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Supplemental Letter to the FY 2019 Annual HUB Report for Agency 303

The Texas Facilities Commission (TFC) remains committed to increasing opportunities for Historically Underutilized Businesses (HUB). The following outreach and good faith efforts were made during FY 2019:

HUB Forums- Provided information about TFC's procurement opportunities while participating in **twenty (20) & hosting two (2)** Economic Opportunity Forums (EOF). These included:

- Annual Conference-Texas Association of Mexican American Chamber of Commerce, San Marcos, TX
- 18th Annual Conference-TX Association of African American Chambers of Commerce, San Antonio, TX
- Procurement Business Matchmaking by UTSA PTAC in Austin, TX
- Annual Statewide HUB Procurement Connect Seminar & Expo in Austin, TX
- Connect Forum- Greater Austin Asian Chamber, Austin, TX
- 18th Annual Bexar County Small, Minority, Women & Veterans Business Conference in San Antonio, TX
- Governor's Small Business Forum, San Antonio, TX
- Connect Forum- Greater Austin Asian Chamber, Austin, TX
- Texas MBE Public Policy Day, Austin, TX
- Leadership Conference: Culture Matters by Associated Builders and Contractors, Austin, TX
- D/FW MSDC Hard Hat Construction Expo in Dallas, TX
- Golden Triangle Business Expo in Beaumont, TX
- Greater Houston Business Procurement Expo in Houston, TX
- 2019 Black Business Day at the State Capitol in Austin, TX
- Greater Austin Hispanic Chamber Small Biz U in Austin, TX
- **TFC HUB and Small Business Forum in Austin, TX (in collaboration with Senator West Office)**
- Hispanic Contractor Association of San Antonio presentation in San Antonio, TX
- 2019-"Marketing for Success" HUB Vendor Fair in Austin, TX
- Access 2019 and Senator West Spot Bid Fair in Irving, TX
- Connect Forum- Greater Austin Asian Chamber, Austin, TX
- Annual Conference-Texas Association of Mexican American Chamber of Commerce, San Marcos, TX
- **TFC Annual HUB Construction Expo in Austin**

HUB Certifications- Assisted **six (6)** vendors in obtaining HUB certification through Statewide HUB Program.

Mentor Protégé Agreements- One (1)

HUB Vendors Assistance- Conducted **hundred & three (103)** 1-on-1 meetings w/HUB vendors on Doing Business with TFC.

HUB Education and Training- To increase HUB participation TFC has developed opportunities to educate HUBs on upcoming procurement opportunities and knowledge of HUB rules, policies and procedures.

- Conducted/Coordinated Training: **2-** OSHA 30 sessions & **4-** Writing Winning Proposal sessions
- Attended pre-bid conferences to educate vendors about HUB subcontracting requirements.
- Partnered w/ General Contractors to conduct **eleven (11)** Meet & Greet events for TFC upcoming projects.
- Conducted **four (4)** targeted outreach and training events for TFC upcoming projects.

If you have any questions, please contact Yolanda Strey, TFC's HUB Director at 512.475.453 or email us at hub@tfc.state.tx.us.

Sincerely,

Michael Novak
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