



Sam Houston State University

A Member of The Texas State University System

OFFICE OF BUSINESS SERVICES

753 – Fiscal 2019 Annual HUB Report Supplemental Letter

Sam Houston State University (SHSU) continues in its “Good Faith Effort” to accelerate the University’s Historically Underutilized Business (HUB) participation. The University has developed and maintains several initiatives to promote HUB participation.

- *HUB Coordinator* – The University maintains a HUB Coordinator dedicated to assisting HUB vendors in marketing their products to our University and other area universities. The HUB Coordinator also works with University departments in refining the University’s good faith HUB participation efforts.
- *Outreach* – The University is committed to purchasing goods and services from certified HUBs and participates in various events and outreach measures throughout the year which generate HUB awareness for the University’s departmental needs. The following is a sampling of these activities for fiscal year 2019.

September, attended the 2018 Houston Minority Development Council (HMDC) Expo at the George R. Brown Convention Center in Houston. Met various minority and small business vendors and discussed opportunities at our University.

November, hosted Texas University HUB Coordinator Alliance (TUHCA) quarterly meeting on our campus. The local chapter of TUHCA is made up of HUB Coordinators and Procurement Directors from area universities to include Lamar, University of Houston, Texas A&M schools and agencies, University of Texas and Sam Houston. HUB vendors Ingensis and ID Screenprint presented their product and services offerings.

January, attended the monthly Greater Houston Business Procurement Forum. Spoke to the vendors in attendance about the University’s need for vendors eligible for HUB certification and looking for an interest in partnering with our construction prime contractors.

March, the 23rd Annual HUB/Vendor Show was held at the Region 6 Education Service Center. The event was held in collaboration with SHSU’s Small Business Development Center, Texas Department of Criminal Justice, Walker County, the City of Huntsville, Huntsville ISD and our new sponsor Region 6 Education Service Center. 63 vendors participated and over 170 attendees visited with vendors. We received many positive comments about the number of attendees, the potential for future opportunities with our organizations and the new venue for the event.

May, attended the two day Access 2019 Spot Bid Fair hosted by the Dallas/Fort Worth Minority Supplier Development Council and sponsored by Senator Royce West.

August, the University renewed sponsorship of the Greater Houston Business Procurement Forum. This organization advocates opportunities to promote and enhance the success of “Economically and Socially Disadvantaged Businesses”.

- *Mentor/Protégé Program* – The University continues to sponsor two mentor/protégé relationships:
 1. Office Depot BSD and PDME
 2. WW Grainger and The Burgoon Company

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HUB Coordinator

Sam Houston State University is an Equal Opportunity/Affirmative Action Institution

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