

458 CONSOLIDATED REPORT FOR ALCOHOLIC BEVERAGE COMMISSION

09-Apr-2015

| PROCUREMENT CATEGORY | TOTAL EXPENDITURES | TOTAL \$/% SPENT WITH NON HUBS | TOTAL \$/% SPENT WITH HUBS | ANNUAL PROCUREMENT GOAL % |
|----------------------|--------------------|--------------------------------|----------------------------|---------------------------|
| HEAVY CONSTRUCTION   | \$00               | \$00 / 0.00%                   | \$00 / 0.00%               | 11.20%                    |
| BUILDING             | \$00               | \$00 / 0.00%                   | \$00 / 0.00%               | 21.10%                    |
| SPECIAL TRADE        | \$57,857           | \$57,537 / 99.45%              | \$320 / 0.55%              | 32.90%                    |
| PROFESSIONAL         | \$9,915            | \$00 / 0.00%                   | \$9,915 / 100.00%          | 23.70%                    |
| OTHER SERVICES       | \$904,421          | \$798,829 / 88.32%             | \$105,591 / 11.68%         | 26.00%                    |
| COMMODITY PURCHASING | \$955,700          | \$847,815 / 88.71%             | \$107,884 / 11.29%         | 21.10%                    |
|                      | <u>\$1,927,894</u> | <u>\$1,704,182 / 88.40%</u>    | <u>\$223,711 / 11.60%</u>  |                           |

CONSOLIDATED REPORT FOR THE STATE OF TEXAS

|                      |                        |                                 |                               |        |
|----------------------|------------------------|---------------------------------|-------------------------------|--------|
| HEAVY CONSTRUCTION   | \$2,519,375,815        | \$2,455,863,741 / 97.48%        | \$96,948,080 / 3.85%          | 11.20% |
| BUILDING             | \$747,806,010          | \$725,829,761 / 97.06%          | \$132,521,062 / 17.72%        | 21.10% |
| SPECIAL TRADE        | \$274,643,406          | \$225,716,398 / 82.19%          | \$77,197,814 / 28.11%         | 32.90% |
| PROFESSIONAL         | \$333,474,964          | \$300,748,204 / 90.19%          | \$79,631,714 / 23.88%         | 23.70% |
| OTHER SERVICES       | \$2,143,985,738        | \$1,931,776,788 / 90.10%        | \$295,453,898 / 13.78%        | 26.00% |
| COMMODITY PURCHASING | \$2,150,195,761        | \$1,920,771,653 / 89.33%        | \$242,011,757 / 11.26%        | 21.10% |
|                      | <u>\$8,169,481,697</u> | <u>\$7,560,706,547 / 92.55%</u> | <u>\$923,764,326 / 11.31%</u> |        |

458 \*\* ANALYSIS OF AWARDS FOR ALCOHOLIC BEVERAGE COMMISSION

| CERTIFIED HUB GROUP FOR HUB CREDIT | TOTAL # AND % OF HUB VIDS RECEIVING AWARDS | TOTAL DOLLAR AMOUNT AND % AWARDED TO HUBS |
|------------------------------------|--------------------------------------------|-------------------------------------------|
| ASIAN PACIFIC                      | 2 / 7.14%                                  | \$4,029 / 1.80%                           |
| BLACK                              | 3 / 10.71%                                 | \$10,559 / 4.72%                          |
| HISPANIC                           | 9 / 32.14%                                 | \$9,890 / 4.42%                           |
| NATIVE AMERICAN                    | 0 / 0.00%                                  | \$00 / 0.00%                              |
| SERVICE-DISABLED VETERAN           | 0 / 0.00%                                  | \$00 / 0.00%                              |
| WOMAN                              | 14 / 50.00%                                | \$199,231 / 89.06%                        |
| TOTAL                              | <u>28 / 100.00%</u>                        | <u>\$223,711 / 100.00%</u>                |

\*\* ANALYSIS OF AWARDS FOR THE STATE OF TEXAS

| CERTIFIED HUB GROUP      | # OF VIDS ELIGIBLE FOR HUB CREDIT, % | # OF MALES, %         | # OF FEMALES, %       | TOTAL # AND % OF HUB VIDS RECEIVING AWARDS | TOTAL DOLLAR AMOUNT AND % AWARDED TO HUBS |
|--------------------------|--------------------------------------|-----------------------|-----------------------|--------------------------------------------|-------------------------------------------|
| ASIAN PACIFIC            | 1114 / 7.53%                         | 726 / 11.95%          | 388 / 4.45%           | 245 / 6.96%                                | \$102,061,713 / 11.05%                    |
| BLACK                    | 2945 / 19.92%                        | 1814 / 29.87%         | 1131 / 12.98%         | 319 / 9.06%                                | \$104,924,422 / 11.36%                    |
| HISPANIC                 | 4574 / 30.93%                        | 3288 / 54.14%         | 1286 / 14.76%         | 1059 / 30.08%                              | \$222,221,886 / 24.06%                    |
| NATIVE AMERICAN          | 293 / 1.98%                          | 201 / 3.31%           | 92 / 1.06%            | 68 / 1.93%                                 | \$7,898,015 / 0.85%                       |
| SERVICE-DISABLED VETERAN | 44 / 0.30%                           | 44 / 0.72%            | 0 / 0.00%             | 13 / 0.37%                                 | \$1,120,902 / 0.12%                       |
| WOMEN                    | 5817 / 39.34%                        | 0 / 0.00%             | 5817 / 66.75%         | 1817 / 51.60%                              | \$485,537,386 / 52.56%                    |
| TOTAL                    | <u>14787 / 100.00%</u>               | <u>6073 / 100.00%</u> | <u>8714 / 100.00%</u> | <u>3521 / 100.00%</u>                      | <u>\$923,764,326 / 100.00%</u>            |

\*\* THE ANALYSIS IS BASED ON THE TOTAL # OF VENDOR ID NUMBERS THAT WERE ELIGIBLE TO RECEIVE HUB CREDIT. TOTAL # OF CERTIFIED HUBS FOR THE PERIOD OF FY2015 IS 14730.

SUCH AS, 1114 (7.53%) OF VID NUMBERS ELIGIBLE TO RECEIVE HUB CREDIT WERE ASIAN PACIFIC OWNED BUSINESSES, 726 (11.95%) WERE ASIAN PACIFIC MALE OWNED BUSINESSES AND 388 (4.45%) WERE ASIAN PACIFIC FEMALE OWNED BUSINESSES. 245 (6.96%) AWARDS WERE MADE TO ASIAN PACIFIC OWNED BUSINESSES, TOTALING \$102,061,713.00 (11.05%) OF THE TOTAL DOLLARS AWARDED TO HUBS.