

# UNIVERSITY of HOUSTON

Office of the Controller

Re: Supplemental Letter for FY2018 Annual HUB Report for Agency Number 730

The University of Houston HUB Program is committed to expanding business opportunities available in order to promote the successful development of growing businesses, to have a positive impact on improving our local economy and to give back to our community. We encourage solicitations from HUB vendors in an effort to award more contracts to those businesses. The HUB Operations Department is responsible for compliance with state HUB requirements, ensuring the university meets its HUB goals, and conducting HUB outreach.

Good faith effort and key accomplishments for the UH HUB Program during the reporting period (September 1, 2017-August 31, 2018) include:

- HUB Procedures/Past Performance has been added as an evaluation criteria for all solicitations over \$10 million. The weight of the criteria is 10%.
- UH HUB Operations facilitated a Mentor Protégé Agreement between J.T. Vaughn (prime building construction contractor) as the mentor and Millennium Glass (glass works subcontractor) as the protégé.
- Hosted Construction HUB Vendor Fair (November 8, 2017) in which HUB vendors were invited to hear about upcoming construction projects and meet one on one with UH prime contractors.
- Hosted UH HUB Vendor Fair (October 11, 2017), in which 92 HUB exhibitors and over 300 university personnel were in attendance (annual event held in October)
- Attended various outreach events in Houston and around the state as a panelist or exhibitor.
- The University of Houston renewed its marketing campaign with D-Mars Publications. Monthly advertising in D-Mars publications are sent on behalf of the University of Houston to various vendors informing them of solicitation opportunities and training seminars. The D-Mars publications are widely read by the Houston minority community.
- In concert with the Houston Minority Supplier Development Council hosted a Harvey Disaster Summit at UH. The goal of the summit was to inform and educate small businesses on opportunities with state agencies, provide FEMA information and identify creative loan packages.
- In collaboration with Univision, American Spanish language broadcast television network, hosted a business summit (POSible HTX). The goal of the summit was to drive local entrepreneurship within the Hispanic community. Entrepreneurs & seasoned businesses had access to critical resources such as new products, tools, platforms industry leaders, keynotes and boot camps to launch and grow their business.

The HUB Program continues to be a priority at the University of Houston. We will continue to identify and encourage HUB participation in the competitive bidding process with the objective of increasing the number of contracts and subcontracts awarded to HUB vendors.

Regards,



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