



GLENN HEGAR TEXAS COMPTROLLER OF PUBLIC ACCOUNTS

November 15, 2018

The Honorable Gregg Abbott
Governor, State of Texas
P.O. Box 12428
Austin, Texas 78711

The Honorable Dan Patrick
Lieutenant Governor, State of Texas
P.O. Box 12068
Austin, Texas 78711

The Honorable Joseph R. Straus, III
Speaker, Texas House of Representatives
P.O. Box 2910
Austin, Texas 78768

Gentlemen:

We are pleased to submit the *Fiscal 2018 Annual Report for the Statewide Historically Underutilized Business (HUB) Program*.

The HUB program is a component of the Texas Procurement Division of the Texas Comptroller of Public Accounts. Texas Government Code §2161.121 requires the program to submit this report, which summarizes and analyzes expenditures made to certified HUBs by state agencies and institutions of higher education from Sept. 1, 2017, through Aug. 31, 2018.

During fiscal 2018, 15,667 firms were registered as Texas-certified HUBs with 4,278 of these firms received 13.08 percent, or \$2,682,307,194, of all statewide expenditures.

A comparison between the total HUB expenditures reflected in the fiscal 2017 and 2018 annual tables on page 3 of the Executive Summary shows that the state's total expenditures with HUBs increased in all six categories.

The HUB report includes state agency rankings, expenditure data and supplemental reports and letters from various state agencies documenting their continued efforts to educate HUBs about procurement opportunities.

This report is available online at www.cpa.state.tx.us/procurement/prog/hub/hub-reporting/hub-report-FY18. If you have questions or require additional information, please contact Laura Cagle-Hinojosa, Statewide HUB Manager, at Laura.Cagle-Hinojosa@cpa.state.tx.us or 512-463-4583.

Respectfully,

A handwritten signature in blue ink that reads "Tres Lorton".

Tres Lorton
Director, Statewide Procurement Division (SPD)

Enclosure