

## Supplemental Letter for FY 2018 Annual HUB Report for Agency Number 601

The Texas Department of Transportation (TxDOT) continues to support Historically Underutilized Businesses (HUB) and remains committed to increasing HUB participation and procurement opportunities. TxDOT has a multi-faceted outreach program that targets HUBs and encourages companies interested in doing business with the agency to become HUB certified. The good faith efforts listed below reflect TxDOT's achievements and commitment to the on-going support of the HUB Program during fiscal year 2018 (FY18).

### Outreach

TxDOT staff:

- Participated in 68 External Forums which covered:
  - Small business development,
  - Contract bidding, and
  - Networking opportunities;
- Hosted 15 PAVED, Projects Adding Value by Expanding Diversity, events focused on TxDOT projects and networking opportunities;
- Participated in HUB committee meetings to discuss HUB rules, business development trainings, outreach initiatives, and HUB utilization;
- Conducted 139 one-on-ones with Disadvantaged Business Enterprises (DBE)/HUBs allowing the vendors to present their business and provide information on doing business with TxDOT;
- 236 DBE firms that met the HUB certification requirements were submitted to the CPA to receive their HUB certification through the CPA and TxDOT MOA;
- Encouraged and assisted qualified minority, service disabled veterans, and women-owned businesses to become DBE and HUB certified; and
- Managed nine (9) mentor protégé relationships.

### Initiatives

Current initiatives at TxDOT include:

- Managing the Alliance Program that provides construction and business development training for certified DBEs;
- Providing HUB trainings to TxDOT Districts and Divisions covering HUB policy, HUB utilization, HUB compliance, HUB outreach, mentor protégé program, and HUB reporting;
- Participating in Pre-Bid Vendor Conferences to cover HUB requirements of TxDOT procurements; and
- Participating in Post Award Meetings to cover HUB requirements of TxDOT contracts;
- Managed the Texas Business Opportunity and Development (TBOD) Program that provided construction and business development training for certified DBEs until the program ended in February 2018.



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