



Supplemental Letter for Fiscal Year 2018 Semi-Annual HUB Report for Agency Numbers 529, 530, 537

The Health and Human Services Commission (HHSC) is committed to the utilization of Historically Underutilized Businesses (HUBs) and minority/woman-owned firms by contracting both directly and indirectly through subcontracting opportunities. Our good faith efforts to maximize HUB participation for the period of September 1, 2017 to February 28, 2018 include the following:

- continued to advance the concept and spirit of the "memorandums of cooperation" with the Texas Association of African American Chambers of Commerce (TAAACC) and the Texas Association of Mexican American Chambers of Commerce (TAMACC) to maximize HHSC's good faith efforts;
- conducted post award meetings with contractors after execution of contracts over \$100,000 to discuss HUB subcontracting plan/reporting requirements;
- conducted HUB subcontracting plan (HSP) training to current and potential contractors, agency contract managers, purchasing personnel, the HUB vendor community, and other interested parties;
- administered Comptroller of Public Accounts (CPA) HUB rules;
- participated in HUB Discussion Workgroup (HDW) meetings to gain knowledge of HUB rules and to promote and enhance an effective statewide HUB Program through education, networking, and proactive feedback;
- encouraged and assisted qualified minority and woman-owned businesses to become HUB certified;
- collectively managed HHS sponsored mentor-protégé relationships and continued with efforts to identify and establish additional formalized relationships as required by 34 TAC 20.298;
- provided training to HUB vendors in regards to accessing agency expenditures by Comptroller object code, which enables them to target the agencies that purchase their products in large volumes;
- determined subcontracting opportunities for inclusion of HUB subcontracting plans in contracts over \$100,000 when applicable, and evaluation of HUB subcontracting plans for compliance as required by 34 TAC 20.285;
- co-sponsored and participated in various economic opportunity forums (EOFs) and related HUB outreach events statewide;
- hosted Internal HUB forum(s) providing HUBs the opportunity to give business presentations to agency management, purchasing, and HUB staff as required by 34 TAC 20.297;
- certified HUB procurement card expenditures: **\$125,641**;
- certified HUB subcontracting expenditures in HUB reportable object codes: **\$50,921,247**;
- notified HUBs not registered on the Centralized Masters Bidders List about HHS bid opportunities; and
- provided internal HUB expenditure reports and program briefings to executive management.

Please let me know if you have any questions or need additional information. Sherice Williams, Procurement and Contracting Services, HUB Manager, serves as the lead staff on this matter. Sherice can be reached at (512) 406-2542 or by e-mail at sherice.williams@hhsc.state.tx.us.

Charles Smith, Executive Commissioner