations of Liability Clauses

Limitations of liability (LOL) clauses are used to limit potential breach-of-contract damages. Under common law, parties are only

³¹⁴ Generally, a warranty describes then "character, quality or title" of that which is being sold and "by which seller promises or undertakes to ensure that certain facts are or shall be as he then represents them." Black's Law Dictionary 1586 (6th ed. 1990). An express warranty is a definitive affirmation of fact or promise which becomes part of the basis for the bargain and upon which the parties rely. See *Morris v. Adolph Coors Co.*, 735 S.W.2d 578, 587 (Tex. App.-Fort Worth 1987, writ ref'd n.r.e.). Implied warranties are based in tort law and are judicially interjected into agreements whenever necessitated by public policy to ensure that parties receive that for which they bargained. See *Melody Home Mfg. Co. v. Barnes*, 741 S.W.2d 349, 353 (Tex. 1987); see also *Parkway Co. v. Woodruff*, 901 S.W.2d 434, 438 (Tex. 1995). A contract term identifies what is being sold; warranties described the attributes, suitability for a particular purpose and ownership of what is sold. Cf. *Donnelley Mktg. v. Lionel Sosa, Inc.* 716 S.W.2d 598, 604 (Tex. App. – Corpus Christi 1986, no writ) (court held supplier's provision of wrong mailing list to advertiser was tantamount to no delivery at all and amounted to breach of contract). See *Chilton Insurance Company v. Pate & Pate Enterprises, Inc.* 930 S.W.2d 877 (Tex. App.-San Antonio 1996, rehearing overruled).

³¹⁵ [TEX. BUS. & COM. CODE § 2.312](#).

³¹⁶ [TEX. BUS. & COM. CODE §§ 2.314, 2A.212](#).

³¹⁷ [TEX. BUS. & COM. CODE §§ 2.315, 2A.213](#).

liable for damages that are reasonably foreseeable at the time of contracting.³¹⁸ Often, an LOL clause is a simple restatement of the common law principle that neither party would be liable for unforeseeable losses suffered by the other. More robust LOL clauses can go further, to limit even foreseeable losses, either losses arising out of certain kinds of claims, such as infringement or disclosure of confidential information, or putting a dollar cap on the total losses for which the party can be liable.³¹⁹

LOL clauses are used to alter the extent of liability otherwise recoverable at common law. Such clauses generally establish the maximum liability or exposure of one party for damages that may be recovered against a contracting party if there is a valid claim. In the absence of controlling public policy, Texas courts, which have a long history of supporting freedom of contract, consistently recognize that parties to a contract should be permitted to draft legally enforceable agreements with minimal judicial intervention³²⁰ and that LOL clauses are generally not considered to violate public policy.³²¹ LOL provisions are generally enforceable in Texas if they meet a conspicuousness requirement³²² and there is nothing otherwise unconscionable about the contract.³²³ The Texas Business and Commerce Code expressly provides that an agreement for the sale of goods may limit or alter the measure of damages recoverable, provide exclusive remedies for breaches, and, absent unconscionability, limit or exclude the recovery of consequential damages.³²⁴

³¹⁸ *Hadley v. Baxendale*, 156 Eng. Rep. 145 (Exch. Ct. 1854).

³¹⁹ [TEX. GOV'T CODE § 2261.204\(b\)](#).

³²⁰ Barbara J. Slotnick, 10-A Tex. Jur. 204, CONTRACTS, § 103 (Texas law permits the utmost freedom of contract between parties of full age and competent understanding and requires that their contracts, when freely and voluntarily entered into, shall be held sacred and enforced by the courts). See also [TEX. BUS. & COM. CODE § 2.303](#).

³²¹ See e.g., *Martin v. Lou Poliquin Ents., Inc.*, 696 S.W.2d 180, 186 (Tex. App.—Houston [14th Dist.] 1985, writ ref'd n.r.e.) (a LOL “may waive a party’s right to recover under the common law theory of breach of contract”). When determining whether a limitations of liability provision violates public policy, courts will generally consider whether there was a disparity in bargaining power between the parties. *Fox Elec. Co. v. Tone Guard Security*, 861 S.W.2d 79, 82-83 (Tex. App.— Ft. Worth 1993, no writ) (upholding the LOL clause stating “liability shall be limited to a sum of [\$250]; and ... the provisions of this section shall apply if loss or damage ... results from ... negligence, active or otherwise...”). Some courts have also applied an unconscionability analysis. *Head v. U.S. Inspect DFW, Inc.*, 159 S.W.3d 731, 748- 749 (Tex. App.—Fort Worth 2005, no pet.). However, a party cannot insulate itself from tort or contractual liability for its own deliberate wrongful conduct because that is against public policy. *Zachry Constr. Corp. v. Port of Houston Auth. of Harris Cty.*, 449 S.W.3d 98, 116 (Tex. 2014).

³²² [TEX. BUS. & COM. CODE § 1.201\(b\)\(10\)](#).

³²³ See *Mickens v. Loughorn DFW Moving, Inc.*, 264 S.W.3d 875 (Tex. App. 2008). Note that certain professionals such as physicians and attorneys cannot completely limit liability.

³²⁴ [TEX. BUS. & COM. CODE § 2.719](#).

Remedies

Remedies provide protection to an agency if there is a contract breach. The agency will invest a significant amount of time and resources to develop and award a contract, so each key deliverable within the contract should have a corresponding remedy for contractor non-performance. Although contract termination is an effective remedy, it may not be an appropriate remedy for every contract breach. For example, an agency may determine that the most suitable remedy for late delivery is to impose liquidated damages that require the contractor to compensate the agency for the contract breach by paying a pre-determined amount for each hour/day/week beyond the scheduled due date.

Examples of remedies are as follows:

- **Liquidated Damages** entitle the agency to demand a set monetary amount determined to be a fair and equitable repayment to the agency for loss of service due to contractor’s failure to meet contract requirements. Liquidated damages are useful when compensatory (or “actual”) damages are difficult to calculate. The terms of the liquidated damages must be clearly specified, identifying a deliverable, monetary amount, duration and any other necessary information.

Including liquidated damages in the solicitation will focus the vendor’s attention on the deliverables that have been identified as most important to the agency. Care should be taken to ensure that liquidated damages are associated with the correct deliverable. For example, consider a contract for a 24/7 call center where it is imperative that calls are answered in a timely manner. The solicitation only includes a liquidated damages provision tied to the due dates for the contractor’s submission of quarterly reports detailing average time calls are in queue and average call abandonment rate, but not metrics for the timeliness of the call center responses, which is the agency’s primary concern. A more appropriate remedy would be for liquidated damages to accrue for a specified percentage of calls not answered within a set time frame.

Public procurement professionals are advised to seek assistance from their agency legal counsel when developing liquidated damages provisions. Courts will enforce a liquidated damage provision only if it is not a penalty, meaning the clause attempts to estimate actual damages rather than penalize a breaching party by awarding damages far greater than those actually suffered.³²⁵

³²⁵ [TEX. BUS. & COM. CODE § 2.718](#) (providing that liquidated damages clause will be enforced only at an amount which is reasonable in light of the anticipated or actual harm caused by the breach, the difficulties of proof of loss, and the inconvenience or non-feasibility of otherwise obtaining an adequate remedy. A term fixing unreasonably large liquidated damages is void as a penalty).

- **Compensatory Damages** are the monetary amount necessary to compensate the injured party for the loss. Examples of compensatory damages include the following:
 - » **Expectation damages** are intended to cover what the injured party expected to receive from the contract, also called the “benefit of the bargain.” This is the typical measure of damages in contract. Expectation damages are equal to the value of the defendant’s promised performance, generally the contract price, minus any benefit received from not having to complete the defendant’s own performance. In the case of defective performance by vendor, the buyer can recover the cost of remedying or completing the performance. However, diminution of value will be awarded where the cost of completion is clearly disproportionate to the value of the performance to avoid economic waste.
 - » **Reliance damages** cover the loss that the non-breaching party incurred in reliance on performance of the contract and are designed to put the injured party back where they were before they entered into the contract. Reliance damages are usually used when expectation damages cannot be accurately calculated, including without limitation when profits are too speculative or where no contract exists, but some relief is justifiable.
 - » **Consequential damages**, also called “special damages,” are intended to cover any loss incurred by a breach that is not directly related to the contract, but arose naturally, was reasonably foreseeable or had been specially communicated and should have been included in the scope of what would be reasonably be expected to arise.³²⁶
- **Restitution Damages** are the value to the defendant of the plaintiff’s performance and are utilized to prevent unjust enrichment. Restitution damages may be awarded if the innocent party incurred a loss that benefited the other party. The recovery is based on the market value rendered to the defendant and are not limited by the contract price
- **Equitable Remedies** such as injunctions, declaratory relief and specific performance can be exercised even when they are not specified in the contract. Types of Equitable Remedies include:
 - » **Injunctions** are utilized when the agency needs the contractor to stop doing something or continue working. The court may issue injunctive relief to require the contractor to continue working, or to stop until the case is resolved. For example, in the case of a contractor burning tires in violation of EPA regulations rather than recycling them in accordance with the contract, the court would issue an injunction requiring the contractor to stop burning the tires until the issue with the EPA was resolved.
 - » **Specific performance** is a remedy in which the promisor is ordered to render the promised performance. There is a general hostility and reluctance to award specific performance due to a number of factors, including without limitation the concern that specific performance may overcompensate the injured party.

Limits on Equitable Remedies include:

A contractor can monetarily compensate the agency while continuing to fulfill the contract; examples of such compensatory damages include:

- » **Discounts** on products and services within the scope of the contract can be provided to the agency when certain performance measures are not met.
- » **Credits** can be provided to the agency when performance measures are not met. Credits can be applied as a dollar amount deducted from the contractor’s subsequent invoice, or additional products or services within the scope of the contract.
- » **Refunds** or reimbursement of previous payments by the agency.
- » **Waiver of fees** the agency was due to pay for products and services that are either within scope of the contract or for substitute products and services.

- » **Inadequate Damages.** Damages must be inadequate to protect the injured party for an equitable remedy to be awarded. This usually occurs if the damages cannot be calculated with sufficient certainty or if money cannot substitute for the performance.
- » **Definiteness.** The contract terms must be definite enough to allow a court order to be framed.
- » **Difficulty of Enforcement.** Courts must be able to enforce and supervise the court order.

- **Punitive Damages** are a rare type of damage and used in breach of contract cases when the sole point is to punish the wrongdoer. These damages are typically discouraged in breach of contract cases.
- **Nominal Damages** are utilized when the injured party has not suffered a financial loss but the injured party wants to show they were in the right.

If an agency is not able to resolve the contractual dispute with the contractor, the agency’s legal counsel must contact the Office of the Attorney General (OAG) for assistance if the agency wants to pursue legal action for breach of contract. The most common recovery in a breach of contract case is compensatory damages that are the “actual damages” designed to cover the loss of the agency as a result of the breach. The amount awarded is intended to “make the

³²⁶ *Hadley v. Baxendale*, 156 Eng. Rep. 145 (Exch. Ct. 1854).

injured party — the agency — whole again,” and it is not meant to give the injured party a windfall.

RESPONSE SUBMISSION REQUIREMENTS

Response Content, Format, and Delivery Instructions

The solicitation must clearly indicate the submission requirements such as the response content, format, and delivery instructions that include the following:

- the due date and time,
- delivery address,
- acceptable delivery method (e.g., email, fax, USPS),
- container labeling (e.g., name and address of respondent, solicitation number),
- required number copies of the response, and
- format of response (e.g., electronic file type, bound, tabbed, paginated, size of paper, page number limitations).

If the solicitation requires the vendors to utilize agency-specific templates in their responses, the templates must be appropriately referenced and, as applicable, attached as exhibits or appendices to the solicitation. All costs associated with the preparation of the response must be borne by the respondent.

Electronic Submission and Signatures

If electronic submission of responses is permitted, the solicitation should contain instructions that state how the agency will treat an email or fax submission that is not timely received. For example, the agency may state that if all or any portion of a response submitted by email or fax is received late, is illegible, corrupted, or is otherwise nonresponsive due to equipment failure or operator error, the response or the applicable portion of the response will not be considered. In addition, the agency must not be liable for equipment failure or operator error. If email submission of responses is permitted, it is best practice for the agency to establish a generic email box to receive responses; this provides consistency for respondents and minimizes the impacts from employee turnover.

Agencies may choose to accept electronic signatures in lieu of handwritten signatures. “Electronic signature” means an electronic sound, symbol, or process attached to or logically associated with a record and executed or adopted by a person with the intent to sign the record.³²⁷

³²⁷ [TEX BUS. & COM. CODE §§ 322.002, 322.007.](#)

Execution of Bid/Offer/Proposal

An execution of bid/offer/proposal document must be included in the solicitation as it holds the respondent accountable for performing any duties submitted in the response. Although it is not required to be part of the execution of bid/offer/proposal, it is common for agencies to include the list of statutory [preferences](#).

HUB Subcontracting Plan Requirements

Agencies are required to make a good faith effort to assist Historically Underutilized Businesses (HUBs) to receive a portion of the total contract value that the agency expects to award in a fiscal year in accordance with the following statewide goals:

- 11.2 percent for heavy construction other than building contracts;
- 21.1 percent for all building construction, including general contractors and operative builders’ contracts;
- 32.9 percent for all special trade construction contracts;
- 23.7 percent for professional services contracts;
- 26.0 percent for all other services contracts; and
- 21.1 percent for commodities contracts.³²⁸

These goals can be achieved through contracting directly with HUBs or indirectly through subcontracting.

For any procurement with an estimated contract value of \$100,000 or more, including all renewals and amendments, the agency must determine whether subcontracting opportunities are probable under the contract.³²⁹ Subcontracting opportunities can be realized through expenditures on materials, supplies, equipment and services. If subcontracting opportunities are probable, the agency must state this determination in the solicitation and require a HUB Subcontracting Plan (HSP) to be submitted with the response. If an HSP is required by the solicitation, the completed HSP must be submitted by the response due date and time in order for the response to be considered responsive.³³⁰ A response containing an incomplete or missing HSP must be disqualified. Once accepted by the agency, the HSP will become a part of the contract. Vendors must amend their HSPs if there is any change in their planned subcontracting during the performance of the contract.

Agencies are not permitted to make HUB subcontracting or HUB certification status of a vendor a scoring criteria that is assigned weight in the agency solicitation.

³²⁸ [34 TEX. ADMIN. CODE § 20.284\(b\).](#)

³²⁹ [TEX. GOV'T CODE § 2161.252.](#)

³³⁰ [34 TEX. ADMIN. CODE § 20.285\(b\).](#) For construction contracts involving alternative delivery methods, the HSP may be submitted up to 24 hours following the date/time that responses are due provided that responses are not opened until the HSP is received. [34 TEX. ADMIN. CODE § 20.285\(b\)\(2\).](#)

EVALUATION CRITERIA FOR AWARD

The primary objective for every acquisition is to obtain best value for the State. To ensure fairness in the agency’s evaluation of the responses, the solicitation must notify the potential respondents of the basis for contract award. The solicitation must identify the evaluation criteria and the relative weight assigned to each criterion. If the evaluation criteria and associated weights are not thoughtfully designed, then the procurement will fail because the basis of the award will not correctly identify the response that offers best value to the State.

The evaluation criteria must reflect the essential qualities or performance requirements necessary to achieve the objectives of the contract. The weight assigned to each evaluation criterion must correlate to its importance. The Contract Developer must ensure not only that the evaluation criteria and the associated weights are clearly stated, but also that information submitted in the response directly relates to the criteria. The Contract Developer should be careful to ensure that the respondents and the evaluation committee have no opportunity to be confused about which portion of the response applies to each criterion.

Evaluation Criteria	Solicitation Requirement	Submission Requirement
Respondent Qualifications	Specified professional license or certification.	Copy of current license or certificate applicable to specified profession or trade.
Respondent Experience	Specified number of projects of similar size and scope.	Detailed information regarding project size, dollar amount and scope of project for each individual project and any additional information necessary to evaluate vendor experience.
Financial Capability	Financially capable of handling a project of this size and scope.	Copy of latest financial statements, including balance sheets, Dunn and Bradstreet report, etc.

Purchase price and evidence that the goods or services meet specifications are the principal considerations when goods and services are procured through competitive bidding.³³¹ As a matter of practice, SPD encourages the use of other evaluation factors in addition to price and meeting specifications. It is common for there to be at least three evaluation criteria which broadly address the following:

1. the respondent’s proposed scope of work;
2. the respondent’s past performance and experience; and
3. the respondent’s proposed price.

Examples of additional and more detailed evaluation criteria may be found in the best value standards found in statute.³³²

It is best practice for agencies to include a general description of the evaluation process in the solicitation. The agency should also finalize, prior to solicitation issuance, the evaluation [scoring matrix](#), including any objective criteria, and the composition of the evaluation committee.

The scoring method used to assess the price criterion should be carefully considered. Typically, the price criterion is evaluated based on either “reasonableness” or objective criteria. A reasonableness assessment of a proposed price considers various factors such as the appropriateness of the cost metric chosen by the respondent and the impact of any identified assumptions or constraints on the proposed price. In contrast, an assessment of proposed price based on objective criteria relies on a mathematical formula, rather than independent judgment, to calculate the score.

The scoring method used for the price criterion should be reviewed for each solicitation to ensure it is appropriate for the products and services to be procured. For instance, objective criteria are not suitable for consulting services procurements because state law requires that price is evaluated on the reasonableness of the proposed fee for the services.³³³ Exclusive reliance on objective criteria for pricing may also not be suitable for highly complex procurements.

³³¹ [TEX. GOV'T CODE § 2155.074\(b\)](#).

³³² Best value standards include, but are not limited to, the following: Sections [2155.074](#), [2156.007](#), [2157.003](#), [2254.003](#), and [2254.027](#) of the Texas Government Code. For public construction contracts, a solicitation, offer, or agreement collateral may not require a contractor to have a specified worker’s compensation experience modifier. ([TEX. GOV'T CODE § 2252.909](#))

³³³ [TEX. GOV'T CODE § 2254.027](#).

There are several mathematical formulas that may be considered for the evaluation process and the Contract Developer must ensure that any formula used is appropriate for the procurement. A commonly used formula for simple purchases is as follows:

$$\text{Price Score} = \left(\frac{\text{Lowest Price}}{\text{Price of Response Being Evaluated}} \right) \times \text{Maximum No. of Available Points}$$

There are several schools of thought about how much information is to be provided to the respondents regarding the evaluation criteria. At a minimum, the solicitation must identify the criteria and their corresponding weight. Some agencies prefer to provide more detailed information in the solicitation such as how each base criterion is broken down into smaller units or subcriteria or the inclusion of a copy of the evaluation scoring sheets as an attachment to the solicitation. Sample evaluation criteria and scoring strategies are located in [Appendix 14](#).

Failure to adhere to the published evaluation criteria during the evaluation process may result in a protest. Evaluation criteria that were not included in the solicitation may not be used to rank or select responses. For example, if respondents are to receive additional points for possessing a national accreditation, this criterion must be stated in the solicitation so that all the respondents are notified there is an opportunity to achieve a higher score by submitting the appropriate documentation in its response. Likewise, if the national accreditation information was not requested in the solicitation, respondents who fail to demonstrate this accreditation cannot be penalized.

Solicitation – Reviews and Approvals

CAT – Review of Solicitations With a Value of \$5 Million or More

Prior to posting to the ESBD or publishing in the *Texas Register*, an agency³³⁴ must submit solicitation documents for contracts that have a value of \$5 million or greater to the Contract Advisory Team (CAT) for review regardless of procurement method.³³⁵ For CAT submissions, the contract value means the estimated dollar amount that an

³³⁴ The term “state agency” means a department, board, commission, or other entity of state government, other than a university system or an institution of higher education as defined by Section 61.003 of the Education Code, that (1) has authority that is not limited to a geographical portion of the state; (2) was created by the constitution or a state statute with an ongoing mission and responsibilities; (3) is not the office of the governor or lieutenant governor; (4) is not within the judicial or legislative branch of government; and (5) is not a committee created under state law whose primary function is to advise an agency. [TEX. GOV'T CODE § 2056.001](#). Chapter 2262 of the Texas Government Code does not apply to (1) an institution of higher education as defined by Section 61.003 of the Education Code (except those where [Section 55.165](#) of the Texas Education Code apply) or (2) contracts of the Texas Department of Transportation that either relate to highway construction or highway engineering or are subject to [Section 201.112 of the Transportation Code](#). [TEX. GOV'T CODE § 2262.002](#).

³³⁵ [TEX. GOV'T CODE § 2262.101\(a\)\(1\)](#).

agency may be obligated to pay over the life of the contract including all executed and proposed amendments, extensions and renewals.³³⁶ Agencies should not artificially split the procurement to avoid the \$5 million threshold for CAT review.

Solicitation documents include the solicitation (e.g., IFB, RFP, RFO, RFA) as well as any other documents that supplement the solicitation (e.g., Proprietary Purchase Justification) or are incorporated by reference. The solicitation documents and a completed form are submitted to CAT through the [Procurement Oversight & Delegation \(POD\) portal](#) maintained by SPD and located on the CPA website.³³⁷ Requests for assistance relating to the Procurement Oversight & Delegation web application may be submitted to spd.oversight@cpa.texas.gov.

When Procurement Oversight & Delegation receives the solicitation documents, the agency will receive an acknowledgement e-mail. Requests for CAT reviews will be processed in the order received. CAT reviews may take up to 30 days to complete. Even if the review period exceeds 30 days, the agency does not have the authority to issue the solicitation until it receives a letter from CAT. Publishing a solicitation without receiving a letter from CAT may result in an audit finding.

Requests for expedited CAT reviews can be made in the POD portal during the CAT submission process. Agencies may designate a solicitation as low-risk and select one of three options for the request to expedite: 1.) Template Solicitation 2.) Risk Analysis or 3.) Reduced Monitoring (if an agency is reported by the SAO as requiring reduced monitoring).³³⁸

If requesting an expedited CAT review, the agency must attach supporting documents such as a previously reviewed template solicitation or the risk analysis and conclusions document.

Agencies identified by the SAO as requiring additional monitoring may not designate a solicitation as low-risk and request an expedited review even if the solicitation would otherwise qualify. Agencies requiring additional monitoring must also attach the needs assessment, acquisition plan, and risk assessment in addition to the full solicitation package.³³⁹

Questions regarding requests to expedite can be directed to spd.oversight@cpa.texas.gov.

CAT's review period begins when it receives all information needed to conduct its review. It is recommended that agencies submit their

³³⁶ [34 TEX. ADMIN. CODE § 20.25\(b\)\(13\)](#). In the event of an anticipated multiple award, the contract value is the cumulative value of all the resulting contracts.

³³⁷ The CPA website is located at Comptroller.Texas.Gov.

³³⁸ [34 TEX. ADMIN. CODE § 20.163](#).

³³⁹ [34 TEX. ADMIN. CODE § 20.164](#).

solicitation documents after internal agency approvals have been obtained. In addition, CAT recommends that agencies incorporate a 30-day period for CAT review into the procurement schedule to avoid potential delays to the agency's solicitation, evaluation, and award process.

Prior to posting or publishing the solicitation following CAT review, an agency is required to either

- comply with CAT recommendation(s); or
- submit to CAT a written explanation regarding why the recommendation is not applicable to the procurement under review.

The agency's responses to the CAT recommendation must be kept within the procurement file.

Substantial Changes to CAT Submission. If the initial solicitation documents submitted for CAT review change substantially, the agency is required to resubmit the solicitation documents for additional CAT review. Changes to the solicitation documents for a major contract are considered substantial when

- the solicitation change caused the estimated value for the original term of the contract, not including renewal periods, to increase by 25 percent or more; or
- there are significant revisions, deletions and/or additions to the specifications, scope of work, set(s) of deliverables, performance measures, payment methodology, or other elements of the solicitation.

QAT – Review of Major Information Resources Projects

Procurements, regardless of the procurement method chosen by the agency, associated with a major information resources project are subject to QAT oversight. "Major information resources project" means:

- any information resources technology project identified in a state agency's biennial operating plan whose development costs exceed \$5 million and that:
 - » requires one year or longer to reach operations status;
 - » involves more than one state agency; or
 - » substantially alters work methods of state agency personnel or the delivery of services to clients;
- any information resources technology project designated by the legislature in the General Appropriations Act as a major information resources project; and
- any information resources technology project of a state agency designated for additional monitoring under Section 2261.258(a)

(1) of the Texas Government Code if the development costs for the project exceed \$5 million.³⁴⁰

An agency is required to notify QAT when it advertises any solicitation of a major information resources project regardless of the solicitation method (e.g., RFP, IFB, RFO).³⁴¹ This notification is required to include the requisition number for each solicitation advertised.

Before issuing a solicitation for a major information resources project with a contract value of at least \$10 million, the agency must develop, consistent with any [Acquisition Plan](#) provided in the Guide, a procurement plan with anticipated service levels and performance standards for each contractor and a method to monitor changes to the scope of each contract.³⁴² Samples of an Acquisition Plan and Quality Assessment Plan (QAP) Tools are located in [Appendix 7](#) and [Appendix 26](#), respectively. Information regarding the steps involved in initiating, monitoring, completing, and submitting reports and other deliverables to the QAT for a major information resources project is available on the [Project Delivery Framework page](#) located on the DIR website³⁴³ and in the Quality Assurance Team Policies and Procedures Manual located on the QAT website.³⁴⁴

QAT and LBB – Review of Non-Cloud Computing Service Option

An agency must ensure when making purchases for an AIS or a major information resources project, that the system or project is capable of being deployed and run on cloud computing services.³⁴⁵ When making a purchase for an AIS or a major information resources project, the agency may determine that, due to integration limitations with legacy systems, security risks, or costs, the agency is unable to purchase a system or project capable of being deployed and run on cloud computing services.³⁴⁶ If an agency determines that it is unable to purchase a system or project capable of being deployed and run on cloud computing services, then at least 14 days prior to solicitation issuance, the agency must submit to the LBB for the purchase of an AIS or to the QAT for the purchase of a major information resources project a report that describes the purchase and the agency's reasoning for making the purchase.³⁴⁷

³⁴⁰ [TEX. GOV'T CODE § 2054.003\(10\)](#).

³⁴¹ [General Appropriations Act, House Bill 1, 88th R.S. at Article IX, Section 17.09\(c\)\(2\)](#).

³⁴² [TEX. GOV'T CODE § 2054.305](#).

³⁴³ The DIR website is located at [www.dir.texas.gov](#). The Statewide Project Automated Reporting (SPAR) system is the official system of record for QAT projects.

³⁴⁴ The QAT website is located at [www.qat.dir.texas.gov](#).

³⁴⁵ [TEX. GOV'T CODE § 2157.007\(b\)](#). The term "cloud computing service" has the meaning assigned by Special Publication 800-145 issued by the United States Department of Commerce National Institute of Standards and Technology, as the definition existed on January 1, 2015. [TEX. GOV'T CODE § 2157.007\(a\)](#).

³⁴⁶ [TEX. GOV'T CODE § 2157.007\(b-1\)](#).

³⁴⁷ [TEX. GOV'T CODE § 2157.007\(b-2\)](#).

Solicitation – Advertisement

Electronic State Business Daily (ESBD)

The Electronic State Business Daily (ESBD), managed by SPD, is the State’s online directory listing procurement opportunities. Agencies are required to post procurements with a contract value of more than \$25,000 to the ESBD, regardless of the source of funds to be used for the contract, to include grant funds.³⁴⁸

The contract value for posting to the ESBD means “the estimated dollar amount that an agency may be obligated to pay during the life of the contract and all executed and proposed amendments, extensions and renewals.”³⁴⁹ Vendors may browse agency procurement opportunities and find recent awards by searching for solicitations using various criteria including agency name, NIGP Class/Item code, posting date, and solicitation closing date.

ESBD Posting Timelines ¹	
Contract value estimated to be greater than \$25,000	Minimum Posting Time for Advertisement
Entire solicitation package (including all parts, exhibits and attachments) posted to the ESBD.	14 calendar days
<p>If not posting the entire solicitation package to the ESBD, then notice must be posted that includes all information necessary to make a successful response for the procurement contract, including at a minimum the following information:</p> <ul style="list-style-type: none"> (1) a brief description of the goods or services to be procured and any applicable state product or service codes for the goods and services; (2) the last date on which responses will be accepted; (3) the estimated quantity of goods or services to be procured; (4) if applicable, the previous price paid by the agency for the same or similar goods or services; (5) the estimated date on which the goods or services to be procured will be needed; and (6) the name, business mailing address, business email address, and business telephone number of the state agency employee a person may contact to inquire about all necessary information related to making a response for the procurement contract. 	21 calendar days

TABLE NOTES

¹ [TEX GOV'T CODE § 2155.083\(g\)-\(i\)](#); [34 TEX. ADMIN. CODE §§ 20.214, 20.215](#).

While a 14-day posting may satisfy the statutory minimum period for posting on the ESBD, it is best practice to advertise a solicitation for 30 days or longer. When determining the appropriate solicitation posting period, the Contract Developer should consider what timeframe affords interested eligible vendors the opportunity to submit quality responses. Publishing solicitations for time periods that are not commercially reasonable may have the effect of artificially limiting the vendor pool.

³⁴⁸ [TEX. GOV'T CODE § 2155.083\(a\)](#); [34 TEX. ADMIN. CODE §§ 20.109, 20.214](#). There are certain exceptions to this requirement for institutions of higher education, the University of Houston, and certain agreements between state agencies, local governments and other governmental entities. [TEX. GOV'T CODE § 2155.083\(n\)](#); [34 TEX. ADMIN. CODE § 20.109\(d\)](#).

³⁴⁹ [34 TEX. ADMIN. CODE § 20.25\(b\)\(13\)](#).

It is best practice for Contract Developers to schedule the solicitation advertisement and other procurement timelines to take into account holidays, the complexity of the procurement, and the fulfillment of any statutory requirements. For example, Contract Developers should consider advertising a solicitation where subcontracting opportunities are probable for longer than the statutorily mandated minimum ESBD posting period to allow sufficient time for all interested eligible vendors to comply with the HUB Subcontracting Plan requirements. One of the Good Faith Effort requirements is for the respondent to allow at least seven working days for HUBs to respond. Weekends, holidays, agency closures, and the date the respondent routed the solicitation to the HUBs are excluded from the seven working day computation.

For solicitations requiring delegated authority, a letter of delegation must be obtained from SPD prior to posting to the ESBD. The Contract Developer must include proof of the ESBD posting and documentation from SPD authorizing the delegated purchasing authority in the procurement file. A contract award is void if an agency violates the applicable statutorily required minimum time for posting on the ESBD.³⁵⁰

Computation of Time. In computing the period of days, the first day is excluded and the last day is included. In addition, if the last day of any period is a Saturday, Sunday, or legal holiday, the period must be extended to include the next day that is not a Saturday, Sunday or legal holiday.³⁵¹

Texas Register

The *Texas Register*, maintained by the Secretary of State (SOS), records agency rulemakings, governor's appointments, attorney general opinions, and requests for proposals. The *Texas Register* is published every Friday and is available to the public online on the SOS website.³⁵² Solicitations using certain procurement methods must be advertised in the *Texas Register*.³⁵³ For procurement methods not addressed in this Guide, it is recommended that agencies refer to their enabling legislation to determine if publication in the *Texas Register* is required. A copy of the *Texas Register* notice must be placed in the procurement file. *Texas Register* posting requirements are in addition to ESBD posting requirements.

³⁵⁰ [TEX. GOV'T CODE § 2155.083\(j\)](#).

³⁵¹ [TEX. GOV'T CODE §§ 311.014\(a\)-\(b\)](#).

³⁵² The SOS website is located at www.sos.state.tx.us.

³⁵³ See e.g., [TEX. GOV'T CODE § 2166.253](#).

Centralized Master Bidders List

The Centralized Master Bidders List (CMBL), maintained by SPD, is an online directory of vendors registered to receive bidding opportunities from State of Texas purchasing entities. Agencies, colleges, universities and local governments use the CMBL to find vendors for products and services. The CMBL may also be used to gather information for noncompetitive procurement processes. SPD does not endorse, recommend, or attest to the capabilities of any business or individual listed on the CMBL.

Agencies must use the CMBL to select vendors for competitive bids or proposals and to the fullest extent possible for purchases exempt from SPD's purchasing authority.³⁵⁴ For purchases between \$10,000 and \$25,000, the agency must solicit from a minimum of three active vendors on the CMBL including two current Texas-certified HUBs. For procurements exceeding \$25,000, an agency must use the CMBL to solicit from each eligible vendor on the list that serves the agency's geographic region.³⁵⁵ A copy of the bid list (with date list was generated) must be placed in the procurement file.

If agencies are required to use the CMBL, they must send a copy of the solicitation to all vendors on the CMBL bid list for the advertised NIGP commodity code(s). There may be several hundred vendors associated with a particular commodity code. Accordingly, announcements are an efficient way to reduce mailing costs when publishing large solicitations. A solicitation announcement is a one-page document sent, usually by email, to all vendors on the CMBL for the advertised commodity code(s) which provides notice of the upcoming procurement opportunity and ESBD posting information. The vendor is requested to return a completed form to the agency via email or fax if the vendor desires to receive a hard copy of the solicitation. A sample solicitation announcement is located in [Appendix 15](#). When the solicitation is mailed by the agency, it is only mailed to the vendors who responded to the announcement with a request for a hard copy of the solicitation.

As part of the registration process, vendors provide their contact information and identify the goods and services they offer by NIGP Class/Item codes. The annual registration fee for the CMBL is currently \$70. For more information regarding CMBL registration, visit the [CMBL Program](#) located on the CPA website.³⁵⁶ A vendor is not

³⁵⁴ An agency may not maintain its own bidders list. [TEX. GOV'T CODE § 2155.268\(a\)](#). This requirement does not apply to the Texas Department of Transportation or to an institution of higher education as defined by Section 61.003 of the Education Code, but an institution of higher education should use the CMBL when possible. [34 TEX. ADMIN. CODE § 20.107\(g\)](#).

³⁵⁵ [TEX. GOV'T CODE § 2155.264](#).

³⁵⁶ The CPA website is located at Comptroller.Texas.Gov.

required to be registered on the CMBL to conduct business with state agencies.

Supplementing the CMBL. An agency may supplement the CMBL with State of Texas certified HUBs at any time if the agency determines that it may enhance competition or increase the number of HUBs that submit bids. In addition, an agency may solicit from vendors that are not on the CMBL by obtaining approval from its agency head or designee to add non-CMBL vendors to the final bid list to increase competition.³⁵⁷ The non-CMBL vendors may be added to the final bid list for specific solicitations to increase competition where the requirement to solicit only CMBL vendors is not adequate.³⁵⁸ Documentation regarding the additions to the CMBL bid list, including the written approval from the agency head or designee of the supplemented CMBL bid list, must be maintained in the procurement file.

Removal from the CMBL. A vendor may be removed or temporarily suspended from the CMBL for one or more of the following reasons:

- failure to pay or unnecessarily delaying payment of damages assessed by SPD;
- failure to remit the annual CMBL registration fee; or
- any factor set forth in Sections 2155.070 or 2155.077 of the Texas Government Code.

Solicitation – Agency Communications With Potential Respondents

Pre-Bid/Offer/Proposal Conferences

An agency may choose to hold a pre-bid/offer/proposal conference. A pre-bid/offer/proposal conference occurs after solicitation issuance and before the solicitation closing deadline. A conference provides a forum for potential respondents to pose questions about the solicitation in a face-to-face setting or by conference call or web conference. It also provides an opportunity for vendors to develop subcontracting relationships and lets the agency gauge industry interest in the procurement.

Agencies may conduct pre-bid/offer/proposal conferences that are mandatory or non-mandatory for prospective respondents. Agencies should carefully consider the use of a mandatory conference and confer with legal counsel as this may limit competition. Depending on the location of vendor candidates, out-of-town or out-of-state vendors may be discouraged from participating in the procurement because of the travel time and expense associated with the

conference. Alternatively, eligible vendors that wish to participate in the procurement may be administratively eliminated from the vendor pool simply because their companies' representatives arrived late or were otherwise unable to attend. In either event, the agency's goal of encouraging competition among all eligible candidates in the vendor pool is thwarted.

Conferences should be mandatory only if an on-site visit is required to have a full understanding of the procurement or if the solicitation is so complex that agency staff believes attendance is critical for potential respondents to fully understand the procurement. Accordingly, mandatory pre-bid/offer/proposal conferences are required when the agency determines that disqualification is appropriate for any response from a vendor that did not receive certain information pertaining to the solicitation at an agency-designated time and location.

If a pre-bid/offer/proposal conference is held, the solicitation must indicate the date, time, and location of the conference and whether respondents' attendance is mandatory or voluntary. If the conference is mandatory, the following statement must be included in the solicitation: "Failure to attend the pre-bid/offer/proposal conference will result in disqualification of the response."

A pre-bid/offer/proposal conference is usually held no earlier than 10 days after the solicitation issuance to allow sufficient time for respondents to receive and review the solicitation prior to the conference. If a mandatory conference is required, the Contract Developer should consider multiple conference dates if it is expected that there will be a high number of conference attendees. All conference attendees must be documented on a sign-in sheet which is the official record used by the agency to verify respondent attendance. For mandatory conferences, the sign-in sheet will be collected at the beginning of the conference.

The Contract Developer should conduct the conference in coordination with the program staff. Pre-Bid/Offer/Proposal Conference Guidelines are located in [Appendix 16](#). Conference attendees should be advised that the verbal responses provided by the agency during the conference are not binding until confirmed by the agency in writing. All changes to the solicitation must be in writing and published through an addendum to the solicitation. ESDB posting requirements apply.

Question and Answer Period

It is best practice for all solicitations to include a formal process for potential respondents to submit questions to the agency to clarify their understanding of the solicitation. If questions are permitted by the agency, the solicitation must specify the due date when questions

³⁵⁷ [TEX. GOV'T CODE § 2155.269; 34 TEX. ADMIN. CODE §20.107\(h\).](#)

³⁵⁸ [TEX. GOV'T CODE § 2155.269; 34 TEX. ADMIN. CODE §20.107\(h\).](#)

must be submitted to the agency as well as the anticipated release date of the agency's answers.

The benefit of a Question and Answer (Q&A) period is that it provides the first indication to an agency of possible ambiguities, errors, or lack of critical information in the solicitation. If there are major deficiencies to the solicitation discovered at this stage, it is advisable to cancel the solicitation and issue a revised solicitation at a future date.

Written questions submitted to the agency as directed in the solicitation must be compiled, verbatim (with any spelling and grammatical errors) into a Q&A document. Every question received, even similar questions submitted by different vendors, must be accounted for in the Q&A document. The name of the entity submitting the question and identifying information should be omitted from the agency's published answers. The Contract Developer has discretion for organization of the questions (*e.g.*, chronological by receipt, by topic). A sample Q&A document is located in [Appendix 17](#).

The Q&A document is published with each question being listed with its corresponding response. The Contract Developer will compose answers to each question and consult with agency subject matter experts as needed. If two or more similar questions are submitted (*i.e.*, redundant questions), the Contract Developer should be mindful to not provide two inconsistent answers. In this situation, it is best practice to either provide the exact same answer to both questions or answer the first question and then include a cross reference to the first answer when responding to the second question.

Once the Q&A document is finalized, the agency will publish it with the solicitation documents on the ESBD and/or in the *Texas Register* as applicable. Any answer that would result in a material change to the solicitation must be identified in a [solicitation addendum](#).

Solicitation Addenda

A written addendum identifying the addition or correction to a solicitation must be issued by the agency in the same manner as the solicitation (*e.g.*, ESBD, *Texas Register*) if a change to the solicitation occurs before the response due date. If an addendum is issued, the agency is responsible for notifying all original bidders who were listed on the CMBL at the time of the original solicitation posting.³⁵⁹ A solicitation addendum is used to clarify an ambiguous provision, correct an error or oversight, extend the response due date, or alter a public opening date. Rather than using a Q&A document, a solicitation addendum may also be used to answer questions by respondents even though the answers do not result in a modification or change to the solicitation. For addenda other than just an exten-

sion to the response due date, it is best practice to require that the responses include an acknowledgement of each addendum to the solicitation.

Respondents must be given a reasonable time to respond to a solicitation addendum. The Contract Developer, therefore, must consider the period of time remaining until the solicitation closing date prior to issuing an addendum. Depending on the content of the addendum, the Contract Developer may determine that the response due date should be extended. If an addendum results in substantial changes to the original solicitation, it is recommended that the response due date be extended and the revised solicitation to be issued for at least 14 calendar days following the addendum date.

Each addendum is numbered. If more than one addendum is issued, each subsequent addendum is sequentially numbered. Each addendum to the original solicitation must be posted to the ESBD no later than the next business day following its release to the public.³⁶⁰ A sample solicitation addendum is located in [Appendix 18](#).

Communication with Agency Personnel

All communication with potential respondents should be made only through the agency's Purchasing Department or other designated staff. To maintain a level playing field among all potential respondents, program staff or other non-purchasing personnel should not have contact with potential respondents outside of pre-bid/offer/proposal conferences. Refer to the [Vendor Communications](#) section of this Guide. The solicitation should provide the agency's primary and secondary designated points of contact and identify the acceptable forms of communication with the agency such as telephone or email. Solicitations must provide vendors with instructions on when or how vendors can communicate with the secondary point of contact.³⁶¹

Alternatively, an agency may choose to create a shared email account that is accessible to designated procurement staff who can assist vendors with additional concerns, while following the protocols established in the solicitation. Agency personnel who have access to the shared email account should be familiar with the [Vendor Communications](#) policy.

If a potential respondent contacts program staff or other non-purchasing personnel, staff should politely decline to discuss the procurement and forward the inquiry to the primary designated point of contact identified in the solicitation.

³⁶⁰ [34 TEX. ADMIN. CODE § 20.215\(d\)](#).

³⁶¹ [TEX. GOV'T CODE § 2262.051\(i\)](#).

³⁵⁹ [34 TEX. ADMIN. CODE § 20.214\(b\)\(1\)\(E\)\(3\)](#), [34 TEX. ADMIN. CODE § 20.214\(d\)](#).

Solicitation – Receipt and Control of Responses

Receipt

Responses must be received on or before the due date and time designated in the solicitation. The terms “response opening date” and “solicitation closing date” both describe the deadline for receipt of responses. A response will be considered timely only if it is received on or before the published due date and time and in conformance with the delivery instructions specified in the solicitation.

To ensure fairness to all respondents, no submitted responses should be opened or reviewed before the due date and time has passed;³⁶² an agency may confirm that a sealed submission, faxed document or email(s) have been received.

Upon receipt by the agency, the sealed response must be marked with a date and time stamp directly on the envelope, when possible, or on the express delivery label, and the response must remain sealed and kept in a secure place to prevent misplacement, loss, or tampering, until after the published response due date and time.

Delivery by Email, Fax, or Other Electronic System. When allowed by the solicitation, responses received by email, fax, or any other electronic system must be treated as sealed response documents and kept secure until after the response due date and time. A copy of the email received with the response documents attached must reflect the date and time of receipt. If multiple emails are sent by the respondent, a copy of each email must be included in the procurement file. The faxed documents must be accompanied by a fax receipt notice. If the faxed document(s) do not have a date/time stamp, one must be affixed manually immediately upon receipt.

Responses Opened in Error or to Confirm Identification. Despite instructions contained in the solicitation, a respondent will occasionally submit a sealed response without properly identifying the solicitation on the packet. Agency staff may open a sealed response solely for the purpose of identification so that the response can be properly marked as received. If agency staff open a sealed packet for the purpose of identification or a response was inadvertently opened, the packet must be resealed, dated, and signed by the person who opened the packet. Packets inadvertently opened by agency staff should be marked with “Opened in Error” or “Opened to Determine Content” as appropriate.

³⁶² [34 TEX. ADMIN. CODE § 20.208\(c\)](#). Agencies shall also maintain a list of respondents that submitted a proposal in response to each request for proposal.

Late Responses

The responses must be received by the due date and time established in the solicitation. If a response is received after this published date and time, it is considered a late response. Late responses will not be opened and the respondent will be notified that the response was rejected because it was not timely received. The agency will either return the unopened response to the respondent at the respondent’s expense or dispose of the response according to the arrangements specified in the solicitation.

The only exception to the prohibition against accepting a late response is if an agency’s written internal policy permits the acceptance of a late response due to extenuating circumstances. For example, if an agency has a practice of accepting responses received for up to two business days following the solicitation closing date whenever the agency’s main office is closed due to inclement weather events, then this practice must be documented as a written policy.

Withdrawal of Response

A respondent may withdraw its response at any time prior to the closing date and time for the solicitation. The respondent’s request to withdraw its response must be made in writing on company letterhead or by completing a form prescribed by the agency. The preferred practice is for the respondent to submit the withdrawal of response in person and provide appropriate identification (*e.g.*, corporate identification card, photo identification card to match the authorized contact person listed in the response) so that the agency can verify that the withdrawal request is legitimate. If the respondent’s request to withdraw the response is submitted by mail, email, or fax, then a determination must be made by the agency as to whether additional documentation is necessary in order to comply with the request.

Cancellation of Solicitation

The agency may cancel a solicitation at any time prior to the closing date of the solicitation. If a solicitation is cancelled, the agency must provide notice of the cancellation in the same manner as the issuance of the solicitation. For example, the agency will post a notice of the cancellation to the ESBD if the original solicitation was posted to the ESBD.³⁶³ Cancellation notices must contain, at a minimum, the following information:

- agency name, business address, and contact name,
- purchase requisition number or solicitation number, and

³⁶³ [34 TEX. ADMIN. CODE § 20.214\(b\)\(2\)](#).

- reason for the cancellation.³⁶⁴

Unless other delivery or disposition arrangements are specified in the solicitation, all responses should be returned unopened with a notification letter from the agency of the solicitation cancellation.

Public Opening Option

For procurements under SPD's purchasing authority, each agency has discretion whether to conduct a public opening on the closing date of the solicitation. Public openings do not usually occur for purchases of \$25,000 or less. If an agency elects to open responses received in public, the solicitation must clearly state the time and place of the public opening. A change to the public opening date and time must be published through an addendum to the solicitation. ESDB posting requirements apply.

A public opening gives members of the public an opportunity to hear, at a minimum, the verbal recitation of the following:

- the solicitation number; and
- the name of each respondent.

If bids received in response to an IFB are to be evaluated solely on objective criteria, then the public opening will normally include the following additional information: price or amount for each item number and model number (if different from the specified model). Agency staff will not discuss whether a product or model meets the written specifications.

The sealed responses may be opened and read in any order such as alphabetical by respondent name, in order of receipt, or by lot. The procurement file must contain the attendance log with each attendee's name, signature, and if representing an organization or entity, the name of the entity and attendee's title.

Internal Procedures

The agency must have documented internal procedures outlining the responsibilities and steps for the receipt and control of responses. Such procedures include, but are not limited to, the following:

- identifying the official timepiece that will be used for determining timely receipt of responses, such as mail room clock, time stamp machine, or email server time stamp;
- specifying the marking process that will be used to document the date and time each response was received by mail, hand delivery service, fax, or email;
- maintaining a log of responses received which contains the following information: solicitation number, due date and time, respondent name, date and time response received, and delivery method and, if applicable, tracking number (*i.e.*, email, fax, hand delivery, USPS or other delivery service);
- securing responses until published response due date and time;
- outlining the processes to be followed after inadvertent opening of responses received hard copy, email, or fax; and
- designating agency staff responsible for each task.

³⁶⁴ [34 TEX. ADMIN. CODE § 20.219\(c\)](#).

VENDOR SELECTION

Overview

The third step of the procurement process is to select the vendor that provides best value to the State. Agencies must conduct evaluations in a fair and impartial manner consistent with Texas law and in accordance with either the evaluation procedure published in the solicitation or, for informal bidding situations, established by the agency's written procedure. Agency legal counsel should be consulted to ensure the use of the proper evaluation process for each procurement.

TCI Program, State Use Program, and Term Contract Purchases

Agency purchases using the following procurement methods have been determined to be best value to the State by statute or SPD rule: the TCI Program, the State Use Program and Term Contracts.³⁶⁵ Accordingly, an agency does not conduct an evaluation process when selecting a vendor for these purchases.

Administrative Review of Responses

After the responses are opened and recorded, the Contract Developer must determine whether the submitted responses are responsive to the solicitation. Only responses that are responsive to the solicitation are evaluated.

At a minimum, this administrative review includes an examination of each response to verify that the minimum vendor qualifications are satisfied and all required forms and documents were submitted, such as the signed execution of bid/offer/proposal or similar document, price sheet, bid bond, signed HUB Subcontracting Plan, and signed non-disclosure agreement.

The administrative review is conducted on a "pass/fail" basis. Consultation with legal counsel may be necessary to determine whether a response is responsive to the solicitation requirements. It is recommended that the Contract Developer use a checklist to document the results of the administrative review. A sample Administrative Review Checklist is provided in [Appendix 19](#).

³⁶⁵ When multiple awards occur on term contracts, purchasers should refer to the General Contract Information (GCI) page on Texas SmartBuy prior to contract award.

Unsigned Response. A response without a signature is not responsive to the solicitation and will be disqualified. Unsigned responses will not be evaluated; these responses will be kept with the procurement file and not be returned to the respondent.

"Responsive" Response. A response is "responsive" if it conforms in all material respects to the solicitation requirements (e.g., timely submitted, signed response, completed forms). The Contract Developer will make the initial determination as to whether a response is responsive to the solicitation. The initial determination of responsiveness is subject to change during the course of the evaluation process.

Technical Assistance in Specification Preparation. A respondent or contract participant may provide free technical assistance to an agency.³⁶⁶ However, an agency may not accept a response or award a contract to a vendor that received compensation from the agency to participate in the preparation of the specifications or solicitation on which the proposal or contract is based.³⁶⁷

Single or No Response. Before evaluation begins, the Contract Developer may investigate why the agency received only one response or no responses to a competitive solicitation by:

- reviewing the solicitation for any [restrictive specifications](#); and
- contacting several potential respondents to inquire why they chose not to submit a response.

If it is determined that there were unduly restrictive specifications in the solicitation such that the specified product or service is only available for purchase through a single vendor, the agency should either re-advertise the solicitation or prepare a [Proprietary Purchase Justification](#) for the proprietary sole source purchase. Otherwise, the agency should consider the reasons that potential eligible respondents did not participate in the agency's competitive solicitation (e.g., insufficient time to comply with HSP requirements) in order to assess whether it is in the best interest of the State to proceed with the evaluation process or re-advertise with a revised solicitation. If the agency decides to proceed with the procurement, the Contract Developer will either tabulate the bid, only if objective criteria are used for informal bidding or an IFB, or direct the evaluation committee to evaluate the response.

³⁶⁶ [TEX. GOV'T CODE § 2155.004\(e\)](#).

³⁶⁷ [TEX. GOV'T CODE § 2155.004\(a\)](#).

Evaluation – Bid Tabulation Process

If the responses to an IFB are to be evaluated solely on objective criteria, the evaluation may be conducted by the Contract Developer. As a general rule, bids must be tabulated when opened, but there are times when this is not practical. It is recommended that the bid tabulation be prepared within a maximum of three business days from the bid due date.

The following, as applicable, should be included on the bid tabulation:

- NIGP Class/Item;
- Confidential or Proprietary Declarations by Respondent;
- Vendor (Payee) Identification Number;
- Solicitation Number;
- Respondent Name;
- HUB Status;
- Price Sheet Line Item Descriptions;
- Manufacturer/Brand;
- Product Number;
- Package Quantity Information;
- Unit Price;
- Delivery Days After Receipt of Order;
- Warranty;
- Comments/Remarks – Include indicators for disqualification and non-responsiveness; and
- Award Column to indicate the bidder receiving the award for any given item.

It is best practice for the bid tabulation to be reviewed by a second Contract Developer prior to finalization to ensure that the evaluation was conducted in conformance with applicable purchasing procedures.³⁶⁸ Particular care should be taken to ensure that the raw data is accurately transcribed into the mathematical formulas and that the mathematical formulas are properly loaded into electronic spreadsheets/workbooks when such electronic aids are used. After contract award, the bid tabulation is subject to public disclosure under the Texas Public Information Act.

The Contract Developer must conduct a due diligence inquiry as to actual and potential conflicts of interest related to the submitted bids. As an agency internal policy, the agency may utilize an agency specific conflict of interest statement for compliance with conflict of interest disclosure requirements specified by law or agency

³⁶⁸ For procurements subject to Chapter 2261 of the Texas Government Code, refer to Sections [2261.0525](#) and [2261.054](#) of the Texas Government Code.

policy.³⁶⁹ For procurements with an expected value of \$1 million or more, SAO has provided the SAO Nepotism Disclosure Statement for Purchasing Personnel for agencies to use. Any actual or potential conflicts of interest must be reported promptly to agency legal counsel.

Evaluation – Evaluation Committee Process

Evaluation Committee

The evaluation committee is composed of subject matter experts and stakeholders. The committee should have a diverse relevant disciplinary expertise and knowledge of the product or service being procured. Because service on an evaluation committee involves a significant time commitment, care should be taken to ensure that each member selected as a scoring member is able to attend the committee meetings, oral presentations, and site visits to respondent premises.

Evaluation committee selection should occur prior to receipt of the responses. It is common for the evaluation committee members to have been involved in the procurement planning activities. The Contract Developer is usually designated as the committee chair, serving as a non-scoring member of the evaluation committee. Depending on the procurement, the Contract Manager may participate as either a scoring or non-scoring member. The scoring and non-scoring members of the committee must be noted in the procurement file.

The recommended size of an evaluation committee is three to five scoring members. To avoid potential individual bias, the committee should not have fewer than three scoring members. Depending on the procurement, the agency may determine that a larger committee is necessary. There is no restriction as to how many individuals the agency may include on an evaluation committee; however, good judgment dictates that the number of individuals on the committee be limited to the minimum required to accomplish its purpose.

Each evaluation committee member will independently assess the content of each response using only the evaluation criteria and weights published in the solicitation and, if applicable, unpublished subcriteria (*i.e.*, a smaller component of the published base criterion).

³⁶⁹ [TEX. GOV'T CODE § 2261.252\(a\)](#) (Each state agency employee or official who is involved in procurement or in contract management for a state agency shall disclose to the agency any potential conflict of interest specified by state law or agency policy that is known by the employee or official with respect to any contract with a private vendor or bid for the purchase of goods or services from a private vendor by the agency); [TEX. GOV'T CODE § 2261.252\(a-1\)](#) (A state agency employee or official is required to disclose any potential conflict of interest specified by state law or agency policy that is known by the employee or official at any time during: (1) the procurement process, from the initial request for bids for the purchase of goods or services from a private vendor until the completed final delivery of the goods or services; or (2) the term of a contract with a private vendor.)

Accordingly, the evaluation committee members must fully understand the solicitation, be able to critically read and evaluate the responses, and document their decisions in a clear and concise manner.

Each committee member will be expected to score each response on how it meets, exceeds or fails to meet the standards established in the solicitation. If the agency plans to use individuals during the evaluation process (e.g., evaluation committee members, technical advisors) who are not agency employees, it is recommended that agency legal counsel be consulted to ensure that appropriate procedures are implemented to protect the interests of the State.

For procurements exceeding \$20 million, the Contract Developer must include the reasons an evaluation committee member was selected and their relevant qualifications, as determined by the agency, in the procurement file.³⁷⁰

Non-Disclosure Agreements and Conflict of Interest Disclosures

To safeguard the integrity of the evaluation process, individuals serving on an evaluation committee or as technical advisors must sign a non-disclosure agreement prior to receiving the responses or participating in evaluation committee activities. Committee members may not communicate with respondents or anyone else outside the committee regarding the responses received or the evaluation process without prior approval of the Contract Developer or the agency legal counsel, as appropriate. Examples of permitted communications may include the Contract Developer's coordination of the committee's consultation with authorized technical advisors and the committee's attendance at oral presentations.

The agency must also conduct a due diligence inquiry as to the evaluation committee members' and technical advisors' actual and potential conflicts of interest related to the submitted responses. It is best practice for the Contract Developer to provide the names of the respondents and proposed subcontractors to the committee members and any assigned technical advisors prior to providing access to the responses. As an agency internal policy, the agency may utilize an agency specific conflict of interest statement for compliance with conflict of interest disclosure requirements specified by law or

agency policy.³⁷¹ For procurements with an expected value of \$1 million or more, the SAO Nepotism Disclosure Statement for Purchasing Personnel must also be utilized. Any actual or potential conflicts of interest must be reported promptly to agency legal counsel.

Evaluation of Responses

Overview

Prior to evaluating the responses, the Contract Developer will schedule a meeting with the evaluation committee and any authorized technical advisors to provide initial procurement training and guidance on the evaluation process and the scoring matrix. A Sample Evaluation Committee Member Training Outline is located in [Appendix 20](#) as part of the Evaluation Committee Briefing. If the agency utilizes a numbering system to identify evaluation committee members and/or track the responses, this system should also be explained. This meeting may be held as a separate meeting before the first committee meeting or at the beginning of the first committee meeting.

The committee members should be instructed as to their responsibilities including the critical nature of confidentiality and the integrity of the evaluation process. Care must be taken not to engage in [technical leveling, technical transfusion, or other improper activities](#). The evaluation committee may not commence any discussions until each committee member has signed a non-disclosure statement and a preliminary assessment regarding actual and potential conflicts of interest has been conducted. Evaluation Committee Guidelines are located in [Appendix 20](#).

The evaluation committee members must be provided with the following documents, as applicable to the specific procurement:

- the entire solicitation, including all issued addenda and Q&A documents;
- a list of responses submitted; and
- a copy of each response determined to be responsive by the Contract Developer following the Administrative Review (clearly marked with the assigned reviewer's number, if a numbering system is used by the agency).

³⁷⁰ [TEX. GOV'T CODE § 2262.051\(i\)\(3\)](#).

³⁷¹ [TEX. GOV'T CODE § 2261.252\(a\)](#) (Each state agency employee or official who is involved in procurement or in contract management for a state agency shall disclose to the agency any potential conflict of interest specified by state law or agency policy that is known by the employee or official with respect to any contract with a private vendor or bid for the purchase of goods or services from a private vendor by the agency); [TEX. GOV'T CODE § 2261.252\(a-1\)](#) (A state agency employee or official is required to disclose any potential conflict of interest specified by state law or agency policy that is known by the employee or official at any time during: (1) the procurement process, from the initial request for bids for the purchase of goods or services from a private vendor until the completed final delivery of the goods or services; or (2) the term of a contract with a private vendor.).

Each response must be evaluated independently against the evaluation criteria published in the solicitation and not compared to any other submitted response. The evaluation committee members must not conduct independent research; each member's evaluation must be based solely on his or her personal review of the response and other information specifically authorized by the Contract Developer or assigned legal counsel that is consistent with the solicitation (e.g., written clarifications received from the respondents, oral presentation material, and reference check information).

If assistance is requested from authorized [technical advisors](#), the evaluation committee's inquiry should be limited to areas related to the evaluation criteria. Evaluators and technical advisors must never attempt to communicate with or reply to a communication from a respondent during the evaluation process. In the event one of the respondents is a current service provider, it is recommended that the evaluator consult with the Contract Developer on the appropriate practices to be utilized to ensure that there is no appearance of impropriety when conducting ongoing business operations. To protect the integrity of the evaluation process, only the Contract Developer or an assigned attorney may communicate with respondents (e.g., request clarification of responses, schedule oral presentations).

Discussion of the responses must only occur at an evaluation committee meeting with all scoring members present. It is common for the evaluators to conduct their evaluations at the same time in the same room; this can facilitate questions by committee members with each other as well as to the Contract Developer and technical advisors. However, it is an acceptable practice for the evaluators to review the responses from their respective workspaces and to engage in group discussions only at scheduled meeting times.

Communication between two or more committee members related to the evaluation of responses or the content of responses is not permitted outside the presence of the entire committee. Committee members must attend all scheduled evaluation meetings and participate as required by completing all committee responsibilities in the time allotted. Absence from meetings or failing to meet deadlines to complete evaluations may result in the removal of a member from the evaluation committee or removal of the evaluator's scoring from consideration.

The evaluators will record their individual scores for each response on the [scoring matrix](#) provided by the Contract Developer. If permitted by the solicitation, the agency may waive minor technicalities of submitted responses. If an evaluator determines that a waiver of minor technicalities is appropriate during evaluation, this approach should be brought to the attention of the entire committee to ensure that all the evaluators are using the same evaluation standards.

Some procurements may involve multiple scoring rounds to narrow the competitive field (e.g., second scoring round following oral presentations). Evaluators must record their scores on the scoring matrix following each scoring round. It is best practice to label each scoring matrix with the applicable scoring round number or date.

Under no circumstances must any committee member attempt to pressure other members to change evaluation scores. However, if it is apparent that one or more committee members' evaluations differ significantly from the majority, the committee chair should schedule a meeting with the entire committee to discuss the outliers to ensure the evaluation criteria were clear to all scoring members and that information was not overlooked or misunderstood. If after this discussion, a committee member determines that there was a misunderstanding of the criteria, the requirement, or information overlooked that was included in the response, the evaluator may provide a revised scoring matrix.

Scoring Matrix

The scoring matrix is a standardized form used by all of the evaluation committee members to record the scores for each response based on the evaluation criteria and weights published in the solicitation and, if applicable, unpublished subcriteria. It is best practice for the scoring matrix to be finalized prior to publishing the solicitation. However, if time does not permit the scoring matrix to be finalized prior to publication of the solicitation, the scoring matrix must be completed prior to the receipt of responses. A sample Evaluation Committee Member Scoring Matrix is located in [Appendix 21](#).

