

### GOVERNOR GREG ABBOTT

# 300 & 301 - Fiscal Year 2023 Annual HUB Report Supplemental Letter

The Office of the Governor is committed to providing Historically Underutilized Businesses (HUBs) the opportunity to participate in the Office's procurement process for all goods and services. At every opportunity, the Office of the Governor contracts with vendors who are either HUBs or who sub-contract with HUBs. Since September 1, 2022, the Office of the Governor has contracted Prime Contractors who subcontracted for \$1,751,262 with HUBs.

Not reflected in our expenditure totals and percentages are the many small business forums and workshops that our office of Economic Development and Tourism – Office of Small Business Assistance performs. The office has helped to increase contracting opportunities for Texas small businesses by educating them through forums and workshops held statewide in collaboration with the Texas Workforce Commission. These provide a great opportunity to network and connect with industry specialists, government officials, service providers and other regional businesses.

Additional forums and workshops are scheduled for FY24 focusing on a wide range of opportunities available to all businesses, including minority and woman owned businesses, veterans, and businesses interested in expanding globally.

In addition, The Governor's Commission for Women provides resources and tools for the Women of Texas with a focus area on Women-owned businesses. A major event the Commission participated in was the State Agency Council Sponsored Female Entrepreneurship Panel which hosted a roundtable discussion on how women can start businesses in Texas.

The Office of the Governor will continue its' commitment to the State of Texas' HUB program.

Notable events by the Office of the Governor is outlined on the following page.

Sincerely,

Terrie Boland Director of Financial Services

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**HUB** Coordinator



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# **Notable Events by Office of the Governor:**

- Sep 21, 2022 Governor's Small Business Series Laredo South Texas
- Oct 06, 2022 Governor's Small Business Series South Padre Island South Texas
- Oct 27, 2022 Governor's Small Business Series Kerrville Central Texas
- Nov 10, 2022 Governor's Small Business Series Corsicana North Texas
- Dec 08, 2022 Governor's Small Business Series Bryan/College Station East Texas
- Dec 13, 2022 GSBWS Texas Small Business Credit Initiative Statewide (Webinar)
- Dec 20, 2022 GSBWS Marketing Tools for Small Business Statewide (Webinar)
- Dec 28, 2022 GSBWS State Trade Expansion Program Statewide (Webinar)
- Feb 01, 2023 GSBWS Let's Talk Texas (Webinar)
- Feb 14, 2023 GSBWS Ready, Set, Export! Statewide (Webinar)
- Mar 16, 2023 GSBWS Food Trucks 101 Statewide (Webinar)
- May 04, 2023 Governor's Small Business Summit Temple Central Texas
- May 18, 2023 Governor's Small Business Summit Abilene North Texas
- Jun 01, 2023 Governor's Small Business Summit Amarillo West Texas
- Jun 15, 2023 Governor's Small Business Summit The Woodlands East Texas
- Jun 29, 2023 Governor's Small Business Summit Kingsville South Texas
- Jul 13, 2023 Governor's Small Business Summit Arlington North Texas
- Jul 27, 2023 Governor's Small Business Summit Stephenville North Texas
- Aug 10, 2023 Governor's Small Business Summit McAllen South Texas
- Aug 24, 2023 Governor's Small Business Summit Marshall East Texas