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## TEXAS VETERANS COMMISSION

**THOMAS P. PALLADINO**  
Colonel, US Army (Retired)  
Executive Director

### 403-Fiscal 2019 Annual HUB Report Supplemental Letter

The Texas Veterans Commission (TVC) remains steadfast in good faith to promoting the participation of contracted and non-contracted procurement of goods and services from Historically Underutilized Businesses (HUBs). The semi-annual HUB Report for FY 2019 shows TVC spent \$90,162 with HUBs, totaling 20.64%. The size of TVC typically does not offer many opportunities for a wide variety of contracts outside of office supplies, office machines, telecommunications and internet services, Internal Auditor services, and hotel venues for training purposes. TVC is diligent in getting three quotes for these types of items, showing preference to HUB vendors whenever possible. This includes goods or services that are less than \$5,000.00.

TVC is dedicated to improving HUB participation and increasing HUB connections by participating in as many statewide events and forums. As an example, during FY 2019, TVC participated as an exhibitor and/or attended the following:

- **Comptroller HUB EXPO** – November 2, 2018 – Austin, TX
- **Construction Supplier Diversity Council Prime Connect and Outreach** – March 14, 2019 – Austin, TX
- **UT HUB Expo** – April 5, 2019 – Austin, TX
- **HUB Forum** – April 18, 2019 – Austin, TX
- **2019 "Doing Business Texas Style" Spot Bid Fair** – May 6-7, 2019 – Irving, TX
- **Watauga Small Business Expo** – May 8, 2019 - Watauga, TX
- **Governor's Small Business Forum** – May 9, 2019 – Paris, TX
- **Asian American Chamber of Commerce** – June 5, 2019 – Austin, TX
- **TRS 17<sup>th</sup> Annual Purchasing and HUB Connection Networking Forum** – June 13, 2019 – Austin, TX
- **TFC HUB Outreach Event** – August 7, 2019 – Austin, TX
- **TVC Employment Outreach Event** – August 8, 2019 – Killeen, TX
- **Governor's Small Business Forum** – August 15, 2019 - Nacogdoches, TX

TVC regularly communicates with Veteran business owners to encourage HUB certification and participation in state procurement opportunities. TVC assists eligible vendors with HUB certification through the Texas Comptroller. In addition, TVC facilitated the formation of one new Mentor-Protégé Agreement and is overseeing the relationship in accordance with Title 34, Texas Administrative Code (TAC), §20.298.

TVC strives to comply with requirements of 34 TAC §20.284 (Statewide Annual HUB Utilization Goals). TVC also continues to increase its involvement in HUB forums across the state and encourage vendor participation in the State of Texas HUB Program. For additional information, please contact Chris Wood, Purchaser/CTPM, CTCM/HUB Coordinator at 512-463-0627 or by email at [chris.wood@tvc.texas.gov](mailto:chris.wood@tvc.texas.gov).

Sincerely,

A handwritten signature in blue ink, appearing to read "T. Palladino", with a horizontal line extending to the right.

Thomas P. Palladino  
Executive Director