

Supplemental Summary for Fiscal Year 2023 Annual HUB Report for Agency 743

The University of Texas at San Antonio continues to strive to serve the diverse community of San Antonio and the State of Texas by providing contract opportunities and assistance to historically underutilized businesses and businesses that strive to become HUB certified.

Over the past three years, we've encountered noteworthy challenges in our HUB program. These include the loss of substantial HUB contracts due to vendors opting not to re-certify, those graduating from the program, and others facing de-certification. Additionally, we've recently witnessed a trend of major Information Technology upgrades through GPO awarded non-HUB firms, resulting in missed HUB opportunities.

"You can rest assured that UTSA's dedication to supporting the HUB program remains unwavering and stronger than ever."

UTSA's HUB Program has a rich history of fostering collaboration to engage with existing HUBs while also nurturing the growth of new ones throughout San Antonio and the state of Texas. In an effort to expand partnership opportunities, UTSA maintains a close working relationship with key stakeholders, including San Antonio's Chambers of Commerce, and Contractors Associations.

Moreover, UTSA's HUB Program, in collaboration with SAISD Procurement Services and Alamo Colleges Procurement Services, hosts a series of quarterly workshops. These workshops play a vital role in aiding in the development of HUB businesses by preparing them to engage in bidding on contract opportunities.

UTSA will maintain focus on the long-term sustainability and growth of our HUB program. By addressing the challenges our HUB vendors are facing and advocating for their interests, we will help them weather the current financial climate and continue to make valuable contributions to the UTSA and the state of Texas procurement landscape.

Thank you for your enduring leadership and tireless advocacy on behalf of HUB businesses and the great state of Texas. With your ongoing support, we eagerly anticipate the continued expansion of the HUB program.

Sincerely,



Bruce Williams II
Assistant Director of Purchasing/HUB Program