



TEXAS DEPARTMENT OF INFORMATION RESOURCES

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STACEY NAPIER
Executive Director

Supplemental Letter for FY 2018 Semi Annual HUB Report Agency 313

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DIR BOARD OF
DIRECTORS
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The Department of Information Resources (DIR) HUB Program has a dual role of increasing HUB participation through DIR internal procurements and procurements on behalf of its customers. DIR's good faith efforts to ensure continued HUB participation included the following in accordance with 34 Texas Administrative Code §20.13:

BEN GATZKE
Presiding Officer

CHRISTIAN ALVARADO

CHARLES BACARISSE

MIKE BELL

STUART A. BERNSTEIN

JAY DYER

JEFFREY TAYON

BRYAN COLLIER
Ex Officio

MELODY PARRISH
Ex Officio

GEORGE RIOS
Ex Officio

- Increased HUB participation through statewide contracts and internal purchases;
- Reviewed solicitations with an expected value of \$100,000 or more to determine the probability of HUB subcontracting, prior to releasing solicitation documents;
- Participated in vendor orientations to promote HUB policy and HSP requirements;
- Maintain and operate the on-line spot bid portal on Texas.gov for "Doing Business Texas Style" Spot Bid Fair to be held May 7-8, 2018 in conjunction with the Statewide HUB Program's Procurement Connection Seminar and EXPO, and the Dallas/Fort Worth Minority Supplier Development Council's (D/FWMSDC) 2018 ACCESS Business Expo;
- Supported DIR's (1) Mentor Protégé relationship established in accordance with 34 Texas Administrative Code §20.28;
- Participated in 17 Economic Opportunity Forums (EOFs) throughout the state as a sponsor, co-sponsor, exhibitor and/or presenter;
- Provided updates on the HUB program to DIR's Executive Leadership Team;
- Provided updates to DIR Board and subcommittees;
- Participated in 12 vendor outreach events promoting DIR's HUB program and subcontracting opportunities;
- Recorded certified HUB expenditures in non-reportable object codes of \$24,750,707;
- Recorded \$320,988,510 in sales by HUB vendors through DIR's statewide cooperative contracts, representing 37.49 percent of total sales for FY 2018;
- Offered 822 contracts through HUB vendors. Additional contract opportunities are available through 1,497 HUB resellers and 1,591 subcontractors.

DIR is committed to the State of Texas HUB Program and it will continue to work to increase HUB participation. Should you have any questions regarding the agency's program, please contact Lynn Sanchez at 512-463-9813.

Sincerely,

Hershel Becker
Chief Procurement Officer