

UNIVERSITY of
HOUSTON

HISTORICALLY UNDERUTILIZED BUSINESS OPERATIONS

The University of Houston #730 (UH) HUB Program is committed to establishing, identifying, and encouraging HUB Vendors to participate in the competitive bid process. The HUB Operations Department (HOD) is responsible for compliance with state HUB requirements to ensure the university meets its HUB goals.

During the reporting period (September 1, 2018-August 31, 2019) UH good faith efforts to increase HUB vendor participation HOD:

- Hosted POSSIBLE HTX (September 2018) a collaboration between the University of Houston and Univision American Spanish language broadcast television network. The summit focused on promoting the growth of new and established Hispanic owned businesses.
- Hosted a construction HUB Vendor Fair (September 2018) where HUB vendors were invited to become knowledgeable about upcoming construction projects. HUB vendors were also provided an opportunity to meet one on one with prime contractors for UH projects. Twelve Prime Contractors and 149 HUB vendors participated in the fair.
- Hosted a HUB Vendor Fair (October 03, 2018); 92 HUB exhibitors and 240 university personnel attended.
- HUB Operations Dept. in partnership with Turner Construction hosted (October 2018) an Advanced Project Management Training workshops (e.g., estimating, scheduling, cost/budgeting etc.)
- HUB Operations Dept. partnered with the Crommens Law Firm to host (November 2018) a Business Development Seminar focused on: Treacherous Terms of Contracts or Subcontractors
- HUB Operations Dept. (HOD) participated in various outreach events focused on increasing HUB participation. For example, HOD attended events held by: The Greater Houston Black Chamber, Women's Business Enterprise Alliance and the Houston Minority Supplier Development Council.
- HUB Operations Dept. continued a partnership with D-Mars Publications to help share contracting opportunities with HUB Vendors.
- Hosted 12 monthly meet and greets the first Wednesday of each month. The meetings provide HUB vendors with an opportunity to speak in-depth with HUB Operations personnel regarding their business services.
- Hosted HUB Forum and Workshops (April 03, 2019) in which potential HUBs and certified HUBs received insightful and detailed information from various exhibiting state agencies about their procurement practices as well as current bid opportunities. Workshops target best in practice procurement and networking tactics. The event turned 31 exhibiting State Agencies and 168 participants.
- Partnered with the Texas Universities HUB Coordinators Alliance (TUHCA) (June 2019) hosted a construction forum. The goal of the forum was to continue to foster long-term relationships between HUB vendors who provide special trade, construction, architectural/engineering services with university prime contractors.
- Partnered with Kitchell Contractors hosted an informational meeting (June 2019) about the upcoming renovation and expansion for the Graduate College of Social Work.
- Partnered with the Cromeens Law Firm hosted (July 2019) a business development seminar focused on providing HUB vendors increased knowledge about ---The Collections Process with An Emphasis on Liens.

UH is committed to the HUB program and will continue our good faith efforts to increase HUB contracting.

Respectfully,



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