Technical Advisors

Depending on the procurement, the evaluation committee may seek assistance from technical experts within the agency to gain a better understanding of certain aspects of the responses. Technical advisors are generally used when a particular area of subject matter expertise is not within the skill set of the evaluation committee members. For instance, an employee from the agency's budget division may serve as a technical advisor during the evaluation committee's review of the financial capability documentation submitted by the respondents. Similarly, for an IT procurement, an employee from the agency's information security division may serve as a technical advisor during the evaluation committee's review of the various data safeguard standards proposed by the respondents.

Technical advisors to the evaluation committee comply with the same non-disclosure and conflict of interest restrictions applicable to the evaluation committee. Accordingly, the technical advisors should not discuss the solicitation with anyone, even evaluation

committee members, outside the committee meetings. The Contract Developer must coordinate all communication between the evaluation committee and authorized technical advisors to ensure the integrity of the evaluation process.

Price Component

The price component of the response is usually assessed by using either a “reasonableness” standard or objective criteria. For a price criterion assessed using a reasonableness standard, the evaluation committee conducts the evaluation. If the price criterion is to be evaluated using only a mathematical formula, such as for an IFB, then it may be scored by the Contract Developer. Unless prohibited by statute or agency policy, it is recommended that the evaluation committee review and score the entire response, including the price component, to facilitate a more comprehensive evaluation of the response (*e.g.*, ensure that the proposed pricing aligns with the proposed products and services).

Reference Check

If required by the solicitation, respondents may submit customer references with their responses. The Contract Developer may conduct the reference checks or authorize a subcommittee of the evaluation committee to conduct reference check activities. All information obtained during the reference checks must be documented in writing.

The same script or format of questions must be used when conducting reference checks so that the results are consistent and fair to all respondents. The list of reference check questions must be prepared prior to the solicitation closing date. When developing the questionnaire, the Contract Developer should keep in mind the types of questions to which its agency would respond. For example, many entities will not participate in business reference activities that involve a lengthy questionnaire or questions that appear to ask for an endorsement. A Sample Reference Check Form is provided in [Appendix 22](#).

An agency should not request submission of customer references that the agency does not intend to verify. However, events following solicitation issuance may shorten the procurement timeline such that reference check activities cannot be conducted by the agency in a timely manner. When the solicitation requires the submission of references or references are considered as part of the evaluation criteria, the agency must decide whether or not it will verify customer references before the solicitation closing date. If reference checks will not be conducted by the agency, this determination should be documented and placed in the procurement file.

Vendor Performance Tracking System Check

Contractor performance information regarding state contracts is located in the [Vendor Performance Tracking System \(VPTS\)](#) on the CPA website.³⁷² VPTS is maintained by SPD. Agencies are required to use the VPTS to determine whether to award a contract to a vendor reviewed in the tracking system.³⁷³

Clarification of Responses

As part of the initial evaluation, the evaluation committee may determine that clarification of a response is necessary prior to scoring. Accordingly, the evaluation committee may pose clarifying questions to a respondent in order to resolve conflicting information, apparent ambiguities, or minor clerical errors within the response. If a clarification to the response is necessary, the Contract Developer or agency legal counsel will contact the applicable respondent and distribute to the evaluation committee the written clarifications received by the respondent. A respondent’s clarification must be in writing and signed by an authorized representative.

The evaluation committee should be mindful that a respondent’s clarifications may not be used to “cure” deficiencies in the response or to revise the response. The clarifications may only be used to understand the information provided in the response. It is important to note that a request for a respondent to clarify its response is not the same as negotiations of the specifications or terms and conditions as long as the request to clarify does not provide one respondent an advantage over another. Therefore, care must be taken not to inadvertently engage in negotiations.

Competitive Range Determination

After the initial scoring, the Contract Developer will determine the competitive range. The competitive range refers to those responses determined to be reasonably considered for award selection and is an objective means of narrowing the field of respondents that will participate in subsequent evaluation activities such as oral presentations.

Agencies should look for a “natural break” in the scores that will determine the competitive range.

³⁷² The CPA website is located at Comptroller.Texas.Gov.

³⁷³ [TEX. GOV'T CODE § 2262.055\(d\)](#).

An example of how to determine competitive range from maximum score of 100 is illustrated below.

Evaluation Scores Scenario 1	Evaluation Scores Scenario 2	Evaluation Scores Scenario 3
97	97	97
93	93	96
90	82	90
89	81	89
88	79	88
65	68	86

- In scenario 1, the top five respondents are in the competitive range.
- In scenario 2, the competitive range could include the top two respondents or the top five respondents.
- In scenario 3, there is a six-point difference between the 2nd and 3rd score, with the remaining scores close behind. Therefore, the best option is to include all six respondents.

The rationale for the competitive range determination should be documented in the procurement file.

Oral Presentations

If expressly permitted by the solicitation, an agency may elect, after reviewing the responses, to conduct oral presentations. Oral presentations, including reviews conducted during site visits, provide an opportunity for respondents to highlight the strengths and unique aspects of their responses and to provide answers to clarification questions the agency may have regarding the responses. Presentations which include demonstrations of product functionality are recommended when appropriate, such as information technology or solution-based purchases.

Oral presentations may be scheduled for all respondents or limited to the top ranked vendors in the competitive range. The agency must follow the process outlined in the solicitation to notify the respondents of the time and place for the oral presentations. Before the oral presentation, the evaluation committee should prepare its list of clarification questions for the presenting respondents.

Oral presentations and demonstrations must be fair to all parties. The time allowed and the agenda format should be the same for all presenters. Because some presenters may believe there is an advantage to the order in which they present, it is best practice to draw names for the presentation order to ensure impartiality of the process.

Following the oral presentation, it is best practice for the agency to submit written questions to the respondent to document in writing the verbal clarifications provided by the respondent during the presentation. The answers to these clarification questions should be signed by an authorized representative of the respondent. Following all oral presentations, the evaluation committee will complete a scoring matrix using the evaluation criteria and weights published in the solicitation. To protect the integrity of the evaluation process, the evaluation committee which evaluated the written responses should also evaluate the clarifying information obtained from the respondents during the oral presentations.

Best and Final Offers

After any oral presentations or demonstrations are completed, discussions may be held. If discussions are held, respondents must be given equal opportunity to discuss and submit revisions to proposals. Revisions of proposals are normally accomplished by formally requesting Best and Final Offers (BAFOs) at the conclusion of discussions with a deadline set for receipt of BAFOs and including instructions as to exactly what should be submitted in response to the BAFO. After consideration of all BAFO responses, agencies may choose to down select to a smaller number of respondents with which to commence negotiations.

Evaluation Committee Recommendation

Once the evaluation process is completed, the committee chair will prepare, sign and date the master scoring matrix, and proceed with a recommendation to either award the contract to the highest ranked respondent without discussion, tentatively award the contract to the highest ranked respondent subject to successful completion of negotiations or not award the solicitation. It is recommended that each committee member review the master score sheet to verify the accuracy of the scoring. Particular care should be taken to ensure that the raw data is accurately transcribed into the mathematical formulas and that the mathematical formulas are properly loaded into electronic spreadsheets/workbooks when such electronic aids are used. If the solicitation allows, the evaluation committee may recommend a contract award to more than one respondent; provided, however, that the awarded respondents are the highest ranked in the evaluation.³⁷⁴

³⁷⁴ For procurements subject to Chapter 2261 of the Texas Government Code, refer to Sections [2261.0525](#) and [2261.054](#) of the Texas Government Code.

Preferences

Overview

Preferences are established by statute. With the exception of the reciprocal preference, a vendor must claim the applicable preference(s) in its response by marking the appropriate preference on the preference form included in the solicitation. If the appropriate box is not marked on the preference form, a preference will not be granted unless other documents included in the response sufficiently demonstrate that the vendor may receive the preference and is requesting the preference. Upon the agency's request, the vendor must provide adequate documentation to support a claimed preference.

Any price adjustment that results from application of a preference occurs only during the evaluation process. The application of a preference does not alter the price to be paid by the agency under an awarded contract. A non-exhaustive List of Preferences is located in [Appendix 23](#).

Reciprocal Preference Law

Texas law requires that responses from nonresidents from a state that grants resident bidder preferences for that state's purchases must be reciprocated in the same manner when competing against a bidder residing in Texas. In other words, the State of Texas will respond in kind to resident bidder preferences made by other states.

Under the Texas reciprocal preference law, a governmental entity may not award a governmental contract to a nonresident bidder unless the nonresident underbids the lowest bid submitted by a responsible resident bidder by an amount that is not less than the greater of the following:

1. the amount by which a resident bidder would be required to underbid the nonresident bidder to obtain a comparable contract in the state in which the nonresident's principal place of business is located; or
2. the amount by which a resident bidder would be required to underbid the nonresident bidder to obtain a comparable contract in the state in which a majority of the manufacturing relating to the contract will be performed.³⁷⁵

³⁷⁵ [TEX. GOV'T CODE § 2252.002](#).

For purposes of the reciprocal preference law, "resident bidder" refers to a person whose principal place of business is in Texas, including a contractor whose ultimate parent company or majority owner has its principal place of business in Texas.³⁷⁶

If another state grants a preference to its resident bidders, a corresponding percentage increase is added to the nonresident bidder's response when bidding in Texas. For example, State A grants its in-state bidders a 10 percent preference when bidding on agricultural products. By granting a 10 percent advantage to in-state bidders, State A is essentially penalizing Texas bidders 10 percent for not being residents. Texas reciprocates by adding a 10 percent non-residency penalty to the response from the bidder from State A, which essentially gives a 10 percent preference to bidders residing in Texas.

Reciprocity and resident bidder preferences do not apply when evaluating responses that involve the use of federal funds.³⁷⁷ The reciprocity preference is only applied during the evaluation process and only in situations where the out-of-state bidder is from a state that has a residency preference. SPD maintains a [Summary of Other State Bidder Preference Laws](#) on the CPA website.³⁷⁸

Resolving Tie Bids

A tie occurs when two or more responses receive the same score after evaluation. Priority of the claimed preference is given in the sequence listed below:

- Texas Agricultural Product
- Texas Product
- Texas Bidder
- U.S. Product

Same Price – Same Preferences

The award for any tied item is determined by drawing lots, tossing a coin, or drawing names with two witnesses to oversee the tie-breaking activity.

Same Price – Different Preferences

If two bidders propose the same price, but the preferences checked are different, the award is based on the priority for goods and/or for services.

³⁷⁶ [TEX. GOV'T CODE § 2252.001\(3\)](#).

³⁷⁷ [TEX. GOV'T CODE § 2252.004](#).

³⁷⁸ The CPA website is located at [Comptroller.Texas.Gov](#).

Examples of Using Preferences to Break a Tie for Goods and Services.

EXAMPLE 1: The award is made to Bidder A. Priority is given to the Texas-produced product over the U.S.-produced product.

Product	Bidder A	Bidder B
Texas Agricultural Product		
Texas Product	X	
Texas Bidder		
U.S. Product		X

EXAMPLE 2: The award is made to Bidder B. Because both bidders show preference to Texas agricultural and Texas products, priority is given to the Texas bidder.

Product	Bidder A	Bidder B
Texas Agricultural Product	X	X
Texas Product	X	X
Texas Bidder		X
U.S. Product		

EXAMPLE 3: The award is made by drawing lots, tossing a coin, or drawing a name.

Product	Bidder A	Bidder B
Texas Agricultural Product		
Texas Product		
Texas Bidder	X	X
U.S. Product		

CONTRACT FORMATION AND AWARD

Overview

The fourth step of the procurement process is to enter into a legally enforceable contract that not only meets the agency's business need but is also compliant with Texas procurement law. The contract between the agency and the selected vendor may be in the form of either a PO or formal signed agreement. If a formal signed agreement is used, the PO documents the encumbrance of funds by the agency for the transaction.

For many procurements, the Contract Formation and Award phase is a relatively quick process. For example, a contract to acquire a good or service from SPD Term Contracts may be awarded by PO immediately following the selection of the vendor. In contrast, the Contract Formation and Award phase may take longer for procurements where the parties desire to enter into a formal written agreement following the negotiation of terms and conditions.

Negotiations

Overview

An agency may negotiate terms and conditions during the procurement process. Not all procurement methods, however, allow for negotiation.³⁷⁹ Prior to commencing negotiations, the Contract Developer must verify that negotiations are permitted under the applicable procurement method.

Negotiations are permitted for the following:

- purchases using competitive sealed proposals,
- purchases using requests for offers,
- purchases under DIR cooperative contracts,
- purchases of consulting services,
- purchases of professional services,
- TXMAS purchases,
- State Use Program purchases (when procuring services not goods),
- sole source and competitive proprietary purchases, and
- emergency purchases when there is insufficient time to solicit bids.

Negotiation is not permitted under the IFB procurement method except when only one qualified bid is received. This exception is

³⁷⁹ [34 TEX. ADMIN. CODE § 20.206\(d\)](#).

the only circumstance for an agency to negotiate contract terms, including price; provided, however, the negotiation may not result in a material change³⁸⁰ to the advertised specifications.

Public procurement professionals should be mindful that negotiations involving public sector entities (e.g., state government) are different than between private sector entities. For example, negotiations with an agency must not materially alter requirements of the published solicitation. Care must be taken by the agency to avoid inadvertently changing the advertised procurement objectives. If the procurement objectives are changed through the negotiation process, an unlevel playing field occurs when respondents could have bid differently had they been aware of the changed procurement objectives. An unlevel playing field also results when the composition of the eligible vendor pool would have been different (e.g., the vendor pool may have been larger) if the changed objectives had been incorporated into the original solicitation. Whenever it appears that the procurement objectives may have been changed, agency legal counsel should be consulted before proceeding further.

Negotiation Team

The agency should strive to place employees with effective negotiation and communication skills on negotiation teams. For complex procurements involving high-dollar or high-risk projects, it is recommended that the negotiations also be conducted by an experienced team of agency employees.

A lead negotiator should be designated to establish an organized and controlled negotiating environment to support an efficient, coordinated, and unified team effort. Rarely will the lead negotiator also be the Contract Developer in a complex procurement. For example, it is not recommended that a Contract Developer single-handedly negotiate the purchase of a major information technology system. Instead, this type of negotiation should be undertaken by a team that includes representatives from the end-user department with subject matter expertise, the agency's technology and information security departments, and legal counsel.

Team members should be chosen, or excluded, based on their leadership style, negotiation skills and subject matter expertise. Too often agencies are at a disadvantage during contract negotiations simply because the right people are not present during negotiations. It is important that the negotiation team includes agency personnel who have decision-making authority appropriate for the procurement.

³⁸⁰ [TEX. GOV'T CODE § 2155.088](#).

Preparation

The key to successful contract negotiations is preparedness by agency personnel. Preparedness represents the degree to which the Contract Developer, prior to the commencement of negotiations, has obtained negotiation-relevant information and has engaged in formal planning activities with the negotiation team. Depending on the particular transaction, negotiation-relevant information may include data on prevailing prices, supply conditions, and production costs.

To develop an effective negotiation strategy, the negotiation team must be familiar with the documentation submitted by the vendor and be well-versed in the respective division's business requirements, constraints, and any applicable overarching agency objectives. The negotiation strategy should be tailored to suit the particular facts and circumstances of each procurement. Formal planning activities include

- identifying contract terms which are crucial to the agreement (*i.e.*, terms upon which the agency is either unable or unwilling to compromise, as well as contract terms that the agency is willing to compromise or relinquish);
- understanding and prioritizing the acceptable trade-offs between the various negotiation goals;
- establishing the agency's settlement range on the items to be negotiated; and
- anticipating the positions that will be taken by the vendor during negotiations.

Technical Leveling, Technical Transfusion, and Other Improper Activities

Care must be taken not to engage in technical leveling and/or technical transfusion activities. Technical leveling is helping a respondent to bring its response up to the level of other responses through successive rounds of discussion, usually by pointing out weaknesses in the response. Technical transfusion, which is prohibited by statute,³⁸¹ is the disclosure of technical information or approaches by one respondent to other competitors in the course of discussion. Prohibited auctioneering techniques include

- disclosure of competing respondents' cost/prices (even if the disclosure is made without identifying the vendor by name); and
- advising a respondent of its price standing relative to other respondents.

³⁸¹ [TEX. GOV'T CODE § 2156.123\(a\)](#).

Performance Focused Negotiations

When negotiating a contract, it is recommended to focus on performance results as opposed to focusing exclusively on purchasing goods and services. If the agency is aiming to reduce the cost, examine the various methods of reducing cost and do not just focus on respondent's profit reduction. If the agency negotiator is willing to be creative during the negotiations process, within the bounds of the published solicitation, the successful respondent is much more likely to collaborate in finding ways to reduce costs to the agency. The end goal in a negotiation focused on performance results is a mutually beneficial agreement where the successful respondent makes a reasonable profit but also delivers the products/services on time with the highest possible quality.

Negotiation is based on the willingness of each party to compromise. From time to time, however, negotiations may be highly stressful, time sensitive, and take an unexpected turn. The agency's negotiation team should remain professional and cordial at all times. Effective listening, establishing goodwill, and the ability to leverage negotiations are important components to creating value and bargaining power.

Contract Formation

Overview

When negotiations are complete, a contract documenting the parties' negotiation and the terms and conditions of the performance must be finalized. Texas courts define a contract as a promise or a set of promises to which the law attaches legal obligation.³⁸² The law regards the performance of these promises as a duty and provides a remedy for the breach of this duty. Contracts that deviate substantially from requirements defined in the solicitation are open to challenge from unsuccessful respondents. Awarding a different project from the one solicited undercuts competition and the contract could be considered void due to a violation of ESBD posting requirements. For example, if a solicitation was for bicycles, but the award was given for scooters, that award would undermine the specifications of the solicitation and would be considered a substantial deviation from requirements.

Approach to Contract Formation

Fundamentally, the purpose of a written contract is to serve as a reference document that records the terms of an agreement to prevent misunderstanding or conflict, and creates a legal, binding and

³⁸² *C & H Transportation Company v. Wright*, 396 S.W.2d 443, 446 (Civ App.-Tyler 1965, ref. n.r.e.).

enforceable obligation. Most often, conflicts over contracts arise well into a contract period when memories may be unreliable and representatives of the agency or vendor may have changed. With this in mind, clarity of the terms and completeness of the issues addressed are of primary importance. The individual drafting the contract must know the subject matter and concerns of the parties thoroughly enough to anticipate potential areas of disagreement and specifically address them in the contract.

Thoroughness and precision are necessary to determine the scope of a contract because contract law does not allow parties to add terms not part of the original contract without the consent of both parties. This rigidity in contract law is mostly seen as an advantage to both parties. However, this advantage may become a liability if the agency does not include all necessary language in the contract when executed.

Creating contracts for the State is an exercise in balancing potential conflicting interests. These interests include the State's requirements, fiscal constraints, statutory requirements, and the contractor's requirements. The primary concern must always be the benefit of the contract to the State as a whole, or more specifically, the taxpayers of the State.

When negotiating in the best interest of the State, care should be taken not to include unnecessarily harsh provisions in the contract; while such provisions may be legal, they usually have negative future consequences that outweigh the initial gains. Contractors who feel they have been aggrieved by the State are less likely to provide good service and are more apt to engage in legal action. In addition, these contractors may decide to not pursue future State contracts, thus limiting future competition. Contractors that hear of bad experiences with State contracts from incumbent or previous contractors may demand more money on future contracts to do the same work to offset the perceived risk.

Legal Elements of a Contract

The essential elements necessary to form a binding contract are usually described as follows:

- Offer
- Acceptance
- Legal Purpose
- Consideration
- Certainty of Subject Matter
- Competent Parties

Offer – An offer is defined as the manifestation of the willingness to enter into a bargain so made as to justify another person in understanding that his assent to the bargain is invited and will conclude it.

Acceptance – Acceptance of an offer is a manifestation of assent to the terms thereof made by the offeree in a manner invited or required by the offer. An acceptance must not change the terms of an offer. If it does, there is no “meeting of the minds” and the offer is rejected. A material change in a proposed contract constitutes a counteroffer, which must be accepted by the other party for there to be a binding contract between the parties. Generally, agencies structure their contract process so that they have the last look at the document and the last opportunity to accept or reject.

Legal Purpose – The objective of the contract must be for a legal purpose. For example, a contract for illegal distribution of drugs is not a binding contract because the purpose for which it exists is not legal. A contract for which the agency does not have statutory authority may be considered void.

Consideration – Consideration is present when each party receives something under the contract. The same concept can be described as “mutuality of obligation.” Mutuality of obligation refers to the idea that both parties make binding promises under the contract. If one person says to another, “For your birthday tomorrow, I will bring you a cupcake,” that is a promise. However, because only one party has made a promise, it cannot be considered as a contract. There is no consideration. If the parties agree that one will sell the other a cupcake for \$2, each party has made a promise. The promises depend on each other, and each party will receive something of value as consideration. This is a mutual obligation and could be a contract. Consideration can take many forms other than money. For example, the promise not to do something can be a valid and valuable consideration.³⁸³

Certainty of Subject Matter – To be enforceable, the parties must have agreed on the essential terms of the contract. A contract is legally binding only if the essential terms are sufficiently defined to enable a court to understand the parties' obligations. For example, in an agreement to lease office space, the location of the offices is an essential term. The lack of non-essential terms will not typically

³⁸³ It should be noted that there are limited circumstances where consideration may not be required in order to have a binding contract. For example, promises to pay past debts are usually enforced without consideration, although most states required signed writing. Additional examples, among others, are promises to pay for benefits or services previously received (especially requested services or emergency) and promises which foreseeably induce reliance. Promises which foreseeably induce reliance will be enforceable without consideration under promissory estoppel doctrine if injustice can only be voiding by doing so.

void a contract.³⁸⁴ For example, if an office lease fails to specify how rent will be paid, a court would likely say that the rent can be paid by cash or check or other generally accepted methods. Historically, Texas courts prefer to validate transactions rather than void them, but courts may not create a contract where none exists and they generally may not insert or eliminate essential terms.

A contract that includes an agreement to reach an agreement on an essential term will not be upheld. For example, the amount of monthly rent could be an essential term in a lease agreement. If the contract merely says that the parties will agree on that amount, the court cannot order them to agree. The court cannot supply an essential term. Because an essential term is missing, there is no contract. If the contract says, instead, that the rent will be calculated from a certain benchmark, or determined by a third-party expert, that is not merely an agreement to agree. The contract references an objective method for determining the rent, and thus it could be enforced.

Competent Parties – Parties to a contract must be competent and authorized to enter into a contract.

Contract Terms

As directed by Section 2262.051(d)(1) of the Texas Government Code, this Guide must provide model contract provisions which distinguish between essential provisions that an agency must include in a contract to protect the interests of the State and recommended provisions that an agency may include in a contract. This Guide must also recognize the unique contracting needs of the individual agencies and provide sufficient flexibility to accommodate those needs, consistent with protecting the interests of the State.³⁸⁵

The Essential Provisions that must be included in every contract are as follows:

1. Terms Necessary for the Formation of a Legally Binding Contract. The necessary elements of a contract are offer, acceptance, legal purpose, consideration, certainty of subject matter, and competent parties. Accordingly, each contract must include terms which address the following:
 - Scope of work,
 - Financial provisions (e.g., price and payment terms),
 - Contract term and termination provisions, and
 - Identification of the contracting parties.

³⁸⁴ [TEX. BUS. & COM. Code § 2.204](#) (providing (a) contract for sale of goods may be made in any manner sufficient to show agreement, including conduct by both parties which recognizes the existence of such a contract, (b) an agreement sufficient to constitute a contract for sale may be found even though the moment of its making is undetermined, and (c) even though one or more terms are left open a contract for sale does not fail for indefiniteness if the parties have intended to make a contract and there is a reasonably certain basis for giving an appropriate remedy).

³⁸⁵ [TEX. GOV'T CODE § 2262.051\(d\)\(2\)](#).

By their nature, these terms are transaction-specific; therefore, the text will vary for each contract.

2. Texas Required Contract Clauses. The most common statutorily required contract clauses are compiled on the list of Texas Required Contract Clauses located in [Appendix 24](#). For each required contract clause, the compendium provides both standard and alternate text that serves as a safe harbor for compliance with the applicable statute. It is recommended that public procurement professionals seek assistance from agency legal counsel prior to modifying the standard or alternate text specified for the Texas Required Contract Clauses as slight variations may result in the agency's non-compliance with applicable statutes and rules.

Provisions that are recommended for inclusion in agency contracts are located in [Appendix 25](#). While the Recommended Clauses are not mandated by statute to be included in every contract, they should not be treated as "optional." Rather, the Recommended Clauses are provisions that are typically included in most contracts. Recommended Clauses include, but are not limited to, the following:

- Administrative provisions,
- Provisions that allocate risk and specify remedies,
- Provisions that relate to the identification and safeguarding of confidential information, and
- Provisions that relate to rights and ownership of work product and intellectual property.

Agencies, therefore, are strongly encouraged to include the appropriate Recommended Clauses in each contract. The determination as to the appropriateness of a particular contract term is dependent on the characteristics of the transaction. By way of example, agencies must include provisions in the contract that address risk mitigation and remedies that are appropriate for the risks identified for the procurement. Refer to the [Terms and Conditions](#) and the [Planning and Risk Assessment Tools](#) sections of this Guide for general information regarding risk mitigation strategies and sample tools for documenting potential risk.³⁸⁶

³⁸⁶ Agencies should document in the procurement file the basis for the risk mitigation and remedies included in the contract and any amendments, renewals, or extensions. For procurements subject to Chapter 2261 of the Texas Government Code, an agency must include in the procurement file for each of its contracts a written explanation of the agency's decision to include or not include in the contract a provision for liquidated damages or another form of liability for damages caused by the contractor. The procurement file must also include, if applicable, a written justification for any provision in the contract that limits the liability of a contractor for damages. If an extension of an agency's contract modifies a provision for liquidated damages or another provision relating to a contractor's liability for damages, the agency must amend the written explanation or justification required by this section to include a justification for the modification. [TEX. GOV'T CODE § 2261.204](#).

The list of Recommended Contract Clauses located in [Appendix 25](#) includes “sample” text for terms commonly found in agency contracts. The list of Recommended Contract clauses does not include “sample” text for terms that by their nature are highly negotiable, unique to a particular type of transaction, or descriptive of an individual agency’s business practice because it is expected that the wording of those clauses in each contract will vary due to the specific contracting needs of the individual agencies.

It is common practice for each contracting entity to want to utilize its respective standard terms and conditions, often referred to as “boilerplate,” in order to provide uniformity across the entity’s transactions. When drafting a contract, care should be taken not to automatically adopt terms and conditions, even boilerplate, from another contract without a thorough and independent review of how those terms and conditions relate to the current purchase.

Each agency must ensure that the contract terms suit the particular purchase and are enforceable.³⁸⁷ Purchases made with federal funds, for instance, may have specific contract requirements. Agencies are encouraged to ask federal agencies administering the particular grant programs to designate the contract terms required to be included in the State’s subrecipient agreements. Except for contract terms that are contrary to public policy or that may be void, voidable or severable from a contract, the types of contract terms that may be included in a contract are only limited by the creativity of the drafter.

Authority to Contract

A threshold issue in government contracting is whether an agency has statutory authority to contract. One should not presume or rely on the implied authority of an officer or agency of the state to contract. Only persons having actual authority to act on behalf of the State can bind the State in a contract. The powers of all state officers are set by law. All persons dealing with state officers must know the limits of their authority and determine if the contemplated contract is within their statutory authority.

Form of the Contract

Evidence of an agreement or contract can be documented in different formats including, but not limited to, a “four-corner contract” and a PO. Each of these forms of contract has advantages and disadvantages. Determining the most appropriate format should follow an assessment of the risks involving contract construction or

interpretation. The contract delivers an offer in a form requested by the agency and the agency indicates acceptance of the offer. The documents that comprise the offer and acceptance are the evidence of the agreement.

In a “four-corner” contract, all the provisions are contained within the four-corners of a single document. This type of contract must be signed by an authorized representative of the parties. Contract management is sometimes easier when all of the provisions regarding the duties, obligations and responsibilities of each party is logically organized within one document. On the other hand, “four-corner” contracts require more time to plan and prepare.

An alternative to the “four-corner” contract is a layered approach in which the solicitation, response, and other documents are incorporated by reference into or attached to a top level document such as a formally signed agreement or PO. The top level document should be carefully drafted to incorporate all documents that are part of the agreement and address any conflicts between them. All final terms and conditions that vary from either the solicitation or the vendor’s offer should be specifically identified.

Depending on the transaction, the PO will be either the contract or an associated contract document issued to encumber funds for a “four-corner” contract. The PO will generally refer to or incorporate either an existing contract or an offer made by a vendor. For example, an agency may issue a PO against an existing DIR schedule contract to purchase laptop computers. A PO can also be used to accept or counter a vendor’s quote for a purchase made under delegated authority. The agency should carefully review the terms and conditions of the incorporated contract or offer to make sure they meet the agency’s needs. The agency may include its own terms and conditions on a PO to supplement the existing contract or to address unacceptable terms proposed by the vendor.

A PO should contain at a minimum the following:

- Agency name and address
- Agency contract or Purchase Order number
- Date of the order
- Term of contract (delivery period after receipt of order or beginning and ending dates of service)
- Contractor’s name, payee/vendor identification number, and address, including zip code
- NIGP Class/Item code for each item
- Purchase Category Code
- List of contract documents and their order of precedence:
 - » The “four-corner” contract or PO with listing of awarded items

³⁸⁷ See e.g., [TEX. GOV'T CODE § 552.104\(c\)](#) (providing that a contract provision is void if it prohibits or otherwise prevents the disclosure of information relating to the receipt or expenditure of public or other funds by a governmental body for a parade, concert, or other entertainment event paid for in whole or part with public funds).

- » The original solicitation documents, as modified by addenda
- » The proposal submitted by the contractor as modified by any best and final offer
- » The assumptions and exceptions as agreed upon by the agency and the contractor
- Listing of awarded items with quantity, unit of measure, and unit price with extended totals
- Signature of authorized/certified purchasing representative

Contract Award & Amendment

Overview

Once the contract or contract amendment has been finalized, the agency must determine whether review by an oversight agency is required and, if applicable, obtain the requisite approval(s) prior to execution of the contract or amendment. To ensure compliance with applicable procurement law, pre-award due diligence checks should also be conducted. Pre-award contract and amendment compliance checks include confirmation that certain internal reviews and approvals have been performed, required disclosure statements have been completed, and verification that the award to the selected vendor or an amendment to an existing contract is not prohibited by law.

Pre-Award Contract and Contract Amendment Notifications, Reviews & Approvals by Oversight Agencies

Major Information Resources Projects

An agency may not spend appropriated funds for major information resources project unless the project has been approved by the LBB in the agency's biennial operating plan and the QAT.³⁸⁸ A project plan must be developed for each major information resources project.³⁸⁹ An agency is required to file a Project Plan with the QAT before the agency spends more than 10 percent of allocated funds for a major information resources project.³⁹⁰

For each contract for the development or implementation of a major information resources project with a value of at least \$10 million, the agency will

1. submit the proposed terms of the contract to the QAT before the start of negotiations; and
2. submit the final negotiated unsigned contract to the QAT for review.³⁹¹

³⁸⁸ [TEX. GOV'T CODE § 2054.118\(a\).](#)

³⁸⁹ [TEX. GOV'T CODE § 2054.304\(a\).](#)

³⁹⁰ [TEX. GOV'T CODE § 2054.304\(b\).](#)

³⁹¹ [TEX. GOV'T CODE § 2054.160\(a\).](#)

If the QAT makes a recommendation pertaining to the proposed terms of the contract, the agency must either

1. comply with the recommendation; or
2. submit to the QAT a written explanation regarding why the recommendation is not applicable to the contract under review.³⁹²

An agency may not amend a contract for a major information resources project with a value of at least \$10 million if the contract is at least 10 percent over budget or the associated major information resources project is at least 10 percent behind schedule unless the agency (1) conducts a cost-benefit analysis with respect to canceling or continuing the project and (2) submits the cost-benefit analysis to QAT.³⁹³

Prior to amending a contract related to a major information resources project, an agency must notify the governor, lieutenant governor, speaker of the house of representatives, presiding officer of the standing committee of each house of the legislature with primary jurisdiction over appropriations, and the QAT if:

1. the total value of the amended contract exceeds or will exceed the initial contract value by 10 percent or more; or
2. the amendment requires the contractor to provide consultative services, technical expertise, or other assistance in defining project scope or deliverables.³⁹⁴

An agency will also provide to the QAT a justification for an amendment to a contract related to a major information resources project if:

1. the total value of the amended contract exceeds or will exceed the initial contract value by 10 percent or more; or
2. the amendment requires the contractor to provide consultative services, technical expertise, or other assistance in defining project scope or deliverables.³⁹⁵

Information regarding the steps involved in initiating, monitoring, completing, and submitting deliverables and contract documents to the QAT for a major information resources project is available on the [Project Delivery Framework page](#) located on the DIR website³⁹⁶ and in the Quality Assurance Team Policies and Procedures Manual located on the QAT website.³⁹⁷

³⁹² [TEX. GOV'T CODE § 2054.160\(b\).](#)

³⁹³ [TEX. GOV'T CODE § 2054.1181\(j\).](#)

³⁹⁴ [TEX. GOV'T CODE § 2054.160\(c\).](#) See also [General Appropriations Act, House Bill 1, 88th R.S. at Article IX, Section 9.01\(d\)-\(e\).](#)

³⁹⁵ [TEX. GOV'T CODE § 2054.160\(d\).](#) See also [General Appropriations Act, House Bill 1, 88th R.S. at Article IX, Section 9.01\(d\)-\(g\)](#) (providing that if a state agency cancels a contract for development of a major information resources project, which if amended would be subject to the requirements of Subsection (f), and issues a solicitation for identical or similar goods and/or services for development of the same project, then the contract must be submitted to QAT prior to execution).

³⁹⁶ The DIR website is located at www.dir.texas.gov.

³⁹⁷ The QAT website is located at www.qat.dir.texas.gov.

DIR – Statement of Work

Agencies are required to prepare and submit to DIR certain Statement of Work (SOW) for contracts that exceed \$50,000. DIR must sign the SOW before it becomes valid, and any money is paid to the vendor.³⁹⁸

Notification of Proposed Assignment of Services Contract

At least 14 days before an agency rejects or approves a contractor's proposed assignment of rights under a services contract, the agency must notify the LBB of the proposed assignment if the contract subject to the assignment

1. is for a major information resources project; or
2. involves storing, receiving, processing, transmitting, disposing of, or accessing sensitive personal information³⁹⁹ in a foreign country.⁴⁰⁰

Notification of Contract Extension

At least 30 days prior to the execution of an extension to a contract beyond the base term and any optional extensions provided in the contract, the agency must notify the LBB by uploading required information to the LBB contracts database on a form prescribed by the LBB.⁴⁰¹

³⁹⁸ [TEX. GOV'T CODE § 2157.0685](#); [1 TEX. ADMIN. CODE § 212.41](#).

³⁹⁹ The term "sensitive personal information" has the meaning assigned by Section 521.002 of the Business & Commerce Code. [TEX. GOV'T CODE § 2262.056\(a\)](#).

⁴⁰⁰ [TEX. GOV'T CODE § 2262.056\(c\)](#).

⁴⁰¹ [General Appropriations Act, House Bill 1, 88th R.S. at Article IX, Section 17.09\(e\)](#). Required information for the contract extension includes, but is not limited to, the following: the cost of the contract; the duration of the contract; the reason for the extension of the contract; and a plan to ensure that the contract can be completed within the extension period, signed by the executive director or other similar agency or institution administrator, or designee of the agency or institution. Additional reporting requirements may also apply.

Pre-Award Contract and Contract Amendment Compliance Checks

Agency Reviews and Approvals

AGENCY VERIFICATION OF USE OF BEST VALUE STANDARDS

The Contract Manager or Procurement Director of the agency must

1. approve each agency contract for which the agency is required to purchase goods or services using the best value standard;
2. ensure that, for each contract, the agency documents the best value standard used for the contract;
3. acknowledge in writing that the agency complied with the agency's contract management guide and this Guide in the purchase; and
4. ensure that the agency shall evaluate the contractor's performance based on:
 - information prepared by the agency in planning the procurement that assessed the need for the purchase together with the specifications for the good or service and the criteria to evaluate the responses resulting in an award and contract;
 - compliance with the material terms of the contract;
 - ability to correct instances of contractual non-compliance; and
 - other evaluation criteria presented in the VPTS.⁴⁰²

AGENCY VERIFICATION OF COMPLETE PROCUREMENT FILE

Prior to contract award, the agency's contract manager or procurement director⁴⁰³ must:

1. review the contents of the contract file for the contract, including the checklist, to ensure that all documents required by state law or applicable agency rules are complete and present in the file; and
2. certify in a written document to be included in the contract file that the review required under paragraph (1) was completed.⁴⁰⁴

⁴⁰² [34 TEX. ADMIN. CODE § 20.217\(a\)](#).

⁴⁰³ For the required certification, an agency's contract manager or procurement director may delegate to a person in the agency's procurement office. [TEX. GOV'T CODE § 2262.053\(g\)](#).

⁴⁰⁴ [TEX. GOV'T CODE § 2262.053\(f\)](#).

AGENCY VERIFICATION OF VENDOR ASSESSMENT PROCESS

For procurements subject to Chapter 2261 of the Texas Government Code, the agency's procurement director, prior to contract award, must review the process and all documents used by the agency to assess each vendor who responded to the solicitation. The procurement director must certify in writing that:

1. the agency assessed each vendor's response to the solicitation using the evaluation criteria published in the solicitation or, if applicable, the written evaluation criteria established by the agency; and
2. the final calculation of scoring of responses was accurate.⁴⁰⁵

In addition, an agency must justify in writing any change in the scoring of a vendor that occurs following the initial assessment and scoring of responses. The written justification must be reviewed by the agency's procurement director. The procurement director must certify in writing that the change in scoring was appropriate.⁴⁰⁶ The required written certification or justification must be placed in the procurement file.⁴⁰⁷

If an agency awards a contract to a vendor who did not receive the highest score in the assessment process certified by the procurement director, the agency must state in writing in the contract file the reasons for making the award.⁴⁰⁸

AGENCY VERIFICATION OF VPTS REPORTING COMPLIANCE

If the value of the contract exceeds \$5 million, an agency may not extend the contract until the agency reports to the VPTS the results of each review of the vendor's performance conducted at least once each year during the term of the contract and at each key milestone identified for the contract, as applicable.⁴⁰⁹

AGENCY VERIFICATION OF CONTRACT EXTENSION COMPLIANCE

Agencies must minimize the use of extensions that extend a contract beyond the base term and any optional extensions provided in a contract. An agency may not use funds appropriated elsewhere in the General Appropriations Act to pay for an extension to an existing

agency contract beyond the base term and optional extensions provided for in that contract unless all of the following conditions are met:

1. The extension is limited in duration and cost to not more than one additional option period, as defined in the contract, to address the immediate operational or service delivery needs. If a contract does not contain a defined option period, the extension is limited to one year.
2. The agency provides notice of the extension, at least 30 days prior to execution of the extension, by uploading required information to the LBB contracts database on a form prescribed by the LBB.⁴¹⁰

AGENCY SIGNATURE - CONTRACTS WITH A VALUE EXCEEDING \$1 MILLION

An agency may enter into a contract for the purchase of goods or services that has a value exceeding \$1 million only if the governing body of the agency approves the contract and the approved contract is signed by the presiding officer of the governing body.⁴¹¹ If the agency is not governed by a multi-member governing body, the officer who governs the agency is required to approve and sign the contract.⁴¹² The approval and signature authority for contracts with a value exceeding \$1 million may be delegated by the governing body or governing official of the agency to the executive director or a deputy executive director of the agency.⁴¹³

AGENCY VERIFICATION - CONTRACTS WITH A VALUE EXCEEDING \$5 MILLION

An agency that develops a contract for the purchase of goods or services that has a value exceeding \$5 million is required to have its contract management office or procurement director verify in writing that the solicitation and purchasing methods and contractor selection process comply with state law and agency policy.⁴¹⁴ Furthermore, information on any potential issue that may arise in the solicitation, purchasing, or contractor selection process must be submitted to the governing body of the agency or the governing official of the agency if the agency is not governed by a multimember governing body.⁴¹⁵

⁴⁰⁵ [TEX. GOV'T CODE § 2261.0525\(a\)](#). A state agency's procurement director may delegate to a person whose position in the agency's procurement office is at least equal to the position of contract manager the certification authority under this section if the agency has met the conditions prescribed by the comptroller under Section 2262.053(h) of the Texas Government Code. [TEX. GOV'T CODE § 2261.0525\(c\)](#).

⁴⁰⁶ [TEX. GOV'T CODE § 2261.0525\(b\)](#).

⁴⁰⁷ [TEX. GOV'T CODE § 2261.0525\(d\)](#).

⁴⁰⁸ [TEX. GOV'T CODE § 2261.054](#).

⁴⁰⁹ [TEX. GOV'T CODE § 2155.089\(b-1\)](#).

⁴¹⁰ [General Appropriations Act, House Bill 1, 88th R.S. at Article IX, Section 17.09\(e\)](#).

⁴¹¹ [TEX. GOV'T CODE § 2261.254\(c\)](#).

⁴¹² [TEX. GOV'T CODE § 2261.254\(c\)](#).

⁴¹³ [TEX. GOV'T CODE § 2261.254\(d\)](#).

⁴¹⁴ [TEX. GOV'T CODE § 2261.255](#).

⁴¹⁵ [TEX. GOV'T CODE § 2261.255](#).

Agency Review of Required Disclosures

SAO NEPOTISM DISCLOSURE STATEMENT FOR PURCHASING PERSONNEL

For contracts that are valued at \$1 million or more, all purchasing personnel working on the contract must disclose the relationship (if any) with the selected vendor (or any employee, partner, major stockholder, paid consultant with a contract with the business entity the value of which exceeds \$25,000, or owner of the business) to the administrative head of the agency⁴¹⁶ SAO has provided a form for agencies to use. The [SAO Disclosure Statement for Purchasing Personnel](#) is located on the SAO website.⁴¹⁷ Each agency must develop a process for collecting and retaining disclosures. To ensure that the disclosure statement is accurate, the agency should ensure that it is signed and acknowledged reasonably close to the award of the contract. For example, an agency could specify that a new disclosure must be submitted after one year.

TEC DISCLOSURE OF INTERESTED PARTIES (FORM 1295)

Agencies must require vendors to complete the [Form 1295 Certificate of Interested Parties](#) which is located on the TEC website for certain contracts with a value of \$1 million or more, that require an action or vote by a governing body, or are for services that would require a person to register as a lobbyist under Chapter 305 of the Texas Government Code.⁴¹⁸ Before contract award, the vendor must submit to the agency a completed and signed form with the certificate number and date. The Contract Developer then acknowledges the Form 1295 at the TEC website. It is best practice to include a reference to Form 1295 in the solicitation in order to allow the vendor to gather the pertinent information early in the process. The contract can be voided for failure to provide Form 1295 only if:

1. The agency notifies the vendor in writing of the failure, and;
2. The vendor then fails to submit Form 1295 on or before the 10th business day after receipt of the notification.⁴¹⁹

PROCUREMENT AND CONTRACT MANAGEMENT CONFLICT OF INTEREST DISCLOSURE

Each state agency employee or official who is involved in procurement or in contract management for a state agency shall disclose to the agency any potential conflict of interest specified by state law or agency policy that is known by the employee or official with respect to any contract with a private vendor or bid

⁴¹⁶ [TEX. GOV'T CODE § 2262.004.](#)

⁴¹⁷ The SAO website is located at www.sao.texas.gov.

⁴¹⁸ The Texas Ethics Commission website is located at www.ethics.state.tx.us. See Appendix 4 for additional information.

⁴¹⁹ [TEX. GOV'T CODE § 2252.908.](#)

for the purchase of goods or services from a private vendor by the agency.⁴²⁰ A state agency employee or official is required to disclose any potential conflict of interest specified by state law or agency policy that is known by the employee or official at any time during (1) the procurement process, from the initial request for bids for the purchase of goods or services from a private vendor until the completed final delivery of the goods or services, or (2) the term of a contract with a private vendor.⁴²¹

Vendor Compliance Verifications

DEBARMENT CHECK

The Contract Developer (purchaser) must check the [debarred vendor list](#) posted on the CPA website⁴²² to establish that the vendor has not been debarred by SPD. An agency may not award a contract to a debarred vendor.⁴²³

FEDERAL DATABASE CHECKS

The Contract Developer (purchaser) must check the SAM (System for Award Management) database to verify that the vendor is not excluded from contract participation at the federal level. In addition, a contract cannot be awarded to a vendor named on the U.S. Treasury Department, Office of Foreign Assets Control's (OFAC) master list of Specially Designated Nationals & Blocked Persons (with limited exceptions set forth in the Order). The SAM database is not the same as the OFAC Master List. However, the data from the OFAC master list can be found within SAM database. The [SAM database](#) is operated by the U.S. General Services Administration, while the [OFAC master list](#) is administered by the U.S. Department of Treasury.⁴²⁴

IRAN, SUDAN, & FOREIGN TERRORIST ORGANIZATION CHECK

Governmental entities⁴²⁵ may not contract with a company doing business with Iran, Sudan, or a foreign terrorist organization.⁴²⁶

⁴²⁰ [TEX. GOV'T CODE § 2261.252\(a\).](#)

⁴²¹ [TEX. GOV'T CODE § 2261.252\(a-1\).](#)

⁴²² The CPA website is located at Comptroller.Texas.Gov.

⁴²³ [TEX. GOV'T CODE § 2155.077.](#)

⁴²⁴ Executive Order 13224 – Blocking Property and Prohibiting Transactions with Persons Who Commit, Threaten to Commit, or Support Terrorism prohibits U.S. individuals or entities from making any contribution of funds to, or for the benefit of, entities or persons named on the U.S. Treasury Department, Office of Foreign Assets Control's master list of Specially Designated Nationals & Blocked Persons (with limited exceptions set forth in the Order).

⁴²⁵ [TEX. GOV'T CODE § 2252.001\(2\)](#) (defining the term "governmental entity" to include the state; a municipality, county, public school district, or special-purpose district or authority; a district, county, or justice of the peace court; a board, commission, department, office, or other agency in the executive branch of state government, including an institution of higher education; the Legislature or a legislative agency; and the Supreme Court of Texas, the Texas Court of Criminal Appeals, a court of appeals, or the State Bar of Texas or another judicial agency having statewide jurisdiction.).

⁴²⁶ [TEX. GOV'T CODE § 2252.152.](#)

Prior to award, the Contract Developer (purchaser) must check the [divestment lists](#)⁴²⁷ to determine if the potential awardee is in violation of this requirement. The divestment lists are maintained by the Texas Safekeeping Trust Company and posted to the CPA website.⁴²⁸ If the business is in violation, the contract may not be awarded to that vendor.

BOYCOTT ISRAEL CHECK

If the contract is (1) between a governmental entity⁴²⁹ and a company⁴³⁰ with 10 or more full-time employees and (2) has a value of \$100,000 or more that is to be paid wholly or partly from public funds of the governmental entity, then the governmental entity may not contract with a company for goods or services unless the contract contains a written verification from the company that it does not boycott Israel and will not boycott Israel during the term of the contract.⁴³¹ Prior to award, the Contract Developer (purchaser) must check the divestment lists⁴³² to determine if the potential awardee is in violation of this requirement. The divestment lists are maintained by the Texas Safekeeping Trust Company and posted to the CPA website.⁴³³

ENERGY COMPANY BOYCOTT CHECK

If the contract is (1) between a governmental entity⁴³⁴ and a company⁴³⁵ with 10 or more full-time employees and (2) has a value of \$100,000 or more that is to be paid wholly or partly from public funds of the governmental entity, then the governmental entity may not contract with a company for goods or services unless the contract contains a written verification from the company that it does not boycott energy companies and will not boycott energy companies during the term of the contract.⁴³⁶ Prior to award, the Contract Developer (purchaser) must check the [divestment lists](#)⁴³⁷ to determine if the potential awardee is in violation of this requirement. The divestment lists are maintained by the Texas Safekeeping Trust

Company and posted to the CPA website.⁴³⁸ This requirement does not apply to a governmental entity that determines the requirements are inconsistent with its duties related to debt obligations or funds.

WARRANT/PAYMENT HOLD CHECK

Texas Government Code Section 2252.903, requires state agencies, including institutions of higher education, to verify a vendor's warrant hold status no earlier than the seventh day before and no later than the day of contract execution for:

1. Payments made with local funds (funds held outside the Treasury).
2. Payment card purchases of more than \$500.⁴³⁹

Verification of warrant hold status within seven days of contract execution is not required if a contract will be paid using funds held in the Treasury.⁴⁴⁰

Agencies and institutions must not proceed with purchases made with local funds or payment card purchases more than \$500 until the warrant hold has been released, unless the contract requires the agency's payments under the contract to be applied directly toward eliminating the person's debt or delinquency, regardless of when it arises.⁴⁴¹

Payments made through the Uniform Statewide Accounting System (USAS) are automatically checked for holds and the system identifies payments issued to persons with outstanding state debt.

FRANCHISE TAX CHECK

It is recommended that the Contract Developer (purchaser) search the vendor's franchise tax account status using the online [Certificates of Account Status Directory](#) located on the CPA website.⁴⁴² Not all vendors are required to pay franchise tax. The Texas franchise tax is a privilege tax imposed on each taxable entity formed or organized in Texas or doing business in Texas. CPA is required by law to forfeit a company's right to transact business in Texas if the company has not filed a franchise tax report or paid a franchise tax required under Chapter 171 of the Tax Code.⁴⁴³ If the corporate privileges are forfeited, the entity will be denied the right to sue or defend itself in a Texas court and each director or officer will be liable for the debt of the

⁴²⁷ These lists are maintained by the Texas Safekeeping and Trust Company in accordance with [TEX. GOV'T CODE § 2252.153](#).

⁴²⁸ The CPA website is located at [Comptroller.Texas.Gov](#).

⁴²⁹ [TEX. GOV'T CODE § 2271.001\(3\)](#) (refers to [TEX. GOV'T CODE § 2251.001](#) which defines "governmental entity" to mean a state agency or political subdivision of this State).

⁴³⁰ The term "company" has the meaning assigned by Section 808.001 of the Texas Government Code, except that the term does not include a sole proprietorship. [TEX. GOV'T CODE § 2271.001\(2\)](#).

⁴³¹ [TEX. GOV'T CODE § 2271.002](#).

⁴³² [TEX. GOV'T CODE § 808.051](#).

⁴³³ The CPA website is located at [Comptroller.Texas.Gov](#).

⁴³⁴ [TEX. GOV'T CODE § 2271.001\(3\)](#) (refers to [TEX. GOV'T CODE § 2251.001](#) which defines "governmental entity" to mean a state agency or political subdivision of this State). (added by Senate Bill 13, 87th R.S).

⁴³⁵ The term "company" has the meaning assigned by Section 809.001 of the Texas Government Code, except that the term does not include a sole proprietorship. [TEX. GOV'T CODE § 2276.001\(2\)](#) (added by House Bill 4595, 88th R.S).

⁴³⁶ [TEX. GOV'T CODE § 2276.002\(c\)](#).

⁴³⁷ [TEX. GOV'T CODE § 809.051](#).

⁴³⁸ The CPA website is located at [Comptroller.Texas.Gov](#).

⁴³⁹ Restricted Expenditures – Persons Indebted to State policy located in [eXpendit State Purchase Policies](#) posted on the CPA website.

⁴⁴⁰ A "written contract" does not include a contract the payments for which must be made through CPA's issuance of warrants or initiation of electronic funds transfers under Sections 404.046, 404.069, or 2103.003 of the Texas Government Code. [TEX. GOV'T CODE § 2252.903\(e\)](#).

⁴⁴¹ [TEX. GOV'T CODE § 2252.903](#).

⁴⁴² The CPA website is located at [Comptroller.Texas.Gov](#).

⁴⁴³ [TEX. TAX CODE § 171.251](#).

entity.⁴⁴⁴ It is recommended that the Contract Developer (purchaser) seek assistance from agency counsel prior to proceeding with an award to a vendor that does not have the right to transact business in Texas.

Preparation of Access to Agency Premises

Prior to contract award, the Contract Manager may initiate certain activities to facilitate both parties' timely performance under the contract. For instance, the Contract Manager may notify internal personnel of the pending contract award so that end user personnel and, if assigned, the project manager may prepare for the commencement of the contract. In addition, the Contract Manager may coordinate communications between the contractor and the agency that are necessary for the contractor's performance under the contract. For instance, before gaining access to the agency's premises, the contract may require that contractor personnel sign non-disclosure agreements and provide certain information that will be used by the agency to issue building identification badges, assign agency equipment and onsite workspace, or conduct criminal background investigations.

Contract & Amendment Notifications

Overview

Depending on the transaction, the agency may be required to provide one or more notifications of the contract award. These notifications may be in the form of a notice of award published to the ESBD or *Texas Register*, a report to an oversight agency, or a website posting. Agencies must timely comply with all required notifications.

ESBD Notice of Award

After the contract is awarded, a notification of award must be posted to the ESBD within two business days if the contract is expected to exceed \$25,000.00.⁴⁴⁵ The ESBD notice of award includes the following information:

- Requisition Number (as it was listed on the ESBD solicitation posting)
- Class/Item Code
- Agency Name
- Response Title (as it was listed on the ESBD solicitation posting)
- Dollar Amount Awarded
- Response Status (e.g., full award, partial award, multiple award, canceled)

⁴⁴⁴ [TEX. TAX CODE § 171.255](#). Information regarding entities registered to transact business in Texas may be found at www.sos.state.tx.us.

⁴⁴⁵ [TEX. GOV'T CODE § 2155.083\(k\)\(2\)](#); [34 TEX. ADMIN. CODE §§ 20.214, 20.215\(c\)](#); See also [34 TEX. ADMIN. CODE § 20.109](#).

- HUB Certification Status
- Vendor Name
- Vendor Address

In the event the action resulting from the ESBD posting is not a contract award, the agency must post notice of the non-award to the ESBD within two business days.⁴⁴⁶ Depending on the procurement, an agency may also choose to notify each respondent in writing of the non-selection. The Contract Developer must maintain proof of the ESBD posting in the procurement file.

Texas Register Notice of Award

Solicitations using certain procurement methods must be advertised in the *Texas Register*.⁴⁴⁷ For procurement methods not addressed in this Guide, it is recommended that agencies refer to their enabling legislation to determine if publication of a notice of award in the *Texas Register* is required. A copy of the *Texas Register* notice must be placed in the procurement file. *Texas Register* posting requirements are in addition to ESBD posting requirements.

Major Information Resources Project Notification

An agency must notify QAT within 10 business days when the agency awards a contract for a major information resources project that is equal to or greater than \$10 million.⁴⁴⁸

LBB Reporting

Contracts that have a value that exceeds certain thresholds must be reported to the LBB. The submission must include any required documentation such as the solicitation documents, contract documents, and attestation letters.⁴⁴⁹ These reporting requirements are fulfilled through the [LBB Contracts Database](#) located on the LBB website.⁴⁵⁰ The database is the single point of data entry for all contract information that state entities are required to report to the LBB either by statute or the General Appropriations Act. The LBB Contract Reporting Guide⁴⁵¹ provides details on the types of contracts that must be reported to the LBB via the contracts database.

⁴⁴⁶ [34 TEX. ADMIN. CODE §§ 20.214\(b\)\(2\), 20.215\(c\)](#). After the solicitation closing date, the ESBD accepts "No Award" not "Cancelled" as the status change from "Closed."

⁴⁴⁷ See e.g., [TEX. GOV'T CODE § 2166.253](#).

⁴⁴⁸ [General Appropriations Act, House Bill 1, 88th R.S. at Article IX, Section 9.02\(c\)\(3\)](#).

⁴⁴⁹ [TEX. GOV'T CODE § 322.020](#) (The requirement to provide contract and solicitation attachments does not apply to a university system, an institution of higher education, the Texas Department of Transportation, or the Health and Human Services agencies.).

⁴⁵⁰ The LBB website is located at www.lbb.state.tx.us.

⁴⁵¹ https://www.lbb.state.tx.us/Documents/Instructions/Contracts/Agency_User_Guide_2024-2025.pdf.

The chart below shows the reporting requirements for contracts that exceed certain dollar thresholds.

LBB Reporting Requirements			
Dollar Threshold	>\$50,000	>\$1M	>\$10M
Type	<ul style="list-style-type: none"> All Contract Types¹ 	<ul style="list-style-type: none"> Non-Competitive/ Sole Source² Emergency³ 	All Contract Types ⁴
Deadline	Within 30 days of award or modification	<ul style="list-style-type: none"> Due within 15 days of contract award Due within 5 days of contract award (Emergency) 	Within 15 days of contract award

TABLE NOTES

¹ General Appropriations Act, House Bill 1, 88th R.S. at Article IX, Section 7.04. See also TEX. GOV'T CODE § 2166.2551, TEX. GOV'T CODE § 2254.006, TEX. GOV'T CODE § 2254.0301, TEX. GOV'T CODE § 2054.008.

² General Appropriations Act, House Bill 1, 88th R.S. at Article IX, Section 7.11(b)(2)(B).

³ General Appropriations Act, House Bill 1, 88th R.S. at Article IX, Section 7.11(b)(2)(A).

⁴ General Appropriations Act, House Bill 1, 88th R.S. at Article IX, Section 7.11(b)(1).

Additional information on exemptions, reporting requirements, and attestation letters required under the General Appropriations Act is posted on the LBB website.⁴⁵²

Agency Website Postings

Certain Agency Contracts

For contracts not posted to the LBB contracts database, an agency must post the following information about each private vendor contract to the agency's website:

- the contract until the contract expires or is completed;
- the statutory or other authority under which a contract that is not competitively bid is entered into without compliance with competitive bidding procedures; and
- the request for proposals related to a competitively bid contract until the contract expires or is completed.⁴⁵³

The agency must redact the following from the posted contract:

- information that is confidential under law,
- information that the OAG has determined can be excepted from public disclosure under exceptions to Chapter 552 of the Texas Government Code, commonly known as the Texas Public Information Act, and
- the social security number of any individual.⁴⁵⁴

For agency contracts for the purchase of goods or services from a private vendor that are valued at less than \$15,000, the agency may post the required information monthly instead of upon award of contract.⁴⁵⁵ Expressly excepted from the agency website posting requirement are contracts posted to the LBB contracts database, memoranda of understanding, interagency contracts, interlocal agreements, contracts for which there is not a cost, and institution of higher education contracts valued at less than \$15,000 and paid with money other than funds appropriated to the institution.⁴⁵⁶

⁴⁵² The LBB website is located at www.lbb.state.tx.us.

⁴⁵³ TEX. GOV'T CODE § 2261.253.

⁴⁵⁴ TEX. GOV'T CODE §§ 2261.253 (e), (f).

⁴⁵⁵ TEX. GOV'T CODE § 2261.253(b).

⁴⁵⁶ TEX. GOV'T CODE §§ 2261.253(d), (g).

DIR Statements of Work

Upon execution of the [SOW](#) by DIR, the agency must post the SOW on the agency's internet website as follows:

1. post the DIR SOW in its entirety, subject to the exceptions in the Texas Public Information Act and opinions of the Office of Attorney General;
2. maintain the posting, at a minimum, throughout the term of the SOW, including any renewals or extensions;
3. maintain a listing of the SOWs in alphabetical order by vendor name or numerical order by contract number in a central location; and
4. maintain a current agency contact person with related email address and phone number to contact for information regarding the SOW.⁴⁵⁷

Contracts Exceeding \$100,000

Each agency, other than an institution of higher education, that receives an aggregate of \$175 million or more in the General Appropriations Act for a state fiscal biennium shall post on a generally accessible website maintained by or for the agency a listing and description of all contracts with vendors that have a value exceeding \$100,000 that the agency has entered into and that are currently being performed or for which performance has not yet begun.⁴⁵⁸

Debriefings

The Contract Developer, in accordance with agency procedures, may conduct a “debriefing” meeting at the request of an unsuccessful vendor. In preparation for the meeting, the Contract Developer must be prepared to discuss the strengths and weaknesses of the vendor's response relative to the advertised evaluation criteria as well as how the agency's decision complied with applicable procurement law and the published solicitation.

It is not uncommon for several vendor representatives to attend the meeting, which may be conducted by phone conference. A list of the vendor attendees should be requested in advance of the scheduled meeting. If the vendor's legal representative will attend the meeting, the Contract Developer should promptly notify agency legal counsel.

Debriefing meetings are limited to a discussion of the vendor's response — the Contract Developer must not engage in discussions about how the vendor's response compared to other responses. Care must be taken not to divulge confidential information regarding a competitor's response.

Debriefing meetings are beneficial to both the vendor and the agency. During the debriefing meeting, the vendor may obtain information as to why its response was unsuccessful so that it may apply “lessons learned” in future procurement initiatives with the State. Similarly, a debriefing meeting provides an opportunity for the agency to obtain valuable insight, from the vendor's perspective, of the procurement process.

