



Sam Houston State University

A Member of The Texas State University System

OFFICE OF BUSINESS SERVICES

753 – Fiscal 2024 Annual HUB Report Supplemental Letter

Sam Houston State University (SHSU) continues in its “Good Faith Effort” to accelerate the University’s Historically Underutilized Business (HUB) participation. The University has developed and maintains several initiatives to promote HUB participation.

- *HUB Coordinator* – The University maintains a HUB Coordinator dedicated to assisting HUB vendors in marketing their products to our University and other area universities. The HUB Coordinator also works with University departments in refining the University’s good faith HUB participation efforts.
- *Outreach* – The University is committed to purchasing goods and services from certified HUBs and participates in various events and outreach measures throughout the year which generate HUB awareness for the University’s departmental needs. The following is a sampling of these activities for the year of fiscal year 2024.
- Sept - August - Attended the Greater Houston Business Procurement Forum (GHBPF) at Houston Community College with a Purchaser to represent SHSU and SRSU. This is a monthly breakfast that SHSU attends every month.
- May - Attended the Senator West Spot Bid Fair
- Dec – Attending the Bexar County Business Expo
- *Mentor/Protégé Program* – The University continues to sponsor the 3 following mentor/protégé relationships and continues to look at establishing new relationships in the future as well.
 1. Staples and Summus
 2. WW Grainger and Bullchase Inc.
 3. MSC and Industrial Solutions

Cynthia Tate Guajardo

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