

Historically Underutilized Business (HUB) Certification Application Training

HUB Certification Presentation Overview



STATEWIDE HUB PROGRAM OVERVIEW



HUB ELIGIBILITY REQUIREMENTS



CERTIFICATION
APPLICATION PORTAL
WALK-THROUGH



APPLICATION BEST PRACTICES



QUESTIONS AND ANSWERS

Statewide HUB Program Overview

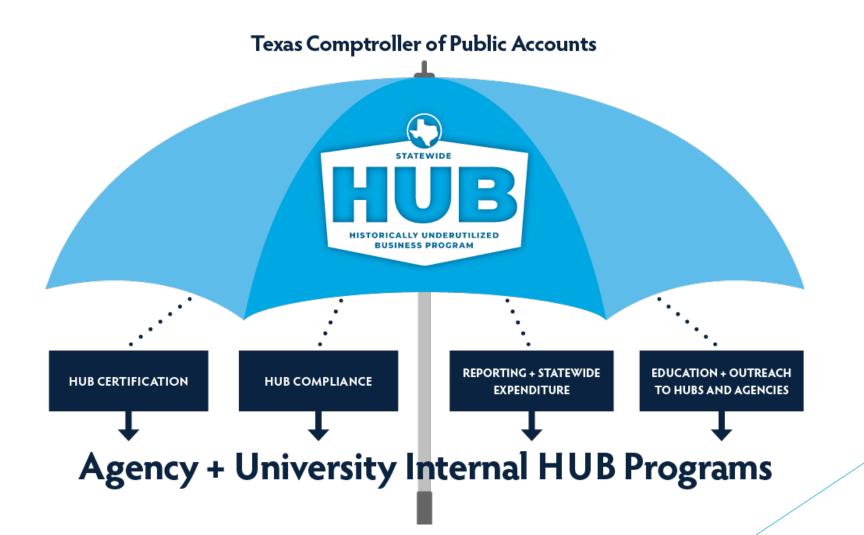
- The Historically Underutilized Business (HUB) Program is a component of the Statewide Procurement Division of the Comptroller of Public Accounts (CPA).
- Texas Government Code, Section 2161 establishes the HUB Program and authorizes the CPA to administer the Statewide HUB Program.
- The Statewide HUB program establishes rules to administer the agency programs: Texas Administrative Code, Title 34, Chapter 20, Subchapter D, Division 1, Sections 20.281 to 20.298 (34 TAC 20).

Note: the 2009 Disparity Study determined there were still disparate groups in the state's procurement process, identified the disadvantaged owner groups, and established the Statewide HUB procurement goals.

Statewide HUB Program Policy and Purpose 34 TAC 20.281

- It is the policy of the Comptroller to encourage the use of HUBs in the state procurement process through race, ethnic and gender-neutral means.
- The purpose of the HUB Program is to promote good faith effort business opportunities for all businesses in state procurement and contracting in accordance with 34 TAC 20.284.

Statewide HUB Program Structure



HUB Certification Qualifications

The disparate ownership groups in the state's procurement are identified as:

- ✓ Asian American
- ✓ Black American
- ✓ Hispanic American
- ✓ Native American
- ✓ American Woman
- ✓ Service-disabled Veteran as defined by 38 U.S.C. Section 101(2) with at least a 20% service disability as defined by 38 U.S.C. Section 101(16)

Note: see Definitions in 34 TAC 20.282

HUB Certification Qualifications

Owner(s) must also:

- ✓ Be a U.S. citizen (except qualified service-disabled veteran).
- ✓ Be resident(s) of Texas for at least one year.
- Maintain active participation in control, operations and management entities.

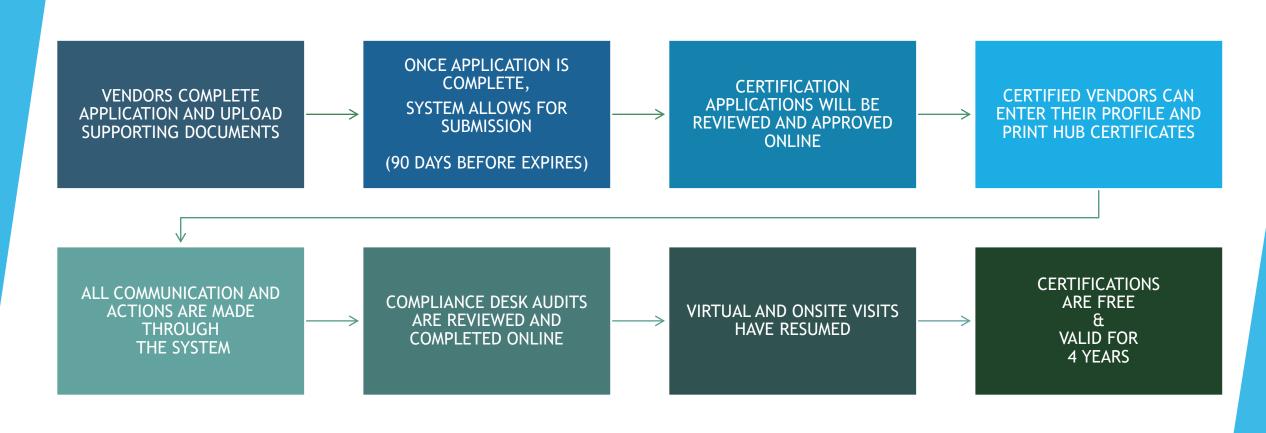
Applicant business must:

- ✓ Be at least 51% owned by a minority, woman or service-disabled veteran (with at least a 20% service disability).
- Business must be primarily based in Texas.
- ✓ Meet Small Business Administration (SBA) size standards. (https://www.sba.gov/document/support-table-size-standards)

Statewide HUB Certification Benefits

- FREE application process.
- ✓ FREE four-year certification.
- ✓ FREE HUB directory listing.
- ✓ FREE recertification (begins four months prior to expiration date).
- ✓ FREE assistance and support.

Online Certification System Process



Statewide HUB Certification Portal

https://TexasHUB.GoB2G.com/



OUR MAIN SIT

CONTACT SUPPORT



WARNING - RESTRICTED GOVERNMENT SYSTEM.

This system is restricted to authorised users only. Unauthorized access, use, or misuse or modification of this system, the data contained herein, or in transit to/from this system, may constitute a violation of federal, state and local laws and subject individual(s) to criminal and/or civil prosecution and penalties. This system and associated usage is subject to monitoring and security testing by authorized personnel. There is no expectation of privacy except as otherwise provided by applicable privacy laws

Texas HUB Certification

Join our database of HUB certified vendors

Apply for / Renew Certification

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Learn more about this system and how it works today