Protest of Award

Each agency must adopt rules that provide an unsuccessful vendor with the opportunity to protest procurement actions.⁴⁵⁹ When a protest is received, the agency must follow its rules to assess the merits of the vendor's protest and correct any unlawful procurement actions. Agencies should never assume that protests are frivolous; it is expected that most vendors would be reluctant to file a protest against an agency with which it wants to conduct business unless they believe that egregious errors occurred during the solicitation process. Even if the protest is not sustainable under the agency's protest rules, an agency should proactively make appropriate improvements to its procurement practices if any shortcomings are uncovered during the protest.

⁴⁵⁷ [1 TEX. ADMIN. CODE § 212.41\(c\).](#)

⁴⁵⁸ [TEX. GOV'T CODE § 2054.126\(d\)\(4\).](#)

⁴⁵⁹ [TEX. GOV'T CODE § 2155.076.](#)

CONTRACT MANAGEMENT

Overview

The final step in the procurement process is contract management. The objective of contract management is to ensure the contract is performed satisfactorily and the responsibilities of both parties — the agency and the contractor — are properly discharged. Effective contract management prevents, minimizes and resolves problems and potential claims and disputes. For contract management to be successful, the Contract Manager must be involved throughout the Procurement Cycle.

Transition from Contract Developer to Contract Manager

One of the first post-contract award activities is for the Contract Developer to transition the procurement to the Contract Manager. For relatively simple and routine procurements, like purchases using the set aside programs, Texas SmartBuy, or informal bidding, the transition activities may be documented as an agency procedure.

For high-risk and/or high-dollar procurements, it is best practice for internal staff to hold a post-contract award meeting. At a minimum, the meeting attendees should include the Contract Developer, the Contract Manager, end-users, and, if assigned, the project manager. During this meeting, the Contract Developer must ensure that the Contract Manager, as well as other stakeholders, have an understanding of the key procurement activities that have occurred prior to contract execution.

To the extent that the Contract Manager did not participate in pre-contract award procurement activities, the Contract Developer should facilitate the transition of documents and foundational knowledge of the solicitation and contract. Specifically, the Contract Developer must provide a thorough review of the scope of work and relay the contract terms and conditions, agreed-upon inspections and acceptance criteria, extension and renewal potential, and articulated remedies. After the agency team has been briefed on the events preceding the contract award, it is incumbent on the Contract Manager to begin the administration of the contract.

Contract Manager Responsibilities

The Contract Manager is responsible for ensuring that the contract requirements are satisfied, that the products and services are delivered in a timely manner, and that the financial interests of the

agency are protected. The Contract Manager must have a thorough understanding of all components of the solicitation and contract. The Contract Manager should also be experienced with the type and size of the purchase. The extent of contract administration will not be the same for all contracts. The level of contract administration should be consistent with the complexity and level of risk of the contract, the contract term, and dollar value.

All guidance provided to a contractor must be within the scope of the contract. Agencies must be careful to not impose additional requirements upon the contractor or manage the contractor's operations to the extent that the contractor is relieved of its responsibility to perform.

The primary responsibilities of the Contract Manager include the following:

- Participating with the procurement team in solicitation development and the review of contract documents;
- Serving as the primary point of contact for agency communication with the contractor regarding all matters pertaining to the contract;
- Managing any state property used in contract performance, (e.g., computers, telephones, identification badges);
- Implementing a quality control and contract monitoring process;
- Monitoring the contractor's progress and performance to ensure products and services procured conform to the contract requirements and keeping timely records of findings;
- Consulting with agency legal counsel in a timely manner to address any legal concerns and/or issues;
- Managing, approving, and documenting any changes to the contract through the amendment process authorized by the terms of the contract;
- Inspecting and approving the products and/or services by submitting a written document accepting the deliverables or obtaining documentation from the end users responsible for receipt that inspection and approval have been completed;
- Verifying accuracy of invoices and authorizing payments consistent with the contract terms;
- Monitoring the contract budget to ensure sufficient funds are available throughout the term of the contract;
- Identifying and resolving disputes with the contractor in a timely manner;
- Exercising state remedies, as appropriate, when a contractor's performance is deficient;

- Maintaining appropriate records in accordance with the records retention schedule;
- Confirming all products and/or services have been delivered and delivery is completed prior to the expiration date of the contract; and
- Performing contract closeout processes by ensuring the contract file contains all necessary contract documentation, reporting vendor performance to VPTS, and documenting lessons learned.

Contract Managers are not authorized to

- Allow the contractor to commence work before the contract is fully executed;
- Change the scope or extend the term of the contract without complying with the formal amendment process prescribed by the contract;
- Authorize the contractor to perform work that is not specifically described in and funded by the express terms of the contract; or
- Allow the contractor to recover costs incurred prior to the effective date of the contract or recover costs above the budget limit set by the contract.

The number of participants in the contract administration process will vary from one to many depending on the size, level of risk and complexity of the contract. Early in the procurement process, the agency should identify staff, in addition to the assigned Contract Manager, who will participate in contract management. The assignment of roles and responsibilities should be documented in the contract file.

An agency must include in the procurement file for each of its contracts a checklist to ensure the agency's compliance with state laws and rules relating to the acquisition of goods and services by the agency.⁴⁶⁰ The Contract Manager is responsible for maintaining a master contract file of records produced throughout the life of the contract. In the event the contract documents are not maintained in a central repository, the Contract Manager will maintain a list identifying the location of the contract documents. A sample Master Contract File Checklist is located in [Appendix 28](#).

Planning and Risk Assessment Tools

Risk is the possibility that an event will occur and adversely affect the achievement of objectives.⁴⁶¹ Risks are inherent in all the stages of the procurement process. Appropriate planning and effective risk

⁴⁶⁰ [TEX. GOV'T CODE § 2262.053\(a\)](#). An agency may develop its own contract file checklist based on the procurement and contracting needs of that agency, provided that the checklist developed by the agency is consistent with CPA's model contract file checklist and meets any requirements established by CPA rule. [TEX. GOV'T CODE § 2262.053\(e\)](#).

⁴⁶¹ National Association of State Procurement Officials, *State and Local Government: A Practical Guide* 71 (Lexington 2nd ed. 2015).

assessment are components of successful contract management. To aid agencies in the development of a procurement planning tool and risk assessment model, SPD has implemented two National Association of State Procurement Officials (NASPO) concepts: the Contract Administration Plan,⁴⁶² also known as an Acquisition Plan, and the Quality Assessment Plan (QAP).⁴⁶³

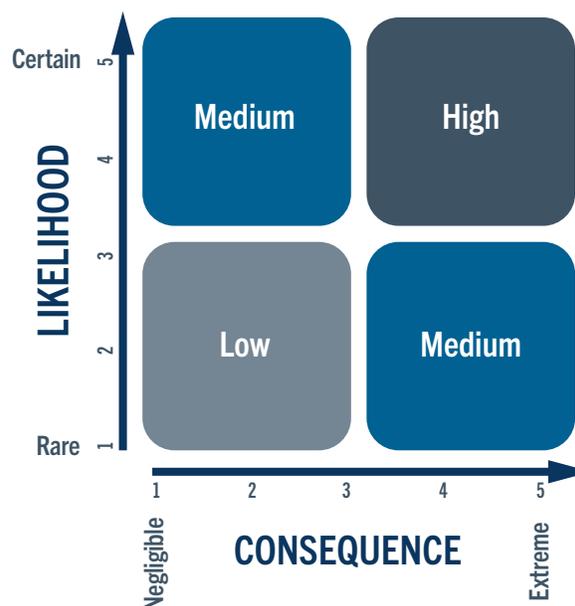
The [Acquisition Plan](#) is essentially a roadmap for achievement of the agency's business needs. The Acquisition Plan must be utilized early in the procurement process and will be provided by the Contract Developer to the Contract Manager during the post-award meeting to ensure a smooth transition from contract development to contract management. A sample Acquisition Plan is located in [Appendix 7](#).

The QAP, on the other hand, is a tool that assists the Contract Manager in the assessment of risk and the monitoring of deliverables following contract execution. QAP tools include contract monitoring schedules and findings reports. Sample QAP tools are located in [Appendix 26](#).

The analysis in risk assessment requires the following two estimates:

1. The likelihood of the event is estimated (e.g., rare to almost certain).
2. The consequence of the event is estimated (e.g., negligible impact to extreme).⁴⁶⁴

Various methodologies may be used by agencies to assess risk.



⁴⁶² National Association of State Procurement Officials, *State and Local Government: A Practical Guide* 222 (Lexington 2nd ed. 2015).

⁴⁶³ National Association of State Procurement Officials, *State and Local Government: A Practical Guide* 222 (Lexington 2nd ed. 2015).

⁴⁶⁴ National Association of State Procurement Officials, *State and Local Government: A Practical Guide* 72 (Lexington 2nd ed. 2015).

Risk models may assess risk associated with each contract that is a part of the Contract Manager's workload (contract level risk assessment) as well as risk associated with each deliverable that is to be received from the contractor (deliverables, terms and conditions, level risk assessment). An effective risk assessment model will focus monitoring resources on contracts with the highest risk of noncompliance.

The first step in risk assessment is to identify the risk factors. Risk factors are indicators that the contract or project objectives will not be achieved.

General risk factors include, but are not limited to, the following:

- The contractor's previous experience with the type of work to be performed;
- The contractor's past performance (and past performance of similar contractors);
- The dollar value of the contract;
- Reimbursement methodology (e.g., fixed price, time and materials, cost reimbursement);
- Acquisition complexity (e.g., office supplies, temporary staff, design/build/implementation project, outsourcing project);
- Acquisition involves (agency and/or contractor) confidential and/or proprietary information;
- Acquisition involves products or services that are relatively new in the marketplace;
- Acquisition involves the use of technology or implementation of processes that are new to the agency;
- Acquisition has an interdependency with other contracts;
- Acquisition has statewide impact (e.g., involves large number of constituents, a vulnerable client population);
- Findings from monitoring efforts, such as the variance between expected and actual performance;
- Turnover in key personnel of the agency and/or contractor;
- Significant problems with payment requests;
- Results of monitoring visits with the same contractor that are completed by other divisions within the same agency or other agencies;
- The length of time since the last monitoring activity;
- The agency personnel experience with the product provided or the type of work to be performed; and
- Available level of effort to support the monitoring activities (e.g., Contract Manager workload).

After the risk factors are identified, the Contract Manager will assign weights to each factor. Weights describe how significant each factor is in identifying the contracts that should be monitored. However,

weights may also be designed to ensure statutory or policy requirements. For example, if the statute requires a site visit every three years, the assigned weight would be indicative of the period since the last site visit.

Next, the Contract Manager will rate each contractor on the risk elements. Consider using either a five point scale, where 5 is the highest risk and 1 is the lowest risk, or a three point scale, where 3 is high risk, 2 is medium risk and 1 is low risk.

It is important to note that the risk assessment is a dynamic process that should be updated regularly to reflect the results of monitoring visits, reviews of payment vouchers, desk reviews, etc. For example, if a contractor has fallen significantly behind schedule in delivering services to the targeted population, the risk assessment should be updated to indicate the elevated risk and this impacts how the contract is monitored in the future. Likewise, if a contractor is well ahead of schedule in delivering services to the targeted population, the risk assessment should be updated to indicate the lower level of risk.

Sample Risk Assessment. The agency has contracts with many contractors providing the same service. Only three contractors are rated in this example. Typically, there will be many different risk elements. For this example, only the following three risk elements are used: dollars, past performance, and experience.

1. Dollars:

- 40 percent of the contractors receive less than \$100,000 from the agency per year.
- 50 percent receive between \$100,000 and \$250,000.
- 10 percent receive more than \$250,000.

2. Experience:

- High Risk – the contractor has never done this type of work before.
- Medium Risk – the contractor has contracted with the State before but not for this type of work.
- Low Risk – the contractor has previously contracted with the State for the same type of work.

3. Past Performance: For this particular assessment, the agency has determined that the contractor is considered high risk if the contractor has at least one significant finding from a prior monitoring or three less significant findings.

Example Risk Assessment Analysis										
Contractor	Dollars			Experience			Past Performance			Total Risk
	Amount	Risk	Risk x Weight (0.2)	Results	Risk	Risk x Weight (0.5)	Results	Risk	Risk x Weight (0.3)	
#1	\$300K	3	.6	Held previous contract with state	1	.5	3 minor findings	2	.6	.6 + .5 + .6 = 1.7
#2	\$75K	1	.2	New to type of work	3	1.5	New – no findings	1	.3	.2 + 1.5 + .3 = 2.0
#3	\$125K	2	.4	Used before – but not for this type of work	2	1.0	Previous year finding regarding safety	3	.9	.4 + 1.0 + .9 = 2.3

The contractors with the highest risk level must be monitored more closely. In this example, Contractor #3 has the highest risk, followed by Contractor #2 and #1, respectively. Contractor #3 has been used before and there was only one finding in regard to safety. This is the key area that requires close monitoring during the contract. The example can also be used for single contractors to focus on specific areas of risk within a contract and to assist agencies in determining which areas to monitor.

Post Award Contractor Conference

A post award conference is a meeting scheduled by the Contract Manager which includes the contractor and agency stakeholders. Conducted soon after the contract is awarded, the conference is an orientation for the contractor to ensure a clear and mutual understanding of all contract terms and conditions, and the respective responsibilities of all parties. Although the contractor and the agency personnel should already be fully aware of the contract requirements, the post award conference ensures that anyone involved directly in the contract administration process understands all contract performance requirements.

Not every contract requires a formal post award conference, but there should be some form of discussion between the contracting parties after award to ensure that all parties are aware of the performance requirements and administrative procedures agreed in the contract. Care should be taken to ensure that discussions that

occur during the post award conference do not result in performance expectations that do not align with the terms of the contract. A sample post award conference agenda is located in [Appendix 27](#).

The Contract Manager should decide if a post award conference is necessary. For less complex, low risk, low-dollar value contracts, a telephone call with the contractor may be sufficient. During the telephone conversation, the agency should review the major points of the contract with the contractor, such as the value of the contract, major performance milestones, deliverables, reports, meetings) and time and place of delivery. Factors used to determine whether a post award conference is appropriate include:

- Type of contract;
- Level of risk associated with the contract;
- Value and complexity;
- Length of contract, period of performance and/or delivery requirements;
- Procurement history of the products or services required and expertise of the contractor;
- Urgency of delivery schedule;
- Agency’s prior experience with the contractor;
- Any special or unusual contract requirements; and
- Any special or unusual payment requirements.

Monitoring Methods

Overview

Monitoring the contractor's performance is a key function of proper contract administration. The purpose is to ensure that the contractor is performing all contract obligations and for the agency to be aware of and address any developing problems or issues.

The Contract Manager will use QAP tools as an aid in determining which monitoring method is appropriate. Small dollar value or less complex contracts normally require little, if any, monitoring. However, that does not preclude more detailed monitoring if it is deemed necessary by the agency. Large dollar contracts may need little monitoring if the items or services purchased are not complex, and the agency is comfortable with the contractor's performance and the level of risk associated with the contract.

Agencies should implement a monitoring program that has well-defined follow-up actions. Follow-up is essential as a problem will not correct itself simply by identifying it in a monitoring report. The results for the monitoring efforts should be periodically reviewed by the Contract Manager to

- ensure corrective actions have been taken,
- identify common problem areas that might require training, and
- improve contract requirements for future contracts.

Agencies may select from different monitoring methods including desk reviews, site visits, and third-party monitoring, which are discussed in more detail in this section. Other monitoring methods include status telephone calls, expenditure document review, spot audits, and scheduled audits.

Telephone calls and meetings must be substantiated in writing and maintained as part of the procurement file. Such documentation must include the date and time that phone calls or meetings occurred as well as a summary of topics discussed (*e.g.*, meeting minutes) including pending action items and decisions that were made.

Desk Reviews

Typically, desk reviews are agency examinations of reports submitted by the contractor to the agency. Various types of reports may be required by the contract; however, to be an effective monitoring tool, the "type" of report should be tailored to the contract requirements. Examples of reports include progress reports, status reports, activity reports and financial reports. A Contract Manager should also review VPTS reports filed by other agencies for the contractor.

Progress Reports. Progress reports describe what has been accomplished over time. Progress reports assist the contractor in correcting or reevaluating the work being performed. These types of reports work best when they are tracking deliverables tied to specific milestones, so that progress can be documented as contract deliverables are completed.

Status Reports. Status reports describe achievement or current standing. A status report should be consistent with the organizational structure of the scope of work (*i.e.* phases, segments, deliverables and products). It should clearly identify what work is completed and what remains pending and how the status of those deliverables compares to the contract schedule. Only work that has been verified as completed or accepted should be categorized as complete.

If there are any unresolved issues that the agency is contractually obligated to resolve, those issues should be included in the status report and a resolution should be requested. If the scope of work has changed during the contract (by written contract amendment), care should be taken that status reports track the original contract schedule, not a revised contract schedule, unless the amendments provides for a revised contract schedule. If status is tracked against a revised schedule, there is a risk that the schedule will continually change and the status report will be rendered meaningless.

Activity Reports. Activity reports describe any activity on the project; project activity is not the same as a status report. A project may have a great deal of activity without making substantive progress. On the other hand, activity reporting can be a core feature of contract management. For example, a contractor payment in an outsourcing contract may be based on the number of completed transactions. In this example, activity reporting is critical to contract administration.

Financial Reports. Financial reports include financial statements, timesheets, and similar data, that substantiates the contractor's financial resources and ability to perform.

Vendor Performance Reports. Agencies are required to report vendor performance using the [Vendor Performance Tracking System \(VPTS\)](#) maintained by SPD. Accurately reporting contractor performance allows agencies to share vendor information and facilitates better oversight of state contracts (*e.g.*, aid in identifying vendors that have exceptional performance, protect the State from vendors with unethical business practices).

Considerations During Review. Agencies should review the vendor performance reports for the following factors:

- Compare the actual performance against the contract requirements. Is the contractor performing in accordance with the contract requirements?
- Compare actual expenditures to the approved budget. Is the contractor following its approved budget plan?
- Compare the current period to prior periods. Are there any unexplained trends? Is the contractor performing work significantly different from the last period or the last year?
- Compare what the current contractor is doing in comparison with other contractors performing similar work.
- Compare the relationships between key components of the report such as:
 - » the cost per unit of service or the percentage of the fees charged to the program;
 - » the change in variable costs compared to the units of service provided; and
 - » reported salaries with the submitted staffing plan.

Compare the report with what is known about the contractor's operating environment. Did a weather emergency in the area recently increase the cost of construction supplies or is the cause of a temporary reduction in services provided?

Site Visits

More complex contracts and any contracts that the agency perceives as having a higher degree of risk may require both desk reviews and visits to the contractor's facilities to ensure progress is in accordance with the contract schedule. Site visits may be used to verify actual performance against scheduled or reported performance. These visits can be an opportunity to verify that the contractor is dedicating sufficient resources and appropriate personnel to the contract. Although site visits are an efficient tool for monitoring, it is possible for a site visit to interfere with the contractor's ability to accomplish the work if monitoring is excessive or includes unnecessary checks; the Contract Manager should consider this when arranging visits.

Site Monitoring Checklist. To perform a site visit, the agency must develop a comprehensive site monitoring checklist that outlines the contract compliance requirements. The site monitoring checklist should be tailored for each contract. While there may be standard items that the agency will review for all contractors, each contract should be reviewed for specific site monitoring requirements that are unique to the contract and the Contract Manager should document findings from the site visit in a site monitoring report.

Site Monitoring Report. Upon completion of a site visit, the Contract Manager or designated site monitor must complete a stand-alone document that serves as a record of the site monitoring work. A copy of the site monitoring report should be sent to the contractor and any others who may benefit from the report.

Monitoring by Third Parties

In some instances, the obligation of monitoring the progress of a contract is assigned to another contractor. This is also known as independent oversight. For example, in the case of a construction contract, the task of ensuring progress in accordance with the contract may be performed by the architectural firm that provided the construction plans. For highly technical work, consultant subject matter experts may perform monitoring services independently or in conjunction with agency staff.

Enhanced Contract and Performance Monitoring

Agencies are required to utilize an enhanced monitoring method for high dollar and high-risk contracts. Enhanced monitoring is an increased level of monitoring, beyond the regular monitoring normally used. Such increased monitoring may include, but is not limited to, the following: frequency of site visits, contractor meetings, and documentation requirements deemed necessary by the agency to assess progress of the contractor toward meeting the identified goals and outcomes established in response to assessments of unsatisfactory performance.

Agencies are required to establish by rule a procedure to identify each contract that requires enhanced contract or performance monitoring.⁴⁶⁵ Information on these contracts must be submitted to the agency's governing body or, if the agency is not governed by a multimember governing body, the officer who governs the agency.⁴⁶⁶ The agency's contract management office or procurement director must immediately notify the agency's governing body or governing official, as appropriate, of any serious issue or risk that is identified with respect to a contract monitored under this process.⁴⁶⁷

For contracts that have a value exceeding \$1 million, agencies must develop and implement contract reporting requirements that provide information on (1) compliance with financial provisions and delivery schedules under the contract, (2) corrective action plans required under the contract and the status of any active corrective action plan, and (3) any liquidated damages assessed or collected under the contract.⁴⁶⁸ In addition, each agency must verify (1) the

⁴⁶⁵ [TEX. GOV'T CODE § 2261.253\(c\).](#)

⁴⁶⁶ [TEX. GOV'T CODE § 2261.253\(c\).](#)

⁴⁶⁷ [TEX. GOV'T CODE § 2261.253\(c\).](#)

⁴⁶⁸ [TEX. GOV'T CODE § 2261.254\(a\).](#)

accuracy of any information reported that is based on information provided by a contractor, and (2) the delivery time of goods or services scheduled for delivery under the contract.⁴⁶⁹

HUB Subcontracting Plan (HSP) Compliance and Updates

The HUB Subcontracting Plan (HSP) is monitored throughout the contract. Vendors must amend their HSPs if there is any change in subcontracting during the performance of the contract from what was proposed in the HSP by submitting a written justification to the contract manager. If the contract manager approves the change, the agency must amend the contract and ensure that a good faith effort has been made for any subcontracting changes that the prime contractor proposes. Vendors are required to submit Prime Contractor Progress Assessment Reports (PARs) to the contracting agency with each invoice. The PAR is used to verify the vendor's compliance with the HSP, and the contract manager must review each PAR for compliance with the HSP.⁴⁷⁰

Inspection, Testing, and Acceptance

Overview

Agencies are required to (1) inspect and evaluate at the time of receipt all goods or services that the agency receives to determine whether the goods or services comply with the contract under which they were purchased, and (2) certify, if true, that the goods or services comply with contract requirements and that the invoice for them is correct.⁴⁷¹ If the goods or services are not compliant with the contract, agency personnel must notify the Contract Manager. For statewide contracts administered by SPD, the agency must provide prompt written notice to SPD of the deficiencies.⁴⁷² On determining that contract specifications or conditions have not been met, SPD may act against the contractor and repeated performance failures may make the contractor subject to statewide debarment if SPD determines it is appropriate.

Testing

All goods are subject to inspection and testing by the State. Authorized agency personnel shall have access to a contractor's place of business for the purpose of inspecting contracted merchandise. Latent defects may result in revocation of acceptance of any product. Agency legal counsel should be consulted if latent defects are discovered.

⁴⁶⁹ [TEX. GOV'T CODE § 2261.254\(b\).](#)

⁴⁷⁰ [TEX. GOV'T CODE § 2161](#); [34 TEX. ADMIN. CODE § 20.285.](#)

⁴⁷¹ [TEX. GOV'T CODE § 2155.322.](#)

⁴⁷² [TEX. GOV'T CODE § 2155.070.](#)

Tests may be performed on samples obtained by request of the agency or taken from regular shipments. SPD may also arrange for testing and inspection of goods and services before they are purchased. Other agencies may test and inspect goods and services before purchase under standard industry testing methods, or they may contract for testing.⁴⁷³ When products tested fail to meet or exceed all applicable specifications, the costs of the sample used and any testing performed shall be borne by the contractor.

Shipping and Receiving

At the State's option, goods that have been delivered and rejected in whole or in part may be returned to the contractor at contractor's risk and expense or disposed of in accordance with SPD rules or applicable statutes. The contractor may request that goods be held at contractor's risk for a reasonable period of time for later disposition at the contractor's expense.

For assistance in resolving issues for orders processed through Texas SmartBuy, Managed Term Contracts, or SPD Administered Contracts, contact the SPD Contract Management Office at spd_cmo@cpa.texas.gov.

Shipment Acceptance. Acceptance of a shipment must only occur when goods delivered match the items on the PO and the corresponding receiving report meets the quantities ordered and the specifications required. Agencies must immediately inspect all shipments received as fulfillment of POs and report any discrepancies to the contractor. A contractor must be notified immediately or within the timeline outlined in the contract.

Inside Delivery and Pallets. If the PO specified "Inside Delivery," it is the sole responsibility of the contractor to deliver to the exact floor and room number on the PO. Inspection must include verification of the requirements for inside delivery and if the shipment was to be on pallets. If the shipment is not on pallets as required, the agency may either

1. request the contractor to palletize the shipment at the agency location for no additional charge or
2. accept the shipment with a notation on the receiving report and notify the purchasing department to process a Purchase Order Change Notice (POCN) to remove any additional charges for pallets.

Shipments Delivered in Error. When a shipment includes an item not ordered by the agency, the agency may refuse the shipment when the error has been confirmed by checking the PO and/or receiving documents.

⁴⁷³ [TEX. GOV'T CODE § 2155.069\(d\).](#)

Package/Container Count Discrepancy. The end user or purchaser must inspect the shipment for the number of containers listed on the Bill of Lading. If the number does not match, note the discrepancy on the Bill of Lading prior to the driver leaving. Document the same information on the agency receiving documents. Documentation is necessary to validate the receipt of the containers received by the transportation company.

Non-Conforming or Incorrect Items Received. The end user or purchaser must compare the items received with the PO for brand name and product number. If the items on the Bill of Lading and in the delivery do not match the items on the PO, the shipment may be refused. If the shipment is signed for before it is inspected and the error is discovered after the driver departs, contact the contractor for replacement and pick up immediately upon discovery. Goods found to be non-conforming to specifications during inspection must be documented on all receiving reports and the contractor must be contacted by telephone and with an email confirmation of the telephone notice. It is recommended that the agency takes pictures of the incorrect or non-conforming goods for documentation.

Minor Visible Damage. Minor damage visible on the outside of the containers must be noted on the Bill of Lading prior to signing and prior to the departure of the driver. Recording the damage provides documentation if there is concealed damage. The contractor will be aware of the minor visible damage by the information provided on the Bill of Lading.

Severe Visible Damage to Container or Contents. The agency may refuse the entire shipment or refuse only the damaged containers upon discovery of severe damage to container and contents; however, SPD recommends that the agency either accept the entire shipment or a partial shipment, rejecting only the damaged containers, to prevent unnecessary delay of required goods. If the entire shipment is refused, record the reason for refusal on the Bill of Lading and notify the contractor that the shipment was refused and reshipment is required due to severe damage. It is recommended that the receiving agency takes pictures of the incorrect or non-conforming goods for documentation.

For FOB Origin, if the shipping containers are damaged enough that it is probable that the contents are also damaged, accept the shipment and then record the damage on the carrier's freight bill. The agency is responsible for filing freight claims with the carrier.

Concealed Damage to Contents. Damages to the contents found during inspection and unpacking of a container must be immediately documented and reported to the contractor by telephone and with an email confirmation of the telephone notice. It

is recommended that the agency takes pictures of the incorrect or non-conforming goods for documentation. If the end user is not the Contract Manager, then the end-user must contact the Contract Manager as well as the agency accounting department so that payment is not made on the damaged goods.

Pickup and Return of Shipments. The contractor may be required to pick up the damaged goods and those not conforming to specifications and provide replacement in the timeline outlined by the agency or in the original terms of the PO/contract. This must be provided at no additional cost to the agency.

Internal Receiving Report. The shipment must be compared to the PO or receiving document. Locate the PO number on the shipping documents and after immediate inspections of the shipment when the containers are opened, check the following against the PO:

- order quantity per item;
- number of items per package or container; and
- unit of measure for each line item.

Quantity Overages. An agency is not obligated to pay for amounts over the stated quantity on the order unless allowed in the terms and conditions of the contract. If overages are accepted by the agency, a POCN must be processed. It is important to notate overages as well as shortages.

Partial Shipment Considered Complete. The contractor must be contacted to confirm the partial shipment; this step must be taken prior to processing a POCN. After confirmation that no other goods will be received, and by mutual agreement the partial order is considered complete, a POCN and/or contract amendment must be processed and an accurate payment must be based on the goods received at the time of shipment.

Partial Shipment. For partial shipments, the agency must request a timeline, in writing, from the contractor for the balance to be delivered. Free on Board (FOB) Destination, freight included, and the delivery for the balance must be at no additional cost to the agency. The remainder of the partial delivery must be received by the agency within the contracted delivery days after receipt of order for each item or the delivery will be considered late.

Carrier Shipping Methods

A summary of common carrier shipping methods is listed in the following chart.

Carrier Shipping Methods				
Shipping Method	Carrier Paid By	Freight Listed on PO	Title Held in Transit By	Claims Filed By
FOB Origin Freight Collect	Agency	Yes	Agency	Agency
FOB Origin Freight Collect & Allowed	Vendor	No	Agency	Agency
FOB Origin Freight Prepaid & Charged Back	Vendor	Yes**	Agency	Agency
FOB Origin Freight Prepaid & Allowed	Vendor	No	Agency	Agency
FOB Destination Freight Collect	Agency	No	Vendor	Vendor
FOB Destination Freight Prepaid & Allowed	Vendor	No	Vendor	Vendor
FOB Destination Freight Collect & Allowed	Agency	No*	Vendor	Vendor
FOB Destination Freight Prepaid & Added	Vendor	Yes**	Vendor	Vendor

* Freight charged to vendor by deducting freight charges from invoice

** Freight charged to agency by adding freight charges to invoice

Invoice Review and Payment

Invoice Review

After goods and services have been inspected and accepted, invoices must be reviewed to verify that (1) the description of goods and services is in sufficient detail to identify the order relating to the invoice and that the quantities and unit measures correspond with the referenced PO and (2) the invoice conforms to CPA invoicing standards.⁴⁷⁴

Invoicing	
The contractor is billing only for goods or services received by the agency.	The goods or services have been inspected and accepted.
The invoice is correct and complies with the pricing, terms, and conditions of the contract.	The total payments do not exceed the contract limits.
Red flags that may indicate fraud include	
Invoices with no physical address for the vendor.	Frequent undocumented or unapproved adjustments, credits, and write-offs.
Invoices for services/goods not rendered.	Multiple remittance addresses for the same vendor.
Payments to the vendor that have increased dramatically for no apparent reason.	Inconsistent invoicing time periods.

⁴⁷⁴ [34 TEX. ADMIN. CODE § 20.487.](#)

Contract Managers must be familiar with the [payment and pricing terms](#) applicable to each contract. Contract Managers must also monitor performance under the contract to verify that comparable costs are being charged for comparable goods and services.⁴⁷⁵ When an agency purchases through SPD contracts, the contractor must submit an invoice to the ordering agency at the address shown on the PO.⁴⁷⁶ Agencies or other governmental entities purchasing through SPD contracts may only pay restocking or cancellation fees if the agency or governmental entity determines the charge is justifiable; the extent of these fees should be anticipated when drafting the contract.⁴⁷⁷

A payment is considered overdue on the 31st day after the later of the date of:

- the receipt of the goods;
- performance of the services; or
- receipt of the invoice for the goods or services.⁴⁷⁸

In some cases, a vendor may suspend performance under a contract for nonpayment.⁴⁷⁹ To avoid a possible suspension, the Contract Manager must promptly review invoices and, following the agency's internal procedures, notify the contractor of a disputed invoice if the invoice is determined to be inaccurate.

Withholding Payment

Although an agency must pay its contractor promptly, the agency also has the responsibility to protect the interest of the agency. Despite best efforts to resolve an invoice issue, some circumstances may require that payment approval be withheld, no more than 110% of the disputed amount.⁴⁸⁰

Circumstances where it may be necessary to withhold payment include, but are not limited to, the following:

- invoice errors;
- undocumented and/or unsupported costs;
- remediating overpayments to the vendor; and
- non-conforming or unacceptable contractor performance.

If an invoice issue cannot be resolved, the Contract Manager should take the following steps to escalate the issue:

- notify the agency accounts payable division;

⁴⁷⁵ [TEX. GOV'T CODE § 2261.203.](#)

⁴⁷⁶ [TEX. GOV'T CODE § 2155.381.](#)

⁴⁷⁷ [TEX. GOV'T CODE § 2155.384.](#)

⁴⁷⁸ [TEX. GOV'T CODE § 2251.021.](#)

⁴⁷⁹ [TEX. GOV'T CODE § 2251.051.](#)

⁴⁸⁰ [TEX. GOV'T CODE § 2251.042\(d\); 34 TEX. ADMIN. CODE § 20.487\(b\).](#)

- notify division management and the agency's Contract Administration Office (CAO);
- notify the contractor of invoice issues as soon as possible;
- request assistance, if needed, from the agency legal counsel to timely send a disputed invoice letter; and
- maintain documentation for inclusion in VPTS regarding the incident resolution.

An agency shall notify a vendor of an error or disputed amount in an invoice within 21 days of receipt of the invoice. The agency shall include a detailed statement about the disputed amount.⁴⁸¹

Payment

Purchase Order (PO)

A Purchase Order (PO) is the document most frequently used by agencies to authorize the purchase of goods and services. A requisition is entered with the good or service description. The requisition is then sourced to a purchaser who will write the PO that will be submitted to the contractor. Once the services are performed and/or goods are received, the contractor will request payment by submitting an invoice to the agency along with the PO. CPA encourages contractors to receive payment by direct deposit.⁴⁸²

Payment Card

An agency may only use payment cards issued under the SPD contracts. SPD has established several types of payment cards as follows: (1) Commercial Charge Cards used for general purchasing or specifically for travel-related expenditures and (2) State of Texas Retail Fuel Cards used for fuel, authorized maintenance, and roadside assistance purchases.

Each agency must ensure that the authorized cardholder adheres to all purchasing statutes, rules, policies, and procedures when the payment card is used. For instance, transactions that do not qualify as spot purchases must comply with requirements applicable to the requisite procurement method. The agency must adopt procedures that govern the issuance and use of payment cards by the agency's officers and employees. The agency must also include procurement policy guidelines in its internal procedures for payment card use and include documentation of these procedures in its Procurement Plan submitted annually to SPD. SPD requires these procedures as a part of the procurement audit review. The use of a payment card does not exempt an agency, its officers, or its employees from any purchasing requirement of state law or SPD.

⁴⁸¹ [TEX. GOV'T CODE § 2251.042\(a\), 34 TEX. ADMIN. CODE § 20.487\(b\).](#)

⁴⁸² The electronic funds transfer (EFT) provisions of Texas law are codified in [Section 403.016 of the Texas Government Code.](#)

The payment card may be used as a payment method for goods and services purchased for dollar amounts within an agency's purchasing authority and the cardholder's authorized charging limit. The following processes must be adhered to:

- **Procurement File or Log:** A procurement file or log must be maintained for each card transaction and must include the NIGP Class/Item code(s) and best value determination.
- **Receipts for Credit Card Transactions:** Keep each payment card transaction receipt in the procurement file. Each receipt must contain a description of the good or service sufficient to support the comptroller expenditure object code used for the type of items being purchased. All receipts must be kept according to the commercial card guidelines and the agency's records retention schedule. Upon request, credit card receipts must be made available to CPA.
- **Capital or Controlled Assets:** The payment card may be used to pay for capital or controlled assets, utilizing the expenditure object code established for the type of assets being purchased. The Texas Identification Number (TIN), Payee Identification Number (PIN), or Vendor Identification Number (VIN) of the selling vendor must be entered into USAS, rather than the TIN/PIN/VIN of the state credit card issuer. (Note the PIN entered into USAS is not a personal identification number that a cardholder may have selected to conduct transactions with chipped payment cards; these card specific security codes must be kept confidential by the cardholder.)

A participating agency may not use a payment card nor reimburse an officer or employee who has used a payment card for nonstate business, consulting services, cash advances, a purchase requiring another agency's approval, a purchase subject to a prepayment audit, or a purchase or payment prohibited by law.⁴⁸³ Agencies are liable for late payment fees.

Interagency Transaction Voucher (ITV)

An agency may process a payment between agencies for procured goods and services through an Interagency Transaction Voucher (ITV), which is used to transfer funds held in the State Treasury between two agencies. The interagency payment must be accompanied by a Recurring Transaction Index (RTI).⁴⁸⁴ The transaction agency (the agency initiating the transfer of funds) must know the receiving agency's RTI Number to process the ITV. This is a common payment method when agencies have entered into an IAC for the exchange of goods and/or services between agencies.

⁴⁸³ [34 TEX. ADMIN. CODE § 5.57.](#)

⁴⁸⁴ [https://fmx.cpa.texas.gov/fmx/pubs/afrrptreg/interfund/index.php?section=rti&page=rti12.](https://fmx.cpa.texas.gov/fmx/pubs/afrrptreg/interfund/index.php?section=rti&page=rti12)

Change Control

Overview

Throughout the term of the contract, changes may become necessary. These changes may be minor, administrative changes such as a change of address, or they can be substantial changes that affect the price and delivery. Depending on the transaction, a formal change control process may be included within the contract. Regardless whether expressly stated in the contract, an agency should have an effective change control process in place. Failure to manage and control changes may result in an unintentional modification to the scope of work, extension of the schedule, increase in the contract cost, circumvention of management controls and diminished contractor accountability. When modifying any part of the contract, the Contract Manager should coordinate with the Contract Developer, end-user and project manager.

An effective change management process includes, but is not limited to, the following:

- Formal, written approval of all changes prior to the change taking place. Do not verbally authorize the contractor to begin working on a change before the change is fully analyzed, documented and approved in writing in conformance with contract requirements.
- Evaluation of the impact of each change to the contracting objective, the corresponding product and/or service, the schedule, cost, and increase in agency overhead resulting from the change, impact to work in progress or completed work, standards, and acceptance criteria.
- If the contract contains a contingency allowance, develop a plan for how any draws against this allowance will be requested and approved.
- Documentation of all changes, no matter how small; avoid any informal undocumented change process.
- Establish a single point of contact to recommend or authorize any change. Document the change as approved or disapproved. If a change is approved, document the change and the impact to the scope of work through a contract amendment or purchase order change notice, whichever is applicable.

Types of Contract Amendments

Overview

There are two ways to change a contract. One is a bilateral amendment where all parties to the contract agree that a modification is necessary because the scope of work, the term of the contract, or some other provision must be altered. The second is the right to unilaterally modify the contract — the terms and conditions in the contract determine how the agency may exercise a right to modify the contract without the contractor's consent. An amendment will either be administrative, substantive, or constructive in nature. Care should be taken not to inadvertently change contract terms through course of performance. All contract amendments should be appropriately documented and conform to the contract and agency processes.

Administrative Changes

Administrative changes occur within the scope of the contract and do not affect or alter the rights of the parties. These changes are typically executed via a unilateral amendment. Examples of administrative changes include:

- changes in billing instructions or address;
- corrections of typographical errors not affecting the substance of the contract;
- changes as permitted by the specific contract language; and
- changes in agency personnel assigned to the contract.

Substantive Changes

Substantive Changes are contractual changes that affect the rights of both parties. Such changes generally require bilateral amendments (agreement by both parties). Examples of substantive changes include:

- a change in the price of the contract;
- a change in the delivery schedule;
- a change in the quantity;
- a change of deliverables (e.g., the specifications);
- a change of key personnel; or
- a change of any terms and conditions.

Constructive Changes

If a contractor perceives that work beyond the scope of the contract was ordered by the agency, the contractor may claim that the contract was “constructively” changed, and the contractor may be entitled to additional compensation for the changes. Generally, a constructive change will require a bilateral amendment.

Constructive changes may occur when agency personnel:

- accelerate the delivery schedule;
- direct the work to be performed differently;
- change the sequencing of the work;
- postpone the acceptance or rejection of deliverables;
- delay reviewing invoices and approving payment; or
- interfere with or hinder performance.

Contract Amendment Analysis

Whether or not a contract may be changed depends upon certain principles. State law requires a competitive process in most situations. The specific method of competition depends upon the type of goods or services needed. If a competitive process was used, the resulting contract must be consistent with what was solicited during the competition. Inconsistencies between the solicitation and contract can violate the competitive process requirements.

If a change is needed to a contract, the change has to be within the scope, or parameters of the solicitation. A significant difference in the scope of work would be a material or substantial change and would not be allowed because it was not originally subject to fair competition. To permit such a change would go against the ideas of competition and a fair playing field for all of the vendors. Transparency in government procurement is a key government responsibility.

For example, if a contract to buy 10 desks is amended to include 300 file cabinets, the change is outside the scope of the contract because vendors did not have the opportunity to compete for the sale of 300 file cabinets. Additional vendors may have competed had they known that file cabinets were being solicited. Such a large quantity of file cabinets could also have had an impact upon the pool of vendors that competed for the original solicitation. Other vendors may have been interested in bidding on file cabinets that were not interested in bidding on desks.

When determining what constitutes scope changes to advertised specifications, the crucial question is whether the changes are material or substantial. Material or substantial changes are not measured by the number of changes made to the original specifications, they are measured by determining if the extent of the changes so substantially alters the original specifications that not re-advertising the revised specifications would deny a potential vendor an opportunity to respond to the revised specifications. If a revision is substantial, a new solicitation is needed to ensure compliance with the bidding statutes.⁴⁸⁵

⁴⁸⁵ See *Roark v. Stallworth Oil and Gas Inc.*, 813 S.W.2d 492, 496 (Tex. 1991).

Assignment by Contractor and Contractor Name Change

Overview

Assignment occurs when one party to a contract (assignor) transfers its rights under a contract to another party (assignee). Contract law generally permits assignments;⁴⁸⁶ however, certain assignments may be subject to enhanced scrutiny.⁴⁸⁷ It is recommended that agencies draft their contracts to require the submission of a written request from the contractor to the Contract Manager to change the contractor's name or to recognize a successor in interest to the contract. Agency legal counsel should be consulted if after the proposed assignment, the contractor will not be responsible for any performance under the contract.

Term Contracts, SPD TXMAS Contracts, and SPD-Administered Contracts. The SPD Contract Management Office is responsible for processing assignments for Term Contracts, SPD TXMAS Contracts, and SPD-Administered Contracts. Accordingly, agencies are directed to inform contractors to contact the SPD Contract Management Office.

Payment Assignment

It is a common business practice for a party to transfer the right to receive payment. The assignor is the party transferring the right to receive payment. The assignee is the party receiving the right to receive payment.

Once an agency receives a notice of a financial assignment, it is legally bound to make payment to the assignee. Assignments may be requested by the contractor to show changes in the payee on an order.

The following steps must be taken:

1. Requests for assignments must be in writing from the contractor receiving the order on the company letterhead with the signature of an authorized representative.
2. The agency must issue an assignment letter acknowledging the assignment. The vendor identification number (VIN) will remain that of the original awarded contractor, but the contractor name and payments will be mailed to the assignee.

⁴⁸⁶ The general rule: all contract rights are assignable unless the assignment materially alters the obligor's duties (especially personal services contracts where there is a relationship of trust/confidence between parties), the assignment materially varies the risk (e.g., insurance contracts), or the assignment impairs the obligor's ability to perform. For sales contracts under the [TEX. BUS. & COM. CODE, Chapter 2](#), a party may assign or delegate a contract unless otherwise agreed upon or if the other party has a substantial interest in having the original promisor perform. [TEX. BUS. & COM. CODE § 2.210](#).

⁴⁸⁷ See e.g., [TEX. GOV'T CODE § 2262.056](#) (added by the 86th Leg.).

For additional information refer to Setup Special Circumstances-Assignments in the [TexPayment Resource Guide](#) posted on the CPA website.⁴⁸⁸

Delegated Purchases. When a payment assignment is requested on a delegated purchase, the agency must receive a letter from the original awarded contractor assigning the order to the new contractor and a letter from the new assignee noting acceptance of the assignment. Any reference to an SPD order number should be deleted. A copy of the notice must be maintained in the agency's procurement file. The agency is responsible for setting up the assignment mail code for the VIN number of the original contractor in TINS so that the payment may be processed.

Authority to Assign. Generally, a person may assign the right to receive a payment from the State in the same way that the person may assign the right to receive a payment from a private person or entity. Additional information may be found in the [eXpendit State Purchase Policies](#) located on the CPA website⁴⁸⁹ by selecting the "Miscellaneous Expenditures" tab, clicking on "Payment and Fees," and then choosing "Assignments of Payment from the State."

Questions regarding assignments should be directed to the CPA Claims Division at (512) 463-4850.

Name Change

Any name change requires documentation from the original contractor on company letterhead stating the circumstance of the name change and the new name. The letter should be signed by an authorized representative, showing the change and the effective date. A copy of the assumed name certificate filed with the Secretary of State or a sales tax permit may be obtained as proof of name change. The purchaser will issue a letter amending the PO to change the contractor's name and advise the contractor to contact CPA to set up a new VIN in order to secure payment, if applicable. The purchaser should change the name on the PO file copy and acknowledge the name change.

Buyout or Sale

A buyout or sale occurs when one company is purchased by another. The contractor of record must have the purchase order and, if applicable, formal contract amended to receive payment when the order is delivered. The contractor of record must send the agency a letter stating the circumstances of the buyout or sale. If the contractor has already ceased operating as a separate business, the agency should obtain a letter indicating the sale of the company

⁴⁸⁸ The CPA website is located at [Comptroller.Texas.Gov](#).

⁴⁸⁹ The CPA website is located at [Comptroller.Texas.Gov](#).

to the new contractor. To change the company name, the agency should then, as applicable, either issue a letter amending the PO or obtain an amendment to the contract. The new contractor should be directed to contact the CPA Tax Policy Division to obtain a new VIN, if applicable, in order to secure payment.

Replacement Contractor

If the contractor is requesting to recognize a successor, it is the Contract Manager's responsibility to keep the State's interest in mind. The contractor's successor must be responsible and adequately able to perform the contract requirements. The Contract Manager must perform all due diligence to evaluate the proposed new contractor's eligibility and ability to perform. It is also advisable to request and review the documents executed by the contractors that constitute the transaction underlying the proposed assignment. If the replacement contractor is acceptable, the old and new contractors must sign a novation agreement transferring all rights and responsibilities under the contract to the assignee. A sample Novation Assignment Agreement is located in [Appendix 29](#).

Extensions and Renewals

If the contract has an option to extend or renew, the Contract Manager must assess whether the option will be exercised by the agency prior to the expiration of the current contract term. The number, length, and process for exercising renewals and extensions should be specified in the contract. Certain contract extensions may be subject to additional requirements such as those specified in [Agency Verification of Contract Extension Compliance](#).

Force Majeure

Performance may be suspended when the failure to perform is due to excusable causes. An excusable cause must be beyond the contractor's control, and without the fault or negligence of the contractor. Such excusable causes, often referred to as force majeure, include, but are not limited to, Acts of God or of the public enemy, fires, floods, epidemics, strikes, freight embargos, or unusually severe weather.

Severe weather, although beyond the contractor's control, will not generally constitute an excusable delay if it is not considered "unusually severe weather." For example, a snowstorm in Amarillo in February would not be considered unusual, but it would be considered unusual in Austin. On the other hand, a snowstorm in Amarillo in June would indeed be unusual.

If the contractor's performance failure is due to a subcontractor, to qualify as an excusable cause, the default must arise out of a cause

beyond the control and without the fault or negligence of either the contractor or subcontractor. Even if this requirement is met, the cause will not be excusable if the supplies or services to be provided by the subcontractor could have been obtained from other sources in time to meet the contract delivery schedule.

Dispute Resolution

Each agency that enters into a contract must include as a term of the contract a provision stating that the dispute resolution process provided for in Chapter 2260 of the Texas Government Code must be used to attempt to resolve any dispute arising under the contract.⁴⁹⁰ The objective of any dispute resolution process is to resolve problems before they escalate. To avoid escalation of problems to the next level and ensure the agency has not exacerbated potential problems, it is imperative that agency personnel respond promptly to all contractor inquiries.

Initial steps to be taken:

- **Identify the problem** - many times what may appear to be a problem can be resolved by providing the contractor with information or clarification. The agency must follow internal escalation points and the OAG must be included if a legal dispute arises.
- **Research facts** - the agency must obtain all the information regarding the potential problem from all relevant sources, including the project manager and the contractor.
- **Evaluation** - the agency must review all of the facts in conjunction with the requirements and terms and conditions of the contract. The agency must then determine the appropriate course of action.

Proper dispute resolution is a core skill of successful contract management. It is essential to identify problems early in the performance period and effectively communicate and formalize the process in writing via a cure notice procedure or less formal written procedure. Termination is the last resort; it is a failure by both parties to a contract.

Termination

Most contracts expire by their terms without any affirmative action on the part of the agency. There are times, however, when an agency may want to terminate a contract early. Termination of a contract may be accomplished by

- termination by mutual agreement,
- termination for convenience,

⁴⁹⁰ [TEX. GOV'T CODE § 2260.004](#).

- termination for cause, or
- termination for non-appropriations.

When a contract is terminated, the parties are relieved from further unperformed obligations in accordance with the agreed terms and conditions.

Termination by Mutual Agreement

A termination by mutual agreement occurs when both parties consent to the termination of the contract before the expiration date. This type of termination may be documented by the exchange of formal written correspondence or as a contract amendment.

Termination for Convenience

A termination for convenience, also known as no-fault termination, allows a party to terminate any contract, in whole or in part, at any time in its sole discretion. The option for the agency to terminate the contract for convenience should be provided in every contract.

A Contract Developer should seek guidance from agency legal counsel if vendors seek to negotiate out termination for convenience to determine whether the omission of this clause is in the best interest of the agency. The consideration whether to waive the clause will be highly fact specific. For example, in long-term contracts involving extensive capital investment by a vendor, a 30 day termination for convenience by the agency may not be a realistic contract term.

A Contract Developer should also seek legal counsel if a vendor requests that a termination for convenience clause be included in the contract.

The agency must provide the contractor with written notice specifying whether the agency is terminating all or part of the contract. The notice of termination must give the date of termination. If portions of the contract are being selectively terminated, the agency must specify which parts of the contract are being terminated.

The contract must specify the basis for settlement with the contractor upon a termination for convenience, and the agency must follow the contract terms. The contractor will generally be paid for allowable costs incurred up to the date of termination. The agency will not be liable for payment to the contractor related to the terminated portion of the work or any work performed or costs incurred after the effective date of termination. Upon receipt of any invoice from the contractor for work performed prior to the notice of termination, the agency must thoroughly review the invoice to ensure that no excessive costs are included. A sample Notice of Termination for Convenience is located in [Appendix 30](#).

Termination for Cause

Overview

A termination for cause occurs when a party concludes that the other party has failed to perform or make progress, or in any way has breached the contract. An agency is not required to terminate a contract even though the circumstances permit such action. An agency may determine that it is in its best interest to pursue other alternatives and work with the contractor in getting the contract back on track.

Examples of such alternatives include extending the delivery or completion date, allowing the contractor to continue performance under the contract, or working with the contractor's surety to complete the outstanding work.

Factors to consider prior to making a termination for cause decision include:

- Whether the agency has assisted the contractor in curing a default, if applicable.
- The provisions of the contract and applicable regulations.
- The specific contractual failures and the explanation provided for the failures.
- The urgency of the need for the contracted supplies or services. The agency may need to weigh the respective benefits and disadvantages of allowing a delinquent contractor to continue performance or re-soliciting for a new contractor.
- The availability of the supplies or services from other sources and the time required to obtain them (compared to the additional time the current contractor requests to complete the work).
- The availability of funds and resources to re-purchase if such costs cannot be recovered from the delinquent contractor. Under a termination for cause, the agency is generally within its rights to demand re-procurement costs from the defaulting contractor. Nevertheless, the contractor may not be financially capable to finance the re-purchase, or such demand may result in protracted legal action.

If a contract is terminated for cause, the contractor is liable for actual damages and costs incurred by the State unless otherwise stated in the contract. The contractor may be liable for costs associated with re-procuring the goods or services by the agency. The termination notice must be carefully drafted to state the facts pertinent to the cause for termination. Prior to issuing a termination notice, the agency should carefully review the contract and applicable law⁴⁹¹

⁴⁹¹ See e.g., [TEX. GOV'T CODE § 552.374](#) (stating the grounds for terminating a contract due to a contractor's failure to timely provide certain contracting information to a governmental body in connection with a Texas Public Information Act request).

to ensure compliance with any prerequisites to termination (e.g., adequate notice, opportunity to cure). A sample Notice of Termination for Cause is located in [Appendix 30](#).

Cure Notices

Prior to terminating a contractor for cause, depending on the type of breach, a cure notice may be sent to the contractor if the contract requires it. A cure notice is a letter provided to the contractor that specifies a period of time, such as 30 days, to correct or “cure” the deficiency or violation. Not all defaults can be cured. If the contractor fails to cure the situation or provide satisfactory explanation as requested, the contract may be terminated for cause. A sample Cure Notice is located in [Appendix 30](#).

Corrective Action Plan

If there is a contract breach, the parties may implement a formal corrective action plan. A corrective action plan is a written document that identifies specific activities that must be performed by the contractor to restore compliance with the contract. The plan must be tailored to address the identified deficiency, clearly state the desired outcome, and establish a time frame for the contractor to demonstrate improved performance.

Termination For Non-Appropriation, Excess Obligations Prohibited

A termination for non-appropriation clause, or “funding out” clause, is an [Essential Provision](#) that must be included in a contract if the contract term will cross a fiscal year.

The Texas Constitution and the General Appropriations Act prohibit an agency from incurring obligations in excess of amounts lawfully appropriated by the Legislature over the course of a biennium.⁴⁹² Therefore, any installment purchase, lease or any other type of purchase which incurs an obligation beyond the current appropriation is strictly prohibited, unless the obligation is expressly conditioned upon continued legislative appropriation. There is one exception to the prohibition against incurring excess obligations. SPD may determine that a proposed installment purchase arrangement is cost effective and certify this finding in response to an agency request.

Any certification by SPD related to obligations incurred for the purchase or lease of automated information systems (AIS) equipment may only be made if the requesting agency has a Biennial Operating Plan (including any amendments) on file with the LBB, and the plan has been approved by the LBB.

⁴⁹² [TEX. CONST. art. III, § 49a](#); [TEX. CONST. art. VIII, § 6](#); [General Appropriations Act, House Bill 1, 88th R.S. at Article IX, Section 6.03](#).

Requests for Certifications should be directed to SPD. For CPA to make a certification as required by the General Appropriations Act, the following information must be provided with the purchase requisition and be signed by the agency’s purchasing director or other proper authority of the submitting agency:

- A statement comparing the anticipated cost savings to be realized through the present acquisition of the equipment versus the outright purchase of the equipment at a later time when adequate funds become available;
- A statement affirming that the ordering entity expects to be able to make payments beyond the current biennium without having to rely on an increased level of general revenue appropriations;
- An estimate of the total anticipated interest charges over term of the installment contract; and
- A statement indicating that the lease (or installment) purchase is the most cost-effective means of obtaining the needed equipment despite the additional interest cost to the State.

In addition to the above requirements, any purchase agreement subject to this section must contain a clause that enables the agency to cancel the agreement if the Legislature curtails or fails to appropriate money to cover the term of the agreement; this is necessary to prevent any unconstitutional excess obligation. An example of a contract clause is as follows: “Any contract resulting from this solicitation is contingent upon the continued availability of lawful appropriations by the Texas Legislature.”

Penalty for Requisitioning Officer or Employee. If General Appropriations Act, Article IX, Section 6.03 (2024-2025) is violated, the State Auditor shall certify the fact of the violation and the amount of the over-obligation to CPA, and CPA shall deduct an amount equivalent to the over-obligation from the salary or other compensation due to the responsible disbursing or requisitioning officer or employee and apply the amount to the payment obligation.

Agency Reporting of Contracting Information in CAPPS

As stewards of public funds, all agencies are required to manage their finances and human resources in a way that supports sound business principles. Since 1989, state law has required agencies to report their expenditures using a computerized and uniform statewide accounting system created and implemented by CPA. In 2007, to further financial and reporting uniformity, the Legislature required CPA to develop, maintain and support Enterprise Resource Planning (ERP) to ensure that the uniform statewide accounting system includes the administration of general ledger, accounts payable, accounts receivable, budgeting, inventory, asset management,

billing, payroll, projects, purchasing, grants and human resources. Since then, CPA has been integrating ERP in the uniform statewide accounting system through the Centralized Accounting and Payroll/Personnel System (CAPPS). In 2015, the Legislature included “solicitations and contracting” as part of the “purchasing” element in ERP. Agencies using CAPPS are required to provide information related to solicitations and contracting according to the requirements that are adopted in rule by CPA.⁴⁹³

Contract Close-Out

The contract close-out process is usually a simple but detailed administrative procedure. The purpose of the process is to verify that both parties to the contract have fulfilled their contractual obligations. Accordingly, contract close-out must be conducted in a timely manner.

As part of contract close-out, the Contract Manager must compare actual performance against performance measures, goals and objectives, to determine whether all required work has been completed. A contract is completed when:

- all goods or services have been received and accepted;
- all reports have been delivered and accepted;
- all administrative actions have been accomplished;
- all agency-furnished equipment and materials have been returned;
- all property inventory and ownership issues are resolved including disposition of any equipment or licenses purchased under the contract;
- final acceptance from the project manager has been received; and
- final payment has been made to the contractor.

The Contract Manager must also ensure that vendor performance is reported to VPTS and that the contractor is aware of and is in compliance with records retention requirements.

Vendor Performance Reporting

Overview

A contractor’s performance must be reported to [VPTS](#) once a contract with a value greater than \$25,000 is completed or otherwise terminated.⁴⁹⁴ If the value of the contract exceeds \$5 million, the agency must review the contractor’s performance at least once each year during the term of the contract and at each key

milestone identified for the contract. Interagency contracts, interlocal agreements, and memoranda of understanding are not subject to the VPTS reporting requirements. In addition, Section 2155.089(c) of the Texas Government Code excludes several specifically-enumerated contracts from the VPTS reporting requirement.⁴⁹⁵

An agency must evaluate the contractor’s performance based on the following:

- information prepared by the agency in planning the procurement that assessed the need for the purchase together with the specifications for the good or service and the criteria to evaluate the responses resulting in an award and contract;
- compliance with the material terms of the contract;
- ability to correct instances of contractual non-compliance; and
- other evaluation criteria presented in the VPTS.⁴⁹⁶

For information on how to use the VPTS, refer to the [VPTS User Guide](#) located on the CPA website.⁴⁹⁷

The Contract Manager must request best value criteria from the purchaser and review contract documents. In assessing contractor performance, the Contract Manager should consider the following:

- Did the contractor meet the requirements in the contract?
- Were there any other criteria besides meeting price and specifications in the contract?

If so, the Contract Manager must consider those criteria in the vendor performance evaluation.

The Contract Manager must consult all agency personnel involved in the contract, including the Contract Developer and the end user, to determine the fulfillment of best value criteria. Ideally, the Contract Manager or end user would be providing the report.

Scoring a Vendor

The VPTS provides the state procurement community with a comprehensive tool for evaluating vendor performance to reduce future risk in the contract awarding process. Because a performance score can affect the contractor significantly in current and future procurement initiatives, the Contract Manager should consider all relevant information when evaluating performance.

The VPTS permits agencies to submit comments as part of the vendor performance report. Although comments are typically used to explain performance related to low scores, an agency may submit comments in the VPTS regardless of the grade. All comments must

⁴⁹³ [TEX. GOV'T CODE § 2101.041\(a\)](#).

⁴⁹⁴ [TEX. GOV'T CODE § 2155.089](#); [34 TEX. ADMIN. CODE § 20.115](#).

⁴⁹⁵ [TEX. GOV'T CODE § 2155.089\(c\)](#).

⁴⁹⁶ [34 TEX. ADMIN. CODE § 20.509\(b\)](#).

⁴⁹⁷ The CPA website is located at [Comptroller.Texas.Gov](#).

be internally reviewed by agency staff prior to submission to the VPTS.

If the score is an “A,” “B,” or a “C,” the public-facing VPTS automatically displays the performance report without agency comments. An agency may contact SPD to request a copy of its comments retained by the VPTS.

Contractors who do not fulfill the requirements of the contract or that are on corrective action plans must not be given a grade higher than a “C.”

Vendor Scoring Guide	
Letter Grade ¹	Explanation
A	When a state agency determines that the vendor significantly exceeded the requirements of the purchase order or contract to the state's benefit, that any problems with the purchase order or contract were minor, and that corrective actions taken by the vendor to address such problems were highly effective. If the best value standard was used to award the purchase order or contract, an “A” means that the vendor satisfied that standard.
B	When a state agency determines that the vendor exceeded some requirements of the purchase order or contract to the state's benefit, that any problems with the purchase order or contract were minor, and that corrective actions taken by the vendor to address such problems were effective. If the best value standard was used to award the purchase order or contract, a “B” means that the vendor satisfied that standard.
C	When a state agency determines that the vendor met the requirements of the purchase order or contract and that corrective actions taken by the vendor to address minor problems were satisfactory. If the best value standard was used to award the purchase order or contract, a “C” means that the vendor satisfied that standard but that the vendor's performance did not merit an “A” or “B.”
D	When a state agency determines that the vendor did not meet some of the requirements of the purchase order or contract, that problems with the purchase order or contract were serious, and that corrective actions taken by the vendor to address such problems were only marginally effective or not fully implemented. If the best value standard was used to award the purchase order or contract, a “D” means that the vendor did not satisfy that standard.
F	When a state agency determines that the vendor did not meet the requirements of the purchase order or contract, that problems with the purchase order or contract were serious, and that corrective actions taken by the vendor to address such problems were ineffective. If the best value standard was used to award the purchase order or contract, an “F” means that the vendor did not satisfy that standard.

