



Agency 717 Fiscal Year 2022 Annual HUB Report Supplemental Summary

Texas Southern University (TSU) is enthusiastic and dedicated to promoting a Good-Faith Effort that supports and develops Texas-certified Historically Underutilized Businesses (HUBs). TSU's HUB Program ensures compliance with the state of Texas HUB laws, assists departments in locating HUB suppliers, and offers HUB assistance to facilitate access and contracting opportunities. TSU continues to make a Good-Faith Effort to meet or exceed the awards of goods, services, and construction contracts to HUBs in accordance with the Texas Gov't Code§ 2161.252 and Texas Administrative Code§ 111.14.

TSU offers the following information to supplement the FY22 Annual HUB report to illustrate its Good-Faith to identify and understand how to do business with TSU, inform HUB suppliers of upcoming opportunities, and award contracts to Historically Underutilized Businesses.

Good-Faith Efforts Highlights:

- Participated as a panelist, presenter, or facilitator in multiple HUB-related forums: Greater Houston Black Chamber Forum, Houston Business Technology Center, Greater Houston Business Procurement Forum, Fort Bend ISD's small Business Enterprise Forum, Tri-County Regional Black Chamber of Commerce – Regional Opportunity Forum, Doing Business Texas Style Spot Fair & HUB Expo, Lone Star College B2B Networking Forum.
- Revised TSU's HUB strategic plan to increase training, mentoring, and HUB-sponsored events in Houston and the Greater Third Ward Area.
- Held a virtual workshop, "How to do Business with Texas Southern University."
- Review of HUB Subcontracting Plans.
- Top 50 Agency Total Expenditures - FY 2021, FY 2020, FY 2019, FY 2018
- Top HBCU for HUB Expenditures - FY2021, FY 2020

Ongoing Activities:

- Promote a "*Think Hubs First*" environment to increase HUB participation
- Continue to utilize the centralized master bidders list (CMBL) to increase the number of bids solicited from HUB's.
- Continue to utilize cooperative and purchasing contracts with HUB-awarded vendors.
- Expansion of our HUB vendor database
- Encourage Prime Contract vendors to extend subcontracting opportunities to HUBs

TSU increased HUB participation in several categories this fiscal year by promoting HUB awareness with University departments and will continue through FY23. However, while we continue actively researching and pursuing potential HUB vendors, TSU had few opportunities for Heavy Construction. Additionally, TSU did not see a significant improvement in Other Services due to two major contracts, Sodexo and Ellucian.

In closing, TSU remains committed to promoting HUB inclusion and continues to work to increase HUB participation.

Respectfully Submitted,

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Interim, Executive Director, Procurement Services