

711 – Fiscal 2019 Annual HUB Report Supplemental Letter

Texas A&M University submits the following supplemental HUB report information with respect to 711-Texas A&M University-Main and 718 Texas A&M University at Galveston. In the implementation of the universities' ongoing commitments to the State's HUB initiative, Texas A&M has carried out the following activities subsequent to the mid-year report:

- Participation in the annual spot bid fair in Irving with total awards of \$127,013
- Coordinated with the State HUB office on a joint presentation to the local chamber of commerce. Topics covered included an overview of the HUB program, how businesses can register as a HUB and how they can come to do business with the State. 53 business representatives were in attendance.
- Attended TAMACC and TAAACC annual conferences and expos.

As follows is bid data as such bids are issued by Texas A&M University Procurement Services for Texas A&M University Main (711) for the period of 9/1/18 – 8/31/19: 8,246 total bids with 3,187 sent to HUBs (38.6%); of the 3,187 sent to Hubs, TAMU received 376 responses giving a yield rate of 11.8%.

As follows is bid data as such bids are issued by Texas A&M University Procurement Services for Texas A&M University at Galveston (718) for the period of 9/1/18 – 8/31/19: 288 total bids with 61 sent to Hubs (21.2%); of the 61 bids sent, TAMUG received 5 responses giving a yield rate of 8.2%.

Both 711 and 718 utilize a HUB in support of their business travel program with combined total spend of \$30,149 not captured in the final annual report.

As a follow up to a notation in the mid-year supplemental letter, Texas A&M University has had additional HUBs graduate from the HUB program which negatively impacts its overall HUB spend percentage but represents the intended success of the State's HUB initiative.

Sincerely,

Dean K Endler

Dean Endler
Assistant VP for Business Services