TABLE NOTES

¹ [34 TEX. ADMIN. CODE § 20.509](#). See also [TEX. GOV'T CODE § 2262.055](#).

Interpreting Existing Vendor Scores

Contract Developers and evaluation committees use vendor performance scores during the evaluation of responses. Contract Developers should read the reports in order to make their determination based on the notes left by reporting agencies utilizing the vendor being evaluated, not just limit the review to the evaluation scores from the current solicitation. Vendor performance scores are available on VPTS.

It is important to note that there is a difference between the **report score** and the **vendor score**.

The **report score** is the score the agency assigns for one particular report. Historic reports (prior to February 2017) were graded on a satisfactory/unsatisfactory scale. Current reports are graded by the agency on an A - F scale.

The **vendor score** is the score calculated by averaging all of a vendor's report scores to provide an overall vendor score.

Responses to Vendor Reports

Reports with a letter grade of "A", "B", or "C" are automatically published to the VPTS and are visible to the public. Reports with a letter grade of "D" or "F" are not published for a period of 30 calendar days. During this time, vendors have an opportunity to dispute the report grade and agency remarks by providing documentation and supporting evidence. If there are no vendor responses within the 30-day period, the report and grade are published on the public-facing VPTS website.

Vendor Performance Report Protest

Once a vendor performance report is published, time is essential for vendors to protest a posted grade. Only report grades of "D" or "F" may be protested and the protest must be received by the Comptroller within 10 days of report publication.⁴⁹⁸ Protests of report grades submitted more than ten (10) days after the publication of the report will not be accepted.

To protest a report grade, vendors must submit a Vendor Protest Form via email to the VPTS at vendor.performance@cpa.texas.gov. The vendor and/or agency may be contacted for clarification during this process. The Statewide Procurement Division will investigate the protest and make the final grade determination.⁴⁹⁹

⁴⁹⁸ [34 TEX. ADMIN. CODE §20.535.](#)

⁴⁹⁹ [34 TEX. ADMIN. CODE §20.537.](#)

Barring Vendors From Participating In State Contracts

SPD may bar a vendor from participating in state contracts, including any contracts where the purchasing authority is delegated to an agency, for substandard performance under a contract with the State or an agency. If there are material misrepresentations by a vendor in a bid or proposal to the State or an agency or during the course of performing a contract with the State or an agency, SPD may bar the vendor from participation in state contracts. In addition, a vendor may be barred due to fraud or breach of a contract with the State or a specific agency.

Other reasons CPA may bar a vendor from participating in state contracts would be repeated unfavorable performance reviews under Section 2155.089 of the Texas Government Code or repeated unfavorable classifications received by the vendor under Section 2262.055 of the Texas Government Code after considering the following factors:

- the severity of the substandard performance by the vendor;
- the impact to the state of the substandard performance;
- any recommendations by a contracting agency that provides an unfavorable performance review;
- whether debarment of the vendor is in the best interest of the State; and
- any other factor the SPD considers relevant, as specified by CPA rule.

SPD may also bar a vendor from participating in state contracts if more than two contracts between the vendor and the State have been terminated by the State for unsatisfactory vendor performance during the preceding three years. If a vendor is barred from participating in state contracts, SPD shall determine the period of debarment. The period for debarment must be commensurate with the seriousness of the vendor's action and the damage to the State's interests.⁵⁰⁰ Vendors debarred by SPD cannot be awarded contracts or otherwise purchased from. If a contract already exists at the time of debarment, it shall be terminated by the state agency as soon as practicable.⁵⁰¹

⁵⁰⁰ [TEX. GOV'T CODE § 2155.077.](#)

⁵⁰¹ [34 TEX. ADMIN. CODE § 20.588.](#)

Records Retention

Aside from the responsibility of maintaining the procurement file, the Contract Manager, or designated responsible agency employee, is also responsible for ensuring that contract documents are retained by the agency in the required format for the appropriate amount of time as determined by applicable law and the agency's records retention schedule.

A contract solicitation document that is an electronic document must be retained in the document's electronic form.⁵⁰² For purposes of records retention, the term "contract solicitation document" includes any document, whether in paper form or electronic form, that is used by an agency to evaluate responses to a competitive solicitation for a contract issued by the agency.⁵⁰³ An agency may print and retain the document in paper form only if the agency provides for the preservation, examination, and use of the electronic form of the document during the records retention period, including any formatting or formulas that are part of the electronic format of the document.⁵⁰⁴

The Texas State Library and Archives Commission publishes the Texas State Records Retention Schedule (RRS) to help agencies determine the minimum length of time that records must be retained by an agency before destruction. Each agency is also required to prepare its own records retention schedule.⁵⁰⁵ The RRS does not take the place of an agency's retention schedule but is to be used as a guide by the agency in creating and updating its schedule. The retention periods given in the RRS are required minimums; agencies may retain records for a longer period.

The RRS must be read in conjunction with statute enacted in 2015 which requires an agency to retain its contract records until the seventh anniversary of the later date of (1) the contract completion or expiration, or (2) the resolution of all issues that arose from any litigation, claim, negotiation, audit, open records request, administrative review, or other action involving the contract or documents.⁵⁰⁶

- If the contract was executed on or after September 1, 2015, most documents in the contract file will have a minimum

retention period of AC⁵⁰⁷ +7 years (after close of contract plus seven years).

- If the contract was executed before September 1, 2015, then the minimum records retention period is AC+4 years (after close of contract plus four years) or as otherwise indicated in the agency's approved records retention schedule.

A state record must not be destroyed if any litigation, claim, negotiation, audit, public information request, administration review, or other action involving the record is initiated; all action involving the record must be completed and all issues arising from the action resolved before a state record may be destroyed. Although the RRS for contract files is AC + 7 years, a particular agency may opt to maintain contract files longer if there is a business justification for the retention. The reason for retention of records beyond the official retention schedule must be documented in writing.

Post-Payment Audits

CPA performs audits on documents submitted to the Uniform Statewide Accounting System (USAS).⁵⁰⁸ CPA's Expenditure Audit Section plans audits on an annual basis and performs a risk assessment each year before initiating audit plans. Agencies are audited for compliance with certain state laws and rules concerning payroll, travel, purchase and procurement and with the processing requirements of the Centralized Accounting and Payroll/Personnel System (CAPPS), USAS, the Uniform Statewide Payroll/Personnel System (USPS), and the Standardized Payroll/Personnel Reporting System (SPRS).

The Expenditure Audit Section may utilize generally recognized sampling procedures to select a sample of transactions to be tested. The agency will supply the complete purchasing package applicable to each Purchase Category Code. The Purchase Category Code List and Post-Payment & Procurement Review Agency Document Checklist are located in [Appendix 31](#) and [Appendix 32](#), respectively.

Items determined to be exempt from competitive bidding must include the legal citation exempting the purchase. An Exemptions List (Document Type 9) is located in [Appendix 33](#). Documents are audited for compliance with purchasing procedures to ensure continued delegation to agencies.

⁵⁰² [TEX. GOV'T CODE § 441.1855\(b\)](#). See also [General Appropriations Act, House Bill 1, 88th R.S. at Article IX, Section 7.12](#) (directing agencies to review their document production protocols and apply best practices to produce documents in the most practicable, efficient, and cost effective manner possible that would lead to reduction in the total volume of paper used for general office administration, publications and reproduction and printing services e.g., changing the format of transmitting or receiving documents, such as through electronic rather than hard copy).

⁵⁰³ [TEX. GOV'T CODE § 441.1855\(c\)](#).

⁵⁰⁴ [TEX. GOV'T CODE § 441.1855\(b\)](#).

⁵⁰⁵ [TEX. GOV'T CODE § 441.185](#).

⁵⁰⁶ [TEX. GOV'T CODE § 441.1855](#).

⁵⁰⁷ The term "AC" means after completion, expiration, or termination of the instrument according to its terms.

⁵⁰⁸ [TEX. GOV'T CODE §§ 403.071, 2155.325; 34 TEX. ADMIN. CODE § 20.488](#).

Each purchase is audited for items which include, but are not limited to, the following:

1. The invoice matches the PO/contract terms and conditions as well as the documentation showing the receipt of goods delivered or services rendered *i.e.*, the requirement is known as the “Three-Way Match” rule;
2. Final Bidder List (dated CMBL Listing – extracted from CMBL using NIGP Class/Item Codes and, if applicable, agency head or designee approval of supplements to Bidder List);
3. Printouts for the following vendor compliance checks:
 - Debarment
 - SAM
 - Federal Database Check
 - Iran, Sudan, and Foreign Terrorist Organization
 - Boycott Israel
 - Energy Company Boycotts
 - Warrant/Payment Hold;
4. Dated ESBD posting printouts for the Notice of Intent to Procure (for purchases more than \$20 million, if applicable), the solicitation, including addenda, and the Notice of Award, if purchase is more than \$25,000.00;
5. State Use Program and /or TCI Program waivers;
6. Acquisition Plan;
7. Complete HUB Subcontracting Plan (HSP);
8. Vendor responses to solicitation;
9. Documentation associated with vendor responses evaluated by committee or bid tabulation;
10. DIR Exemption printout;
11. Dated request for SPD Delegation of Authority and SPD response printout;
12. SAO Nepotism Disclosure Statement for Purchasing Personnel;
13. TEC Disclosure of Interested Parties Form 1295;
14. Evidence of Pre-Contract and Contract Amendment Agency Reviews and Approvals (*e.g.*, agency verification of best value standards, agency verification of complete procurement file);
15. SPD-administered agency-specific procurement requirements;
16. NIGP Class/Item number are listed on purchase order;
17. The Purchase Category Code (PCC) is correctly selected;
18. The correct legal citation is noted on exempt purchases;
19. Verification of proprietary sole source status, authorized signature on Proprietary Purchase Justification, Direct Publication Declaration Statement;
20. Signed Emergency Justification letter;
21. Authorized signatures on all documents;
22. Purchase Order Change Notice (POCN) or contract amendment for extending/renewing a contract;
23. Verification that sales tax (and any other tax from which the State may be exempt) has not been paid by the agency;
24. Contracts crossing the biennium contain an Excess Obligations Prohibited contract clause;
25. The itemized sales receipt that supports the applicable point of sale purchase using a payment card;
26. PO/contract includes the Essential Provisions (including Texas Required Contract Clauses);
27. Most recent version of the agency’s annual Procurement Plan;
28. Evidence of LBB reporting; and
29. Evidence of VPTS reporting.

VERSION HISTORY OF THE GUIDE

Release/Revision Date	Version	Summary of Revisions
June 1, 2018	1.0	Publication Date of the Guide
August 1, 2018	1.1	<p>Non-substantive modifications (e.g., format adjustments, inclusion of hyperlinks, correction of typographical errors) throughout the Guide.</p> <p>Non-substantive clarifications to the following sections: RFO Procurement Method, Procurement Method – Consulting Services, Evaluation – Evaluation Committee Process, and Appendix Nos. 1, 18, 22, 23, 24.</p> <p>Substantive revisions to the following sections: Proprietary Purchases, Fuel, Oil, and Grease Purchases, Emergency Purchases, Commercial Charge Card/Payment Card, Post-Payment Audits, and Appendix Nos. 5, 6, 12, 29, 30.</p>
September 5, 2019	1.2	<p>Non-substantive modifications (e.g., format adjustments, inclusion of hyperlinks, correction of typographical errors) throughout the Guide.</p> <p>Non-substantive clarifications to the following sections: Introduction, Professional Certification and Training Program, The State Use Program, and Term Contracts – Overview, Appendix Nos. 21 and 31.</p> <p>Substantive revisions to the following sections: Quality Assurance Team, Needs Assessment, Travel Services Contracts, Federal Government Purchases and Interstate Compacts & Cooperative Agreements, Direct Publications, Emergency Purchases, DIR Cooperative Contracts Program, Procurement Method – Professional Services, Procurement Method – Consulting Services, Procurement Method – Legal Services, Procurement Method – Texas Disaster Act of 1975, Scope of Work, Contract Term and Termination, Risk Mitigation Measures, QAT – Review of Major Information Resources Projects, Texas Register, Evaluation – Bid Process, Evaluation Committee Recommendation, Contract Terms, Contract Award & Amendment, Contract and Amendment Notifications, Contract Manager Responsibilities, Termination for Cause, Termination for Non-Appropriation Excess Obligations Prohibited, Vendor Performance Reporting, Records Retention, Post-Payment Audits, and Appendix Nos. 3, 4, 7, 8, 22, 23, 26, 29, and 30.</p>
December 31, 2019	1.3	<p>Non-substantive modifications (e.g., format adjustments, inclusion of hyperlinks, correction of typographical errors) throughout the Guide.</p> <p>Non-substantive clarifications to the following sections: Introduction, Professional Certification and Training Program, SPD, Quality Assurance Team, Historically Underutilized Business Program Reports, Cost Estimate, The State Use Program, Travel Services Contracts, Printing Services and In-House Copy Centers, Procurement Method – SPD Delegated Purchases – Overview, SPD Review and Delegation Process, Competitive Bidding (IFBs, Informal Bidding), RFO Procurement Method, Procurement Method – Interagency Cooperation Contracts (IACs), Request for Applications, Content – Overview, Content – Introduction, Payment and Pricing Terms, Electronic State Business Daily (ESBD), Administrative Review of Responses, Evaluation of Responses – Overview, Vendor Performance Tracking System Check, Evaluation Committee Recommendation, SAO Nepotism Disclosure Statement for Purchasing Personnel, SAM Check, Texas Register Notice of Award, Enhanced Contract and Performance Monitoring, Inspection, Testing, Acceptance – Overview, and Termination for Cause.</p> <p>Substantive revisions to the following sections: Procurement Method Identification Process, Emergency Purchases, Procurement Method – Reverse Auction Procedure, Procurement Method – Automated Information Systems, DIR Contracts, Texas.Gov Services, DIR Data Center Services, Procurement Method – Consulting Services, Internal Calendar of Events, HUB Subcontracting Plan Requirements, CAT – Review of Solicitations With a Value of \$5 Million or More, Centralized Master Bidders List, Solicitation – Receipt and Control of Responses, Oral Presentations, Negotiations – Overview, Major Information Resources Projects, Franchise Tax Check, ESBD Notice of Award, Purchase Order (PO), Payment Card, Assignment by Contractor and Contractor Name Change – Overview, Extensions and Renewals, Termination for Convenience, Vendor Performance Reporting, and Appendix Nos. 6, 7, 8, 22, and 23.</p>

Release/Revision Date	Version	Summary of Revisions
October 27, 2021	2.0	<p>Non-substantive modifications (<i>e.g.</i> format adjustments, inclusion of hyperlinks, correction of typographical errors) throughout the Guide.</p> <p>Non-substantive clarifications to the following sections: Introduction - TCI Waiver Process - Determining Contract Value - Trade-In of Used Equipment - Emergency Purchases - Scope of Work - Specifications, Electronic State Business Daily - Appendices 4, 5.</p> <p>Substantive revisions to the following sections: Vendor Communication - SPD, DIR, SAO, Oversight Teams, and Planning Documents – DIR - SAO – Travel Services Contracts – Proprietary Purchases under SPD Delegation by Rule – Proprietary Purchases using the RFO Procurement Method – Minimum Requirement for SPD Delegated Purchases (graphic) - Purchases of \$10,000 or less (“Spot” Purchases) - Procurement Outside of SPD Delegation Authority – Informal Bidding (Purchases \$25,000 or less) - Competitive Bidding (IFBs, Informal Bidding) - Best Value Standard – Procurement Method, SPD TXMAS Contracts – Procurement Method, Automated Information Systems – Monetary Thresholds for Competitive Actions - DIR TXMAS Contracts – RFO Procurement Method – Procurement Method, Professional Services – Procurement Method, Consulting Services, Procurement Method, Texas Disaster Act of 1975 – Comparison of Competitive Procurement Methods (graphic) - Procurement Lead Time and Template (graphic) - Internal Calendar of Events (graphic) - Electronic Submission and Signatures – Evaluation Criteria for Award – CAT, Review of Solicitations with a Value of \$5M or more – QAT, Review of Major Information Resources Projects – Centralized Master Bidders List – Communication with Agency Personnel – Evaluation Committee – Evaluation of Responses, Overview – Federal Database Checks – Energy Company Boycott Check – LBB Reporting Requirements (graphic) - Carrier Shipping Methods (graphic) - Withholding Payment – Vendor Scoring Guide (graphic) - Response to Vendor Reports – Vendor Performance Report Protests – Post-Payment Audits - Appendices 1, 2, 6, 7, 8, 12, 19, 23, 24, 30, 31.</p>
May 3, 2022	2.1	<p>Non-substantive modifications (<i>e.g.</i> format adjustments, inclusion of hyperlinks, correction of typographical errors) throughout the Guide.</p> <p>Non-substantive clarifications to the following sections: Procurement Method Delegation – TCI Purchases – Summary of Minimum Requirements for Delegated Purchases – IT Commodity Items – DIR Cooperative Contracts Program – Coordinated Bulk Purchases of Commodity Items – Limitations on Liability Clauses – Receipt and Control of Responses – Vendor Selection: TCI Program, State Use Program, and Term Contract Purchases – Appendices 4, 23.</p> <p>Substantive revisions to the following sections: Vendor Communication – DIR -- Contract Advisory Team – State Data Center Printing -- Minimum Requirements for Delegated Purchases (graphic) –Determining Contract Value – One-Time Purchases of Goods of \$50,000 or less – Purchases of Services of \$100,000 or less – SPD Delegation by Rule – Emergency Purchases – Procurement Method: Automated information Systems – Determining Contract Value of IT Commodity Item Procurements – Cloud Computing Services – DIR Review and Signature Approval of Certain SOWs – Exemptions and Exclusions – CAT, Review of Solicitations with a Value of \$5 Million or More – ESBID Posting Timelines (graphic) – Solicitation Addenda – LBB Reporting Requirements (graphic) – DIR Statements of Work – ESBID Notice of Award – Barring Vendors from Participating in State Contracts – Post-payment Audits – Appendices 3, 23, 24, 30, 31.</p>
September 1, 2023	3.0	<p>Non-substantive modifications (<i>e.g.</i> format adjustments, inclusion of hyperlinks, correction of typographical errors) throughout <i>The Guide</i>.</p> <p>Non-substantive clarifications to the following sections: Professional Certification and Training Program – SPD, DIR, SAO, Oversight, Teams, and Planning Documents: Overview - SAO - Contract Advisory Team – The State Use Program – Delegation Request for Services Exceeding \$100,000 – DIR Contracts: Overview – DIR Contracts: Monetary Thresholds for Competitive Action – DIR Cooperative Contracts Program: DIR Review and Signature Approval of Certain Statements of Work – State Motor Fuels Tax – Electronic Submission and Signatures – Vendor Selection – Administrative Review of Responses – Evaluation, Bid Tabulation Process – Post-Payment Audits, and Appendices 5, 6, 23, 24, 29, 32.</p> <p>Substantive revisions to the following sections: Procurement Method, SPD Non-Delegated Purchases: TCI Waiver Process – Mail and Messenger Services Contracts – DIR Contracts: IT Commodity Items – Solicitation, Preparation: Procurement Lead Time – Evaluation Criteria for Award – Solicitation, Reviews and Approvals: CAT, Review of Solicitations With a Value of \$5 Million or More – Solicitation, Advertisement: Electronic State Business Daily (graphic) – Non-Disclosure Agreements and Conflict of Interest Disclosures – Agency Review of Required Disclosures: SAO Nepotism Disclosure Statement for Purchasing Personnel – TEC Disclosure of Interested Parties (Form 1295) – Vendor Compliance Verifications: Warrant/Payment Hold Check – HUB Subcontracting Plan (HSP) Compliance and Updates, and Appendices 4, 14, 24, 33.</p>

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APPENDIX 1

Glossary

Addendum

A written addition, change, or supplement to a solicitation issued prior to the opening date.

Advance Payment

The payment for goods or services before their delivery to the agency. See Early Payment.

Automated Information System (AIS)

Products and services that are associated with computers (automation) or telecommunications systems as defined in Section 2157.001(1) of the Texas Government Code.

Amendment

Written addition or change to a contract.

Appropriation

Legislative authorization to expend public funds for a specific purpose.

Assignment

Transfer of contractual rights from one party to another party.

Award

The act of accepting an offer, thereby forming a contract between the State and a vendor.

Best Interests of the State

Most advantageous to the State in light of all relevant circumstances.

Bid

An offer to contract with the State, submitted in response to an IFB.

Bid Bond

See Bid Deposit.

Bid Deposit

A deposit required of bidders to protect the State in the event a low bidder attempts to withdraw its bid or otherwise fails to enter into a contract with the State.

Bid Tabulation

The recording of bids and bid data submitted in response to an IFB. The bid tabulation is used for comparison, analysis, and record keeping.

Bidder

An individual or entity that submits a bid. The term includes anyone acting on behalf of the individual or entity that submits a bid, such as an agent, employee and representative. See Respondent.

Bidders List

A list of vendors that have expressed an interest in doing business with the State. See Centralized Master Bidders List.

Bid Sample

A sample required to be furnished as part of a bid, for evaluating the quality of the product offered.

Biennium (State of Texas)

A period of 24 consecutive months, beginning on September 1 of each odd-numbered year. Example: September 1, 2017 through August 31, 2019.

Bill of Lading

Document issued by a carrier identifying merchandise and transportation details.

Blanket Bond

A performance bond that insures a respondent's performance on two or more contracts in lieu of separate bonds for each contract.

Blanket Order

A purchase order to a contractor for a specified time period, specific product and an estimated minimum quantity; with actual delivery to only occur in conformance with subsequent authorization(s) by the ordering entity. Use of minimum estimated call out quantities is advised for this type of order. See Standing Order.

Brand Name

A trade name or product name which identifies a product as having been made by a particular manufacturer.

Breach of Contract

Failure to perform a contractual obligation.

Centralized Master Bidders List (CMBL)

An online directory, maintained by SPD, containing contact information and product categories of vendors registered to receive procurement opportunities from public entities.

Change Order

An amendment, clarification, change, or deletion to the original scope of work to a contract.

Class and Item

The classification system found in the NIGP Commodity Book.

Closing Date

The date and time that offers or proposals are due in response to a solicitation. Used interchangeably with the term “Opening Date.”

Commodity

Generally, the term means supplies, materials or equipment. See IT Commodity Item.

Commodity Book

List of NIGP class and item numbers maintained on the CPA website.

Competitive Sealed Bidding

Process of advertising an Invitation for Bids (IFB), the evaluation of the submitted bids, and awarding of the contract in accordance with state law.

Competitive Sealed Proposals

Process of advertising a Request for Proposal (RFP), the evaluation of submitted proposals, and awarding of the contract in accordance with state law.

Competitive Solicitation

The process of inviting and obtaining responses from competing vendors in response to advertised competitive specifications, by which an award is made based on best value. The process contemplates giving potential vendors a reasonable opportunity to compete, and requires that all vendors be placed on a level playing field. Each respondent must respond to the same advertised specifications, terms, and conditions.

Competitive Specifications

A specification stated in such a manner that two or more vendors can meet the specifications on a level playing field.

Confirmation Order

A purchase order issued to a contractor, listing the commodities and terms of an order placed verbally or otherwise, in advance of the issuance of the purchase order. The original date and contractor’s representative’s name should be included on the order. It is recommended the purchase order include the following statement: “Confirmation Order – Do Not Double Ship.”

Consultant

A person who provides or proposes to provide the service of studying or advising a state agency under a contract that does not involve the traditional relationship of employer and employee. The

term includes a political subdivision but does not include the federal government, a state agency, or a state governmental entity.

Consulting Services

The service of studying or advising a state agency under contract that does not involve the traditional relationship of employer and employee. See Major Consulting Services Contract.

Consumable Procurement Budget

That portion of an agency’s budget as identified by comptroller expenditure codes attributable to consumable supplies, materials and equipment.

Contract

A legally enforceable agreement between two or more parties.

Contractor

A business entity or individual that has a contract to provide goods or services to the State.

Cooperative Purchasing

A program for qualified entities to use the SPD or DIR contract resources.

Debarment

An exclusion from contracting or subcontracting with state agencies on the basis of any cause set forth in statute or SPD rules, commensurate with the seriousness of the offense, performance failure, or inadequacy to perform.

Delegated Purchase

A purchase made by an agency under the authority of SPD and subject to SPD rules and procedures.

Discount-From-List

Unit prices that are based on a discount from a manufacturer’s published price list. Ordering entity can validate the discount price by reviewing the price list or catalog from which the price reduction is figured.

Early Payment

The payment for goods or services after receipt but earlier than the payment due date set forth in Section 2251.021 of the Texas Government Code. See Advance Payment.

Early Payment Discount

A discount from the purchase price allowed to the agency if payment is made within a specified period.

Electronic State Business Daily (ESBD)

An online application, administered by SPD, that publishes solicitations for the purpose of informing vendors of procurement opportunities and provides public notice of contract awards.

Equivalent Product

A product that is comparable in performance and quality to the specified product.

Escalation Clause

A clause in a contract providing for a price increase or decrease under certain specified circumstances.

Executive Sponsor

A high level individual with primary responsibility for implementation and operation of the project. In some instances, the executive sponsor may be the executive head of the entity. In other instances, the executive sponsor may be the division or program director with overall project responsibility.

Fiscal Year (State of Texas)

A period of 12 consecutive months, beginning September 1 of each year and ending August 31 of the next year.

Goods

The term means supplies, materials, or equipment.

Grant

An award of financial assistance, including cooperative agreements, in the form of money, property in lieu of money, or other financial assistance paid or furnished by the state or federal government to carry out a program in accordance with rules, regulations and guidance provided by the grantor agency. The term does not include technical assistance that provides services instead of money, or other assistance in the form of revenue sharing, loans, loan guarantees, interest subsidies, insurance, or direct appropriations. Also, the term does not include assistance, such as a fellowship or other lump sum award, for which the grantee is not required to account. See Uniform Grant Management Standards.

Historically Underutilized Business (HUB)

A business as defined by Chapter 2161 of the Texas Government Code and 34 TAC § 20.282.

Informal Solicitation

An unsealed, competitive solicitation used to obtain offers submitted verbally or in writing for purchases with a value of \$25,000 or less.

Inspection

Examination and/or testing of merchandise to determine whether it has been received in the proper quantity and condition and to verify that it conforms to the applicable specifications.

Inspection Report

A report made as a result of the agency's inspection, informing the buyer of a product's compliance with advertised specifications.

Interagency Contract (IAC)

Written understanding between two or more agencies as authorized by Chapter 771 of the Texas Government Code.

Interlocal Contract

Written understanding between local government entities, a local government entity and a federally recognized Indian tribe, or a local government entity and a state agency of Texas or another state as authorized by Chapter 791 of the Texas Government Code.

Invitation for Bids (IFB)

A written solicitation requesting the submission of bids; also referred to as a bid invitation.

Invoice

Document from a contractor requesting payment for goods delivered and/or services rendered.

IT Commodity Item

Commercial software, hardware, or technology services, other than telecommunications services, that are generally available to businesses or the public and for which DIR determines that a reasonable demand exists in two or more customers. The term includes seat management, through which an agency transfers its personal computer equipment and service responsibilities to a private vendor to manage the personal computing needs for each desktop in the agency, including all necessary hardware, software, and support services.

Late Response

A response that is received after the date and time established for receipt of responses to a solicitation.

Lease Purchase

An installment sale which gives the lessee the right to purchase equipment or other fixed assets at an agreed upon price under certain conditions. Title passes from seller to agency if and at the time the option to purchase is exercised. See Operating Lease.

Life-Cycle Costing

A procurement cost analysis technique which considers operating, maintenance, acquisition price, and other costs of ownership in the award of contracts to ensure that the item acquired will result in the lowest total ownership cost during the time the item's function is required.

Liquidated Damages

A specified contract provision that entitles the State to demand a set monetary amount determined to be a fair and equitable repayment to the State for loss of service due to contractor's failure to meet contract requirements.

Local Government

A county, municipality, school district, special district, junior college district, or other legally constituted political subdivision of the State.

Major Consulting Services Contract

A consulting services contract for which it is reasonably foreseeable that the value of the contract will exceed \$15,000, or \$25,000 for an institution of higher education other than a public junior college.

Managed Contract

A SPD Term Contract that cannot be processed through Texas SmartBuy. The purchase order is prepared by the agency, referencing the contract number and pricing, and sent directly to the contractor.

Manufacturer’s Price List

A price list published in some form by the manufacturer and available to and recognized by the trade. The term does not include a price list prepared especially for a particular solicitation.

Minor Technicality

A requirement in a solicitation which, if waived or modified by the agency when evaluating responses, would not give a respondent an unfair advantage over other respondents or result in a material change in the contract.

Multiple Award Contract Procedure

A purchasing procedure by which SPD establishes one or more levels of quality and performance and makes more than one award at each level.

Negotiations

A consensual bargaining process in which the parties attempt to reach agreement on a disputed or potentially disputed matter. In a contractual sense, negotiation means the “dealings conducted between two or more parties for the purpose of reaching an understanding.”

Nonresident Bidder

For purposes of the reciprocal preference law, a person whose principal place of business is not in Texas.

Notice of Award

An official announcement of an executed contract. For SPD, the term also refers to a letter signed by the Deputy Comptroller or designee which creates a contract.

Offer

A proposal to contract with the State submitted in response to an RFO.

Opening Date

The date and time that bids are due in response to an IFB. Used interchangeably with the term “Closing Date.”

Operating Lease

A contract granting the lessee the use of equipment or other fixed assets for a specified time in exchange for payment. Title remains with the contractor. See Lease Purchase.

Payment Bond

A deposit, pledge, or contract of guaranty supplied by a contractor to protect the State against loss due to the contractor’s failure to pay subcontractors and material suppliers.

Payment Card

A commercial charge card that is predominantly used for transactions that require payment upfront. Agencies may only use commercial charge cards obtained under SPD established contract(s).

Performance Bond

A deposit, pledge, or contract of guaranty supplied by a contractor to protect the State against loss due to the contractor’s inability to complete the contract as agreed.

Post-Consumer Materials

Finished products, packages, or materials generated by a business entity or consumer that have served their intended end uses, and that have been recovered or otherwise diverted from the waste stream for the purpose of recycling.

Posted Date

The date a document is made available online to the public.

Pre-Consumer Materials

Materials or by-products that have not reached a business entity or consumer for an intended end use, including industrial scrap material, and overstock or obsolete inventories from distributors, wholesalers, and other companies. The term does not include materials and by-products generated from, and commonly reused within, an original manufacturing process or separate operation within the same or a parent company.

Professional Services

Services directly related to the professional practices specified by the Professional Services Procurement Act, Chapter 2254, Subchapter A, of the Texas Government Code.

Proposal

An offer to contract with the State, submitted in response to an RFP.

Protest Procedures

Procedures for resolving vendor protests relating to purchasing issues.

Public Opening

The public opening of bids, offers, or proposals, in which the names of the respondents to a solicitation are publicly read and recorded. No prices are divulged at an offer or proposal opening as these types of solicitations are subject to negotiation.

Purchase Order

A document issued by a customer to a seller, indicating types, quantities, and agreed prices for products or services the seller will provide to the customer.

Recycled Material Content

The portion of a product made with recycled materials consisting of pre-consumer materials (waste), post-consumer materials (waste), or both.

Recycled Materials

Materials, goods, or products that contain recyclable material, industrial waste, or hazardous waste that may be used in place of raw or virgin materials in manufacturing a new product.

Recycled Product

A product that meets the requirements for recycled material content as prescribed by the rules established by the Texas Commission on Environmental Quality in consultation with CPA.

Remanufactured Product

A product that has been repaired, rebuilt, or otherwise restored to meet or exceed the OEM performance specifications; provided, however, the warranty period for a remanufactured product may differ from the OEM warranty period.

Rent

Payment for the use of property.

Request for Information (RFI)

A general invitation to the vendor community requesting information that may be used in a potential future solicitation.

Request for Offers (RFO)

A written solicitation requesting the submission of offers for AIS which include hardware, software and other information technology goods and services.

Request for Proposals (RFP)

A written solicitation requesting the submission of proposals.

Request for Qualifications (RFQ)

A written solicitation requesting the submission of qualifications or specialized services. Typically used for the procurement of professional services.

Responsive

The bid, offer, or proposal complies with all material aspects of the solicitation document, including submission of all required documents.

Respondent

An individual or entity that submits an offer or proposal. The term includes anyone acting on behalf of the individual or entity that submits an offer or proposal, such as an agent, employee, and representative. See Bidder.

Responsible

For purposes of the reciprocal preference law, a governmental entity may not award a governmental contract to a nonresident bidder unless the nonresident bidder underbids the lowest bid submitted by a responsible resident bidder by the amount authorized by statute.

Salvage Value

The estimated value of a property when the user completes its use of the property.

Scope of Work

A section of a solicitation that provides a description of the products and services to be provided by the vendor.

Sealed Bids or Proposals

A response which is kept secure and unopened until after the due date and time specified in the solicitation.

Service

The furnishing of skilled or unskilled labor or professional work.

Set Aside Contract

Term used to refer to the State Use Program and the Texas Correctional Industries (TCI) purchasing program.

Solicitation

A document such as an IFB, RFO, RFP or RFQ requesting responses from vendors to provide specified goods and services. The term also refers to the process of obtaining responses from vendors to provide specified goods and services.

Specifications

The "line item" descriptors within a solicitation that define the good or service that the vendor must offer to be considered for award.

Standard

The established and fixed measure used in assessing quality or performance.

Standing Order

A purchase order to a contractor for a specified time period during which a specific quantity of product will be delivered on specified delivery dates. See Blanket Order.

State

The State of Texas.

Statute

A law enacted by the state or federal government.

Successor-in-Interest

Any business entity that acquires or otherwise obtains the controlling ownership of a business entity.

Surplus

Federal and State surplus property programs administered by TFC. Each program has its own laws, rules, and procedures.

Term Contract

A contract established by SPD for the purchase or lease of goods and services used in large quantities by several agencies.

Texas Bidder

For the preference to resolve tie bids, "Texas bidder" means a business (1) incorporated in Texas, (2) that has its principal place of business in Texas, or (3) that has an established physical presence in Texas. See Texas Resident Bidder.

Texas Grant Management Standards (TXGMS)

Uniform grant and contract administration procedures, developed under the authority of Chapter 783 of the Texas Government Code, to promote the efficient use of public funds in local government and in programs requiring cooperation among local, state and federal agencies.

Texas Resident Bidder

For purposes of reciprocal preference law, "resident bidder" refers to a person whose principal place of business is in Texas, including a contractor whose ultimate parent company or majority owner has its principal place of business in Texas. See Texas Bidder.

Texas SmartBuy

The State's central e-procurement system for non-IT goods and services.

Texas Specification

A specification adopted by SPD and used whenever possible in the purchase of the item involved. Established standard of minimum quality for products or services purchased in volume by the State.

Unit Price

The price for a good or service in accordance with the unit of measure provided in the solicitation.

Vendor

A potential provider of goods or services to the State.

APPENDIX 2

Acronyms and Abbreviations

AIS	Automated Information System	EIR	Electronic Information Resources
ARO	After Receipt of Order	ESBD	Electronic State Business Daily
BAFO	Best and Final Offer	FOB	Free On Board
BI	Bodily Injury (insurance)	FOIA	Freedom of Information Act (federal)
BLS	Bureau of Labor Statistics (federal agency)	FSPF	Federal Surplus Property Program
BOM	Bill of Materials	GCI	General Contract Information (Texas SmartBuy Contracts)
CAO	Contract Administration Office	GSA	General Services Administration (federal agency)
CAPPS	Centralized Accounting and Payroll/ Personnel System	HSP	HUB Subcontracting Plan
CAT	Contract Advisory Team	HUB	Historically Underutilized Business
CCTS	Capitol Complex Telephone System	IAC	Interagency Cooperation Agreement
CFR	Code of Federal Regulations	ICT	Information Communication Technology
CMBL	Centralized Master Bidders List	IFB	Invitation for Bids
CNA	Central Nonprofit Administration	IT	Information Technology
COI	Conflict of Interest or Certificate of Insurance	ITV	Interagency Transaction Voucher
COTS	Commercial Off the Shelf	LAR	Legislative Appropriations Request
CPA	Comptroller of Public Accounts	LBB	Legislative Budget Board
CPI	Consumer Price Index	MIRP	Major Information Resources Project
CPO	Chief Procurement Officer	MOLA	Master Operating Lease Agreement
CRP	Community Rehabilitation Program	MOU	Memorandum of Understanding
CTCD	Certified Texas Contract Developer	NASPO	National Association of State Procurement Officials
CTCM	Certified Texas Contract Manager	NDA	Non-Disclosure Agreement
DBITS	Deliverables-Based Information Technology Services	NIGP	National Institute of Governmental Purchasing
DIR	Department of Information Resources	NOA	Notice of Award
DPS	Department of Public Safety	OAG	Office of the Attorney General
DSC	Data Center Services (DIR)		

Statewide Procurement Division

OCC	Outside Counsel Contract
OEM	Original Equipment Manufacturer
OMB	Office of Management and Budget (federal)
OMR	Open Market Requisition (Request)
OVFM	Office of Vehicle Fleet Management
PAR	Progress Assessment Report (HSP)
PCC	Purchase Category Code
PD	Property Damage (insurance)
PI	Personal Injury (insurance)
PIN	Payee Identification Number
PM	Project Manager
PO	Purchase Order
POCN	Purchase Order Change Notice
POD	Procurement Oversight and Delegation
PPI	Producer Price Index
PR	Price Request
QAT	Quality Assurance Team
QAP	Quality Assessment Plan
REQ	Requisition
RFA	Request for Applications
RFI	Request for Information
RFO	Request for Offers
RFP	Request for Proposals
RFQ	Request for Qualifications
RTI	Recurring Transaction Index
RtR	Request to Retain (OAG Outside Counsel Contracts)
SAM	System for Award Management (federal)
SAO	State Auditor's Office

SOW	Scope of Work or Statement of Work
SPD	Statewide Procurement Division
STMP	State Travel Management Program
T&Cs	Terms and Conditions
T&M	Time and Materials
TAC	Texas Administrative Code
TCI	Texas Correctional Industries
TCO	Total Cost of Ownership
TDCJ	Texas Department of Criminal Justice
TEC	Texas Ethics Commission
TEX-AN	Texas Agency Network (DIR)
TFC	Texas Facilities Commission
TIN	Texas Identification Number
TPIA	Texas Public Information Act
TWC	Texas Workforce Commission
TXFS	Texas Fleet System
TXGMS	Texas Grant Management Standards
TXMAS	Texas Multiple Award Schedule
UCC	Uniform Commercial Code (federal)
UOM	Unit of Measurement
USAS	Uniform Statewide Accounting System
USC	United States Code
USPS	United States Postal Service
VIN	Vendor Identification Number
VPTS	Vendor Performance Tracking System
VPR	Vendor Performance Report

APPENDIX 3

Agency-Vendor Model Communication Procedure

Introduction

The Statewide Procurement Division (SPD) has established this Agency-Vendor Model Communication Procedure to provide guidance to both state agencies and the vendor community on appropriate communications during the pre-solicitation phase of the procurement cycle. Pre-solicitation vendor communication is written or in-person communication initiated by a vendor to introduce a product, service, or other innovative idea that is not in response to a solicitation. Guidelines for communication during the solicitation process are available in the Texas Procurement and Contract Management Guide in the [Vendor Communication](#) section. Any communication between agencies and vendors post-award should be directed to the designated contract manager.

While this document serves as the Agency-Vendor Communication Procedure for the Statewide Procurement Division, state agencies and local government entities are encouraged to use this document as a foundation for their own Agency-Vendor Communication Procedure.

Background

Working with the vendor community and potential contractors early and often as a precursor to a procurement helps the state gain better product or service information and improves the quality of market research efforts. Frequent and effective communication between the public and private sectors helps agencies develop specifications and requirements that best meet agency business needs and assures best value to the state. This procedure aims to provide guidance and context for state agencies and the vendor community alike.

Purpose

The objective of implementing an Agency-Vendor Communication Procedure is to proactively improve the communication between the vendor community and public procurement professionals in Texas. More accessible education on vendor opportunities (particularly in technology and other sectors experiencing rapid change), implementing new standards, and fully incorporating existing communication avenues will strengthen the communication and relationship between the two parties.

The Agency-Vendor Communication Procedure and the strategies outlined within will help agencies improve and streamline communication with the vendor community. It will also serve as initial guidance for the vendor community to conduct introductory communication with state agencies, identify the parameters public procurement professionals are working within, and establish standards for positive relationship building.

In the following five sections, this procedure will discuss:

- A. [The encouraged implementation of an agency-vendor liaison](#)
- B. [Important actions vendors can take to increase their chances of doing business with the state](#)
- C. [Proper avenues of communication for vendors and agencies](#)
- D. [An explanation of the law and rule that govern public procurement in Texas](#)
- E. [Frequently asked questions](#)

A. Agency-Vendor Liaison

Purpose: State agencies are encouraged to designate an Agency-Vendor Liaison (preferably within the procurement division) to strengthen the agency-vendor community relationship and to serve as a primary, facilitating point-of-contact to vendors who believe their product or service could be of value to the agency.

Implementation: The Agency-Vendor Liaison will facilitate introductory vendor communications, support agency staff and subject matter experts researching their validity and help educate agency procurement staff about the potential for these new goods or services.

Responsibilities include:

- Establishing strong relationships with the vendor community.
- Strengthening practices within the agency to improve communications with the vendor community.
- Engaging and encouraging vendor feedback on agency procurements.
- Providing outreach to the vendor community on the standard procurement practices of the State/agency.
- Responding to vendor requests and submissions in a timely manner.
- Establishing an agency-specific Vendor Communication Policy that is publicly accessible, and
- Facilitating initial introductions and communications between the vendor community and agency subject matter experts, program managers, and procurement staff.

B. Doing Business in Texas

Prospective vendors should become acquainted with local and state procurement laws, policies, and standards. As a result of enhanced scrutiny on public procurement, the State of Texas has implemented various measures to foster competition for state business as well as promote transparency throughout the procurement process.

A vendor can improve its chances of doing business with the State by incorporating the following actions:

- 1. Properly classify the goods and services offered.** The State of Texas uses the NIGP (National Institute for Governmental Purchasing) commodity codes categorize goods and services. These NIGP codes are divided into purchasing class and item codes (numeric) that best represent the goods and/or services offered. Properly identifying goods and/or services will help public procurement professionals accurately identify interested vendors in particular industries.
- 2. Register as a Texas Vendor.** Vendors seeking contracting opportunities with the state should register for the Centralized Master Bidders List (CMBL). The CMBL is a database used by state of Texas procurement professionals to develop a mailing list for vendors to receive bid opportunities based on the goods or services that they can provide to the state. <https://comptroller.texas.gov/purchasing/vendor/cmb/>
- 3. Obtain Historically Underutilized Business (HUB) certification, if eligible.** The Statewide HUB Program at the Texas Comptroller of Public Accounts certifies qualified small businesses as Historically Underutilized Businesses (HUBs). To qualify, an applicant owner must own 51% or more of the business and control day-to-day operations, and must be economically disadvantaged either as a woman business owner, minority business owner, or service-disabled veteran business owner. <https://comptroller.texas.gov/purchasing/vendor/hub/certification-process.php>
- 4. Regularly Search the Electronic State Business Daily (ESBD).** State and local governments post on the Electronic State Business Daily (ESBD), the state's search engine for its most valuable contract opportunities. Vendors can search by government agency or by class and item number to find current contract opportunities statewide. <http://www.txsmartbuy.com/esbd>
- 5. Check Qualifications.** Vendors must be in good standing with state and federal entities. Prospective vendors are encouraged to confirm if their business entity is subject to Texas franchise tax and determine if they are in good standing or "active". Public procurement professionals will also ensure that potential vendors are in good standing with the federal government by checking federal databases, such as SAM.gov. In addition, vendors must comply with any additional prohibitions that are prescribed in statute. These prohibitions are identified in the *Texas Procurement and Contract Management Guide*.

Below are some of the proactive measures that vendors can take to ensure visibility with state agencies and public procurement staff:

Table 1: Vendor Communication Checklist		
Communication Actions	N/A	Yes
Request public records to review recent past procurements		
Respond to Requests for Information (RFI)		
Attend Industry Day, Industry Fair, or Conference		
Register for the Centralized Master Bidders List (CMBL)		
Select all applicable NIGP codes		
Obtain HUB Certification, if eligible		
Regularly review the Electronic State Business Daily (ESBD)		

C. Proper Avenues of Communication for Vendors and Agencies

To invite and increase vendor communication, the Vendor-Agency Liaison should establish multiple avenues of information and communication for the vendor community.

Agency website. State agency websites should provide information for the vendor community that includes a schedule and status of upcoming solicitation opportunities, link to the Electronic State Business Daily (ESBD), the agency’s Agency-Vendor Communication procedures (if any), contact information for the Agency-Vendor Liaison if any), and other outreach or training opportunities, if applicable.

Automated Inquiry Form. Where feasible, state agencies are encouraged to provide a vendor inquiry form. This form will prompt a prospective vendor to provide a state agency with information about their organization and the goods and services offered.

Below is a list of possible components to be included in an agency inquiry form.

Table 2	
Vendor Information	Technical Information
Vendor Name	Concise title and abstract (200 words or less) of the proposal Objectives Method of Approach Nature and extent of anticipated results How the good/service will support the agency’s mission Waiver of proprietary data (confidential information should not be submitted)
Vendor Type	
Vendor Website	
Vendor primary point of contact	
Name	
Phone number	
Email address	
TIN, if applicable	

Phone. If communicating by phone, the Agency-Vendor Liaison should follow-up via email to maintain records of the communication.

Email. State agencies and Agency-Vendor Liaisons should encourage email correspondence from the vendor community. It is recommended that a shared email box (example: vendorcommunication@stateagency.gov) be created to encourage the vendor community to email with their suggestions or pitches. Agency-Vendor Liaisons should make every attempt to respond to these emails in a timely manner, even if it is to simply acknowledge receipt.

Upon response, the Agency-Vendor Liaison should request the following information from the vendor:

Below is a list of possible components to be included in an agency email response.

Vendor Information	Technical Information
Vendor Name	Concise title and abstract (200 words or less) of the proposal Objectives Method of Approach Nature and extent of anticipated results How the good/service will support the agency’s mission Waiver of proprietary data (confidential information should not be submitted.)
Vendor Type	
Vendor Website	
Vendor/Organization primary point of contact	
Name	
Phone number	
Email address	
TIN, if applicable	

In-person or virtual meetings. When meeting in-person or virtually, state agency personnel must maintain impartiality and not provide any information that would give any vendor a competitive edge over another. It is strongly recommended that state agencies review the following guidance to ensure in-person or virtual meetings are conducted with utmost care for the competitive process.

- Emphasize that the primary purpose of the meeting is for the state agency to learn about the industry and marketplace. Ask questions and gain an understanding of the advantages and issues associated with a particular approach or business practice. Ask the vendor clarifying questions but avoid expressing opinions or preferences. The meeting should not be the basis for further action and should not unintentionally solicit a proposal.
- Avoid unauthorized commitments (i.e. an agreement that is not binding because the agency representative making the agreement lacks the proper authority to enter into that agreement on behalf of the agency). Each vendor meeting should end with a statement similar to: “Nothing discussed in this meeting authorizes you to work, start work, or bill for work. Any understanding on your part to the contrary is not valid.”
- Treat all vendors and potential vendors fairly and impartially.
- Conduct business with integrity, fairness, and openness. Not only must the procurement process have integrity, but the actions of each individual involved in a public procurement must reflect integrity, fairness, and openness. Avoid organizational conflicts of interest or even the appearance of a conflict.
- Understand ethical responsibilities, and notify manager or supervisor, legal counsel, or other agency leadership, as applicable, of any concerns.
- Control the meeting and its agenda. Always prepare and follow a meeting agenda. Before the meeting, identify specific information that the vendor should address
- Always make the information provided to one vendor the same as provided to all vendors. Provide a standard information package to all vendors that provides up-to-date and accurate information about the agency mission and requirements. Do not provide nonpublic information.
- Ensure impartiality. Do not give, or accept, preferential treatment from any private party.
- Document the results of the meeting. Documenting the results and findings of a meeting is a critical part of the market research effort. Record the date, place, and meeting participants, including company affiliation and contact information.

D. Expectation Management

The process of procurement in the public sector may appear cautious and resistant to change for the following reasons:

- Reliability and consistency are critical (in lieu of risk).
- Errors, misjudgments, and unethical behaviors are amplified, and the effects are long-lasting.
- Even the appearance of impropriety can have negative ramifications.
- Erosion of public trust can be swift, and rebuilding trust in public institutions can be slow.

To foster competition within the state and increase transparency in the procurement process, Texas has enacted several laws and administrative rules that require state agencies to take or avoid certain actions. The vendor community is encouraged to review current legislation and other adopted policies, starting with the *Texas Procurement and Contract Management Guide*.

E. Frequently Asked Questions

State agencies are committed to fostering open communication with the private sector whenever necessary, practicable, and appropriate. Providing answers to the following frequently asked questions can help strengthen communication and close existing communication gaps.

Question: “Are state agencies able to meet one-on-one with potential vendors?”

Answer: Agency personnel can meet one-on-one with potential vendors as long as no vendor receives preferential treatment. It is up to the individual agency whether and when to hold meetings.

Question: “Can state agencies accept vendor pitches before a solicitation?”

Answer: Yes, there are acceptable informal methods for vendors to introduce pitches as detailed in this document. Note that the acceptance of the information through a vendor pitch will not directly result in a contract award.

Question: “Can state agencies review vendor pitches that have been made in person, by phone, or over email?”

Answer: Yes, during the pre-solicitation phase, market research is critical and reviewing vendor pitches is a potential component of an agency’s market research. This communication can happen via phone, in person or over email.

Question: “Do state agencies typically believe they are best served by continuing to work with an incumbent vendor?”

Answer: While there can be implementation efficiencies and cost reasons to continue with an incumbent vendor or product, state agencies are generally open to consider a new vendor. The government may lose by limiting procurement opportunities to those vendors it already works with. In fact, it is in the best interest of the state to stay abreast of current market trends, latest industry standards, and cutting-edge products and services. Agencies must seek “best value” regardless of the source.

Question: “Why does it seem as though the government is slow and resistant to change?”

Answer: The government has stakeholders at every level of the process and must be sure to follow federal and state laws (if applicable) as well as instituted agency policies. The state must weigh every risk, bearing in mind the variety of laws and its inherent ability to directly and indirectly affect the state’s population through its use of taxpayer money.

APPENDIX 4

Selected Statutory State Employment Restrictions and Required Disclosures

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Restrictions During State Employment

Dealings with Public Servants

Employees of agencies who perform purchasing functions under SPD's delegated authority shall adhere to the same ethical standards required of CPA employees, and shall avoid all conflicts of interest in their purchasing activities.¹ The Deputy Comptroller and an employee who exercises discretion in connection with a contract, payment, claim, or other pecuniary transaction under SPD's purchasing authority may not have an interest in, or in any manner be connected with, a contract or bid for a purchase of goods or services by an agency of the State; or in any manner, including by rebate or gift, accept or receive from a person to whom a contract may be awarded, directly or indirectly, anything of value or a promise, obligation, or contract for future reward or compensation.² For purposes of this statute, the terms "value," "reward," and "compensation" include anything with a monetary value of \$5 or more.³ This prohibition includes the spouse and dependent children of the Deputy Comptroller or agency employee.⁴

Prohibited Financial Interest in Certain Private Vendor Contracts

A state agency⁵ may not enter into a contract with a private vendor for the purchase of goods or services solicited through a PO if the amount of the PO exceeds \$25,000 and any of the following agency officers or employees have a financial interest in the vendor:

- a member of a state agency's governing body,
- the governing official, executive director, general counsel, chief procurement officer, or procurement director; or
- a family member related to one of the persons described in items (1) or (2) within the second degree of kinship by affinity or consanguinity.⁶

¹ [34 TEX. ADMIN. CODE § 20.157.](#)

² [TEX. GOV'T CODE § 2155.003.](#)

³ [1 TEX. ADMIN. CODE § 45.3\(b\)\(3\).](#)

⁴ [1 TEX. ADMIN. CODE § 45.3\(b\)\(1\).](#)

⁵ "State agency" includes the Texas Department of Transportation and an institution of higher education acquiring goods or services under Section [51.9335](#) or [73.115](#), Education Code; however, the prohibition discussed does not apply to the Employees Retirement System of Texas, except for a contract with a nongovernmental entity for claims administration of a group health benefit plan. [TEX. GOV'T CODE § 2261.251](#). Additionally, [Texas Education Code § 51.923](#) governs the conflicts of interest of the members of the governing board of an institution of higher education. [TEX. GOV'T CODE § 2261.252\(f\)](#).

⁶ [TEX. GOV'T CODE §§ 2261.252\(b\), 2261.252\(e\)](#). See also [Tex. Att'y Gen. Op. No. KP-0259 \(2019\)](#) (determining that Section 2261.252(e) of the Texas Government Code does not abrogate the common-law conflict of interest doctrine for state agency purchase orders of \$25,000 or less).

An agency employee or official has a financial interest in a vendor if the employee or official

- owns or controls, directly or indirectly, an ownership interest of at least 1 percent in the person, including the right to share in profits, proceeds, or capital gains or
- could reasonably foresee that a contract with the person could result in a financial benefit to the employee or official.⁷

Contracting with Current Executive Head of State Agency

A state agency may not enter into a contract with the executive head of the state agency or with a person who employs a current executive head of a state agency, unless the governing body

- votes in an open meeting to approve the contract, and
- notifies the Legislative Budget Board, not later than the fifth day before the date of the vote, of the terms of the proposed contract.⁸

Contracts by State Officers with Governmental Entities

A state officer⁹ may not solicit or accept from a governmental entity a commission fee, bonus, retainer, or rebate that is compensation for the officer's personal solicitation for the award of a contract for services or sale of goods to a government entity.¹⁰ This prohibition does not apply to a court appointment or a contract that is awarded to the state officer by competitive bid as provided by law and that is not otherwise prohibited by law.¹¹

Certain Leases Prohibited

A member of the Legislature, an executive or judicial officer elected in a statewide election, or a business entity in which the legislator or officer has a substantial interest may not lease any office space or other real property to the State, a state agency, the Legislature or legislative agency, the Supreme Court of Texas, the Court of Criminal Appeals, or a state judicial agency.¹² However, a member of the Legislature or a business entity in which the legislator has a substantial interest may donate the use of office space that the member or entity owns and that is located in the member's district to the house of the Legislature in which the member serves to be

⁷ [TEX. GOV'T CODE § 2261.252\(c\)](#); [34 TEX. ADMIN. CODE § 20.158\(c\)](#). A financial interest does not include a retirement plan, a blind trust, insurance coverage, or an ownership interest of less than one percent in a corporation. [TEX. GOV'T CODE § 2261.252\(d\)](#).

⁸ [TEX. GOV'T CODE § 669.003.](#)

⁹ A "state officer" is defined as an elected officer, an appointed officer, a salaried appointed officer, an appointed officer of a major state agency, or the executive head of a state agency. [TEX. GOV'T CODE § 572.002\(12\)](#).

¹⁰ [TEX. GOV'T CODE § 572.056\(a\)](#).

¹¹ [TEX. GOV'T CODE § 572.057\(b\)](#).

¹² [TEX. GOV'T CODE § 572.057\(a\)](#).

used for the member's official business.¹³ A lease made in violation of this prohibition is void.¹⁴

Elected or Appointed Officer's Private Interest in Measure or Decision

An elected or appointed officer,¹⁵ who is a member of a board or commission having policy direction over a state agency and who has a personal or private interest in a measure, proposal, or decision pending before the board or commission, shall publicly disclose the fact to the board or commission in an open meeting and may not vote or otherwise participate in the decision.¹⁶ An individual who violates this prohibition may be removed from office.¹⁷

Prohibition of Economic Benefit Related to Publications and Other Printed Matter

In accordance with Article XVI, Section 21, of the Texas Constitution, an officer or employee of the State may not, directly or indirectly, profit by or have a pecuniary interest in the preparation, printing, duplication, or sale of a publication or other printed matter issued by a department or agency of the executive branch.¹⁸ A person who violates this prohibition shall be dismissed from state employment.¹⁹

Legislator's Interest in Contracts

A member of the Legislature is prohibited from having an interest in a contract with the State or county if the contract was authorized by any law passed during the term for which the legislator was elected.²⁰

Post-Employment Restrictions

Certain Employment for Former State Officer or Employee Restricted

A former state officer or employee of a state agency who during the period of state service or employment participated on behalf of a state agency in a procurement or contract negotiation involving a person may not accept employment from that person before the second anniversary of the date the contract was signed or the procurement was terminated or withdrawn.²¹

¹³ [TEX. GOV'T CODE §572.057\(d\)](#).

¹⁴ [TEX. GOV'T CODE § 572.057\(b\)](#).

¹⁵ [TEX. GOV'T CODE §§ 572.002\(1\), \(4\)](#) (defining appointed officer and elected officer, respectively).

¹⁶ [TEX. GOV'T CODE § 572.058\(a\)](#).

¹⁷ [TEX. GOV'T CODE § 572.058\(b\)](#).

¹⁸ [TEX. GOV'T CODE § 2052.302](#).

¹⁹ [TEX. GOV'T CODE § 2052.302](#).

²⁰ [TEX. CONST. art. III, § 18](#).

²¹ [TEX. GOV'T CODE § 572.069](#).

Contracting with Former Executive Head of State Agency

A state agency may not enter into a contract with a person who at any time during the four years before the date of the contract was the executive head of the state agency, or with a person who employs a former executive head of a state agency, unless the governing body (1) votes, in an open meeting, to approve the contract, and (2) notifies the Legislative Budget Board, not later than the fifth day before the date of the vote, of the terms of the proposed contract.²²

Contracting with Certain Former Agency Employees

A state agency²³ may not enter into an employment contract, a professional services contract under Chapter 2254 of the Texas Government Code, or a consulting services contract under Chapter 2254 of the Texas Government Code with a former or retired employee of the agency before the first anniversary of the last date on which the individual was employed by the agency, if appropriated money will be used to make payments under the contract.²⁴ This restriction does not prohibit an agency from entering into a professional services contract with a corporation, firm, or other business entity that employs a former or retired employee of the agency within one year of the employee's leaving the agency, provided that the former or retired employee does not perform services on projects for the corporation, firm, or other business entity that the employee worked on while employed by the agency.²⁵

Representation by Former Officer or Employee of Regulatory Agency Restricted

There are two general "revolving door" provisions in Section 572.054 of the Texas Government Code. For purposes of Section 572.054 of the Texas Government Code, CPA, the Secretary of State, and DIR are included within the definition of "regulatory agency."²⁶ Employees of certain agencies may be governed by post-employment provisions stricter than those in Section 572.054 of the Texas Government Code.

Former Board Members and Executive Directors. A former member of the governing body or a former executive head of a regulatory agency may not make any communication to or appearance before an officer or employee of the agency in which the member or executive head served before the second anniversary of the date the member or executive head ceased to be a member of the governing body or the executive head of the agency if the communication or appearance is made (1) with the

²² [TEX. GOV'T CODE § 669.003](#).

²³ For purposes of this section, "state agency" includes a "public senior college or university," as that term is defined by Section 61.003 of the Education Code.

²⁴ [TEX. GOV'T CODE § 2252.901\(d\)](#).

²⁵ [TEX. GOV'T CODE § 2252.901\(a\)](#).

²⁶ [TEX. GOV'T CODE § 2252.901\(a\)](#).

²⁶ [TEX. GOV'T CODE §§ 572.002\(8\), 572.054\(g\), \(g-1\)](#).

intent to influence and (2) on behalf of any person in connection with any matter on which the person seeks official action.²⁷

Former State Officers and Employees. A former state officer or employee of a regulatory agency who ceases service or employment with that agency on or after January 1, 1992, and is compensated at or above a certain salary level, may not represent any person or receive compensation for services rendered on behalf of any person regarding a particular matter in which the former officer or employee participated during the period of state service or employment, either through personal involvement or because the case or proceeding was a matter within the officer's or employee's official responsibility.²⁸ This restriction does not apply to a rulemaking proceeding that was concluded before the officer's or employee's service or employment ceased.²⁹

A former state officer or employee covered by this provision is prohibited from ever representing any person or receiving any compensation for services rendered on behalf of any person regarding a particular matter in which the individual "participated" while serving with the agency. A "particular matter" means a specific investigation, application, request for a ruling or determination, rulemaking proceeding, contract, claim, charge, accusation, arrest, or judicial or other proceeding.³⁰ "Participated" means to have taken action as an officer or employee through decision, approval, disapproval, recommendation, giving advice, investigation, or similar action.³¹ The determination of whether an individual participated in a matter is not limited to those of personal involvement. Participation can mean having supervisory authority over others who have personal involvement with a particular matter, even if such authority was never exercised.³²

Required Disclosure Statements

Non-Disclosure and Conflict of Interest Certification for Contract Developers and Purchasers

Employees of agencies performing purchasing functions under SPD's delegated authority are required to adhere to the same ethical standards required of CPA employees.³³ Contract Developers and purchasers certify their compliance with the conflict of interest prohibition described in Section 2155.003 of the Texas Government Code by completing a Non-Disclosure and Conflict of Interest Certification. A sample of this document is located in [Appendix 5](#). Contract Developers and Purchasers must sign the certification prior to engaging in any purchasing activity. In addition, state employees

²⁷ [TEX. GOV'T CODE § 572.054\(a\)](#).