Information for Vendors

Texas Statewide HUB Program

Learn about doing business with the State of Texas

Statewide HUB

Outreach

Opportunities for vendor involvement

View Outreach Opportunities

System Training

Learn how to fully utilize our system with a live trainer

Training

Account Access

Lookup Vendor accounts or reset user passwords

Account Lookup

F-----

New Application & Renew Application



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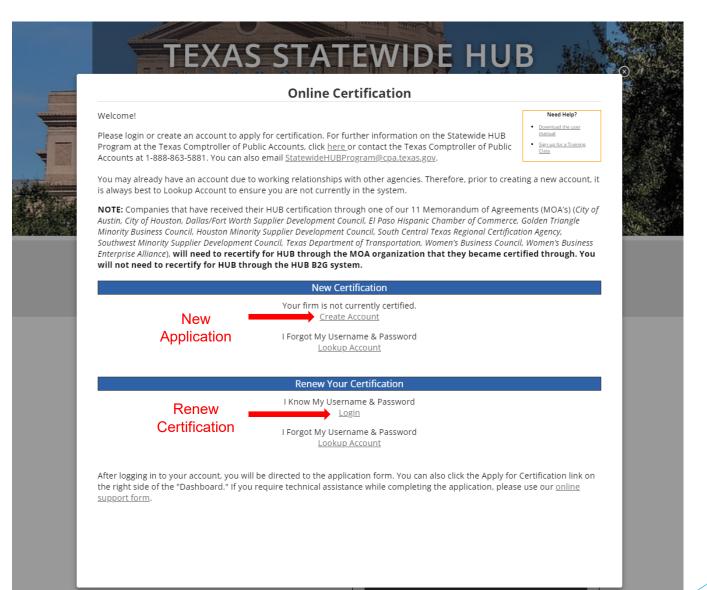
Account Access

