

Re: Supplemental Letter for FY 2022 Annual HUB Report for Agency Number 737

Angelo State University ("ASU") is providing this letter to supplement the Annual Historically Underutilized Business ("HUB") Report. This letter serves to provide information on ASU's efforts to increase HUB vendor utilization and outreach efforts:

- O HUB & Small Business Events Attended:
 - > 09/02/21 HUB Talk Report virtual training
 - > 09/10/21 2nd Annual Procurement Expo Greater Houston Black Chamber of Commerce
 - ➤ 10/27/21 Summus/Staples Vendor Show
 - > 12/02/21 13th Annual Meet the Buyer Purchasing Forum Procuring in the Private Sector & Beyond
 - ➤ 12/07/21 UTSA Virtual Matchmaking Event
 - > 12/09/21 Governor's Small Business Webinar series: The Importance of Business Planning
 - > 01/18/22 Co-hosted a HUB Mentor/Protégé virtual forum with SBDC, TWC, TDLR, and CPA
 - > 01/27/22 HUB Program Texas Education X Advocacy Series
 - > 03/08/22 Access to HCC Procurement Expo
 - ➤ 03/30/22 Building Business in Government Markets
 - ➤ 04/06/22 2022 Marketing for Success 8th Annual HUB Vendor Fair
 - > 04/26/22 Greater Houston Business Procurement Forum: Where Business Takes Place
 - > 05/02/22 2022 Spot Bid Fair Doing Business Texas Style
 - > 05/03/22 TTUS Small Business Expo Out of This World
 - > 05/12/22 Amazon Business and Texas HUB Lunch and Learn
 - ➤ 06/07/22 TRS 20th Annual Purchasing & HUB Connection
 - > 06/08/22 UH System HUB Virtual Forum & Workshop
 - ➤ HUB Development Work Group and TUHCA North TX Chapter HUB meetings
- Community Outreach: Participated in some Concho Cadres new business welcome events and contacted small businesses to explain the HUB Program certification process.
- o HUB Mentor/Protégé Program: ASU sponsors 3 Mentor/Protégé agreements. ASU hosted meetings to assess status of agreements and HUB development goals.

ASU is committed to promoting the State of TX HUB Program and will continue to work towards increasing our HUB utilization. If you have questions, please contact me at (325) 486-6844 or jennifer.lennon@angelo.edu.

Regards,

Jennifer Lennon

HUB & Logo Licensing Coordinator