²⁸ [TEX. GOV'T CODE §§ 572.054\(b\)-\(c\)](#).

²⁹ [TEX. GOV'T CODE § 572.054\(d\)](#).

³⁰ [TEX. GOV'T CODE § 572.054\(h\)\(2\)](#).

³¹ [TEX. GOV'T CODE § 572.054\(h\)\(1\)](#).

³² [Tex. Ethics Comm. Op. No. 285 \(1995\)](#).

³³ [34 TEX. ADMIN. CODE § 20.157](#).

have a responsibility to promptly disclose any actual or potential conflict of interest that occurs at any time during the procurement process. It is best practice for the Non-Disclosure and Conflict of Interest Certification for Contract Developers and Purchasers to be signed on a regular basis. The timing of when the certification must be signed on a periodic basis (e.g., every fiscal year, calendar year, employment date anniversary) may vary according to each agency's policy.

Conflict of Interest Disclosure Statement for Procurement and Contract Management Employees

Each state agency employee or official who is involved in procurement or in contract management for a state agency shall disclose to the agency any potential conflict of interest specified by state law or agency policy that is known by the employee or official with respect to any contract with a private vendor or bid for the purchase of goods or services from a private vendor by the agency.³⁴ This disclosure requirement applies only to a contract for the purchase of goods or services solicited through a purchase order if the amount of the purchase order exceeds \$25,000.³⁵ For contracts subject to the disclosure requirement, a state agency employee or official is required to disclose any potential conflict of interest specified by state law or agency policy that is known by the employee or official at any time during

- the procurement process, from the initial request for bids for the purchase of goods or services from a private vendor until the completed final delivery of the goods or services or
- the term of a contract with a private vendor.³⁶

State Auditor's Office Disclosure Statement for Purchasing Personnel

Before a state agency³⁷ may award a major contract, defined as a contract with a value of at least \$1 million,³⁸ for the purchase of goods or services to a business entity, each of the agency's purchasing personnel³⁹ working on the contract must submit a completed disclosure statement to the administrative head of the state agency.⁴⁰ The purchasing personnel must disclose, on the form prescribed by the State Auditor's Office, any relationship

³⁴ [TEX. GOV'T CODE § 2261.252\(a\)](#).

³⁵ [TEX. GOV'T CODE § 2261.252\(e\)](#).

³⁶ [TEX. GOV'T CODE § 2261.252\(a-1\)](#).

³⁷ For purposes of this statute "state agency" includes an institution of higher education as defined by [Section 61.003 of the Education Code](#) and contracts of the Texas Department of Transportation that relate to highway construction or highway engineering. [TEX. GOV'T CODE § 2262.004\(d\)](#).

³⁸ [TEX. GOV'T CODE § 2262.001\(4\)](#).

³⁹ The term "purchasing personnel" means an employee of a state agency who makes decisions on behalf of the state agency or recommendations regarding (1) contract terms or conditions on a major contract, (2) who is to be awarded a major contract, (3) preparation of a solicitation for a major contract, or (4) evaluation of a bid or proposal. [TEX. GOV'T CODE § 2262.004\(a\)\(2\)](#).

⁴⁰ [TEX. GOV'T CODE § 2262.004\(b\)](#).

about which the purchasing personnel is aware with an employee, a partner, a major stockholder, a paid consultant with a contract with the business entity the value of which exceeds \$25,000, or other owner of the business entity that is within the degree of kinship described by Section 573.002 of the Texas Government Code.⁴¹ The [SAO Disclosure Statement for Purchasing Personnel](#) is located on the SAO website.⁴²

Disclosure of Interested Parties – Texas Ethics Commission Form 1295

A governmental entity⁴³ or state agency⁴⁴ may not enter into a contract with a business entity⁴⁵ that requires an action or vote by the governing body of the entity or agency before the contract may be signed, has a value of at least \$1 million, or is for services that would require a person to register as a lobbyist under Chapter 305 of the Texas Government Code unless the business entity submits a disclosure of interested parties statement to the governmental entity or state agency.⁴⁶ A contract does not require an action or vote by the governing body of a governmental entity or state agency if

- the governing body has legal authority to delegate to its staff the authority to execute the contract,
- the governing body has delegated to its staff the authority to execute the contract, and
- the governing body does not participate in the selection of the business entity with which the contract is entered into.⁴⁷

A disclosure of interested parties statement is not required for the following contracts if entered into or amended on or after January 1, 2018:

- sponsored research contract of an institution of higher education;
- an interagency contract of a state agency or an institution of higher education;
- a contract related to health and human services if
 1. the value of the contract cannot be determined at the time the contract is executed and
 2. any qualified vendor is eligible for the contract;

⁴¹ [TEX. GOV'T CODE § 2262.004\(b\)](#).

⁴² The SAO website is located at www.sao.texas.gov.

⁴³ The term “governmental entity” means a municipality, county, public school district, or special-purpose district or authority. [TEX. GOV'T CODE § 2252.908\(a\)\(2\)](#).

⁴⁴ The term “state agency” means a board, commission, office, department, or other agency in the executive, judicial, or legislative branch of state government including an institution of higher education as defined by Section 61.003, Education Code. [TEX. GOV'T CODE § 2252.908\(a\)\(4\)](#).

⁴⁵ The term “business entity” means any entity recognized by law through which business is conducted, including a sole proprietorship, partnership, or corporation. [TEX. GOV'T CODE § 2252.908\(a\)\(1\)](#).

⁴⁶ [TEX. GOV'T CODE § 2252.908\(d\)](#).

⁴⁷ [1 TEX. ADMIN. CODE § 46.1\(c\)](#).

- a contract with a publicly traded business entity, including a wholly owned subsidiary of the business entity;
- a contract with an electric utility, as that term is defined by Section 31.002 of the Utilities Code; or
- a contract with a gas utility, as that term is defined by Section 121.001 of the Utilities Code.⁴⁸

For purposes of this disclosure requirement, an “interested party” means a person who has a controlling interest in a business entity with whom a governmental entity or state agency contracts or who actively participates in facilitating the contract or negotiating the terms of the contract, including a broker, intermediary, adviser, or attorney for the business entity.⁴⁹

Agencies must require vendors to complete the [Form 1295 Certificate of Interested Parties](#) which is located on the TEC website for certain contracts with a value of \$1 million or more, that require an action or vote by a governing body, or are for services that would require a person to register as a lobbyist under Chapter 305 of the Texas Government Code.⁵⁰ Before contract award, the vendor must submit to the agency a completed and signed form with the certificate number and date. The Contract Developer then acknowledges the Form 1295 at the TEC website.⁵¹ It is best practice to include a reference to Form 1295 in the solicitation in order to allow the vendor to gather the pertinent information early in the process. The contract can be voided for failure to provide Form 1295 only if:

1. The agency notifies the vendor in writing of the failure, and;
2. The vendor then fails to submit Form 1295 on or before the 10th business day after receipt of the notification.⁵²

Disclosure of Financial Interest in Consulting Services Contract

An officer or employee of a state agency shall report to the chief executive of the agency, not later than the 10th day after the date on which a private consultant submits an offer to provide consulting services to the agency, any financial interest that

- the officer or employee has in the private consultant who submitted the offer or
- an individual who is related to the officer or employee within the second degree by consanguinity or affinity, as determined under Chapter 573 of the Texas Government Code, has in the private consultant who submitted the offer.⁵³

⁴⁸ [TEX. GOV'T CODE § 2252.908\(c\)](#).

⁴⁹ [TEX. GOV'T CODE § 2252.908\(a\)\(3\)](#).

⁵⁰ [TEX. GOV'T CODE §§ 2252.908\(d\)-\(e\)](#).

⁵¹ The Texas Ethics Commission website is located at www.ethics.state.tx.us.

⁵² [TEX. GOV'T CODE § 2252.908\(f-1\)](#).

⁵³ [TEX. GOV'T CODE § 2254.032\(a\)](#).

This reporting requirement applies to all consulting services contracts and renewals, amendments, and extensions of consulting services contracts.⁵⁴

Disclosure of Consulting Services Contract with a Former State Employee

An individual who offers to provide consulting services to a state agency and who has been employed by that agency or by another agency at any time during the two years preceding the making of the offer shall disclose in the offer

- the nature of the previous employment with the agency or the other agency,
- the date the employment was terminated, and
- the annual rate of compensation for the employment at the time of its termination.⁵⁵

Disclosure by Outside Financial Advisor or Service Provider

Not later than April 15th of each year, a financial advisor or service provider described by Section 2263.004 of the Texas Government Code shall disclose certain relationships and direct or indirect pecuniary interests in writing, on a prescribed form, to the administrative head of the applicable state governmental entity and to the state auditor. The financial advisor or service provider shall disclose a relationship without regard to whether the relationship is a direct, indirect, personal, private, commercial, or business relationship.⁵⁶ The financial advisor or service provider shall promptly file a new or amended statement with the administrative head of the applicable state governmental entity and with the state auditor whenever there is new information to report.⁵⁷

⁵⁴ [TEX. GOV'T CODE § 2254.032\(b\).](#)

⁵⁵ [TEX. GOV'T CODE § 2254.033\(a\).](#)

⁵⁶ [TEX. GOV'T CODE § 2263.005\(b\).](#)

⁵⁷ [TEX. GOV'T CODE § 2263.005\(e\).](#)

APPENDIX 5

Sample Non-Disclosure and Conflict of Interest Certification for Contract Developers and Purchasers



[COMPTROLLER STATEWIDE PROCUREMENT EMPLOYEE] NON-DISCLOSURE AND CONFLICT OF INTEREST CERTIFICATION

Fiscal Year [2023] Certification

A special responsibility is imposed on all people who are entrusted with the disposition of the state's funds. The fiduciary nature of the purchasing function, particularly when expending public funds, makes it critical that all persons involved in the process remain independent, free of obligation or suspicion, and free from the perception of impropriety. Premature or unauthorized disclosure of information regarding a proposed solicitation irreparably harms the State's interests and may constitute a violation of Section 39.02 of the Texas Penal Code, the antitrust laws of the United States and the State of Texas, and/or the Texas Public Information Act (Chapter 552, Texas Government Code). Credibility and public confidence are vital throughout the purchasing and contracting system. The appearance of impropriety can be as harmful as the conduct itself. It is with this in mind that the following certification is set forth.

I, _____, the undersigned hereby certify that I understand and agree to be bound by the commitments contained herein.

I participate in procurement processes for the [Agency Name].

I agree that I will disclose any information about which I am aware regarding my involvement in any agency decision-making or recommendations on a procurement that could constitute a conflict of interest or create the appearance of impropriety. I understand my relationship with an employee of a business entity that is or may be a respondent or subcontractor may constitute a conflict of interest when that employee is my spouse, child, spouse's child, parent, spouse's parent, child's spouse, brother, sister, grandparent, spouse's grandparent, grandchild, spouse's grandchild, spouse's sibling, sibling's spouse, nephew, niece, uncle, aunt, great-grandparent, or great-grandchild. For purposes of this disclosure, a step-relationship or adoptive relationship is considered the same degree as a natural relationship. If, during any procurement process, I become aware of any actual, potential, or perceived conflict, I will immediately notify my manager and [the assigned legal counsel or my agency's ethics office].

I agree that I will not participate in any procurement process if I have, or if I am aware that any member of my immediate family has, an actual, potential, or perceived financial interest in a procurement, including, but not limited to, employment or prospective employment, in a business or organization that may be a respondent (a respondent may be called a proposer, an offeror, a bidder or other like term) or a subcontractor to a respondent. The term "immediate family," as used in this Certification means: One's parents, spouse, children, brothers, and sisters, whether residing together or not.

I agree that I will not solicit or accept anything of value from an actual or potential respondent. Should I receive a gift, whether solicited or unsolicited, from an actual or potential respondent or a current, potential, or previous vendor, I agree to follow my agency's policies regarding disposal of the gift.

When participating in procurement processes, I will act on my own accord and not act under duress. I will not participate in a procurement process if I am currently employed by, or if I am receiving any compensation from, or if I will be the recipient of any present or future economic opportunity, employment, gift, loan, gratuity, special discount, trip, favor, or service in return for favorable consideration of a respondent(s) during a procurement process.

I will not let any preconceived position I may have regarding the relative merits impact the fair and impartial performance of my responsibilities, nor will I perform my responsibilities based on a personal preference or position regarding the worth or standing of any respondents participating in any procurement. Further, I will, to the utmost of my ability, ensure that the solicitation and the specifications provide all potential respondents an equal and fair opportunity to submit a proposal for evaluation, taking care to ensure that specifications and evaluations are not intended to favor any particular respondent, performing any and all tasks related to the solicitation in an unbiased manner, to the best of my ability, and with the best interest of the State of Texas paramount in all decisions.

I agree not to disclose or otherwise divulge any information pertaining to a procurement including, but not limited to, the following: the development of the solicitation, the content of any response received, the ranking of any response, or the status of the procurement, to anyone other than authorized agency personnel (e.g., approved evaluators, management) assigned to the procurement unless such communication is lawful and in the ordinary course of business consistent with my agency's purchasing policy. I understand the terms "disclose or otherwise divulge" to include but are not limited to, reproduction of any part or portion of any response, or removal of same from designated areas without prior authorization from my manager. If I receive a request for information regarding a procurement from a vendor or other member of the public, I will follow my agency's procedures for responding to such requests which may include providing notification to personnel designated by my agency to manage public information requests.

I agree to perform any and all duties relating to the award process in an unbiased manner, to the best of my ability, and with the best interest of the State of Texas paramount in all decisions.

[Agency-specific additional certifications:

Agency may insert additional text here.

Add this section only if the agency desires to include additional agency-specific certifications on this form.]

I will immediately inform both my management and [the legal counsel assigned to my division or my agency's ethics office] if, at any time during the procurement process, any of these statements are no longer true and correct.

I have been given the opportunity to review this statement prior to signing. If I have questions or concerns about this statement, I am to contact my management or [assigned legal counsel or my agency's ethics office]. **I have not made any changes or deletions on this form without informing my manager or [assigned legal counsel or my agency's ethics office].**

Should I violate any of the conditions of this agreement, I understand that I may be subject to the agency's disciplinary policies as well as possible actions relating to any professional certifications or licenses that I may hold.

(Signature)

(Date)

APPENDIX 6

SPD Programs and Online Systems

Programs

Statewide Procurement Policy and Outreach

The Statewide Procurement Policy and Outreach program consists of the Outreach team, the Training and Policy Development team, and the Procurement Oversight & Delegation team. This program conducts policy research, performs solicitation reviews, and approves delegation of purchasing authority for services. The Outreach team provides customer support for procurement inquiries including, but not limited to, Texas SmartBuy support and memberships, the Centralized Master Bidder's List, Electronic State Business Daily, and Vendor Performance reporting. To contact the Outreach team, please call 512-463-3034, option #1, or email spd.outreach@cpa.texas.gov.

The Training and Policy Development team develops and administers the contract development and contract management training for certification of public procurement professionals. The team also provides continuing education courses required for maintenance of certifications. To contact the Training and Policy Development team, please call (512) 463-5355, or email ctp@cpa.texas.gov.

Statewide Contract Development

The Statewide Contract Development team develops statewide contracts for use by state agencies, institutions of higher education, and Texas SmartBuy Members for a broad range of goods and services. The Statewide Contract Development team is responsible for issuing and overseeing solicitations that will establish Term Contracts and contracts for non-delegated goods and services through competitive solicitation processes. In addition, TXMAS contracts are developed by the Statewide Contract Development team from contracts awarded by the federal government or another governmental entity of another state. To contact the Statewide Contract Development team, please call (512) 463-7985, or email SPD.ContractDev@cpa.texas.gov.

Statewide Contract Management Office

The Statewide Contract Management Office assists state agencies, institutions of higher education, Texas SmartBuy Members, contractors, and internal customers with day-to-day contract management, contract administration, reporting requirements, and vendor performance issues related to statewide contracts. To contact the SPD Contract Management Office, please call (512) 463-3034, or email spd.cmo@cpa.texas.gov.

Historically Underutilized Business Program

The Statewide Historically Underutilized Business (HUB) Program promotes full and equal business opportunities in an effort to remedy disparity in state procurement and contracting. The Statewide HUB Program collaborates with various minority and women business trade organizations and development centers to circulate information pertaining to the initiatives of the Statewide HUB Program. To contact the [Statewide HUB Program](#), please call (512) 463-3377, or email StatewideHUBProgram@cpa.texas.gov.

Office of Vehicle Fleet Management

The Office of Vehicle Fleet Management (OVFM) is charged with the establishment and management of the state vehicle reporting system, a computerized database known as the Texas Fleet System (TXFS), to assist state agencies and institutions of higher education with the management of their fleet vehicles. The OVFM is also charged with the creation, publication and distribution of the biennial State of the Fleet Report. To contact the OVFM, please call (512) 936-8458, or email ovfm@cpa.texas.gov.

State Travel Management Program

The State Travel Management Program (STMP) provides contract travel services to state agencies, institutions of higher education, and Texas SmartBuy members including local governments, public school districts, charter schools and community colleges. These contracts help the State manage travel expenditures, monitor travel activity, and provide discounted travel services resulting in a more efficient use of taxpayer dollars. To contact the STMP, please call (512) 463-3435, or email STMP@cpa.texas.gov.

Statewide Mail Operations

Statewide Mail Operations provides state agencies and institutions of higher education a variety of mail operations services including delivery, collection and metering of United States Postal Service (USPS) domestic and international mail as well as delivery and collection of state warrants. The interagency mail service transports more than one million pieces of mail between state agencies annually, eliminating the need to pay postage for items delivered between state agency locations using this service. To contact Statewide Mail Operations, please call (512) 463-9520 or (512) 463-3440, or email spd.mailroom@cpa.texas.gov.

Online Systems

Electronic State Business Daily

The Electronic State Business Daily (ESBD) is an online application used for posting solicitations for the purpose of informing vendors of procurement opportunities and providing public notice of contract awards. Information on access to and use of the ESBD is found in the [ESBD Guide](#). To contact the SPD Outreach team regarding issues or questions related to the ESBD, please call (512) 463-3034, or email esbdsupport@cpa.texas.gov.

Centralized Master Bidder's List

The Centralized Master Bidder's List (CMBL) is an online directory that provides public procurement professionals the ability to foster competition between vendors. The CMBL provides the ability to develop a mailing list of vendors, which may be tailored based on the products or services provided by the vendors and the specific district(s) the vendors serve. For assistance in registration or general questions regarding the CMBL, please contact the CMBL Help Desk at (512) 463-3459, or email e.cmbml@cpa.texas.gov.

Texas SmartBuy Online Ordering System

Texas SmartBuy is the State's central eProcurement system for non-IT goods and services. State agencies and other Texas SmartBuy members can search SPD contracts and place purchase orders through Texas SmartBuy. Local governments that wish to purchase from SPD contracts must first join the [Texas SmartBuy Membership program](#). Information regarding Texas SmartBuy is located in the [Texas SmartBuy Public User Guide](#). To contact the SPD Outreach team regarding questions related to Texas SmartBuy, please call (512) 463-3034, or email txsmartbuy@cpa.texas.gov.

Procurement Oversight & Delegation Portal

The Procurement Oversight & Delegation web portal is used by state agencies to submit

1. requests for SPD delegation authority for service contracts with an anticipated value of more than \$100,000,
2. solicitations that have an anticipated value of \$5 million or greater for CAT review, and
3. solicitations for major information resource projects that require CAT review.

To contact the Procurement Oversight & Delegation team, please find contact information at <https://comptroller.texas.gov/purchasing/contracts/pod/>, or email spd.oversight@cpa.texas.gov.

Vendor Performance Tracking System

The Vendor Performance Tracking System (VPTS) provides the state procurement community with a comprehensive online tool for evaluating vendor performance to reduce risk in the contract award process. For information on vendor performance reporting, please see the [VPTS User Guide](#). To contact the SPD Outreach team regarding questions related to the VPTS, please call (512) 463-3913, or email vendor.performance@cpa.texas.gov.

APPENDIX 7

Sample Acquisition Plan

ACQUISITION PLAN



Agency Name

[Solicitation Name]

Document Version:

Revision Date:

Requested Contract Start Date:
Projected Award and Start Date:
Projected Contract Completion Date:
Projected Contract Closeout Date:

Contract Developer

Name	Title/Division
------	----------------

Signature	Date
-----------	------

Executive Sponsor (if designated)

Name	Title/Division
------	----------------

Signature	Date
-----------	------

Contract Manager

Name	Title/Division
------	----------------

Signature	Date
-----------	------

End-User Division Director/Manager

Name	Title/Division
------	----------------

Signature	Date
-----------	------

Project Manager

Name	Title/Division
------	----------------

Signature	Date
-----------	------

Budget & Internal Accounting

Name	Title
------	-------

Signature	Date
-----------	------

(This is agency specific based on who the agency wants approving the Acquisition Plan)

Section 1. Solicitation Overview

1.1 Needs Assessment

(Describe the business reason(s) for initiating the solicitation, specifically stating the business problem.)

1.2 Justification of Solicitation Procurement Method

(Describe the reason for choosing IFB/RFP/RFO/RFQ/RFA.)

1.3 Contract Goals and Objectives

(Describe the business goals and objectives of the contract.)

1.4 Solicitation/Contract Scope of Work

(Describe the contract scope. The scope defines contract limits and identifies the products and/or services delivered under the contract. The scope establishes the boundaries of the contract and should describe products and/or services that are outside of the contract scope.)

Contract Includes:

Contract Excludes:

1.5 Critical Success Factors

(Describe the factors or characteristics that are deemed critical to the success of the contract, such that, in their absence the contract will fail.)

Critical Success Factors:

1.6 Assumptions

Assumptions:

1.7 Constraints

Constraints:

1.8 Potential Risks

(Identify potential risks related to the procurement/contract. Consider all major contract risks, including information security risks.)

Risk	Risk Details

1.9 Insurance and Bonds

(Check the box if proof of insurance or bond is to be provided, and then designate minimum amount of coverage.)

Required	Type of Insurance and/or Bond(s) To Be Provided	Minimum Amount of Coverage
<input type="checkbox"/>	Commercial General Liability	
<input type="checkbox"/>	EO/Professional Liability	
<input type="checkbox"/>	Workers Comp/Employer Liability	
<input type="checkbox"/>	Umbrella/Excess Insurance	
<input type="checkbox"/>	Auto Insurance Liability	
<input type="checkbox"/>	Crime/Employee Dishonesty	
<input type="checkbox"/>	Cyber Liability	
<input type="checkbox"/>	Performance Bond	
<input type="checkbox"/>	Other Insurance/Bond	

Section 2. Internal Calendar of Events

(Examples of activities for an internal calendar of events are listed in the table below. The activities in the Internal Calendar of Events should be tailored to the specific procurement.)

Internal Calendar of Events		
Activity	Planned Start Date	Estimated Completion
Budget (approval/questions)		
Kick Off Meeting (Contract Developer, Contract Manager, End User)		
Post Notice of Intent to Procure > \$20M		
Draft Solicitation		
Agency Approvals for Solicitation Issuance		
CAT Review ≥ \$5M QAT Review for MIRP contract ≥ \$10M SPD Delegation Review: Services > \$100K SPD Delegation Review: Goods > \$50K		
Solicitation Issued		
Pre-Bid/Offer/Proposal Conference		
Due Date for Written Questions		
Date of Issuance of Agency's Written Answers		
Due Date for Responses		
Vendor Selection Evaluation Committee (RFP, RFO, RFQ) or Bid Tabulation (IFB)		
Negotiation (if permitted) and Contract Formation		
Contract Award		
Transition Meeting Between Contract Developer and Contract Manager		
Post Award Meeting with Contractor		
Project Schedule		
Contract End Date		

Section 3. Contract Organization Structure

3.1 Contract Administration Team

(Identify Contract Developer, Contract Manager, end-user, project manager, legal counsel, and any other person representing the agency contract team structure.)

Role	Resource Name
Contract Developer	
Contract Manager	
End-user	
Project Manager	
Legal Counsel	

3.2 Roles and Responsibilities Detail

(Examples of responsibilities for each role are listed in the table below. The responsibilities for each role should be tailored to the specific procurement.)

Role	Responsibility
Contract Developer	Perform the following activities, prior to contract execution: <ul style="list-style-type: none"> • receive and process requisitions, • assess need, • develop and review specifications, • develop and review scopes of work, • identify and select procurement method, • identify and prepare evaluation criteria, • prepare and advertise solicitation, • provide guidance to evaluation committee, • negotiate terms and conditions, and • prepare and complete contract award documents.

Role	Responsibility
Contract Manager	<p>Participate with the procurement team in solicitation development and the review of contract documents.</p> <p>Serve as the primary point of contact for agency communication with the contractor regarding all matters pertaining to the contract.</p> <p>Manage any state property used in contract performance, e.g., computers, telephones, identification badges.</p> <p>Implement a quality control and contract monitoring process.</p> <p>Monitor the contractor’s progress and performance to ensure products and services procured conform to the contract requirements and keep timely records of findings.</p> <p>Consult with agency legal counsel in a timely manner to address any legal concerns and/or issues.</p> <p>Manage, approve, and document any changes to the contract through the amendment process authorized by the terms of the contract.</p> <p>Inspect and approve the products and/or services by submitting a written document accepting the deliverables or obtain documentation from end users responsible for receipt that inspection and approval have been completed.</p> <p>Verify accuracy of invoices and authorizing payments consistent with the contract terms.</p> <p>Monitor the contract budget to ensure sufficient funds are available throughout the terms of the contract.</p> <p>Identify and resolve disputes with the contractor in a timely manner.</p> <p>Exercise state remedies, as appropriate, when a contractor’s performance is deficient.</p> <p>Maintain appropriate records in accordance with records retention policy.</p> <p>Confirm all products and/or services have been delivered and delivery is completed prior to the expiration date of the contract.</p> <p>Perform contract closeout processes by ensuring the contract file contains all necessary contract documentation, formal acceptance documented, vendor performance reported to VPTS, and document lessons learned.</p>
End-user	<p>Gather requirements and provide end-user support working closely with the Contract Developer and Contract Manager, as appropriate.</p> <p>Provide feedback to Contract Developer and Contract Manager and other procurement team members on process change suggestions.</p>

Role	Responsibility
Project Manager	<p>Manages the project following project management methodology as prescribed by the agency Project Management Office.</p> <p>Leads the planning and development of all project deliverables; actively monitors progress and quality of project tasks and deliverables.</p> <p>Identifies and resolves project problems and conflicts, escalating to the Contract Manager when necessary.</p> <p>Communicates project status, issues and risks to chain of command and the Contract Manager and recommends corrective action when necessary.</p> <p>Manages and coordinates project activities of all project team members.</p>
Legal Counsel	<p>Provide legal advice on solicitations, including an appropriate procurement method, and contract terms and conditions.</p> <p>Draft or assist Contract Developer in drafting the solicitation.</p> <p>Prepare other contract instruments to support or comprise part of a contract (e.g., solicitation templates, other specialized t&cs).</p> <p>Negotiate terms and conditions and contract language, as needed.</p> <p>Draft and review contracts including the following:</p> <ul style="list-style-type: none"> • Leases, • Licenses, • Loan agreements, • Grants, • Interagency agreements (IACs and MOUs), • Interlocal agreements, • Non-disclosure agreements (NDAs), • Consulting services agreements, • Legal services agreements (e.g., outside counsel contracts, expert witness agreements), and • Professional services agreements.

Section 4. Specification Requirements

Deliverables

(Ask the end user what is being purchased, and break requirements up into functional categories in order to explore granular detail of each requirement. Add topics and rows as appropriate.)

(Topic #1)

1.0
1.1
1.2
1.3

(Topic #2)

2.0
2.1
2.2
2.3

(Topic #3)

3.0
3.1
3.2
3.3

Section 5. Special Terms and Conditions

(Define any special terms and conditions to be included in the contract that will influence the risk factors.)

Section 6. Payment Structure

(Describe the payment conditions (terms and schedule) that will fulfill the contract.)

6.1 Payment Terms

(Payment considerations include whether the pricing terms align with applicable industry standards and whether consideration for all possible costs associated with the purchase have been taken into account.)

6.2 Payment Schedule

(The payment schedule specifies the period allowed an agency to pay the contractor, i.e., monthly payment schedule, or other similar provisions.)

Section 7. Documenting Files

(Provide the documenting techniques that will be used for the contract.)

Section 8. Change Control

(Describe the process to be used to modify the contract.)

Section 9. Contract Close-out

(List all contract close-out activities. To ensure a contract is completed every duty should be marked when complete.)

- All goods or services have been received and accepted.
- All reports have been delivered and accepted.
- All administrative actions have been accomplished.
- All agency furnished equipment and materials have been returned.
- All property inventory and ownership issues are resolved including disposition of any equipment or licenses purchased under the contract.
- Final acceptance from the Project Manager has been received.
- Final payment has been made to the contractor.
- Contractor's performance has been reported to the Vendor Performance Tracking System (VPTS).

APPENDIX 8

Procurement Value Threshold Chart

To download full document, visit:

<https://comptroller.texas.gov/purchasing/docs/procurement-requirements.pdf>

Procurement Requirements - Value Thresholds	Contract Categories (Look for a category in which the contract may fit)	All Contract Types	IT Commodity	Non-IT Commodity Items	Consulting Services	Value Purchases	Value Purchases	Value Purchases	MIP Purchases	Non-Competitive Source and Emergency Procurement	Notice of Intent for Award
Advertising Requirements											
\$0	Non-IT Commodity Items GO TD - 029 For a purchase subject to SPD, purchasing authority delegation is required to procure goods or services. IT Commodity Items GO TD - 018 For a purchase subject to DRs purchasing authority, an agreement is required to procure IT commodity items valued \$10M or more.	ALL CONTRACT TYPES GO TD - ESB (SP) Notice of award for a contract with a value of more than \$25,000 must be posted to the agency website. ALL CONTRACT TYPES GO TD - VPS (SP) A contractor's performance must be reported to the VPS no later than 30 days after completion or termination of a contract with a value of more than \$25,000. ALL CONTRACT TYPES GO TD - LBR No later than 30 days of contract award, information on any contract, along with the contractor's name, must be posted to the LBR website. IT Commodity Items GO TD - Agency Website If a contract value exceeds \$50,000 and is required to be signed by DR must be posted to the agency's website. ALL CONTRACT TYPES GO TD - Agency Website For agencies (other than higher ed) that receive appropriations that exceed \$100,000 must be posted on the agency's website. NON-COMPETITIVE SOURCE AND EMERGENCY PROCUREMENT For a contract award or for an emergency purchase, within 5 days of the contract award, the contractor's name and source contract number must be posted to the LBR website, along with the contract title, attestation letter and solicitation documents. ALL CONTRACT TYPES GO TD - VPS (SP) A contractor's performance must be reported to the VPS at least once each year during the term of the contract and at each key milestone identified for the contract. ALL CONTRACT TYPES GO TD - LBR Within 15 days of contract award, information on any contract that exceeds \$1M must be posted to the LBR website, along with the contract title, attestation letter and solicitation documents.									
\$2,500	Non-IT Commodity Items GO TD - 029 Agencies must utilize the SPD State Print Shop Portal to competitively procure printing services estimated at \$2,500 or more.										
\$5,000	Non-IT Commodity Items GO TD - Other (UB (SP)) At least three informal bids from vendors on the CBR must be solicited, two of which must be full bids, for a good or service with a value of more than \$5,000, a request for pricing should be submitted to the vendor from a minimum of three vendors.										
\$10,000	Non-IT Commodity Items GO TD - 029 An open market requirement must be submitted to the SPD for a purchase of goods or services with a value of more than \$10,000 or more.										
\$15,000	CONSULTING SERVICES GO TD - ESB (SP) A solicitation with a value of more than \$15,000 (or higher ed), must comply with ESB posting requirements (minimum 30 days). ALL CONTRACT TYPES GO TD - ESB (SP) A solicitation with a value of more than \$25,000 must comply with minimum posting requirements, please contact the SPD.										
\$25,000	Non-IT Commodity Items GO TD - 029 An open market requirement must be submitted to the SPD for a purchase of goods or services with a value of more than \$25,000 or more.										
\$50,000	IT Commodity Items GO TD - DR Agencies must submit a request for pricing to at least 3 vendors in a relevant category on DRs cooperative purchasing program with a value of more than \$50,000 but not more than \$1M. ALL CONTRACT TYPES GO TD - VPS (SP) For a solicitation with a value of \$100,000 or more, agencies must consider whether there are probable vendors in the relevant category on DRs cooperative purchasing program for vendor responses. IT Commodity Items GO TD - DR Agencies must submit a request for pricing to at least 6 vendors in a relevant category on DRs cooperative purchasing program with a value of more than \$1M but not more than \$5M. IT Commodity Items GO TD - DR (EPO Method) Agencies may submit a request for pricing to at least 6 vendors in a relevant category on DRs cooperative purchasing program with a value of more than \$1M but not more than \$5M. IT Commodity Items GO TD - DR (EPO Method) Agencies may submit a request for pricing to at least 6 vendors in a relevant category on DRs cooperative purchasing program with a value of more than \$1M but not more than \$5M. IT Commodity Items GO TD - DR (EPO Method) Agencies may submit a request for pricing to at least 6 vendors in a relevant category on DRs cooperative purchasing program with a value of more than \$1M but not more than \$5M. IT Commodity Items GO TD - DR (EPO Method) Agencies may submit a request for pricing to at least 6 vendors in a relevant category on DRs cooperative purchasing program with a value of more than \$1M but not more than \$5M.										
\$100,000	Non-IT Commodity Items GO TD - 029 A solicitation must be submitted to the SPD program to obtain delegation of purchasing authority for goods with a value of \$50,000 or more procured under SPD's purchasing authority. IT Commodity Items GO TD - DR Agencies must submit a request for pricing to at least 3 vendors in a relevant category on DRs cooperative purchasing program with a value of more than \$50,000 but not more than \$1M. ALL CONTRACT TYPES GO TD - VPS (SP) For a solicitation with a value of \$100,000 or more, agencies must consider whether there are probable vendors in the relevant category on DRs cooperative purchasing program for vendor responses. IT Commodity Items GO TD - DR Agencies must submit a request for pricing to at least 6 vendors in a relevant category on DRs cooperative purchasing program with a value of more than \$1M but not more than \$5M. IT Commodity Items GO TD - DR (EPO Method) Agencies may submit a request for pricing to at least 6 vendors in a relevant category on DRs cooperative purchasing program with a value of more than \$1M but not more than \$5M. IT Commodity Items GO TD - DR (EPO Method) Agencies may submit a request for pricing to at least 6 vendors in a relevant category on DRs cooperative purchasing program with a value of more than \$1M but not more than \$5M. IT Commodity Items GO TD - DR (EPO Method) Agencies may submit a request for pricing to at least 6 vendors in a relevant category on DRs cooperative purchasing program with a value of more than \$1M but not more than \$5M.										
\$1M	IT Commodity Items GO TD - DR Agencies must submit a request for pricing to at least 6 vendors in a relevant category on DRs cooperative purchasing program with a value of more than \$1M but not more than \$5M. IT Commodity Items GO TD - DR (EPO Method) Agencies may submit a request for pricing to at least 6 vendors in a relevant category on DRs cooperative purchasing program with a value of more than \$1M but not more than \$5M. IT Commodity Items GO TD - DR (EPO Method) Agencies may submit a request for pricing to at least 6 vendors in a relevant category on DRs cooperative purchasing program with a value of more than \$1M but not more than \$5M. IT Commodity Items GO TD - DR (EPO Method) Agencies may submit a request for pricing to at least 6 vendors in a relevant category on DRs cooperative purchasing program with a value of more than \$1M but not more than \$5M.										
\$5M	IT Commodity Items GO TD - DR Agencies must submit a request for pricing to at least 6 vendors in a relevant category on DRs cooperative purchasing program with a value of more than \$5M but not more than \$10M. IT Commodity Items GO TD - DR (EPO Method) Agencies may submit a request for pricing to at least 6 vendors in a relevant category on DRs cooperative purchasing program with a value of more than \$5M but not more than \$10M. IT Commodity Items GO TD - DR (EPO Method) Agencies may submit a request for pricing to at least 6 vendors in a relevant category on DRs cooperative purchasing program with a value of more than \$5M but not more than \$10M. IT Commodity Items GO TD - DR (EPO Method) Agencies may submit a request for pricing to at least 6 vendors in a relevant category on DRs cooperative purchasing program with a value of more than \$5M but not more than \$10M.										
\$10M	IT Commodity Items GO TD - DR Agencies must submit a request for pricing to at least 6 vendors in a relevant category on DRs cooperative purchasing program with a value of more than \$10M but not more than \$25M. IT Commodity Items GO TD - DR (EPO Method) Agencies may submit a request for pricing to at least 6 vendors in a relevant category on DRs cooperative purchasing program with a value of more than \$10M but not more than \$25M. IT Commodity Items GO TD - DR (EPO Method) Agencies may submit a request for pricing to at least 6 vendors in a relevant category on DRs cooperative purchasing program with a value of more than \$10M but not more than \$25M. IT Commodity Items GO TD - DR (EPO Method) Agencies may submit a request for pricing to at least 6 vendors in a relevant category on DRs cooperative purchasing program with a value of more than \$10M but not more than \$25M.										
\$20M	IT Commodity Items GO TD - DR Agencies must submit a request for pricing to at least 6 vendors in a relevant category on DRs cooperative purchasing program with a value of more than \$20M but not more than \$50M. IT Commodity Items GO TD - DR (EPO Method) Agencies may submit a request for pricing to at least 6 vendors in a relevant category on DRs cooperative purchasing program with a value of more than \$20M but not more than \$50M. IT Commodity Items GO TD - DR (EPO Method) Agencies may submit a request for pricing to at least 6 vendors in a relevant category on DRs cooperative purchasing program with a value of more than \$20M but not more than \$50M. IT Commodity Items GO TD - DR (EPO Method) Agencies may submit a request for pricing to at least 6 vendors in a relevant category on DRs cooperative purchasing program with a value of more than \$20M but not more than \$50M.										
\$250M	IT Commodity Items GO TD - DR Agencies must submit a request for pricing to at least 6 vendors in a relevant category on DRs cooperative purchasing program with a value of more than \$250M but not more than \$500M. IT Commodity Items GO TD - DR (EPO Method) Agencies may submit a request for pricing to at least 6 vendors in a relevant category on DRs cooperative purchasing program with a value of more than \$250M but not more than \$500M. IT Commodity Items GO TD - DR (EPO Method) Agencies may submit a request for pricing to at least 6 vendors in a relevant category on DRs cooperative purchasing program with a value of more than \$250M but not more than \$500M. IT Commodity Items GO TD - DR (EPO Method) Agencies may submit a request for pricing to at least 6 vendors in a relevant category on DRs cooperative purchasing program with a value of more than \$250M but not more than \$500M.										

APPENDIX 9

Sample Procurement File Checklist

SOLICITATION NO. _____	Contract Developer (CTCD) or Purchaser _____ Secondary Point of Contact _____
-------------------------------	----------------------------------------------------------------------------------

SOLICITATION DOCUMENTATION	N/A	Included
Notice of Intent to Procure for contract >\$20M	<input type="checkbox"/>	<input type="checkbox"/>
Draft/Initial solicitation documentation – All Parts/Attachments/Exhibits		<input type="checkbox"/>
Stakeholder Meeting Documentation (e.g., Needs Assessment, Cost Estimate, Acquisition Plan)	<input type="checkbox"/>	<input type="checkbox"/>
Requisition	<input type="checkbox"/>	<input type="checkbox"/>
HUB Coordinator Review of Subcontracting Opportunities	<input type="checkbox"/>	<input type="checkbox"/>
Proprietary Purchase Justification	<input type="checkbox"/>	<input type="checkbox"/>
Emergency Justification	<input type="checkbox"/>	<input type="checkbox"/>
External Reviews/Approvals Obtained (including evidence of agency request and receipt of approval) <input type="checkbox"/> CAT review for contract ≥ \$5M, <input type="checkbox"/> QAT review for MIRP contract ≥ \$10M, <input type="checkbox"/> SPD Review/Delegation Letter, <input type="checkbox"/> DIR approval of SOW PR with value > \$50,000, <input type="checkbox"/> DIR Exemption from use of DIR Cooperative Contracts for IT commodity items, <input type="checkbox"/> DIR/LBB approval not to use DCS services, <input type="checkbox"/> Governor Finding of Fact, <input type="checkbox"/> SAO delegation to obtain audit services, <input type="checkbox"/> OAG approval to retain outside counsel services, <input type="checkbox"/> Other: _____	<input type="checkbox"/>	<input type="checkbox"/>
If CAT or QAT review received, either (1) comply with recommendations or (2) submit written explanation regarding why the recommendation is not applicable to the procurement	<input type="checkbox"/>	<input type="checkbox"/>
Final Solicitation (including all parts/attachments/exhibits)	<input type="checkbox"/>	<input type="checkbox"/>
Final Bidder List (dated CMBL Listing – Extracted from CMBL using NIGP Class/Item Codes and, if applicable, agency head or designee approval of supplements to Bidder List)	<input type="checkbox"/>	<input type="checkbox"/>
Internal Approval to Issue Solicitation	<input type="checkbox"/>	<input type="checkbox"/>
ESBD Posting (including dated ESBD printout of posting and/or ESBD Generated E-mail Notification of Confirmation of Posting)	<input type="checkbox"/>	<input type="checkbox"/>
Solicitation Announcement issued to all vendors on Final Bid List (Email printout)	<input type="checkbox"/>	<input type="checkbox"/>
Texas Register Publication (including dated Texas Register printout and/or Texas Register Email Notification of Confirmation of Publication)	<input type="checkbox"/>	<input type="checkbox"/>
Solicitation Issuance via email (e.g., informal bidding) (including evidence of issuance to Bidder List)	<input type="checkbox"/>	<input type="checkbox"/>
Pre-Proposal Conference Agenda and Sign-in Sheet (including dated ESBD printout of posting and/or ESBD Generated E-mail Notification of Confirmation of Posting) <input type="checkbox"/> Voluntary, <input type="checkbox"/> Mandatory	<input type="checkbox"/>	<input type="checkbox"/>
Copies of Questions from Potential Respondents (including proof of timely receipt)	<input type="checkbox"/>	<input type="checkbox"/>
Question and Answer Document Issued (including evidence of issuance e.g., ESBD printout of posting and/or ESBD Generated E-mail Notification of Confirmation of ESBD Posting)	<input type="checkbox"/>	<input type="checkbox"/>
Solicitation Addenda Issued (all parts/attachments/exhibits including evidence of issuance e.g., ESBD printout of each posting and/or each ESBD Generated E-mail Notification of Confirmation of Posting) Addenda: <input type="checkbox"/> 1, <input type="checkbox"/> 2, <input type="checkbox"/> 3, <input type="checkbox"/> 4, <input type="checkbox"/> 5	<input type="checkbox"/>	<input type="checkbox"/>
Scoring Matrix finalized		<input type="checkbox"/>
Evaluation Committee Members selected	<input type="checkbox"/>	<input type="checkbox"/>
Evaluation Committee Member Qualifications for contract > \$20M	<input type="checkbox"/>	<input type="checkbox"/>

Statewide Procurement Division

EVALUATION DOCUMENTATION	N/A	Included
Copies of Responses (including proof of timely receipt)		<input type="checkbox"/>
Administrative Review Documentation for each Response (i.e., responsiveness screening tracking sheet for each response)		<input type="checkbox"/>
HUB Coordinator Review of HSP for each Response (including evidence of approval/disapproval)	<input type="checkbox"/>	<input type="checkbox"/>
Vendor Performance Report or dated printout showing “no results found” or “none” for each Respondent		<input type="checkbox"/>
Signed Non-Disclosure and Conflict of Interest Statement from each Evaluation Committee Member and, if applicable, Technical Advisor	<input type="checkbox"/>	<input type="checkbox"/>
Evaluation Committee Meeting Documentation (including agenda, guidelines)	<input type="checkbox"/>	<input type="checkbox"/>
Copy of Clarification Questions Issued to Respondent(s) (including evidence of issuance)	<input type="checkbox"/>	<input type="checkbox"/>
Copy of Answers Received from Respondent(s) to Agency’s Clarification Questions (including evidence of receipt)	<input type="checkbox"/>	<input type="checkbox"/>
Copy of Oral Presentation Agenda and Sign-in Sheet	<input type="checkbox"/>	<input type="checkbox"/>
Copy of each Presenter’s Oral Presentation Documents	<input type="checkbox"/>	<input type="checkbox"/>
All Completed Evaluation Committee Member Score Sheets (score sheets from all scoring committee members for all scoring rounds) Scoring Round: <input type="checkbox"/> 1, <input type="checkbox"/> 2, <input type="checkbox"/> 3	<input type="checkbox"/>	<input type="checkbox"/>
Bid Tabulation or Master Evaluation Score Sheet (completed)		<input type="checkbox"/>
Quality control review performed on Bid Tabulation or Master Evaluation Score Sheet		<input type="checkbox"/>
Internal Approval for <input type="checkbox"/> Tentative Contract Award, <input type="checkbox"/> Cancellation of Solicitation		<input type="checkbox"/>
CONTRACT AWARD AND CONTRACT AMENDMENT DOCUMENTATION	N/A	Included
Updated/Revised Solicitation Documents following negotiations <input type="checkbox"/> BAFO, <input type="checkbox"/> HSP, <input type="checkbox"/> Insurance, <input type="checkbox"/> Other: _____	<input type="checkbox"/>	<input type="checkbox"/>
External Reviews/Approvals Obtained (including evidence of agency request and receipt of approval) <input type="checkbox"/> QAT (MIRP contract ≥ \$10M), <input type="checkbox"/> DIR (SOW > \$50,000), <input type="checkbox"/> OAG approval of outside counsel services contract; <input type="checkbox"/> Other: _____	<input type="checkbox"/>	<input type="checkbox"/>
Required Agency Verifications: <input type="checkbox"/> Agency Verification of Best Value Standards (refer to 34 TAC § 20.217(a)), <input type="checkbox"/> Agency Verification of Complete Procurement File (refer to TEX GOV’T CODE § 2262.053), <input type="checkbox"/> Compliance of Procurement with State Law and Agency Policy and Notification of Potential Issues for Contract > \$5M (refer to TEX GOV’T CODE § 2261.255), <input type="checkbox"/> Other: _____	<input type="checkbox"/>	<input type="checkbox"/>
Required Agency Approval and Signature of Contract > \$1M (refer to TEX GOV’T CODE § 2261.254(c)-(d))	<input type="checkbox"/>	<input type="checkbox"/>
Signed Conflict of Interest Disclosure Statement for Procurement and Contract Management Employees (TEX. GOV’T CODE § 2261.252)	<input type="checkbox"/>	<input type="checkbox"/>
Signed SAO Nepotism Disclosure Form for Agency Personnel for Contract ≥ \$1M	<input type="checkbox"/>	<input type="checkbox"/>
Vendor signed Texas Ethics Commission Form 1295 for Contract	<input type="checkbox"/>	<input type="checkbox"/>
CPA Debarred Vendor List Check		<input type="checkbox"/>
SAM Check of Vendor		<input type="checkbox"/>
Iran, Sudan, & Foreign Terrorist Organization Check of the TTSTC Divestment Statutes Lists		<input type="checkbox"/>
Boycott Israel Check of the TTSTC Divestment Statutes Lists	<input type="checkbox"/>	<input type="checkbox"/>
Energy Company Boycott Check of the TTSTC Divestment Statutes Lists	<input type="checkbox"/>	<input type="checkbox"/>
Warrant Hold Status Check		<input type="checkbox"/>
Franchise Tax Status Check		<input type="checkbox"/>
Signed Contract	<input type="checkbox"/>	<input type="checkbox"/>
Purchase Order		<input type="checkbox"/>
Notice of Award (including evidence of issuance) <input type="checkbox"/> ESB, <input type="checkbox"/> Texas Register, <input type="checkbox"/> Email Notification to Bidder List (e.g., informal bidding) <input type="checkbox"/> QAT (MIRP contract ≥ \$10M), <input type="checkbox"/> LBB contract reporting, <input type="checkbox"/> Other: _____	<input type="checkbox"/>	<input type="checkbox"/>
Notice of Cancellation of Solicitation (including evidence of issuance) <input type="checkbox"/> ESB, <input type="checkbox"/> Texas Register, <input type="checkbox"/> Email Notification to Bidder List (e.g., informal bidding) <input type="checkbox"/> QAT, <input type="checkbox"/> Other: _____	<input type="checkbox"/>	<input type="checkbox"/>

APPENDIX 10

Proprietary Purchase Justification Template

PROPRIETARY PURCHASE JUSTIFICATION

(TEX. GOV'T CODE § 2155.067)

Texas Comptroller of Public Accounts
Attn: Statewide Procurement Division
P.O. Box 13186
Austin, Texas 78711-3186

Re: Proprietary Purchase Justification for **insert:** NIGP commodity code/general item description

The Proprietary Purchase Justification must include the following information in order to document best value to the State:

- (1) describe the product or service the agency proposes to purchase, and provide a statement regarding the agency's business need and planned use;
- (2) explain why the agency specifications for the product or service are written as they are, and why those specifications are necessary to accomplish the agency's goal for the procurement;
- (3) state the reason that no other competing products or services will satisfy the need of the agency and provide examples of the technical, practical, or operational risks that would occur if competing products or services are selected; and
- (4) specify whether the purchase is sole source or competitive.

NOTE: The signature of the Executive Head or Presiding Officer of a state agency (or designee) is required. If anyone other than the Executive Director or Presiding Officer of the agency will sign the submission, the agency must have the appropriate signed delegation available, and must promptly provide that delegation letter upon request to SPD.

APPENDIX 11

Federal and State Surplus Property Programs Procedures

Acquisition and Disposal of Surplus Property

Before making a procurement of any kind, an agency should ensure that it cannot first fulfill the business need by using the State and Federal Surplus Property Programs. The Texas Facilities Commission (TFC) is charged with administering the State and Federal Surplus Property Programs. TFC's Surplus Property Program has three locations in Texas – Austin, Fort Worth, and San Antonio. TFC's State surplus property is located at its Austin location, whereas the Federal property is located at the Fort Worth and San Antonio warehouses.

Both the state and federal programs serve the purpose of transferring surplus government property to state agencies. However, the federal and state programs differ in their relationship with state agencies. The State Surplus Property Program offers state agencies assistance with the acquisition and disposal of state agency surplus property, while the Federal Surplus Property Program offers state agencies the opportunity to acquire federal agency surplus property. State agencies must use TFC for the disposal of surplus and salvage state agency property unless exempted.¹ Participation in the Federal Program is encouraged to ensure best value to the state, but is not specifically mandated by law. For more information, please visit <https://www.tfc.texas.gov/divisions/supportserv/prog/statesurplus/>.

The best way to avoid wasteful spending is to transfer surplus or unwanted property to another organization. Acquisitions from the surplus property program are exempt from competitive bidding requirements.² If an item is available in Surplus Property, then it may be possible to fulfill the need of the end user without the need to purchase an item from a third party. During the property disposal process, state agency purchasers, asset managers, and contract managers should be aware of potential waste, fraud and theft. Due to improper disposal, an agency could miss out on significant revenue from the sale of surplus and salvage property. The following section will cover the acquisition process and also some key factors in the disposal process.

State Surplus Property Program

There are two methods to acquire State Surplus Property – via transfer directly from the surplus agency, or from public sales at the Austin storefront. State agencies are highly encouraged to take advantage of the Transfer Process (method #1), particularly for vehicles and other high dollar items.

(1) Transfer from State Agency

- State agencies are required to post all surplus and salvage property on TFC's website³ for 10 business days. During the posting period, state property is available for transfer to state agencies, political subdivisions, and TFC-approved assistance organizations.⁴
- Using this method, the requesting agency picks up the property from the surplus agency. TFC does not need to approve inter-agency transfers; however, TFC must approve the price for all transfers to political subdivisions.
- Keep in mind that property is available for a limited amount of time. Requests for property must be received within the 10 business day posting period to take advantage of this method.
- Examples of items commonly available for transfer include office furniture and equipment, vehicles, heavy equipment, trailers, and computer equipment.

(2) From the TFC Storefront (Public Sales)

- After the transfer period ends, the property is then offered for sale to the public through the TFC Storefront in Austin, or through online auction. The price will be closer to fair market value, therefore state agencies are encouraged to utilize the transfer method described above in the interest of conserving state resources.

¹ [TEX. GOV'T CODE § 2175.](#)

² [TEX. GOV'T CODE § 771.003.](#)

³ <https://www.tfc.texas.gov/divisions/supportserv/prog/statesurplus/political-subdivisions-and-non-profits/>

⁴ [TEX. GOV'T CODE § 2175.001.](#)

- The property available at TFC’s State Surplus Storefront comes from two sources: State agencies and the Transportation Security Administration (TSA). The TSA turns over abandoned and willfully surrendered property collected at Texas airports to TFC, and in turn, TFC sells it to the public from their storefront in east Austin. The airport property, however, is not available for transfer, only for sale.
- The general public, including state agencies, may purchase items from the Austin Storefront. TFC’s Austin Storefront offers a variety of items, including cars, trucks, SUVs, office equipment, supplies, and furniture.
- State agency property (priced at \$200 or less) is available to state agencies for transfer at no cost. This does not apply to TSA property, or property for personal use.
- Online auctions are conducted as-needed for specialty items and property located outside of the Austin area. TFC does not recommend agencies use this method to purchase property.

How to Dispose of State Surplus and Salvage Property

TFC is responsible for overseeing the advertisement and disposal of all state agency surplus and salvage personal property (regardless of initial or current value), including:

- Scrap metal, recycling (except paper),
- Vehicles, including wrecked/salvage,
- Modular furniture (cubicles),
- Office furniture and equipment,
- Computer peripherals and other electronics, and
- Computers.

This policy applies to capitalized, controlled, and non-capitalized assets. If an agency thinks an item may not have significant value, it does not exempt the agency from statutory requirement to go through TFC.⁵ Unless a state agency has specific legal authority or written delegated authority from TFC, then the agency may not dispose of surplus or salvage property without

- advertising it for transfer, and
- contacting TFC to determine the final disposal or sale method. TFC monitors state property disposal records and may report violations to the Legislative Budget Board.

To initiate the disposal process, state agencies are required to post all surplus and salvage property on TFC’s website⁶ for 10 business days (also called the “advertisement period”). During the advertisement period, state property is available for transfer to state agencies, political subdivisions, and TFC-approved assistance organizations.⁷ Requests from state agencies have priority over all other organizations; however, if no state agency requests the property, the first organization requesting the property and agreeing to the price is entitled to it.

For transfers to political subdivisions and TFC-approved assistance organizations during the 10 business day-advertisement period:

- TFC, in conjunction with the owning agency, determines the price, if any, for each item;
- agencies are responsible for verifying an assistance organization’s eligibility by obtaining a copy of the organization’s TFC-issued approval letter which includes a list of property that the organization has been approved to request; and
- for transfers to political subdivisions and assistance organizations, a TFC Certificate of Acquisition form must also be completed, signed, and forwarded to TFC.

If the property has not been transferred during the advertisement period, an agency may contact TFC for final disposal instructions once the item falls off TFC’s advertisement website. At this point, there are three options:

- Sell from TFC warehouse;
- Auction in place; or
- TFC-authorized donation in lieu of abandonment.

⁵ [TEX. GOV'T CODE § 2175, SubCh. F.](#)

⁶ <https://www.tfc.texas.gov/divisions/supportserv/prog/statesurplus/political-subdivisions-and-non-profits/>

⁷ [TEX. GOV'T CODE § 2175.001.](#)

If TFC cannot otherwise sell or dispose of the property, or has determined that the property has no resale value, then the property may be destroyed as worthless salvage.

Contact TFC's State Surplus Property Program to dispose of property:

- For items to be dropped off at Austin Warehouse, complete a TFC Bill of Lading, and submit to storefront.surplus@tfc.state.tx.us.
- NOTE: San Antonio and Fort Worth Warehouses will not accept State property.
- For items to be auctioned in place, complete a TFC Auction Request Form, and submit to auctions@tfc.state.tx.us.
- State agencies and political subdivisions (*i.e.*, cities, counties, school districts, and state institutions of higher education) that are interested in sending data processing equipment to a TCI computer recovery facility can contact the nearest computer recovery facility. TFC will accept peripherals (monitors, mice, keyboards, printers), but cannot accept CPUs, tablets or laptops.

For more information, including all State Agency Forms, please visit the TFC website: <https://www.tfc.texas.gov/divisions/supportserv/prog/statesurplus/index.html>. The State Surplus Property Program can be reached at (512) 463-1990 or storefront.surplus@tfc.state.tx.us.

Federal Surplus Property Program

The Federal Surplus Property Program offers state agencies the opportunity to obtain surplus federal government property at pennies on the dollar (when comparing TFC's fees to the original value of the property). TFC has a standing inventory of thousands of items at its San Antonio and Fort Worth Warehouses. If an agency cannot find what it needs in TFC's inventory, then TFC's Federal Program will accept a request, and notify the agency if/when that item is available. Purchasing from this program is exempt from the typical requirements to obtain bids and post solicitations.⁸

TFC's Federal Surplus Property Program manages the disposition of surplus property donated to the state by federal programs. TFC's Federal Surplus Property Program requests, warehouses, and transfers surplus federal government equipment to eligible organizations in Texas. TFC certifies organizations as eligible under federal management regulations to receive and use the property. All state agencies are eligible; however, agencies must have an active account to be able to obtain property. Private citizens and the general public may not participate in this program.

The program is not funded by the Legislature, but is supported by the revenues generated from handling fees. This means that the cost of maintaining the staff and facilities are passed on to the program participants in the form of the handling fee. Handling fees will vary according to condition of the item and demand, but are usually significantly lower than the cost of comparable items on the open market. The difference in value is considered a "donation" from the federal government; hence, participants in the program are referred to as "donee." As a recipient of surplus property under the Federal Surplus Property Program, the agency is considered a sub-recipient of federal financial assistance. The fair market value of property received must be reported as part of the Schedule of Expenditures of Federal Awards in an agency's Annual Financial Report. Property received through this program are subject to federal handling and use restrictions including the requirement that the recipient organization keep and use the property for a certain amount of time (usually 12-18 months) before disposing of it. Payment for handling fees may be made by an Interagency Transfer Voucher (ITV).

For questions about the Federal Surplus Property Program, please contact TFC at 512-463-2688 or federal.surplus@tfc.state.tx.us.

TFC's Federal Surplus Warehouses are located in San Antonio and Fort Worth. For complete details, including a link to complete inventory, warehouse contact information, and forms, please visit: <https://www.tfc.texas.gov/divisions/supportserv/prog/fedsurplus/index.html>.

⁸ [TEX. GOV'T CODE § 771.003](#).

APPENDIX 12

Sample State of Texas Disaster Declaration

PROCLAMATION

BY THE

Governor of the State of Texas

TO ALL TO WHOM THESE PRESENTS SHALL COME:

I, GREG ABBOTT, Governor of the State of Texas, do hereby certify that Tropical Depression Harvey poses a threat of imminent disaster, including severe flooding, storm surge and damaging winds, in the counties of Aransas, Austin, Bee, Calhoun, Chambers, Colorado, Brazoria, DeWitt, Fayette, Fort Bend, Galveston, Goliad, Gonzales, Harris, Jackson, Jefferson, Jim Wells, Karnes, Kleberg, Lavaca, Liberty, Live Oak, Matagorda, Nueces, Refugio, San Patricio, Victoria, Waller, Wharton, and Wilson, beginning August 23, 2017.

THEREFORE, in accordance with the authority vested in me by Section 418.014 of the Texas Government Code, I do hereby declare a state of disaster in the previously listed counties based on the existence of such threat.

Pursuant to Section 418.017 of the code, I authorize the use of all available resources of state government and of political subdivisions that are reasonably necessary to cope with this disaster.

Pursuant to Section 418.016 of the code, any regulatory statute prescribing the procedures for conduct of state business or any order or rule of a state agency that would in any way prevent, hinder or delay necessary action in coping with this disaster shall be suspended upon written approval of the Office of the Governor. However, to the extent that the enforcement of any state statute or administrative rule regarding contracting or procurement would impede any state agency's emergency response that is necessary to protect life or property threatened by this declared disaster, I hereby authorize the suspension of such statutes and rules for the duration of this declared disaster.

In accordance with the statutory requirements, copies of this proclamation shall be filed with the applicable authorities.



IN TESTIMONY WHEREOF, I have hereunto signed my name and have officially caused the Seal of State to be affixed at my office in the City of Austin, Texas, this the 23rd day of August, 2017.


