

Supplemental Letter for FY22 Annual HUB Report – Agency 729

It is the policy of UT Southwestern Medical Center (UTSWMC) to encourage and promote contracting and subcontracting opportunities with Historically Underutilized Businesses (HUBs). It is the mission of UTSWMC to promote fair and equal opportunities for diversity in our supplier base and economic growth in the business communities in which we serve as an academic medical center.

State Goals vs UTSWMC Internal Goals:

Procurement Category	State Goals	UTSW Internal Goals	% Spent with HUBs
Heavy Construction *	11.20%	N/A	N/A
Building Construction	21.10%	21.10%	24.77%
Special Trades	32.90%	32.90%	23.31%
Professional Services	23.70%	3.28%	1.35%
Other Services	26.00%	9.69%	1.63%
Commodities	21.10%	8.50%	5.04%

*UTSWMC does not procure heavy construction.

UTSWMC continues to seek new ways to engage with HUB firms and encourage participation in procurement opportunities. The UTSWMC HUB program focused on implementing process improvements and engaging in targeted outreach events to draw more qualified HUB firms with specific business capabilities in Dallas/Fort Worth and the surrounding areas. The UTSWMC HUB coordinator and executive leadership are working with advocacy community leaders to receive their recommendations and provide them with feedback as part of the strategic initiatives.

In this reporting period, UTSWMC's good faith efforts included but were not limited to:

- The FY22 HUB-Staff Coordinating Group reviewed updated HUB goals, strategic internal, and external initiatives
- Hosted a Construction Workshop
- Participated in the Dallas/Fort Worth Minority Supplier Development Council's ACCESS/Spot Bid Fair and Hard Hat Construction event
- Participated in the 1st Inaugural Health Care Spot Bid Fair hosted at Paul Quinn College
- Hosted the 1st Annual Diversity Supplier Community Advocate Leader's meeting at UTSWMC
- Participated in the HUB Coordinators Goods, Services, and Construction workshops
- Participated in the Government Procurement Conference and Regional Hispanic Contractors Association's Construction Day
- Facilitated numerous internal departmental HUB training sessions
- Developed new HUB training course for all UTSWMC requestors of goods and services

As our HUB program has continued to progress, UTSWMC has rebranded the initiatives focusing on building external relationships in the North Texas metroplex and increasing internal awareness to elevate our HUB participation in all applicable procurement categories.



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