



## TEXAS DEPARTMENT OF INFORMATION RESOURCES

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### Supplemental Letter for FY 2017 Annual HUB Report Agency 313

The Department of Information Resources (DIR) HUB Program has a dual role of increasing HUB participation through DIR internal procurements and procurements on behalf of its customers. DIR's good faith efforts to ensure continued HUB participation included the following in accordance with 34 Texas Administrative Code §20.13:

- Increased HUB participation through statewide contracts and internal purchases;
- Reviewed solicitations with an expected value of \$100,000 or more to determine the probability of HUB subcontracting, prior to releasing solicitation documents;
- Participated in vendor orientations to promote HUB policy and HSP requirements;
- Implemented the on-line spot bid portal on Texas.gov for "Doing Business Texas Style" Spot Bid Fair held May 8-9 in conjunction with the Statewide HUB Program's Procurement Connection Seminar and EXPO, and the Dallas/Fort Worth Minority Supplier Development Council's (D/FWMSDC) 2017 ACCESS Business Expo;
- Supported DIR's two Mentor Protégé relationships established in accordance with 34 Texas Administrative Code §20.28;
- Participated in 35 Economic Opportunity Forums (EOFs) and HUB outreach events throughout the state as a sponsor, co-sponsor, exhibitor and/or presenter;
- Participated in 5 Regional Trainings to customer throughout Texas;
- Co-sponsored the *2017 Procurement Connection Seminar and Expo*;
- Provided updates on the HUB program to DIR's Executive Leadership Team;
- Provided updates to DIR Board and subcommittees;
- Participated in 82 vendor outreach events promoting DIR's HUB program and subcontracting opportunities;
- Recorded certified HUB expenditures in non-reportable object codes of \$16,760,005.46;
- Recorded \$663.7 million in sales to HUB vendors through DIR's statewide cooperative contracts, representing 35.05 percent of total sales for FY 2017;
- Offered 322 contracts through HUB vendors. Additional contract opportunities are available through 616 HUB resellers and 1066 subcontractors.

DIR is committed to the State of Texas HUB Program and it will continue to work to increase HUB participation. Should you have any questions regarding the agency's program, please contact Lynn Sanchez at 512-463-9813.

Sincerely,

Hershel Becker  
Chief Procurement Officer  
Texas Department of Information Resources