

Texas A&M Transportation Institute 3135 TAMU College Station, TX 77843-3135

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## Agency 727 - Fiscal 2019 Annual HUB Report Supplemental Letter

The Texas A&M Transportation Institute (TTI) remains committed to the State of Texas Historically Underutilized Business (HUB) Program. The agency goal is to provide procurement and contracting opportunities for qualified businesses through a competitive procurement process. TTI continues efforts to diversify the vendor base and build on successful in-reach and outreach programs. In addition, the agency partners with other Texas A&M University System (TAMUS) members to maximize HUB participation through collaborative efforts to identify, educate and assist HUB and potential HUB vendors.

A service agency within The Texas A&M University System, TTI's mission is to solve transportation problems through research, to transfer technology and to develop diverse human resources to meet the transportation challenges of tomorrow. As a research agency, there are occasions that TTI must expend funds for unique proprietary equipment and commodities for which there are no HUB sources. These types of expenditures significantly reduce TTI's HUB participation percentage.

TTI's good faith efforts to increase the HUB participation level and the diversification of vendors include the following in-reach and outreach initiatives:

- Continuous promotion of the HUB Program and assistance in identifying and use of HUB vendors for spot purchases through an open-door policy for HUB vendor visits and certification assistance to vendors.
- Identification of subcontracting opportunities in contracts over \$100,000.
- Member of the TAMUS Cooperative Mentor Protégé Program sponsoring agency for mentor/protégé agreement.
- Participation and training within the HUB Discussion Workgroup and the Texas Universities HUB Coordinators Alliance (TUHCA). Host of TUHCA Central/Gulf Coast Chapter website.
- Advertisement in Minority Business Organization publications through TUHCA membership.
- Participation and training at TAMUS HUB Coordinators meetings and the Texas State Comptroller.
- Participation in various Specialized Vendor and Economic Opportunity Forums including but not limited to:
  - University of Houston HUB Event Houston September 03, 2018
  - > 30th Annual TIBH Products and Services Expo Austin September 20, 2018
  - ➤ Co-Sponsored Texas A&M System-wide HUB Event College Station October 10, 2018
  - Procurement Connection Seminar & Expo Austin November 02, 2018
  - InGenesis and ID Screen Print Specialized Forum Huntsville November 09, 2018
  - Bexar Co. Small, Minority, Women & Veteran Business Owners Conf. San Antonio December 05, 2018
  - Lonestar Delivery & Process and Kleen Supply Specialized Forum Webster January 24, 2019
  - > Golden Triangle Procurement Connection Seminar & Expo Beaumont March 5, 2019
  - Doing Business Texas Style Spot Bid Fair Irving, Texas May 6, 2019

Questions regarding the TTI HUB Program should be directed to Krystal Schnettler, TTI HUB Liaison, at (979) 317-2744 or by email at k-schnettler@tti.tamu.edu.

Krystal Schnettler

HUB Liaison, Texas A&M Transportation Institute

cc: Gregory D. Winfree, Agency Director

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