Lookup Vendor accounts or reset user passwords

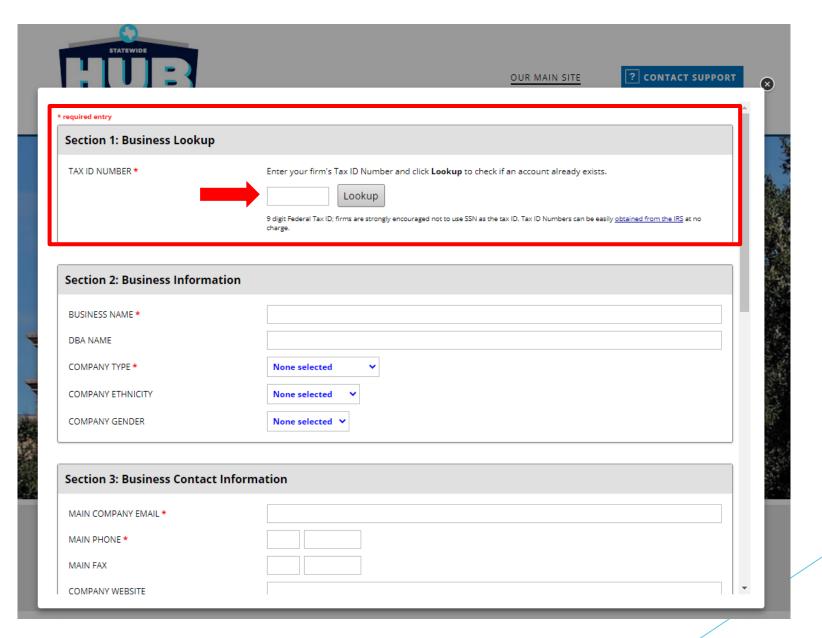
Account Lookup

Forgot Password

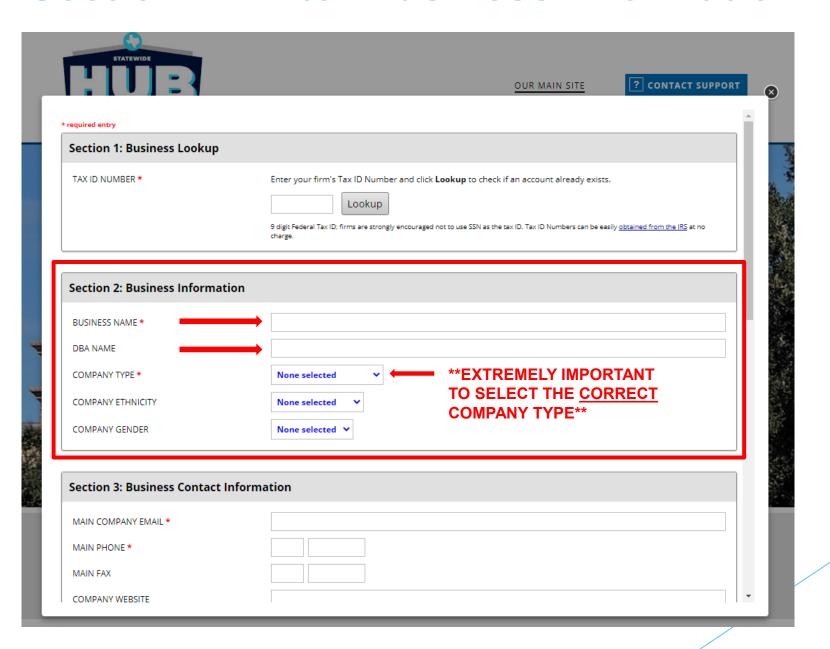
New Application & Renewal Application



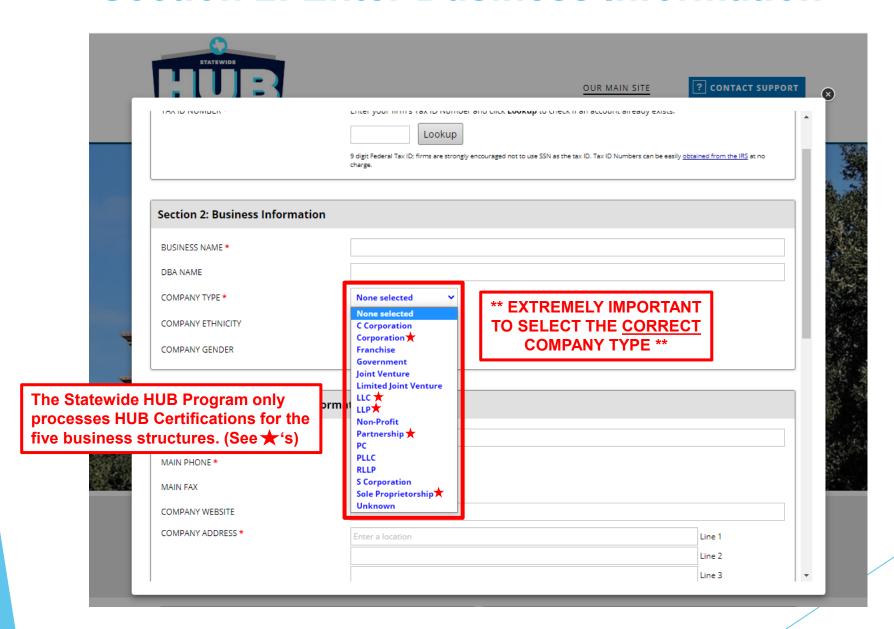
Section 1: Lookup/Enter Tax ID Number



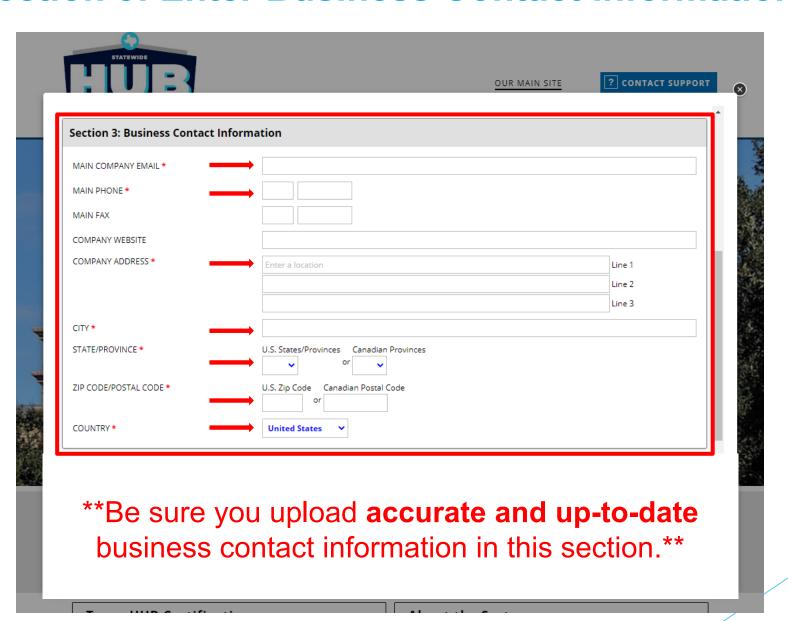
Section 2: Enter Business Information



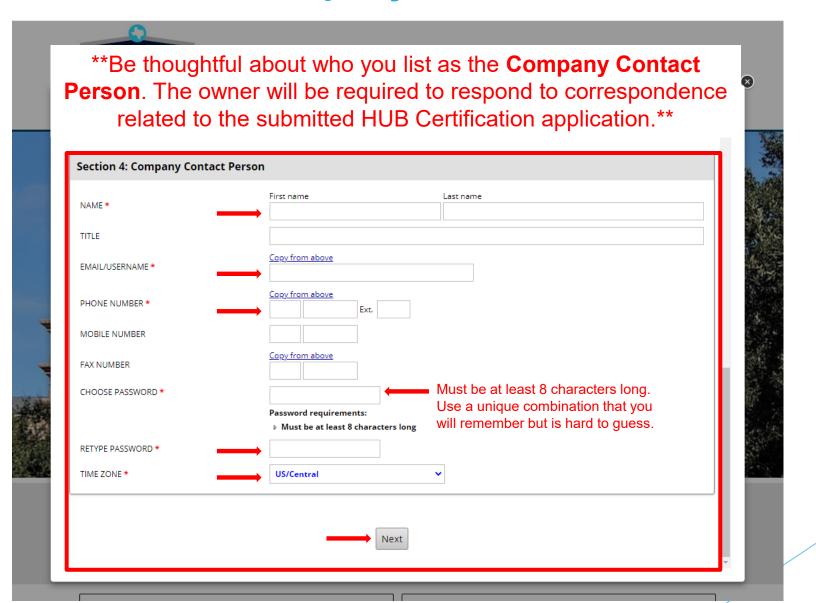
Section 2: Enter Business Information



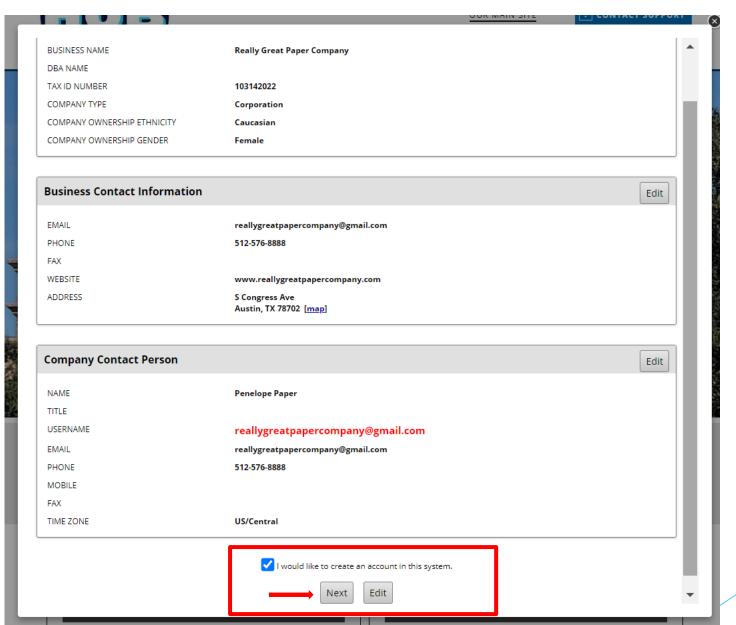
Section 3: Enter Business Contact Information



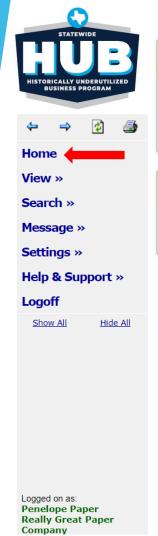
Section 4: Enter Company Contact Information

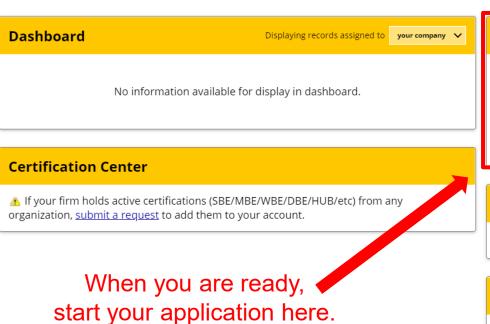


Create Account in System



Certification Portal Home Page









No Activated Alerts. View Pending Alerts.



Review HUB Eligibility Criteria









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Welcome to the State of Texas Historically Underutilized Business (HUB) Program

Texas has awarded billions of dollars in contracts to companies certified as Historically Underutilized Businesses (HUBs). Be ready when opportunity knocks by certifying your minority-, woman- or service-disabled veteran-owned business through the Statewide HUB Program at the Texas Comptroller of Public Accounts.

Sign up for a Training Class

Need Help? User manual

The goal of the HUB Program is to actively involve HUBs in the Texas procurement process and ensure they receive a fair share of state business. State agencies and universities are required to make a good-faith effort to include HUBs in their purchasing plans. Certified HUBs are listed in the online Texas HUB Directory, and state entities can directly contact a business to buy goods and services for purchases of \$5,000 or less. The Texas HUB Directory is also searched by vendors looking for certified HUBs to include in their subcontracting plans for projects of \$100,000 or more. HUB certification is free of charge and good for up to four years.

NOTE: Companies that have received their HUB certification through one of our 11 Memorandum of Agreements (MOA's) (City of Austin, City of Houston, Dallas/Fort Worth Supplier Development Council, El Paso Hispanic Chamber of Commerce, Golden Triangle Minority Business Council, Houston Minority Supplier Development Council, South Central Texas Regional Certification Agency, Southwest Minority Supplier Development Council, Texas Department of Transportation, Women's Business Council, Women's Business Enterprise Alliance), will need to recertify for HUB through the MOA organization that they became certified through. You will not need to recertify for HUB through the HUB B2G system.

Qualifications for Texas HUB Certification



Carefully review eligibility criteria

DENIAL APPEAL PROCESS:

When a vendor applicant is denied HUB Certification, a Certification Denial Letter is sent to the vendor applicant identifying the criteria that lacks documentation to verify requirements are met. The vendor applicant has 30 days from the date listed on the Denial Letter to submit a written Appeal Request and all supporting documents needed to verify each criteria qualification is met. The complete appeal request must be submitted via the vendor application record on the Texas Statewide HUB System.

No Appeal Request will be accepted without the complete submission of all documents needed to complete the appeal review. Once the Appeal Review is completed the final decision will be communicated with the applicant vendor through the email listed on the application record.

