



Supplemental Letter for FY 2022 Annual HUB Report Agency 313

The Department of Information Resources (DIR) HUB Program has a dual role of increasing HUB participation through DIR internal procurements and procurements on behalf of its customers. DIR's good faith efforts to ensure continued HUB participation included the following in accordance with 34 Texas Administrative Code §20.13:

- ▶ Increased HUB participation through statewide contracts and internal purchases;
- ▶ Reviewed solicitations with an expected value of \$100,000 or more to determine the probability of HUB subcontracting, prior to releasing solicitation documents;
- ▶ Participated in vendor orientations to promote HUB policy and HSP requirements;
- ▶ Maintain and operate the on-line spot bid portal on Texas.gov for "Doing Business Texas Style" Spot Bid Fair on May 2-3, 2022, in conjunction with the Statewide HUB Program's HUB EXPO, and the Dallas/Fort Worth Minority Supplier Development Council's (D/FWMSDC) 2022 ACCESS Business Expo;
- ▶ Hosted and maintained the on-line spot bid portal on Texas.gov for Houston Minority Supplier Development Council (HMSDC) Spot Bid Fair sponsored by Senator Miles and Senator Alvarado, on June 28, 2022;
- ▶ Participated in 59 Economic Opportunity Forums (EOFs) throughout the state as a sponsor, co-sponsor, exhibitor and/or presenter;
- ▶ Provided updates to DIR Board and subcommittees;
- ▶ Participated in 145 HUB and vendor outreach events promoting DIR's HUB program and subcontracting opportunities;
- ▶ Recorded \$1.081 Billion in sales by HUB vendors through DIR's statewide cooperative contracts, representing 35.43 percent of total sales for FY 2022;
- ▶ Offered 285 contracts through HUB vendors. Additional contract opportunities are available through 709 HUB resellers and 1,362 subcontractors.

DIR is committed to the State of Texas HUB Program, and it will continue to work to increase HUB participation. Should you have any questions regarding the agency's program, please contact Lynn Hodde Blue at 512-463-9813.

Sincerely,

Hershel Becker

Chief Procurement Officer