 GREG ABBOTT
 Governor

ATTESTED BY:



ROLANDO B. PABLOS
 Secretary of State

FILED IN THE OFFICE OF THE
 SECRETARY OF STATE
 4pm O'CLOCK

AUG 23 2017

APPENDIX 13

Contract Management Standards For Emergency Purchases*

	ANTICIPATE	PREPARE	FAMILIARIZE
BEFORE (PREPARATION)	<ul style="list-style-type: none"> Establish and submit a Continuity of Operations Plan (COOP) to the State Office of Risk Management¹ Take inventory of any pre-positioned supplies/locations Check Texas SmartBuy for any current emergency related agreements 	<ul style="list-style-type: none"> Create a procurement logistics and resource management plan Establish policies and procedures for resource acquisition Develop a communication plan Establish emergency-related contracts Perform procurement-focused training and exercises 	<ul style="list-style-type: none"> Robert T. Stafford Relief and Emergency Assistance Act² FEMA's Public Assistance Program³ Texas Disaster Act of 1975⁴ State of Texas Emergency Management Plan⁵
	ACT	PROCURE	RECORD
DURING (RESPONSE)	<ul style="list-style-type: none"> Activate Continuity of Operations Plan (COOP), as necessary Utilize state/federal resources as available Implement procurement logistics and resource management plan 	<ul style="list-style-type: none"> Review and understand the Governor's Disaster Declaration and its impact on public procurement Make disaster-related procurements during the emergency period Competitive bidding still required Specific contract provision clauses may be required for using federal funds 	<ul style="list-style-type: none"> Keep a procurement log detailing procurement activities Record receipt of goods and services (to include information of any "oral receipts") Maintain close coordination with cost reimbursement personnel (state and/or federal)
	DOCUMENT	DEFINE AND IDENTIFY	FINALIZE/CLOSE-OUT
AFTER (RECOVERY)	<ul style="list-style-type: none"> Centralize procurement-related documentation to support purchases made, preferably electronically Obtain all required certifications necessary to access federal funds 	<ul style="list-style-type: none"> Follow established plans and define timeframes to complete tasks Identify required actions and assign responsibilities Reflect on 'lessons learned' to improve future emergency protocols 	<ul style="list-style-type: none"> Monitor and terminate services for contracts that are no longer needed Return all equipment and unused supplies to originating entity Start reimbursement process, if applicable

TABLE NOTE:

* [TEX. GOV'T CODE § 2262.057.](#)

¹ <https://www.sorm.state.tx.us/coop>

² <https://www.fema.gov/disaster/stafford-act>

³ <https://www.fema.gov/assistance/public/program-overview>

⁴ [TEX. GOV'T CODE 418](#)

⁵ <https://tdem.texas.gov/state-of-texas-emergency-management-plan/>

APPENDIX 14

Sample Evaluation Criteria and Scoring Strategies

Example 1: Weighted Scores, Scoring Scale, and Price Formula

RFP Solicitation	
Evaluation Criteria	Weight
Respondent's Past Performance, Qualifications, and Experience	20%
Respondent's Proposed Plan for Providing Services	40%
Price	40%
Total:	100%

Possible Scoring Strategy			
PRICE EVALUATION CRITERION	Use a mathematical formula to determine the weighted price score.		
<p><u>Price of Lowest Response</u> (Lowest Price/Price of Response Being Evaluated) x Maximum No. of Available Points* = Weighted Price Score**</p> <p>*Number of Points Assigned corresponds to the numerical percentage assigned to the criterion. **Do not round.</p>			
NON-PRICE EVALUATION CRITERIA	Evaluators assign a raw score for each criterion using a 100 point scoring scale. The cumulative score is determined by converting the raw score for each criterion into a weighted score using the applicable weighted percentage.		
DESCRIPTION OF CRITERIA	RAW SCORE (0-100 PTS)	WEIGHT	WEIGHTED SCORE
Respondent's Past Performance, Qualifications, and Experience		20%	
Respondent's Proposed Plan for Providing Services		40%	
Total Weighted Points:			
SCORING SCALE – Past Performance, Qualifications, and Experience			
Score	Rating	Definition	
90-100	Excellent	Respondent demonstrates a broad range of relevant experience and completed projects within the last three (3) years of similar scale and complexity with at least one (1) completed contract of larger scale and complexity.	
80-89	Good	Respondent demonstrates a broad range of relevant experience and completed projects of similar scale and complexity within the last 3 years.	
70-79	Satisfactory	Respondent demonstrates relevant experience and completed projects of similar scale and complexity within the last 3 years.	
50-69	Marginal	Respondent demonstrates marginal experience and completed projects of similar or smaller scale and complexity within the last 3 years.	

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1-49	Unsatisfactory	Respondent demonstrates limited experience. Bidder has either not completed any relevant projects within the last 3 years or completed projects were of smaller scale and complexity.
0	Unacceptable	Response does not address requirement.
SCORING SCALE – Proposed Plan for Providing Services		
Score	Rating	Definition
90-100	Excellent	Response demonstrates excellent understanding of the requirements. Response clearly details how provided services will significantly exceed all specified requirements.
80-89	Good	Response clearly demonstrates an understanding of the requirements. Response exceeds, to varying degrees, one or more specified requirements.
70-79	Satisfactory	Response demonstrates an understanding of the requirements. Response satisfies the identified requirements in an adequate manner.
50-69	Marginal	Response demonstrates only a limited understanding of the requirements. Response has deficiencies, to varying degrees, of one or more specified requirements.
1-49	Unsatisfactory	Response does not demonstrate an understanding of the requirements. Response contains significant deviations from one or more key requirements.
0	Unacceptable	Response does not address the requirements or response does not meet the minimum requirements.

Example Score Sheet					
Evaluation Criteria	Weight	Bidder 1		Bidder 2	
		Raw Data	Weighted Score	Raw Data	Weighted Score
Respondent's Past Performance, Qualifications, and Experience	20%	80	16	100	20
Respondent's Proposed Plan for Providing Services	40%	80	32	50	20
Price	40%	\$75	26	\$50	40
Total:	100%		74		80

Example 2: Subcriteria, Maximum Available Points Allocation, Reasonableness of Price

RFO Solicitation	
Evaluation Criteria	Weight
Respondent's Past Performance, Qualifications, and Experience	35%
Respondent's Proposed Plan for Providing Services	35%
Reasonableness of Price	30%
Total:	100%

Possible Scoring Strategy			
Evaluation Criteria		Points are assigned to each criterion equal to the weight percentage advertised in the solicitation. Evaluators assign a score within maximum range of points allocated for the criterion.	
Description of Criteria		Weight	Maximum Possible Points
Respondent's Past Performance, Qualifications, and Experience		35	35
Subcriteria	1. Respondent's Past Performance	(10)	(10)
	2. Respondent's Overall Experience & Qualifications	(10)	(10)
	3. Qualifications & Experience of Respondent's Proposed Personnel	(15)	(15)
Respondent's Proposed Plan for Providing Services		35	35
Reasonableness of Price		30	30
Total:		100	100

Example Score Sheet					
Evaluation Criteria		Weight	Maximum Possible Points	Assigned Points	
				Respondent 1	Respondent 2
Respondent's Past Performance, Qualifications, and Experience		35	35	29	29
Subcriteria	1. Respondent's Past Performance	(10)	(10)	8	8
	2. Respondent's Overall Experience & Qualifications	(10)	(10)	9	8
	3. Qualifications & Experience of Respondent's Proposed Personnel	(15)	(15)	12	13
Respondent's Proposed Plan for Providing Services		35	35	32	30
Reasonableness of Price		30	30	20	27
Total:		100	100	81	86

APPENDIX 15

Solicitation Announcement Example

SOLICITATION ANNOUNCEMENT

TO: Interested Parties

FROM: Contract Developer Name, Agency Name

RE: Title of Solicitation and Solicitation No.

DATE:

This is an official notification that [Agency Name], an agency of the State of Texas, has issued a Request for Proposals No. ____ (“RFP”) for [Title of Solicitation]. Please promptly review the RFP posted on the *Electronic State Business Daily* (“ESBD”) for general information regarding the solicitation and key deadlines applicable to respondents and responses.

To reduce costs, [Agency Name] will mail a hard copy of the solicitation only to those requesting a copy. To request a copy, an *authorized representative* must complete, sign below, and return via email to:

Contract Developer Name

Re: RFP No. _____

Email: _____

Telephone requests will not be accepted. [Agency Name] will not mail copies to parties that do not complete, sign, and return this form as instructed in this notice. [Agency Name] is not responsible for solicitations lost in the mail or delivered after the closing date and time for submission. This notice does not obligate [Agency Name] to award any contracts as a result of the solicitation.

I understand that the complete solicitation is available electronically on the following website: <http://www.txsmartbuy.com/esbd>.

I request that [Agency Name] mail a copy of RFP No. _____, as follows:

Name of Individual or Entity	
Address (include city, state, zip)	
Point of Contact:	
Telephone Number:	
Email Address:	

APPENDIX 16

Pre-Bid/Offer/Proposal Conference Guidelines

Solicitation Content. If a pre-bid/offer/proposal conference is conducted by the agency, the solicitation must include the following:

- Date and time of the conference. The date must allow sufficient time for respondents to receive and review the solicitation prior to the conference. Typically, this is at least 10 days after the solicitation is published.
- Exact physical location (address and room number) of the conference.
- If attendance at the conference is mandatory, then the following statement must be included in the solicitation: “Failure to attend the pre-bid/offer/proposal conference will result in disqualification of the response.”
- Agency point of contact information for scheduling site visit appointments, if applicable.

Pre-Conference Activities. Prior to the conference, the Contract Developer typically

- finalizes the conference agenda;
- prepares the conference sign-in sheet; and
- schedules a meeting with the agency staff that will attend the conference so the team may review, at a high level, the published solicitation documents, the conference agenda, and the conference protocol.

Conference Activities. A typical agenda for a pre-bid/offer/proposal conference is as follows:

- **Opening** – The Contract Developer provides opening remarks which include the Solicitation Title and Number and the purpose for the conference. The Contract Developer’s administrative announcements may also include the following:
 - Provide notification if the conference is being recorded.
 - Advise attendees to turn cell phone alerts off or to vibrate.
 - Remind attendees to sign the sign-in sheet at commencement of the conference, especially if conference is mandatory.
 - Inform attendees that answers will be given to questions raised at the conference whenever possible; however, any answer that changes or affects the solicitation will be reviewed and published in an addendum. Vendors may not rely on verbal answers that differ from solicitation requirements.
- **Introduction** – Contract Developer introduces agency representatives and explains their roles in the procurement. Depending on number of vendors attending the conference, the Contract Developer may ask that attendees introduce themselves and identify the company they are representing. If the conference is mandatory, the Contract Developer will collect sign-in sheets prior to the solicitation overview/review phase of the conference and, if applicable, site visit.
- **Solicitation Overview/Review** – The solicitation is reviewed page-by-page or section-by-section. It is not necessary or recommended to read the entire document, but the entire document should be addressed. Questions should be answered as the pages or sections are discussed. Site inspections may be conducted prior to or after the solicitation review, depending on the circumstances, but prior to close of the conference. If site inspections are conducted, all attendees should return to conference room and be permitted to ask any questions that relate to the site inspection. The Contract Developer will take notes of any addendum items and significant discussions.
- **Closing Summary** – The Contract Developer confirms the changes, if any, that are being considered by the agency and summarizes any unanswered questions to be addressed by the agency at a later date. Attendees should be reminded that no verbal changes to the solicitation are binding on the agency; all changes to the solicitation must be in the form of a written addendum to the solicitation.

Post-Conference Activities. After the conference, the Contract Developer typically performs the following tasks:

- Prior to the end of the conference, if practical, make copies of the sign-in sheet for the attendees;
- Determine whether the response due date should be extended based on questions raised during the conference;
- Prepare the question and answer document and, if applicable, the solicitation addendum with input from the program staff; and
- Maintain any conference minutes (may or may not be transcribed) or notes in the procurement file.

APPENDIX 17

Sample Q&A

Title of Solicitation

Solicitation Number

Official Responses to Questions From Potential Respondents

[Date posted/issued]

1. Is this a follow-on contract? Is there an incumbent company providing these services? If so, could you tell us their name?

Response: An incumbent company is not currently providing the requested services.

2. I was wondering if a pre-bid meeting has been arranged for this opportunity? If so, could you give me some details on it, so we could try and attend.

Response: A pre-proposal conference will not be held for this RFP. Refer to the Anticipated Schedule of Events on page 1 of the RFP.

3. The numbering of requirements on page 25 goes from D.4.5.3 to D.4.5.5. Is it the State's intent to skip D.4.5.4 or is there a requirement missing?

Response: There was a formatting error on page 25 of the RFP; no requirements are missing.

4. What is the name of the current vendor?

Response: Refer to the response to Question No. 1.

5. Is there a page limit for the vendor's offer?

Response: No; there is not a designated maximum page limit for a proposal submitted in response to this RFP. However, Section III, Part 3.1 (Introduction) of the RFP states that conciseness and clarity of content in proposals are required; vague and general proposals may be considered non-responsive, and may result in disqualification.

6. My company, [Company Name], is a Texas HUB certified vendor. Do I have to submit the HSP?

Response: Yes.

7. Will the State consider an extension of the due date to provide greater participation by more vendors?

Response: Refer to Addendum No. 1.

APPENDIX 18

Sample Solicitation Addendum

Title of Solicitation
Solicitation Number
Addendum No. 1
[Date posted/issued]

The solicitation is amended as follows:

1. Section I, Item Number 7 (Deadline for Offers) is deleted and replaced with the following:
 7. Deadline for Offers: In Issuing Office No Later Than: Month/Day/Year; 2:00 p.m., Central Time.

2. Section II, Part D (Key Personnel) is amended by adding the following as new Paragraph 5.
 - (5) Successful Respondent, at the request of the Agency Project Manager, shall cooperate in all reasonable respects with contractors retained by Agency in connection with the Services, and any other Agency-designated entities which are associated with the Services provided under the contract.

3. The last sentence in the first paragraph of Part P (Timeline) of Section II is deleted in its entirety.

Acknowledgement of Receipt of Addendum No. 1:

Respondent/Entity Name: _____

Signature of Authorized Representative: _____

Printed Name, Title: _____

Date: _____

Respondent should sign and return this acknowledgement with its response or otherwise acknowledge Addendum Number 1 in its response.

APPENDIX 19

Sample Administrative Review Checklist

Administrative Review Checklist	Respondent Name					
Response Received by Deadline	Y	Y	Y	Y	Y	N
Required Original and No. of Hard Copies Provided	Y	Y	Y	Y	Y	N/A*
Execution of Offer Signed	Y	Y	Y	Y	N	N/A*
HSP Completed and Signed	Y	Y	Y	Y	N	N/A*
HSP approved by HUB Coordinator	Y	Y	Y	Y	N	N/A*
Response Valid for 90 Days	Y	Y	Y	Y	Y	N/A*
Respondent Questionnaire (description of offered goods/services, etc.) Completed	Y	Y	Y	Y	Y	N/A*
Three References Provided	Y	Y	Y	Y	Y	N/A*
Mandatory Price Sheet Completed	Y	Y	Y	Y	N	N/A*
Conflict of Interest Form Completed and Signed	Y	Y	Y	Y	N	N/A*
Conflict of Interest Noted	N	N	N	N	unkn	N/A*
Nondisclosure Agreement Signed	Y	Y	Y	Y	N	N/A*
Response Responsive to Solicitation	Y	Y	Y	Y	N	N

* Late response is not opened. Respondent will be notified that the response was rejected because it was not timely received.

APPENDIX 20

Evaluation Committee Guidelines

Note: This procedure is provided as a general guideline for agencies to use and may be customized to meet individual agency needs.

- The Contract Developer collects a signed Evaluation Committee Member Non-Disclosure and Conflict of Interest Disclosure Statement from each committee member. The Contract Developer will check each statement to ensure that it is signed and has not been modified. For any committee member not in attendance at the scheduled meeting, responses will not be provided until the Non-Disclosure and Conflict of Interest Disclosure Statement is signed and participation in an evaluation committee briefing has occurred.
- The Contract Developer will provide initial procurement training (ethics, fundamental principles of procurement, best value standards, and evaluation weights and criteria) as well as guidance on the evaluation process to evaluation committee members. (See attached sample Committee Member Training Outline.)
- The Contract Developer will hand out evaluation packages to each committee member. Each package should include:
 - Copy of the Non-Disclosure and Conflict of Interest Disclosure Statement. Committee members should each have a copy of the Non-Disclosure and Conflict of Interest Disclosure Statement as a reminder of their responsibilities.
 - Copy of the Evaluation Committee Briefing document (see attached).
 - Complete copy of the solicitation and any addenda and Q&A documents. (Members should already be familiar with these documents prior to the meeting).
 - Copy of each responsive response received.
 - Evaluation Committee Member Scoring Matrix. (If hard copy, provide appropriate number of copies for the number of responses received).
- The Contract Developer will go over the briefing document (see attached) with the committee.
- The Contract Developer will explain the scoring process and walk through the evaluation scoring matrix to ensure each scoring committee member understands how the matrix works and how the responses will be evaluated.
- Generally, the Contract Developer remains during the meeting to answer any questions which may arise and to ensure proper procedures are followed. The preferred practice is for the evaluation committee to conduct their evaluations at the same time in the same room. Sometimes, due to time constraints, remote location of committee members, or other circumstances, it is not possible for all members to be together for the evaluation. If the evaluation committee conducts their evaluation from their respective workspaces, the Contract Developer will provide a deadline for when the evaluation scoring matrices are to be completed.
- After the evaluation is completed, the evaluation scoring matrices are submitted to the Contract Developer and maintained in the procurement file.

Evaluation Committee Briefing

Committee Members

- Committee members must be independent and objective, without any conflict of interest.
- Each committee member's participation should not create even the appearance of impropriety.
- Each committee member must comply with the agency and State's conflict of interest disclosure policies.
- Each committee member must sign the *Evaluation Committee Member Non-Disclosure and Conflict of Interest Disclosure Statement*.
- Each committee member must be knowledgeable about the matter under evaluation and add value to the process.
- All committee members must attend every evaluation meeting, each oral presentation, and all site visits to respondent premises.

Committee Member Training Outline

- Procurement values & ethical standards
- Procurement method used for the solicitation (RFP/RFO/RFQ)
- Best value standards (2155.074, 2155.075, 2156.007, 2157.003, 2254.003, 2254.027)
- Evaluation criteria in the solicitation
 - How each criterion reflects best value standard
- Introduction of solicitation documents
 - Solicitation document
 - Addenda documents, if applicable
 - Q&A documents, if applicable
 - Vendor performance reports, if applicable
 - Vendor references, if applicable

Evaluation/Scoring

- Each scoring committee member will independently and impartially score each response using only the evaluation factors and weights identified in the solicitation.
- Scores are not divulged between committee members. Members may ask questions if they are unable to find information, do not understand information in a response, or require the technical assistance of other members.
- Evaluations by the committee are based solely on the written responses, oral presentations or other factors as instructed by the Contract Developer and assigned attorney for that particular solicitation and consistent with the solicitation.
- Committee members may not conduct their own independent research on respondents (such as online research) and may not consider any independent research or other extraneous information in their scoring.
- With approval of the Contract Developer or assigned attorney as applicable, the chair may appoint one or more committee members to assist with specific administrative tasks (such as checking references) which are allowable under the solicitation.
- The committee may determine that clarification of the response is necessary prior to scoring. The Contract Developer or the assigned attorney, as appropriate, will submit written clarification questions to the respondents.
- Each committee member will record the scores for each response on the scoring matrix provided by the chair.
- Some solicitations may involve multiple scoring rounds to narrow the competitive field. The Contract Developer will brief the committee if the particular solicitation involves that possibility.
- The committee may determine that requests for oral presentations by all or only the top rated respondents are desirable and consistent with the particular solicitation. The Contract Developer or the assigned attorney, as appropriate, will notify the respondents about oral presentations.
- The chair will tally the individual committee member's evaluation scores and provide the committee with a master score sheet showing the total scores.

- Each committee member will review the master score sheet to verify the accuracy of the scoring.
- Committee members will not lobby each other to change scores; however, the chair may discuss the portions of the responses from which the scores were derived to ensure that each member understood that portion of the solicitation and the response.
- The Contract Developer, with assistance from the assigned attorney, if needed, will verify that the appropriate method of scoring was used by each committee member.
- The chair will prepare, sign and date the evaluation committee's master score sheet.
- The chair will prepare the appropriate internal approval memo (e.g., recommendation of tentative contract award memo, recommendation to narrow the competitive field memo, recommendation to cancel procurement).

Confidentiality

- All evaluations and responses are highly confidential and may not be disclosed. The responses must be safeguarded by the committee members.
- Evaluations, including comments made on score sheets, are subject to the Texas Public Information Act. Written comments on score sheets are not discouraged. Evaluation committee members' written comments may aid the reviewer in circumstances where the score is unusually low or high. Evaluation committee member comments are also helpful in the event of a debriefing as they may assist a respondent in identifying strengths and weaknesses of the response.
- Committee members may not communicate with respondents or anyone else outside the committee regarding the responses received or the evaluation process without prior approval of the Contract Developer or the assigned attorney, as appropriate. Examples of permitted communications are those facilitated by the Contract Developer such as consultations with technical advisors assigned to the committee and attendance at an oral presentation.

**Evaluation Committee Member
Non-Disclosure and Conflict of Interest Disclosure Statement**

I, _____, the undersigned, hereby certify that the following statements are true and correct and that I understand and agree to be bound by the commitments contained herein. I am acting at the request of the [Agency Name] as a participant in the [Name of Procurement].

I am acting of my own accord and am not acting under duress. I am not currently employed by, nor am I receiving any compensation from, nor have I been the recipient of any present or future economic opportunity, employment, gift, loan, gratuity, special discount, trip, favor, or service in connection with any responses or involved respondent in return for favorable consideration. I have no preconceived position on the relative merits of any of the submitted responses nor have I established a personal preference or position on the worth or standing of any respondent participating in this action.

I agree not to disclose or otherwise divulge any information pertaining to the contents, status, or ranking of any submitted responses to anyone other than the evaluation committee chair or other evaluation committee members. I understand the terms “disclose or otherwise divulge” to include, but are not limited to, reproduction of any part or portion of any responses, or removal of same from designated areas without prior authorization from the Contract Developer. I agree to consult with the assigned Contract Developer or legal counsel, as appropriate, if I have any questions regarding the guidance provided to the evaluation committee. I agree to perform any and all evaluations of said submitted responses in an unbiased manner, to the best of my ability, and with the best interest of the State of Texas paramount in all decisions.

Signature

Printed Name

Date

**Evaluation Committee
Master Score Sheet**

for
[Title and No. of Solicitation]

Criteria	Weight (Maximum Points Permitted)	Committee Score			
		Respondent Name	Respondent Name	Respondent Name	Respondent Name
1. List criterion from solicitation					
2. List criterion from solicitation					
3. List criterion from solicitation					
4. List criterion from solicitation					
5. List criterion from solicitation					
Total	[100 points]				

Signature of Evaluation Committee Chair: _____

Printed Name of Evaluation Committee Chair: _____

Date: _____

APPENDIX 21

Sample Evaluation Committee Member Scoring Matrix

Criteria	Weight (Maximum Points Permitted)	Score			
		Respondent Name	Respondent Name	Respondent Name	Respondent Name
1. List criterion from solicitation					
2. List criterion from solicitation					
3. List criterion from solicitation					
4. List criterion from solicitation					
5. List criterion from solicitation					
Total	[100 points]				

APPENDIX 22
Sample Reference Check Form

Telephone Interview Reference Check
For
[Title of Solicitation]

Respondent Name:	
Company to be contacted as a Reference:	
Name and Title of Designated Reference:	
Contact Number for Designated Reference:	
Point of Contact Information for Individual Responding to Reference Check if Different than Point of Contact Designated in the Response:	

Introduction: Hello, my name is [caller’s name] with [agency name]. We are currently evaluating vendor proposals for [solicitation title] and checking vendor references. Your name and number were provided to us as a reference for [vendor name]. Do you have a few minutes to answer some questions?

Questions:

1. Has the vendor provided [description of products/services] to your organization in the past 3 years? Yes No

2. How long has the vendor provided [description of products/services] to your organization?

3. What is the approximate annual value of the vendor’s contract?

4. Did the vendor stay within budget? Yes No

5. On a rating scale of 0 to 3 – where (0) Unsatisfactory, (1) Marginally Satisfactory, (2) Satisfactory, (3) Exceeds Expectations, and (N/A) Not Applicable – please provide answers to the following questions:
 - a. How satisfied was your organization with the timeliness of the vendor’s delivery of products or performance of services under the contract?
0 , 1 , 2 , 3 , N/A , Declined to Respond

 - b. How satisfied was your organization with the skill, knowledge, cooperativeness, and professional manner of the personnel assigned by the vendor?
0 , 1 , 2 , 3 , N/A , Declined to Respond

c. How satisfied was your organization with the vendor's ability to resolve problems?

0 , 1 , 2 , 3 , N/A , Declined to Respond

d. How satisfied was your organization with the vendor's customer service?

0 , 1 , 2 , 3 , N/A , Declined to Respond

e. Overall, how satisfied was your organization with the vendor's performance?

0 , 1 , 2 , 3 , N/A , Declined to Respond

6. Do you have any comments? Yes No

Reference Check Conducted By:

Printed Name:	
Date & Time:	
Signature:	

Reference check activities were unsuccessful for the following reason(s):

- Designated point of contact declined to answer any questions.
- Designated point of contact information provided in response was incorrect.
- Designated point of contact was determined to be "unavailable" after ____ unsuccessful attempts on the following dates and times: _____
- Other: _____

APPENDIX 23

List of Preferences

PREFERENCE FOR PRODUCTS OF PERSONS WITH INTELLECTUAL OR PHYSICAL DISABILITIES. TEXAS GOVERNMENT CODE § 2155.441.

- (a) The products of workshops, organizations, or corporations whose primary purpose is training and employing individuals having an intellectual or a physical disability shall be given preference if they meet state specifications regarding quantity, quality, delivery, life cycle costs, and price.
- (b) The workshops, organizations, or corporations shall test the products to the extent necessary to ensure quality in accordance with Section 2155.069 and may enter into contracts with a private or public entity to assist with testing.
- (c) The comptroller is not required to purchase products under this section that do not meet formal state specifications developed by the comptroller or meet commercial specifications approved by the comptroller.

PREFERENCE FOR ENERGY EFFICIENT PRODUCTS. TEXAS GOVERNMENT CODE § 2155.442.

The comptroller shall give preference to energy efficient products in purchases made under this subtitle if:

- (1) the products meet state specifications regarding quantity and quality; and
- (2) the cost of the product is equal to or less than the cost of other similar products that are not energy efficient.

PREFERENCE FOR RUBBERIZED ASPHALT PAVING. TEXAS GOVERNMENT CODE § 2155.443.

The comptroller may give preference to rubberized asphalt paving made from scrap tires by a facility in this state in purchases of rubberized asphalt paving material if the cost as determined by a life-cycle cost benefit analysis does not exceed by more than 15 percent the bid cost of alternative paving materials.

PREFERENCE TO TEXAS AND UNITED STATES PRODUCTS AND TEXAS SERVICES. TEXAS GOVERNMENT CODE § 2155.444.

- (a) The comptroller and all state agencies making purchases of goods, including agricultural products, shall give preference to those produced or grown in this state or offered by Texas bidders as follows:
 - (1) goods produced or offered by a Texas bidder that is owned by a service-disabled veteran who is a Texas resident shall be given a first preference and goods produced in this state or offered by other Texas bidders shall be given second preference, if the cost to the state and quality are equal; and
 - (2) agricultural products grown in this state shall be given first preference and agricultural products offered by Texas bidders shall be given second preference, if the cost to the state and quality are equal.
- (b) If goods, including agricultural products, produced or grown in this state or offered by Texas bidders are not equal in cost and quality to other products, then goods, including agricultural products, produced or grown in other states of the United States shall be given preference over foreign products if the cost to the state and quality are equal.
- (c) In this section:
 - (1) "Agricultural products" includes textiles and other similar products.
 - (1-a) "Service-disabled veteran" means a person who is a veteran as defined by 38 U.S.C. Section 101(2) and who has a service-connected disability as defined by 38 U.S.C. Section 101(16).
 - (2) "Texas bidder" means a business:
 - (A) incorporated in this state;
 - (B) that has its principal place of business in this state; or

- (C) that has an established physical presence in this state.
- (d) The comptroller and all state agencies making purchase of vegetation for landscaping purposes, including plants, shall give preference to Texas vegetation native to the region if the cost to the state is not greater and the quality is not inferior.
- (e) The comptroller and all state agencies procuring services shall give first preference to services offered by a Texas bidder that is owned by a service-disabled veteran who is a Texas resident and shall give second preference to services offered by other Texas bidders if:
 - (1) the services meet state requirements regarding the service to be performed and expected quality; and
 - (2) the cost of the service does not exceed the cost of other similar services of similar expected quality that are offered by a bidder that is not entitled to a preference under this subsection.
- (f) The comptroller and each state agency conducting an advertising campaign that involves the creation or production of a commercial shall give preference to a commercial production company and advertising agency located in this state if:
 - (1) the services meet state requirements regarding the service to be performed and regarding expected quality; and
 - (2) the cost of the service does not exceed the cost of other similar services of similar expected quality that are offered by a bidder that is not entitled to a preference under this subsection.
- (g) For purposes of Subsection (f), “commercial production company” means a corporation, limited liability company, partnership, or other private entity that includes as one of its purposes the production of one or more television, film, radio, or other media-related commercials.
- (h) The Music, Film, Television, and Multimedia Office within the office of the governor has exclusive rulemaking authority for purposes of:
 - (1) determining whether an advertising campaign is subject to the requirements of this section;
 - (2) establishing a bid process for purposes of the services described by Subsection (f); and
 - (3) establishing criteria to determine whether a commercial production company or advertising agency is located in this state for the purposes of this section.

PREFERENCE UNDER SERVICE CONTRACTS.
TEXAS GOVERNMENT CODE § 2155.4441.

A state agency that contracts for services shall require the contractor, in performing the contract, to purchase products and materials produced in this state when they are available at a price and time comparable to products and materials produced outside this state.

PREFERENCE FOR RECYCLED, REMANUFACTURED, OR ENVIRONMENTALLY SENSITIVE PRODUCTS.
TEXAS GOVERNMENT CODE § 2155.445.

- (a) The comptroller and state agencies shall give preference to recycled, remanufactured, or environmentally sensitive products, as those terms are defined by rule of the comptroller, in purchases made under this subtitle if:
 - (1) the product meets state specifications regarding quantity and quality; and
 - (2) the average price of the product is not more than 10 percent greater than the price of comparable nonrecycled products.
- (b) The comptroller regularly shall review and revise its procurement procedures and specifications for the purchase of goods to:
 - (1) eliminate procedures and specifications that explicitly discriminate against recycled, remanufactured, or environmentally sensitive products, as those terms are defined by rule of the comptroller; and
 - (2) encourage the use of recycled, remanufactured, or environmentally sensitive products.
- (c) In developing new procedures and specifications, the comptroller shall encourage the use of recycled products and products that may be recycled or reused or that are remanufactured or environmentally sensitive.
- (d) In addition to the products covered by the definition adopted by rule under this section, in this section “recycled product” includes recycled steel products. The preference for recycled steel products under this section applies also to products purchased in connection with projects described by Section 2166.003.

**PURCHASE OF RECYCLED OIL.
TEXAS GOVERNMENT CODE § 2155.447.**

The comptroller, all state agencies, and all state agency employees who purchase motor oil and other automotive lubricants for state-owned vehicles shall give preference to motor oils and lubricants that contain at least 25 percent recycled oil if the cost to the state and the quality are comparable to those of new oil and lubricants.

**PREFERENCE TO PRODUCTS AND SERVICES FROM ECONOMICALLY DEPRESSED OR BLIGHTED AREA.
TEXAS GOVERNMENT CODE § 2155.449.**

- (a) In this section, "economically depressed or blighted area" means an area that:
- (1) is an economically depressed or blighted area as defined by Section 2306.004; or
 - (2) meets the definition of a historically underutilized business zone as defined by 15 U.S.C. Section 632(p).
- (b) The comptroller and all state agencies procuring goods or services shall give preference to goods or services produced in an economically depressed or blighted area if:
- (1) the goods or services meet state specifications regarding quantity and quality; and
 - (2) the cost of the good or service does not exceed the cost of other similar products or services that are not produced in an economically depressed or blighted area.

**PREFERENCE FOR PRODUCTS OF FACILITIES ON FORMERLY CONTAMINATED PROPERTY.
TEXAS GOVERNMENT CODE § 2155.450.**

The comptroller and state agencies shall give preference to goods produced at a facility located on property for which the owner has received a certificate of completion under Section 361.609, Health and Safety Code, if the goods meet state specifications regarding quantity, quality, delivery, life cycle costs, and price.

**VENDORS THAT MEET OR EXCEED AIR QUALITY STANDARDS.
TEXAS GOVERNMENT CODE § 2155.451.**

- (a) This section applies only to a contract to be performed, wholly or partly, in a nonattainment area or in an affected county, as those terms are defined by Section 386.001, Health and Safety Code.
- (b) The comptroller and state agencies procuring goods or services may:
- (1) give preference to goods or services of a vendor that demonstrates that the vendor meets or exceeds any state or federal environmental standards, including voluntary standards, relating to air quality; or
 - (2) require that a vendor demonstrate that the vendor meets or exceeds any state or federal environmental standards, including voluntary standards, relating to air quality.
- (c) The preference may be given only if the cost to the state for the goods or services would not exceed 105 percent of the cost of the goods or services provided by a vendor who does not meet the standards.

**PREFERENCE FOR CONTRACTORS PROVIDING FOODS OF HIGHER NUTRITIONAL VALUE.
TEXAS GOVERNMENT CODE § 2155.452.**

- (a) The comptroller and state agencies making purchases of food for consumption in a public cafeteria may give preference to contractors who provide foods of higher nutritional value and who do not provide foods containing trans fatty acids for consumption in the cafeteria.
- (b) In complying with this section, the comptroller and state agencies shall review the Department of Agriculture's nutrition standards.

APPENDIX 24 Texas Required Contract Clauses

In accordance with Section 2262.051(d)(1) of the Texas Government Code, this document identifies the model contract clauses for the essential provisions that an agency must include in a contract to protect the interests of the State. Except as otherwise specifically noted as an “EXCEPTION” in this document, the Texas Required Contract Clauses are required to be included in both solicitations and contracts awarded after the underlying legal authority has taken effect. It is recommended that public procurement professionals seek assistance from agency legal counsel as needed to determine whether and when these clauses should be added to contracts that were awarded before the effective date of the underlying legal authority.

The wording of the Texas Required Contract Clauses must substantially conform to the Standard Text or Alternate Text. For instance, it is an acceptable practice to remove the reference to the solicitation for the clause appearing in a contract. Also, the following terms may be revised by the agency as appropriate for conformity with the applicable solicitation and contract documents: **Agency**, **Respondent**, **Response**, and **Solicitation**. Examples of conforming terms include, but are not limited to, the following:

- “**Agency**” to agency name, Customer, or Client
- “**Respondent**” to Bidder, Proposer, Applicant, Contractor, or Vendor
- “**Response**” to Bid, Proposal, Offer, or Application
- “**Solicitation**” to Invitation for Bids, Request for Proposals, Request for Offers, Request for Applications, Pricing Request, or Request for Qualifications

General guidance is provided along with examples of supplemental text that routinely accompany the required clause. Any additional text included by the agency must not conflict with or weaken a Texas Required Contract Clause. It is recommended that public procurement professionals seek assistance from agency legal counsel prior to modifying the Standard Text or Alternate Text as slight variations may result in the agency’s non-compliance with applicable statutes and rules.

Note: The Essential Provisions which must be included in every contract are comprised of (1) the terms necessary for the formation of a legally binding contract and (2) the Texas Required Contract Terms. For a discussion of the terms necessary for the formation of a legally binding contract, refer to the *Texas Procurement and Contract Management Guide*.

Clause	Standard Text	Alternate Text	Legal Authority in Addition to TEX GOVT CODE § 2262.051(d)(1)	Guidance
<p>Antitrust Affirmation</p>	<p>The undersigned affirms under penalty of perjury of the laws of the State of Texas that (1) in connection with this Response, neither I nor any representative of the Respondent have violated any provision of the Texas Free Enterprise and Antitrust Act, Tex. Bus. & Comm. Code Chapter 15; (2) in connection with this Response, neither I nor any representative of the Respondent have violated any federal antitrust law; and (3) neither I nor any representative of the Respondent have directly or indirectly communicated any of the contents of this Response to a competitor of the Respondent or any other company, corporation, firm, partnership or individual engaged in the same line of business as the Respondent.</p>	<p>Respondent represents and warrants that, in accordance with Section 2155.005 of the Texas Government Code, neither Respondent nor the firm, corporation, partnership, or institution represented by Respondent, or anyone acting for such a firm, corporation or institution has (1) violated any provision of the Texas Free Enterprise and Antitrust Act of 1983, Chapter 15 of the Texas Business and Commerce Code, or the federal antitrust laws, or (2) communicated directly or indirectly the contents of this Response to any competitor or any other person engaged in the same line of business as Respondent.</p>	<p>TEX GOVT CODE § 2155.005</p>	<p>As directed by Section 2155.005(b) of the Texas Government Code, the OAG prepared the Antitrust Certification which is published at https://www.texasattorneygeneral.gov/.</p> <p>The OAG is charged with investigating and prosecuting violations of the Texas Free Enterprise & Antitrust Act and the federal antitrust statutes which prohibit anti-competitive conduct.</p> <p>Supplemental text to the required clause may include the following: Respondent assigns to the Agency all of Respondent's rights, title and interest in and to all claims and causes of action Respondent may have under the antitrust laws of Texas or the United States for overcharges associated with this Solicitation or any resulting contract.</p>

Clause	Standard Text	Alternate Text	Legal Authority in Addition to TEX GOVT CODE § 2262.051(d)(1)	Guidance
<p>Assignment</p>	<p>Respondent shall not assign its rights under the contract or delegate the performance of its duties under the contract without prior written approval from the Agency. Any attempted assignment in violation of this provision is void and without effect.</p>	<p>Respondent may not assign the contract or assign, transfer or delegate, in whole or in part, any of its interest in, or rights or obligations under, the contract without the prior written consent of the Agency, and any attempted or purported assignment, transfer or delegation thereof without such consent shall be null and void.</p>	<p>TEX GOVT CODE § 2262.056(b)</p>	<p>EXCEPTION: Clause only applies to solicitations and contracts for services</p> <p>Section 2262.056 of the Texas Government Code states the following:</p> <p>(a) In this section:</p> <p>(1) “Major information resources project” has the meaning assigned by Section 2054.003.</p> <p>(2) “Sensitive personal information” has the meaning assigned by Section 521.002, Business & Commerce Code.</p> <p>(b) A vendor awarded a services contract by a state agency may not assign the vendor’s rights under the contract to a third party unless the assignment is approved by the state agency.</p> <p>(c) At least 14 days before a state agency rejects or approves a vendor’s proposed assignment under Subsection (b), the state agency shall notify the Legislative Budget Board of the proposed assignment if the contract subject to the assignment:</p> <p>(1) is for a major information resources project; or</p> <p>(2) involves storing, receiving, processing, transmitting, disposing of, or accessing sensitive personal information in a foreign country.</p>
<p>Buy Texas Affirmation</p>	<p>In accordance with Section 2155.4441 of the Texas Government Code, Respondent agrees that during the performance of a contract for services it shall purchase products and materials produced in Texas when they are available at a price and time comparable to products and materials produced outside this state.</p>	<p>Respondent agrees to comply with Section 2155.4441 of the Texas Government Code, relating to use of service contracts and the purchase of products and materials produced in the State of Texas.</p> <p>Or</p> <p>Respondent agrees to comply with Section 2155.4441 of the Texas Government Code, requiring the purchase of products and materials produced in the State of Texas in performing service contracts.</p>	<p>TEX GOVT CODE § 2155.4441</p>	<p>EXCEPTION: On a case-by-case basis, and with the advice of legal counsel, the preface “to the extent applicable” may be added to the clause in contracts when circumstances indicate that Section 2155.4441 of the Texas Government Code does not apply to the transaction; for example, to contracts that are solely for goods.</p>

Clause	Standard Text	Alternate Text	Legal Authority in Addition to TEX GOVT CODE § 2262.051(d)(1)	Guidance
<p>Child Support Obligation Affirmation</p>	<p>Under Section 231.006 of the Family Code, the vendor or applicant certifies that the individual or business entity named in this contract, bid or application is not ineligible to receive the specified grant, loan, or payment and acknowledges that this contract may be terminated and payment may be withheld if this certification is inaccurate in addition to other remedies set out in 231.006(f).</p>	<p>Under Section 231.006(d) of the Texas Family Code, individual or business entity named in this Response certifies that the individual or business entity named in this Response is not ineligible to receive the specified payment and acknowledges that the contract may be terminated and payment may be withheld if this certification is inaccurate. Furthermore, any Response subject to Section 231.006(c) of the Texas Family Code, must include in the Response the names and social security numbers of each person with at least 25% ownership of the business entity submitting the Response.</p> <p>Or</p> <p>Under Section 231.006 of the Family Code, the vendor or applicant certifies that the individual or business entity named in this contract, bid or application is not ineligible to receive the specified grant, loan, or payment and acknowledges that this contract may be terminated and payment may be withheld if this certification is inaccurate. A bid or an application for a contract, grant, or loan paid from state funds must include the name and social security number of the individual or sole proprietor and each partner, shareholder, or owner with an ownership interest of at least 25 percent of the business entity submitting the bid or application.</p>	<p>TEX FAM CODE §§ 231.006, 231.302</p>	<p>Section 231.006(d) of the Texas Family Code mandates the use of statutorily specified text.</p> <p>Section 231.006(a) of the Texas Family Code provides that a child support obligor who is more than 30 days delinquent in paying child support and a business entity in which the obligor is a sole proprietor, partner, shareholder, or owner with an ownership interest of at least 25 percent is not eligible to: (1) receive payments from state funds under a contract to provide property, materials, or services; or (2) receive a state-funded grant or loan.</p> <p>In situations where Responses are submitted to the agency via unencrypted email, Responses should only contain the last four digits of the SSN to avoid the notification requirements of Section 2054.1125 of the Texas Government Code. In the event a Respondent is subject to Section 231.006 of the Texas Family Code, the agency, in accordance with its information security protocol, should request the Respondent to submit the complete social security number via separate, secure transmission prior to conducting the evaluation.</p> <p>Supplemental text to the required clause may include the following:</p> <p>FEDERAL PRIVACY ACT NOTICE: This notice is given pursuant to the Federal Privacy Act. Disclosure of your Social Security Number (SSN) is required under Section 231.006(c) and Section 231.302(c)(2) of the Texas Family Code. The Social Security number will be used to identify persons that may owe child support and will be kept confidential to the fullest extent allowed under Section 231.302(e) of the Texas Family Code.</p>
<p>Cloud Computing State Risk and Authorization Management Program (TX-RAMP)</p>	<p>Pursuant to Section 2054.0593(d)-(f) of the Texas Government Code, relating to cloud computing state risk and authorization management program, Respondent represents and warrants that it complies with the requirements of the state risk and authorization management program and Respondent agrees that throughout the term of the contract it shall maintain its certifications and comply with the program requirements in the performance of the contract.</p>		<p>TEX GOVT CODE § 2054.0593 1 TAC § 202.27</p>	<p>Clause only applies to contractors doing business with an agency for cloud computer services subjected to the state risk and authorization management program.</p> <p>A state agency shall ensure contractor's compliance with the program for contracts it enters or renews after January 1, 2022. The state risk and authorization management program is set out in 1 TAC § 202.27 for state agencies.</p>

Clause	Standard Text	Alternate Text	Legal Authority in Addition to TEX GOVT CODE § 2262.051(d)(1)	Guidance
<p>Computer Equipment Recycling Program</p>	<p>Respondent certifies its compliance with Subchapter Y, Chapter 361 of the Texas Health and Safety Code and the Texas Commission on Environmental Quality rules in 30 TAC Chapter 328.</p>	<p>If Respondent is submitting a Response for the purchase or lease of computer equipment, then Respondent certifies that it is in compliance with Subchapter Y, Chapter 361 of the Texas Health and Safety Code related to the Computer Equipment Recycling Program and the Texas Commission on Environmental Quality rules in 30 TAC Chapter 328.</p>	<p>TEX HEALTH & SAFETY CODE § 361.965(c) 1 TAC §217.10 30 TAC §§328.131-155</p>	<p>EXCEPTION: Clause only applies to solicitations and contracts for the purchase or lease of computer equipment, which is defined in Section 361.952(2) of the Texas Health and Safety Code as “a desktop or notebook computer and includes a computer monitor or other display device that does not contain a tuner.”</p> <p>Section 361.965(c) of the Texas Health and Safety Code states the following:</p> <p>(c) A state agency that purchases or leases computer equipment shall require each prospective bidder to certify the bidder’s compliance with this subchapter. Failure to provide that certification renders the prospective bidder ineligible to participate in the bidding.</p>

Clause	Standard Text	Alternate Text	Legal Authority in Addition to TEX GOVT CODE § 2262.051(d)(1)	Guidance
<p>Contracting Information Responsibilities</p>	<p>In accordance with Section 552.372 of the Texas Government Code, Respondent agrees to (1) preserve all contracting information related to the contract as provided by the records retention requirements applicable to the Agency for the duration of the contract, (2) promptly provide to the Agency any contracting information related to the contract that is in the custody or possession of the Respondent on request of the Agency, and (3) on termination or expiration of the contract, either provide at no cost to the Agency all contracting information related to the contract that is in the custody or possession of the Respondent or preserve the contracting information related to the contract as provided by the records retention requirements applicable to the Agency. Except as provided by Section 552.374(c) of the Texas Government Code, the requirements of Subchapter J, Chapter 552, Government Code, may apply to the contract and the Respondent agrees that the contract can be terminated if the Respondent knowingly or intentionally fails to comply with a requirement of that subchapter.</p>	<p>Respondent represents and warrants that it will comply with the requirements of Section 552.372(a) of the Texas Government Code. Except as provided by Section 552.374(c) of the Texas Government Code, the requirements of Subchapter J, Chapter 552 of the Government Code, may apply to the contract and the Respondent agrees that the contract can be terminated if the Respondent knowingly or intentionally fails to comply with a requirement of that subchapter.</p>	<p>TEX GOVT CODE § 552.372</p>	<p>EXCEPTION: Clause only applies to certain solicitations and contracts.</p> <p>Section 552.371(a) of the Texas Government Code states the following:</p> <p>(a) This section applies to an entity that is not a governmental body that executes a contract with a governmental body that:</p> <p>(1) has a stated expenditure of at least \$1 million in public funds for the purchase of goods or services by the governmental body; or</p> <p>(2) results in the expenditure of at least \$1 million in public funds for the purchase of goods or services by the governmental body in a fiscal year of the governmental body.</p> <p>Section 552.372 of the Texas Government Code states the following:</p> <p>(a) A contract described by Section 552.371 must require a contracting entity to:</p> <p>(1) preserve all contracting information related to the contract as provided by the records retention requirements applicable to the governmental body for the duration of the contract;</p> <p>(2) promptly provide to the governmental body any contracting information related to the contract that is in the custody or possession of the entity on request of the governmental body; and</p> <p>(3) on completion of the contract, either:</p> <p>(A) provide at no cost to the governmental body all contracting information related to the contract that is in the custody or possession of the entity; or</p> <p>(B) preserve the contracting information related to the contract as provided by the records retention requirements applicable to the governmental body.</p>

Clause	Standard Text	Alternate Text	Legal Authority in Addition to TEX GOVT CODE § 2262.051(d)(1)	Guidance
<p>Contracting Information Responsibilities (continued)</p>				<p>(b) Unless Section 552.374(c) applies, a bid for a contract described by Section 552.371 and the contract must include the following statement: "The requirements of Subchapter J, Chapter 552, Government Code, may apply to this (include "bid" or "contract" as applicable) and the contractor or vendor agrees that the contract can be terminated if the contractor or vendor knowingly or intentionally fails to comply with a requirement of that subchapter."</p> <p>(c) A governmental body may not accept a bid for a contract described by Section 552.371 or award the contract to an entity that the governmental body has determined has knowingly or intentionally failed to comply with this subchapter in a previous bid or contract described by that section unless the governmental body determines and documents that the entity has taken adequate steps to ensure future compliance with the requirements of this subchapter.</p>
<p>COVID-19 Vaccine Passport Prohibition</p>	<p>Respondent certifies that it does not require its customers to provide any documentation certifying the customer's COVID-19 vaccination or post-transmission recovery on entry to, to gain access to, or to receive service from the Respondent's business. Respondent acknowledges that such a vaccine or recovery requirement would make Respondent ineligible for a state-funded contract.</p>	<p>Under Section 161.0085 of the Texas Health and Safety Code, Respondent certifies that the individual or business entity named in this Response or contract is not ineligible to receive the specified contract.</p>	<p>TEX HEALTH & SAFETY CODE § 161.0085</p>	<p>Businesses with a "vaccine passport" requirement are not eligible to enter into a contract payable with state funds.</p>

Clause	Standard Text	Alternate Text	Legal Authority in Addition to TEX GOVT CODE § 2262.051(d)(1)	Guidance
<p>Critical Infrastructure Affirmation</p>	<p>Pursuant to Government Code Section 2275.0102, Respondent certifies that neither it nor its parent company, nor any affiliate of Respondent or its parent company, is: (1) majority owned or controlled by citizens or governmental entities of China, Iran, North Korea, Russia, or any other country designated by the Governor under Government Code Section 2275.0103, or (2) headquartered in any of those countries.</p>	<p>Respondent certifies (i) that Respondent, including a wholly owned subsidiary, majority-owned subsidiary, parent company, or affiliate of Respondent, is not owned by or the majority of stock or other ownership interest of Respondent is not held or controlled by individuals who are citizens of China, Iran, North Korea, Russia, or a country designated by the Governor as a threat to critical infrastructure; (ii) that Respondent including a wholly owned subsidiary, majority-owned subsidiary, parent company, or affiliate of Respondent, is not owned by or the majority of stock or other ownership interest of Respondent is not held or controlled by a company or other entity, including a governmental entity, that is owned or controlled by citizens of or is directly controlled by the government of China, Iran, North Korea, Russia, or a country designated by the Governor as a threat to critical infrastructure; and (iii) that Respondent including a wholly owned subsidiary, majority-owned subsidiary, parent company, or affiliate of Respondent, is not headquartered in China, Iran, North Korea, Russia, or a country designated by the Governor as a threat to critical infrastructure.</p>	<p>TEX GOVT CODE § 2275.0102</p>	<p>EXCEPTION: Clause only applies to solicitations and contracts in which the contractor would be granted direct or remote access to or control of critical infrastructure, as defined by Section 2275.0101 of the Texas Government Code, in this state, other than access specifically allowed for product warranty and support purposes.</p> <p>The Governor may designate countries as a threat to critical infrastructure under Section 2275.0103 of the Texas Government Code. Agencies should promptly add any country that is designated by the Governor to this clause.</p>

Clause	Standard Text	Alternate Text	Legal Authority in Addition to TEX GOVT CODE § 2262.051(d)(1)	Guidance
<p>Cybersecurity Training</p>	<p>Respondent represents and warrants that it will comply with the requirements of Section 2054.5192 of the Texas Government Code relating to cybersecurity training and required verification of completion of the training program.</p>	<p>If Respondent has access to any state computer system or database, Respondent shall complete cybersecurity training and verify completion of the training program to the Agency pursuant to and in accordance with Section 2054.5192 of the Government Code.</p> <p>Or</p> <p>Respondent shall ensure that any Respondent employee or subcontractor employee who has access to a state computer system or database shall complete a cybersecurity training program certified under Section 2054.519 of the Texas Government Code. Such training is required to occur during the contract term and the renewal period. Respondent shall provide Agency with verification of the completion of the requisite training</p>	<p>TEX GOVT CODE § 2054.5192</p>	<p>EXCEPTION: Clause only applies to solicitations and contracts where contractors have access to a state computer system or database.</p> <p>Section 2054.5192 of the Texas Government Code states the following:</p> <p>(a) In this section, "contractor" includes a subcontractor, officer, or employee of the contractor.</p> <p>(b) A state agency shall require any contractor who has access to a state computer system or database to complete a cybersecurity training program certified under Section 2054.519 as selected by the agency.</p> <p>(c) The cybersecurity training program must be completed by a contractor during the term of the contract and during any renewal period.</p> <p>(d) Required completion of a cybersecurity training program must be included in the terms of a contract awarded by a state agency to a contractor.</p> <p>(e) A contractor required to complete a cybersecurity training program under this section shall verify completion of the program to the contracting state agency. The person who oversees contract management for the agency shall:</p> <p>(1) report the contractor's completion to the department; and</p> <p>(2) periodically review agency contracts to ensure compliance with this section.</p>
<p>Data Management and Security Controls</p>	<p>In accordance with Section 2054.138 of the Texas Government Code, Respondent certifies that it will comply with the security controls required under this contract and will maintain records and make them available to Agency as evidence of Respondent's compliance with the required controls.</p>		<p>TEX GOVT CODE § 2054.138.</p>	<p>Clause only applies when an agency is entering into or renewing a contract with a vendor authorized to access, transmit, use, or store data for the agency. Each agency shall determine its security controls which shall be proportional to the agency's risk under contract based on the sensitivity of its data.</p>
<p>Dealings with Public Servants Affirmation</p>	<p>Respondent has not given, offered to give, nor intends to give at any time hereafter any economic opportunity, future employment, gift, loan, gratuity, special discount, trip, favor, or service to a public servant in connection with the submitted Response.</p>	<p>Pursuant to Section 2155.003 of the Texas Government Code, Respondent represents and warrants that it has not given, offered to give, nor intends to give at any time hereafter any economic opportunity, future employment, gift, loan, gratuity, special discount, trip, favor, or service to a public servant in connection with the contract.</p>	<p>TEX GOVT CODE §§ 572.051(a)(1), 2155.003 34 TAC § 20.157</p>	<p>Employees of agencies that perform purchasing functions under the delegated authority of SPD shall adhere to the same ethical standards as CPA employees, and shall avoid all conflicts of interest in their purchasing activities.</p> <p>The Texas Ethics Commission administers and enforces Section 2155.003 of the Texas Government Code and has adopted rules at 1 TAC §§ 45.1, 45.3, 45.7.</p>

Clause	Standard Text	Alternate Text	Legal Authority in Addition to TEX GOVT CODE § 2262.051(d)(1)	Guidance
<p>Debts and Delinquencies Affirmation</p>	<p>Respondent agrees that any payments due under the contract shall be applied towards any debt or delinquency that is owed to the State of Texas.</p>	<p>Respondent agrees that any payments due under the contract shall be directly applied towards eliminating any debt or delinquency it has to the State of Texas including, but not limited to, delinquent taxes, delinquent student loan payments, and delinquent child support.</p> <p>Or</p> <p>Respondent acknowledges and agrees that, to the extent Respondent owes any debt including, but not limited to, delinquent taxes, delinquent student loans, and child support owed to the State of Texas, any payments or other amounts Respondent is otherwise owed under the contract may be applied toward any debt Respondent owes the State of Texas until the debt is paid in full. These provisions are effective at any time Respondent owes any such debt or delinquency.</p>	<p>TEX GOVT CODE § 2252.903</p>	
<p>Disaster Recovery Plan</p>	<p>In accordance with 13 TAC § 6.94(a)(9), Respondent shall provide to Agency the descriptions of its business continuity and disaster recovery plans.</p>	<p>Upon request of Agency, Respondent shall provide the descriptions of its business continuity and disaster recovery plans.</p> <p>Or</p> <p>Upon request of Agency, Respondent shall provide copies of its most recent business continuity and disaster recovery plans.</p>	<p>TEX GOVT CODE § 441.190</p> <p>13 TAC § 6.94(a)(9)</p>	<p><u>EXCEPTION:</u> Clause is recommended for all contracts but is an Essential Clause for solicitations and contracts with vendors that have custody of vital state records.</p> <p>13 TAC § 6.94(a)(9) states that each state agency must require all third-party custodians of records to provide the state agency with descriptions of their business continuity and/or disaster recovery plans as regards to the protection of the state agency's vital state records.</p> <p>The term "vital state record" is defined in Section 441.180(13) of the Texas Government Code to mean any state record necessary to:</p> <ul style="list-style-type: none"> (A) the resumption or continuation of state agency operations in an emergency or disaster; (B) the re-creation of the legal and financial status of the agency; or (C) the protection and fulfillment of obligations to the people of the state. <p>Supplemental text to the required clause may provide additional details regarding the required business continuity and disaster recovery plans (e.g., title and date of plan).</p>

Clause	Standard Text	Alternate Text	Legal Authority in Addition to TEX GOVT CODE § 2262.051(d)(1)	Guidance
<p>Disclosure of Prior State Employment</p>	<p>In accordance with Section 2254.033 of the Texas Government Code, relating to consulting services, Respondent certifies that it does not employ an individual who has been employed by Agency or another agency at any time during the two years preceding the submission of the Response or, in the alternative, Respondent has disclosed in its Response the following: (i) the nature of the previous employment with Agency or the other agency; (ii) the date the employment was terminated; and (iii) the annual rate of compensation for the employment at the time of its termination.</p>		<p>TEX GOVT CODE § 2254.033</p>	<p>EXCEPTION: Clause only applies to solicitations and contracts for consulting services under Chapter 2254 of the Texas Government Code.</p> <p>Section 2254.034 of the Texas Government Code states the following:</p> <p>(a) A contract entered into in violation of Sections 2254.029 through 2254.031 is void.</p> <p>(b) A contract entered into with a private consultant who did not comply with Section 2254.033 is void.</p> <p>(c) If a contract is void under this section:</p> <p>(1) the comptroller may not draw a warrant or transmit money to satisfy an obligation under the contract; and</p> <p>(2) a state agency may not make any payment under the contract with state or federal money or money held in or outside the state treasury.</p> <p>(d) This section applies to all consulting services contracts, including renewals, amendments, and extensions of consulting services contracts.</p>

Clause	Standard Text	Alternate Text	Legal Authority in Addition to TEX GOVT CODE § 2262.051(d)(1)	Guidance
<p>Dispute Resolution (General)</p>	<p>The dispute resolution process provided for in Chapter 2260 of the Texas Government Code must be used to attempt to resolve any dispute arising under the contract.</p>	<p>Disputes arising under the contract shall be resolved in accordance with the dispute resolution process provided in Chapter 2260 of the Texas Government Code.</p> <p>Or</p> <p>The dispute resolution process provided for in Chapter 2260 of the Texas Government Code must be used to attempt to resolve any dispute arising under the contract.</p> <p>If the Contractor's claim for breach of Contract cannot be resolved informally with the Agency, the claim shall be submitted to the negotiation process provided in Chapter 2260. To initiate the process, the Contractor shall submit written notice, as required by Chapter 2260, to the individual identified in the Contract for receipt of notices. Any informal resolution efforts shall in no way modify the requirements or toll the timing of the formal written notice of a claim for breach of contract required under §2260.051 of the Texas Government Code. Compliance by the Contractor with Chapter 2260 is a condition precedent to the filing of a contested case proceeding under Chapter 2260.</p> <p>The contested case process provided in Chapter 2260 is the Contractor's sole and exclusive process for seeking a remedy for an alleged breach of Contract by the Agency if the parties are unable to resolve their disputes as described above.</p> <p>Notwithstanding any other provision of the Contract to the contrary, unless otherwise requested or approved in writing by the Agency, the Contractor shall continue performance and shall not be excused from performance during the period any breach of contract claim or while the dispute is pending. However, the Contractor may suspend performance during the pendency of such claim or dispute if the Contractor has complied with all provisions of Section 2251.051, Texas Government Code, and such suspension of performance is expressly applicable and authorized under that law.</p>	<p>TEX GOVT CODE § 2260.004</p>	<p>EXCEPTION: See "Dispute Resolution (Engineering, Architectural, or Construction Services)" Section 2260.004 of the Texas Government Code states the following:</p> <p>(a) Each unit of state government that enters into a contract to which this chapter applies shall include as a term of the contract a provision stating that the dispute resolution process used by the unit of state government under this chapter must be used to attempt to resolve a dispute arising under the contract.</p> <p>(b) The attorney general shall provide assistance to a unit of state government in developing the contract provision required by this section.</p> <p>Supplemental text to the required clause may include specific details of the agency's dispute resolution process adopted by rule.</p>

Clause	Standard Text	Alternate Text	Legal Authority in Addition to TEX GOVT CODE § 2262.051(d)(1)	Guidance
<p>Dispute Resolution (Engineering, Architectural, or Construction Services)</p>	<p>Subject to Texas Government Code, Section 2260.002, the dispute resolution process provided for in Chapter 2260 of the Texas Government Code and set forth below in subsections (a)-(d) shall be used by the parties to attempt to resolve all disputes arising under this contract. In accordance with the Texas Civil Practice and Remedies Code, Section 114.005, the parties agree claims encompassed by Texas Government Code, Section 2260.002(3) and Texas Civil Practice and Remedies Code Section 114.002 shall be governed by the dispute resolution process set forth below in subsections (a)-(d).</p> <p>(a) Notwithstanding Texas Government Code, Chapter 2260.002(3) and Chapter 114.012 and any other statute or applicable law, if the Respondent's claim for breach of contract cannot be resolved by the parties in the ordinary course of business, Respondent may make a claim against Agency for breach of contract and the Agency may assert a counterclaim against the Respondent as is contemplated by Texas Government Code, Chapter 2260, Subchapter B. In such event, Respondent must provide written notice to Agency of a claim for breach of the contract not later than the 180th day after the date of the event giving rise to the claim. The notice must state with particularity: (1) the nature of the alleged breach; (2) the amount the Respondent seeks as damages; and (3) the legal theory of recovery.</p> <p>(b) The chief administrative officer, or if designated in the contract, another officer of the Agency, shall examine the claim and any counterclaim and negotiate with the Respondent in an effort to resolve them. The negotiation must begin no later than the 120th day after the date the claim is received, as is contemplated by Texas Government Code, Chapter 2260, Section 2260.052.</p> <p>(c) If the negotiation under paragraph (b) above results in the resolution of some disputed issues by agreement or in a settlement, the parties shall reduce the agreement or settlement to writing and each party shall sign the agreement or settlement. A partial settlement or resolution of a claim does not waive a party's rights under this contract as to the parts of the claim that are not resolved.</p>		<p>TEX. CIV. PRAC. & REM. CODE CH 114</p>	<p><u>EXCEPTION:</u> Clause only applies to solicitations and contracts for engineering, architectural, or construction services.</p> <p>Under Chapter 114 of the Texas Civil Practices and Remedies Code, a claim for breach of a contract for engineering, architectural, or construction services or for materials related to those services, in which the amount of controversy is not less than \$250,000 can be brought directly in district court without exhausting the administrative requirements of Chapter 2260 of the Texas Government Code. Consult with legal counsel regarding applicability of this clause.</p>

Clause	Standard Text	Alternate Text	Legal Authority in Addition to TEX GOVT CODE § 2262.051(d)(1)	Guidance
<p>Dispute Resolution (Engineering, Architectural, or Construction Services)</p>	<p>(d) If a claim is not entirely resolved under paragraph (b) above, on or before the 270th day after the date the claim is filed with Agency, unless the parties agree in writing to an extension of time, the parties may agree to mediate a claim made under this dispute resolution procedure. This dispute resolution procedure is the Respondent's sole and exclusive process for seeking a remedy for an alleged breach of contract by the Agency if the parties are unable to resolve their disputes as described in this section.</p> <p>(e) Nothing in the contract shall be construed as a waiver of the state's or the Agency's sovereign immunity. This contract shall not constitute or be construed as a waiver of any of the privileges, rights, defenses, remedies, or immunities available to the State of Texas. The failure to enforce, or any delay in the enforcement, of any privileges, rights, defenses, remedies, or immunities available to the State of Texas under this contract or under applicable law shall not constitute a waiver of such privileges, rights, defenses, remedies or immunities or be considered as a basis for estoppel. Agency does not waive any privileges, rights, defenses, or immunities available to Agency by entering into this contract or by its conduct, or by the conduct of any representative of Agency, prior to or subsequent to entering into this contract.</p> <p>(f) Compliance with the dispute resolution process provided for in Texas Government Code, Chapter 2260, subchapter B and incorporated by reference in subsection (a)-(d) above is a condition precedent to the Respondent:</p> <ol style="list-style-type: none"> (1) filing suit pursuant to Chapter 114 of the Civil Practices and Remedies Code; or (2) initiating a contested case hearing pursuant to Subchapter C of Chapter 2260 of the Texas Government Code. 			