Please submit all appeal requests to texashub@gob2g.com

For further information on the Statewide HUB Program at the Texas Comptroller of Public Accounts, visit https://comptroller.texas.gov/purchasing/vendor/hub/ or contact the Texas Comptroller of Public Accounts at 1-888-863-5881. You can also email StatewideHUBProgram@cpa.texas.gov.

If you qualify, please continue to the next section and click the option that fits your situation.

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Review HUB Eligibility Criteria

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> **Carefully review eligibility criteria and make sure you are qualified to apply for HUB Certification then close window.**

Begin New Application Process



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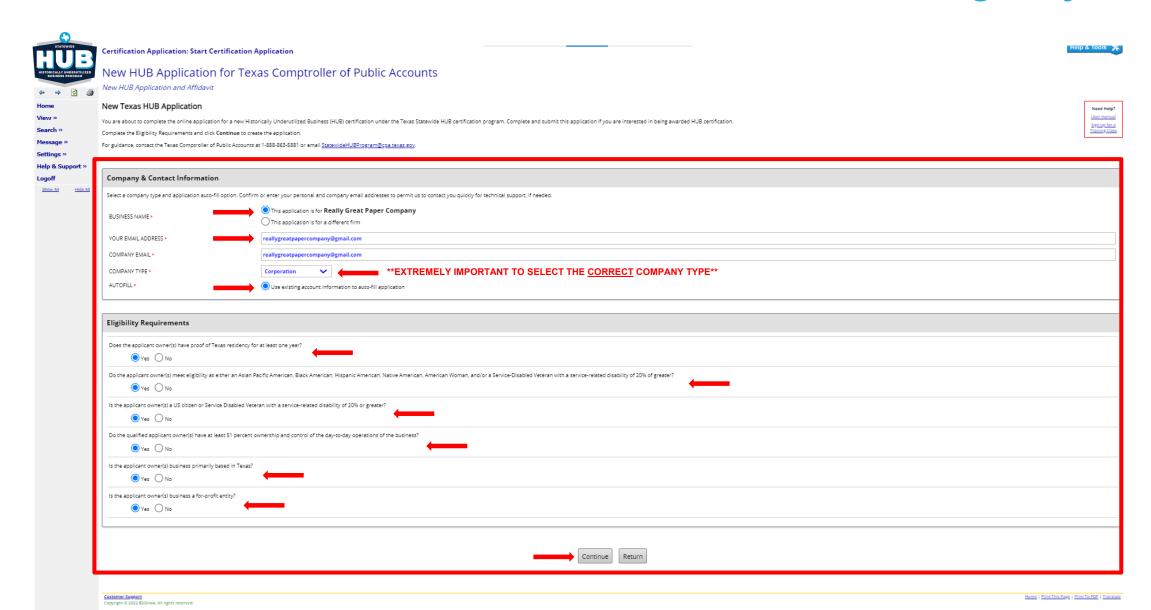
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If you qualify, please continue to the next section and click the option that fits your situation.

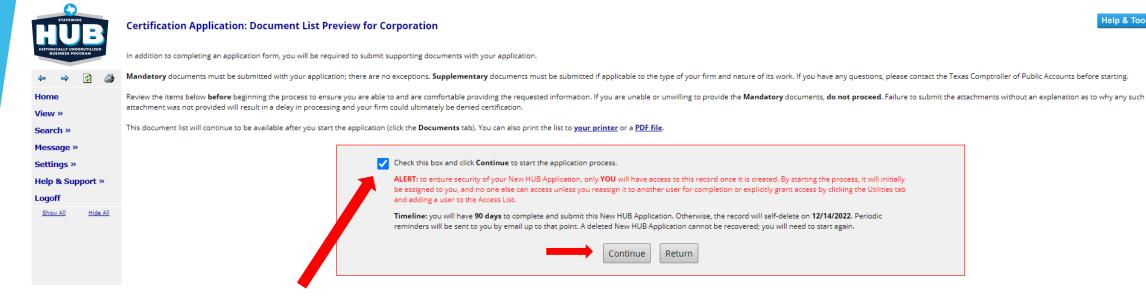
Select an Option Your firm is either currently certified or has expired as a Historically Underutilized Business (HUB) with the State of Texas. Your firm is NOT currently, and has never been, certified as a Historically Underutilized Business (HUB) with the State of Texas. Your firm has its principal place of business within the State of Texas. Submit a new Historically Underutilized Business (HUB) Certification Application. Your firm DOES NOT have its principal place of business within the State of Texas.

Logged on as:

Confirm Business Information and HUB Certification Eligibility



Starting the Application Process



Once you click this button, you have 90 days to complete and submit the application, or it will be deleted.

Note: you can extend your application timeline in weekly increments for a total of eight times.

Help & Tools

Mandatory Document List



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All mandatory documents must be provided with the New HUB Application. Failure to submit a mandatory document will result in a delay in processing and/or could result in denial.

Statement of Eligibility

Download Form -- Download, complete, and sign.

Proof of Federal EIN

Provide a copy of the letter you received from the IRS as proof of issuance of the federal Employer Identification Number you provided in your Certification Application

Proof of U.S. citizenship and ethnicity

Mandatory Documents

Submit proof of U.S. distanship and ethnicity for all eligible applicants. Proof of U.S. distanship and ethnicity for all eligible applicants. Proof of U.S. distanship and ethnicity may be in the form of a birth certificate or a U.S. Passport or the U.S. Citizenship and Immigration Services' Certificate of Citizenship/Naturalization or the Tribal Registration Certificate of an entity recognized by the Bureau of Indian Affairs. (Tribal Registration Certificates are applicable to Native Americans only.)

Official photo identification

Submit official photo identification for all eligible applicants. Official photo identification for all eligible applicants. Official photo identification for all eligible applicants. Official photo identification may be in the form of a valid state of Texas Driver LicensellD or the U.S. Citizenship and Immigration Services Certificate of Citizenship/Naturalization or the Tribal Registration ID Card of an entity recognized by the Bureau of Indian Affairs. (Tribal Registration ID Cards are applicable to Native Americans only.)

Proof of Texas residency

Submit proof of U.S. citizenship and ethnicity for all eligible applicants. Proof of Texas residency may be in the form of a valid state of Texas Driver License/ID or a current state of Texas County Appraisal District's Property (Homestead) Tax Statement.

Federal Income Tay Peturns

Submit your Federal income tax return most recently filed with the Internal Revenue Service (IRS) for the business. Based on your company type, submit the appropriate tax return from the listed below.

- Sole Proprietorship: Schedule C Form 1040.
- . Partnership: Form 1065, including all schedules
- LLP: Form 1065, including all schedules OR Form 1120.
- LLC: Form 1065, including all schedules OR Form 1120 or 1120s, including all schedules. Single Member LLC may submit Schedule C Form 1040 in lieu of Form 1065.

If this firm is a new business that has not filed a federal income tax return with the IRS, all eligible applicants are required to:

Complete a Affidavit of Ownership and Business Balance Sheet form (Downloadable document located in the Required Documents section below).

If this firm has been in operation for more than a year and has not filed a federal income tax return with the IRS, all eligible applicants are required to:

- Complete a Affidavit of Ownership and Business Balance Sheet form; and
 IRS Transcript of non-filing under the federal EIN number.
- It's transcript of non-ning under the rederal bin number.
 LLC's,LLP's and Corps: Provide the No Tax Due Franchise Tax fillings for each tax filling year that you did not file.

