



TEXAS GENERAL LAND OFFICE  
GEORGE P. BUSH, COMMISSIONER

Agency 305 - Fiscal 2021 Semi-Annual HUB Report Supplemental Letter

The GLO made the following good faith efforts towards increasing economic opportunities for Historically Underutilized Businesses (HUBs) during FY21:

**Outreach**

- The GLO attended or hosted 10 Economic Opportunity Forums, Semi-Annual meetings, Advocacy Group meetings, hosted or attended 45 HUB events (HUB Discussion Work Group meetings, internal HUB forums, pre-proposal conferences and solicitation kick-off meetings), promoting GLO's HUB program and subcontracting opportunities.
- HUB staff actively participates in HUB Discussing Workgroup meetings composed of state purchasers and HUB Coordinators to gain knowledge of HUB rules, networking and provide proactive feed-back.
- Encourage and assist qualified minority and woman-owned businesses to become HUB certified.
- HUB staff facilitates potential vendor presentations to introduce and showcase their products and services to GLO staff.

**HUB Subcontracting**

- HUB Subcontracting Plan compliance has increased in combination with HUB staff emailing prime contractor's a list of responsibilities for reporting monthly HUB expenditures and offering HSP "courtesy" reviews.
- HUB staff conducts HUB Subcontracting Plan presentations at pre-proposal conferences to provide potential prime contractors an overview of HUB policies and HUB subcontracting compliance.
- The HUB staff conducts Post Award meetings to outline the contractor's HUB requirements throughout the term of the contact.
- HUB staff attends GLO's Procurement kick-off meetings to review solicitations with an expected value of \$100,000, or more to identify HUB subcontracting opportunities.
- Also, the HUB subcontracting utilization was \$21,790,335.

**Constraints Affecting HUB Goal Attainment**

HUB goals set forth in the 2009 Disparity Study are not applicable to the agency due to specialized program requirements such as geographic locations of the work, unique missions of the agency such costs to operate the State Energy Management Program and distribution of natural pipelines, operation of the 10 skilled veteran nursing homes, pharmaceuticals for the veterans nursing homes, certified land appraisers in remote areas of the state, and architects experienced in world-class historical museum design.

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