Clause	Standard Text	Alternate Text	Legal Authority in Addition to TEX GOVT CODE § 2262.051(d)(1)	Guidance
<p>Energy Company Boycotts</p>	<p>If Respondent is required to make a verification pursuant to Section 2276.002 of the Texas Government Code, Respondent verifies that Respondent does not boycott energy companies and will not boycott energy companies during the term of the Contract. If Respondent does not make that verification, Respondent must so indicate in its Response and state why the verification is not required.</p>	<p>Respondent represents and warrants that: (1) it does not, and will not for the duration of the contract, boycott energy companies or (2) the verification required by Section 2276.002 of the Texas Government Code does not apply to the contract. If circumstances relevant to this provision change during the course of the contract, Respondent shall promptly notify Agency.</p>	<p>TEX GOVT CODE § 2276.002</p>	<p>EXCEPTIONS: Clause only applies to contracts and contractors that meet the following criteria: (i) a "company" within the definitions of Section 2276.001(2) of the Tex. Gov't Code; (ii) with 10 or more full-time employees; and (iii) with a contract to be paid a value of \$100,000 or more wholly or partially from public funds of the governmental entity.</p> <p>The clause does not apply to a governmental entity that determines the requirements of Section 2276.002(b) of Tex. Gov't Code are inconsistent with its duties related to debt obligations or funds as described in Section 2276.002(c) of the Tex. Gov't Code.</p>
<p>Entities that Boycott Israel</p>	<p>If Respondent is required to make a certification pursuant to Section 2271.001 of the Texas Government Code, Respondent certifies that Respondent does not boycott Israel and will not boycott Israel during the term of the contract resulting from this solicitation. If Respondent does not make that certification, Respondent must indicate that in its Response and state why the certification is not required.</p>	<p>Pursuant to Section 2271.002 of the Texas Government Code, Respondent certifies that either (i) it meets an exemption criteria under Section 2271.002; or (ii) it does not boycott Israel and will not boycott Israel during the term of the contract resulting from this solicitation. Respondent shall state any facts that make it exempt from the boycott certification in its Response.</p> <p>Or</p> <p>Respondent represents and warrants that (1) it does not, and shall not for the duration of the contract, boycott Israel or (2) the verification required by Section 2271.002 of the Texas Government Code does not apply to the contract. If circumstances relevant to this provision change during the course of the contract, Respondent shall promptly notify Agency.</p>	<p>TEX GOVT CODE § 2271.002</p>	<p>EXCEPTION: Clause only applies to certain solicitations and contracts.</p> <p>Section 2271.002 of the Texas Government Code states the following:</p> <p>(a) This section applies only to a contract that:</p> <ol style="list-style-type: none"> (1) is between a governmental entity and a company with 10 or more full-time employees; and (2) has a value of \$100,000 or more that is to be paid wholly or partly from public funds of the governmental entity. <p>(b) A governmental entity may not enter into a contract with a company for goods or services unless the contract contains a written verification from the company that it:</p> <ol style="list-style-type: none"> (1) does not boycott Israel; and (2) will not boycott Israel during the term of the contract. <p>Section 2271.001(2) of the Government Code defines "company" to be the meaning assigned by Section 808.001 of the Texas Government Code, except that the term does not include a sole proprietorship.</p>

Clause	Standard Text	Alternate Text	Legal Authority in Addition to TEX GOVT CODE § 2262.051(d)(1)	Guidance
<p>E-Verify Program</p>	<p>Respondent certifies that for contracts for services, Respondent shall utilize the U.S. Department of Homeland Security's E-Verify system during the term of the contract to determine the eligibility of:</p> <ol style="list-style-type: none"> all persons employed by Respondent to perform duties within Texas; and all persons, including subcontractors, assigned by Respondent to perform work pursuant the contract within the United States of America. 	<p>Respondent certifies that it utilizes and will continue to utilize the U.S. Department of Homeland Security's E-Verify system to determine the eligibility of:</p> <ol style="list-style-type: none"> all persons employed to perform duties within Texas during the term of the contract; and all persons, including subcontractors, assigned by Respondent to perform work pursuant to the contract within the United States of America. 	<p>Executive Order No. RP-80 Tex. Att'y Gen. Op. No. KP-70 (2016)</p>	<p>EXCEPTION: Clause only applies to solicitations and contracts for services from agencies that are under the direction of the Governor.</p> <p>EXCEPTION: On a case-by-case basis, and in consultation with legal counsel, the preface "to the extent not prohibited by federal law or regulation" may be added to the clause in contracts when circumstances indicate that strict compliance with the required clause is inconsistent with current federal law or regulation.</p> <p>Supplemental text to the required clause may include the following:</p> <p>If it is determined that Respondent has violated the certifications set forth in this Section, then (1) Respondent shall be in breach of contract, (2) Agency shall have the option to terminate the contract for cause without prior notice, and (3) in addition to any other rights or remedies available to Agency under the contract, Respondent shall be responsible for all costs incurred by Agency to obtain substitute services to replace the terminated contract.</p>

Clause	Standard Text	Alternate Text	Legal Authority in Addition to TEX GOVT CODE § 2262.051(d)(1)	Guidance
<p>Excess Obligations Prohibited</p>	<p>The contract is subject to termination or cancellation, without penalty to Agency, either in whole or in part, subject to the availability of state funds.</p>	<p>Any contract resulting from this Solicitation is contingent upon the continued availability of lawful appropriations by the Texas Legislature.</p> <p>Or</p> <p>Respondent understands that all obligations of Agency under the contract are subject to the availability of state funds. If such funds are not appropriated or become unavailable, the contract may be terminated by Agency.</p> <p>Or</p> <p>The contract shall not be construed as creating a debt on behalf of Agency in violation of Article III, Section 49a of the Texas Constitution. Respondent understands that all obligations of Agency under the contract are subject to the availability of state funds.</p> <p>Or</p> <p>The contract is subject to termination or cancellation, without penalty to Agency, either in whole or in part, subject to the availability of state funds. Agency is a state agency whose authority and appropriations are subject to actions of the Texas Legislature. If Agency becomes subject to a legislative change, revocation of statutory authority, or lack of appropriated funds that would render either Agency's or Respondent's delivery or performance under the contract impossible or unnecessary, the contract will be terminated or cancelled and be deemed null and void. In the event of a termination or cancellation under this Section, Agency will not be liable to Respondent for any damages, that are caused or associated with such termination, or cancellation, and Agency will not be required to give prior notice.</p>	<p>TEX CONST Art III § 49a</p> <p>TEX CONST Art VIII § 6</p> <p>General Appropriations Act, Senate Bill 1, 87th R.S. at Art IX, § 6.03</p>	<p>EXCEPTION: Clause is recommended for every contract but constitutes an Essential Clause for any contract with a term that crosses the biennium.</p> <p>The Texas Constitution and the General Appropriations Act prohibit an agency from incurring obligations in excess of amounts lawfully appropriated by the Texas Legislature over the course of a biennium. Therefore, any installment purchase, lease, or any other type of purchase which incurs an obligation beyond the current appropriations is strictly prohibited, unless such obligation is expressly conditioned upon continued legislative appropriation. For information regarding the one exception to the prohibition against incurring excess obligations, refer to the "Termination for Non-Appropriations, Excess Obligations Prohibited" Section of the Guide.</p> <p>Penalty for Requisitioning Officer or Employee. If General Appropriations Act, House Bill 1, 88th R.S. at Article IX, Section 6.03 is violated, the State Auditor shall certify the fact of the violation and the amount of the over-obligation to CPA, and CPA shall deduct an amount equivalent to the over-obligation from the salary or other compensation due to the responsible disbursing or requisitioning officer or employee, and apply the amount to the payment obligation.</p> <p>Supplemental text to the required clause may include the following to clarify the effect of the termination in advance payment situations such as software procurements:</p> <p>Termination under this Section shall not affect Agency's right to use previously paid licensed software through the term of each such license, or any maintenance or support paid prior to such termination.</p>
<p>Excluded Parties</p>	<p>Respondent certifies that it is not listed in the prohibited vendors list authorized by Executive Order No. 13224, "Blocking Property and Prohibiting Transactions with Persons Who Commit, Threaten to Commit, or Support Terrorism", published by the United States Department of the Treasury, Office of Foreign Assets Control.</p>		<p>Executive Order No. 13224</p>	<p>EXCEPTION: Clause applies as long as Executive Order No. 13224 is in effect.</p> <p>Executive Order 13224 (Blocking Property and Prohibiting Transactions with Persons Who Commit, Threaten to Commit, or Support Terrorism), was issued by President George W. Bush on September 23, 2001, as a response to the attacks on September 11, 2001.</p>

Clause	Standard Text	Alternate Text	Legal Authority in Addition to TEX GOVT CODE § 2262.051(d)(1)	Guidance
<p>Executive Head of a State Agency Affirmation</p>	<p>Under Section 669.003 of the Texas Government Code, Respondent certifies that it does not employ, or has disclosed its employment of, any former executive head of the Agency. Respondent must provide the following information in the Response.</p> <p>Name of Former Executive: _____</p> <p>Name of State Agency: _____</p> <p>Date of Separation from State agency: _____</p> <p>Position with Respondent: _____</p> <p>Date of Employment with Respondent: _____</p>	<p>In accordance with Section 669.003 of the Texas Government Code, relating to contracting with the executive head of a state agency, Respondent certifies that it is not (1) the executive head of the Agency, (2) a person who at any time during the four years before the date of the contract was the executive head of the Agency, or (3) a person who employs a current or former executive head of the Agency.</p> <p>Or</p> <p>Under Section 669.003 of the Texas Government Code, relating to contracting with an executive head of a state agency, Respondent represents that no person who served as an executive of Agency, in the past four (4) years, was involved with or has any interest in the contract. If Respondent employs or has used the services of a former executive of Agency, then Respondent shall provide the following information in the Response: name of the former executive, the name of the state agency, the date of separation from the state agency, the position held with Respondent, and the date of employment with Respondent.</p>	<p>TEX GOVT CODE § 669.003</p>	<p>Section 669.003 of the Texas Government Code states the following:</p> <p>A state agency may not enter into a contract with the executive head of the state agency, with a person who at any time during the four years before the date of the contract was the executive head of the state agency, or with a person who employs a current or former executive head of a state agency affected by this section, unless the governing body:</p> <ol style="list-style-type: none"> (1) votes, in an open meeting, to approve the contract; and (2) notifies the Legislative Budget Board, not later than the fifth day before the date of the vote, of the terms of the proposed contract.
<p>False Statements</p>	<p>Respondent represents and warrants that all statements and information prepared and submitted in this document are current, complete, true, and accurate. Submitting a Response with a false statement or material misrepresentations made during the performance of a contract is a material breach of contract and may void the submitted Response and any resulting contract.</p>	<p>If Respondent signs the Response with a false statement or it is subsequently determined that Respondent has violated any of the representations, warranties, guarantees, certifications, or affirmations included in the Response, Respondent will be in default under the contract and Agency may terminate or void the contract.</p> <p>Or</p> <p>The undersigned certifies that the information contained in this Response is accurate and complete.</p> <p>Or</p> <p><i>Other text that specifies that the Response was reviewed for accuracy and completeness by Respondent prior to submission to the Agency.</i></p>	<p>TEX GOVT CODE § 2155.077(a)(2)</p>	<p>EXCEPTION: Clause is recommended for every contract but constitutes an Essential Clause for solicitations.</p> <p>Under SPD's debarment rules at 34 TAC § 20.585, the director of SPD may debar a contractor for a period of no more than five years upon a finding that the contractor committed fraud in the procurement or performance of the contract, including the submission of falsified documents by the contractor or any person under the direction or control of the contractor.</p>

Clause	Standard Text	Alternate Text	Legal Authority in Addition to TEX GOVT CODE § 2262.051(d)(1)	Guidance
<p>Financial Participation Prohibited Affirmation</p>	<p>Under Section 2155.004(b) of the Texas Government Code, Respondent certifies that the individual or business entity named in this Response or contract is not ineligible to receive the specified contract and acknowledges that the contract may be terminated and payment withheld if this certification is inaccurate.</p>	<p>Pursuant to Section 2155.004(a) of the Texas Government Code, Respondent certifies that neither Respondent nor any person or entity represented by Respondent has received compensation from Agency to participate in the preparation of the specifications or solicitation on which this Response or contract is based. Under Section 2155.004(b) of the Texas Government Code, Respondent certifies that the individual or business entity named in this Response or contract is not ineligible to receive the specified contract and acknowledges that the contract may be terminated and payment withheld if this certification is inaccurate.</p>	<p>TEX GOVT CODE § 2155.004</p>	<p>Section 2155.004(b) of the Texas Government Code mandates the use of statutorily specified text. Supplemental text to the required clause may include the following: This Section does not prohibit a Respondent or contract participant from providing free technical assistance.</p>
<p>Firearm Entities and Trade Associations Discrimination</p>	<p>If Respondent is required to make a verification pursuant to Section 2274.002 of the Texas Government Code, Respondent verifies that it (1) does not have a practice, policy, guidance, or directive that discriminates against a firearm entity or firearm trade association and (2) will not discriminate during the term of the contract against a firearm entity or firearm trade association. If Respondent does not make that verification, Respondent must so indicate in its Response and state why the verification is not required.</p>	<p>Respondent verifies that: (1) it does not, and will not for the duration of the contract, have a practice, policy, guidance, or directive that discriminates against a firearm entity or firearm trade association or (2) the verification required by Section 2274.002 of the Texas Government Code does not apply to the contract. If circumstances relevant to this provision change during the course of the contract, Respondent shall promptly notify Agency.</p>	<p>TEX GOVT CODE § 2274</p>	<p><u>APPLICABILITY:</u> This clause applies only to a contract that: (1) is between a governmental entity and a company with at least 10 full-time employees; and (2) has a value of at least \$100,000 that is paid wholly or partly from public funds of the governmental entity. EXCEPTIONS: This clause is not required when a state Agency: (1) contracts with a sole-source provider; or (2) does not receive any bids from a company that is able to provide the written verification required by Section 2274.002(b) of the Texas Government Code.</p>

Clause	Standard Text	Alternate Text	Legal Authority in Addition to TEX GOVT CODE § 2262.051(d)(1)	Guidance
<p>Foreign Terrorist Organizations</p>	<p>Respondent represents and warrants that it is not engaged in business with Iran, Sudan, or a foreign terrorist organization, as prohibited by Section 2252.152 of the Texas Government Code.</p>	<p>Section 2252.152 of the Texas Government Code prohibits Agency from awarding a contract to any person who does business with Iran, Sudan, or a foreign terrorist organization as defined in Section 2252.151 of the Texas Government Code. Respondent certifies that it not ineligible to receive the contract.</p> <p>Or</p> <p>In accordance with Texas Government Code, Chapter 2252, Subchapter F, Respondent hereby represents and warrants that it is not a company identified on the lists prepared and maintained under Texas Government Code §§ 2270.0052 (companies with business operations in Sudan), 2270.0102 (companies with business operations in Iran), or 2270.0152 (companies known to have contracts with or provide supplies or services to a foreign terrorist organization). Notwithstanding the foregoing, a company that the United States government affirmatively declares to be excluded from its federal sanctions regime relating to Sudan, Iran, or to a foreign terrorist organization, is not subject to contract prohibition under this clause. A company claiming such exemption must submit the official copy of the declaration.</p>	<p>TEX GOVT CODE § 2252.152</p>	<p>Section 2252.152 (Contracts With Companies Engaged In Business With Iran, Sudan, Or Foreign Terrorist Organization Prohibited) of the Texas Government Code states the following:</p> <p>A governmental entity may not enter into a governmental contract with a company that is identified on a list prepared and maintained under Section 2270.0052, 2270.0102, or 2270.0152.</p> <p>In accordance with Section 2252.153 of the Texas Government Code, CPA has posted on its website a list of companies known to have contracts with or provide supplies or services to a foreign terrorist organization.</p>

Clause	Standard Text	Alternate Text	Legal Authority in Addition to TEX GOVT CODE § 2262.051(d)(1)	Guidance
<p>Former Agency Employees</p>	<p>Respondent represents and warrants that none of its employees including, but not limited to, those authorized to provide services under the contract, were former employees of the Agency during the twelve (12) month period immediately prior to the date of execution of the contract.</p>	<p>In accordance with Section 2252.901 of the Texas Government Code, Respondent represents and warrants that none of its employees including, but not limited to, those authorized to provide services under the contract, were former employees of the Agency during the twelve (12) month period immediately prior to the date of execution of the contract.</p> <p>Or</p> <p><i>For professional services procurements</i></p> <p>In accordance with Section 2252.901 of the Texas Government Code, Respondent represents and warrants that for professional services contracts as described by Chapter 2254 of the Texas Government Code, if a former employee of the Agency was employed by Respondent within one year of the employee's leaving the Agency, then such employee will not perform services on projects with Respondent that the employee worked on while employed by the Agency.</p>	<p>TEX GOVT CODE § 2252.901</p>	<p>EXCEPTION: Clause only applies to solicitations and contracts that are employment contracts or professional services and consulting services contracts under Chapter 2254 of the Texas Government Code, if appropriated money will be used to make payments under the contract. Section 2252.901(a) of the Texas Government Code provides a narrow exception to the prohibition with regards to the professional services contracts.</p> <p>Section 2252.901(a) of the Texas Government Code states the following:</p> <p>A state agency may not enter into an employment contract, a professional services contract under Chapter 2254, or a consulting services contract under Chapter 2254 with a former or retired employee of the agency before the first anniversary of the last date on which the individual was employed by the agency, if appropriated money will be used to make payments under the contract. This section does not prohibit an agency from entering into a professional services contract with a corporation, firm, or other business entity that employs a former or retired employee of the agency within one year of the employee's leaving the agency, provided that the former or retired employee does not perform services on projects for the corporation, firm, or other business entity that the employee worked on while employed by the agency.</p>
<p>Governing Law and Venue</p>	<p>The contract shall be governed by and construed in accordance with the laws of the State of Texas, without regard to the conflicts of law provisions. The venue of any suit arising under the contract is fixed in any court of competent jurisdiction of Travis County, Texas, unless the specific venue is otherwise identified in a statute which directly names or otherwise identifies its applicability to the contracting Agency.</p>		<p>TEX GOVT CODE § 2155.0012</p>	

Clause	Standard Text	Alternate Text	Legal Authority in Addition to TEX GOVT CODE § 2262.051(d)(1)	Guidance
<p>Human Trafficking Prohibition</p>	<p>Under Section 2155.0061 of the Texas Government Code, the Respondent certifies that the individual or business entity named in this Response or contract is not ineligible to receive the specified contract and acknowledges that this contract may be terminated and payment withheld if this certification is inaccurate</p>		<p>TEX GOVT CODE § 2155.0061</p>	<p>Section 2155.0061 mandate the use of statutorily specified text.</p> <p>Section 2155.0061 of the Texas Government Codes states the following:</p> <p>(a) A state agency may not accept a bid or award a contract, including a contract for which purchasing authority is delegated to a state agency, that includes proposed financial participation by a person who, during the five-year period preceding the date of the bid or award, has been convicted of any offense related to the direct support or promotion of human trafficking.</p> <p>(b) A bid or award subject to the requirements of this section must include the following statement: "Under Section 2155.0061, Government Code, the vendor certifies that the individual or business entity named in this bid or contract is not ineligible to receive the specified contract and acknowledges that this contract may be terminated and payment withheld if this certification is inaccurate."</p> <p>(c) If a state agency determines that an individual or business entity holding a state contract was ineligible to have the bid accepted or contract awarded under this section, the state agency may immediately terminate the contract without further obligation to the vendor.</p> <p>(d) This section does not create a cause of action to contest a bid or award of a state contract.</p>

Clause	Standard Text	Alternate Text	Legal Authority in Addition to TEX GOVT CODE § 2262.051(d)(1)	Guidance
<p>Indemnification (General)</p>	<p>RESPONDENT SHALL DEFEND, INDEMNIFY AND HOLD HARMLESS THE STATE OF TEXAS AND AGENCY, AND/OR THEIR OFFICERS, AGENTS, EMPLOYEES, REPRESENTATIVES, CONTRACTORS, ASSIGNEES, AND/OR DESIGNEES FROM ANY AND ALL LIABILITY, ACTIONS, CLAIMS, DEMANDS, OR SUITS, AND ALL RELATED COSTS, ATTORNEY FEES, AND EXPENSES ARISING OUT OF, OR RESULTING FROM ANY ACTS OR OMISSIONS OF RESPONDENT OR ITS AGENTS, EMPLOYEES, SUBCONTRACTORS, ORDER FULFILLERS, OR SUPPLIERS OF SUBCONTRACTORS IN THE EXECUTION OR PERFORMANCE OF THE CONTRACT AND ANY PURCHASE ORDERS ISSUED UNDER THE CONTRACT. THE DEFENSE SHALL BE COORDINATED BY RESPONDENT WITH THE OFFICE OF THE TEXAS ATTORNEY GENERAL WHEN TEXAS STATE AGENCIES ARE NAMED DEFENDANTS IN ANY LAWSUIT AND RESPONDENT MAY NOT AGREE TO ANY SETTLEMENT WITHOUT FIRST OBTAINING THE CONCURRENCE FROM THE OFFICE OF THE TEXAS ATTORNEY GENERAL. RESPONDENT AND AGENCY AGREE TO FURNISH TIMELY WRITTEN NOTICE TO EACH OTHER OF ANY SUCH CLAIM.</p>		<p>TEX CONST Art VIII § 6 TEX GOVT CODE § 2254.0031</p>	<p>EXCEPTION: See "Indemnification (Engineering or Architectural Services)"</p> <p>NOTE: Depending on the transaction, the parties may also negotiate an additional indemnification clause to specifically address intellectual property. See "Indemnification (IP)."</p> <p>Vendor created liability under a contract may pose a financial risk to the State in violation of the prohibition against Excess Obligations.</p> <p>Legal counsel should be sought prior to the agency agreeing to a mutual indemnification or indemnification of another entity as such an obligation may constitute a "debt" in violation of law. See Tex. Att'y Gen. Op. No. MW-475 (1982).</p> <p>A statute may expressly authorize the state's indemnification of another entity. See TEX GOVT CODE § 808.003.</p> <p>Supplemental text to the required clause may include the following:</p> <p>THIS PARAGRAPH IS NOT INTENDED TO AND SHALL NOT BE CONSTRUED TO REQUIRE RESPONDENT TO INDEMNIFY OR HOLD HARMLESS THE STATE OR AGENCY FOR ANY CLAIMS OR LIABILITIES RESULTING FROM THE NEGLIGENCE ACTS OR OMISSIONS OF AGENCY OR ITS EMPLOYEES.</p> <p>For the avoidance of doubt, Agency shall not indemnify Respondent or any other entity under the contract.</p>

Clause	Standard Text	Alternate Text	Legal Authority in Addition to TEX GOVT CODE § 2262.051(d)(1)	Guidance
<p>Indemnification (Engineering or Architectural Services)</p>	<p>RESPONDENT SHALL INDEMNIFY AND HOLD HARMLESS THE STATE OF TEXAS AND AGENCY, AND/OR THEIR OFFICERS, AGENTS, EMPLOYEES, REPRESENTATIVES, CONTRACTORS, ASSIGNEES, AND/OR DESIGNEES FROM ANY AND ALL LIABILITY, ACTIONS, CLAIMS, DEMANDS, OR SUITS, AND ALL RELATED DAMAGES, COSTS, ATTORNEY FEES, AND EXPENSES TO THE EXTENT CAUSED BY, ARISING OUT OF, OR RESULTING FROM ANY ACTS OF NEGLIGENCE, INTENTIONAL TORTS, WILLFUL MISCONDUCT, PERSONAL INJURY OR DAMAGE TO PROPERTY, AND/OR OTHERWISE RELATED TO RESPONDENT'S PERFORMANCE, AND/OR FAILURES TO PAY A SUBCONTRACTOR OR SUPPLIER BY THE RESPONDENT OR ITS AGENTS, EMPLOYEES, SUBCONTRACTORS, ORDER FULFILLERS, CONSULTANTS UNDER CONTRACT TO RESPONDENT, OR ANY OTHER ENTITY OVER WHICH THE CONTRACTOR EXERCISES CONTROL, OR SUPPLIERS OF SUBCONTRACTORS IN THE EXECUTION OR PERFORMANCE OF THE CONTRACT. THE DEFENSE SHALL BE COORDINATED BY RESPONDENT WITH THE OFFICE OF THE TEXAS ATTORNEY GENERAL WHEN TEXAS STATE AGENCIES ARE NAMED DEFENDANTS IN ANY LAWSUIT AND RESPONDENT MAY NOT AGREE TO ANY SETTLEMENT WITHOUT FIRST OBTAINING THE CONCURRENCE FROM THE OFFICE OF THE TEXAS ATTORNEY GENERAL. RESPONDENT AND AGENCY AGREE TO FURNISH TIMELY WRITTEN NOTICE TO EACH OTHER OF ANY SUCH CLAIM</p>		<p>TEX GOVT CODE § 2254.0031 TEX LOCAL GOVT CODE § 271.904(a)-(e) and (g).</p>	<p>EXCEPTION: Clause only applies to solicitations and contracts involving architectural or engineering services. Section 2254.0031 of the Texas Government Code states the following:</p> <p>(a) A state governmental entity may require a contractor selected under this subchapter to indemnify or hold harmless the state from claims and liabilities resulting from the negligent acts or omissions of the contractor or persons employed by the contractor. A state governmental entity may not require a contractor to indemnify, hold harmless, or defend the state for claims or liabilities resulting from the negligent acts or omissions of the state governmental entity or its employees.</p> <p>(b) Notwithstanding any other provision of law, Sections 271.904(a)-(e) and (g), Local Government Code, apply to a contract for architectural or engineering services between an architect or engineer selected under this subchapter and a state agency as defined by Section 2052.101.</p> <p>Sections (a)-(e) and (g) of the Texas Local Government Code states, among other things, that indemnifications provisions in contracts for architectural or engineering services are void and unenforceable unless limited to specific acts provided for within the statute.</p>

Clause	Standard Text	Alternate Text	Legal Authority in Addition to TEX GOVT CODE § 2262.051(d)(1)	Guidance
<p>Indemnification (IP)</p>	<p>RESPONDENT SHALL DEFEND, INDEMNIFY, AND HOLD HARMLESS AGENCY AND THE STATE OF TEXAS FROM AND AGAINST ANY AND ALL CLAIMS, VIOLATIONS, MISAPPROPRIATIONS OR INFRINGEMENTS OF ANY PATENT, TRADEMARK, COPYRIGHT, TRADE SECRET OR OTHER INTELLECTUAL PROPERTY RIGHTS AND/OR OTHER INTANGIBLE PROPERTY, PUBLICITY OR PRIVACY RIGHTS, AND/OR IN CONNECTION WITH OR ARISING FROM: (1) THE PERFORMANCE OR ACTIONS OF RESPONDENT PURSUANT TO THIS CONTRACT; (2) ANY DELIVERABLE, WORK PRODUCT, CONFIGURED SERVICE OR OTHER SERVICE PROVIDED HEREUNDER; AND/OR (3) AGENCY'S AND/OR RESPONDENT'S USE OF OR ACQUISITION OF ANY REQUESTED SERVICES OR OTHER ITEMS PROVIDED TO AGENCY BY RESPONDENT OR OTHERWISE TO WHICH AGENCY HAS ACCESS AS A RESULT OF RESPONDENT'S PERFORMANCE UNDER THE CONTRACT. RESPONDENT AND AGENCY AGREE TO FURNISH TIMELY WRITTEN NOTICE TO EACH OTHER OF ANY SUCH CLAIM. RESPONDENT SHALL BE LIABLE TO PAY ALL COSTS OF DEFENSE, INCLUDING ATTORNEYS' FEES. THE DEFENSE SHALL BE COORDINATED BY RESPONDENT WITH THE OFFICE OF THE TEXAS ATTORNEY GENERAL (OAG) WHEN TEXAS STATE AGENCIES ARE NAMED DEFENDANTS IN ANY LAWSUIT AND RESPONDENT MAY NOT AGREE TO ANY SETTLEMENT WITHOUT FIRST OBTAINING THE CONCURRENCE FROM OAG. IN ADDITION, RESPONDENT WILL REIMBURSE AGENCY AND THE STATE OF TEXAS FOR ANY CLAIMS, DAMAGES, COSTS, EXPENSES OR OTHER AMOUNTS, INCLUDING, BUT NOT LIMITED TO, ATTORNEYS' FEES AND COURT COSTS, ARISING FROM ANY SUCH CLAIM. IF AGENCY DETERMINES THAT A CONFLICT EXISTS BETWEEN ITS INTERESTS AND THOSE OF RESPONDENT OR IF AGENCY IS REQUIRED BY APPLICABLE LAW TO SELECT SEPARATE COUNSEL, AGENCY WILL BE PERMITTED TO SELECT SEPARATE COUNSEL AND RESPONDENT WILL PAY ALL REASONABLE COSTS OF AGENCY'S COUNSEL.</p>		<p>TEX CONST Art VIII § 6</p>	<p><u>EXCEPTION:</u> Clause only applies to solicitations and contracts involving intellectual property matters. The IP Indemnification clause is used in addition to a general indemnification clause. Legal counsel should be consulted regarding use of an IP Indemnification clause.</p>
<p>National Anthem Verification</p>	<p>If Respondent is a professional sports team as defined by Section 2004.002 of the Texas Occupations Code, Respondent will play the United States national anthem at the beginning of each team sporting event held at the Respondent's home venue or other venue controlled by Respondent for the event. Failure to comply with this obligation constitutes a default of this contract, and immediately subjects Respondent to the penalties for default, such as repayment of money received or ineligibility for additional money. In addition, Respondent may be debarred from contracting with the State. The Agency or the Attorney General may strictly enforce this provision.</p>		<p>TEX GOVT CODE § 2277.002</p>	<p><u>EXCEPTION:</u> Clause only applies to solicitations and contracts in which (1) there is a financial commitment by a state agency and (2) the contractor is a professional sports team as defined by Section 2004.002 of the Texas Occupations Code, including a wholly-owned subsidiary, majority-owned subsidiary, parent company, or affiliate of a professional sports team that exists to make a profit.</p>

Clause	Standard Text	Alternate Text	Legal Authority in Addition to TEX GOVT CODE § 2262.051(d)(1)	Guidance
<p>No Conflicts of Interest</p>	<p>Respondent represents and warrants that the provision of goods and services or other performance under the contract will not constitute an actual or potential conflict of interest or reasonably create an appearance of impropriety.</p>	<p>Respondent has disclosed in writing to Agency all existing or potential conflicts of interest relative to the performance of the contract.</p>	<p>TEX GOVT CODE §§ 2252.908, 2254.032, 2261.252(b)</p>	<p>Guidance relating to a former state employee's provision of subcontracting services is discussed in Ethics Advisory Opinion No. 545 (2017). Information obtained from the following sources may indicate an actual or potential conflict of interest:</p> <ul style="list-style-type: none"> • Certificate of Interested Parties required by Section 2252.908 of the Texas Government Code. • Employee disclosure statement required by Section 2254.032 of the Texas Government Code. • Employee disclosure statement required by Section 2261.252 of the Texas Government Code. • Purchasing personnel disclosure statement required by 2262.004 of the Texas Government Code. <p>Supplemental text to the required clause may include the following: If circumstances change during the course of the contract, Respondent shall promptly notify Agency.</p>
<p>Prior Disaster Relief Contract Violation</p>	<p>Under Sections 2155.006 and 2261.053 of the Texas Government Code, the Respondent certifies that the individual or business entity named in this Response or contract is not ineligible to receive the specified contract and acknowledges that this contract may be terminated and payment withheld if this certification is inaccurate.</p>	<p>Sections 2155.006 and 2261.053 of the Texas Government Code, prohibit state agencies from accepting a Response or awarding a contract that includes proposed financial participation by a person who, in the past five years, has been convicted of violating a federal law or assessed a penalty in connection with a contract involving relief for Hurricane Rita, Hurricane Katrina, or any other disaster, as defined by Section 418.004 of the Texas Government Code, occurring after September 24, 2005. Under Sections 2155.006 and 2261.053 of the Texas Government Code, Respondent certifies that the individual or business entity named in this Response or contract is not ineligible to receive the specified contract and acknowledges that this contract may be terminated and payment withheld if this certification is inaccurate.</p>	<p>TEX GOVT CODE §§ 2155.006, 2261.053</p>	<p>Sections 2155.006 and 2261.053 of the Texas Government Code mandate the use of statutorily specified text.</p>

Clause	Standard Text	Alternate Text	Legal Authority in Addition to TEX GOVT CODE § 2262.051(d)(1)	Guidance
<p>Public Information Act</p>	<p>Information, documentation, and other material in connection with this Solicitation or any resulting contract may be subject to public disclosure pursuant to Chapter 552 of the Texas Government Code (the "Public Information Act"). In accordance with Section 2252.907 of the Texas Government Code, Respondent is required to make any information created or exchanged with the State pursuant to the contract, and not otherwise excepted from disclosure under the Texas Public Information Act, available in a format that is accessible by the public at no additional charge to the State.</p>	<p>Respondent understands that Agency will comply with the Texas Public Information Act (Chapter 552 of the Texas Government Code) as interpreted by judicial rulings and opinions of the Attorney General of the State of Texas. Information, documentation, and other material in connection with this Solicitation or any resulting contract may be subject to public disclosure pursuant to the Texas Public Information Act. In accordance with Section 2252.907 of the Texas Government Code, Respondent is required to make any information created or exchanged with the State pursuant to the contract, and not otherwise excepted from disclosure under the Texas Public Information Act, available in a format that is accessible by the public at no additional charge to the State.</p>	<p>TEX GOVT CODE Chapter 552 TEX GOVT CODE § 2252.907</p>	<p>Supplemental text to the required clause may include the following: Specific formats acceptable to the Agency include Word, Excel, and pdf. Supplemental text to the required clause may include details of the agency's protocol for labeling confidential information and procedures for receipt and handling of public information requests.</p>
<p>Signature Authority</p>	<p>By submitting the Response, Respondent represents and warrants that the individual submitting this document and the documents made part of this Response is authorized to sign such documents on behalf of the Respondent and to bind the Respondent under any contract that may result from the submission of this Response.</p>	<p>The undersigned certifies that I am duly authorized to submit this Response and execute a contract on my own behalf or on behalf of the Respondent listed below. Or <i>Other text that specifies that the Respondent signatory is authorized to act on behalf of the Respondent in submitting the Response or executing the contract.</i></p>	<p>TEX GOVT CODE § 2155.0012</p>	<p>This clause ensures only individuals that are legally empowered to contractually bind the Respondent execute the contract and related documents on behalf of the Respondent.</p>

Clause	Standard Text	Alternate Text	Legal Authority in Addition to TEX GOVT CODE § 2262.051(d)(1)	Guidance
<p>Standard of Care for Architectural and Engineering Contractors</p>	<p>Pursuant to Section 2254.0031 of the Texas Government Code, which incorporates by reference Section 271.904(d) of the Texas Local Government Code, Respondent shall perform services (1) with professional skill and care ordinarily provided by competent engineers or architects practicing under the same or similar circumstances and professional license, and (2) as expeditiously as is prudent considering the ordinary professional skill and care of a competent engineer or architect.</p>		<p>TEX GOVT CODE § 2254.0031 TEX LOCAL GOVT CODE § 271.904(a)-(e) and (g)</p>	<p>EXCEPTION: Clause only applies to solicitations and contracts involving architectural or engineering services. Section 2254.0031 of the Texas Government Code incorporates Sections 271.904(a)-(e) and (g) of the Texas Local Government Code for all contracts for architectural/engineering services. Section 271.904(d) of the Texas Local Government Code states the following: A contract for engineering or architectural services to which a governmental agency is a party must require a licensed engineer or registered architect to perform services: (1) with the professional skill and care ordinarily provided by competent engineers or architects practicing under the same or similar circumstances and professional license; and (2) as expeditiously as is prudent considering the ordinary professional skill and care of a competent engineer or architect. Section 271.904(e) of the Texas Local Government Code states that a provision establishing a different standard of care than a standard described by Subsection (d) is void and unenforceable.</p>
<p>State Auditor's Right to Audit</p>	<p>The state auditor may conduct an audit or investigation of any entity receiving funds from the state directly under the contract or indirectly through a subcontract under the contract. The acceptance of funds directly under the contract or indirectly through a subcontract under the contract acts as acceptance of the authority of the state auditor, under the direction of the legislative audit committee, to conduct an audit or investigation in connection with those funds. Under the direction of the legislative audit committee, an entity that is the subject of an audit or investigation by the state auditor must provide the state auditor with access to any information the state auditor considers relevant to the investigation or audit.</p>	<p>Pursuant to Section 2262.154 of the Texas Government Code, the state auditor may conduct an audit or investigation of any entity receiving funds from the state directly under any contract or indirectly through a subcontract under the contract. The acceptance of funds by the Respondent or any other entity or person directly under the contract or indirectly through a subcontract under the contract acts as acceptance of the authority of the state auditor, under the direction of the legislative audit committee, to conduct an audit or investigation in connection with those funds. Under the direction of the legislative audit committee, the Respondent or other entity that is the subject of an audit or investigation by the state auditor must provide the state auditor with access to any information the state auditor considers relevant to the investigation or audit. Respondent shall ensure that this paragraph concerning the authority to audit funds received indirectly by subcontractors through the contract and the requirement to cooperate is included in any subcontract it awards.</p>	<p>TEX GOVT CODE § 2262.154</p>	<p>Supplemental text to the required clause may include the following: The contract may be amended unilaterally by Agency to comply with any rules and procedures of the state auditor in the implementation and enforcement of Section 2262.154 of the Texas Government Code.</p>

Clause	Standard Text	Alternate Text	Legal Authority in Addition to TEX GOVT CODE § 2262.051(d)(1)	Guidance
<p>Suspension and Debarment</p>	<p>Respondent certifies that it and its principals are not suspended or debarred from doing business with the state or federal government as listed on the <i>State of Texas Debarred Vendor List</i> maintained by the Texas Comptroller of Public Accounts and the <i>System for Award Management (SAM)</i> maintained by the General Services Administration.</p>	<p>Respondent certifies that the offering entity and its principals are eligible to participate in this transaction and have not been subjected to suspension, debarment, or similar ineligibility determined by any federal, state, or local governmental entity. Entities ineligible for federal procurement are listed at http://www.sam.gov.</p> <p>Or</p> <p>Respondent certifies that neither it nor its principals are debarred, suspended, proposed for debarment, declared ineligible, or otherwise excluded from participation in the contract by any state or federal agency.</p>	<p>TEX GOVT CODE § 2155.077</p>	
<p>Technology Access Clause</p>	<p>Respondent expressly acknowledges that state funds may not be expended in connection with the purchase of an automated information system unless that system meets certain statutory requirements relating to accessibility by persons with visual impairment. Accordingly, Respondent represents and warrants to Agency that the technology provided to Agency for purchase is capable, either by virtue of features included within the technology or because it is readily adaptable by use with other technology, of:</p> <ul style="list-style-type: none"> • providing equivalent access for effective use by both visual and non-visual means; • presenting information, including prompts used for interactive communications, in formats intended for non-visual use; and • being integrated into networks for obtaining, retrieving, and disseminating information used by individuals who are not blind or visually impaired. <p>For purposes of this Section, the phrase “equivalent access” means a substantially similar ability to communicate with or make use of the technology, either directly by features incorporated within the technology or by other reasonable means such as assistive devices or services which would constitute reasonable accommodations under the Americans With Disabilities Act or similar state or federal laws. Examples of methods by which equivalent access may be provided include, but are not limited to, keyboard alternatives to mouse commands and other means of navigating graphical displays, and customizable display appearance.</p> <p>In accordance with Title 1, Chapter 213, Subchapter B of the Texas Government Administrative Code, the Technology Access Clause contract provision remains in effect for any contract entered into before September 1, 2006.</p>		<p>1 TAC Chapter 213, Subchapter B</p>	<p>EXCEPTION: This clause only applies to contracts for Automated Information Systems entered into before September 1, 2006.</p> <p>In accordance with Title 1, Chapter 213, Subchapter B of the Texas of the Texas Administrative Code, the Technology Access Clause contract provision remains in effect for any contract entered into before September 1, 2006.</p>

Clause	Standard Text	Alternate Text	Legal Authority in Addition to TEX GOVT CODE § 2262.051(d)(1)	Guidance
<p>Television Equipment Recycling Program</p>	<p>Respondent certifies its compliance with Subchapter Z, Chapter 361 of the Texas Health and Safety Code, related to the Television Equipment Recycling Program.</p>	<p>If Respondent is submitting a Response for the purchase or lease of covered television equipment, then Respondent certifies that it is compliant with Subchapter Z, Chapter 361 of the Texas Health and Safety Code related to the Television Equipment Recycling Program.</p>	<p>TEX HEALTH & SAFETY CODE § 361.991(c)</p>	<p>EXCEPTION: Clause only applies to solicitations and contracts for the purchase or lease of covered television equipment as defined by Section 361.971(3) of the Texas Health and Safety Code.</p> <p>Section 361.991(c) of the Texas Health and Safety Code states the following:</p> <p>(c) A state agency that purchases or leases covered television equipment shall require a prospective bidder to certify the bidder's compliance with this subchapter before the agency may accept the prospective bidder's bid.</p> <p>Section 361.971(3) of the Texas Health and Safety Code defines "covered television equipment" to mean the following equipment marketed to and intended for consumers:</p> <p>(A) a direct view or projection television with a viewable screen of nine inches or larger whose display technology is based on cathode ray tube, plasma, liquid crystal, digital light processing, liquid crystal on silicon, silicon crystal reflective display, light-emitting diode, or similar technology; or</p> <p>(B) a display device that is peripheral to a computer that contains a television tuner.</p>
<p>Terms and Conditions Attached to Response</p>	<p>Any terms and conditions attached to a Response will not be considered unless specifically referred to in the Response.</p>		<p>TEX GOVT CODE § 2155.0012</p>	<p>EXCEPTION: Clause does not apply to contracts but is an Essential Clause for solicitations.</p> <p>This clause ensures that Responses received by the agency are complete prior to the closing date of the solicitation.</p>
<p>Texas Bidder Affirmation</p>	<p>Respondent certifies that if a Texas address is shown as the address of the Respondent on this Response, Respondent qualifies as a Texas Bidder as defined in Section 2155.444(c) of the Texas Government Code.</p>		<p>TEX GOVT CODE § 2155.444(c)</p>	<p>EXCEPTION: Clause does not apply to contracts but is an Essential Clause for solicitations.</p> <p>As defined by TEX GOVT CODE § 2155.444(c), the term "Texas bidder" means a business: (1) incorporated in this state; (2) that has its principal place of business in this state; or (3) that has an established physical presence in this state.</p>

APPENDIX 25

Recommended Contract Clauses

In accordance with Section 2262.051(d)(1) of the Texas Government Code, this document identifies the recommended provisions that an agency may include in a contract. The Recommended Clauses are terms commonly found in agency solicitations and contracts. For reference, this compendium provides Sample Text for each Recommended Clause.

This compendium does not serve as a substitute for legal counsel. The determination as to the appropriateness of a particular contract term is dependent on the characteristics of the transaction. Accordingly, legal counsel should be consulted to not only ensure that the text of the Recommended Clause is suitable for the applicable transaction but also that the use of the clause is consistent with the agency's internal policies and best practices. While these clauses are recommended clauses, agency legal counsel should carefully review and determine whether to omit them from its procurement templates.

The following terms in the Recommended Clauses should be revised by the agency as appropriate for conformity with the applicable solicitation and contract documents: **Agency**, **Respondent**, **Response**, and **Solicitation**. Examples of conforming terms include, but are not limited to, the following:

- “**Agency**” to agency name, Customer, or Client
- “**Respondent**” to Bidder, Proposer, Applicant, Contractor, or Vendor
- “**Response**” to Bid, Proposal, Offer, or Application
- “**Solicitation**” to Invitation for Bids, Request for Proposals, Request for Offers, Request for Applications, Pricing Request, or Request for Qualifications

Note: This list does not include “sample” text for terms that by their nature are highly negotiable, unique to a particular type of transaction, or descriptive of an individual agency's business practice e.g., confidentiality and data protection safeguards, warranties, software licensing, terms of use, and service levels. Public procurement professionals are advised to seek assistance from their agency legal counsel to ensure that solicitations and contracts include transaction-specific terms that protect the interests of the State.

Recommended Clause	Sample Text (It is expected that the actual wording of a Recommended Clause may vary by agency and legal counsel will be consulted prior to use.)
Abortion Provider and Affiliate Transactions Prohibited	Respondent represents and warrants that the contract is not a taxpayer resource transaction prohibited by Section 2273.003 of the Texas Government Code and that payments made by Agency to Respondent and Respondent's receipt of appropriated funds under the contract are not prohibited by Article IX, Section 6.24 of the General Appropriations Act.
Agency's Right to Audit	Respondent will make available at reasonable times and upon reasonable notice, and for reasonable periods, work papers, reports, books, records, and supporting documents kept current by Respondent pertaining to the contract for purposes of inspecting, monitoring, auditing, or evaluating by Agency and the State of Texas.
Americans With Disabilities Act	Respondent represents and warrants its compliance with the requirements of the Americans With Disabilities Act (ADA) and its implementing regulations, as each may be amended.
Assignment (for Goods)	Respondent shall not assign its rights under the contract or delegate the performance of its duties under the contract without prior written approval from the Agency . Any attempted assignment in violation of this Section is void and without effect.
	Or Neither Party may assign the contract or assign, transfer or delegate, in whole or in part, any of its interest in, or rights or obligations under, the contract without the prior written consent of the other Party, and any attempted or purported assignment, transfer or delegation thereof without such consent shall be null and void. Notwithstanding the foregoing, upon prior written notification to the other Party, either Party may assign the contract or assign, transfer or delegate, in whole or in part, any of its interest in, or rights or obligations under, the contract without such prior written consent to: (1) a successor in interest (for Agency , another state agency as designated by the Texas Legislature) or (2) a subsidiary, parent company, or other entity in connection with a merger, acquisition, corporate reorganization, or sale of all or substantially all of its assets.

Recommended Clause	Sample Text (It is expected that the actual wording of a Recommended Clause may vary by agency and legal counsel will be consulted prior to use.)
Binding Effect	<p>The contract shall inure to the benefit of, be binding upon, and be enforceable against, each Party and their respective permitted successors, assigns, transferees and delegates.</p> <p>Or</p> <p>The contract shall be binding upon and shall inure to the benefit of Agency and Respondent and to their representatives, successors and assigns.</p>
Change in Law and Compliance with Laws	<p>Any alterations, additions, or deletions to the terms of the contract that are required by changes in federal or state law or regulations are automatically incorporated into the contract without written amendment hereto, and shall become effective on the date designated by such law or by regulation.</p> <p>Or</p> <p>Respondent shall comply with all laws, regulations, requirements and guidelines applicable to a vendor providing services and products required by the contract to the State of Texas, as these laws, regulations, requirements and guidelines currently exist and as amended throughout the term of the contract. Agency reserves the right, in its sole discretion, to unilaterally amend the contract prior to award and throughout the term of the contract to incorporate any modifications necessary for Agency's compliance, as an agency of the State of Texas, with all applicable state and federal laws, regulations, requirements and guidelines.</p>
Contract Term	<p>The initial term of the contract shall be for one (1) year from [Insert Date]. Agency may, in its sole discretion, exercise the option to extend the contract for up to three (3) additional one (1) year periods. To exercise the option to extend the term, Agency will notify Respondent; such notice may be by Purchase Order issuance.</p>
Critical Infrastructure Subcontracts	<p>For purposes of this Paragraph, the designated countries are China, Iran, North Korea, Russia, and any countries lawfully designated by the Governor as a threat to critical infrastructure. Pursuant to Section 113.002 of the Business and Commercial Code, Respondent shall not enter into a subcontract that will provide direct or remote access to or control of critical infrastructure, as defined by Section 113.001 of the Texas Business and Commerce Code, in this state, other than access specifically allowed for product warranty and support purposes to any subcontractor unless (i) neither the subcontractor nor its parent company, nor any affiliate of the subcontractor or its parent company, is majority owned or controlled by citizens or governmental entities of a designated country; and (ii) neither the subcontractor nor its parent company, nor any affiliate of the subcontractor or its parent company, is headquartered in a designated country. Respondent will notify the Agency before entering into any subcontract that will provide direct or remote access to or control of critical infrastructure, as defined by Section 113.001 of the Texas Business & Commerce Code, in this state.</p>
Damage to Government Property	<p>Respondent shall be liable for all damage to government-owned, leased, or occupied property and equipment caused by the Respondent and its employees, agents, subcontractors, and suppliers, including any delivery or cartage company, in connection with any performance pursuant to the contract. Respondent shall notify the Agency in writing of any such damage within one (1) calendar day. Respondent is responsible for the removal of all debris resulting from work performed under the contract.</p> <p>Or</p> <p>In the event of loss, destruction or damage to any Agency or State of Texas property by Respondent or Respondent's employees, agents, subcontractors, and suppliers, Respondent shall be liable to Agency and the State of Texas the full cost of repair, reconstruction or replacement of the lost, destroyed or damaged property. Respondent will reimburse Agency and the State of Texas for such property damage within ten (10) calendar days after Respondent's receipt of Agency's notice of amount due.</p>
Disclosure of Interested Parties	<p>Respondent represents and warrants that if selected for award of a contract as a result of the Solicitation, Respondent will submit to Agency a Certificate of Interested Parties prior to contract execution in accordance with Section 2252.908 of the Texas Government Code.</p>
Discounts	<p>If Respondent at any time during the term of the contract provides a discount on the final contract costs, Respondent will notify Agency in writing ten (10) calendar days prior to effective date of discount. Agency will generate a Purchase Order Change Notice and send a revised Purchase Order to Respondent.</p> <p>Or</p> <p>Notwithstanding any other provision to the contrary, all the benefits, pricing and any hourly rates granted by Respondent to Agency herein are at least as favorable as the benefits, pricing and hourly rates granted by Respondent to any previous client of Respondent for services and/or products similar to those provided hereunder. If Respondent enters into any subsequent agreement with any other client during the term of this contract which provides for benefits, pricing and/or hourly rates that are more favorable than those contained in this contract, Respondent shall notify Agency promptly of the existence of such more favorable benefits, pricing and/or hourly rates and Agency shall have the right to receive the more favorable contractual terms immediately. If requested in writing by Agency, Respondent hereby agrees to amend this contract to contain the more favorable benefits, pricing and/or hourly rates.</p>
Electrical Items	<p>All electrical items must meet all applicable OSHA standards and regulations, and bear the appropriate listing from Underwriters Laboratory (UL), Factory Mutual Resource Corporation (FMRC), or National Electrical Manufacturers Association (NEMA).</p> <p>Respondent represents and warrants its compliance with all applicable duly enacted state and federal laws governing equal employment opportunities.</p>
Equal Employment Opportunity	<p>Respondent represents and warrants its compliance with all applicable duly enacted state and federal laws governing equal employment opportunities.</p>

Recommended Clause	Sample Text (It is expected that the actual wording of a Recommended Clause may vary by agency and legal counsel will be consulted prior to use.)
Federal Occupational Safety and Health Law	Respondent represents and warrants that all articles and services shall meet or exceed the safety standards established and promulgated under the Federal Occupational Safety and Health Act of 1970, as amended (29 U.S.C. Chapter 15).
Force Majeure	Neither Respondent nor Agency shall be liable to the other for any delay in, or failure of performance, of any requirement included in the contract caused by force majeure. The existence of such causes of delay or failure shall extend the period of performance until after the causes of delay or failure have been removed provided the non-performing party exercises all reasonable due diligence to perform. Force majeure is defined as acts of God, war, fires, explosions, hurricanes, floods, failure of transportation, or other causes that are beyond the reasonable control of either party and that by exercise of due foresight such party could not reasonably have been expected to avoid, and which, by the exercise of all reasonable due diligence, such party is unable to overcome.
Immigration	Respondent represents and warrants that it shall comply with the requirements of the Immigration and Nationality Act (8 U.S.C. § 1101 <i>et seq.</i>) and all subsequent immigration laws and amendments.
Independent Contractor	Respondent acknowledges and agrees that it is furnishing products and services in the capacity of an independent contractor and that Respondent and its personnel are not employees of the Agency or the State of Texas. Or Respondent and Respondent's employees, representatives, agents, subcontractors, suppliers, and third-party service providers shall serve as independent contractors in providing the services under the contract. Neither Respondent nor Agency is an agent of the other and neither may make any commitments on the other party's behalf. Should Respondent subcontract any of the services required in the contract, Respondent expressly understands and acknowledges that in entering into such subcontract(s), Agency is in no manner liable to any subcontractor(s) of Respondent . In no event shall this provision relieve Respondent of the responsibility for ensuring that the services performed under all subcontracts are rendered in compliance with the contract. Respondent shall have no claim against Agency for vacation pay, sick leave, retirement benefits, social security, worker's compensation, health or disability benefits, unemployment insurance benefits, or employee benefits of any kind. The contract shall not create any joint venture, partnership, agency, or employment relationship between Respondent and Agency .
Legal and Regulatory Actions	Respondent represents and warrants that it is not aware of and has received no notice of any court or governmental agency actions, proceedings or investigations, etc., pending or threatened against Respondent or any of the individuals or entities included in the Response within the five (5) calendar years immediately preceding the submission of the Response that would or could impair Respondent's performance under the contract, relate to the solicited or similar goods or services, or otherwise be relevant to Agency's consideration of the Response . If Respondent is unable to make the preceding representation and warranty, then Respondent instead represents and warrants that it has included as a detailed attachment in its Response a complete disclosure of any such court or governmental agency actions, proceedings or investigations, etc. that would or could impair Respondent's performance under the contract, relate to the solicited or similar goods or services, or otherwise be relevant to Agency's consideration of the Response . In addition, Respondent represents and warrants that it shall notify Agency in writing within five (5) business days of any changes to the representations or warranties in this clause and understands that failure to so timely update Agency shall constitute breach of contract and may result in immediate termination of the contract.
License Grant (Simple)	Respondent hereby grants to Agency a non-exclusive, perpetual, irrevocable, worldwide, transferable, fully paid, royalty-free, right and license: (a) to reproduce, modify, distribute, store, publicly perform, publicly display, create derivative works of, and otherwise exploit the deliverables, in each case without any restrictions and without accounting to Respondent ; and (b) to sublicense any or all such rights to third parties.
Limitation on Authority	Respondent shall have no authority to act for or on behalf of Agency or the State of Texas except as expressly provided for in the contract; no other authority, power or use is granted or implied. Respondent may not incur any debt, obligation, expense or liability of any kind on behalf of Agency or the State of Texas.
Lobbying Prohibition	Respondent represents and warrants that Agency's payments to Respondent and Respondent's receipt of appropriated or other funds under the contract are not prohibited by Sections 556.005 or 556.0055 of the Texas Government Code.
Media Releases	Respondent shall not use Agency's name, logo, or other likeness in any press release, marketing material, or other announcement without Agency's prior written approval. Agency does not endorse any vendor, commodity, or service. Respondent is not authorized to make or participate in any media releases or public announcements pertaining to this procurement, the Response or the services to which they relate without Agency's prior written consent, and then only in accordance with explicit written instructions from Agency .
No Felony Criminal Convictions	Respondent represents that neither Respondent nor any of its employees, agents, or representatives, including any subcontractors and employees, agents, or representative of such subcontractors, have been convicted of a felony criminal offense or that if such a conviction has occurred Respondent has fully advised Agency in writing of the facts and circumstances surrounding the convictions.