Certificate and Articles of Organization/Incorporation/ Filing/Formation

Submit Certificate of Organization / Incorporation / Filing / Formation, including amendments issued to the business from the SOS.

Note: If your business operates under a name that is different than the name identified in your Articles of Incorporation/Formation, you will need to provide proof of the name's registration with the SOS.

Stock Issuance/Transfer Ledger

Submit current Stock Issuance/Transfer Ledger (sample available online at https://comptroller.texas.gov/purchasing/docs/hub-forms/StockIssuanceTransferLedger.pdf)

Board of Directors meeting minutes of organizational/initial meeting

Submit signed minutes of the Board of Directors organizational/initial meeting and the Shareholders organizational/initial meeting.

Meeting minute:

Submit meeting minutes for meetings held within the last 12 months. The minutes must identify the individuals currently serving on the Board of Directors/Managers and serving as the corporate officers (i.e. President. Vice President. Secretary and Treasurer). Based on your company type, submit the appropriate meeting minutes from the listed below.

- Corporation: Submit signed minutes of all the Board of Directors meetings and all the Shareholders meetings
- LLC: Submit Manager/Member meeting minute
- Single member LLCs: not operating under formal Company Regulations or Company Operating Agreement similar to a Sole Proprietorship must provide a signed and dated statement on your company letter head identifying the current Member, Manager(s) (if applicable), and Officers (if applicable) (i.e., CEO, President, Vice President, Vice President, Treasurer, Secretary) in place of formal minutes

Corporate Bylaws

Submit signed Corporate Bylaws, including all amendments.

Bank signature care

Submit a current bank signature card or a signed letter from the business' banking institution identifying the 1) business name, 2) primary checking account number and 3) all individuals who are recognized as authorized signatures on the account.

Signed Business Site Lease Agreement

Submit current signed business site lease agreement, including amendments and renewals. Note: If you are the owner of the property on which the business operates and there is no formal written lease agreement in effect, you are required to provide a copy of the most current county tax appraisal statement for the property.

tock certificates

Submit all stock certificates currently issued to all owners/shareholders.

Logged on as: Penelope Paper ** Note: every business structure will have a different list of mandatory documents **

Supplementary Document List



Certification Application: Document List Preview for Corporation

Help & Tools

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In addition to completing an application form, you will be required to submit supporting documents with your application.

Mandatory documents must be submitted with your application; there are no exceptions. Supplementary documents must be submitted if applicable to the type of your firm and nature of its work. If you have any questions, please contact the Texas Comptroller of Public Accounts before starting.

Review the items below **before** beginning the process to ensure you are able to and are comfortable providing the requested information. If you are unable or unwilling to provide the **Mandatory** documents, **do not proceed.** Failure to submit the attachments without an explanation as to why any such attachment was not provided will result in a delay in processing and your firm could ultimately be denied certification.

This document list will continue to be available after you start the application (click the **Documents** tab). You can also print the list to your printer or a PDF file.

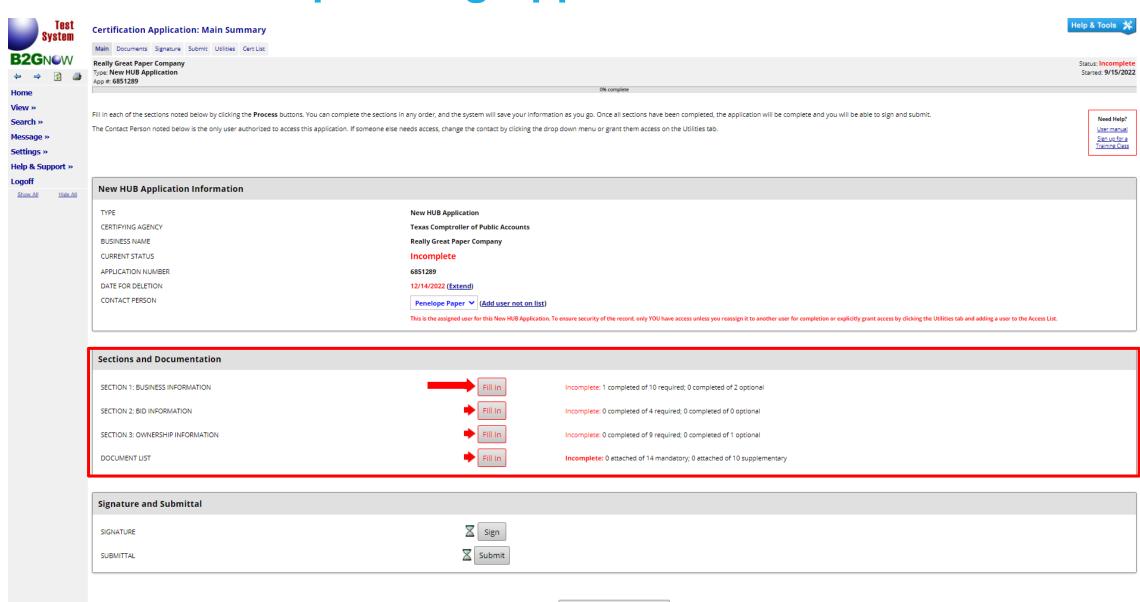
You can download and print both lists for physical references

Supplementary Documents	
Supplementary documents must be provided when applicable to your firm. Failure to submit a supplementary document without an explanation as to why any such attachment was not provided will result in a delay in processing and/or could result in denial.	
Corporation Affidavit of Ownership and Business Balance Sheet Download Form - Submit an affidavit of ownership and Balance Sheet if your firm is a new business that has not filed a federal income tax return with the IRS. Download, complete, and sign.	
Proof of veteran service-connected disability status Submit a DD214 (Military Discharge) and a Disability Rading Letter issued by the Department of Veterans Affairs or the Department of Defense. (Required for the owners whom you identified as having a service-connected disability rating of 20 percent or more.)	
Employer's quarterly reports Submit your Employer's quarterly reports (i.e., Texas Workforce Commission's Form C-3 and C-4) filed for the first, second, third and fourth quarters of the most recent year the business has filed a federal income tax return with the IRS.	
Signed Shareholders Agreement Submit signed Shareholders Agreement, including all amendments.	
Signed Business Loan Agreements and Promissory Notes Submit current signed business loan agreements and promissory notes.	
Current Professional Licenses and Permits Submit current professional licenses and permits.	
Trust Agreement/Employee Stock Option (ESOP) Company's applying for HUB certification who's HUB eligible ownership is held in a Trust Agreement or Employee Stock Option (ESOP) will need to provide a complete copy of the Trust agreement or ESOP to include ALL pages.	
Assumed Name Certificate Assumed Name Certificate of either a Corporation, LLC or LLP verifying that your assumed business is registered with the Texas Secretary of State.	
Explanation of Other Employment and/or Business Ownership Submit a detailed explanation of any other employment and/or business ownership of individuals and business entities with an ownership interest in your business. (Required for all owners entered in question 3.A of Section 3: OWNERSHIP INFORMATION of your HUB Certification Application.) Details must include the following: • Normal business hours of the business applying for HUB. • Business hours that you are physically present at the business applying for HUB. • Business name of the place of "other employment or ownership. • Description of employment and/or ownership in the other business. • Number of days a week spent at the other business location. • Number of a days part at the other business location.	These are additional documents that not everyone will need to upload. For example, "proof of veteran service-connected disability status".

