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Agency 727 – Fiscal 2020 Semi-Annual HUB Report Supplemental Letter

The Texas A&M Transportation Institute (TTI) remains committed to the State of Texas Historically Underutilized Business (HUB) Program. The agency goal is to provide procurement and contracting opportunities for qualified businesses through a competitive procurement process. TTI continues efforts to diversify the vendor base and build on successful in-reach and outreach programs. In addition, the agency partners with other Texas A&M University System (TAMUS) members to maximize HUB participation through collaborative efforts to identify, educate and assist HUB and potential HUB vendors.

A service agency within The Texas A&M University System, TTI's mission is to solve transportation problems through research, to transfer technology and to develop diverse human resources to meet the transportation challenges of tomorrow. As a research agency, there are occasions that TTI must expend funds for unique proprietary equipment and commodities for which there are no HUB sources. These types of expenditures significantly reduce TTI's HUB participation percentage.

TTI's good faith efforts to increase the HUB participation level and the diversification of vendors include the following in-reach and outreach initiatives:

- Continuous promotion of the HUB Program and assistance in identifying and use of HUB vendors for spot purchases through an open-door policy for HUB vendor visits and certification assistance to vendors.
- Identification of subcontracting opportunities in contracts over \$100,000.
- Member of the TAMUS Cooperative Mentor Protégé Program – sponsoring agency for mentor/protégé agreement.
- Participation and training within the HUB Discussion Workgroup and the Texas Universities HUB Coordinators Alliance (TUHCA). Host of TUHCA Central/Gulf Coast Chapter website.
- Advertisement in Minority Business Organization publications through TUHCA membership.
- Participation and training at TAMUS HUB Coordinators meetings and the Texas State Comptroller.
- Participation in various Specialized Vendor and Economic Opportunity Forums including but not limited to:
 - Co-Sponsored Texas A&M System-wide HUB Event – College Station – November 14, 2019
 - University of Houston – Downtown 2019 Annual Bid Fair – December 10, 2019
 - Representation at the Golden Triangle Procurement Connection Seminar & Expo – Beaumont – March 3, 2020

Questions regarding the TTI HUB Program should be directed to Krystal Schnettler, TTI HUB Liaison, at (979) 317-2744 or by email at k-schnettler@tti.tamu.edu.

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cc: Gregory D. Winfree, Agency Director
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