



ANGELO STATE UNIVERSITY

Purchasing Office | ASU Station #11010, San Angelo, TX 76909

October 9, 2019

RE: Supplemental Letter for FY 2019 Annual HUB Report Agency Number 737

Angelo State University (“ASU”) submits this supplemental letter to the Historically Underutilized Business (HUB) report to outline our efforts taken to increase HUB vendor utilization in purchases and contracts for ASU. ASU is committed to increasing participation of HUB vendors through outreach efforts and on-campus engagements as summarized below:

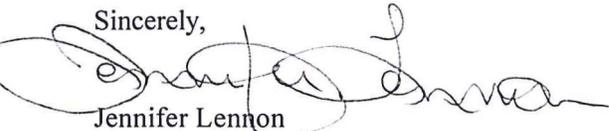
- ASU promoted the HUB Program by attending the following events:
 - San Angelo Chamber of Commerce business expo on September 27, 2018;
 - Statewide HUB expo, *2019 Doing Business Texas Style*, in Austin on November 2, 2018;
 - TxDMV HUB vendor fair, *Marketing for Success*, in Austin on April 18, 2019;
 - Spot Bid Fair, *2019 Aiming for Success*, in Irving on May 6 – 7, 2019;
 - Provided presentations on, “*How to Do Business with the Government*,” for small businesses and HUB vendors at the ASU SBDC on February 28, 2019 and August 27, 2019;
 - HUB/Small business event, *Around the Word*, at Texas Tech University on April 30, 2019;
 - Participated in the HUB Development Work Group meetings via conference calls during FY 2019

- ASU hosted HUB vendor presentations through its “Hear-A-HUB” program:
 - Forbes Promotions, January 15, 2019;
 - Proforma Mac, January 18, 2019;
 - Built for Dreams, January 22, 2019;
 - Hawkins Group, February 7, 2019;
 - Total Office Solutions, February 12, 2019;
 - Digital Resources, February 18, 2019;
 - Concho Business/Longhorn, February 20, 2019;
 - West Enterprises, February 21, 2019;
 - Computer Solutions, February 27, 2019;
 - Visionality, February 28, 2019;
 - Scarborough Specialties, March 21, 2019

- ASU sponsored two mentor/protégé agreements:
 - Taurus Technologies and Hawkins Group;
 - Howard Technologies Solutions and Tekgration LLC

If you have any questions or need additional information, please contact me at jennifer.lennon@angelo.edu or (325) 486-6844.

Sincerely,



Jennifer Lennon

HUB & Logo Licensing Coordinator