Explanation of denied certification

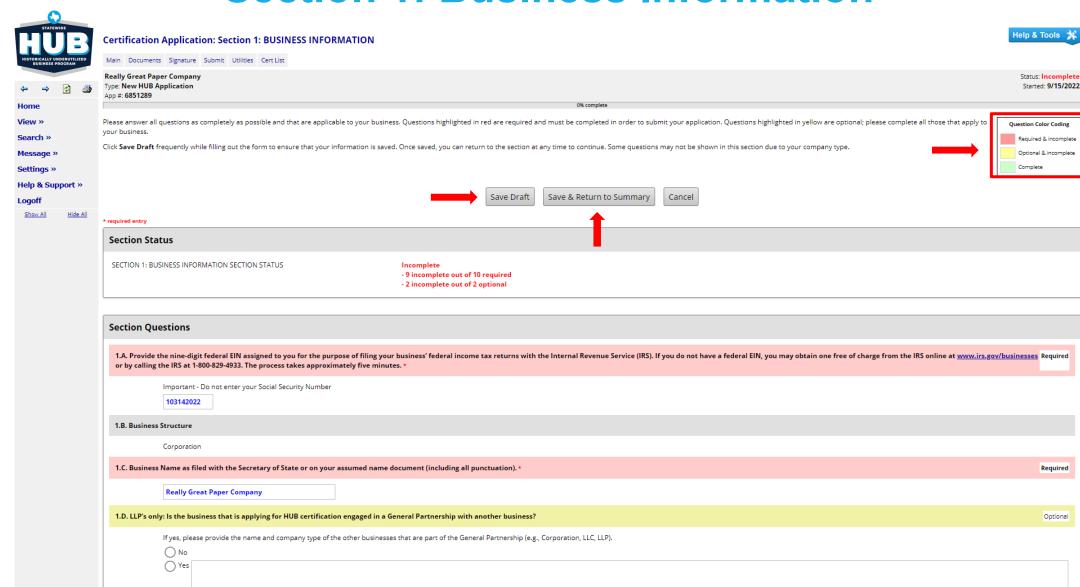
Submit a detailed explanation if your business or any of its owners have ever been denied certification as a minority-, woman- or service-disabled veteran-owned business and/or denied certification as a disadvantaged business enterprise by another organization.

Start Uploading Application Documents



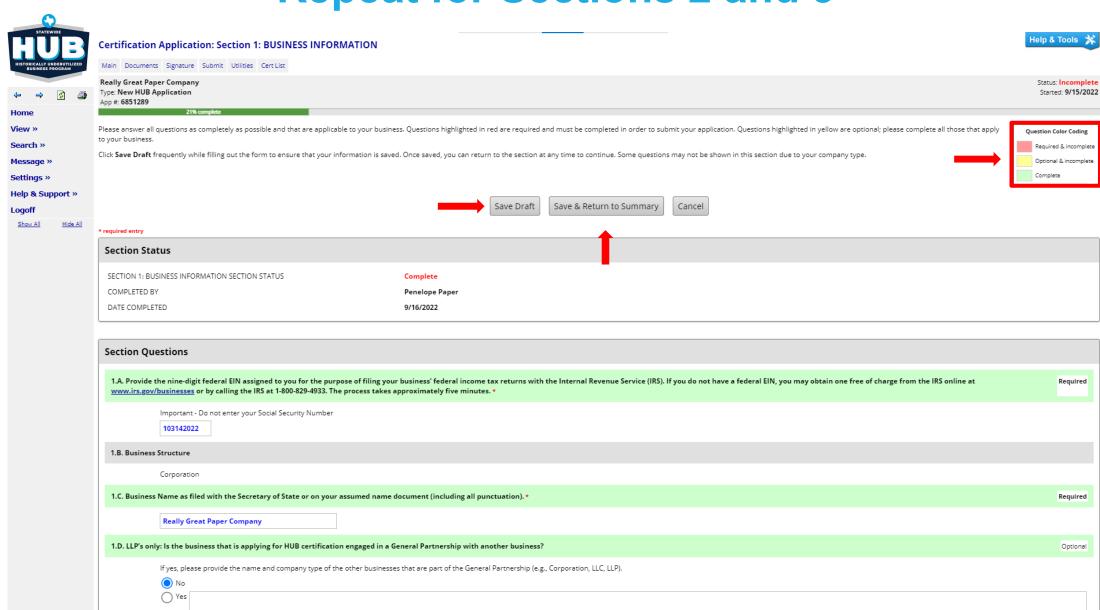
Delete New HUB Application

Section 1: Business Information



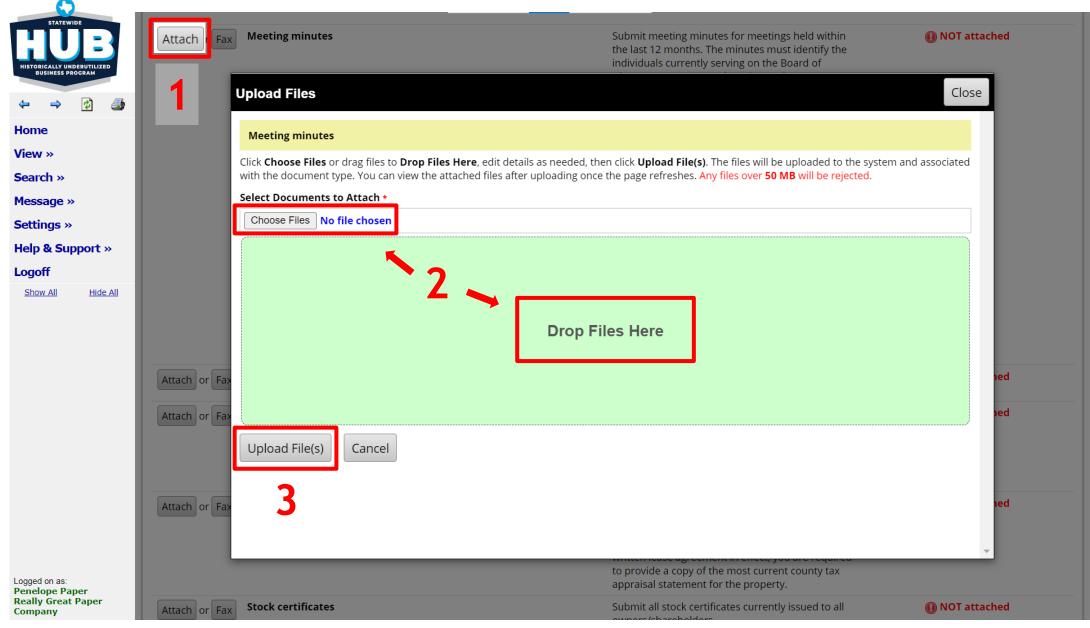
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Repeat for Sections 2 and 3

