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**Interim Executive Director**  
John S. Raff, P.E.

*Mailing address:*  
P. O. Box 13047  
Austin, TX 78711-3047  
(512) 463-3446  
[www.tfc.state.tx.us](http://www.tfc.state.tx.us)

### Supplemental Letter to the FY 2018 Annual HUB Report for Agency 303

The Texas Facilities Commission (TFC) remains committed to increasing economic opportunities for Historically Underutilized Businesses (HUB). The following outreach and good faith efforts were made during FY 2018:

**HUB Forums-** Provided information about TFC's procurement opportunities while hosting in **two (2)** and participating in **sixteen (16)** Economic Opportunity Forums (EOF). These included:

- PAVED Event *Hosted by TXDOT, TFC, Cap Metro & Austin Community College in Austin, TX*
- 17<sup>th</sup> Annual Conference-Texas Association of African American Chambers of Commerce (TAAACC) in Austin, TX
- Texas State University HUB Expo in San Marcos, TX
- Procurement Connect Seminar & Expo in Austin, TX
- 2017 Business Connect – San Antonio Hispanic Chamber of Commerce in San Antonio, TX
- Moving Business Forward to Succeed in 2018- Tri-County Chamber in Houston, TX
- Houston Minority Supplier Diversity Council Expo in Houston, TX
- 17th Annual Bexar County Small, Minority, Women and Veterans Business Conference, San Antonio, TX
- Connect Forum- Greater Austin Asian Chamber in Austin, TX
- Procurement Connect Seminar & Expo in Beaumont, TX.
- TXDOT- STEP Strategic Training Encouraging Partnership in McAllen, TX
- 2018 Interagency HUB Fair "Marketing for Success" in Austin, TX
- ACCESS 2018/Spot Bid Fair, Irving, TX
- Greater Austin Asian Chamber of Commerce Connect Forum, Austin, TX
- Hosted: Legacy in the Making: Building the LoneStar State, Austin, TX
- Spring 2018 Central Texas Who's Who Showcase/BlueBook, San Marcos, TX
- 2018 SMSDC Premier Face time Event, San Antonio, TX
- City of Austin: Marketing Your Certification: I'm Certified So Now What's Next, Austin, TX

**HUB Certifications-** Assisted **eight (8)** vendors in obtaining HUB certification through TPASS.

**HUB Vendors Assistance-** Conducted **seventy-four (74)** one-on-one consultations with HUB vendors on Doing Business with TFC.

**HUB Education and Training-** To increase HUB participation TFC has developed opportunities to educate HUBs on upcoming procurement opportunities and knowledge of HUB rules, policies and procedures.

- Attends HUB Discussion Work Group (HDWG) meetings. Collaborating with other state agencies thru HDWG and the Texas Assn. of African American/Mexican American Chamber of Commerce (TAAACC/TAMACC) via the Memorandums of Cooperation.
- Attended pre-solicitation submittal conferences to educate vendors about HUB subcontracting requirements.
- Partnered with **five (5)** Prime Contractors to conduct subcontracting for TFC upcoming projects.
- Partnered up with Procurement & Technical Assistance Centers (San Antonio) to present "How to Do Business with TFC"

TFC further supplemented the semi-annual report with additional contracting dollars after analyzing a treasury report requested from the Comptroller. Since HUB outreach and compliance services are performed when managing construction projects for client agencies, inclusion of the associated contract dollars is in the reported data.

Sincerely,

A handwritten signature in blue ink, appearing to read "Naomi Gonzalez".

Naomi Gonzalez  
Acting General Counsel  
[naomi.gonzalez@tfc.state.tx.us](mailto:naomi.gonzalez@tfc.state.tx.us)

**Texas Facilities Commission**

*Physical address: 1711 San Jacinto Blvd, Austin, Texas 78701*

★ *Planning and administering facilities in service to the State of Texas* ★