Recommended Clause	Sample Text (It is expected that the actual wording of a Recommended Clause may vary by agency and legal counsel will be consulted prior to use.)
<p>No Implied Waiver</p>	<p>The failure of a Party to insist at any time upon the strict performance of any covenant or agreement or to exercise any option, right, power, or remedy contained in the contract shall not be construed as a waiver or a relinquishment thereof for the future.</p> <p>Or</p> <p>Failure of a Party to require performance by another Party under the contract will not affect the right of such Party to require performance in the future. No delay, failure, or waiver of either Party's exercise or partial exercise of any right or remedy under the contract shall operate to limit, impair, preclude, cancel, waive or otherwise affect such right or remedy. A waiver by a Party of any breach of any term of the contract will not be construed as a waiver of any continuing or successive breach.</p> <p>Or</p> <p>No provision of the contract shall constitute or be construed as a waiver of any of the privileges, rights, defenses, remedies, or immunities available to Agency as an agency of the State of Texas or otherwise available to Agency. The failure to enforce or any delay in the enforcement of any privileges, rights, defenses, remedies, or immunities detailed in the contract or otherwise available to Agency by law will not constitute a waiver of said privileges, rights, defenses, remedies, or immunities or be considered as a basis for estoppel.</p>
<p>No Quantity Guarantees</p>	<p>Agency makes no express or implied warranty whatsoever that any minimum compensation or minimum quantity will be guaranteed under the contract.</p> <p>Or</p> <p>The contract is not exclusive to the Respondent. Agency may obtain products and related services from other sources during the term of the contract. Agency makes no express or implied warranties whatsoever that any particular quantity or dollar amount of products and related services will be procured through the contract.</p>
<p>No Third-Party Beneficiaries</p>	<p>The contract is made solely and specifically among and for the benefit of the parties named herein and their respective successors and assigns, and no other person shall have any right, interest, or claims hereunder or be entitled to any benefits pursuant to or on account of the contract as a third-party beneficiary or otherwise.</p> <p>Or</p> <p>Nothing contained in the contract, either expressed or implied, is intended to confer on any person other than the Parties, or their respective permitted successors, assigns, transferees or delegates, any interests, rights, remedies, obligations or liabilities pursuant to, or by reason of, this contract.</p>
<p>Permits, Certifications, and Licenses</p>	<p>Respondent represents and warrants that it has determined what licenses, certifications and permits are required under the contract and has acquired all applicable licenses, certifications, and permits.</p>
<p>Prompt Payment</p>	<p>Payment shall be made in accordance with Chapter 2251 of the Texas Government Code, commonly known as the Texas Prompt Payment Act. Chapter 2251 of the Texas Government Code shall govern remittance of payment and remedies for late payment and non-payment.</p> <p>Or</p> <p>All payments to Respondent by Agency, any payments by Respondent to any subcontractor, and any payments by a subcontractor to any other person or entity that provides goods or services under this contract shall be made in compliance with Chapter 2251 of the Texas Government Code and 34 Texas Administrative Code § 20.487.</p>

Recommended Clause	Sample Text (It is expected that the actual wording of a Recommended Clause may vary by agency and legal counsel will be consulted prior to use.)
Property Rights	<p>For purposes of the contract, the term "Work" is defined as all work papers, work products, materials, approaches, designs, specifications, systems, software, programs, source code, documentation methodologies, concepts, intellectual property or other property developed, produced or generated in connection with the services provided under the contract. Agency and Respondent intend this agreement to be a contract for the services and each considers the Work and any and all documentation or other products and results of the services to be rendered by Respondent to be a work made for hire. Respondent and Respondent's employees will have no rights in or ownership of the Work and any and all documentation or other products and results of the services or any other property of Agency. Respondent acknowledges and agrees that the Work (and all rights therein) belongs to and shall be the sole and exclusive property of Agency. If for any reason the Work would not be considered a work-for-hire under applicable law, Respondent does hereby sell, assign, and transfer to Agency, its successors and assigns, the entire right, title and interest in and to the copyright in the Work and any registrations and copyright applications relating thereto and any renewals and extensions thereof, and in and to all works based upon, derived from, or incorporating the Work, and in and to all income, royalties, damages, claims and payments now or hereafter due or payable with respect thereto, and in and to all causes of action, either in law or in equity for past, present, or future infringement based on the copyrights, and in and to all rights corresponding to the foregoing. Respondent agrees to execute all papers and to perform such other property rights, as Agency may deem necessary to secure for Agency or its designee the rights herein assigned. In the event that Respondent has any rights in and to the Work that cannot be assigned to Agency, Respondent hereby grants to Agency an exclusive, worldwide, royalty-free, irrevocable, and perpetual license to directly and indirectly reproduce, distribute, modify, create derivative works of, publicly perform and publicly display, such rights to make, have made, use, sell and offer for sale any products developed by practicing such rights, and to otherwise use such rights, with the right to sublicense such rights through multiple levels of sublicenses. No later than the first calendar day after the termination or expiration of the contract or upon Agency's request, Respondent shall deliver to Agency all completed, or partially completed, Work and any and all documentation or other products and results of the services. Failure to timely deliver such Work or any and all documentation or other products and results of the services will be considered a material breach of the contract. Respondent will not make or retain any copies of the Work or any and all documentation or other products and results of the services without the prior written consent of Agency.</p> <p>Or</p> <p>For purposes of the contract, the term "Work Product" is defined as all work papers, materials, approaches, designs, specifications, systems, software, programs, source code, documentation, methodologies, concepts, intellectual property or other property and/or results of the services that are developed, produced, generated or provided to Agency in connection with, or as a result of, the services provided under the contract. Agency and Respondent intend this agreement to be a contract for the services and each considers and expressly intends and agrees that the Work Product to be rendered by Respondent shall be a work-made-for-hire. Respondent and Respondent's employees will have no rights in or ownership of the Work Product or any other property of Agency. Respondent acknowledges and agrees that the Work Product (and all rights therein, including without limitation all intellectual property rights) belongs to and shall be the sole and exclusive property of Agency. If for any reason the Work Product would not be considered a work-made-for-hire under applicable law, Respondent does hereby irrevocably sell, assign, and transfer to Agency, its successors and assigns, the entire right, title and interest in and to the Work Product and any and all intellectual property rights embedded therein or associated therewith, and in and to all works based upon, derived from, or incorporating the Work Product, and in and to all income, royalties, damages, claims and payments now or hereafter due or payable with respect thereto, and in and to all causes of action, either in law or in equity for past, present, or future infringement based on the copyrights, and in and to all rights corresponding to the foregoing. Respondent agrees to execute all papers and to perform such other property rights, as Agency may deem necessary to secure for Agency or its designee the rights herein assigned. In the event that Respondent has any rights in and to the Work Product that cannot be assigned to Agency, Respondent hereby grants to Agency an exclusive, worldwide, royalty-free, irrevocable, and perpetual license to directly and indirectly reproduce, distribute, modify, create derivative works of, publicly perform and publicly display, such rights to make, have made, use, sell and offer for sale any products developed by practicing such rights, and to otherwise use such rights, with the right to sublicense such rights through multiple levels of sublicenses. No later than the first calendar day after the termination or expiration of the contract or upon Agency's request, Respondent shall deliver to Agency all completed, or partially completed, Work Product and any and all versions thereof. Failure to timely deliver such Work Product will be considered a material breach of the contract. Respondent will not make or retain any copies of the Work Product or any and all documentation or other products and results of the services without the prior written consent of Agency.</p>
Records Retention	<p>Respondent shall maintain and retain all records relating to the performance of the contract including supporting fiscal documents adequate to ensure that claims for contract funds are in accordance with applicable State of Texas requirements. These records will be maintained and retained by Respondent for a period of seven (7) years after the contract expiration date or until all audit, claim, and litigation matters are resolved, whichever is later.</p>
Refund	<p>Respondent will promptly refund or credit within thirty (30) calendar days any funds erroneously paid by Agency which are not expressly authorized under the contract.</p>
Restricted Employment for Certain State Personnel	<p>Pursuant to Section 572.069 of the Texas Government Code, Respondent certifies that it has not employed and will not employ a former state officer or employee who participated in a procurement or contract negotiations for Agency involving Respondent within two (2) years after the date that the contract is signed or the procurement is terminated or withdrawn. This certification only applies to former state officers or employees whose state service or employment ceased on or after September 1, 2015.</p>
Secure Erasure of Hard Disk Capability	<p>All equipment provided to Agency by Respondent that is equipped with hard disk drives (i.e., computers, telephones, printers, fax machines, scanners, multifunction devices, etc.) shall have the capability to securely erase data written to the hard drive prior to final disposition of such equipment, either at the end of the equipment's useful life or the end of the related services agreement for such equipment, in accordance with 1 TAC § Chapter 202.</p>

Recommended Clause	Sample Text (It is expected that the actual wording of a Recommended Clause may vary by agency and legal counsel will be consulted prior to use.)
Severability	<p>If any provision of the contract is construed to be illegal or invalid, such construction will not affect the legality or validity of any of its other provisions. The illegal or invalid provision will be deemed severable and stricken from the contract as if it had never been incorporated herein, but all other provisions will continue in full force and effect.</p> <p>Or</p> <p>If any provision of the contract is construed to be illegal, invalid or unenforceable, such construction will not affect the legality, validity or enforceability of any of its other provisions. It is the intent and agreement of the parties to this contract that this contract shall be deemed amended by modifying such provision to the extent necessary to render it valid, legal and enforceable while preserving its intent or, if such modification is not possible, by substituting another provision that is valid, legal and enforceable and that achieves the same objective. All other provisions of this contract will continue in full force and effect.</p>
Sovereign Immunity	<p>The Parties expressly agree that no provision of the contract is in any way intended to constitute a waiver by the Agency or the State of Texas of any immunities from suit or from liability that the Agency or the State of Texas may have by operation of law.</p> <p>Or</p> <p>Nothing in the contract shall be construed as a waiver of the Agency's or the State's sovereign immunity. This contract shall not constitute or be construed as a waiver of any of the privileges, rights, defenses, remedies, or immunities available to the Agency or the State of Texas. The failure to enforce, or any delay in the enforcement, of any privileges, rights, defenses, remedies, or immunities available to Agency or the State of Texas under the contract or under applicable law shall not constitute a waiver of such privileges, rights, defenses, remedies, or immunities or be considered as a basis for estoppel. Agency does not waive any privileges, rights, defenses, or immunities available to Agency by entering into the contract or by its conduct prior to or subsequent to entering into the contract.</p>
Subcontractors	<p>Respondent may not subcontract any or all of the work and/or obligations due under the contract without prior written approval of the Agency. Subcontracts, if any, entered into by the Respondent shall be in writing and be subject to the requirements of the contract. Should Respondent subcontract any of the services required in the contract, Respondent expressly understands and acknowledges that in entering into such subcontract(s), Agency is in no manner liable to any subcontractor(s) of Respondent. In no event shall this provision relieve Respondent of the responsibility for ensuring that the services performed under all subcontracts are rendered in compliance with the contract.</p>
Survival	<p>Expiration or termination of the contract for any reason does not release Respondent from any liability or obligation set forth in the contract that is expressly stated to survive any such expiration or termination, that by its nature would be intended to be applicable following any such expiration or termination, or that is necessary to fulfill the essential purpose of the contract, including without limitation the provisions regarding warranty, indemnification, confidentiality, and rights and remedies upon termination.</p>
Taxes	<p>Purchases made for State of Texas use are exempt from the State Sales Tax and Federal Excise Tax. Agency will furnish Tax Exemption Certificates upon request. Respondent represents and warrants that it shall pay all taxes or similar amounts resulting from the contract, including, but not limited to, any federal, State, or local income, sales or excise taxes of Respondent or its employees. Agency shall not be liable for any taxes resulting from the contract.</p>
Termination for Convenience	<p>Agency reserves the right to terminate the contract at any time, in whole or in part, without cost or penalty, by providing thirty (30) calendar days' advance written notice, if Agency determines that such termination is in the best interest of the state. In the event of such a termination, Respondent must, unless otherwise mutually agreed upon in writing, cease all work immediately upon the effective date of termination. Agency shall be liable for payments limited only to the portion of work Agency authorized in writing and which Respondent has completed, delivered to Agency, and which has been accepted by Agency. All such work shall have been completed, in accordance with contract requirements, prior to the effective date of termination. Agency shall have no other liability, including no liability for any costs associated with the termination.</p> <p>Or</p> <p>Agency may terminate the contract for convenience on thirty (30) calendar days' written notice. There is no buy out or other amounts due if Agency terminates early. Upon termination under this provision, Respondent shall refund to Agency any amounts attributable to the terminated months within thirty (30) days of the termination.</p>

Recommended Clause	Sample Text (It is expected that the actual wording of a Recommended Clause may vary by agency and legal counsel will be consulted prior to use.)
<p>Trademark License</p>	<p>Agency hereby grants to Respondent, for the term of the contract, a limited non-exclusive, royalty-free, non-assignable, non-transferable license to reproduce Agency's trademarks (as depicted in Exhibit ___) on published materials in the United States related to the performance of the contract, provided that such license is expressly conditional upon, and subject to, the following:</p> <ol style="list-style-type: none"> (1) Respondent is in compliance with all provisions of the contract; (2) Respondent's use of the trademarks is strictly in accordance with the quality standards and in conformance with the reproduction requirements set forth in Exhibit ___, or as otherwise communicated by Agency; (3) Respondent takes no action to damage the goodwill associated with the trademarks, and refrains from any attempt to contest, attack, dispute, challenge, cancel and/or oppose Agency's right, title and interest in the trademarks or their validity; (4) Respondent makes no attempt to sublicense any rights under this trademark license; and (5) Respondent complies with any marking requests Agency may make in relation to the trademarks, including without limitation to use the phrase "Registered Trademark", the symbol "™", the registered trademark symbol "®" and/or any equivalent thereof.
<p>Trademark Ownership</p>	<p>Respondent hereby acknowledges and agrees that the trademarks remain the exclusive property of Agency, that all right, title and interest in and to the trademarks is exclusively held by Agency, and all goodwill associated with such trademarks inures solely to Agency.</p>
<p>Unfair Business Practices</p>	<p>Respondent represents and warrants that it has not been the subject of allegations of Deceptive Trade Practices violations under Chapter 17 of the Texas Business and Commerce Code, or allegations of any unfair business practice in any administrative hearing or court suit and that Respondent has not been found to be liable for such practices in such proceedings. Respondent certifies that it has no officers who have served as officers of other entities who have been the subject of allegations of Deceptive Trade Practices violations or allegations of any unfair business practices in an administrative hearing or court suit and that such officers have not been found to be liable for such practices in such proceedings.</p>
<p>Use of State Property</p>	<p>Respondent is prohibited from using State Property for any purpose other than performing Services authorized under the contract. State Property includes, but is not limited to, Agency's office space, identification badges, Agency information technology equipment and networks (e.g., laptops, portable printers, cell phones, iPads, external hard drives, data storage devices, any Agency-issued software, and the Agency Virtual Private Network (VPN client)), and any other resources of Agency. Respondent shall not remove State Property from the continental United States. In addition, Respondent may not use any computing device to access Agency's network or e-mail while outside of the continental United States. Respondent shall not perform any maintenance services on State Property unless the contract expressly authorizes such services. During the time that State Property is in the possession of Respondent, Respondent shall be responsible for (i) all repair and replacement charges incurred by Agency that are associated with loss of State Property or damage beyond normal wear and tear and (ii) all charges attributable to Respondent's use of State Property that exceeds the contract scope. Respondent shall fully reimburse such charges to Agency within ten (10) calendar days of Respondent's receipt of Agency's notice of amount due. Use of State Property for a purpose not authorized by contract shall constitute breach of contract and may result in termination of the contract and the pursuit of other remedies available to Agency under contract, at law, or in equity.</p>

APPENDIX 26
Sample Quality Assessment Plan (QAP) Tools
Contract Monitoring Schedule

Contract Name/ID: _____
Date of Original Contract Monitoring Schedule: _____
Revision No. _____; Date: _____

Row	Deliverables by Agency	Deliverables by Contractor	Deliverable Due Dates	Specific Monitoring Activities to be Performed	Performance Method Including Information Sources to be Used	Responsible Individual for Each Monitoring Activity	Monitoring Activity Frequency	Monitoring Activity Documentation Method	Results of Monitoring Activity Communicated to	Results of Monitoring Used to (include follow up requirements)
1		Status Report (Section 1.7)	Weekly	Review Report	Compare report provided by Contractor against contract requirements for content and timeliness.	Contract Manager, Mary Smith	Weekly	E-mail findings	Division Manager, Jane Doe	Provide periodic reports to Exec. Management. Provide notice to Contractor of agency approval/rejection of deliverable. If deliverable not accepted, provide written notice to Contractor documenting noncompliance with contract requirements and monitor the corrective actions taken by Contractor.
2	Provide meeting room for contractor provided training sessions (Section 1.15)		Once per Fiscal Year	Site visit	Compare facilities provided by Agency against contract requirements for location and size.	Contract Manager, Mary Smith	Once for each scheduled training session	E-mail findings	Division Manager, Jane Doe	If Agency obligations are not being fulfilled, escalate matter internally to proactively and promptly correct deficiencies.
3		Traffic Signal turns green every 55 seconds (Section 2.1)	Ongoing throughout contract term	Site visit	Visually inspect traffic signal for compliance with performance standard of 8 out of 10 consecutive cycles	Contract Manager, Mary Smith	Monthly	Findings Report	Division Manager, Jane Doe	Approve/Dispute Invoice depending on findings. If warranted, pursue monetary remedy available under contract.

Findings Report

Contract Name/ID:	
Date of Original Findings Report:	

	Deliverable Description and Location of Requirement in Contract	Monitor	Monitoring Methodology and Frequency	Performance Measures	Available Remedies	[Date of Monitoring Activity e.g., 05/18/2018] Findings	[Date of Monitoring Activity e.g., 06/10/2018] Findings
1	Traffic Signal turns green every 55 seconds (Section 2.1)	Contract Manager, Mary Smith	Site Visit / Monthly	8 out of 10 consecutive cycles	\$5,000 credit on next monthly invoice each time site visit doesn't meet performance standard	9 out of 10 tests meet performance standard	10 out of 10 tests meet performance standard
2	Five (5) miles of pavement laid every 10 days (Section 7.7)	Contract Manager, Mary Smith	Progress Report/ Quarterly	100% on schedule	Liquidated damages assessed at \$1,000 per day late on completion of laid pavement	100% completion	N/A
3							
4							
5							

APPENDIX 27

Sample Post Award Conference Agenda

It should be clearly communicated at the beginning of the conference that the purpose of the meeting is to explain or clarify contract requirements and not to make changes to the contract or re-negotiate the contract terms. The post award conference agenda should cover the following:

- **Introduction.** Introduce all participants and identify agency and contractor key personnel.
- **Scope.** Discuss the scope of the contract (*i.e.*, what the agency is buying). Although this may seem overly simplistic, a thorough discussion by both parties of the agreed contract scope prior to the commencement of services reduces the likelihood of either party having unrealistic expectations during the course of the contract.
- **Terms.** Summarize contract terms and conditions, particularly any transaction-specific contract provisions. This can avoid any misunderstandings later on and allows the both parties to gain a better understanding of the terms prior to beginning work.
- **Requirements.** Discuss the technical and reporting requirements of the contract. The technical requirements may be discussed as part of the Scope. It is vital that the contractor and the agency understand their respective responsibilities under the contract regarding technical requirements. For instance, the contractor must understand the importance of any reports required under the contract and the importance of submitting them in accordance with contract requirements.
- **Administration.** Applicable contract administration procedures, including contract monitoring and progress measurement, should be discussed.
- **Rights.** The rights and obligations of both parties and the contractor performance evaluation procedures should be summarized, including that vendor performance will be reported to the Vendor Performance Tracking System. The agency should explain that the contractor will be evaluated on its performance both during and at the conclusion of the contract and that such information may be considered in the selection of future contracts.
- **Potential Problems.** Potential contract problem areas and possible solutions should be addressed.
- **Payment.** Invoicing requirements and payment procedures should be discussed, especially if the payment will be made according to milestones achieved by the contractor.
- **Authority.** The roles and responsibilities of the parties' contract managers, contract administrators, project managers, key personnel lead(s), and any other key staff should be identified. Agency personnel should explain the limits of their authority and obtain the same information regarding contractor personnel.

After the conference, the Contract Manager should prepare a summary of the meeting for the contract file which details the topics covered. The summary should include areas requiring resolution, a list of participants, and, in particular, those individuals assigned responsibilities for further action and the due dates for those actions. Copies of the meeting summary should be distributed to all conference participants.

APPENDIX 28

Sample Master Contract File Checklist

MASTER CONTRACT FILE CHECKLIST	
<input type="checkbox"/>	A copy of the entire contract, including all amendments and POs
<input type="checkbox"/>	A copy of the Acquisition Plan
<input type="checkbox"/>	A copy of the Procurement File Checklist and a list identifying the location of each document (if the contract documents are not all maintained in a central repository)
<input type="checkbox"/>	A copy of the Quality Assessment Plan e.g., a schedule of compliance review (Contract Monitoring Schedule) and documentation of monitoring activities (Finding Reports), and Vendor Performance Tracking System entries and periodic reviews
<input type="checkbox"/>	A reference list or a list of prior contracts with this specific vendor (if they offer valuable historical data)
<input type="checkbox"/>	The records/minutes of all meetings, both internal and external (Including sign-in sheets and/or agendas)
<input type="checkbox"/>	A copy of all reports and written deliverables required by the contract such certificates of insurance, cyber security training documentation, sales reports, approval requests, and inspection reports
<input type="checkbox"/>	A copy of all letters of approval pertaining to such matters as materials, the contractor's quality control program, prospective key personnel, and work schedules
<input type="checkbox"/>	A copy of all notices to proceed, to stop work, to correct deficiencies or change orders
<input type="checkbox"/>	A copy of all contractor invoices, information related to discount provisions for prompt payment, letters pertaining to contract deductions or fee adjustments
<input type="checkbox"/>	A copy of all general correspondence (internal and external) related to the contract
<input type="checkbox"/>	A copy of the Contract Close-Out Checklist

APPENDIX 29

Sample Novation Assignment Agreement

Note: Contract documents should be reviewed by agency legal counsel prior to use.

This Assignment Agreement (“**Assignment**”) is entered into by and between the [name of agency] (“**Agency**”); _____ [name of current contractor], having offices located _____ (“**Assignor**”); and _____ [name of new contractor], having offices located at _____ (“**Assignee**”).

WHEREAS, on _____, 2023, Agency and Assignor entered into a _____ (“Contract”);

WHEREAS, Assignor wishes to assign all of its rights, duties and obligations under the Contract to Assignee; and

WHEREAS, Agency, subject to the limitations and conditions set forth herein, agrees to this Assignment.

NOW, THEREFORE, the parties hereto agree as follows:

1. Assignor hereby assigns all its rights, title, and interest, and delegates all its obligations, responsibilities and duties, in and to the Contract, to Assignee effective immediately.
2. Assignee hereby accepts the assignment of all of Assignor’s obligations, responsibilities and duties under the Contract and all of Assignor’s rights, title, and interest in and to the Contract to Assignee.
3. Notwithstanding the foregoing, Assignor agrees to defend and indemnify Agency from any and all claims, actions, judgments, liabilities, proceedings, and costs, including reasonable attorneys’ fees, resulting from Assignor’s performance prior to the assignment of the Contract.
4. Assignee agrees to indemnify Agency from any and all claims, actions, judgments, liabilities, proceedings and costs, including reasonable attorneys’ fees and other costs of defense and damages, resulting from Assignee’s performance after the assignment of the Contract.
5. [Assignee agrees that _____ shall continue to be the lead effective with this Assignment. Assignee shall notify Agency in writing immediately of any proposed changes in the lead or other key personnel assigned to the Contract. Agency shall retain the right of review and approval of any such proposed changes.] [Assignee shall submit all proposed key personnel under the Contract for Agency review and approval.]
6. Agency, in executing its consent to this Assignment, does not release Assignor from any claims or remedies it may have against Assignor under the Contract.
7. Agency shall not be charged for any costs incurred by either Assignor or Assignee in connection with the transition.
8. Except as otherwise provided herein, all terms and conditions of the Contract, including payment provisions, shall remain in effect and insofar as rights and obligations under the Contract from the date of execution of this Agreement are concerned, references to Assignor therein shall be deemed replaced with references to Assignee.

9. Assignee has reviewed all representations and certifications in the Contract relating to eligibility for state contract. By signature hereon, Assignee adopts those representations and certifications. Assignee will notify Agency of any representations or certifications in the Contract that are not true or become untrue with respect to Assignee.
10. This Assignment shall be governed by and construed in accordance with the laws of the State of Texas. The venue of any suit brought for any breach of this Assignment is fixed in any court of competent jurisdiction in Travis County, Texas.
11. This Assignment shall become effective as of the date of the signature of Agency after having first been signed by Assignor and Assignee.

IN WITNESS WHEREOF, the parties have signed and executed this Assignment.

Assignor:

[company name]

By: _____

Name: _____

Title: _____

Date: _____

Assignee:

[company name]

By: _____

Name: _____

Title: _____

Date: _____

Agreed and Accepted by:

[name of Agency]

By: _____

Name: _____

Title: _____

Date: _____

APPENDIX 30

Sample Notices of Termination and Cure Notice

Note: *Contract documents should be reviewed by agency legal counsel prior to use.*

NOTICE OF TERMINATION FOR CONVENIENCE

Date

Contractor Name

Contractor Address

Re: Contract Title; Notice of Termination for Convenience

Dear _____:

Pursuant to Section ____ (Termination) of the contract, this contract is hereby terminated effective [date]. [Contractor Name] is directed to immediately stop all work, terminate subcontracts, and place no further orders.

In accordance with this Notice of Termination, you shall:

1. Keep adequate records of your compliance with this notice, including the extent of completion on the date of termination.
2. Immediately notify all subcontractors and suppliers, if any, of this Notice of Termination.
3. Notify the agency Contract Administrator [name], of any and all matters that may be adversely affected by this termination; and
4. Take any other action required by [Agency Name] to expedite this termination.

By this correspondence, the [Agency Name] expressly does not waive any rights, remedies, privileges or immunities available to it as an agency of the State of Texas or otherwise available to it under the referenced contract and under applicable law.

Sincerely,

Note: *Contract documents should be reviewed by agency legal counsel prior to use.*

NOTICE OF TERMINATION FOR CAUSE

Date

Contractor Name

Contractor Address

RE: Contract Title; Notice of Termination for Cause

Dear _____:

Pursuant to Section ____ (Termination) of the contract, this contract is hereby terminated effective [date] for failure by [Contractor Name] to [describe contractor’s non-performance].

[Contractor Name] is directed to immediately stop all work, terminate subcontracts, and place no further orders.

In accordance with this Notice of Termination, you shall:

1. Keep adequate records of your compliance with this notice, including the extent of completion on the date of termination.
2. Immediately notify all subcontractors and suppliers, if any, of this Notice of Termination.
3. Notify the agency Contract Manager [name], of any and all matters that may be adversely affected by this termination; and
4. Take any other action required by [Agency Name] to expedite this termination.

By this correspondence, the [Agency Name] expressly does not waive any rights, remedies, privileges or immunities available to it as an agency of the State of Texas or otherwise available to it under the referenced contract and under applicable law. Among other things, [Agency Name] reserves the right to refer this matter to the Office of the Attorney General of the State of Texas for handling.

Note: Contract documents should be reviewed by agency legal counsel prior to use.

NOTICE OF CURE

Date

Contractor Name

Contractor Address

RE: Contract Title; Notice of Cure

Dear _____:

Pursuant to Section ____ (Termination) of the contract, [Contractor Name] is notified that the [Agency Name] considers [specify failures] a condition that is endangering performance of the contract. Therefore, unless this condition is cured within ten (10) business days from the date of this letter, the [Agency Name] may terminate for cause under the terms and conditions of the termination clause of this contract.

Or

Since [Contractor Name] has failed to perform the above referenced contract within the time required by its terms, the agency is considering terminating the contract under the provisions for cause. Pending a final decision in this matter, it will be necessary to determine whether your failure to perform arose from causes beyond your control and without fault or negligence on your part. Accordingly, you are given the opportunity to present, in writing, any facts bearing on the questions to [agency point of contact] within ten (10) business days from the date of this notice. Your failure to present any excuses within this time may be considered as an admission that none exist.

Any assistance given to you on this contract or any acceptance by [Agency Name] of delinquent goods or services will be solely for the purpose of mitigating damages, and it is not the intention of [Agency Name] to condone any delinquency or to waive any rights the [Agency Name] has under the contract.

APPENDIX 31

Purchase Category Code List

The following Purchase Category Codes (PCC) are for use with purchase Document Type 2. Document Type 2 refers to purchase vouchers that are subject to SPD procurement rules. PCCs are codes used to document the purchase method, commodity type and dollar category of purchases.

Document Type 9 purchases should have a blank or "0" PCC field because they are not within SPD purchasing authority, exempt from competitive bidding requirements, or required by statute to be procured through a specific purchasing method. Document Types 2 and 9 are audited after payment.

PCC List:

- A** - Purchases of items from SPD term contracts using Texas SmartBuy. See 34 Texas Administrative Code § 20.220 – Term Contracts.
- B** - Purchases made with a State of Texas Retail Fuel Card.
- C** - Purchases from SPD Managed term contracts using the agency's internal requisition/purchase order forms. See 34 Texas Administrative Code § 20.220 – Term Contracts.
- D** - Purchases of information technology commodities (products or services) not available through DIR contracts. See 34 Texas Administrative Code § 20.222 – Request for Offer Purchase Method.
- E** - Purchases of goods and services when the total purchase is estimated to be \$0 to \$10,000.00, spot purchases. See 34 Texas Administrative Code § 20.82 – Delegated Purchases.
- F** - Purchases of goods (not services) in the total estimated amount of \$10,000.01 or more but not more than \$25,000.00 for the total contract value. See 34 Texas Administrative Code § 20.82 – Delegated Purchases.
- G** - Purchases for non-delegated goods or services from a contract awarded by SPD on behalf of a particular agency. Items are not on SPD term contract. See 34 Texas Administrative Code § 20.184 – Requisitions and Specifications.
- H** - Purchases in any category, except PCC B, paid for with a payment card.
- I** - Purchases of commodity items from DIR Contracts that are not coordinated bulk purchases. See Texas Government Code § 2157.068 – Purchase of Automated Information Systems (products or services).
- K** - Purchases of publications directly from the publisher or professional memberships with no dollar limits. See 34 Texas Administrative Code § 20.82 – Delegated Purchases.
- L** - Purchases of perishable goods, *e.g.*, fresh fruit, eggs, ice, etc. with no dollar limits. See 34 Texas Administrative Code § 20.82 – Delegated Purchases.
- M** - Purchases of distributor items, *e.g.*, repair parts for a unit of major equipment that is needed immediately, or maintenance contracts for laboratory/medical equipment with no dollar limits. See 34 Texas Administrative Code § 20.82 – Delegated Purchases.
- N** - Purchases of commodity items from DIR Contracts that are coordinated bulk purchases. See Texas Government Code § 2157.068(e-3).
- P** - Purchases of fuel, oil, and grease - (class 405) with no dollar limits. See 34 Texas Administrative Code § 20.82 – Delegated Purchases.
- Q** - Purchases of services (not goods) in the amounts estimated to be \$10,000.01 or more but not more than \$25,000.00 for the total contract value. See 34 Texas Administrative Code § 20.82 – Delegated Purchases.

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S - Purchases of services or goods in an amount estimated to exceed \$25,000.00 for the total contract value. See 34 Texas Administrative Code § 20.82 – Delegated Purchases.

T - Emergency purchases of goods and services exceeding \$25,000.00. See 34 Texas Administrative Code § 20.210 – Emergency Purchases.

X - Purchases of items from SPD TXMAS Contracts. As of 9-1-2007, PCC X does not include TXMAS Schedule 70 (Information Technology) contracts. See 34 Texas Administrative Code §§ 20.231-.233 – Multiple Award Schedule.

J, O, R, U, V, W, Y, Z - Not used.

APPENDIX 32

Post-Payment & Procurement Review Agency Document Checklist

Overview:

- Supporting documentation must be provided for each Purchase Category Code (PCC), including the blank or “0” PCC used for Document Type 9 purchases.
- If “printout” is noted, hard copy or electronic copy documentation must be placed in the procurement file.
- This checklist is a non-exhaustive list of documentation to be included in the procurement file. Refer to the Texas Procurement and Contract Management Guide for additional information e.g., requirements pertaining to CAT Reviews, QAT Reviews, State Use Program Exception Reports, SAO Nepotism Disclosure Statement for Purchasing Personnel, TEC Disclosure of Interested Parties Form 1295, Procurement and Contract Management Conflict of Interest Disclosure, LBB reporting, and VPTS reporting.

<p>PCC A</p> <p>TEXAS SMARTBUY TERM CONTRACT PURCHASE</p>	<ul style="list-style-type: none"> <input type="checkbox"/> Texas SmartBuy Term Contract PO with authorized signature <input type="checkbox"/> Invoice must match PO <input type="checkbox"/> Waiver from TCI or filed State Use Exception Report included in the documentation indicating that the product or service may be otherwise procured (if applicable) <input type="checkbox"/> At the time of PO issuance, file must contain printout of Warrant Hold check for purchases using local funds; printout dated no more than 7 days prior to contract award <p>NOTE: Set aside program purchases through Texas SmartBuy require the use of Document Type 9, with a blank PCC field</p>
<p>PCC B</p> <p>STATE OF TEXAS RETAIL FUEL CARD PURCHASE</p>	<ul style="list-style-type: none"> <input type="checkbox"/> PO with authorized signature and/or Internal Log <ul style="list-style-type: none"> • NIGP Class-Item Codes Listed <input type="checkbox"/> List on the PO the item purchased <input type="checkbox"/> All sales receipts or invoices must be included and signed by authorized user <input type="checkbox"/> Prior to purchase, file must contain printout of Warrant Hold check for purchases of \$500 or more or purchases using local funds; printout dated no more than 7 days prior to contract award <p>NOTE: State of Texas Retail Fuel Cards can only be used for fuel, authorized maintenance, and roadside assistance purchases</p>
<p>PCC C</p> <p>SPD MANAGED TERM CONTRACT PURCHASE</p>	<ul style="list-style-type: none"> <input type="checkbox"/> Internal Agency Purchase Order with authorized signature issued against SPD Managed Term Contract <ul style="list-style-type: none"> • Delivery terms and/or contract term defined • NIGP Class-Item Codes listed <input type="checkbox"/> Invoice must match PO <input type="checkbox"/> Waiver from TCI or filed State Use Exception Report included in the documentation indicating that the product or service may be otherwise procured (if applicable) <input type="checkbox"/> At the time of PO issuance, file must contain printout of Warrant Hold check for purchases using local funds; printout dated no more than 7 days prior to contract award <p>NOTE: Set aside program purchases through Texas SmartBuy require the use of Document Type 9, with a blank PCC field</p>

<p style="text-align: center;">PCC D</p> <p style="text-align: center;">PURCHASE OF INFORMATION TECHNOLOGY COMMODITIES AND IT MAINTENANCE SERVICE CONTRACTS NOT AVAILABLE THROUGH DIR CONTRACTS</p>	<p><i>If using the 34 Texas Administrative Code § 20.222 (Rule for Request for Offers) procedures:</i></p> <ul style="list-style-type: none"> <input type="checkbox"/> PO with authorized signature <ul style="list-style-type: none"> • Delivery terms and/or contract term defined • NIGP Class-Item Codes listed <input type="checkbox"/> Invoice must match PO <input type="checkbox"/> Purchase Order Change Notice (POCN) for extending/renewing a contract (created prior to the expiration of contract) (if applicable) <input type="checkbox"/> All Essential Provisions (including Texas Required Contract Clauses) <input type="checkbox"/> DIR exemption must be included in the documentation indicating that the product or service may be otherwise procured; an exemption provided by Legislative Budget Board; or other exemption such as an express statutory exemption may be accepted <input type="checkbox"/> If the purchase does not exceed the \$10,000 spot purchase limit, documentation must be included in the file <input type="checkbox"/> If greater than \$10,000 but does not exceed \$25,000, file must demonstrate compliance with informal bidding requirements and bid tabulation/committee evaluation is required <ul style="list-style-type: none"> • CMBL printout of at least three (3) vendors that were solicited, two (2) of which must be certified HUBs (CMBL printout must be dated on or before solicitation) • Written approval from agency head or designee authorizing supplementation with non-CMBL vendors <input type="checkbox"/> If greater than \$25,000, file must demonstrate compliance with formal bidding requirements and bid tabulation/committee evaluation is required <ul style="list-style-type: none"> • CMBL printout of each eligible vendor within the agency’s geographic region (CMBL printout must be dated on or before solicitation) • Written approval from agency head or designee authorizing supplementation with non-CMBL vendors <input type="checkbox"/> For purchases of \$100,000 or more, Historically Underutilized Business Subcontracting Plan must be documented <input type="checkbox"/> Electronic State Business Daily (ESBD) posting (solicitation and notice of award) printout if purchase is over \$25,000 <input type="checkbox"/> Waiver from TCI or filed State Use Exception Report included in the documentation indicating that the product or service may be otherwise procured (if applicable) <input type="checkbox"/> Emergency justification letter signed by the agency’s purchasing director or an authorized representative (if applicable) <input type="checkbox"/> Proprietary Purchase Justification signed by the Agency Head or designee (if applicable) <input type="checkbox"/> Response documents (signed) for each awarded vendor (if applicable) <input type="checkbox"/> At the time of award, file must contain printouts of vendor compliance checks: <ul style="list-style-type: none"> • Debarment check • SAM.gov check; printout dated no more than 7 days prior to contract award • Iran, Sudan & Foreign Terrorist Organization check • Boycott Israel check • Energy Company Boycott check • Warrant Hold check for purchases using local funds; printout dated no more than 7 days prior to contract award <p><i>If using an approved alternate method of procurement per 34 Texas Administrative Code § 20.222, report as PCC D but follow relevant procurement procedures. For example, the IFB procedure for IT commodities \$10,000.01 to \$25,000 would be coded PCC D, but follow the PCC F pattern.</i></p>
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<p>PCC E</p> <p>PURCHASE \$10,000.00 OR LESS</p>	<ul style="list-style-type: none"> <input type="checkbox"/> PO with authorized signature <ul style="list-style-type: none"> • Delivery terms and/or contract term defined • NIGP Class-Item Codes listed <input type="checkbox"/> Invoice must match PO <input type="checkbox"/> Purchase Order Change Notice (POCN) for extending/renewing a contract (created prior to the expiration of contract) (if applicable) <input type="checkbox"/> All Essential Provisions (including Texas Required Contract Clauses) <input type="checkbox"/> Waiver from TCI or filed State Use Exception Report included in the documentation indicating that the product or service may be otherwise procured (if applicable) <input type="checkbox"/> If the item is on Term Contract, file documentation shows the quantity is less than the minimum order required for Term Contract <input type="checkbox"/> At the time of award, file must contain printouts of vendor compliance checks: <ul style="list-style-type: none"> • Debarment check • SAM.gov check; printout dated no more than 7 days prior to contract award • Iran, Sudan & Foreign Terrorist Organization check • Boycott Israel check • Energy Company Boycott check • Warrant Hold check for purchases using local funds; printout dated no more than 7 days prior to contract award
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<p>PCC F</p> <p>GOODS PURCHASE \$10,000.01 to \$25,000.00</p>	<ul style="list-style-type: none"> <input type="checkbox"/> PO with authorized signature <ul style="list-style-type: none"> • Delivery terms and/or contract term defined • NIGP Class-Item Codes listed <input type="checkbox"/> Invoice must match PO <input type="checkbox"/> Purchase Order Change Notice (POCN) for extending/renewing a contract (created prior to the expiration of contract) (if applicable) <input type="checkbox"/> All Essential Provisions (including Texas Required Contract Clauses) <input type="checkbox"/> File must demonstrate compliance with informal bidding requirements and bid tabulation/committee evaluation is required <ul style="list-style-type: none"> • CMBL printout of at least three (3) vendors that were solicited, two (2) of which must be certified HUBs (CMBL printout must be dated on or before solicitation) • Written approval from agency head or designee authorizing supplementation with non-CMBL vendors <input type="checkbox"/> Waiver from TCI or filed State Use Exception Report included in the documentation indicating that the product or service may be otherwise procured (if applicable) <input type="checkbox"/> Emergency justification letter signed by the agency's purchasing director or an authorized representative (if applicable) <input type="checkbox"/> Proprietary Purchase Justification signed by the Agency Head or designee (if applicable) <input type="checkbox"/> Response documents (signed) for each awarded vendor <input type="checkbox"/> At the time of award, file must contain printouts of vendor compliance checks: <ul style="list-style-type: none"> • Debarment check • SAM.gov check; printout dated no more than 7 days prior to contract award • Iran, Sudan & Foreign Terrorist Organization check • Boycott Israel check • Energy Company Boycott check • Warrant Hold check for purchases using local funds; printout dated no more than 7 days prior to contract award.
<p>PCC G</p> <p>SPD-ADMINISTERED AGENCY-SPECIFIC PURCHASE (solicited by SPD)</p>	<ul style="list-style-type: none"> <input type="checkbox"/> Agency-specific procurements issued by SPD e.g., goods exceeding \$50,000 and services exceeding \$100,000 <input type="checkbox"/> Notice of Award issued by SPD with contract documentation <input type="checkbox"/> Internal Agency Purchase Order with authorized signature <ul style="list-style-type: none"> • Delivery terms and/or contract term defined • Reference to SPD contract number on purchase order <input type="checkbox"/> Invoice must match SPD PO <input type="checkbox"/> At the time of PO issuance, file must contain printout of Warrant Hold check for purchases using local funds; printout dated no more than 7 days prior to contract award

<p>PCC H</p> <p>PAYMENT CARD PURCHASE</p>	<ul style="list-style-type: none"> <input type="checkbox"/> PO with authorized signature and/or Internal Log <ul style="list-style-type: none"> • NIGP Class-Item Codes listed <input type="checkbox"/> List on the PO the item purchased <input type="checkbox"/> Waiver from TCI or filed State Use Exception Report included in the documentation indicating that the product or service may be otherwise procured (if applicable) <input type="checkbox"/> All sales receipts or invoices must be included and signed by authorized user <input type="checkbox"/> Prior to purchase, file must contain printouts of Warrant Hold check for purchases of \$500 or more or purchases using local funds; printout dated no more than 7 days prior to contract award <p>NOTE: Payment card cannot be used for Term Contracts or Managed Term Contracts. Use PCC B for purchases made with a State of Texas Retail Fuel Card.</p>
<p>PCC I</p> <p>PURCHASE, INCLUDING IT MAINTENANCE SERVICE CONTRACTS FROM DIR CONTRACTS</p> <p>(Not Coordinated Bulk Purchase)</p>	<ul style="list-style-type: none"> <input type="checkbox"/> PO with authorized signature <ul style="list-style-type: none"> • Delivery terms and/or contract term defined • NIGP Class-Item Codes listed • State DIR Contract number on PO <input type="checkbox"/> Invoice must match PO <input type="checkbox"/> Purchase Order Change Notice (POCN) for extending/renewing a contract (created prior to the expiration of contract) (if applicable) <input type="checkbox"/> Waiver from TCI or filed State Use Exception Report included in the documentation indicating that the product or service may be otherwise procured (if applicable) <input type="checkbox"/> At the time of PO issuance, file must contain printout of Warrant Hold check for purchases by written contract or purchases using local funds; printout dated no more than 7 days prior to contract award <p><u>Purchases of commodity items on DIR contracts.</u></p> <ul style="list-style-type: none"> • If the contract amount is \$50,000 or less, the agency may choose any DIR contracted vendor. • If the contract amount is over \$50,000.00 but does not exceed \$1M, the agency must request bids from three DIR contract vendors offering the items. • If the contract amount is more than \$1M but not more than \$10M, the agency must request bids from six DIR contract vendors offering the items or all vendors on the schedule if the category has less than six vendors. • For a contract with a value of more than \$5 million but not more than \$10 million, an agency may opt to utilize DIR contracts or may make the purchase using the RFO purchasing method, as designated by the Comptroller under Section 2157.006(a)(2) of the Texas Government Code, in which case PCC D would apply. <p>An agency may not enter into a contract for IT commodity items of more than \$10M. TEX. GOV'T CODE § 2157.068 (e-1) – (e-2).</p> <p><u>Purchases of services requiring a statement of work on DIR contracts greater than \$50,000.</u></p> <p>An agency must consult with DIR before submitting the statement of work to a vendor. A statement of work is not valid and money may not be paid to the vendor unless DIR first signs the statement of work. TEX. GOV'T CODE § 2157.0685.</p>

<p>PCC K</p> <p>DIRECT PUBLICATION/ PROFESSIONAL MEMBERSHIP PURCHASE</p>	<p>PO with authorized signature</p> <ul style="list-style-type: none"> <input type="checkbox"/> Delivery terms and/or contract term defined <input type="checkbox"/> NIGP Class-Item Codes listed <input type="checkbox"/> “Direct Publication/Professional Membership - Not available from any other source” declaration placed on PO Invoice must match PO. <ul style="list-style-type: none"> • Invoice must match PO • Purchase Order Change Notice (POCN) for extending/renewing a contract (created prior to the expiration of contract) (if applicable) • All Essential Provisions (including Texas Required Contract Clauses) • If greater than \$25,000, file must demonstrate compliance with formal bidding requirements and bid tabulation/committee evaluation is required (if applicable) <input type="checkbox"/> CMBL printout of each eligible vendor within the agency’s geographic region (CMBL printout must be dated on or before solicitation) <input type="checkbox"/> Written approval from agency head or designee authorizing supplementation with non-CMBL vendors <ul style="list-style-type: none"> • Electronic State Business Daily (ESBD) posting (solicitation and notice of award) printout if purchase is over \$25,000 • Waiver from TCI or filed State Use Exception Report included in the documentation indicating that the product or service may be otherwise procured (if applicable) • Emergency justification letter signed by the agency’s purchasing director or an authorized representative (if applicable) • Proprietary Purchase Justification signed by the Agency Head or designee (if applicable) • Response documents (signed) for each awarded vendor (if applicable) <input type="checkbox"/> At the time of award, file must contain printouts of vendor compliance checks: <ul style="list-style-type: none"> • Debarment check • SAM.gov check; printout dated no more than 7 days prior to contract award • Iran, Sudan & Foreign Terrorist Organization check • Boycott Israel check • Energy Company Boycott check • Warrant Hold check for purchases using local funds; printout dated no more than 7 days prior to contract award.
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<p>PCC L</p> <p>PERISHABLE GOODS PURCHASE</p>	<ul style="list-style-type: none"> <input type="checkbox"/> PO with authorized signature <ul style="list-style-type: none"> • Delivery terms and/or contract term defined • NIGP Class-Item Codes listed <input type="checkbox"/> Invoice must match PO <input type="checkbox"/> Purchase Order Change Notice (POCN) for extending/renewing a contract (created prior to the expiration of contract) (if applicable) <input type="checkbox"/> All Essential Provisions (including Texas Required Contract Clauses) <input type="checkbox"/> If greater than \$10,000 but does not exceed \$25,000, file must demonstrate compliance with informal bidding requirements and bid tabulation/committee evaluation is required <ul style="list-style-type: none"> • CMBL printout of at least three (3) vendors that were solicited, two (2) of which must be certified HUBs (CMBL printout must be dated on or before solicitation) • Written approval from agency head or designee authorizing supplementation with non-CMBL vendors <input type="checkbox"/> If greater than \$25,000, file must demonstrate compliance with formal bidding requirements and bid tabulation/committee evaluation is required <ul style="list-style-type: none"> • CMBL printout of each eligible vendor within the agency’s geographic region (CMBL printout must be dated on or before solicitation) • Written approval from agency head or designee authorizing supplementation with non-CMBL vendors <input type="checkbox"/> For purchases of \$100,000 or more, Historically Underutilized Business Subcontracting Plan must be documented <input type="checkbox"/> Electronic State Business Daily (ESBD) posting (solicitation and notice of award) printout if purchase is over \$25,000 <input type="checkbox"/> Emergency justification letter signed by the agency’s purchasing director or an authorized representative (if applicable) <input type="checkbox"/> Proprietary Purchase Justification signed by the Agency Head or designee (if applicable) <input type="checkbox"/> Response documents (signed) for each awarded vendor (if applicable) <input type="checkbox"/> At the time of award, file must contain printouts of vendor compliance checks: <ul style="list-style-type: none"> • Debarment check • SAM.gov check; printout dated no more than 7 days prior to contract award • Iran, Sudan & Foreign Terrorist Organization check • Boycott Israel check • Energy Company Boycott check • Warrant Hold check for purchases using local funds; printout dated no more than 7 days prior to contract award.
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<p>PCC M</p> <p>DISTRIBUTOR PURCHASE</p>	<ul style="list-style-type: none"> <input type="checkbox"/> PO with authorized signature <ul style="list-style-type: none"> • Delivery terms and/or contract term defined • NIGP Class-Item Codes listed <input type="checkbox"/> Invoice must match PO <input type="checkbox"/> Purchase Order Change Notice (POCN) for extending/renewing a contract (created prior to the expiration of contract) (if applicable) <input type="checkbox"/> All Essential Provisions (including Texas Required Contract Clauses) <input type="checkbox"/> If greater than \$10,000 but does not exceed \$25,000, file must demonstrate compliance with informal bidding requirements and bid tabulation/committee evaluation is required <ul style="list-style-type: none"> • CMBL printout of at least three (3) vendors that were solicited, two (2) of which must be certified HUBs (CMBL printout must be dated on or before solicitation) • Written approval from agency head or designee authorizing supplementation with non-CMBL vendors <input type="checkbox"/> If greater than \$25,000, file must demonstrate compliance with formal bidding requirements and bid tabulation/committee evaluation is required <ul style="list-style-type: none"> • CMBL printout of each eligible vendor within the agency’s geographic region (CMBL printout must be dated on or before solicitation) • Written approval from agency head or designee authorizing supplementation with non-CMBL vendors <input type="checkbox"/> For purchases of \$100,000 or more, Historically Underutilized Business Subcontracting Plan must be documented <input type="checkbox"/> Electronic State Business Daily (ESBD) posting (solicitation and notice of award) printout if purchase is over \$25,000 <input type="checkbox"/> Emergency justification letter signed by the agency’s purchasing director or an authorized representative (if applicable) <input type="checkbox"/> Proprietary Purchase Justification signed by the Agency Head or designee (if applicable) <input type="checkbox"/> Response documents (signed) for each awarded vendor (if applicable) <input type="checkbox"/> At the time of award, file must contain printouts of vendor compliance checks: <ul style="list-style-type: none"> • Debarment check • SAM.gov check; printout dated no more than 7 days prior to contract award • Iran, Sudan & Foreign Terrorist Organization check • Boycott Israel check • Energy Company Boycott check • Warrant Hold check for purchases using local funds; printout dated no more than 7 days prior to contract award.
<p>PCC N</p> <p>COORDINATED BULK PURCHASE FROM DIR CONTRACT</p>	<ul style="list-style-type: none"> <input type="checkbox"/> PO with authorized signature <ul style="list-style-type: none"> • Delivery terms and/or contract term defined • NIGP Class-Item Codes listed • State DIR Contract number on PO <input type="checkbox"/> Invoice must match PO <input type="checkbox"/> Purchase Order Change Notice (POCN) for extending/renewing a contract (created prior to the expiration of contract) (if applicable) <input type="checkbox"/> Waiver from TCI or filed State Use Program Exception Report included in the file indicating that the product or service may be otherwise procured (if applicable) <input type="checkbox"/> At the time of PO issuance, file must contain printout of Warrant Hold check for purchases using local funds; printout dated no more than 7 days prior to contract award

<p>PCC P</p> <p>FUEL, OIL, OR GREASE PURCHASE</p>	<ul style="list-style-type: none"> <input type="checkbox"/> PO with authorized signature <ul style="list-style-type: none"> • Delivery terms and/or contract term defined • NIGP Class-Item Codes listed <input type="checkbox"/> Invoice must match PO <input type="checkbox"/> Purchase Order Change Notice (POCN) for extending/renewing a contract (created prior to the expiration of contract) (if applicable) <input type="checkbox"/> All Essential Provisions (including Texas Required Contract Clauses) <input type="checkbox"/> If greater than \$10,000 but does not exceed \$25,000, file must demonstrate compliance with informal bidding requirements and bid tabulation/committee evaluation is required <ul style="list-style-type: none"> • CMBL printout of at least three (3) vendors that were solicited, two (2) of which must be certified HUBs (CMBL printout must be dated on or before solicitation) • Written approval from agency head or designee authorizing supplementation with non-CMBL vendors <input type="checkbox"/> If greater than \$25,000, file must demonstrate compliance with formal bidding requirements and bid tabulation/committee evaluation is required <ul style="list-style-type: none"> • CMBL printout of each eligible vendor within the agency’s geographic region (CMBL printout must be dated on or before solicitation) • Written approval from agency head or designee authorizing supplementation with non-CMBL vendors <input type="checkbox"/> For purchases of \$100,000 or more, Historically Underutilized Business Subcontracting Plan must be documented <input type="checkbox"/> Electronic State Business Daily (ESBD) posting (solicitation and notice of award) printout if purchase is over \$25,000 <input type="checkbox"/> Emergency justification letter signed by the agency’s purchasing director or an authorized representative (if applicable) <input type="checkbox"/> Proprietary Purchase Justification signed by the Agency Head or designee (if applicable) <input type="checkbox"/> Response documents (signed) for each awarded vendor (if applicable) <input type="checkbox"/> At the time of award, file must contain printouts of vendor compliance checks: <ul style="list-style-type: none"> • Debarment check • SAM.gov check; printout dated no more than 7 days prior to contract award • Iran, Sudan & Foreign Terrorist Organization check • Boycott Israel check • Energy Company Boycott check • Warrant Hold check for purchases using local funds; printout dated no more than 7 days prior to contract award.
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<p>PCC Q</p> <p>SERVICE PURCHASE \$10,000.01 to \$25,000.00</p>	<ul style="list-style-type: none"> <input type="checkbox"/> PO with authorized signature <ul style="list-style-type: none"> • Delivery terms and/or contract term defined • NIGP Class-Item Codes listed <input type="checkbox"/> Invoice must match PO <input type="checkbox"/> Purchase Order Change Notice (POCN) for extending/renewing a contract (created prior to the expiration of contract) (if applicable) <input type="checkbox"/> All Essential Provisions (including Texas Required Contract Clauses) <input type="checkbox"/> File must demonstrate compliance with informal bidding requirements and bid tabulation/committee evaluation is required <ul style="list-style-type: none"> • CMBL printout of at least three (3) vendors that were solicited, two (2) of which must be certified HUBs (CMBL printout must be dated on or before solicitation) • Written approval from agency head or designee authorizing supplementation with non-CMBL vendors <input type="checkbox"/> Waiver from TCI or filed State Use Program Exception Report included in the file indicating that the product or service may be otherwise procured (if applicable) <input type="checkbox"/> Emergency justification letter signed by the agency’s purchasing director or an authorized representative (if applicable) <input type="checkbox"/> Proprietary Purchase Justification signed by the Agency Head or designee (if applicable) <input type="checkbox"/> Response documents (signed) for each awarded vendor (if applicable) <input type="checkbox"/> At the time of award, file must contain printouts of vendor compliance checks: <ul style="list-style-type: none"> • Debarment check • SAM.gov check; printout dated no more than 7 days prior to contract award • Iran, Sudan & Foreign Terrorist Organization check • Boycott Israel check • Energy Company Boycott check • Warrant Hold check for purchases using local funds; printout dated no more than 7 days prior to contract award.
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<p>PCC S</p> <p>GOOD OR SERVICE PURCHASE EXCEEDING \$25,000.00</p>	<ul style="list-style-type: none"> <input type="checkbox"/> PO with authorized signature <ul style="list-style-type: none"> • Delivery terms and/or contract term defined • NIGP Class-Item Codes listed <input type="checkbox"/> Invoice must match PO <input type="checkbox"/> Purchase Order Change Notice (POCN) for extending/renewing a contract (created prior to the expiration of contract) (if applicable) <input type="checkbox"/> All Essential Provisions (including Texas Required Contract Clauses) <input type="checkbox"/> SPD Delegation required for purchases of goods over \$50,000 <input type="checkbox"/> SPD Delegation required for purchases of services over \$100,000 <input type="checkbox"/> File must demonstrate compliance with formal bidding requirements and bid tabulation/committee evaluation is required <ul style="list-style-type: none"> • CMBL printout of each eligible vendor within the agency’s geographic region (CMBL printout must be dated on or before solicitation) • Written approval from agency head or designee authorizing supplementation with non-CMBL vendors <input type="checkbox"/> For purchases of \$100,000 or more, Historically Underutilized Business Subcontracting Plan must be documented <input type="checkbox"/> Electronic State Business Daily (ESBD) posting (solicitation and notice of award) printout if purchase is over \$25,000 <input type="checkbox"/> Waiver from TCI or filed State Use Program Exception Report included in the file indicating that the product or service may be otherwise procured (if applicable) <input type="checkbox"/> Emergency justification letter signed by the agency’s purchasing director or an authorized representative (if applicable) <input type="checkbox"/> Proprietary Purchase Justification signed by the Agency Head or designee (if applicable) <input type="checkbox"/> Response documents (signed) for each awarded vendor (if applicable) <input type="checkbox"/> At the time of award, file must contain printouts of vendor compliance checks: <ul style="list-style-type: none"> • Debarment check • SAM.gov check; printout dated no more than 7 days prior to contract award • Iran, Sudan & Foreign Terrorist Organization check • Boycott Israel check • Energy Company Boycott check • Warrant Hold check for purchases using local funds; printout dated no more than 7 days prior to contract award.
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<p>PCC T</p> <p>EMERGENCY PURCHASE OF GOODS AND SERVICES EXCEEDING \$25,000.00</p>	<ul style="list-style-type: none"> <input type="checkbox"/> PO with authorized signature <ul style="list-style-type: none"> • Delivery terms and/or contract term defined • NIGP Class-Item Codes listed <input type="checkbox"/> Invoice must match PO <input type="checkbox"/> Purchase Order Change Notice (POCN) for extending/renewing a contract (created prior to the expiration of contract) (if applicable) <input type="checkbox"/> All Essential Provisions (including Texas Required Contract Clauses) <input type="checkbox"/> File must demonstrate compliance with formal bidding requirements and bid tabulation/committee evaluation is required <ul style="list-style-type: none"> • CMBL printout of each eligible vendor within the agency’s geographic region (CMBL printout must be dated on or before solicitation) • Written approval from agency head or designee authorizing supplementation with non-CMBL vendors <input type="checkbox"/> For purchases of \$100,000 or more, Historically Underutilized Business Subcontracting Plan must be documented <input type="checkbox"/> Electronic State Business Daily (ESBD) posting (solicitation and notice of award) printout if purchase is over \$25,000 <input type="checkbox"/> Waiver from TCI or filed State Use Program Exception Report included in the file indicating that the product or service may be otherwise procured (if applicable) <input type="checkbox"/> Emergency justification letter signed by the agency’s purchasing director or an authorized representative <input type="checkbox"/> Proprietary Purchase Justification signed by the Agency Head or designee (if applicable) <input type="checkbox"/> Response documents (signed) for each awarded vendor (if applicable) <input type="checkbox"/> At the time of award, file must contain printouts of vendor compliance checks: <ul style="list-style-type: none"> • Debarment check • SAM.gov check; printout dated no more than 7 days prior to contract award • Iran, Sudan & Foreign Terrorist Organization check • Boycott Israel check • Energy Company Boycott check • Warrant Hold check for purchases using local funds; printout dated no more than 7 days prior to contract award.
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<p>PCC X</p> <p>SPD TEXAS MULTIPLE AWARD SCHEDULE (TXMAS) PURCHASE</p>	<ul style="list-style-type: none"> <input type="checkbox"/> Texas SmartBuy TXMAS PO with authorized signature <input type="checkbox"/> Invoice must match PO <input type="checkbox"/> Purchase Order Change Notice (POCN) for extending/renewing a contract (created prior to the expiration of contract) (if applicable) <input type="checkbox"/> Waiver from TCI or filed State Use Exception Report included in the documentation indicating that the product or service may be otherwise procured (if applicable) <input type="checkbox"/> Proprietary Purchase Justification signed by Agency Head or designee (if applicable) <input type="checkbox"/> Best value statement must be documented on the PO (if applicable) <input type="checkbox"/> Electronic State Business Daily (ESBD) award posting printout if purchase is over \$25,000 <input type="checkbox"/> At the time of PO issuance, file must contain printout of Warrant Hold check for purchases using local funds; printout dated no more than 7 days prior to contract award
<p>EXEMPT PURCHASES</p> <p>Document Type 9</p>	<ul style="list-style-type: none"> <input type="checkbox"/> PO with authorized signature <ul style="list-style-type: none"> • Delivery terms and/or contract term defined • NIGP Class-Item Codes listed <input type="checkbox"/> Legal citation applicable to the purchase must be listed on the purchase documentation <ul style="list-style-type: none"> • Example: Texas Government Code Section 2254.001 <input type="checkbox"/> Invoice must match PO <input type="checkbox"/> Other file documentation applicable to the procurement method. Refer to the Post Payment Audit section of the Guide. If SAM.gov and Warrant Hold compliance checks are required, the printouts must be dated no more than 7 days prior to contract award. <p>NOTE: Utility payments made using a payment instrument OTHER THAN a purchase order need not contain a PO number.</p>

APPENDIX 33

Exemptions List (Document Type 9)

Document Type 9 purchases refer to purchases of certain goods and services that are not within SPD purchasing authority, exempt from competitive bidding requirements, or required by statute to be procured through a specific purchasing method. Agency legal counsel should be consulted to determine whether there are agency-specific exemptions which qualify as “Document 9” purchases in addition to the purchases listed below. Document Type 9 purchases should have a blank or “0” PCC field depending on whether the entry is to USAS or CAPPS.

If not exempt by the General Appropriations Act, Texas Government Code § 2151 et seq., or other statute, the purchase must be competitively bid or the purchase should satisfy the requirements of a proprietary sole source purchase and a proprietary purchase justification should be placed in the procurement file.

NOTE: Document Type 9 purchases are subject to Post-Payment Audit to verify whether the purchases are indeed exempt and that the agency used the correct Document Type and Comptroller Object Codes.

Item or Nature of Service	Texas Government Code Section
Auxiliary enterprises.	2155.141
Goods or services made or provided by blind or visually impaired persons and offered for sale to state agencies.	2155.138
Care/treatment/education services for wards and clients of the state by Texas Juvenile Justice Department.	2155.143
Consulting services or services of a Consultant as defined in Texas Government Code § 2254.021 et seq. Must use 7239, 7240, or 7242 comptroller object codes to process expenditures.	2155.001
Group purchasing program: purchases by a state-owned hospital or clinics through a group purchasing program comprised of two or more hospital or clinic facilities.	2155.139(b)
Health care purchases.	2155.1441
Health & Human Service agency purchases and all agencies under its statutory umbrella.	2155.144
Leases of office space under the authority of the Texas Facilities Commission.	2167.002
Legislative agency purchases for the following agencies: 101-Senate, 102 House of Representatives, 103-Texas Legislative Council, 104-Legislative Budget Board, 105-Legislative Reference Library, 116-Sunset Advisory Commission, 308-State Auditor.	2151.002 2155.203
Library materials & services within a university or institutions of higher learning, state-owned hospitals or clinics for certain limited purchases.	2155.139

Item or Nature of Service	Texas Government Code Section
Texas Department of Criminal Justice made goods.	2155.065
Professional services & fees: services listed in Texas Government Code § 2254.001 et seq. must use 7253 or 7356 comptroller object codes to process expenditures.	2155.001
Purchases made from gifts or grants in support of research.	2155.140
Purchases of products and services of workshops, organizations, or corporations whose primary purpose is training and employing individuals having an intellectual or a physical disability (WorkQuest set-aside contracts) if the agency performs the purchase at the WorkQuest store personally.	2155.441
Services of public utilities.	2155.001
Veterans Land Board purchases in connection with improvements, repairs, or maintenance of land or other activities undertaken by Veterans Land Board with respect to land.	2155.149



For more information, visit our website:
comptroller.texas.gov/purchasing/

In compliance with the Americans with Disabilities Act,
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Texas Comptroller of Public Accounts
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