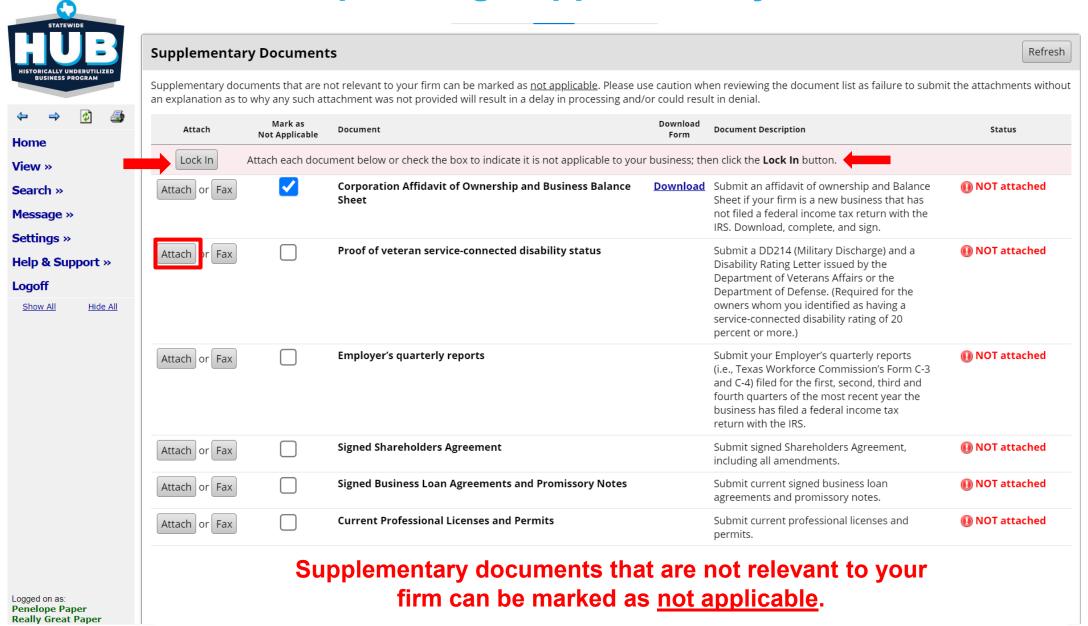


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Section 4: Uploading Mandatory Documentation

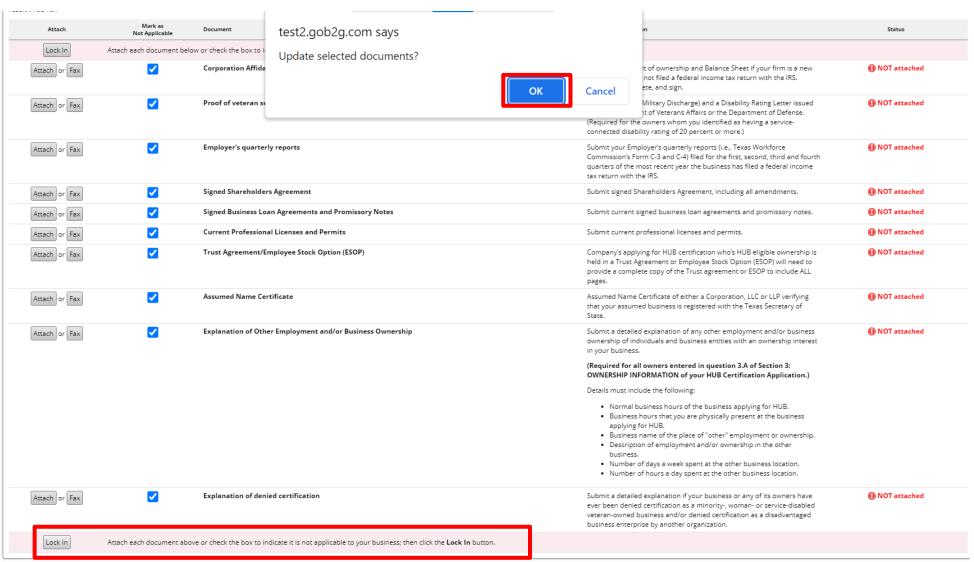


Section 4: Uploading Supplementary Documentation



"Lock in" Documents





Option to Attach Documents via Fax



NEW HUB APPLICATION Certification Application Number: 6851289

Texas Comptroller of Public Accounts

BEFORE FAXING ANY DOCUMENT,
READ THESE INSTRUCTIONS COMPLETELY.

FAILURE TO FOLLOW THE DIRECTIONS WILL RESULT IN REJECTION OF YOUR DOCUMENTS AND APPLICATION.

Instructions

- 1. Print this document.
- 2. Remove the instruction pages from the following stack of cover pages. Do not send the instruction pages with your documents.
- 3. Prepare your documents: make sure all pages are facing up and in the same direction.
- 4. Split the different documents into separate piles.
- 5. Place each cover page with the large square bar code on top of each corresponding document. Double check that the description on the cover page matches the type of document.
- 6. Combine the documents into a single pile; alternatively, you can fax each document separately.
- 7. Fax the documents to (312) 674-7399. Documents faxed to this number are securely and confidentially processed by an automated engine. Do not fax to any other number; the documents will not be matched to your application.
- 8. Within 30 minutes, an email confirmation will be sent to **reallygreatpapercompany@gmail.com** for each document was successfully attached to your certification application. You will receive a separate notice for each document attached. If you do not receive any confirmations, your email provider may have blocked the notification, the fax was not received, or you did not include a cover page with your submission.
- 9. Log into the system (use the link in the email confirmation), access your application, and click the Documents tab.
- 10. If the documents were successfully received and matched to your application, you will see them listed on the page.
- 11. Click the **View File** link to open a document and verify that it was received correctly. Faxes often are cut off before transmission is complete; it is your responsibility to ensure that each document is complete. Incomplete documents will cause a delay in the review of your application.
- 12. If a file is not complete (missing pages, garbled text/tables, incorrect document), click Delete File and start the process over. You can fax a document as many times as needed until you are satisfied it is complete and correct.
- 13. You can edit a document's title and description as needed to more clearly identify the file.

Once Documents are Uploaded, Sign Application







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Certification Application: Document List

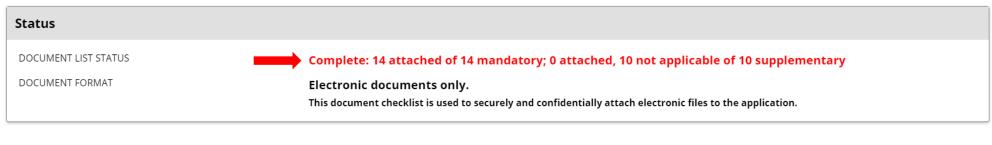




Note that some documents are required due to the nature of your firm. Failure to submit the attachments without an explanation as to why any such attachment was not provided will result in a delay in processing and/or could result in denial.

Instructions for attaching files » click here to show

Note: this New HUB Application allows faxing of documents to the system. To use this option, click the Attach All Docs Via Fax button below or any individual Fax link to display and print a fax cover page. Additional instructions will be included on the cover page. Please note that as a condition of your application for certification, you are required to maintain in your office the original documents provided. The Texas Comptroller of Public Accounts will review these original documents, including the signed and notarized certification affidavit, during the site visit, if applicable. Furthermore, the Texas Comptroller of Public Accounts reserves the right to inspect in person and/or request original documents by mail of any supporting document at any time during the term of certification.



Attach All Docs Via Fax Refresh List Return

Mandatory Documents

Refresh

All mandatory documents listed below must be attached. Do not attach other files in lieu of the requested documents; doing so may result in denial of your New HUB Application and/or delay in processing. If unsure how to proceed, please contact Customer Support.

