



TEXAS A&M **INTERNATIONAL** UNIVERSITY

Office of Purchasing

761- FISCAL 2017 SEMI ANNUAL HUB REPORT SUPPLEMENTAL LETTER

Texas A&M International University (TAMIU) continues to support the state HUB Program by fostering an environment that promotes Historically Underutilized Businesses (HUB) participation in procurement and contracting. TAMIU continues to look for ways to increase our level of HUB utilization through participation in HUB events throughout the state and by peer networking. TAMIU co-hosts an event with the Texas A&M System members, to further diversify our HUB vendor base. TAMIU is also a sponsoring agency for a HUB Mentor Protégé Agreement.

Fiscal Year 2017 outreach efforts for TAMIU include:

- September 25-28 TOAL Region Annual Meeting & Vendor Expo, San Marcos, TX
- October 5, 2016 TAMUS HUB Fair (Co-Sponsor), College Station, TX
- October 5, 2016 TAMUS HUB Coordinator Meeting, College Station, TX
- December 7, 2016 SMWVBO 2016 Bexar County Contracting Conference, San Antonio, TX
- April 5, 2017 InterAgency HUB Vendor Fair, Marketing for Success, Austin TX
- May 8-9, 2017 Doing Business Texas Style Spot Bid Fair, Irving, TX
- June 27, 2017 3rd Annual South Texas Business Opportunity Forum, Mercedes, TX

Aside from outreach efforts, we continue to run a proactive program, making a good-faith effort to promote HUB awareness at TAMIU. Purchasing trainings and communications continue to focus on HUB education and on the importance of including HUBs in all opportunities. The Purchasing Department has also taken a more active role in working with our Small Business Development Center and university partners to reach out to potential HUB vendors in order to assist them with the certification process.

GROUP PURCHASES FY17

TREASURY	NON-TREASURY	TOTAL DOLLAR	TOTAL DOLLAR/HUB
\$93,836.24	\$175,483.03	\$269,319.27	\$75,182.52

We will continue to identify possible HUB vendors who are not certified and are doing business with TAMIU to encourage and aid them in the process of becoming certified. TAMIU has proudly taken an active ownership in the program and we will continue to work diligently to encourage and promote the opportunities the program makes possible.

Ann E. Gutierrez
Director of Purchasing & Support Services/HUB Coordinator