<u>Re: Supplemental Letter for FY2024 Annual HUB Report for Agency Number 737</u>

Angelo State University ("ASU") is providing this letter to supplement the Annual Historically Underutilized Business ("HUB") Report. This letter serves to provide information on ASU's efforts to increase HUB vendor utilization and outreach efforts:

- Attended TX Comptroller HUB Training and HUB Development Work Group meetings between 9/1/23 to 8/31/24.

- Outreach efforts include:

    o *HUB & Small Business Events Attended:*

        ➤ 09/28/23 – Hear A HUB Program Virtual Presentation: Sunny Anne, LLC
        ➤ 10/04/23 – Internal HUB Program Presentation for ASU Departments
        ➤ 10/19/23 – Governor's Small Business Summit – San Angelo
        ➤ 11/02/23 – Meet the Buyer for Small Businesses – San Angelo
        ➤ 11/08/23 – Summus Industries 2023 Virtual Office Supply Show
        ➤ 12/06/23 – Bexar County Business Conference
        ➤ 02/01/24 – Hear A HUB Program Virtual Presentation: Tekgration, LLC
        ➤ 02/28/24 – Hear A HUB Program Virtual Presentation: Mavich, LLC
        ➤ 03/01/24 – 5th Annual Houston Business Matchmaker virtual event
        ➤ 04/05/24 – Co-hosted the Annual TXDMV and other state agencies HUB vendor fair
        ➤ 05/14-5/15/24 – Annual Senator West Spot Bid Fair
        ➤ 06/04/24 – Annual Texas Tech University System Small Business Fair
        ➤ 08/28/24 – Annual University of Houston Small Business and HUB Vendor virtual event

    o *Community Outreach:* Participated in some Concho Cadres new business welcome events. Contacted small businesses to explain the HUB Program certification process and provided HUB vendors with an opportunity to give presentations.

- *HUB Mentor/Protégé Program:* ASU sponsors 3 Mentor/Protégé agreements. ASU hosted meetings to assess status of agreements and HUB development goals.

ASU is committed to promoting the State of TX HUB Program and will continue to work towards increasing our HUB utilization.   If you have questions, please contact me at (325) 486-6844 or Jennifer.lennon@angelo.edu.

Regards,

Jennifer Lennon

Jennifer Lennon
HUB & Logo Licensing Coordinator