Sign Application



Certification Application: Sign New HUB Application



Started: 9/15/2022

Status: Complete, Pending Signature > Sign Application

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Main Documents Signature Submit Utilities Cert List **Really Great Paper Company**

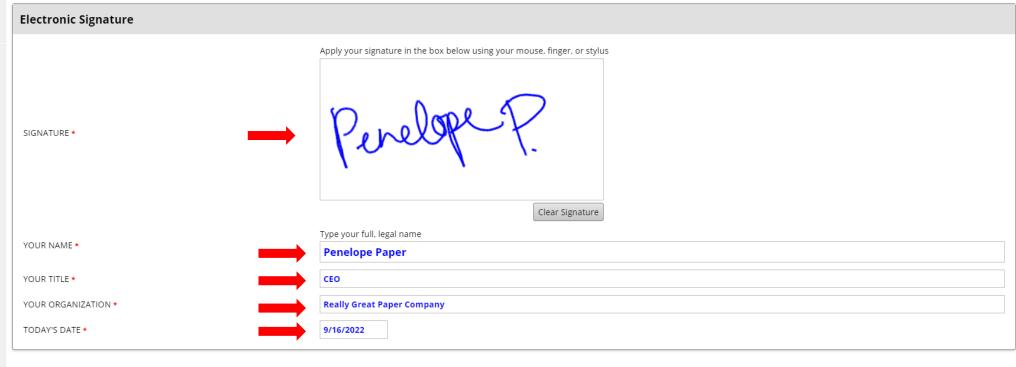
Type: New HUB Application

App #: 6851289

Application is complete and pending signature

The HUB application will need to be signed by the 51% majority HUB-eligible applicant. If there are multiple HUB-eligible applicants making up the minimal 51% HUB-eligible ownership, please have the HUB-eligible applicant holding the higher ranking officer title (i.e., CEO, President) sign the application.

* required entry



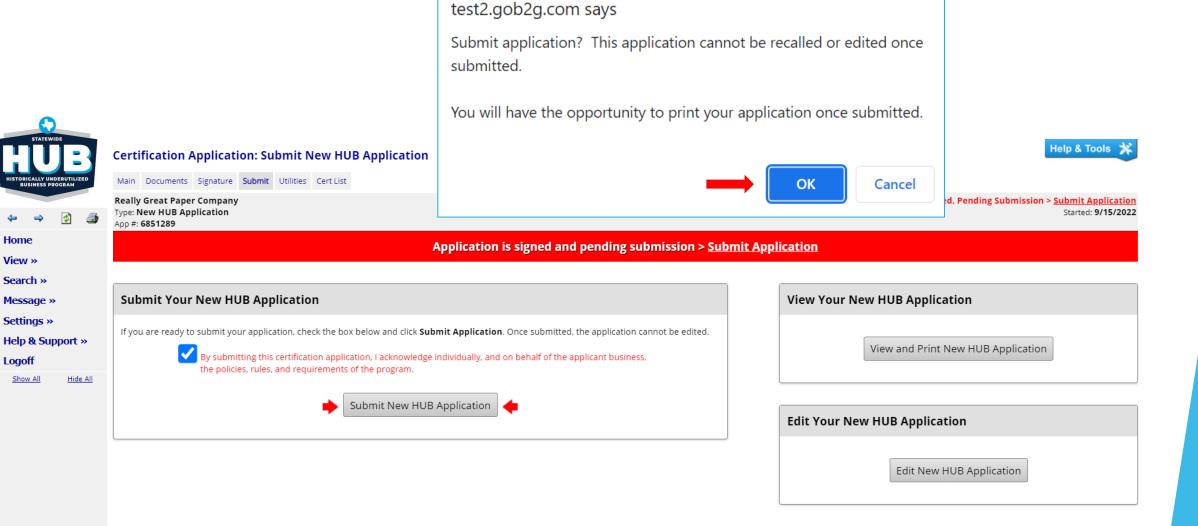
Logged on as: Penelope Paper Really Great Paper Sign New HUB Application

accurate and correctly represents the business, its owners, and its management.

🗸 By electronically signing this certification application, I hereby attest that the information contained herein and attached in electronic format is

Cancel

Submit Application



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Certification Application: Submit New HUB Application

Help & Tools 💥



Applicants can expect to receive a final determination on their application within 90 days. During this time, you may be contacted to supply additional information and/or supporting documentation; a delay in your response will result in an extended period of review.

The Texas Comptroller of Public Accounts reserves the right to inspect in person and/or request original documents by mail of any supporting document at any time during the term of certification.



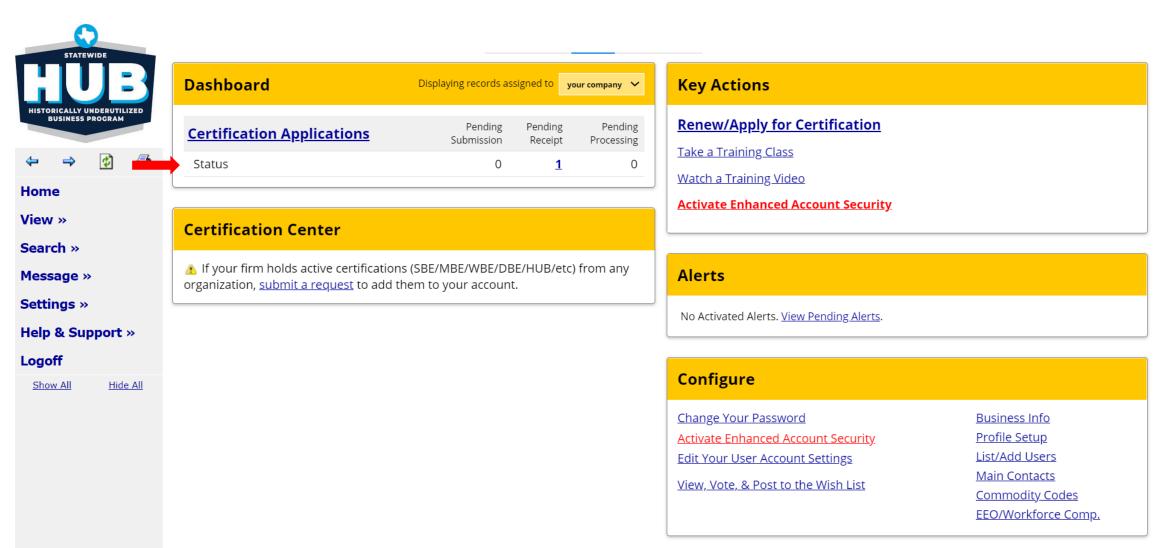
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Customer Support

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Dashboard and Certification Application Status



Certification Application Deadlines

- You have **90 days to complete your application** once you have started the application process.
 - You can extend your 90 days up to 8 times in one-week intervals.
- We currently have an 8-10 week waiting period before an application is assigned to a Certification Analyst.
- After the application is completed, submitted and assigned to a Certification Analyst, it can take up to 90 days to be approved.
 - This is dependent on the applicant providing accurate documentation and responding quickly to inquiries from the Analyst.

Best Practices

- 1) Make sure you select the CORRECT BUSINESS TYPE.
- 2) Make sure you use up-to-date contact information (application section 2).
- 3) Take the time to make sure you use accurate and specific NIGP codes (application section 2) that describe goods and services you know you can provide.
 - A. Using broad NIGP codes that end in "00" will not notify you of bid solicitations. Be specific.



QUESTIONS?

STATEWIDE HUB PROGRAM www.Texas4HUBS.org

1-888-863-5881 | 512-463-5872 StatewideHUBProgram@cpa.texas.gov