



Sam Houston State University

A Member of The Texas State University System

OFFICE OF BUSINESS SERVICES

Supplemental Letter for FY 2018 Semi-Annual HUB Report for Agency Number 753

Sam Houston State University (SHSU) continues in its “Good Faith Effort” to accelerate the University’s Historically Underutilized Business (HUB) participation. The University has developed and maintains several initiatives to promote HUB participation.

- *HUB Coordinator* – The University maintains a HUB Coordinator dedicated to assisting HUB vendors in marketing their products to our University and other area universities. The HUB Coordinator also works with University departments in refining the University’s good faith HUB participation efforts.
- *Outreach* – The University is committed to purchasing goods and services from certified HUBs and participates in various events and outreach measures throughout the year which generate HUB awareness for the University’s departmental needs. The following is a sampling of these activities for the first half of fiscal year 2018.

September, met with Allied Associates Commercial, a Hispanic Women owned HUB flooring business out of San Antonio. Discussed the various higher education projects they have completed and the multiple cooperatives they participate with and what they can offer our University.

October, attended the Texas State University Construction HUB in San Marcos. Met with several sub-contractors to discuss opportunities at our University and with prime contractors to discuss opportunities to enhance sub-contractor participation on our projects.

November, attended the Houston Minority Supplier Development Council (HMSDC) Expo at the George R. Brown Convention Center. Met with various vendors and discussed vendor opportunities at our University.

December, met with Checkpoint Services, a woman owned HUB Vendor to discuss their medical supplies product lines and opportunities in marketing their products to our University.

January, attended the Texas A&M College Station and System Sponsored HUB Fair in College Station. Visited with over 50 vendors and discussed opportunities at SHSU.

February, attended Statewide HUB 2018 Procurement Connection Seminar & Expo in Beaumont, Texas. Had an opportunity to network with several local area HUB vendors and attend several seminars that provided informative HUB related content.

- *Mentor/Protégé Program* – The University continues to sponsor the six following mentor/protégé relationships:
 1. E&C Engineers & Consultants and Team Hoke
 2. Grainger, Inc. and The Burgoon Company
 3. ImageNet Consulting and LyncVerse Technologies
 4. NWN Corporation and LyncVerse Technologies
 5. Office Depot BSD and PDME/Hurricane Office Supply & Printing
 6. Steelcase, Inc. and HBI Office Solutions

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Sam Houston State University is an Equal Opportunity/Affirmative Action Institution

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