



TEXAS DEPARTMENT OF INFORMATION RESOURCES

P.O. Box 13564 ♦ Austin, TX 78711-3564 ♦ www.dir.texas.gov

Tel: (512) 475-4700 ♦ Fax: (512) 475-4759

AMANDA CRAWFORD
Executive Director

Supplemental Letter for FY 2019 Semi Annual HUB Report Agency 313

—◆—
DIR BOARD OF
DIRECTORS
—◆—

BEN GATZKE
Presiding Officer

CHRISTIAN ALVARADO

CHARLES BACARISSE

MIKE BELL

STUART A. BERNSTEIN

JAY DYER

JEFFREY TAYON

JAMES BASS
Ex Officio

STEVE BUCHE
Ex Officio

NANCY CLARK
Ex Officio

The Department of Information Resources (DIR) HUB Program has a dual role of increasing HUB participation through DIR internal procurements and procurements on behalf of its customers. DIR's good faith efforts to ensure continued HUB participation included the following in accordance with 34 Texas Administrative Code §20.287:

- Increased HUB participation through statewide contracts and internal purchases;
- Reviewed solicitations with an expected value of \$100,000 or more to determine the probability of HUB subcontracting, prior to releasing solicitation documents;
- Participated in vendor orientations to promote HUB policy and HSP requirements;
- Maintain and operate the on-line spot bid portal on Texas.gov for "Doing Business Texas Style" Spot Bid Fair to be held May 6-7, 2019 in conjunction with the Statewide HUB Program's Procurement Connection Seminar and EXPO, and the Dallas/Fort Worth Minority Supplier Development Council's (D/FWMSDC) 2019 ACCESS Business Expo;
- Supported DIR's (2) Mentor Protégé relationship established in accordance with 34 Texas Administrative Code §20.298;
- Participated in 12 Economic Opportunity Forums (EOFs) throughout the state as a sponsor, co-sponsor, exhibitor and/or presenter;
- Provided updates on the HUB program to DIR's Executive Leadership Team;
- Provided updates to DIR Board and subcommittees;
- Recorded certified HUB expenditures in non-reportable object codes of \$10,028,102;
- Recorded \$289,312,180 in sales by HUB vendors through DIR's statewide cooperative contracts, representing 31.25 percent of total sales for FY 2019 year to date;
- Offered 266 contracts through HUB vendors. Additional contract opportunities are available through 625 HUB resellers and 1,030 subcontractors.

DIR is committed to the State of Texas HUB Program and it will continue to work to increase HUB participation. Should you have any questions regarding the agency's program, please contact Lynn Hodde at 512-463-9813.

Sincerely,

Hershel Becker
Chief Procurement Officer