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## TEXAS STATE BOARD OF PHARMACY

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April 7, 2025

Texas State Board of Pharmacy  
1801 Congress Ave., Ste. 13.100  
Austin, TX 78701

The Texas State Board of Pharmacy supports the Historically Underutilized Business (HUB) Program and is committed to meeting our goals of purchasing from HUBs.

- The agency goal for HUB spending in the commodities category is 21.1%. In fiscal year 2024 TSBP spent 67.34% with HUBs. So far in fiscal year 2025 TSBP has spent \$51,780.00 out of \$82,272.00 in commodities with HUBs.
- The agency goal for HUB spending in the other services category is 26.0%. TSBP only achieved 0.23% in fiscal year 2024. So far in fiscal year 2025 TSBP has spent \$25,392.00 out of \$2,617,073.00 in other services with HUBs. The percentage would be greater but TSBP has an annual direct spend with Bamboo Health of \$4,502,750.00, with \$2,251,375.00 so far in fiscal year 2025. Bamboo Health is a self-performing vendor and \$3,300,000.00 of the contract is a fee for access to their proprietary prescription monitoring platform from electronic medical record systems (authorized to help stem the opioid crisis).
- The agency goal for HUB spending in the professional services category is 23.7%. While the current report shows \$0.00 spending, TSBP should have \$5,480.00 in HUB spending with Diane Fulmer for accounting services. This spending is categorized as other services, probably due to a COBJ error. TSBP expects much greater HUB spending with HUBs in the professional services category in the next fiscal year.

TSBP makes efforts to find HUB vendors for spot purchases and solicitations. Until 2024 TSBP only had one purchaser who also served as fleet manager, property manager, and receiving clerk among other duties which severely limited the ability to attend activities not directly related to daily tasks.

So far in 2025:

- TSBP participated in the Texas Department of Licensing and Regulations' Breaking Boundaries HUB Expo (10/29/24).
- TSBP participated in the Texas Comptroller's HUB Expo (11/15/24).
- TSBP participated in Texas Department of Motor Vehicles Marketing for Success 11<sup>th</sup> Annual HUB Fair (4/2 and 4/3/25).

- TSBP conducted internal training for Purchasing and IT staff on how to find HUB vendors on the Department of Information Resources contracts and Certified Master Bidder List.
- TSBP regularly attends HUB Discussion Working Group meetings (9/29/24, 11/14/24, 12/10/24, 2/19/25).

TSBP continues to pursue HUB vendors at every opportunity. We look forward to increasing success in this program.

A handwritten signature in black ink that reads "David Hardy". The signature is written in a cursive, flowing style.

David Hardy CTCD/CTCM

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