

### **Supplemental Summary for Fiscal Year 2023 Semi-Annual HUB Report for Agency 743**

The University of Texas at San Antonio continues to strive to serve the diverse community of San Antonio and the State of Texas by providing contract opportunities and assistance to historically underutilized businesses and businesses that strive to become HUB certified.

Over the past two year we have lost major HUB contracts due to Vendor's not re-certifying as a HUB Vendor, Graduating vendors, and De-Certified vendors. Today's financial climate has resulted in the HUB Program and vendors facing numerous challenges: state-wide budgets cuts, limited bidding opportunities, canceled in-person networking events, virtual operations, and significant declines in HUB vendor business capacity.

"Rest assured that UTSA's commitment to supporting the HUB program is stronger than ever."

UTSA's HUB Program prides itself on a strong legacy of collaboration to connect with existing HUBs and support the development of new ones in San Antonio and throughout Texas. To expand partnership opportunities, the HUB Program works closely with San Antonio's Chambers of Commerce, the Contractors Association of San Antonio and UT System to organize events, speaking engagements and trainings. Additionally, UTSA's HUB Program, SAISD Procurement Services and Alamo Colleges Procurement Services work closely to host a series of quarterly workshops to assist businesses recover post-pandemic by preparing them to work with other agencies and improve their skills with securing contracts.

The major objectives for our outreach program are (1) to increase awareness and availability of Vendors capable of supplying needed materials, supplies, equipment, and services, and (2) to increase the vendor community's awareness of business opportunities at UTSA as well as the requisite business processes and procedures.

Thank you for your continued leadership and advocacy on behalf of HUB businesses and state of Texas. With ongoing support, we look forward to continue growing UTSA's HUB program to create even more opportunities for HUB's throughout our city and state.

Sincerely,



**Bruce Williams II**  
HUB Program Manager