



Supplemental Letter for FY 2025 Semi-Annual HUB Report Agency 313

The Department of Information Resources (DIR) HUB Program has a dual role of increasing HUB participation through DIR internal procurements and procurements on behalf of its customers. DIR's good faith efforts to ensure continued HUB participation included the following in accordance with 34 Texas Administrative Code §20.284:

- ▶ Increased HUB participation through statewide contracts and internal purchases;
- ▶ Reviewed solicitations with an expected value of \$100,000 or more to determine the probability of HUB subcontracting, prior to releasing solicitation documents;
- ▶ Participated in vendor orientations to promote HUB policy and HSP requirements;
- ▶ Maintain and operate the on-line spot bid portal on Texas.gov for "Doing Business Texas Style" Spot Bid Fair on May 13 -14, 2025, in conjunction with the Statewide HUB Program's HUB EXPO, and the Dallas/Fort Worth Minority Supplier Development Council's (D/FWMSDC) 2025 ACCESS Business Expo, the portal was released February 1, 2025;
- ▶ Hosted and maintained the on-line spot bid portal on Texas.gov for Houston Minority Supplier Development Council (HMSDC) Spot Bid Fair sponsored by Senator Miles and Senator Alvarado, on October 30-31, 2024;
- ▶ Participated in 38 Economic Opportunity Forums (EOFs) throughout the state as sponsor, co-sponsor, exhibitor and/or presenter;
- ▶ Provided updates to DIR Board and subcommittees;
- ▶ Participated in 147 HUB and vendor outreach events promoting DIR's HUB program and subcontracting opportunities;
- ▶ Recorded over \$362 million in sales by HUB vendors through DIR's statewide cooperative contracts, representing 24.72% of total sales for FY 2025 (September-January);
- ▶ Offered 283 contracts through HUB vendors. Additional contract opportunities are available through 573 HUB resellers and 1,389 subcontractors.

DIR is committed to the State of Texas HUB Program, and it will continue to work to increase HUB participation. Should you have any questions regarding the agency's program, please contact Theresa Williamson at 512-475-4638.

Sincerely,

Lisa Massock

Lisa Massock
Chief Procurement Officer

