

## Supplemental Summary for Fiscal Year 2020 Annual HUB Report for Agency 743

The University of Texas at San Antonio continues to strive to serve the diverse community of San Antonio and the State of Texas by providing contract opportunities and assistance to historically underutilized businesses and businesses that strive to become HUB certified. In this challenging year, the impact of the pandemic on small businesses—especially those owned by individuals from underrepresented populations—is nothing short of devastating. Additionally, we ensure HUB vendors are strategically included in our electronic catalog system, Rowdy Exchange.

The HUB program functions as part of a greater coordinated effort at UTSA, which involves several units within the university's Institute for Economic Development (IED): the Procurement Technical Assistance Center (PTAC), the Small Business Development Center (SBDC), the Center for Government Contracting (CGC), and the Minority Business Development Agency (MBDA) Business Center.

To ensure our university is well-connected with HUB vendors throughout Texas, UTSA established a comprehensive outreach program. This program is designed to increase awareness among our campus community of HUB vendors, while also increasing vendor awareness of business opportunities at UTSA. Outreach efforts are conducted in coordination with the following organizations:

- UTSA Procurement Technical Assistance Center (sponsored by the Defense Logistics Agency/Department of Defense)
- UTSA Minority Business Development Administration (sponsored by the Department of Commerce)
- UTSA Small Business Development Center
- San Antonio Small Business Administration Office
- Greater Asian Chamber of Commerce
- Black Chamber of Commerce
- Greater Hispanic Chamber of Commerce
- Women Business Council
- Minority Supplier Development Council
- West Chamber of Commerce
- Hispanic Contractor Association

These efforts have resulted in positive gains in HUB vendor participation on procurements, as well as increased HUB awards. Since the implementation of UTSA's online bidding tool in 2020, more than 700 HUB solicitations were distributed to the HUB community for bidding.

Sincerely,

*Bruce Williams*

Bruce Williams II  
HUB Program Manager